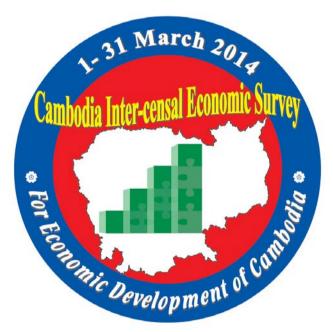
## KINGDOM OF CAMBODIA Nation- Religion- King

# Cambodia Inter-censal Economic Survey 2014

Analysis of the Survey Results
Report No.3
Application to National Accounts



National Institute of Statistics, Ministry of Planning Phnom Penh, Cambodia

Supported by:
Government of Japan and
Japan International Cooperation Agency (JICA)

October, 2015

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#### **FOREWORD**

It is our great pleasure to officially release the final results of the 2014 Cambodia Inter-censal Economic Survey (CIES2014) which was conducted from 1 to 31 March 2014 with 1 March 2014 as the reference date, covering the entire territory of the Kingdom of Cambodia. The CIES2014 is a sample survey and is an inter-censal survey which is to be conducted between two decennial censuses, that is, between the 2011 Economic Census and the 2021 Economic Census. The preliminary results were released in September 2014 prior to the final results.

Under the legal basis of the Statistics Law, the CIES2014 aims at compiling basic statistics on establishments and enterprises in the whole Cambodia's territory. The final results provide information on the current situation of establishments in Cambodia and serve for various users such as policy makers, government officials at both national and local levels, international organizations, NGOs, private sectors, researchers, and development partners.

The final results will contribute to achieving the socio-economic development goals of the Royal Government in supporting evidence-based planning. I am sure that the public will be very much benefitted to use the CIES2014 results to the full extent possible.

We express our deep sense of gratitude to the Royal Government of Cambodia led by **Samdech Akka Moha Sena Padei Techo HUN SEN**, Prime Minister of the Kingdom of Cambodia. His constant support to the CIES2014 brought successful completion of both enumeration and data processing. Our thanks are due to the Ministry of Planning (MOP), the National Institute of Statistics (NIS) and line ministries such as the Ministry of Economy and Finance, the Ministry of Industry, the Ministry of Commerce, the Ministry of Interior and other relevant government ministries and institutions which facilitated our activities and led to the success of the CIES2014.

I gratefully acknowledge technical and financial assistance provided by the Government of Japan and Japan International Cooperation Agency (JICA). Our deep thanks are due to Mr. Fumihiko Nishi, Chief Adviser of the JICA Project on Improving Official Statistics in Cambodia, Mr. Masahiko Sue, Ms. Yukako Toko, Mr. Akihiko Ito, Mr. Akihito Yamauchi, Mr. Joji Sawada, and other JICA experts of this project, who made all the best efforts in the complete success of the implementation of the CIES2014.

We thank Governors of Phnom Penh Municipality and Provinces, and Chiefs of Districts as well as Chiefs of Communes and Villages, who provided administrative facilitation for the implementation of the CIES2014.

The CIES2014 was a great statistical exercise, and its successful completion was possible with the total help and cooperation received from one and all. The major share of the credit for the success of the CIES2014 should go to the entrepreneurs of small, medium and large enterprises who paid busy and valuable time of their daily business to provide information to the CIES2014 Forms.

Deep thanks are also given to enumerators, supervisors, and the staff of the NIS and the MOP who were devoted, hard working, and loyal. H.E. Ms. Hang Lina, Director General of the NIS ably led the CIES2014 operations, being assisted by Mr. Khin Sovorlak, Deputy Director General, and other NIS staff.

Finally, thanks are due to the members of the CIES Technical Committee and others that contributed to the great success of the CIES2014.

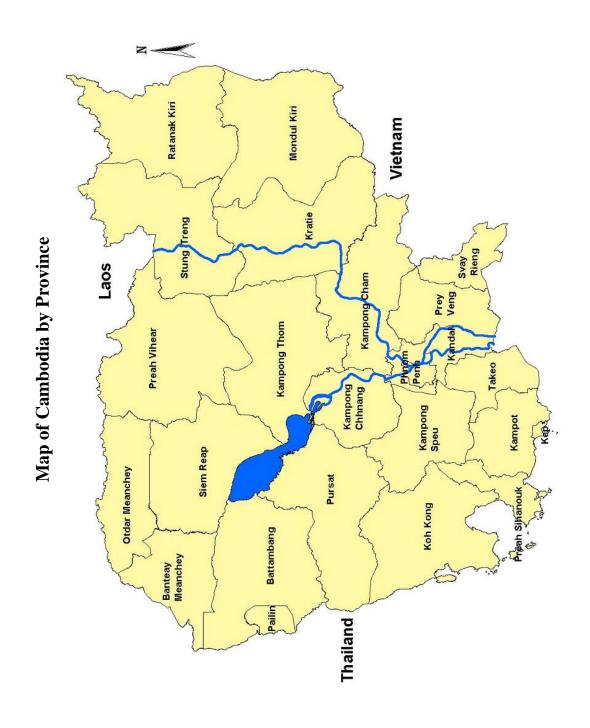
Ministry of Planning Phnom Penh February, 2015

**CHHAY THAN**Senior Minister,
Minister of Planning, Cambodia

## Composition of the Technical Committee for the 2014 Cambodia Inter-censal Economic Survey (CIES-TC)

| 1. H.E. Mr. Rin Vireak, Secretary of State, Ministry of Planning             | Chairman      |
|------------------------------------------------------------------------------|---------------|
| 2. H.E. Mr. Tuy Chamroeurn, Under Secretary of State, Ministry of Planning   | Vice chairman |
| 3. H.E. Mr. Hor Darith, Under Secretary of State, Ministry of Planning       | Vice chairman |
| 4. H.E. Mrs. Hang Lina, Director General, National Institute of Statistics   | Permanent     |
|                                                                              | Member        |
| 5. H.E. Mr. Pheourk Sarin, Chief of Cabinet, Ministry of Planning            | Member        |
| 6. Mr. Chhay Sathya, Deputy Director General, NIS                            | Member        |
| 7. Mr. Mich Kanthul, Director of Economic Statistics Department, NIS         | Member        |
| 8. Mr. Chan Sovanna, Deputy Director of Administration, Ministry of Interior | Member        |
| 9. Mrs. Pol Nearytan, Deputy Director Department, Ministry of Commerce       | Member        |
| 10. Mr. Ky Bora, Vice-Bureau Chief, Taxation Department                      | Member        |
| 11. Mr. Hok Thy, Bureau Chief, Ministry of Industry                          | Member        |
| 12. Mr. Kong Sopheareak, Director of Department, Ministry of Tourism         | Member        |
| 13. Mr. So Tonnere, Deputy Director of Economic Statistics Department, NIS   |               |
| 14. Mr. Khin Sovorlak, Deputy Director General, NIS                          | Secretary     |
| 15. Mr. F. Nishi, Chief Adviser of JICA Project for NIS                      | Member        |
| 16. Mr. Akihiko Ito, JICA Expert for NIS                                     | Member        |
| 17. Mr. Akihito Yamauchi, JICA Expert for NIS                                | Member        |
| 18. Mr. Joji Sawada, JICA Expert for NIS                                     |               |





## Figures at a Glance for Cambodia

| Number of Provinces 1) including 1 Municipality                                                                                                                      | 24                                        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| Number of Districts <sup>2)</sup> including 9 Khans and 26 Cities                                                                                                    | 197                                       |
| Number of Communes <sup>3)</sup> including 204 Sangkats                                                                                                              | 1,633                                     |
| Number of Villages <sup>3), 4)</sup>                                                                                                                                 | 14,119                                    |
| Number of Establishments except Street Businesses 5 persons engaged and over 10 persons engaged and over 100 persons engaged and over 1,000 persons engaged and over | 513,759<br>44,171<br>14,511<br>895<br>145 |
| One person engaged (%) Two persons engaged                                                                                                                           | 33.0<br>40.8                              |
| Female Representative (%)                                                                                                                                            | 61.0                                      |
| Cambodian Owner (%)                                                                                                                                                  | 99.0                                      |
| Tenure of Business Place (%) Owned Rented                                                                                                                            | 77.2<br>21.3                              |
| Kind of Business Place (%) Home Business Traditional Market  Area of Business Place (%) Less than 10m <sup>2</sup>                                                   | 74.8<br>10.6<br>42.9                      |
| 100m <sup>2</sup> and over                                                                                                                                           | 9.0                                       |
| Number of Persons Engaged except Street Businesses Male Female                                                                                                       | 1,874,670<br>780,299<br>1,094,371         |
| Number of Persons Engaged per Establishment except<br>Street Businesses                                                                                              | 3.6                                       |

| Number of Establishments except Street Businesses per km <sup>2</sup>         | 2.8        |
|-------------------------------------------------------------------------------|------------|
| Area in 2010 $(km^2)^{-5}$                                                    | 181,035    |
| Number of Establishments except Street Businesses per 1,000 Persons           | 33.8       |
| Projected Population in 2014 6)                                               | 15,184,116 |
| Population per Establishment except<br>Street Businesses                      | 29.6       |
| Number of Establishments except Street Businesses per 1,000 Normal Households | 162.4      |
| Number of Normal Households in 2013 7)                                        | 3,163,226  |
| Number of Normal Households per Establishment except Street Businesses        | 6.2        |
| Number of New Establishments 8) except Street Businesses                      | 246,220    |
| Number of Entities except Street Businesses                                   | 508,133    |
| Number of Enterprises except Street Businesses                                | 1,208      |
| Annual Sales except Street Businesses (million USD)                           | 22,612     |
| Annual Sales per Entity except Street Businesses (USD) 9)                     | 44,508     |
| Annual Expenses except Street Businesses (million USD)                        | 18,836     |
| Annual Expenses per Entity except Street Businesses (USD) 10)                 | 37,074     |
| Annual Profit and Loss except Street Businesses (million USD)                 | 3,776      |
| Annual Profit and Loss per Entity except<br>Street Businesses (USD) 11)       | 7,432      |

<sup>1)</sup> There were 25 provinces in Cambodia as of 31 December 2013 as Kampong Cham Province was divided into two provinces: Kampong Cham and Tboung Khmum. However the 2014 Cambodia Inter-censal Economic Survey had been designed much earlier than this division due to time constraints, and therefore was conducted according to the former provincial divisions.

- 2) The number of Districts herein are based on the new administrative areas promulgated on 25 December 2013: Three Khans were newly established in Phnom Penh as three Khans were divided into two Khans each.
- 3) The number of Communes herein are based on the new administrative areas promulgated on 25 December 2013.
- 4) The number of villages herein are based on the new administrative areas promulgated on 25 December 2013.
- 5) Area includes area of Tonle Sap Lake (3,000km<sup>2</sup>).
- 6) Mid-year population in 2014 are estimated from the final results of General Population Census of Cambodia 2008.
- 7) The number of normal households in March 2013 are from the final results of Cambodia Inter-censal Population Survey 2013.
- 8) "New Establishments" means establishments which started business between 1 January 2011 and 1 March 2014.
- 9) Excludes entities whose amount of sales is zero or "Not reported".
- 10) Excludes entities whose amount of expenses is zero or "Not reported".
- 11) Excludes entities whose amounts of both sales and expenses are zero or "Not reported".



## **SECTION I:**

## **Outline**

<sup>\*</sup> The final results are based on the administrative areas promulgated on 18 May 2011.

#### Outline of the 2014 Cambodia Inter-censal Economic Survey

#### 1. Objective of the Survey

The survey aimed:

- a) to provide basic statistical data on establishments and enterprises for national and local policy planning three years after the 2011 Economic Census;
- b) to collect information on establishments and enterprises;
- c) to keep and improve the knowledge and skill required to conduct economic censuses and surveys;
- d) to keep and improve the knowledge and skill required to update and maintain the directory of establishments and enterprises as the sampling frame of various sample surveys on businesses.

#### 2. Legal basis of the Survey

The survey was taken on the basis of Statistics Law, Article 8 and 9.

#### 3. Date of the Survey

The survey was taken as of 1 March 2014.

The survey period was as follows:

- a) For establishments with 50 persons engaged or more, the enumeration was conducted within one month period from 1 to 31 March 2014;
- b) For establishments with less than 50 persons engaged, the confirmation of Enumeration Area map was conducted from 23 to 24 February 2014, the establishment listing was from 25 to 28 February 2014, and the enumeration was from 1 to 5 March 2014.

#### 4. Area of the Survey

The survey covered all areas throughout the country.

#### 5. Coverage of the Survey

The survey covered all establishments except the following establishments:

- a) Establishments classified into "Section A, Agriculture, forestry and fishing" specified in the United Nations International Standard Industrial Classification of Economic Activities, Revision 4 (hereinafter, quoted as the ISIC);
- b) Establishments classified into "Section O, Public administration and defense compulsory social security" specified in the ISIC;
- c) Establishments classified into "Section T, Activities of households as employers; undifferentiated goods- and services-producing activities of households for own use"

specified in the ISIC;

- d) Establishments classified into "Section U, Activities of extraterritorial organizations and bodies" specified in the ISIC;
- e) Establishments operating the business on the street (Street Business).

#### 6. Sampling Design

Around 10,000 establishments were selected as follows:

a) Large and medium scale establishments

All large and medium scale establishments with 50 persons engaged and more were surveyed. The number of large and medium scale establishments with 50 persons engaged and more was only 1,619 accounting for 0.32% of all the establishments in the country, while covering 508 thousand persons engaged (30.33%) according to the final results of the 2011 Economic Census.

#### b) Small and micro scale establishments

A stratified multistage sampling method was used for selecting small and micro scale establishments. The primary sampling units were Enumeration Areas (EAs) used in the 2011 Economic Census. Firstly, EAs were stratified into three strata according to industrial characteristics. Secondly, 30 EAs were selected from each of 6 largest provinces, and 20 EAs were selected from other 18 provinces. The number of sample EAs were allocated to the three strata proportionately to size in terms of number of EAs in each province. In total, 540 EAs accounting for about 3% of all the EAs in the country were selected. The secondary sampling units were establishments, and maximum 30 establishments were selected from each EA.

#### 7. Enumeration unit

The establishment as an enumeration unit for the survey is defined according to UN definitions as follows:

The establishment can be defined as an economic unit that engages, under a single ownership or control - that is, under a single legal entity - in one, or predominantly one, kind of economic activity at a single physical location – for example, a mine, a factory or a shop. However, street businesses are excluded from the enumeration in this survey.

#### 8. Survey items

- (1) Area information: Name and code of Province, District, Commune, Village, and EA
- (2) Establishment information: Name of establishment, Address of establishment, Name of contact person, Telephone number of establishment, etc.
- (3-1) Sex of representative
- (3-2) Sex and Nationality of owner

- (4-1) Registration at the Ministry of Commerce
- (4-2) Names of Ministries or Agencies regarding official license or approval
- (5) Ownership of establishment (Legal status)
- (6) Business hours
- (7) Year of starting the business
- (8) Tenure, Kind and Area (square meters) of business place
- (9) Number of persons engaged actually in this establishment one week before 1st March 2014
- (10) Kind of main business activities which this establishment only is engaged in
- (11) Single unit, Head or Branch office
- << Topics (12) to (14) below for Head offices only>>
- (12) Number of branch offices that this establishment supervises
- (13) Number of the entire regular employees at the end of December 2013
- (14) Kind of business activities of the entire entity
- << Topics (15) to (21) are asked to Single units and Head offices only>>
- (15) Does this establishment or this entity keep documents of Balance Sheet or Income Statement?
- <<Topic (16) refers to all establishments of Single units or Head offices whose response to Topic 15 is "No" only>>
- (16-1) Total amount of revenues/sales per month or day in Riel or US dollar
- (16-2) Total amount of expenses per month or day in Riel or US dollar
- (16-2-1) Total amount of salaries and wages per month or day in Riel or US dollar
- (16-2-2) Total amount of electricity cost (purchased only)
- (16-3) Number of working days in February 2014
- <<Topics (17) to (21) below refer only to establishments of Single units or Head offices whose response to Topic 15 is "Yes">>
- (17) Total amount of assets at the end of December 2013
- (18) Equity held at the end of December 2013
- (19) Non-current liabilities at the end of December 2013
- (20) Current Liabilities at the end of December 2013
- (21) Amount of revenues and expenses during one year of Year 2013 under "Accrual basis accounting", which records revenues and related expenses during the same period.

