

2024 Annual Business Survey

The First Tabulation

- Tabulation of enterprises, etc. for ABS (All Industry Enterprise)

● The amount of sales (income) (hereinafter referred to as “sales”) by industry division in 2023 was the largest for “Wholesale and Retail Trade” at 520.3 trillion yen (26.9% of the total industries), followed by “Manufacturing” at 463.4 trillion yen (24.0%), and “Medical, Health Care and Welfare” at 184.9 trillion yen (9.6%).

Table: Number of sales by industry division

Industry division	Sales			
	2022 ^{*1} (million yen)	2023 (million yen)	composition ratio (%)	Rate of change (%)
Total	1,812,954,324	1,930,695,071	100.0	6.5
Agriculture, Forestry and Fisheries	6,435,404	6,737,276	0.3	4.7
Mining and Quarrying of Stone and Gravel	2,441,489	2,382,202	0.1	▲ 2.4
Construction	123,402,876	128,521,342	6.7	4.1
Manufacturing	453,536,630	463,384,404	24.0	2.2
Electricity, Gas, Heat Supply and Water	57,031,971	49,921,245	2.6	▲ 12.5
Information and Communications	79,605,242	85,643,417	4.4	7.6
Transport and Postal Services	72,747,148	74,179,624	3.8	2.0
Wholesale and Retail Trade	505,978,970	520,285,510	26.9	2.8
Finance and Insurance	138,566,013	165,380,296	8.6	19.4
Real Estate and Goods Rental and Leasing	63,035,499	66,236,860	3.4	5.1
Scientific Research, Professional and Technical Services	49,103,460	51,762,606	2.7	5.4
Accommodations, Eating and Drinking Services	21,595,174	24,874,632	1.3	15.2
Living-Related and Personal Services and Amusement Services	32,537,111	35,343,054	1.8	8.6
Education, Learning Support	17,701,517	18,076,653	0.9	2.1
Medical, Health Care and Welfare	137,296,017	184,911,537	9.6	34.7
Compound Services	7,854,792	7,686,059	0.4	▲ 2.1
Services, n.e.c.	44,085,014	45,368,356	2.3	2.9
(Reference) Total (exclude “Social insurance organizations”) ^{*2}	1,729,226,650	1,799,449,794	-	4.1
(Reference) Medical, Health Care and Welfare (exclude “Social insurance organizations”) ^{*2}	53,568,343	53,666,260	-	0.2

*1 The figures for 2022 have been re-tabulated based on the published values according to the Japan Standard Industrial Classification (13th revision) and reclassified according to the Japan Standard Industrial Classification (14th revision) applied from the 2024 Annual Business Survey (with sales figures for 2023). The same applies to the 2022 figures shown below.

For details on the Japan Standard Industrial Classification (14th revision), please refer to the URL below.

<https://www.soumu.go.jp/english/dgpp_ss/seido/sangyo/index14.htm>

*2 The figures exclude industry group: “851 Social insurance organizations,” where changes in sales due to changes in pension investment income, etc. are significant.

