

2023 Annual Business Survey

The Second Tabulation

- Tabulation of enterprises, etc. for ABS (All Industry Enterprise)

I Status of Sales and added value

1. Sales and added value

(1) Status by industry division

(a) Sales in Japan in 2022 was 1,812.9543 trillion yen. Looking at sales by industry division, sales was the largest for “Wholesale and Retail Trade” at 508.9791 trillion yen, (28.1% of the total industries) followed by “Manufacturing” at 453.5996 trillion yen (25.0%) (Table I-1, Figure I-1).

(b) Added value in Japan in 2022 was 323.6327 trillion yen. Looking at added value by industry division, added value was the largest for “Manufacturing” at 81.4378 trillion yen, (25.2% of the total industries) followed by “Wholesale and Retail Trade” at 48.3859 trillion yen (15.0%) (Table I-1, Figure I-1).

Table I-1: Sales and added value by industry division

Industry Division	Sales			Added value ^{*1}			(Reference1) Added value ratio ^{*2}	
	2021	2022	Rate of change (%)	2021	2022	Rate of change (%)	2021	2022
	(million yen)	(million yen)		(million yen)	(million yen)		(%)	(%)
Total	1,689,183,006	1,812,954,324	7.3	320,370,601	323,632,703	1.0	19.0	17.9
Agriculture, Forestry and Fisheries	6,175,232	6,443,600	4.3	1,174,076	1,142,461	▲ 2.7	19.0	17.7
Mining and Quarrying of Stone and Gravel	1,862,962	2,441,489	31.1	704,127	1,005,489	42.8	37.8	41.2
Construction	120,783,338	123,402,876	2.2	24,195,578	24,267,823	0.3	20.0	19.7
Manufacturing	414,819,046	453,599,584	9.3	81,032,724	81,437,849	0.5	19.5	18.0
Electricity, Gas, Heat Supply and Water	36,370,010	54,031,847	48.6	2,702,513	2,347,255	▲ 13.1	7.4	4.3
Information and Communications	76,142,329	79,605,242	4.5	20,123,070	20,922,736	4.0	26.4	26.3
Transport and Postal services	66,309,240	72,711,887	9.7	14,515,022	17,246,843	18.8	21.9	23.7
Wholesale and Retail Trade	477,452,093	508,979,093	6.6	45,198,089	48,385,931	7.1	9.5	9.5
Finance and Insurance	121,019,645	138,566,013	14.5	18,698,791	18,357,581	▲ 1.8	15.5	13.2
Real Estate and Goods Rental and Leasing	60,399,148	63,175,363	4.6	12,784,037	13,499,381	5.6	21.2	21.4
Scientific Research, Professional and Technical Services	48,891,066	49,098,338	0.4	19,781,614	20,775,054	5.0	40.5	42.3
Accommodations, Eating and Drinking Services	18,013,080	21,532,220	19.5	5,134,168	6,852,943	33.5	28.5	31.8
Living-Related and Personal Services and Amusement Services	29,654,242	32,495,648	9.6	4,885,575	5,630,439	15.2	16.5	17.3
Education, Learning Support	17,647,175	17,701,517	0.3	8,311,527	8,143,177	▲ 2.0	47.1	46.0
Medical, Health Care and Welfare	142,979,483	137,156,764	▲ 4.1	40,687,040	32,441,513	▲ 20.3	28.5	23.7
Compound Services	8,392,108	7,854,792	▲ 6.4	3,288,221	3,105,984	▲ 5.5	39.2	39.5
Services, n.e.c.	42,272,809	44,158,052	4.5	17,154,429	18,070,242	5.3	40.6	40.9
(Reference2) Total (exclude “Social insurance organizations”)* ³	1,598,603,193	1,729,226,650	8.2	308,514,912	319,960,274	3.7	19.3	18.5
(Reference2) Medical, Health Care and Welfare (exclude “Social insurance organizations”)* ³	52,399,670	53,429,090	2.0	28,831,351	28,769,084	▲ 0.2	55.0	53.8