#### 9. Organization

As a general rule, the survey was conducted through the following channels.

(a) Administrative Line

Director General of the National Institute of Statistics, Ministry of Planning  $\Rightarrow$  Directors of Provincial Departments of Planning (DPDP)  $\Rightarrow$  Chiefs of District Planning Offices  $\rightarrow$  Chiefs of Communes  $\Rightarrow$  Village Chiefs

(b) Survey Line

Director General of the National Institute of Statistics, Ministry of Planning  $\Rightarrow$ Senior Commanding Officers (SCOs)  $\Rightarrow$  Regional Officers (ROs) and Assistant Regional Officers (AROs)  $\Rightarrow$  Supervisors  $\Rightarrow$  Enumerators.

SCOs managed all of the survey. One RO and ARO(s) were assigned to each province and managed all activities of the survey in the province where they were in charge.

#### (c) Provincial Coordinator

One Provincial Coordinator from provincial departments concerned is assigned to each province for the purpose of persuading refusal establishments as necessary.

Refer to "Organizational Chart".

#### 10. Method of the Survey

There were two types of surveys: "survey of the establishments in the sampled EA by enumerator" and "survey of the establishments with 50 persons engaged or more by RO/ARO."

a) Survey of the establishments in the sampled EA by enumerator

Enumeration was carried out in such a manner that an enumerator who covered the enumeration area (EA) made a list of all establishments within the EA, selected 30 establishments if there were more than 30 establishments in the list, and interviewed the owner or representative of every of the (selected) establishments, and filled in the survey form.

b) Survey of the establishments with 50 persons engaged or more by RO/ARO

RO/ARO visited each establishment listed in the pre-printed large-size establishment list which was prepared based on the results of the 2011 Economic Census and other information provided by the provincial offices, etc., interviewed the owner or representative of the establishment, and filled in the survey form.

#### 11. Mapping

Mapping was done only for sample EAs where there were boundary changes after March 2011, for sample EAs where there were 130 establishments or more in the 2011 Economic Census, and for newly developed areas such as SEZs.

Sample EA Boundary Maps are drawn on the basis of Village/EA Maps of the 2011 Economic Census by NIS Mapping Officers in order to instruct the enumeration areas to the enumerators.

#### 12. Pretest

a) The pretest aimed to test Form-designing, enumeration methods, instructions in enumerators' manual and so on, and to make an appropriate plan for the survey.

b) The pretest was carried out in 15 villages in Phnom Penh municipality as of 16 October 2013 for 11 days.

#### 13. Release of the Results

- a) Preliminary results were released in September 2014
- b) Final results were released in February 2015.

#### 14. Dissemination

The publications are to be published in both English and Khmer, and also to be provided in electronic media.

Line Ministries Coordinator Provincial Administrative Line Commune Chief Director of PDP Chief of District Planning Office Village Chief (sampled) (sampled) (sampled) Director General of NIS Technical Committee (CIES-TC) Senior Commanding Officer Regional Officer Survey Line Enumerator Organizational Chart of 2014 Cambodia Supervisor Inter-censal Economic Survey (CIES) (large scale establishment) Regional Officer Assistant

#### **Explanation of Terms**

Numbers in parentheses are those of related questions in the Form.

#### **Establishment**

An establishment refers to a unit of the place where economic activities are performed and fulfill the following conditions in principle:

- (1) An establishment is a unit of place which occupies a certain space (1 plot) and in which economic activities are performed under a single management.
- (2) An establishment has (a) person(s) engaged and equipment, and produces and/or sells goods, or provides services on a continuous basis.

#### **Entity**

An entity is a generic name to express a single unit establishment (**Single unit Entity**) or a group of establishments which consists of a head office in Cambodia and its branch offices within or outside Cambodia (**Multi-unit Entity**).

#### **Enterprise**

An enterprise is a single unit establishment or a group of establishments whose Ownership of Establishment (Legal Status; Q5) is one of the following categories:

3. General Partnership, 4. Limited Partnership, 5. Private Limited Company, 6. Public Limited Company, 7. Subsidiary of a Foreign Company or 9. Single member private limited company.

Single unit Enterprise and Multi-unit Enterprise are defined in a similar way as for the entity.

#### **Sex of Representative of Establishment (Q3-1)**

A person who actually manages its activities; not always its owner.

#### Sex of Owner of Establishment (Q3-2)

The owner of an establishment is a person who owns it.

In case of joint ownership, the sex of the largest shareholder prevails; in case of equal shares between a male and a female, the sex is set to be male.

#### Nationality of Owner of Establishment (Q3-3)

In case of joint ownership, the nationality of the largest shareholder prevails; in case of equal shares between a Cambodian and a foreigner, the nationality is set to be Cambodian.

Whether Registered or not at Ministry of Commerce or Provincial Department of Commerce (Q4-1): Self-explanatory; based on the Law on Commercial Rules and Register.

Ministries or Agencies regarding Official License or Approval for the Business Operation of this Establishment (Q4-2): Self-explanatory

#### Ownership of Establishment (Legal Status; Q5)

#### 1. Individual proprietor (with no registration)

This refers to individual proprietors other than "Sole proprietor" shown below.

#### 2. Sole Proprietor (with registration)

This refers to an individual proprietor who has been registered at the Ministry of Commerce or Provincial Departments of Commerce in accordance with the Law on Taxation (or the Law on Commercial Rules and Register).

#### 3. General Partnership

This refers to an economic organization which is operated under a contract between two or more persons to combine their property, knowledge or activities in common to carry on business with a view to pursue profits as prescribed in Article 8 of the Law on Commercial Enterprise.

#### 4. Limited Partnership

This refers to an economic organization which is operated under a contract between one or more general partners who are authorized to administer and bind the partnership, as well as one or more limited partners who are bound to contribute capital to the partnership as prescribed in Article 64 of the Law on Commercial Enterprise.

#### 5. Private Limited Company

This is a form of a limited company that meets basically the following requirements as prescribed in Article 86 of the Law on Commercial Enterprise:

- a. The company has 2 to 30 shareholders. However, one person may form a company called a single member private limited company (see Code 9 below).
- b. The company may not offer its shares or other securities to the public generally, but may offer them to shareholders, family members and managers.

#### 6. Public Limited Company

This is a form of a limited company that is authorized to issue securities to the public by the Law on Commercial Enterprise as prescribed in Article 87.

#### 7. Subsidiary of a Foreign Company

- a. This is a company that is incorporated by a foreign company in the Kingdom of Cambodia with at least fifty-one (51) percent of its capital held by the foreign company.
- b. In addition, a subsidiary of a foreign company may be incorporated in the form of partnership or limited company.
- c. A subsidiary has a legal personality separate from its principal from the date of registration pursuant to the law on Commercial rules and Register.
- d. A subsidiary may regularly carry on business in the same way as local companies except for any acts that are prohibited for natural or legal foreign persons.
- e. These are prescribed in Articles 283 and 286 of the Law on Commercial Enterprise.

#### 8. State-owned Organization

- (1) Public corporation owned and operated by the central government including
- financial institutions like the National Bank of Cambodia and all other State-controlled institutions such as CAMINTEL, Cambodian Pharmaceutical Company, State rubber plantations, State construction enterprises, State fishery enterprises, State printing house, State utilities, State courier and mail enterprises, national hospitals, national schools, etc.
- (2) Such organizations as autonomy-owned organizations or local government-owned organizations whose fund is shared by the state are included in this category.
- (3)Public corporations such as provincial hospitals, district schools and so on which are owned and operated by local governments.

#### 9. Single Member Private Limited Company

This is a special form of private limited company in terms of capital investment, i.e. there is only one shareholder or a single owner.

#### 10. Commercial Representative Office of a Foreign Company

- a. This category includes "Commercial relations offices" of foreign companies.
- b. The name should consist of the name of the foreign company and such a term as

"Commercial Representative Office" or "Commercial Relations Office".

- c. This office performs the following activities in the Kingdom of Cambodia, but may not regularly buy. sell or provide goods or services, or engage in manufacturing, processing or construction as prescribed Articles 274 of the Law on Commercial Enterprise:
- a) Contact customers for the purpose of introducing customers to its principal; b) Research commercial information and provide the information to its principal office; c) Conduct market research; d) Market goods at trade fairs, and exhibit samples and goods in its office or at trade fairs, etc.; e) Purchase and keep a quantity of goods for the purpose of trade fairs; f) Rent an office and employ local staff; g) Enter into contracts with local customers on behalf of its principal.

#### 11. Branch of a Foreign Company

- a. This is a branch office of a foreign company. The name should consist of the name of the company and "Branch".
- b. The branch may perform not only the following activities but also regularly buy, sell or provide goods and services and engage in manufacturing, processing and construction in the same way as local companies except for those prohibited for natural or legal foreign persons as prescribed in Articles 278 of the Law on Commercial Enterprise.
- a) Contact customers for the purpose of introducing customers to its principals; b) Research commercial information and provide the information to its principal office; c) Conduct market research; d) Market goods at trade fairs, and exhibit samples and goods in its office or at trade fairs, etc.; e) Purchase and keep a quantity of goods for the purpose of trade fairs; f) Rent an office and employ local staff; g) Enter into contracts with local customers on behalf of its principal.

#### 12. State Joint Venture

Any company or enterprise which operates business activities jointly with state-owned organizations (private or government).

For example, Water Supply Authority of Cambodia, Electricity De Cambodge, Autonomous Sea Port, etc.

#### 13. NGO (Non-governmental Organization)

This is a non-profit making business organization other than "8. State-owned organizations", "14. Cooperative".

This category includes all Cambodian and foreign NGOs providing goods and services free or at a nominal fee that are not controlled and financed by the government. Also included are trade unions, professional associations, political parties, charities, pagodas and other religious institutions, and aid organizations financed by voluntary transfer.

#### 14. Cooperative

This is a non-profit making business organization owned and operated by a group of individuals for their mutual benefit. It may also be defined as a business owned and controlled equally by the people who use its services or who work for it.

#### 15. Others

#### **Business Hours (O6-1 and O6-2)**

This refers to the time when the business is opened and closed daily.

#### **Type of Business Hours**

1. Morning operation from 0am to 12am:

Is opened and closed between 0am to 12am; no matter how short the duration is

- 2. Afternoon operation from 0pm to 6pm:
  - Is opened and closed between 0pm to 6pm; no matter how short the duration is
- 3. Full day operation from 2am to 12pm: Is opened between 2am and noon, and closed between noon and 12pm; should be 8 hours or longer
- 4. Evening operation from 2pm to 12pm: Is opened between 2pm and 12pm, and closed between 6pm and 12pm; no matter how short the duration is
- 5. Night operation from 3pm to 3am: Is opened between 3pm and 12pm and closed between 0am and 3am; no matter how short the duration is
- 6. 24-hour operation: Is open 24 hours; never closed
- 7. Others

#### Year and Month of Starting the Business (Q7 and Q7-1)

These refer to the year and month when the establishment started the business at the present location.

#### **Tenure of Business Place (Q8-1)**

In accordance with the situation in which the establishment owns, rents or uses the business place with approval from an authority or another organization etc.

#### **Kind of Business Place (O8-2)**

#### 1. Home business

An establishment that runs in a part of the residence where the owner resides actually.

#### 2. Business in apartment building

An establishment that runs in a part of an apartment building, but the business place and the owner's residence are separate.

#### 3. Business in traditional market

An establishment that runs in a corner or a block inside a so-called market, regardless of having an approval or a license from the superintendent of the market.

#### 4. Business in modern shopping mall

A business that runs in a shopping mall of high-rise building where a number of establishments are operating

#### 5. Business that is occupying exclusively one block or one building

A factory, a bank, a hospital, a school, a pagoda etc. occupying a block or a building.

#### 6. Others

Shops, restaurants, massage rooms etc. under separate management in a premise or building of a hotel, factory or university etc.

#### Area of Business Place (Q8-3): Self-explanatory

#### **Number of Persons Engaged (Q9)**

Number of persons engaged in the establishment during one week before 1st March 2014. If the number changes daily, the average was taken.

Included are all the persons who are hired by this establishment and earn salaries or wages even if dispatched to other establishments.

Excluded are those persons who are dispatched from other establishments to work in this establishment. In case of a head office, persons engaged in branch offices are excluded.

Individual proprietors or sole proprietors themselves are counted as persons engaged, but chairmen or executives who are in a position of employing the workers are excluded.

#### (1) Self-employed Proprietors (Individual Proprietors) or Sole Proprietors (Q9-A1)

The individual proprietor or sole proprietor, and the chief or director etc. who actually manages and owns the establishment concerned.

#### (2) Unpaid Family Workers (Q9-A2)

This refers to a person who is a family member of the owner and helps the business of the establishment under no payment contract.

#### (3) Paid Directors (Q9-A3)

This refers to a director other than an individual/sole proprietor who receives remuneration from the establishment.

#### (4) Regular Employees (Q9-A4)

This refers to those who are employed on a continuous basis with more than one month period.

#### (5) Other Employees than Regular Employees (Q9-A5): Self-explanatory

#### (6) Voluntarily-engaged Persons (Q9-B)

This refers to persons engaged voluntarily in the establishment without any employment contract, and without any reward for work such as wage or salary. They include monks, clergymen, nuns, sisters and so on. They may receive a reward or a gratuity.

**Number of Entire Persons Engaged**: (Q9-A1+Q9-A2+Q9-A3+Q9-A5) in the head office plus Q13 which is the number of the entire regular employees.

**Number of Entire Employees**: Q9-A5 in the head office plus Q13 which is the number of the entire regular employees.

#### **Kind of Main Business Activities (Q10)**

In case of plural activities, it is the main activity in terms of value added or manpower inputted. In case of Head office, activities of its branch offices are not taken into account.

#### Whether Single unit, Head or Branch office (Q11)

#### 1. Single unit

This refers to a single establishment which has no head office or branch office under the same management in different places.

#### 2. Head office

This refers to an establishment which controls all branch offices under the same management in other places.

#### 3. Branch office

This refers to an establishment under supervision of the head office located in a different place.

#### **Location of Head office (Q11-1)**

In case of "Branch office", this refers to the location of its head office.

#### **Number of Branch Offices (Q12)**

Total number of branch offices that the head office supervises.

Warehouses or dormitories where the employees of the entity are stationed are included.

#### **Number of Entire Regular Employees (Q13)**

Total number of regular employees who are engaged both in the head office and in the branch office(s) at the end of December of 2013.

#### **Kind of Main Business Activities of the Entire Entity (Q14-1)**

In case of plural activities, it is the main activity in terms of value added or manpower inputted.

#### Kind of Second Main Business Activities of the Entire Entity (Q14-2)

The second main activity is determined in terms of the second largest value added or the second largest manpower inputted.

#### Whether or not Keeping Balance Sheet or Income Statement (Q15): Self-Explanatory

The information is obtained from single unit establishments (single unit entities) and head offices of multi-unit entities.

#### Number of Working Days in February 2014 (Q16-3)

Number of days the establishment opens for its business in February 2014.

The information is obtained from entities not having Balance Sheet or Income Statement.

#### Annual Sales, Expenses, and Profit and Loss (Q16 and 21)

The information is obtained from single unit establishments (single unit entities) and head offices of multi-unit entities.

#### Annual Sales (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2013, and is the sum of operating revenues (Q21-1) and other revenues (Q21-3) in the Form.

(2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from a daily or monthly figure in February 2014, that is, the month preceding the survey month immediately, or the most recent month. The estimation method is multiplying the daily figure by 365 days or the monthly figure by 12 months, depending on the response to the Form. The daily figure is the response answered as "per day" in Q16-1 (sales), while the monthly figure is the one answered as "per month".

#### **Annual Expenses (Q16 and 21)**

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2013, and is the sum of operating costs (Q21-2), operating expenses (Q21-4), interest expenses paid to residents (Q21-5), interest expenses paid to non-residents (Q21-6), and profit tax (Q21-7) in the Form.

(2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from a daily or monthly figure in February 2014, that is, the month preceding the survey month immediately, or the most recent month. The estimation method is multiplying the daily figure by 365 days or the monthly figure by 12 months depending on the response to the Form. The daily figure is the response answered as "per day" in Q16-2 (expenses), while the monthly figure is the one answered as "per month".

#### **Annual Salaries and Wages (Q16 and 21)**

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2013, and is the sum of responses to Q21-4-1 (salaries expenses) and Q21-8-3 (salaries for managers and workers in the production) in the Form.