Figure 1: Composition ratio of sales by industry division

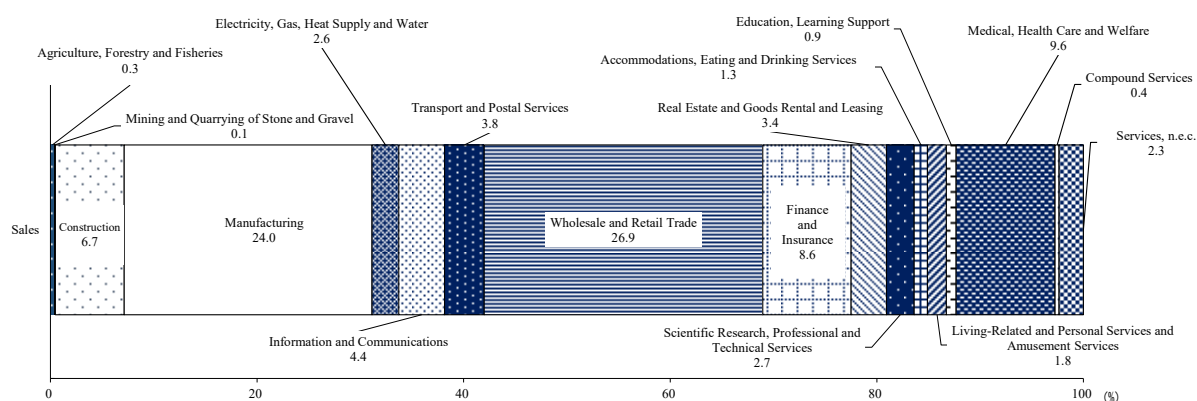
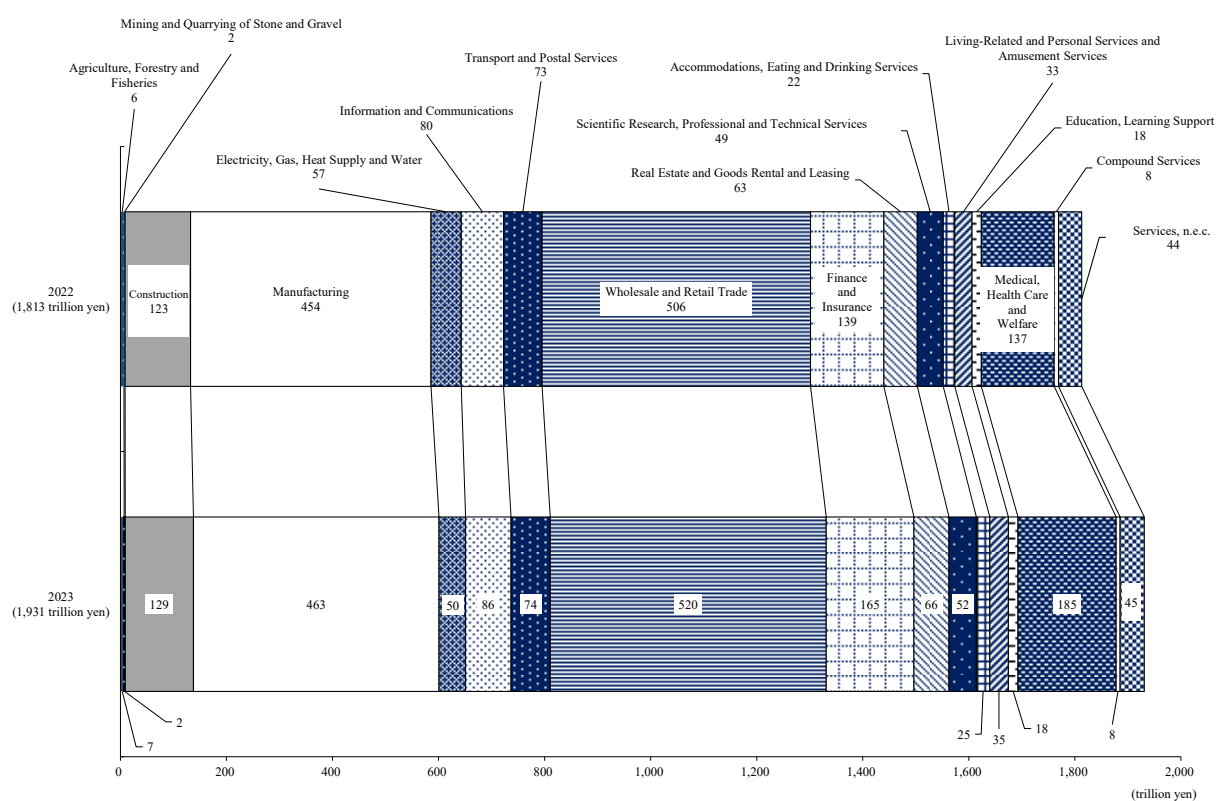


Figure 2: Change in sales by industry division



Looking at the breakdown of sales by industry division, by industry major group, “Wholesale trade (building materials, minerals and metals, etc.)” is the highest at 97.5 trillion yen under “Wholesale and Retail Trade,” “Manufacture of transportation equipment” is the highest at 94.7 trillion yen under “Manufacturing,” and “Social insurance, social welfare and care services” is the highest at 150.1 trillion yen under “Medical, Health Care and Welfare.”