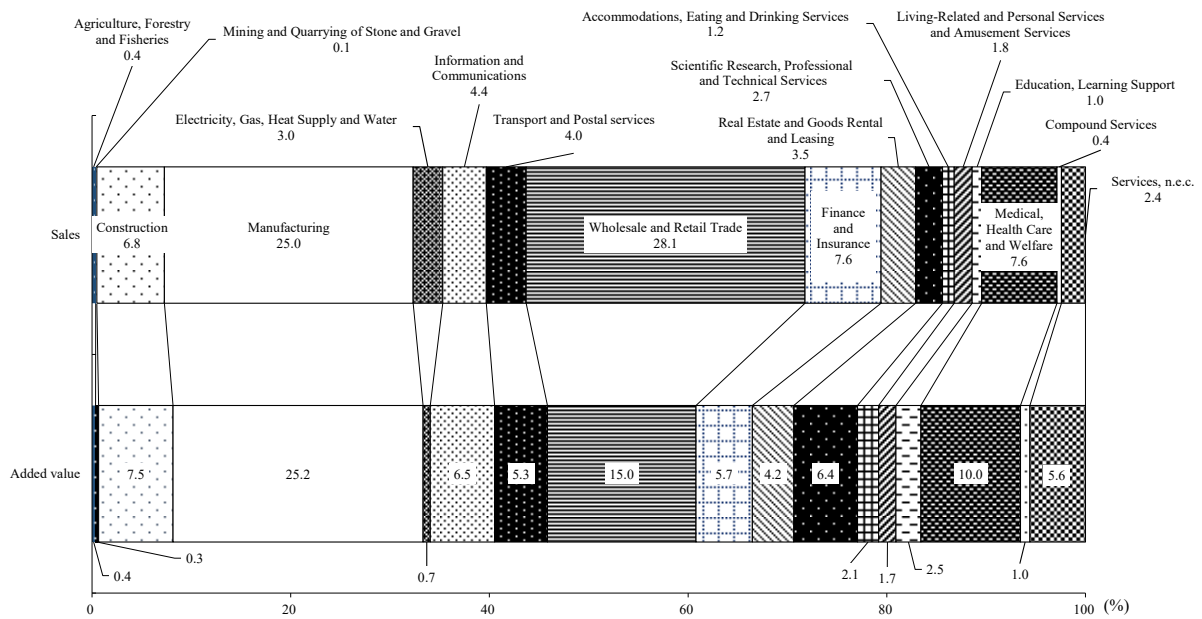
*1: “Added value” in this survey is calculated using the following formula:

Added value = Sales – Total expenses + Total wages and salaries + Taxes and public charges

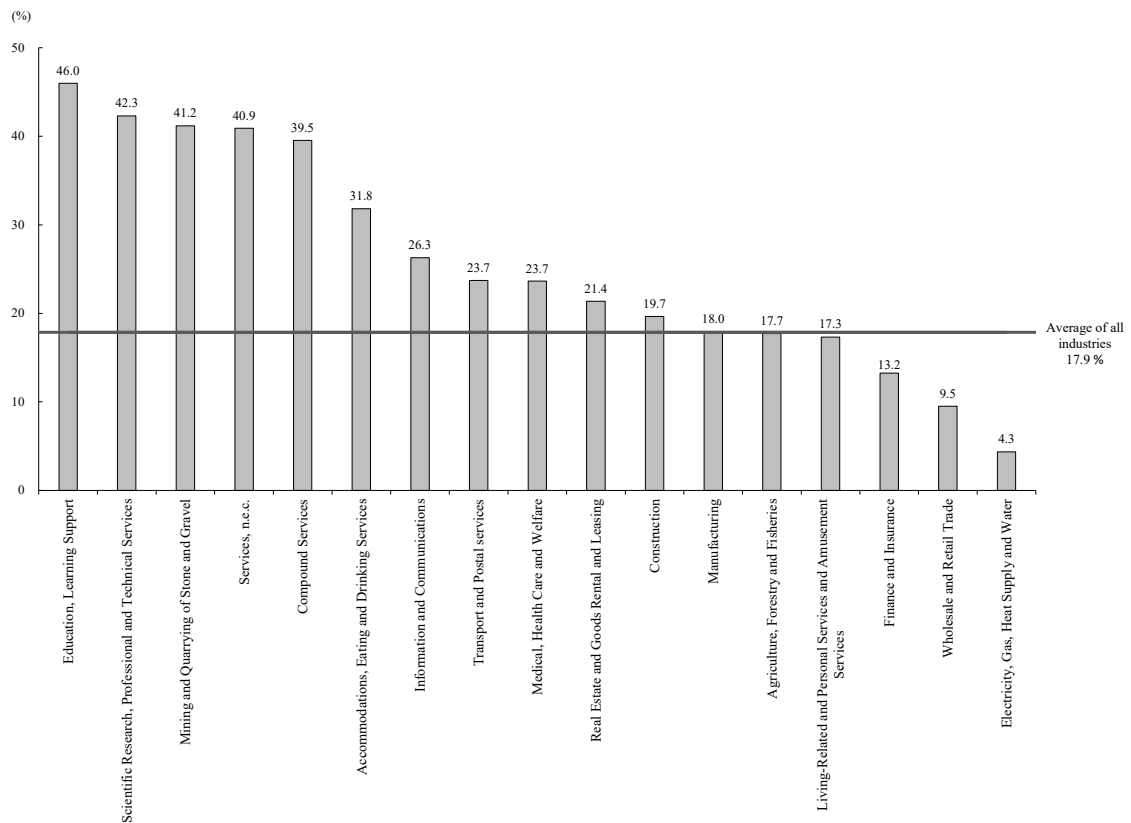
*2: Added value ratio, which is a reference, is a percentage of the added value in the sales.