(2) For entities not having Balance Sheet or Income Statement:

The above description for "Annual Expenses" applies with Q16-2 (expenses) being replaced with Q16-2-1(salaries and wages for managers and workers).

#### **Annual Profit and Loss**

Annual Profit and Loss = Annual Sales - Annual Expenses

#### Annual Electricity Expense (purchased only) (Q16 and 21)

- (1) For entities having Balance Sheet or Income Statement: The amount is for 2013, and is the sum of responses to 21-4-2-1 and Q21-8-5-1 in the Form.
- (2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from the monthly figure in February 2014, that is, the month preceding the survey month immediately, or the most recent month. The estimation method is multiplying the monthly figure in Q16-2-2 (electricity cost (purchased only)) by 12 months.

#### **Ratio of Labor Costs to Sales**

Ratio of Labor Cost = Annual Salaries and Wages / Annual Sales  $\times$  100;

#### **Gross Margin**

The gross margin is the difference between operating revenue (Q21-1) and operating costs (Q21-2).

#### Non-current Assets (Fixed Assets; Q17-1)

Total amount of the following items at the end of December 2013:

1) Freehold land, 2) Improvement and preparation of land, 3) Freehold building, 4) Freehold building on leasehold land, 5) Non-current assets in progress, 6) Plants and equipment, 7) Goodwill, 8) Preliminary formation expenses, 9) Leasehold assets and lease premiums, 10) Investment in other enterprises, 11) Other fixed assets.

#### **Current Assets (Q17-2)**

Sum of sock of raw materials and supplies, goods in storage for sale, stock of finished goods, and products in progress, plus the following items at the end of December 2013:

1) Trade debtors accounts receivable, 2) Other accounts receivable, 3) Prepaid expenses, 4) Cash on hand and at bank, 5) Prepayment of profit tax credit,6) Value added tax credit, 7) Other taxes credit, 8) Other current assets, 9) Differences arising from exchanging currency

#### Equity (Q18)

Total amount of the following items held at the end of December 2013:

1) Capital/share capital, 2) Share premium, 3)Legal capital reserved, 4)Reserves revaluation surplus of assets, 5) Other reserved capital, 6) Profit and loss brought forward, and 7) that for the period

#### **Non-current Liabilities (Q19)**

Total amount of the following items at the end of December 2013:

1) Loan from related parties, 2) Loan from banks and other external parties, 3) Provision for charges and contingencies, 4) Other long-term liabilities.

#### **Current Liabilities (Q20)**

Total amount of the following items at the end of December 2013:

1) Bank overdraft, 2) Short-term borrowing-current portion of interest bearing borrowing, 3) Account payable to related parties, 4) Other accounts payable, 5) Unearned revenue, accrual and other current liabilities, 6) Provision for charges and contingencies, 7) Profit tax payable, 8) Other taxes payable, 9) Differences arising from currency exchange in liabilities.

## Revenues and Expenses in a year 2013 under "Accrual basis accounting" (Q21) Operating Revenues (Q21-1):

1) Sales of manufactured products, 2) Sales of goods, 3) Sales/provision of services.

**Operating Costs** (Q21-2): 1) Costs of products sold of production enterprises, 2) Costs of goods sold of non-production enterprises, 3) Costs of services provided.

Other Revenues (Q21-3): 1) Subsidy/grant, 2) Dividend received or receivable, 3) Interest received or receivable, 4) Royalty received or receivable, 5) Rental received or receivable, 6) Gain from disposal of fixed assets (capital gained), 7) Gain from disposal of securities, 8) Share of profit from joint venture, 9) Realized exchange gain, 10) Unrealized exchange gain, 11) Other revenues.

Operating Expenses (Q21-4): 1) Salaries and wages, 2) Fuel, gas, electricity and water expenses, 3) Travelling and accommodation expenses, 4) Transportation expenses, 5) Rents, 6) Repair and maintenance expenses, 7) Entertainment expenses, 8) Commission, advertising, and selling expenses, 9) Other tax expenses, 10) Donation expenses, 11) Management, consultant, other technical, and other similar services expenses, 12) Royalty expenses, 13) Bad debts written off expenses, 14) Amortization/depletion and depreciation expenses, 15) Increase/decrease in provisions, 16) Loss on disposal of fixed assets, 17) Realized exchange loss, 18) Unrealized exchange loss, 19) Other expenses.

Interest Expense paid to residents (Q21-5): Self-Explanatory

Interest Expense paid to non-residents (Q21-6): Self-Explanatory

Profit Tax (Q21-7): Self-Explanatory

Costs of Products Sold (Production Enterprise) (Q21-8): Self-Explanatory

#### Industrial classification of establishments/entities (Q10/Q14)

The main industry of an establishment is determined based on the kind of its main business activities. Basically, the industrial classification is based on Cambodia Standard Industrial Classification (CSIC) Ver.1 and United Nations ISIC Rev.4 (International Standard Industrial Classification, Revision 4).

The main industry of an entity is determined based on the kind of its main economic activities basically according to ISIC Rev.4.

The second main industry of an entity is determined based on the kind of its second main economic activities basically according to CSIC Ver.1 and ISIC Rev.4.

## **SECTION II:**

## **Application to National Accounts**

<sup>\*</sup> The final results are based on the administrative areas promulgated on 18 May 2011.

### Introduction

In our previous report<sup>1</sup> on the applicability of the results of the Economic Census of 2011 (hereafter, the Census 2011) to national accounting purposes (hereafter, the 2013 Report), we conclude that the Census has been a big step forward in building up the source data for the Cambodian SNA<sup>2</sup>, but we also present a few hard tasks to be tackled in the future. Most important among them is that the Census 2011 does not offer information to identify the amount of salaries and wages and other factor costs involved in direct production processes. Hence, it is not possible to construct figures which correspond to the SNA concept of compensation of employees, normally the largest component of gross value added, nor consumption of fixed asset, another important component of gross value added. This fact severely limits the Census 2011's usefulness from the SNA point of view.

Based on these observations, the 2013 Report makes a recommendation on information to be collected in the then planned inter-censal survey, which has been conducted as the Cambodian Inter-censal Economic Survey 2014 (hereafter, the CIES 2014). The CIES 2014 has successfully collected data on factor costs involved in the production branches of 490 entities. In the present report, we try to compile and analyze production costs data and explore ways to use them to expand the Census 2011 data for the SNA purposes.

Section 1 offers a time comparison of the Cambodian economy based on the Census 2011 and the CIES 2014. In section 2, the data of the CIES 2014 are compiled in the SNA tabulation and analyzed. In section 3, the results of section 2 is used to rearrange the Census 2011 data into the full SNA format. Section 4 concludes.

<sup>&</sup>lt;sup>1</sup> 'Economic Census of Cambodia 2011 Analysis of the Census Results, Report No.11, Application to National Accounts' National Institute of Statistics, Ministry of Planning, February 2013

<sup>&</sup>lt;sup>2</sup> SNA (the system of national accounts) is a comprehensive framework to record economic transactions and resulting changes in balance sheets of a national economy.

# 1. A comparison between the Census 2011 and the CIES 2014

In the 2013 Report, data collected from the 920 respondents with complete financial records are aggregated into the SNA table form, via correspondences described in Appendix 1, with the results shown in Table 1.1. Because cost data for direct production branches are not disaggregated, it is not possible to have separate estimates for intermediate consumption and compensation of employees, hence they are put together in this table.

At the total activities level, the sum of intermediate consumption and compensation of employees accounts for 88.2% of output, consumption of fixed capital 4.5%, net taxes on production 0.9%, and operating surplus 6.4%. While four sectors (Water supply, Accommodation and food, Finance and insurance, Administrative and support service) enjoy operating surplus of more than 20% of output, five sectors (Mining, Wholesale and retail trade, Real estate, Human health and social work, Arts, entertainment and recreation) show negative operating surplus.

The CIES 2014, on the other hand, has collected data from 490 respondents with complete financial records. This dataset has a breakdown of direct production costs into detailed factor costs and other expenses. For comparison purposes, however, the data are compiled in Table 1.2 in the same format as in Table 1.1.

Table 1.1 SNA tabulation of the Census 2011 results (920 respondents)

|                                                                         |         |                                                                      | lue (million US                   | \$)                                           |                   | Share in Output (%)                                                  |                                   |                                               |                      |  |  |
|-------------------------------------------------------------------------|---------|----------------------------------------------------------------------|-----------------------------------|-----------------------------------------------|-------------------|----------------------------------------------------------------------|-----------------------------------|-----------------------------------------------|----------------------|--|--|
|                                                                         | Output  | Intermediate<br>consumption<br>+ Compensa-<br>tion of em-<br>ployees | Consump- tion<br>of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus | Intermediate<br>consumption<br>+ Compensa-<br>tion of em-<br>ployees | Consump- tion<br>of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating<br>surplus |  |  |
| Total                                                                   | 4,699.7 | 4,144.1                                                              | 210.6                             | 40.9                                          | 301.8             | 88.2                                                                 | 4.5                               | 0.9                                           | 6.4                  |  |  |
| Mining and quarrying                                                    | 0.8     | 2.7                                                                  | 0.0                               | 0.1                                           | -2.1              | 353.3                                                                | 5.5                               | 12.8                                          | -271.6               |  |  |
| Manufacturing                                                           | 1,935.9 | 1,871.7                                                              | 24.9                              | 31.9                                          | 7.3               | 96.7                                                                 | 1.3                               | 1.6                                           | 0.4                  |  |  |
| Electricity, gas, steam and air conditioning supply                     | 478.7   | 369.6                                                                | 11.2                              | 7.7                                           | 89.9              | 77.2                                                                 | 2.3                               | 1.6                                           | 18.8                 |  |  |
| Water supply; sewerage, waste management                                | 34.7    | 21.2                                                                 | 5.0                               | -0.2                                          | 8.8               | 60.9                                                                 | 14.5                              | -0.7                                          | 25.2                 |  |  |
| Construction                                                            | 57.9    | 47.7                                                                 | 1.7                               | 0.1                                           | 8.4               | 82.5                                                                 | 2.9                               | 0.2                                           | 14.4                 |  |  |
| Wholesale and retail trade; repair<br>of motor vehicles and motorcycles | 984.6   | 974.3                                                                | 13.0                              | 2.7                                           | -5.7              | 99.0                                                                 | 1.3                               | 0.3                                           | -0.6                 |  |  |
| Transportation and storage                                              | 114.8   | 95.8                                                                 | 12.3                              | 1.9                                           | 3.9               | 83.4                                                                 | 10.7                              | 1.7                                           | 3.4                  |  |  |
| Accommodation and food service activities                               | 141.4   | 56.5                                                                 | 18.3                              | 1.0                                           | 65.3              | 40.0                                                                 | 12.9                              | 0.7                                           | 46.2                 |  |  |
| Information and communication                                           | 519.7   | 411.6                                                                | 86.6                              | 0.3                                           | 21.2              | 79.2                                                                 | 16.7                              | 0.1                                           | 4.1                  |  |  |
| Financial and insurance activities                                      | 336.6   | 204.5                                                                | 27.0                              | 2.4                                           | 102.4             | 60.8                                                                 | 8.0                               | 0.7                                           | 30.4                 |  |  |
| Real estate activities                                                  | 9.7     | 13.2                                                                 | 1.1                               | 0.2                                           | -4.8              | 136.2                                                                | 11.3                              | 1.7                                           | -49.3                |  |  |
| Professional, scientific and<br>technical activities                    | 9.8     | 8.8                                                                  | 1.2                               | -1.3                                          | 1.1               | 88.9                                                                 | 12.2                              | -13.2                                         | 10.9                 |  |  |
| Administrative and support service activities                           | 19.3    | 12.7                                                                 | 2.2                               | -0.1                                          | 4.5               | 65.5                                                                 | 11.6                              | -0.3                                          | 23.2                 |  |  |
| Education                                                               | 22.7    | 16.9                                                                 | 2.2                               | -0.6                                          | 4.0               | 74.4                                                                 | 9.6                               | -2.5                                          | 17.7                 |  |  |
| Human health and social work activities                                 | 17.6    | 19.6                                                                 | 1.4                               | -1.6                                          | -1.8              | 111.4                                                                | 8.0                               | -9.1                                          | -10.4                |  |  |
| Arts, entertainment and recreation                                      | 7.8     | 7.1                                                                  | 1.8                               | 0.6                                           | -1.8              | 91.8                                                                 | 23.6                              | 7.4                                           | -22.8                |  |  |
| Other service activities                                                | 7.7     | 10.1                                                                 | 0.6                               | -4.2                                          | 1.2               | 131.0                                                                | 7.7                               | -54.8                                         | 16.0                 |  |  |

Table 1.2 shows a remarkable improvement in operating surplus, which accounts for 25.5% of the output of total industry as compared with 6.4% in Table 1.1. Manufacturing sector, which weighs more in Table 1.2 than in Table 1.1, accounts for a majority of operating surplus followed by Finance and insurance. A low profit rate observed in Table 1.1 may have been due to economic trends particular to the observation year of the Census 2011, 2010, when the world economy was in an adjustment process after the global financial crisis in 2008. The CIES 2014, although a sample survey with a limited sample size, has captured the recovery and expansion of the Cambodian economy during the three year period after the Census 2011.

Table 1.2 SNA tabulation of the CIES 2014 results (490 respondents)

|                                                                         |         | Va                                                                   | lue (million US                   | \$)                                           |                   |                                                                      | Share in C                        | Output (%)                                    |                   |
|-------------------------------------------------------------------------|---------|----------------------------------------------------------------------|-----------------------------------|-----------------------------------------------|-------------------|----------------------------------------------------------------------|-----------------------------------|-----------------------------------------------|-------------------|
|                                                                         | Output  | Intermediate<br>consumption<br>+ Compensa-<br>tion of em-<br>ployees | Consump- tion<br>of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus | Intermediate<br>consumption<br>+ Compensa-<br>tion of em-<br>ployees | Consump- tion<br>of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |
| Total                                                                   | 6,705.3 | 4,586.1                                                              | 268.9                             | 59.6                                          | 1,790.7           | 68.4                                                                 | 4.0                               | 0.9                                           | 26.7              |
| Mining and quarrying                                                    | 0.0     | 0.0                                                                  | 0.1                               | 0.1                                           | -0.2              | -                                                                    | -                                 | -                                             | -                 |
| Manufacturing                                                           | 4,011.7 | 2,749.7                                                              | 21.7                              | 53.6                                          | 1,186.7           | 68.4                                                                 | 0.5                               | 1.3                                           | 29.7              |
| Electricity, gas, steam and air conditioning supply                     | 66.4    | 61.3                                                                 | 0.0                               | 0.0                                           | 5.0               | 92.2                                                                 | 0.0                               | 0.0                                           | 7.7               |
| Water supply; sewerage, waste management                                | 59.8    | 40.0                                                                 | 3.2                               | -0.9                                          | 17.5              | 65.6                                                                 | 5.5                               | -1.6                                          | 30.5              |
| Construction                                                            | 72.5    | 41.6                                                                 | 10.1                              | -1.1                                          | 21.9              | 56.0                                                                 | 14.4                              | -1.5                                          | 31.1              |
| Wholesale and retail trade; repair<br>of motor vehicles and motorcycles | 699.9   | 651.1                                                                | 9.1                               | 2.4                                           | 37.3              | 63.3                                                                 | 6.9                               | 1.8                                           | 28.0              |
| Transportation and storage                                              | 172.9   | 147.8                                                                | 20.1                              | 1.3                                           | 3.7               | 85.5                                                                 | 11.6                              | 0.8                                           | 2.1               |
| Accommodation and food service activities                               | 110.4   | 78.1                                                                 | 20.5                              | 2.5                                           | 9.3               | 69.1                                                                 | 19.6                              | 2.4                                           | 8.8               |
| Information and communication                                           | 304.8   | 161.3                                                                | 117.6                             | 0.3                                           | 25.5              | 52.3                                                                 | 39.1                              | 0.1                                           | 8.5               |
| Financial and insurance activities                                      | 980.3   | 527.0                                                                | 53.1                              | 4.6                                           | 395.7             | 53.6                                                                 | 5.4                               | 0.5                                           | 40.5              |
| Real estate activities                                                  | 0.0     | 0.0                                                                  | 0.0                               | 0.0                                           | 0.0               | -                                                                    | -                                 | -                                             | -                 |
| Professional, scientific and<br>technical activities                    | 0.0     | 0.0                                                                  | 0.0                               | 0.0                                           | 0.0               | -                                                                    | -                                 | -                                             | -                 |
| Administrative and support service activities                           | 103.9   | 18.5                                                                 | 3.3                               | 0.4                                           | 81.8              | 17.8                                                                 | 3.2                               | 0.4                                           | 78.7              |
| Education                                                               | 45.7    | 26.4                                                                 | 4.8                               | 0.7                                           | 13.8              | 57.7                                                                 | 10.5                              | 1.6                                           | 30.2              |
| Human health and social work activities                                 | 33.4    | 36.8                                                                 | 4.4                               | -4.9                                          | -2.9              | 110.1                                                                | 13.3                              | -14.6                                         | -8.8              |
| Arts, entertainment and recreation                                      | 1.6     | 1.6                                                                  | 0.5                               | 0.1                                           | -0.6              | 97.6                                                                 | 32.9                              | 8.2                                           | -38.7             |
| Other service activities                                                | 41.9    | 44.9                                                                 | 0.3                               | 0.4                                           | -3.7              | 107.1                                                                | 0.8                               | 1.0                                           | -8.9              |

## 2. SNA compilation of the CIES 2014 results

One of the major purposes of the CIES 2014 from the SNA's viewpoint is to obtain factor cost data detailed enough to estimate value added components as defined in the SNA. In Table 2.1, the CIES 2014 results are aggregated into SNA output, intermediate consumption and four components of value added.