Figure 3: Breakdown of sales by industry division (industry major group)

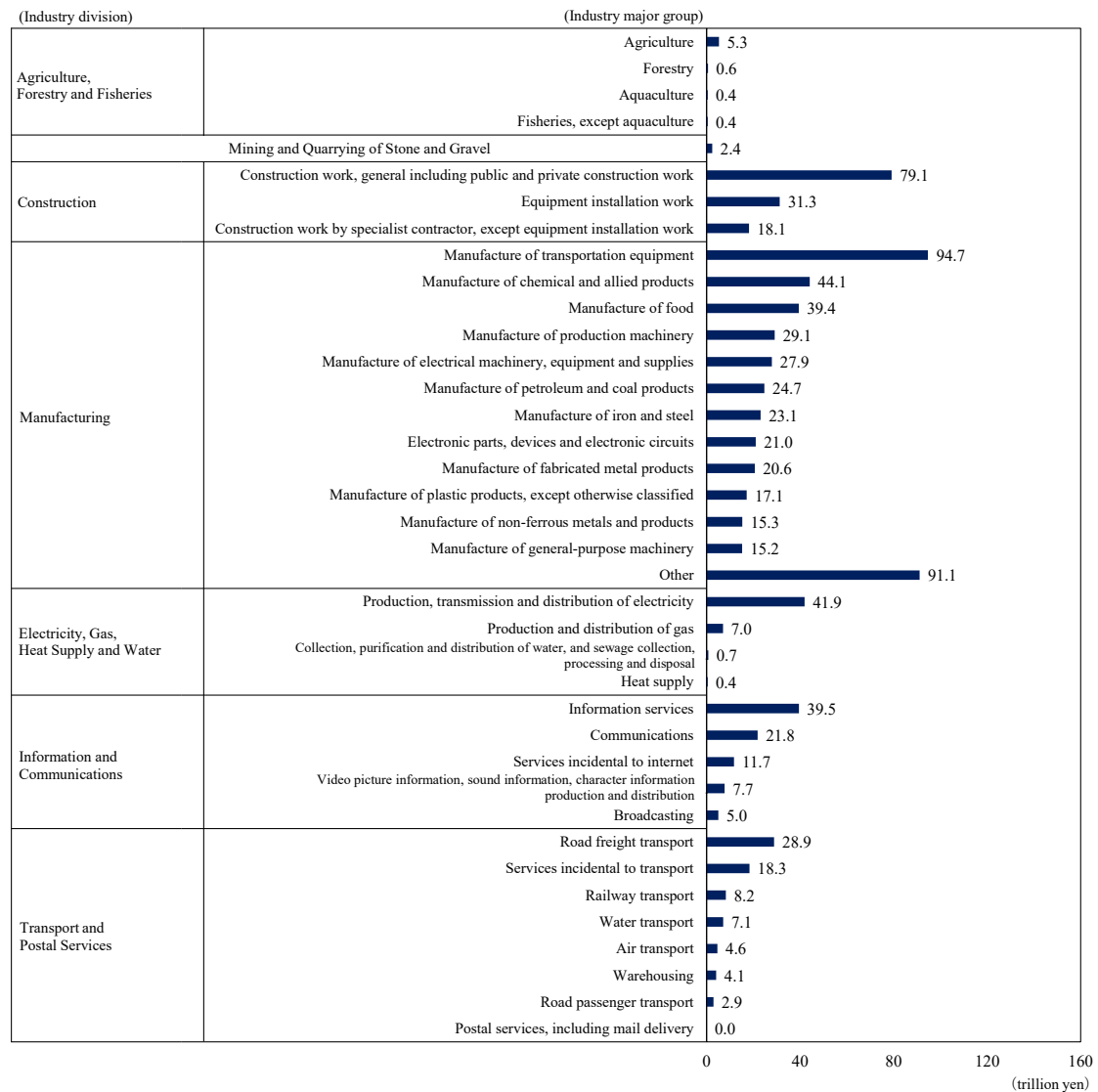
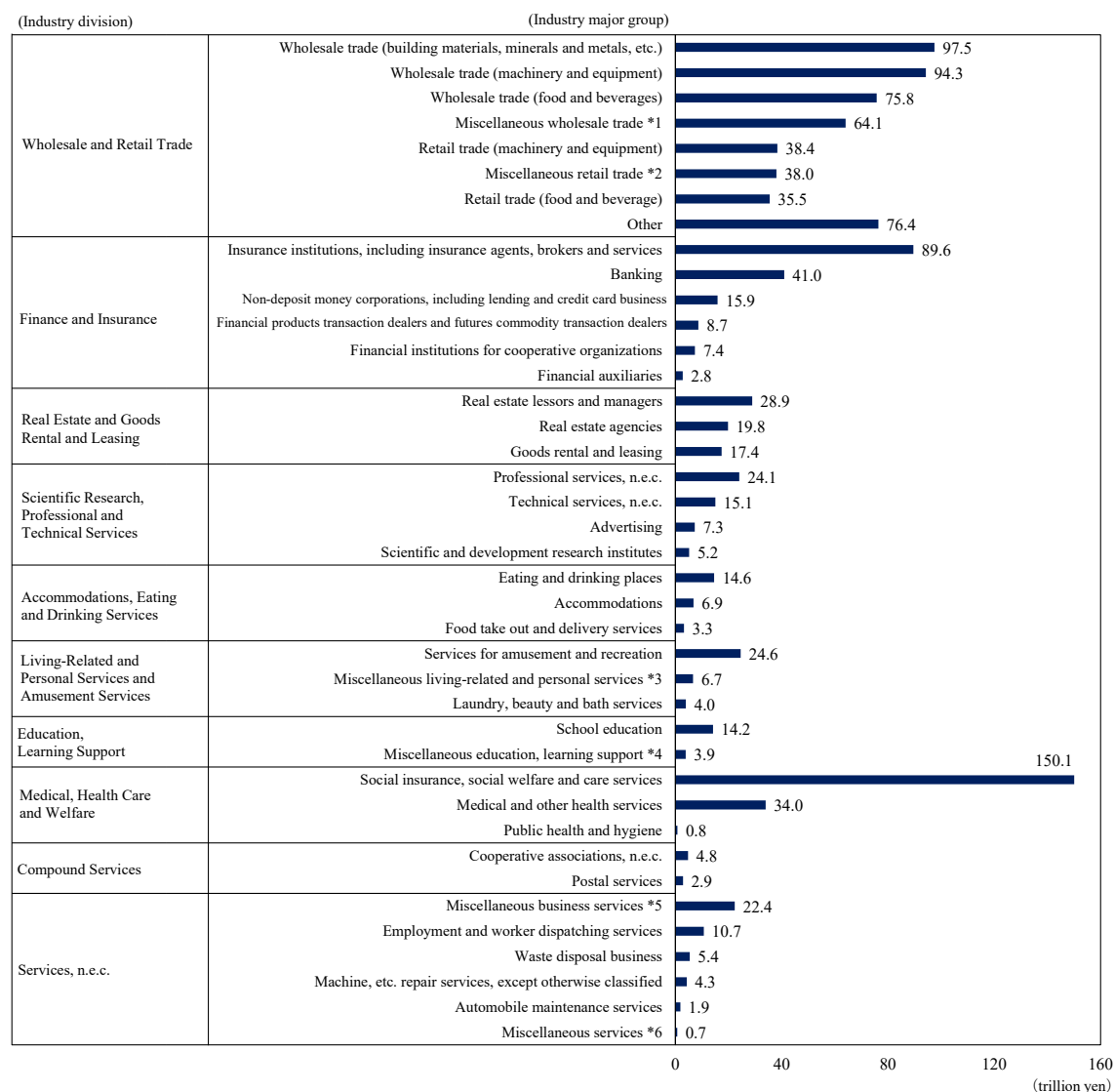


Figure 3: Breakdown of sales by industry division (industry major group)
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Note1: Industry division “C: Mining and Quarrying of Stone and Gravel” consists of only industry major group “05 Mining and Quarrying of Stone and Gravel” (same as industry division) .

Note2: Since there are many industry categories in the breakdown of “E: Manufacturing” and “I: Wholesale and Retail Trade,” the industry categories with lower sales are grouped together as “Others.”

Note3: Sales of “85 Social insurance, social welfare and care services,” excluding the industry group “851 Social insurance organizations” in the breakdown is 18.8 trillion yen.

Note4: For explanations and major contents of each industrial categories, please refer to the industry classification as below.

<https://www.stat.go.jp/english/data/kkj/industry.html>

*1: “552 Medicines and toiletries,” “553 Paper and paper products,” etc .

*2: “605 Fuel stores,” “603 Medicine and toiletry stores,” etc .

*3: “791 Travel agency,” “796 Ceremonial occasions,” etc .

*4: “823 Supplementary tutorial schools,” “824 Instruction services for arts, culture and technicals,” etc.

*5: “922 Building maintenance services,” “923 Guard services,” etc .

*6: “951 Meeting halls,” “952 Slaughterhouses,” etc .