*3: The figures exclude industry group: “851 Social insurance organizations,” where changes in sales and added value due to changes in pension investment income, etc. are significant.

Figure I-1: Composition ratio of sales and added value by industry division



(Reference Figure) Added value ratio by industry division



(2) Status by sales size

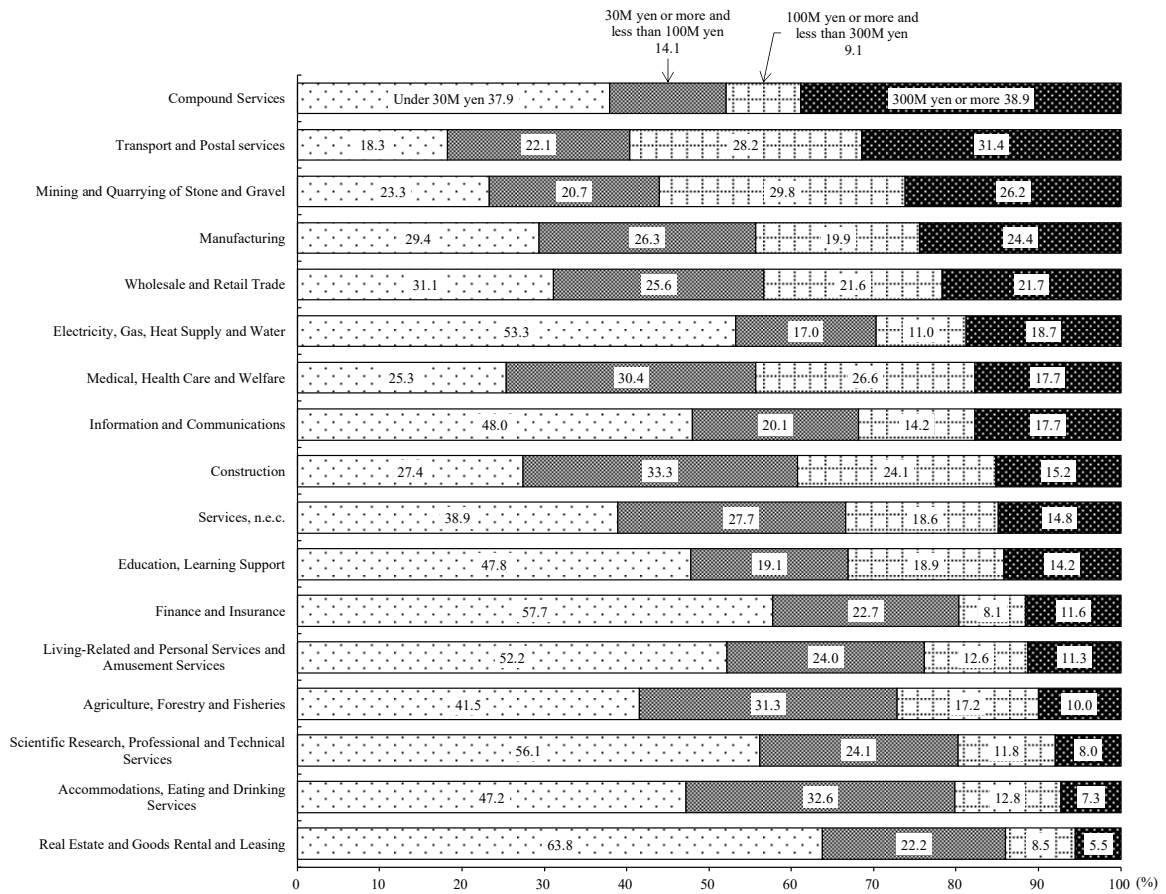
Looking at the ratio of the number of enterprises, etc. with “sales of 300 million yen or more” by industry division, the ratio was the largest for “Compound Services” at 38.9%, followed by “Transport and Postal services” at 31.4%, and “Mining and Quarrying of Stone and Gravel” at 26.2%.

On the other hand, the ratio was the smallest for “Real Estate and Goods Rental and Leasing” at 5.5%, followed by “Accommodations, Eating and Drinking Services” at 7.3%, and “Scientific Research, Professional and Technical Services” at 8.0% (Table I-2, Figure I-2).