Entries in this table are defined as follows. Symbols in parentheses are the codes used in the CIES 2014 questionnaire, which can be found in Appendix 1.

 $\underline{\text{Output}} = \text{Sales of manufactured products and services (B1+B3)} + \text{Commercial margin (B2-B5)} + \text{Rental received (B12).}^3$ 

<u>Intermediate consumption</u> = Costs of services supplied (B5.1) + Fuel, gas, electricity and water expenses (B21) + Travelling and accommodation expenses (B22) + Transportation expenses (B23) + Rental expenses (B24) + Repair and maintenance expenses (B25) + Entertainment expenses (B26) + Commission, advertising and selling expenses (B27) + Management, consultation, other technical and similar service expenses (B30) + Expenses on raw materials and supplies used (C6) + Fuel, water and power (C10) + Packaging (C11) + Sub-contract and production service costs by other enterprises (C13) + Other manufacturing costs (C14)

 $\underline{Compensation\ of\ employees} = Salaries\ expenses\ (B20) + Salaries\ for\ managers\ and\ workers$  in the production (C8)

<u>Consumption of fixed capital</u> = Amortization, depletion and/or depreciation expenses (B33) + Amortization of intangible assets such as goodwill (C9) + Depreciation of plants and equipment (C12)

<u>Taxes on production less subsidies</u> = Other tax expenses (B28) – Subsidy/grants (B8)

<u>Operating surplus</u> = <u>Output</u> - <u>Intermediate consumption</u> - <u>Compensation of employees</u> - <u>Consumption of fixed capital</u> - <u>Taxes on production less subsidies</u>

Table 2.1 shows the compilation of the CIES 2014 results into a full-fledged SNA format. Outputs in this table are smaller than those in Table 1.2 due to a change in the definition. Operating surplus of Manufacturing is substantially reduced in this table compared with that in Table 1.2 and overtaken by that of Finance and insurance which remains the same between the two tables. A large increase in operating surplus is observed for Wholesale and retail trade between the two tables.

These differences between the two ways of compilation are due to the fact that "Costs of products sold" include, among other expenses, differences between the opening and closing balances of inventories (C16-C17 and C1-C18), which is required by the financial recording rules.

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<sup>&</sup>lt;sup>3</sup> In the calculation for the 2013 Report, output is defined as B1+B2+B3+B12.

Changes in inventories are components of final expenditure in the SNA, hence do not constitute costs of production. While intermediate consumption in Table 1.2 includes "Costs of products sold" entirely, intermediate consumption in Table 2.1 includes only those expenses pertinent to production costs on an accrual basis in the SNA. These notable differences between the two tables witness the fact that the breakdown of production factor costs is indispensable for the SNA compilation.

In Table 2.2 and Table 2.3, and in Figure 2.1 and Figure 2.2, intermediate consumption, compensation of employees and consumption of fixed capital are shown separately for the general and administrative branch and the production branch of enterprises. Intermediate consumption is found to be predominantly large in the production branch of Manufacturing, followed by the general and administrative branch of Finance and Insurance, Manufacturing, Information and communication and Transportation and storage. Compensation of employees is large in Manufacturing and Finance and insurance. Information and communication has large consumption of fixed capital presumably reflecting its large infrastructure.

Table 2.1 SNA tabulation of the CIES 2014 results (490 respondents) with detailed production costs

|                                                                      | Value (million US\$) |                                       |                                   |                                         |                                               |                      | Share in Output (%)                   |                                   |                                         |                                               |                      |  |
|----------------------------------------------------------------------|----------------------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|----------------------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|----------------------|--|
|                                                                      | Output               | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating<br>surplus | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating<br>surplus |  |
| Total                                                                | 6,103.2              | 3,817.9                               | 855.5                             | 358.0                                   | 59.6                                          | 1,012.2              | 62.6                                  | 14.0                              | 5.9                                     | 1.0                                           | 16.6                 |  |
| Mining and quarrying                                                 | -                    | -                                     | -                                 | -                                       | -                                             | -                    | -                                     | -                                 | -                                       | -                                             | -                    |  |
| Manufacturing                                                        | 3,998.3              | 3,040.7                               | 444.1                             | 93.2                                    | 53.6                                          | 366.7                | 76.0                                  | 11.1                              | 2.3                                     | 1.3                                           | 9.2                  |  |
| Electricity, gas, steam and air conditioning supply                  | 64.7                 | 54.5                                  | 2.5                               | 3.7                                     | 0.0                                           | 3.9                  | 84.3                                  | 3.9                               | 5.8                                     | 0.0                                           | 6.0                  |  |
| Water supply; sewerage, waste management                             | 57.5                 | 19.6                                  | 11.3                              | 10.2                                    | -0.9                                          | 17.3                 | 34.1                                  | 19.7                              | 17.7                                    | -1.6                                          | 30.1                 |  |
| Construction                                                         | 70.2                 | 28.0                                  | 9.0                               | 10.1                                    | -1.1                                          | 24.2                 | 39.8                                  | 12.9                              | 14.4                                    | -1.5                                          | 34.5                 |  |
| Wholesale and retail trade; repair of motor vehicles and motorcycles | 133.2                | 26.0                                  | 14.6                              | 9.3                                     | 2.4                                           | 80.9                 | 19.5                                  | 10.9                              | 7.0                                     | 1.8                                           | 60.8                 |  |
| Transportation and storage                                           | 172.9                | 116.5                                 | 31.3                              | 20.1                                    | 1.3                                           | 3.7                  | 67.4                                  | 18.1                              | 11.6                                    | 0.8                                           | 2.1                  |  |
| Accommodation and food service activities                            | 104.3                | 50.9                                  | 20.9                              | 20.5                                    | 2.5                                           | 9.5                  | 48.8                                  | 20.0                              | 19.6                                    | 2.4                                           | 9.1                  |  |
| Information and communication                                        | 300.7                | 129.9                                 | 26.9                              | 117.6                                   | 0.3                                           | 26.0                 | 43.2                                  | 8.9                               | 39.1                                    | 0.1                                           | 8.6                  |  |
| Financial and insurance activities                                   | 977.4                | 279.5                                 | 244.6                             | 53.1                                    | 4.6                                           | 395.7                | 28.6                                  | 25.0                              | 5.4                                     | 0.5                                           | 40.5                 |  |
| Real estate activities                                               | -                    | -                                     | -                                 | -                                       | -                                             | -                    | -                                     | -                                 | -                                       | -                                             | -                    |  |
| Professional, scientific and technical activities                    | -                    | -                                     | -                                 | -                                       | -                                             | -                    | -                                     | -                                 | -                                       | -                                             | -                    |  |
| Administrative and support service activities                        | 103.9                | 11.5                                  | 7.0                               | 3.3                                     | 0.4                                           | 81.8                 | 11.1                                  | 6.7                               | 3.2                                     | 0.4                                           | 78.7                 |  |
| Education                                                            | 45.7                 | 10.0                                  | 16.4                              | 10.9                                    | 0.7                                           | 7.8                  | 21.9                                  | 35.9                              | 23.7                                    | 1.6                                           | 17.0                 |  |
| Human health and social work activities                              | 33.4                 | 21.3                                  | 15.4                              | 4.4                                     | -4.9                                          | -2.9                 | 63.9                                  | 46.2                              | 13.3                                    | -14.6                                         | -8.8                 |  |
| Arts, entertainment and recreation                                   | 1.6                  | 0.8                                   | 0.8                               | 0.5                                     | 0.1                                           | -0.6                 | 50.1                                  | 47.5                              | 32.9                                    | 8.2                                           | -38.7                |  |
| Other service activities                                             | 39.4                 | 28.6                                  | 10.7                              | 1.1                                     | 0.4                                           | -1.4                 | 72.5                                  | 27.1                              | 2.8                                     | 1.1                                           | -3.6                 |  |

Table 2.2 Production factor costs by branch: value (CIES 2014 results, 490 respondents)

|                                                                      | General and                           | d administra                      | tive branch                             | Pro                                   | oduction bra                      | nch                                     |                                       | Value (mil                        | IIIon US\$)                  |
|----------------------------------------------------------------------|---------------------------------------|-----------------------------------|-----------------------------------------|---------------------------------------|-----------------------------------|-----------------------------------------|---------------------------------------|-----------------------------------|------------------------------|
|                                                                      | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consumption of fixed capital |
| Total                                                                | 877.1                                 | 524.0                             | 268.9                                   | 2,940.9                               | 331.4                             | 89.2                                    | 3817.9                                | 855.5                             | 358.0                        |
| Mining and quarrying                                                 | -                                     | -                                 | -                                       | -                                     | -                                 | -                                       | -                                     | -                                 | -                            |
| Manufacturing                                                        | 204.4                                 | 124.2                             | 21.7                                    | 2,836.3                               | 319.9                             | 71.5                                    | 3040.7                                | 444.1                             | 93.2                         |
| Electricity, gas, steam and air conditioning supply                  | 0.3                                   | 1.4                               | 0.0                                     | 54.2                                  | 1.2                               | 3.7                                     | 54.5                                  | 2.5                               | 3.7                          |
| Water supply; sewerage, waste management                             | 5.3                                   | 10.7                              | 3.2                                     | 14.3                                  | 0.6                               | 7.0                                     | 19.6                                  | 11.3                              | 10.2                         |
| Construction                                                         | 27.7                                  | 8.5                               | 10.1                                    | 0.3                                   | 0.5                               | 0.0                                     | 28.0                                  | 9.0                               | 10.1                         |
| Wholesale and retail trade; repair of motor vehicles and motorcycles | 14.9                                  | 14.4                              | 9.1                                     | 11.1                                  | 0.1                               | 0.1                                     | 26.0                                  | 14.6                              | 9.3                          |
| Transportation and storage                                           | 116.5                                 | 31.3                              | 20.1                                    | 0.0                                   | 0.0                               | 0.0                                     | 116.5                                 | 31.3                              | 20.1                         |
| Accommodation and food service activities                            | 50.9                                  | 20.9                              | 20.5                                    | 0.0                                   | 0.0                               | 0.0                                     | 50.9                                  | 20.9                              | 20.5                         |
| Information and communication                                        | 129.8                                 | 26.9                              | 117.6                                   | 0.1                                   | 0.0                               | 0.0                                     | 129.9                                 | 26.9                              | 117.6                        |
| Financial and insurance activities                                   | 279.5                                 | 244.6                             | 53.1                                    | 0.0                                   | 0.0                               | 0.0                                     | 279.5                                 | 244.6                             | 53.1                         |
| Real estate activities                                               | -                                     | -                                 | -                                       | -                                     | -                                 | -                                       | -                                     | -                                 | -                            |
| Professional, scientific and technical activities                    | -                                     | -                                 | -                                       | -                                     | -                                 | -                                       | -                                     | -                                 | -                            |
| Administrative and support service activities                        | 11.5                                  | 7.0                               | 3.3                                     | 0.0                                   | 0.0                               | 0.0                                     | 11.5                                  | 7.0                               | 3.3                          |
| Education                                                            | 10.0                                  | 16.4                              | 4.8                                     | 0.0                                   | 0.0                               | 6.0                                     | 10.0                                  | 16.4                              | 10.9                         |
| Human health and social work activities                              | 21.3                                  | 15.4                              | 4.4                                     | 0.0                                   | 0.0                               | 0.0                                     | 21.3                                  | 15.4                              | 4.4                          |
| Arts, entertainment and recreation                                   | 0.8                                   | 0.8                               | 0.5                                     | 0.0                                   | 0.0                               | 0.0                                     | 0.8                                   | 0.8                               | 0.5                          |
| Other service activities                                             | 4.0                                   | 1.7                               | 0.3                                     | 24.6                                  | 9.0                               | 0.8                                     | 28.6                                  | 10.7                              | 1.1                          |

Figure 2.1 Production factor costs by branch: Total industry

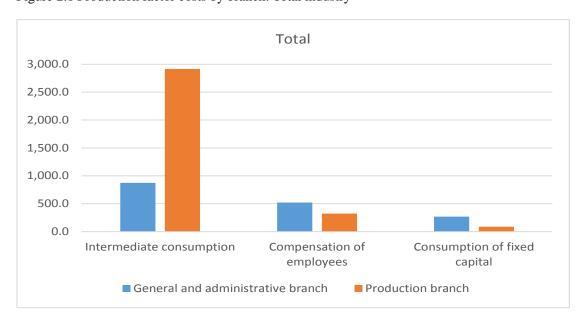


Figure 2.2 Production factor costs by branch: Manufacturing

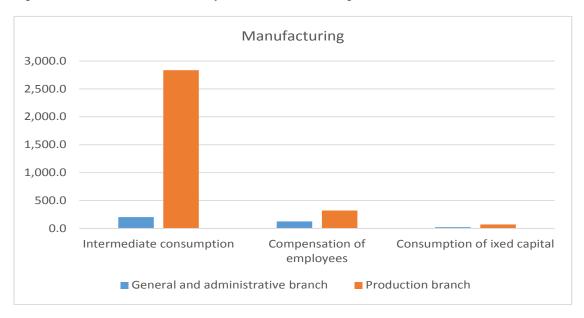


Table 2.3 Production factor costs by branch: share (CIES 2014 results, 490 respondents)

Share(%) General and administrative branch Production branch Total Inter-Inter-Inter-Consump Consump Consump Compensa Compensa Compensa mediatetion of mediate tion of mediate tion of tion of tion of tion of consump consump  ${\rm fixed}$ consump employees employees employees capital tion capital Total 23.0 24.8 100.0 100.0 61.8 75.277.0 38.2 100.0 Mining and quarrying 6.7 76.7 100.0 100.0 100.0 Manufacturing 28.0 23.3 93.3 72.0 Electricity, gas, steam and air conditioning 0.6 53.5 0.6 99.4 46.5 99.4 100.0 100.0 100.0 Water supply; sewerage, waste 100.0 100.0 100.0 27.1 94.6 31.1 72.9 5.4 68.9 management 99.1 94.1 99.9 0.9 5.9 0.1 100.0 100.0 100.0 Wholesale and retail trade; repair of motor 57.3 99.098.6 42.71.0 1.4 100.0 100.0 100.0 vehicles and motorcycles 100.0 100.0 100.0 0.0 0.0 100.0 100.0 Transportation and storage Accommodation and food service activities 100.0 100.0 100.0 100.0 100.0 100.0 0.0 0.0 0.0 Information and communication 99.9 99.9 100.0 0.1 0.1 0.0 100.0 100.0 100.0 Financial and insurance activities 100.0 100.0 100.0 0.0 0.0 0.0 100.0 100.0 100.0 Real estate activities Professional, scientific and technical activities Administrative and support service 100.0 100.0 100.0 0.0 0.0 0.0 100.0 100.0 100.0 activities Education 100.0 99.8 44.40.0 0.2 55.6 100.0 100.0 100.0 100.0 100.0 100.0 Human health and social work activities 100.0 100.0 0.0 0.0 0.0 100.0 100.0 100.0 100.0 100.0 Arts, entertainment and recreation 100.0 0.0 0.0 0.0 100.0 Other service activities 13.9 15.5 29.2 86.1 84.5 70.8 100.0 100.0 100.0 Figure 2.3 shows output cost compositions of the sections of industries. Intermediate consumption accounts for large shares in Manufacturing, Electricity, gas, steam and air conditioning and Transportation and storage. The share of compensation of employees is large in Water supply, sewerage and waste management, Transportation and storage, Accommodation and food service and Finance and insurance. Consumption of fixed capital accounts for large shares in Water supply, sewerage and waste management, Construction, Transportation and storage, Accommodation and food service and Information and communication.