Table I-2: Number of enterprises, etc. by industry division and sales size

Industry Division	Number of enterprises, etc.								
		Under 30M yen		30M yen or more and less than 100M yen		100M yen or more and less than 300M yen		300M yen or more	
		Number of enterprise, etc.	Percentage in the number of enterprises, etc. by industry	Number of enterprise, etc.	Percentage in the number of enterprises, etc. by industry	Number of enterprise, etc.	Percentage in the number of enterprises, etc. by industry	Number of enterprise, etc.	Percentage in the number of enterprises, etc. by industry
			(%)		(%)		(%)		(%)
Total	1,976,460	755,364	38.2	530,008	26.8	370,563	18.7	320,525	16.2
Agriculture, Forestry and Fisheries	36,003	14,949	41.5	11,266	31.3	6,175	17.2	3,613	10.0
Mining and Quarrying of Stone and Gravel	1,325	309	23.3	274	20.7	395	29.8	347	26.2
Construction	320,240	87,881	27.4	106,552	33.3	77,117	24.1	48,690	15.2
Manufacturing	241,646	70,951	29.4	63,632	26.3	48,128	19.9	58,935	24.4
Electricity, Gas, Heat Supply and Water	6,024	3,210	53.3	1,023	17.0	662	11.0	1,129	18.7
Information and Communications	58,365	28,013	48.0	11,753	20.1	8,268	14.2	10,331	17.7
Transport and Postal services	58,060	10,604	18.3	12,832	22.1	16,376	28.2	18,248	31.4
Wholesale and Retail Trade	422,380	131,458	31.1	107,970	25.6	91,266	21.6	91,686	21.7
Finance and Insurance	28,112	16,219	57.7	6,369	22.7	2,276	8.1	3,248	11.6
Real Estate and Goods Rental and Leasing	228,946	146,101	63.8	50,749	22.2	19,559	8.5	12,537	5.5
Scientific Research, Professional and Technical Services	124,722	70,018	56.1	30,039	24.1	14,734	11.8	9,931	8.0
Accommodations, Eating and Drinking Services	94,660	44,702	47.2	30,864	32.6	12,162	12.8	6,932	7.3
Living-Related and Personal Services and Amusement Services	68,028	35,495	52.2	16,307	24.0	8,541	12.6	7,685	11.3
Education, Learning Support	34,349	16,426	47.8	6,560	19.1	6,484	18.9	4,879	14.2
Medical, Health Care and Welfare	144,459	36,597	25.3	43,878	30.4	38,375	26.6	25,609	17.7
Compound Services	2,218	841	37.9	313	14.1	201	9.1	863	38.9
Services, n.e.c.	106,923	41,590	38.9	29,627	27.7	19,844	18.6	15,862	14.8

Figure I-2: Composition ratio of number of enterprises, etc. by industry division and sales size



(3) Status of annual sales of goods

(a) Looking at the ratio of the annual sales of goods in sales by industry division, the ratio was the largest for “Wholesale and Retail Trade” at 94.1%, followed by “Compound Services” at 31.3%, and “Manufacturing” at 6.1% (Table I-3).

(b) Looking at the ratio of the wholesale trade amount in sales by industry concerning industries other than “Wholesale and Retail Trade,” the ratio was the largest for “Compound Services” at 7.5%, followed by “Manufacturing” at 5.8%, and “Information and Communications” 2.8%. Looking at the ratio of the retail trade amount in sales, the ratio was largest for “Compound Services” at 23.8%, followed by “Accommodations, Eating and Drinking Services” at 2.6%, and “Living-Related and Personal Services and Amusement Services” 1.8% (Table I-3, Figure I-3, Figure I-4).

Table I-3: Sales and annual sales of goods by industry division

Industry Division	Sales (million yen)	Annual sales of goods		Wholesale trade amount		Retail trade amount	
		(million yen)	Percentage in sales (%)	(million yen)	Percentage in sales (%)	(million yen)	Percentage in sales (%)
Total	1,812,954,324	519,994,530	28.7	367,450,249	20.3	152,544,281	8.4
Agriculture, Forestry and Fisheries	6,443,600	222,623	3.5	156,972	2.4	65,651	1.0
Mining and Quarrying of Stone and Gravel	2,441,489	18,703	0.8	15,952	0.7	2,750	0.1
Construction	123,402,876	1,558,830	1.3	1,178,637	1.0	380,192	0.3
Manufacturing	453,599,584	27,881,364	6.1	26,490,742	5.8	1,390,622	0.3
Electricity, Gas, Heat Supply and Water	54,031,847	684,367	1.3	366,630	0.7	317,738	0.6
Information and Communications	79,605,242	2,674,800	3.4	2,238,350	2.8	436,450	0.5
Transport and Postal services	72,711,887	485,558	0.7	298,729	0.4	186,829	0.3
Wholesale and Retail Trade	508,979,093	479,112,282	94.1	333,808,044	65.6	145,304,238	28.5
Finance and Insurance	138,566,013	78,519	0.1	41,994	0.0	36,525	0.0
Real Estate and Goods Rental and Leasing	63,175,363	1,051,654	1.7	693,440	1.1	358,213	0.6
Scientific Research, Professional and Technical Services	49,098,338	853,348	1.7	441,269	0.9	412,079	0.8
Accommodations, Eating and Drinking Services	21,532,220	890,218	4.1	327,828	1.5	562,390	2.6
Living-Related and Personal Services and Amusement Services	32,495,648	732,014	2.3	140,452	0.4	591,561	1.8
Education, Learning Support	17,701,517	110,910	0.6	15,628	0.1	95,282	0.5
Medical, Health Care and Welfare	137,156,764	107,728	0.1	37,183	0.0	70,545	0.1
Compound Services	7,854,792	2,459,000	31.3	589,687	7.5	1,869,313	23.8
Services, n.e.c.	44,158,052	1,072,614	2.4	608,711	1.4	463,903	1.1

Figure I-3: Percentage of wholesale trade amount in sales by industry division
(other than “Wholesale and Retail Trade”)

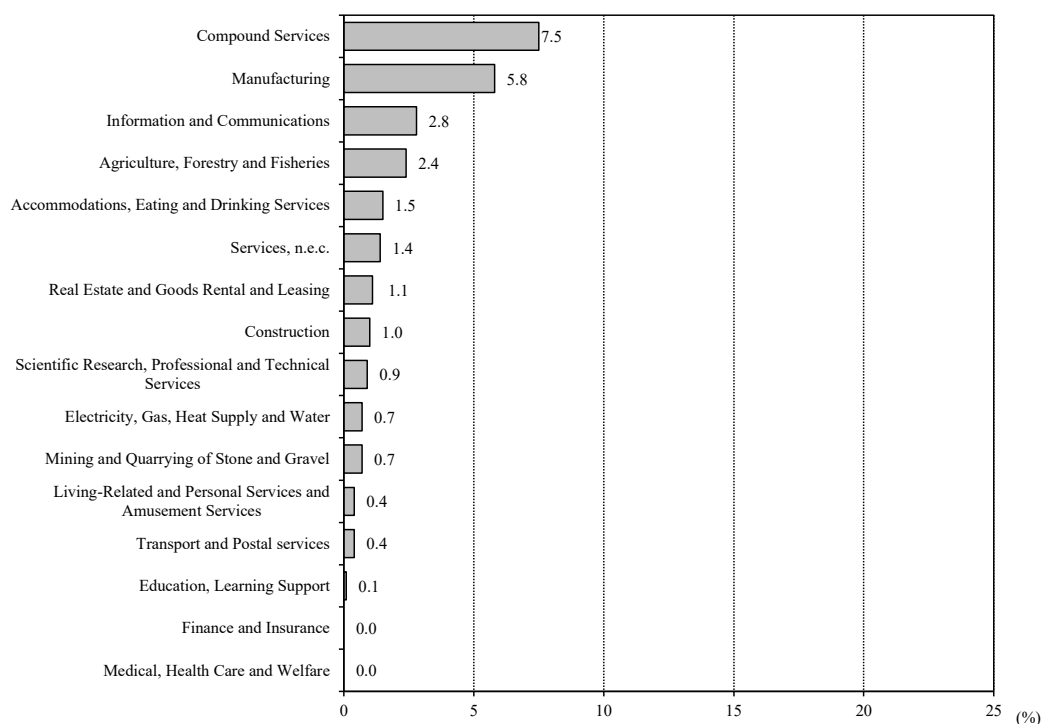
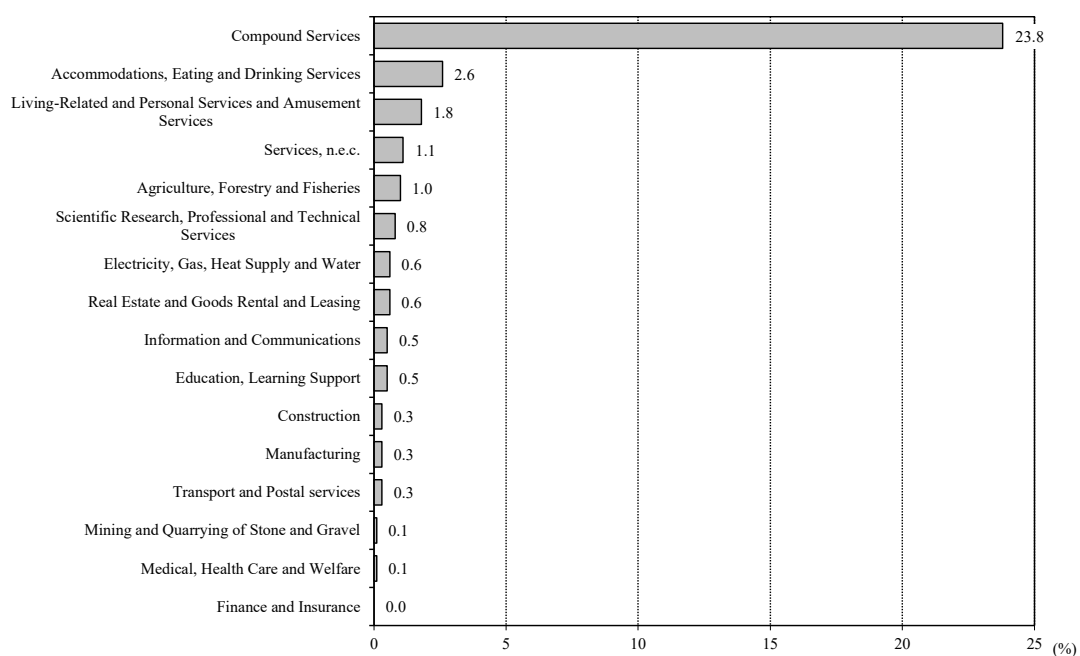