Figure 2.3 Output cost compositions of the sections of industries

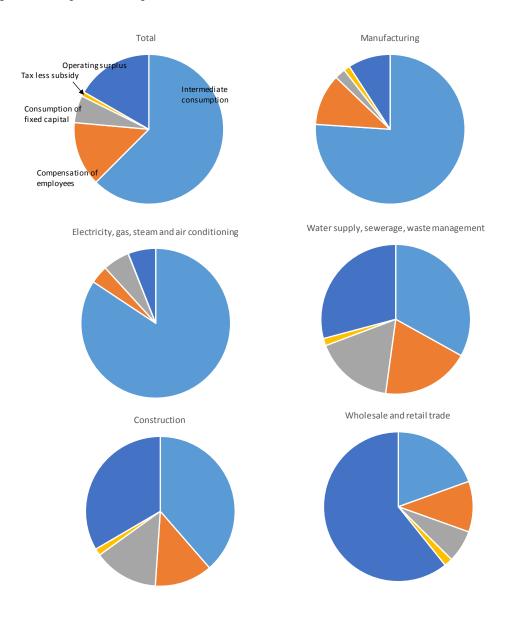
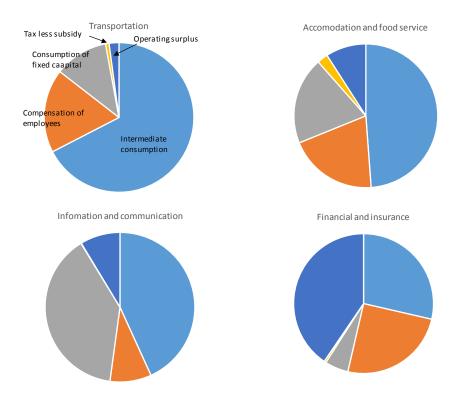


Figure 2.3 Output cost compositions of the sections of industries (continued)



# 3. Rearranging the SNA tabulation of the Census 2011 data

Now that information on detailed production costs is available from the CIES 2014, it is possible to disaggregate factor costs of the Census 2011 data and rearrange them in the SNA format. For this purpose, "Costs of products sold of production enterprises" (B4) are disaggregated into the four factor cost components (intermediate consumption, compensation of employees, consumption of fixed capital and taxes on production less subsidies) of the SNA, using their shares in the corresponding sectors in the CIES 2014. And operating surplus is determined residually. For sectors for which these cost shares are not available, those at the total industry level are used. The results are presented in Table 3.1 for the aggregation from the 920 respondents with complete financial records in the Census 2011.

Table 3.1 SNA tabulation of the Census 2011 results (920 respondents): rearranged

|                                                                      |         |                                       | Value (mi                         | llion US\$)                             |                                               |                   | Share in Output (%)                   |                                   |                                         |                                               |                   |  |
|----------------------------------------------------------------------|---------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|--|
|                                                                      | Output  | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| Total                                                                | 4,066.2 | 2,895.9                               | 558.3                             | 274.0                                   | 40.9                                          | 297.0             | 71.2                                  | 13.7                              | 6.7                                     | 1.0                                           | 7.3               |  |
| Mining and quarrying                                                 | 0.8     | 2.2                                   | 0.5                               | 0.1                                     | 0.1                                           | -2.1              | -                                     | -                                 | -                                       | -                                             | -                 |  |
| Manufacturing                                                        | 1,902.0 | 1,495.7                               | 313.6                             | 59.6                                    | 31.9                                          | 1.2               | 78.6                                  | 16.5                              | 3.1                                     | 1.7                                           | 0.1               |  |
| Electricity, gas, steam and air conditioning supply                  | 478.7   | 333.5                                 | 13.9                              | 33.4                                    | 7.7                                           | 90.2              | 69.7                                  | 2.9                               | 7.0                                     | 1.6                                           | 18.8              |  |
| Water supply; sewerage, waste management                             | 33.8    | 11.1                                  | 6.2                               | 8.0                                     | -0.2                                          | 8.8               | 32.9                                  | 18.3                              | 23.6                                    | -0.7                                          | 25.9              |  |
| Construction                                                         | 53.3    | 40.6                                  | 2.5                               | 1.7                                     | 0.1                                           | 8.4               | 76.2                                  | 4.8                               | 3.2                                     | 0.2                                           | 15.7              |  |
| Wholesale and retail trade; repair of motor vehicles and motorcycles | 451.2   | 412.1                                 | 25.2                              | 16.3                                    | 2.7                                           | -5.1              | 91.3                                  | 5.6                               | 3.6                                     | 0.6                                           | -1.1              |  |
| Transportation and storage                                           | 112.1   | 76.6                                  | 16.5                              | 12.3                                    | 1.9                                           | 4.8               | 68.3                                  | 14.7                              | 11.0                                    | 1.7                                           | 4.3               |  |
| Accommodation and food service activities                            | 138.1   | 35.3                                  | 17.7                              | 18.3                                    | 1.0                                           | 65.9              | 25.5                                  | 12.8                              | 13.2                                    | 0.7                                           | 47.7              |  |
| Information and communication                                        | 478.7   | 339.1                                 | 31.5                              | 86.6                                    | 0.3                                           | 21.2              | 70.8                                  | 6.6                               | 18.1                                    | 0.1                                           | 4.4               |  |
| Financial and insurance activities                                   | 336.6   | 108.7                                 | 95.9                              | 27.0                                    | 2.4                                           | 102.7             | 32.3                                  | 28.5                              | 8.0                                     | 0.7                                           | 30.5              |  |
| Real estate activities                                               | 4.5     | 7.2                                   | 0.8                               | 1.1                                     | 0.2                                           | -4.8              | -                                     | -                                 | -                                       | -                                             | -                 |  |
| Professional, scientific and technical activities                    | 7.3     | 3.0                                   | 3.2                               | 1.2                                     | -1.3                                          | 1.2               | -                                     | -                                 | -                                       | -                                             | -                 |  |
| Administrative and support service activities                        | 138.1   | 35.3                                  | 17.7                              | 18.3                                    | 1.0                                           | 65.9              | 25.5                                  | 12.8                              | 13.2                                    | 0.7                                           | 47.7              |  |
| Education                                                            | 22.7    | 6.0                                   | 11.0                              | 2.2                                     | -0.6                                          | 4.2               | 26.2                                  | 48.2                              | 9.6                                     | -2.5                                          | 18.4              |  |
| Human health and social work activities                              | 16.5    | 10.7                                  | 7.7                               | 1.5                                     | -1.6                                          | -1.8              | 65.3                                  | 46.5                              | 9.0                                     | -9.8                                          | -11.1             |  |
| Arts, entertainment and recreation                                   | 7.5     | 3.2                                   | 3.7                               | 1.8                                     | 0.6                                           | -1.8              | 43.0                                  | 48.6                              | 24.4                                    | 7.6                                           | -23.6             |  |
| Other service activities                                             | 7.5     | 5.7                                   | 4.1                               | 0.7                                     | -4.2                                          | 1.2               | 75.2                                  | 55.0                              | 9.3                                     | -55.8                                         | 16.3              |  |

Next, the contents of Table3.1 covering 920 respondents are expanded to include information from much wider respondents. The Census 2011 results covering information from the 496,355 respondents contain the aggregation for "Annual revenues" and "Annual expenses". The former corresponds to "Operating revenues" in the 920-respondent based aggregation, and the latter to the sum of "Operating costs" and "Operating expenses". "Operating expenses" from the 920

respondents are decomposed into a number of items, and "Operating costs" are broken down as is described in the previous paragraph. But the data from the 496,355 respondents do not have such decomposition. The aggregate revenues and costs data from the latter are disaggregated by using the rearranged revenues and expenses data from the 920 respondents as prorating factors, and then reorganized into the SNA table form. Disaggregation is conducted at 4-digit activity codes and upper levels. For some activities at 4-digit codes, prorating factors are not available, and all detailed items are left blank. The results are shown in Table 3.2.

Compared to the results in Table 3.1, the share of intermediate consumption is significantly lower except for a few services sectors (Accommodation and food services, Administrative and support services). Conversely, the share of operating surplus in output is higher in most of the activities with only a few exceptions (Accommodation and food services, Information and communication, Administrative and support services).

Table 3.2 SNA tabulation of the Census 2011 results (496,355 respondents): rearranged

|                                                                      |          |                                       | Value (mi                         | llion US\$)                             |                                               |                   | Share in Output (%)                   |                                   |                                         |                                               |                   |  |
|----------------------------------------------------------------------|----------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|--|
|                                                                      | Output   | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| Total                                                                | 10,134.9 | 5,728.8                               | 1,328.1                           | 616.3                                   | -24.7                                         | 2,486.4           | 56.5                                  | 13.1                              | 6.1                                     | -0.2                                          | 24.5              |  |
| Mining and quarrying                                                 | 55.2     | 32.3                                  | 7.4                               | 1.4                                     | 1.5                                           | 12.6              | -                                     | -                                 | -                                       | -                                             | -                 |  |
| Manufacturing                                                        | 2,773.7  | 1,998.9                               | 419.1                             | 79.7                                    | 42.6                                          | 233.4             | 72.1                                  | 15.1                              | 2.9                                     | 1.5                                           | 8.4               |  |
| Electricity, gas, steam and air conditioning supply                  | 563.9    | 393.9                                 | 16.4                              | 39.4                                    | 9.1                                           | 105.1             | 69.9                                  | 2.9                               | 7.0                                     | 1.6                                           | 18.6              |  |
| Water supply; sewerage, waste<br>management                          | 46.6     | 14.7                                  | 8.2                               | 10.5                                    | -0.3                                          | 13.4              | 31.6                                  | 17.6                              | 22.6                                    | -0.6                                          | 28.9              |  |
| Construction                                                         | 59.9     | 44.9                                  | 2.8                               | 1.9                                     | 0.1                                           | 10.2              | 75.0                                  | 4.7                               | 3.1                                     | 0.2                                           | 17.1              |  |
| Wholesale and retail trade; repair of motor vehicles and motorcycles | 2,923.5  | 1,822.0                               | 111.2                             | 71.9                                    | 12.1                                          | 906.2             | 62.3                                  | 3.8                               | 2.5                                     | 0.4                                           | 31.0              |  |
| Transportation and storage                                           | 186.7    | 107.6                                 | 23.2                              | 17.3                                    | 2.7                                           | 36.0              | 57.6                                  | 12.4                              | 9.3                                     | 1.4                                           | 19.3              |  |
| Accommodation and food service activities                            | 928.9    | 276.2                                 | 138.2                             | 142.9                                   | 8.1                                           | 363.5             | 29.7                                  | 14.9                              | 15.4                                    | 0.9                                           | 39.1              |  |
| Information and communication                                        | 521.9    | 376.2                                 | 34.9                              | 96.1                                    | 0.3                                           | 14.3              | 72.1                                  | 6.7                               | 18.4                                    | 0.1                                           | 2.7               |  |
| Financial and insurance activities                                   | 823.4    | 258.8                                 | 228.3                             | 64.2                                    | 5.7                                           | 266.3             | 31.4                                  | 27.7                              | 7.8                                     | 0.7                                           | 32.3              |  |
| Real estate activities                                               | 15.5     | 11.5                                  | 1.3                               | 1.8                                     | 0.3                                           | 0.6               | -                                     | -                                 | -                                       | -                                             | -                 |  |
| Professional, scientific and technical<br>activities                 | 20.5     | 5.6                                   | 6.0                               | 2.3                                     | -2.4                                          | 9.1               | -                                     | -                                 | -                                       | -                                             | -                 |  |
| Administrative and support service activities                        | 928.9    | 276.2                                 | 138.2                             | 142.9                                   | 8.1                                           | 363.5             | 29.7                                  | 14.9                              | 15.4                                    | 0.9                                           | 39.1              |  |
| Education                                                            | 214.5    | 47.4                                  | 87.2                              | 17.4                                    | -4.4                                          | 66.9              | 22.1                                  | 40.7                              | 8.1                                     | -2.1                                          | 31.2              |  |
| Human health and social work activities                              | 467.3    | 142.4                                 | 101.5                             | 19.7                                    | -21.4                                         | 225.1             | 30.5                                  | 21.7                              | 4.2                                     | -4.6                                          | 48.2              |  |
| Arts, entertainment and recreation                                   | 157.8    | 46.2                                  | 52.3                              | 26.2                                    | 8.2                                           | 25.0              | 29.3                                  | 33.1                              | 16.6                                    | 5.2                                           | 15.8              |  |
| Other service activities                                             | 300.0    | 116.7                                 | 85.5                              | 14.4                                    | -86.6                                         | 170.1             | 38.9                                  | 28.5                              | 4.8                                     | -28.9                                         | 56.7              |  |

Table 3.3 and Table 3.4 show the SNA tabulations for the subsectors of manufacturing. Table 3.3 is on 920-respondent basis, and Table 3.4 is its extension covering 496,355 respondents. Observations made in the 2013 Report remain essentially the same. The share of intermediate consumption and compensation of employees in output is lower in Table 3.4 with a broader

respondent base, and the share of operating surplus in output is higher with only two exceptions (Tobacco products and Other transport equipment).

In Table 3.3, six subsectors (Wearing apparel, Leather and related products, Chemical and chemical products, Basic metals, Other manufacturing and Repair and installation of machinery and equipment) show negative operating surplus, while in Table 3.4, only one subsector (Leather and related products) has negative operating surplus.

The SNA tabulations for the subsectors of sections other than Manufacturing can be found in Appendix 2.

Table 3.3 SNA tabulation of the Census 2011 results (920 respondents): rearranged (subsectors of manufacturing)

|                                                    |         |                                       | Value (mi                         | llion US\$)                             |                                               |                   | Share in Output (%)                   |                                   |                                         |                                               |                   |
|----------------------------------------------------|---------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|
|                                                    | Output  | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |
| Manufacturing                                      | 1,902.0 | 1,495.7                               | 313.6                             | 59.6                                    | 31.9                                          | 1.2               | 78.6                                  | 16.5                              | 3.1                                     | 1.7                                           | 0.1               |
| Food products                                      | 129.8   | 103.3                                 | 14.3                              | 4.2                                     | 1.3                                           | 6.8               | -                                     | -                                 | -                                       | -                                             | -                 |
| Beverages                                          | 133.5   | 72.6                                  | 12.6                              | 3.4                                     | 20.0                                          | 25.0              | 54.4                                  | 9.4                               | 2.5                                     | 15.0                                          | 18.7              |
| Tobacco products                                   | 57.8    | 31.0                                  | 8.8                               | 2.6                                     | 9.1                                           | 6.3               | 53.6                                  | 15.2                              | 4.6                                     | 15.7                                          | 10.9              |
| Textiles                                           | 50.1    | 40.5                                  | 7.2                               | 2.0                                     | 0.0                                           | 0.4               | 80.8                                  | 14.4                              | 4.0                                     | 0.0                                           | 0.8               |
| Wearing apparel                                    | 1,364.1 | 1,129.0                               | 239.6                             | 41.5                                    | 0.9                                           | -47.0             | 82.8                                  | 17.6                              | 3.0                                     | 0.1                                           | -3.4              |
| Leather and related products                       | 62.0    | 50.5                                  | 18.3                              | 1.4                                     | 0.0                                           | -8.1              | 81.4                                  | 29.5                              | 2.2                                     | 0.0                                           | -13.1             |
| Wood and of products of wood and cork              | 0.2     | 0.2                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | 78.2                                  | 14.1                              | 3.1                                     | 10.1                                          | -5.5              |
| Paper and paper products                           | 5.1     | 4.2                                   | 0.7                               | 0.2                                     | 0.0                                           | 0.0               | 81.5                                  | 14.1                              | 3.9                                     | 0.1                                           | 0.4               |
| Printing and reproduction of recorded media        | 4.4     | 1.5                                   | 0.9                               | 0.0                                     | 0.1                                           | 2.0               | 34.2                                  | 19.5                              | 0.6                                     | 1.6                                           | 44.1              |
| Coke and refined petroleum products                | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Chemicals and chemical products                    | 16.2    | 11.3                                  | 4.2                               | 2.0                                     | 0.5                                           | -1.8              | 69.7                                  | 26.2                              | 12.6                                    | 2.8                                           | -11.3             |
| Pharmaceutical products                            | 1.5     | 0.6                                   | 0.2                               | 0.1                                     | 0.0                                           | 0.6               | 42.3                                  | 14.2                              | 3.4                                     | 1.0                                           | 39.0              |
| Rubber and plastics products                       | 1.6     | 0.9                                   | 0.2                               | 0.4                                     | 0.0                                           | 0.2               | 53.0                                  | 12.3                              | 22.6                                    | 0.6                                           | 11.4              |
| Other non-metallic mineral products                | 4.5     | 3.8                                   | 0.4                               | 0.1                                     | 0.0                                           | 0.2               | 84.8                                  | 9.3                               | 1.7                                     | 0.0                                           | 4.1               |
| Basic metals                                       | 8.8     | 8.7                                   | 1.1                               | 0.2                                     | 0.0                                           | -1.2              | 98.3                                  | 12.9                              | 2.6                                     | 0.0                                           | -13.8             |
| Fabricated metal products                          | 13.9    | 10.7                                  | 1.4                               | 0.4                                     | 0.0                                           | 1.4               | 76.8                                  | 10.1                              | 3.0                                     | 0.1                                           | 10.0              |
| Computer, electronic and optical products          | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Electrical equipment                               | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Machinery and equipment n.e.c.                     | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Motor vehicles, trailers and semi-trailers         | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Other transport equipment                          | 43.5    | 22.3                                  | 2.7                               | 0.6                                     | 0.0                                           | 17.9              | 51.3                                  | 6.1                               | 1.4                                     | 0.0                                           | 41.2              |
| Furniture                                          | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Other manufacturing                                | 4.8     | 4.7                                   | 0.9                               | 0.4                                     | 0.0                                           | -1.1              | 97.9                                  | 17.8                              | 8.1                                     | 0.1                                           | -24.0             |
| Repair and installation of machinery and equipment | 0.1     | 0.1                                   | 0.0                               | 0.2                                     | 0.0                                           | -0.3              | 168.1                                 | 37.9                              | 289.7                                   | 2.2                                           | -397.8            |

Table 3.2 SNA tabulation of the Census 2011 results (496,355 respondents): rearranged (subsectors of manufacturing)

|                                                    |         |                                       | Value (mi                         | llion US\$)                             |                                               |                   | Share in Output (%)                   |                                   |                                         |                                               |                   |
|----------------------------------------------------|---------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|---------------------------------------|-----------------------------------|-----------------------------------------|-----------------------------------------------|-------------------|
|                                                    | Output  | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus | Inter-<br>mediate<br>consump-<br>tion | Compensa-<br>tion of<br>employees | Consump-<br>tion of<br>fixed<br>capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |
| Manufacturing                                      | 2,773.7 | 1,998.9                               | 419.1                             | 79.7                                    | 42.6                                          | 233.4             | 72.1                                  | 15.1                              | 2.9                                     | 1.5                                           | 8.4               |
| Food products                                      | 312.0   | 215.0                                 | 29.8                              | 8.7                                     | 2.6                                           | 55.8              | -                                     | -                                 | -                                       | -                                             | -                 |
| Beverages                                          | 335.7   | 177.1                                 | 30.6                              | 8.2                                     | 48.8                                          | 70.9              | 52.8                                  | 9.1                               | 2.5                                     | 14.5                                          | 21.1              |
| Tobacco products                                   | 57.7    | 31.8                                  | 9.0                               | 2.7                                     | 9.3                                           | 4.9               | 55.1                                  | 15.6                              | 4.7                                     | 16.2                                          | 8.4               |
| Textiles                                           | 80.9    | 58.9                                  | 10.5                              | 2.9                                     | 0.0                                           | 8.5               | 72.9                                  | 13.0                              | 3.6                                     | 0.0                                           | 10.5              |
| Wearing apparel                                    | 1,565.6 | 1,233.9                               | 261.9                             | 45.4                                    | 1.0                                           | 23.4              | 78.8                                  | 16.7                              | 2.9                                     | 0.1                                           | 1.5               |
| Leather and related products                       | 73.6    | 58.0                                  | 21.0                              | 1.6                                     | 0.0                                           | -7.0              | 78.8                                  | 28.6                              | 2.1                                     | 0.0                                           | -9.6              |
| Wood and of products of wood and cork              | 11.2    | 6.0                                   | 1.1                               | 0.2                                     | 0.8                                           | 3.1               | 53.6                                  | 9.7                               | 2.1                                     | 6.9                                           | 27.7              |
| Paper and paper products                           | 23.2    | 16.5                                  | 2.9                               | 0.8                                     | 0.0                                           | 3.1               | 71.0                                  | 12.3                              | 3.4                                     | 0.1                                           | 13.2              |
| Printing and reproduction of recorded media        | 11.8    | 4.0                                   | 2.3                               | 0.1                                     | 0.2                                           | 5.4               | 33.4                                  | 19.1                              | 0.6                                     | 1.5                                           | 45.4              |
| Coke and refined petroleum products                | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Chemicals and chemical products                    | 47.2    | 25.8                                  | 9.7                               | 4.7                                     | 1.0                                           | 5.9               | 54.8                                  | 20.6                              | 9.9                                     | 2.2                                           | 12.5              |
| Pharmaceutical products                            | 1.5     | 0.7                                   | 0.2                               | 0.1                                     | 0.0                                           | 0.6               | 43.6                                  | 14.7                              | 3.5                                     | 1.0                                           | 37.1              |
| Rubber and plastics products                       | 4.7     | 2.3                                   | 0.5                               | 1.0                                     | 0.0                                           | 0.9               | 47.9                                  | 11.2                              | 20.4                                    | 0.6                                           | 19.9              |
| Other non-metallic mineral products                | 48.8    | 31.4                                  | 3.4                               | 0.6                                     | 0.0                                           | 13.4              | 64.3                                  | 7.0                               | 1.3                                     | 0.0                                           | 27.3              |
| Basic metals                                       | 15.0    | 12.6                                  | 1.6                               | 0.3                                     | 0.0                                           | 0.4               | 84.2                                  | 11.0                              | 2.2                                     | 0.0                                           | 2.5               |
| Fabricated metal products                          | 70.7    | 46.2                                  | 6.1                               | 1.8                                     | 0.0                                           | 16.5              | 65.4                                  | 8.6                               | 2.5                                     | 0.1                                           | 23.4              |
| Computer, electronic and optical products          | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Electrical equipment                               | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Machinery and equipment n.e.c.                     | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Motor vehicles, trailers and semi-trailers         | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Other transport equipment                          | 46.6    | 24.5                                  | 2.9                               | 0.7                                     | 0.0                                           | 18.5              | 52.6                                  | 6.3                               | 1.4                                     | 0.0                                           | 39.7              |
| Furniture                                          | 0.0     | 0.0                                   | 0.0                               | 0.0                                     | 0.0                                           | 0.0               | -                                     | -                                 | -                                       | -                                             | -                 |
| Other manufacturing                                | 26.1    | 16.2                                  | 3.0                               | 1.3                                     | 0.0                                           | 5.6               | 62.2                                  | 11.3                              | 5.1                                     | 0.1                                           | 21.3              |
| Repair and installation of machinery and equipment | 8.5     | 1.4                                   | 0.3                               | 2.5                                     | 0.0                                           | 4.2               | 17.0                                  | 3.8                               | 29.4                                    | 0.2                                           | 49.5              |

#### 4. Evaluation and future tasks

The present report has examined the effectiveness and usefulness of the CIES 2014 in grasping developments in the Cambodian economy after the Census 2011, in supplementing and expanding the Census 2011 results, and in furthering data source for the Cambodian SNA.

First, the CIES 2014 clearly captures the recovery and expansion of the Cambodian economy after it went through the adjustment process following the global financial crisis in 2008. Business profits, those of the manufacturing sector in particular, increased remarkably during the three year period between the Census 2011 and the CIES 2014.

Second, the CIES 2014 has successfully collected data on detailed production factor costs. Although its sample size is rather limited, the CIES 2014 provides highly functional information to make the Census 2011's rich data source even more useful.

Third, it becomes now possible to combine two datasets from the Census 2011 and the CIES 2014 to construct a census-based data source for the Cambodian SNA, which has depended on only sample surveys for many years. It is hoped that an intensive use will be made of the new data source to be created for the Cambodian SNA.

Some reservations however should be made at this point. First, while the CIES 2014 offers an explicit breakdown of the production costs of manufacturing enterprises, the same breakdown of the output costs of enterprises supplying services is yet to be available. Second, no explanation is offered on the term "costs of products sold" in the questionnaire, which seems far from "self-explanatory". Third, a certain part of the questionnaire is not designed in such a way as to make numerical relationships between items very clear. These shortcomings seem to have caused some contradictions in the survey results, hence have to be overcome by the time the next economic census is conducted.

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<sup>&</sup>lt;sup>4</sup> They include  $C7 = C8 + C9 + \cdot \cdot \cdot + C14$ , C17 = C6 + C7 + C15 - C16, C20 (=B4) = C17 + C18 - C19.

Appendix 1. Correspondence between the CIES items and the SNA concepts

| Code                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| Sales of manufactured products Sales of goods Sales / supply of services  Operating costs Costs of products sold of production enterprises Costs of goods sold of non-production enterprises Costs of goods sold of non-production enterprises Costs of goods sold of non-production enterprises Costs of services supplied  Other revenues Subsidy/grant Dividend received or receivable Interest received or receivable Royalty received |      |
| Sales of goods Sales/supply of services Operating costs Costs of products sold of production enterprises Costs of products sold of production enterprises Costs of services supplied Other revenues Subsidy/grant Dividend received or receivable Interest received or receivable Rental received or receivable Royalty received receivable Royalty received or receivable Rojalty received receivable Rojalty received receivable received receivable Rojalty recei |      |
| Sales/supply of services   Sales/supply of ser   |      |
| Operating costs Costs of products sold of production enterprises Cost of goods sold of non-production enterprises Cost of services supplied Other revenues Subsidy/ grant Dividend received or receivable Interest received or receivable Revalty received or receivable Rental received receivalre receivalre receit Rental received receivalre |      |
| Costs of products sold of production enterprises Costs of goods sold of non-production enterprises Costs of services supplied  Other revenues Subsidy/grant Bas Subsidy/grant Dividend received or receivable Interest received or receivable Royalty received or receivable Gain/surplus on disposal of fixed assets Gain on disposal of securities Share of profit from joint venture Gain on unrealized currency translation Other revenues Salaries expenses Salaries expenses Fuel, gas, electricity, and water expenses Rental expenses Repair and maintenance expenses Entertainment expenses Commission, advertising, selling expenses Royalty expe |      |
| Costs of goods sold of non-production enterprises Obsts of services supplied Other revenues Subsidy/grant Dividend received or receivable Interest received or receivable Royalty received or receivable Rental expenses Repair and maintenance expenses Repair and maintenance expenses Repair and maintenance expenses Repair and maintenance expenses Donation expenses Repair service Rep |      |
| Costs of services supplied   B5.1   Cother revenues   B7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |      |
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| Subsidy/grant Dividend received or receivable Interest received or receivable Royalty received or receivable Rental received or receivable Rental received or receivable Rental received or receivable Rental received or receivable Gain / surplus on disposal of fixed assets Gain on disposal of fixed assets Share of profit from joint venture Gain on realized currency translation Gain on unrealized currency translation Gain on unrealized currency translation Other revenues  Operating expenses Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and water expenses Rental expenses Rental expenses Rental expenses Entertainment expenses Entertainment expenses Onder on disposal of fixed assets Baze Intermediate consumption Intermediate con |      |
| Dividend received or receivable Interest received or receivable Royalty received or receivable Royalty received or receivable Rental received or receivable Rental received or receivable Rental received or receivable Rental received or receivable Gain/surplus on disposal of fixed assets Gain on disposal of fixed assets B13 Gain on disposal of fixed assets B14 Financial transaction Froperty income receipt Output Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Property income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Holding gain and Fixed capital formation (negative) Fr |      |
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| Royalty received or receivable Rental received or receivable Gain/surplus on disposal of fixed assets Gain on disposal of fixed assets Gain on disposal of securities Share of profit from joint venture Gain on realized currency translation Gain on unrealized currency translation Gain on unrealized currency translation Other revenues  Operating expenses Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and water expenses Rental expenses Rental expenses Rental expenses Rental expenses Repairs and maintenance expenses Entertainment expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses  Royalty expenses Royalty expenses Royalty expenses Royalty expenses Written off bad debt expenses Written off bad debt expenses Residence of fixed assets Rental received or receivable and Fixed capital Coutput Output Holding gain and Fixed capital formation (negative) Financial transaction Property income receipt Output Holding gain and Fixed capital formation (negative) Financial transaction Property income receipt Holding gain and Fixed capital formation (negative) Financial transaction Property income receipt Holding gain and Fixed capital formation (negative) Financial transaction Property income receipt Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Financial transaction Froperty income receipt Holding gain and Fixed capital formation (negative) Froperty income receipt Financial transaction Froperty income receipt Financial transaction Froperty income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                        |      |
| Rental received or receivable Gain/surplus on disposal of fixed assets Gain on disposal of fixed assets Share of profit from joint venture Gain on realized currency translation Gain on unrealized currency translation Other revenues  Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and water expenses Fuel accommodation expenses Rental expenses Rental expenses Rental expenses Entertainment expenses Entertainment expenses Commission, advertising, selling expenses Onation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Royalty expenses Royalty expenses Royalty expenses Written off bad debt expenses Bate Intermediate consumption Intermediate consumption Intermediate consumption Intermediate consumption Intermediate consumption Intermediate consumption Faxes on production Currier transfer payment  Intermediate consumption Intermediate consumption Froperty income (1993SNA), intermediate consumption (200 Capital transfer) Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |      |
| Gain/surplus on disposal of fixed assets Gain on disposal of securities Share of profit from joint venture Gain on realized currency translation Gain on unrealized currency translation Other revenues Operating expenses Fuel, gas, electricity, and water expenses Fruelling and accommodation expenses Repair and maintenance expenses Repair and maintenance expenses Entertainment expenses Commission, advertising, selling expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty e |      |
| Gain on disposal of securities Share of profit from joint venture Gain on realized currency translation Gain on unrealized currency translation Other revenues Operating expenses Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and water expenses Travelling and accommodation expenses Rental expenses Rental expenses Repair and maintenance expenses Entertainment expenses Commission, advertising, selling expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses Written off bad debt expenses Rental expenses Royalty expenses Royalty expenses Royalty expenses Written off bad debt expenses Right Financial transaction Property income receipt Rold transaction Property income receipt Rolding gain Property income receipt Rolding gain Rolding gain Lodding gain L |      |
| Share of profit from joint venture Gain on realized currency translation Gain on unrealized currency translation Other revenues  Operating expenses Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and water expenses Fuel gas, electricity, and water expenses B221 Intermediate consumption Taxes on production Other tax expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses Written off bad debt expenses B31 Property income (1993SNA), intermediate consumption (200                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |      |
| Gain on realized currency translation Gain on unrealized currency translation Other revenues  Operating expenses Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and maintering expenses Fuel, gas, electricity, and the property expenses Fuel, gas, electricity, and  |      |
| Gain on unrealized currency translation Other revenues  Operating expenses Salaries expenses Fuel, gas, electricity, and water expenses Fuel, gas, electricity, and expenses Fuel, gas, electricity, and passes Fuel, gas, electricity, an |      |
| Other revenues     B18     -       Operating expenses     B19     -       Salaries expenses     B20     Compensation of employees       Fuel, gas, electricity, and water expenses     B21     Intermediate consumption       Travelling and accommodation expenses     B22     Intermediate consumption       Transportation expenses     B23     Intermediate consumption       Rental expenses     B24     Intermediate consumption       Repair and maintenance expenses     B25     Intermediate consumption       Entertainment expenses     B26     Intermediate consumption       Commission, advertising, selling expenses     B27     Intermediate consumption       Other tax expenses     B28     Taxes on production       Donation expenses     B29     Currret transfer payment       Management, consultation, other technical, and other similar service expenses     B30     Intermediate consumption       Royalty expenses     B31     Property income (1993SNA), intermediate consumption (200       Written off bad debt expenses     B32     Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |      |
| Departing expenses   B19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |      |
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| Repair and maintenance expenses Entertainment expenses Commission, advertising, selling expenses Other tax expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses Written off bad debt expenses  Responses Responses Royalty expenses Written off bad debt expenses Responses Responses Royalty expenses                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |      |
| Entertainment expenses Commission, advertising, selling expenses Other tax expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses Written off bad debt expenses  E26 Intermediate consumption Intermediate consumption  Currier transfer payment Intermediate consumption  B30 Intermediate consumption  Property income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |      |
| Other tax expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses  B28 Taxes on production Currret transfer payment Intermediate consumption  B30 Intermediate consumption Property income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |      |
| Other tax expenses Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses  B28 Taxes on production Currret transfer payment Intermediate consumption  B30 Intermediate consumption  B31 Property income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |      |
| Donation expenses Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses Written off bad debt expenses  B29 Currret transfer payment Intermediate consumption  B30 Property income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |      |
| Management, consultation, other technical, and other similar service expenses Royalty expenses Written off bad debt expenses B31 Intermediate consumption Property income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |      |
| expenses Royalty expenses B31 Property income (1993SNA), intermediate consumption (200 Written off bad debt expenses B32 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |      |
| Royalty expenses  Written off bad debt expenses  B31 Property income (1993SNA), intermediate consumption (200 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |      |
| Written off bad debt expenses B32 Capital transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | SNA) |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      |
| Amortization, depletion and/or depreciation expenses B33 Consumption of fixed capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |      |
| Increase/decrease in porvisions B34 Financial transaction                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |      |
| Loss on disposal of fixed assets  B35   Holding loss and Fixed capital formation (negative)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      |
| Loss on realized currency translation B36 Holding loss                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      |
| Loss on unrealized currency translation B37 Holding loss                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |      |
| Other expenses B38 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |      |
| Interest expense paid to residents B40 Property income                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      |
| Interest expense paid to non-residents B41 Property income                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |      |
| Profit tax B43 Current tax on income and wealth                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      |
| Costs of products sold (production enterprises)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      |
| Expenses on raw materials and supplies used C6 Intermediate consumption                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |      |
| Other production costs C7 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      |
| Salaries for managers and workers in the production  C8 Compensation of employees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |      |
| Amortization of intangible assets such as goodwill C9 Consumption of fixed capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |      |
| Fuel, water and power C10 Intermediate consumption                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |      |
| Packaging C11 Intermediate consumption                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      |
| Depreciation of plants and equipment C12 Consumption of fixed capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |      |
| Sub-contract and production service costs by other enterprises  C13 Intermediate consumption                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |      |
| Other manufacturing costs C14 Intermediate consumption                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |      |
| Work in progress or stock at the beginning of the period C15 Stock of inventory                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      |
| Less: Work in progress or stock at the end of the period C16 Stock of inventory                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |      |
| Less, work in progress of stock at the end of the period OTO Stock of inventory  Total production costs  C17 -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |      |
| Stock of finished products at the beginning of the period C18 Stock of inventory                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |      |
| Stock of Infished products at the earl of the period C19 Stock of Inventory                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |      |