Figure I-4: Percentage of retail trade amount in sales by industry division
(other than “Wholesale and Retail Trade”)



2. Sales by Business activities and products

(1) Status of sales by main business and non-main business

(a) The main business ratio of Japanese enterprises, etc. accounted for 93.3%. Looking at the main business ratio by industry division, the ratio was the smallest for “Education, Learning Support” at 73.2%, followed by “Scientific Research, Professional and Technical Services,” at 87.6%, and “Services, n.e.c.” at 87.9%. On the other hand, the ratio was the largest for “Finance and Insurance” at 98.8%, followed by “Medical, Health Care and Welfare,” at 98.4%, and “Mining and Quarrying of Stone and Gravel” at 96.2% (Table I-4, Figure I-5, Appendix Table 1).

Table I-4: Sales by industry division, main business and non-main business

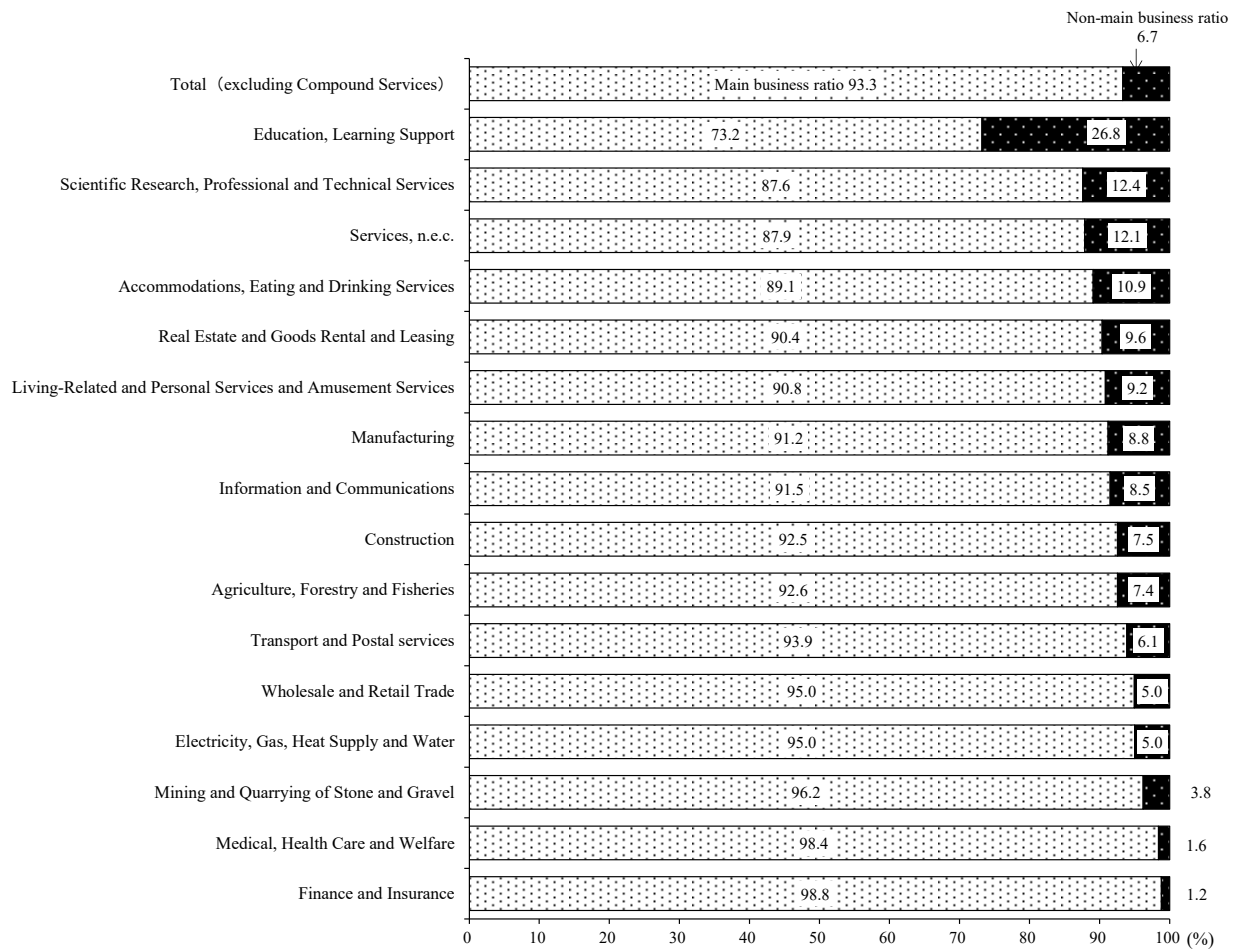
Industry Division	Sales	Main business sales	Non-main business sales	Other ^{*1}	Main business ratio ^{*2}
	(million yen)	(million yen)	(million yen)	(million yen)	(%)
Total (excluding Compound Services)	1,805,099,532	1,646,914,220	117,700,068	40,485,244	93.3
Agriculture, Forestry and Fisheries	6,443,600	5,780,153	464,258	199,189	92.6
Mining and Quarrying of Stone and Gravel	2,441,489	2,344,322	92,284	4,883	96.2
Construction	123,402,876	112,491,908	9,064,777	1,846,191	92.5
Manufacturing	453,599,584	410,635,288	39,443,995	3,520,301	91.2
Electricity, Gas, Heat Supply and Water	54,031,847	50,978,274	2,672,704	380,869	95.0