# Appendix 2. SNA tabulation of the Census 2011 data at detailed activity level

Table A.1 SNA tabulation at detailed activity level (920 respondents to the Census 2011) (1)

|                                                                                              |           |                          | Value (1,                    | 000 US\$)                    |                                               |                   |
|----------------------------------------------------------------------------------------------|-----------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|
|                                                                                              | Output    | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |
| Total                                                                                        | 4,066,191 | 2,895,939                | 558,326                      | 274,003                      | 40,926                                        | 296,997           |
| B · Mining and quarrying                                                                     | 769       | 2,169                    | 495                          | 96                           | 99                                            | -2,089            |
| 05 - Mining of coal and lignite                                                              | -         | -                        | -                            | -                            | -                                             | -                 |
| 06 - Extraction of crude petroleum and natural gas                                           | -         | -                        | -                            | -                            | -                                             | -                 |
| 07 - Mining of metal ores                                                                    | -         | -                        | -                            | -                            | -                                             |                   |
| 08 · Other mining and quarrying                                                              | 769       | 2,169                    | 495                          | 96                           | 99                                            | -2,089            |
| 09 · Mining support service activities                                                       | -         | -                        | -                            | -                            | -                                             | -                 |
| C · Manufacturing                                                                            | 1,901,987 | 1,495,709                | 313,582                      | 59,627                       | 31,906                                        | 1,164             |
| 10 · Manufacture of food products                                                            | 129,781   | 103,262                  | 14,331                       | 4,164                        | 1,259                                         | 6,765             |
| 11 - Manufacture of beverages                                                                | 133,467   | 72,562                   | 12,551                       | 3,379                        | 19,982                                        | 24,994            |
| 12 · Manufacture of tobacco products                                                         | 57,787    | 30,977                   | 8,776                        | 2,630                        | 9,094                                         | 6,311             |
| 13 · Manufacture of textiles                                                                 | 50,145    | 40,510                   | 7,219                        | 1,986                        | 8                                             | 422               |
| 14 · Manufacture of wearing apparel                                                          | 1,364,104 | 1,128,977                | 239,647                      | 41,514                       | 942                                           | -46,976           |
| 15 - Manufacture of leather and related products                                             | 61,982    | 50,452                   | 18,280                       | 1,369                        | 24                                            | -8,142            |
| 16 - Manufacture of wood and of products of wood and cork, except furniture                  | 211       | 165                      | 30                           | 7                            | 21                                            | -12               |
| 17 - Manufacture of paper and paper products                                                 | 5,128     | 4,181                    | 725                          | 198                          | 5                                             | 19                |
| $18$ - $\ensuremath{\mathrm{Printing}}$ and reproduction of recorded media                   | 4,439     | 1,517                    | 866                          | 28                           | 69                                            | 1,958             |
| 19 · Manufacture of coke and refined petroleum products                                      | -         | -                        | -                            | -                            | -                                             |                   |
| 20 - Manufacture of chemicals and chemical products                                          | 16,175    | 11,272                   | 4,242                        | 2,031                        | 454                                           | -1,824            |
| $21$ $^{\circ}$ Manufacture of basic pharmaceutical products and pharmaceutical preparations | 1,500     | 635                      | 214                          | 52                           | 15                                            | 585               |
| 22 - Manufacture of rubber and plastics products                                             | 1,643     | 871                      | 203                          | 372                          | 10                                            | 188               |
| 23 - Manufacture of other non-metallic mineral<br>products                                   | 4,514     | 3,828                    | 419                          | 78                           | 2                                             | 187               |
| 24 · Manufacture of basic metals                                                             | 8,841     | 8,692                    | 1,138                        | 230                          | 1                                             | -1,220            |
| 25 - Manufacture of fabricated metal products, except machinery and equipment                | 13,902    | 10,679                   | 1,401                        | 415                          | 10                                            | 1,397             |
| 26 - Manufacture of computer, electronic and optical products                                | -         | -                        | -                            | -                            | -                                             |                   |
| 27 - Manufacture of electrical equipment                                                     | -         | -                        | -                            | -                            | -                                             |                   |
| 28 - Manufacture of machinery and equipment n.e.c.                                           | -         | -                        | -                            | -                            |                                               |                   |

Table A.1 SNA tabulation at detailed activity level (920 respondents to the Census 2011) (2)

|                                                                                 |         |                          | Value (1,                    | 000 US\$)                    |                                               |                   |
|---------------------------------------------------------------------------------|---------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|
|                                                                                 | Output  | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |
| 29 - Manufacture of motor vehicles, trailers and semi-<br>trailers              | -       | -                        | -                            | -                            | -                                             | -                 |
| 30 - Manufacture of other transport equipment                                   | 43,510  | 22,322                   | 2,662                        | 599                          | 1                                             | 17,926            |
| 31 - Manufacture of furniture                                                   | -       | 5                        | -                            | -                            | 0                                             | -5                |
| 32 - Other manufacturing                                                        | 4,792   | 4,694                    | 853                          | 388                          | 6                                             | -1,148            |
| 33 - Repair and installation of machinery and equipment                         | 65      | 110                      | 25                           | 189                          | 1                                             | -260              |
| D - Electricity, gas, steam and air conditioning supply                         | 478,684 | 333,499                  | 13,904                       | 33,390                       | 7,682                                         | 90,208            |
| 35 - Electricity, gas, steam and air conditioning supply                        | 478,684 | 333,499                  | 13,904                       | 33,390                       | 7,682                                         | 90,208            |
| E · Water supply; sewerage, waste management and remediation activities         | 33,769  | 11,099                   | 6,186                        | 7,954                        | -226                                          | 8,756             |
| 36 - Water collection, treatment and supply                                     | 29,486  | 9,056                    | 3,701                        | 7,785                        | -248                                          | 9,193             |
| 37 - Sewerage                                                                   | -       | -                        | -                            | -                            | -                                             | -                 |
| 38 - Waste collection, treatment and disposal activities; materials recovery    | 4,283   | 2,043                    | 2,485                        | 170                          | 22                                            | -437              |
| 39 · Remediation activities and other waste management services                 | -       | -                        | -                            | -                            | -                                             | -                 |
| F - Construction                                                                | 53,288  | 40,580                   | 2,546                        | 1,690                        | 92                                            | 8,379             |
| 41 - Construction of buildings                                                  | 52,897  | 40,383                   | 2,247                        | 1,664                        | 80                                            | 8,523             |
| 42 - Civil engineering                                                          | -       | 0                        | 17                           | 6                            | 0                                             | -24               |
| 43 - Specialized construction activities                                        | 391     | 197                      | 282                          | 20                           | 12                                            | -120              |
| G - Wholesale and retail trade; repair of motor vehicles and motorcycles        | 451,183 | 412,074                  | 25,159                       | 16,256                       | 2,747                                         | -5,053            |
| 45 · Wholesale and retail trade and repair of motor<br>vehicles and motorcycles | 12,656  | 7,586                    | 2,949                        | 982                          | 104                                           | 1,036             |
| 46 - Wholesale trade, except of motor vehicles and motorcycles                  | 29,119  | 20,271                   | 6,638                        | 4,687                        | 1,325                                         | -3,802            |
| 47 - Retail trade, except of motor vehicles and motorcycles                     | 409,408 | 384,217                  | 15,573                       | 10,587                       | 1,318                                         | -2,287            |
| H - Transportation and storage                                                  | 112,140 | 76,627                   | 16,503                       | 12,325                       | 1,906                                         | 4,779             |
| 49 · Land transport and transport via pipelines                                 | 35,530  | 27,075                   | 2,057                        | 277                          | -51                                           | 6,171             |
| 50 - Water transport                                                            | 1,608   | 648                      | 317                          | 112                          | 14                                            | 517               |
| 51 - Air transport                                                              | 17,367  | 16,139                   | 7,181                        | 6,722                        | 752                                           | -13,426           |
| 52 - Warehousing and support activities for transportation $$                   | 56,922  | 32,131                   | 6,903                        | 5,213                        | 1,191                                         | 11,485            |
| 53 - Postal and courier activities                                              | 712     | 635                      | 44                           | 0                            | 0                                             | 32                |

Table A.1 SNA tabulation at detailed activity level (920 respondents to the Census 2011) (3)

|                                                                                                      |         |                          | Value (1,                    | 000 US\$)                    |                                               |                   |
|------------------------------------------------------------------------------------------------------|---------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|
|                                                                                                      | Output  | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |
| I - Accommodation and food service activities                                                        | 138,149 | 35,295                   | 17,667                       | 18,264                       | 1,030                                         | 65,894            |
| 55 - Accommodation                                                                                   | 133,272 | 32,914                   | 15,833                       | 17,316                       | 968                                           | 66,241            |
| 56 - Food and beverage service activities                                                            | 4,877   | 2,381                    | 1,834                        | 948                          | 62                                            | -347              |
| J - Information and communication                                                                    | 478,674 | 339,089                  | 31,481                       | 86,614                       | 266                                           | 21,224            |
| 58 - Publishing activities                                                                           | 1,759   | 1,262                    | 836                          | 74                           | 7                                             | -420              |
| 59 · Motion picture, video and television programme production, sound recording and music publishing | 42      | 29                       | 36                           | 0                            | 0                                             | -24               |
| 60 - Programming and broadcasting activities                                                         | 10,824  | 5,351                    | 1,998                        | 868                          | 9                                             | 2,597             |
| 61 - Telecommunications                                                                              | 465,833 | 332,367                  | 28,455                       | 85,659                       | 250                                           | 19,103            |
| $\ensuremath{62}$ - Computer programming, consultancy and related activities                         | -       | -                        | -                            | -                            | -                                             |                   |
| 63 - Information service activities                                                                  | 217     | 80                       | 156                          | 13                           | 1                                             | -32               |
| K - Financial and insurance activities                                                               | 336,602 | 108,659                  | 95,861                       | 26,971                       | 2,414                                         | 102,697           |
| 64 · Financial service activities, except insurance and<br>pension funding                           | 323,423 | 98,821                   | 94,201                       | 26,758                       | 2,276                                         | 101,368           |
| 65 - Insurance, reinsurance and pension funding, except compulsory social security                   | 13,031  | 9,664                    | 1,414                        | 182                          | 127                                           | 1,644             |
| 66 - Activities auxiliary to financial service and insurance activities                              | 147     | 174                      | 246                          | 31                           | 11                                            | -314              |
| L - Real estate activities                                                                           | 4,525   | 7,178                    | 826                          | 1,136                        | 166                                           | -4,780            |
| 68 · Real estate activities                                                                          | 4,525   | 7,178                    | 826                          | 1,136                        | 166                                           | -4,780            |
| M - Professional, scientific and technical activities                                                | 7,332   | 3,001                    | 3,224                        | 1,218                        | -1,295                                        | 1,185             |
| 69 · Legal and accounting activities                                                                 | 2,809   | 476                      | 1,625                        | 160                          | 10                                            | 538               |
| 70 - Activities of head offices; management consultancy activities                                   | 377     | 86                       | 267                          | 27                           | 1                                             | -4                |
| 71 · Architectural and engineering activities; technical testing and analysis                        | 2,713   | 894                      | 557                          | 437                          | -1,411                                        | 2,236             |
| 72 · Scientific research and development                                                             | -       | 0                        | -                            | -                            | 0                                             | -C                |
| 73 - Advertising and market research                                                                 | 918     | 581                      | 410                          | 56                           | 30                                            | -160              |
| $74\cdot \text{Other professional, scientific and technical}$ activities                             | 516     | 963                      | 365                          | 539                          | 74                                            | -1,426            |
| 75 - Veterinary activities                                                                           | -       | -                        | -                            | -                            | -                                             | -                 |

Table A.1 SNA tabulation at detailed activity level (920 respondents to the Census 2011) (4)

|                                                                                  | Value (1,000 US\$) |                          |                              |                              |                                               |                   |  |
|----------------------------------------------------------------------------------|--------------------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|--|
|                                                                                  | Output             | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| N - Administrative and support service activities                                | 14,843             | 4,604                    | 5,246                        | 2,246                        | -59                                           | 2,806             |  |
| 77 · Rental and leasing activities                                               | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 78 - Employment activities                                                       | 566                | 171                      | 87                           | 62                           | 19                                            | 227               |  |
| 79 - Travel agency, tour operator, reservation service and related activities $$ | 2,596              | 2,359                    | 524                          | 231                          | -102                                          | -417              |  |
| 80 - Security and investigation activities                                       | 3,941              | 264                      | 3,568                        | 329                          | 5                                             | -225              |  |
| 81 - Services to buildings and landscape activities                              | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 82 - Office administrative, office support and other business support activities | 7,742              | 1,809                    | 1,067                        | 1,624                        | 20                                            | 3,222             |  |
| P - Education                                                                    | 22,717             | 5,954                    | 10,951                       | 2,181                        | -557                                          | 4,188             |  |
| 85 - Education                                                                   | 22,717             | 5,954                    | 10,951                       | 2,181                        | -557                                          | 4,188             |  |
| Q · Human health and social work activities                                      | 16,463             | 10,749                   | 7,660                        | 1,486                        | -1,612                                        | -1,820            |  |
| 86 - Human health activities                                                     | 16,317             | 10,749                   | 7,636                        | 1,486                        | -1,612                                        | -1,942            |  |
| 87 - Residential care activities                                                 | 147                | -                        | 25                           | -                            | -                                             | 122               |  |
| 88 - Social work activities without accommodation                                | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| R - Arts, entertainment and recreation                                           | 7,526              | 3,234                    | 3,658                        | 1,834                        | 573                                           | -1,773            |  |
| 90 - Creative, arts and entertainment activities                                 | 249                | 111                      | 104                          | 22                           | 23                                            | -11               |  |
| 91 - Libraries, archives, museums and other cultural activities $$               | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 92 - Gambling and betting activities                                             | 4,367              | 1,646                    | 2,314                        | 903                          | 506                                           | -1,002            |  |
| 93 - Sports activities and amusement and recreation activities                   | 2,910              | 1,477                    | 1,240                        | 909                          | 44                                            | -760              |  |
| S - Other service activities                                                     | 7,539              | 5,666                    | 4,149                        | 699                          | -4,206                                        | 1,231             |  |
| 94 - Activities of membership organizations                                      | -                  | 1,017                    | 2,078                        | 41                           | -4,252                                        | 1,117             |  |
| 95 - Repair of computers and personal and household goods                        | 6,521              | 3,475                    | 1,829                        | 151                          | 5                                             | 1,062             |  |
| 96 - Other personal service activities                                           | 1,018              | 1,175                    | 243                          | 507                          | 41                                            | -948              |  |

Table A.2 SNA tabulation at detailed activity level (496,355 respondents to the Census 2011) (1)

|                                                                                   | Value (1,000 US\$) |                          |                              |                              |                                               |                   |  |
|-----------------------------------------------------------------------------------|--------------------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|--|
|                                                                                   | Output             | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| Total                                                                             | 10,134,856         | 5,728,783                | 1,328,083                    | 616,250                      | -24,670                                       | 2,486,410         |  |
| B - Mining and quarrying                                                          | 55,221             | 32,323                   | 7,381                        | 1,435                        | 1,470                                         | 12,612            |  |
| 05 - Mining of coal and lignite                                                   | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 06 - Extraction of crude petroleum and natural gas $$                             | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 07 - Mining of metal ores                                                         | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 08 - Other mining and quarrying                                                   | 7,334              | 5,561                    | 1,270                        | 247                          | 253                                           | 4                 |  |
| 09 · Mining support service activities                                            | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| C · Manufacturing                                                                 | 2,773,741          | 1,998,914                | 419,081                      | 79,687                       | 42,640                                        | 233,420           |  |
| 10 · Manufacture of food products                                                 | 311,994            | 215,016                  | 29,840                       | 8,670                        | 2,621                                         | 55,848            |  |
| 11 - Manufacture of beverages                                                     | 335,671            | 177,102                  | 30,632                       | 8,246                        | 48,771                                        | 70,920            |  |
| 12 - Manufacture of tobacco products                                              | 57,733             | 31,810                   | 9,012                        | 2,701                        | 9,339                                         | 4,872             |  |
| 13 · Manufacture of textiles                                                      | 80,851             | 58,944                   | 10,505                       | 2,890                        | 12                                            | 8,501             |  |
| 14 · Manufacture of wearing apparel                                               | 1,565,625          | 1,233,918                | 261,923                      | 45,373                       | 1,030                                         | 23,381            |  |
| 15 - Manufacture of leather and related products                                  | 73,646             | 58,046                   | 21,032                       | 1,575                        | 27                                            | -7,034            |  |
| 16 · Manufacture of wood and of products of wood and cork, except furniture       | 11,229             | 6,019                    | 1,086                        | 238                          | 779                                           | 3,108             |  |
| 17 - Manufacture of paper and paper products                                      | 23,239             | 16,498                   | 2,861                        | 781                          | 20                                            | 3,079             |  |
| 18 - Printing and reproduction of recorded media                                  | 11,833             | 3,952                    | 2,256                        | 72                           | 181                                           | 5,372             |  |
| 19 · Manufacture of coke and refined petroleum products                           | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 20 - Manufacture of chemicals and chemical products                               | 47,151             | 25,829                   | 9,721                        | 4,653                        | 1,040                                         | 5,907             |  |
| 21 - Manufacture of basic pharmaceutical products and pharmaceutical preparations | 1,547              | 675                      | 227                          | 55                           | 16                                            | 574               |  |
| 22 - Manufacture of rubber and plastics products                                  | 4,750              | 2,276                    | 530                          | 971                          | 27                                            | 946               |  |
| 23 · Manufacture of other non-metallic mineral products                           | 48,839             | 31,393                   | 3,439                        | 639                          | 16                                            | 13,353            |  |
| 24 - Manufacture of basic metals                                                  | 14,956             | 12,599                   | 1,649                        | 334                          | 1                                             | 373               |  |
| 25 - Manufacture of fabricated metal products, except<br>machinery and equipment  | 70,664             | 46,235                   | 6,066                        | 1,796                        | 44                                            | 16,523            |  |
| 26 · Manufacture of computer, electronic and optical products                     | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 27 - Manufacture of electrical equipment                                          | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 28 - Manufacture of machinery and equipment n.e.c.                                | -                  | -                        | -                            | -                            | -                                             | -                 |  |

Table A.2 SNA tabulation at detailed activity level (496,355 respondents to the Census 2011) (2)

|                                                                              | Value (1,000 US\$) |                          |                              |                              |                                               |                   |  |
|------------------------------------------------------------------------------|--------------------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|--|
|                                                                              | Output             | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| 29 - Manufacture of motor vehicles, trailers and semi-trailers               | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 30 - Manufacture of other transport equipment                                | 46,554             | 24,507                   | 2,922                        | 658                          | 1                                             | 18,466            |  |
| 31 - Manufacture of furniture                                                | -                  | 6                        | -                            | -                            | 0                                             | -6                |  |
| 32 - Other manufacturing                                                     | 26,128             | 16,248                   | 2,953                        | 1,343                        | 20                                            | 5,564             |  |
| 33 - Repair and installation of machinery and equipment                      | 8,482              | 1,445                    | 326                          | 2,491                        | 19                                            | 4,202             |  |
| D - Electricity, gas, steam and air conditioning supply                      | 563,884            | 393,900                  | 16,422                       | 39,438                       | 9,074                                         | 105,051           |  |
| 35 · Electricity, gas, steam and air conditioning supply                     | 563,884            | 393,900                  | 16,422                       | 39,438                       | 9,074                                         | 105,051           |  |
| E - Water supply; sewerage, waste management and remediation activities      | 46,595             | 14,710                   | 8,198                        | 10,542                       | -300                                          | 13,445            |  |
| 36 - Water collection, treatment and supply                                  | 39,381             | 11,754                   | 4,803                        | 10,104                       | -322                                          | 13,042            |  |
| 37 - Sewerage                                                                | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 38 - Waste collection, treatment and disposal activities; materials recovery | 7,240              | 2,972                    | 3,614                        | 247                          | 32                                            | 375               |  |
| 39 · Remediation activities and other waste management services              | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| F - Construction                                                             | 59,855             | 44,861                   | 2,815                        | 1,868                        | 102                                           | 10,209            |  |
| 41 - Construction of buildings                                               | 56,104             | 42,614                   | 2,371                        | 1,756                        | 85                                            | 9,278             |  |
| 42 - Civil engineering                                                       | -                  | 0                        | 19                           | 7                            | 0                                             | -26               |  |
| 43 - Specialized construction activities                                     | 2,250              | 726                      | 1,041                        | 73                           | 43                                            | 366               |  |
| G · Wholesale and retail trade; repair of motor vehicles and motorcycles     | 2,923,515          | 1,822,046                | 111,245                      | 71,878                       | 12,145                                        | 906,200           |  |
| 45 · Wholesale and retail trade and repair of motor vehicles and motorcycles | 160,411            | 53,674                   | 20,862                       | 6,945                        | 734                                           | 78,196            |  |
| 46 · Wholesale trade, except of motor vehicles and motorcycles               | 240,264            | 89,958                   | 29,456                       | 20,801                       | 5,878                                         | 94,171            |  |
| 47 · Retail trade, except of motor vehicles and motorcycles                  | 2,504,695          | 1,651,143                | 66,924                       | 45,497                       | 5,666                                         | 735,465           |  |
| H · Transportation and storage                                               | 186,695            | 107,589                  | 23,171                       | 17,305                       | 2,676                                         | 35,954            |  |
| 49 - Land transport and transport via pipelines                              | 52,245             | 39,086                   | 2,970                        | 400                          | -73                                           | 9,861             |  |
| 50 - Water transport                                                         | 14,431             | 6,700                    | 3,276                        | 1,161                        | 143                                           | 3,151             |  |
| 51 - Air transport                                                           | 41,339             | 18,116                   | 8,061                        | 7,546                        | 844                                           | 6,771             |  |
| 52 - Warehousing and support activities for transportation $$                | 72,874             | 41,503                   | 8,917                        | 6,733                        | 1,538                                         | 14,183            |  |
| 53 - Postal and courier activities                                           | 799                | 712                      | 50                           | 0                            | 0                                             | 36                |  |

Table A.2 SNA tabulation at detailed activity level (496,355 respondents to the Census 2011) (3)

|                                                                                                      | Value (1,000 US\$) |                          |                              |                              |                                               |                   |  |
|------------------------------------------------------------------------------------------------------|--------------------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|--|
|                                                                                                      | Output             | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| I - Accommodation and food service activities                                                        | 928,858            | 276,182                  | 138,241                      | 142,917                      | 8,058                                         | 363,460           |  |
| 55 - Accommodation                                                                                   | 248,750            | 70,840                   | 34,077                       | 37,269                       | 2,084                                         | 104,481           |  |
| 56 - Food and beverage service activities                                                            | 619,536            | 175,078                  | 134,824                      | 69,722                       | 4,526                                         | 235,387           |  |
| J - Information and communication                                                                    | 521,851            | 376,208                  | 34,928                       | 96,095                       | 295                                           | 14,326            |  |
| 58 - Publishing activities                                                                           | 8,348              | 3,763                    | 2,492                        | 221                          | 20                                            | 1,853             |  |
| 59 - Motion picture, video and television programme production, sound recording and music publishing | 1,352              | 383                      | 474                          | 0                            | 2                                             | 493               |  |
| 60 - Programming and broadcasting activities                                                         | 20,704             | 10,542                   | 3,936                        | 1,711                        | 18                                            | 4,496             |  |
| 61 - Telecommunications                                                                              | 489,463            | 359,099                  | 30,744                       | 92,548                       | 270                                           | 6,803             |  |
| 62 - Computer programming, consultancy and related activities $$                                     | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 63 - Information service activities                                                                  | 348                | 113                      | 222                          | 18                           | 1                                             | -6                |  |
| K - Financial and insurance activities                                                               | 823,402            | 258,796                  | 228,315                      | 64,236                       | 5,749                                         | 266,305           |  |
| 64 - Financial service activities, except insurance and pension funding                              | 808,602            | 240,427                  | 229,185                      | 65,100                       | 5,538                                         | 268,351           |  |
| 65 - Insurance, reinsurance and pension funding, except compulsory social security                   | 13,912             | 10,286                   | 1,505                        | 194                          | 135                                           | 1,792             |  |
| 66 - Activities auxiliary to financial service and insurance activities                              | 887                | 373                      | 528                          | 66                           | 23                                            | -103              |  |
| L - Real estate activities                                                                           | 15,477             | 11,483                   | 1,322                        | 1,817                        | 265                                           | 590               |  |
| 68 · Real estate activities                                                                          | 15,477             | 11,483                   | 1,322                        | 1,817                        | 265                                           | 590               |  |
| M · Professional, scientific and technical activities                                                | 20,516             | 5,568                    | 5,982                        | 2,260                        | -2,404                                        | 9,110             |  |
| 69 - Legal and accounting activities                                                                 | 6,908              | 980                      | 3,345                        | 328                          | 21                                            | 2,234             |  |
| 70 · Activities of head offices; management consultancy activities                                   | 574                | 98                       | 305                          | 31                           | 1                                             | 139               |  |
| 71 - Architectural and engineering activities; technical testing and analysis                        | 4,752              | 1,022                    | 637                          | 499                          | -1,613                                        | 4,207             |  |
| 72 - Scientific research and development                                                             | -                  | 0                        | -                            | -                            | 0                                             | -1                |  |
| 73 - Advertising and market research                                                                 | 1,475              | 719                      | 507                          | 69                           | 37                                            | 143               |  |
| 74 - Other professional, scientific and technical activities $$                                      | 6,054              | 2,407                    | 912                          | 1,347                        | 185                                           | 1,202             |  |
| 75 - Veterinary activities                                                                           | -                  | -                        | -                            | -                            | -                                             | -                 |  |

Table A.2 SNA tabulation at detailed activity level (496,355 respondents to the Census 2011) (4)

|                                                                                  | Value (1,000 US\$) |                          |                              |                              |                                               |                   |  |
|----------------------------------------------------------------------------------|--------------------|--------------------------|------------------------------|------------------------------|-----------------------------------------------|-------------------|--|
|                                                                                  | Output             | Intermediate consumption | Compensation of<br>Employees | Consumption of fixed capital | Taxes on<br>production<br>(less)<br>Subsidies | Operating surplus |  |
| N - Administrative and support service activities                                | 75,595             | 17,948                   | 20,451                       | 8,758                        | -229                                          | 28,667            |  |
| 77 - Rental and leasing activities                                               | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 78 - Employment activities                                                       | 1,413              | 353                      | 179                          | 128                          | 38                                            | 714               |  |
| 79 - Travel agency, tour operator, reservation service and related activities $$ | 7,392              | 5,494                    | 1,221                        | 539                          | -238                                          | 377               |  |
| 80 - Security and investigation activities                                       | 13,572             | 687                      | 9,269                        | 855                          | 12                                            | 2,748             |  |
| 81 - Services to buildings and landscape activities                              | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 82 - Office administrative, office support and other business support activities | 16,742             | 3,787                    | 2,233                        | 3,400                        | 43                                            | 7,279             |  |
| P - Education                                                                    | 214,479            | 47,416                   | 87,208                       | 17,368                       | -4,436                                        | 66,922            |  |
| 85 - Education                                                                   | 214,479            | 47,416                   | 87,208                       | 17,368                       | -4,436                                        | 66,922            |  |
| Q - Human health and social work activities                                      | 467,338            | 142,416                  | 101,495                      | 19,687                       | -21,352                                       | 225,093           |  |
| 86 - Human health activities                                                     | 452,456            | 137,285                  | 97,525                       | 18,977                       | -20,583                                       | 219,252           |  |
| 87 - Residential care activities                                                 | 13,587             | -                        | 12,191                       | -                            | -                                             | 1,397             |  |
| 88 - Social work activities without accommodation                                | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| R - Arts, entertainment and recreation                                           | 157,830            | 46,206                   | 52,259                       | 26,202                       | 8,194                                         | 24,969            |  |
| 90 - Creative, arts and entertainment activities                                 | 18,781             | 4,757                    | 4,484                        | 946                          | 991                                           | 7,603             |  |
| $91\mbox{ -}\mbox{Libraries},$ archives, museums and other cultural activities   | -                  | -                        | -                            | -                            | -                                             | -                 |  |
| 92 - Gambling and betting activities                                             | 124,557            | 32,950                   | 46,307                       | 18,074                       | 10,133                                        | 17,092            |  |
| 93 - Sports activities and amusement and recreation activities                   | 8,449              | 2,916                    | 2,447                        | 1,794                        | 87                                            | 1,204             |  |
| S - Other service activities                                                     | 300,004            | 116,697                  | 85,456                       | 14,392                       | -86,618                                       | 170,077           |  |
| 94 - Activities of membership organizations                                      | -                  | 20,947                   | 42,792                       | 842                          | -87,578                                       | 22,998            |  |
| 95 - Repair of computers and personal and household goods                        | 40,267             | 17,514                   | 9,217                        | 762                          | 26                                            | 12,748            |  |
| 96 - Other personal service activities                                           | 97,375             | 31,770                   | 6,569                        | 13,706                       | 1,121                                         | 44,208            |  |