Information and Communications	79,605,242	71,101,099	6,607,965	1,896,178	91.5
Transport and Postal services	72,711,887	67,375,861	4,384,767	951,259	93.9
Wholesale and Retail Trade	508,979,093	478,168,677	25,351,314	5,459,102	95.0
Finance and Insurance	138,566,013	134,893,970	1,624,691	2,047,352	98.8
Real Estate and Goods Rental and Leasing	63,175,363	55,863,714	5,959,338	1,352,311	90.4
Scientific Research, Professional and Technical Services	49,098,338	40,571,946	5,745,436	2,780,956	87.6
Accommodations, Eating and Drinking Services	21,532,220	18,740,848	2,295,215	496,157	89.1
Living-Related and Personal Services and Amusement Services	32,495,648	28,941,657	2,922,951	631,040	90.8
Education, Learning Support	17,701,517	10,912,140	3,993,004	2,796,373	73.2
Medical, Health Care and Welfare	137,156,764	120,796,200	1,932,104	14,428,460	98.4
Services, n.e.c.	44,158,052	37,318,163	5,145,265	1,694,624	87.9

Note: Sales by business activities and products are classified into Main business and Non-main business based on the corresponding industry division (see Appendix Table 1 for details).

*1: “Other” includes sales of “Trademark (excluding trademarks related to franchises) and merchandising right licensing services” which do not correspond to a specific industry, as well as sales of unspecified types of business activities and products.

*2: Main business ratio = Main business sales / (main business sales + non-main business sales) × 100

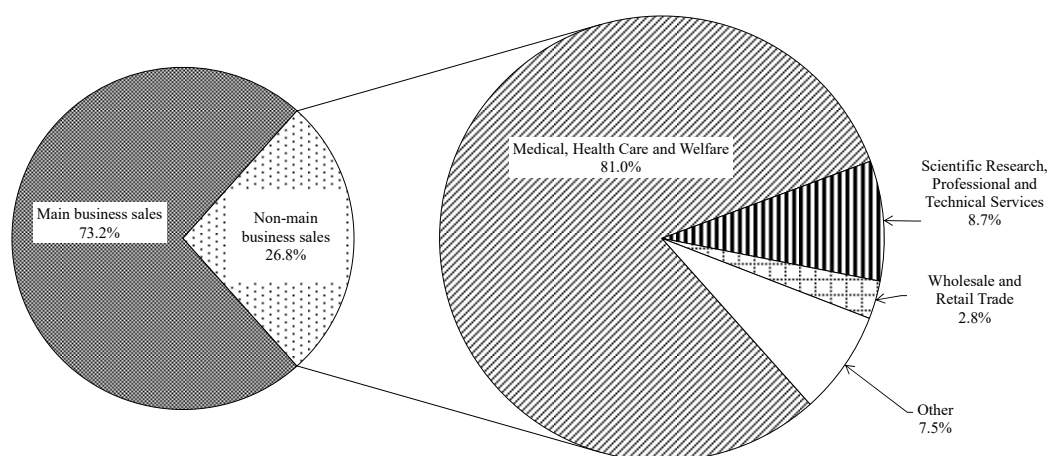
Figure I-5: Main business ratio by industry division



(b) Looking at “Education, Learning Support,” for which the business ratio of non-main business*¹ is the largest, business activities related to “Medical, Health Care and Welfare,” “Scientific Research, Professional and Technical Services,” “Wholesale and Retail Trade,” etc. were performed (Table I-4, Figure I-5, Figure I-6, Appendix Table 1).

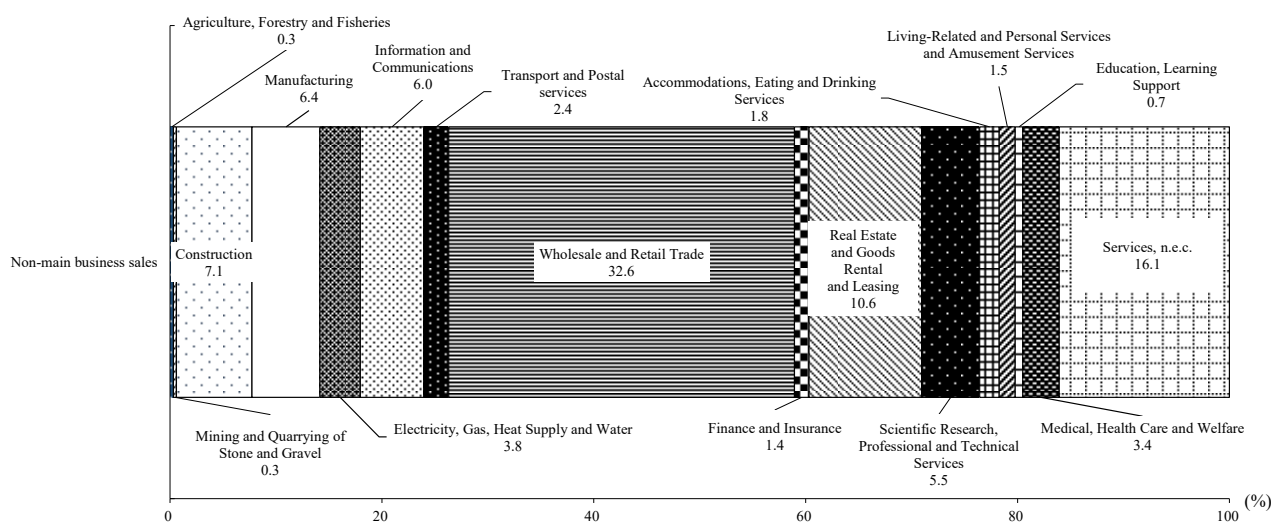
*1 Sales by business activities and products are classified into each business activity based on the corresponding industry division (see Appendix Table 1 for details). The same shall apply hereinafter.

Figure I-6: Sales composition ratio by business activity in “Education, Learning Support”



(c) Looking at composition ratio of non-main business sales by business activity, the ratio was the largest for “Wholesale and Retail Trade” at 32.6%, followed by “Services, n.e.c.,” at 16.1%, and “Real Estate and Goods Rental and Leasing” at 10.6% (Figure I-7, Appendix Table 1).

Figure I-7: Composition ratio of non-main business sales by business activity

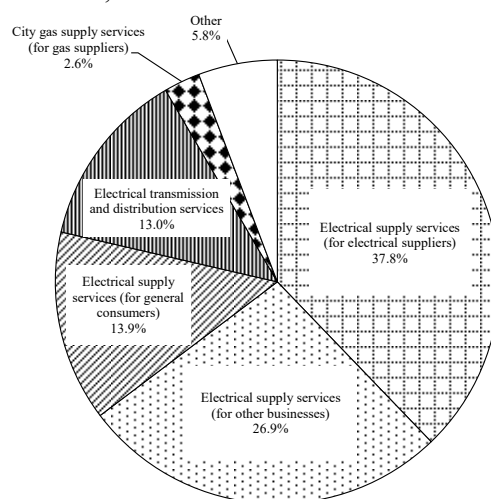


(2) Status of sales by business activities and products

In the industrial classification which the main business is the service sector and sales by products is known, status of sales by business activities and products which main industry major group with the highest sales is as follows.

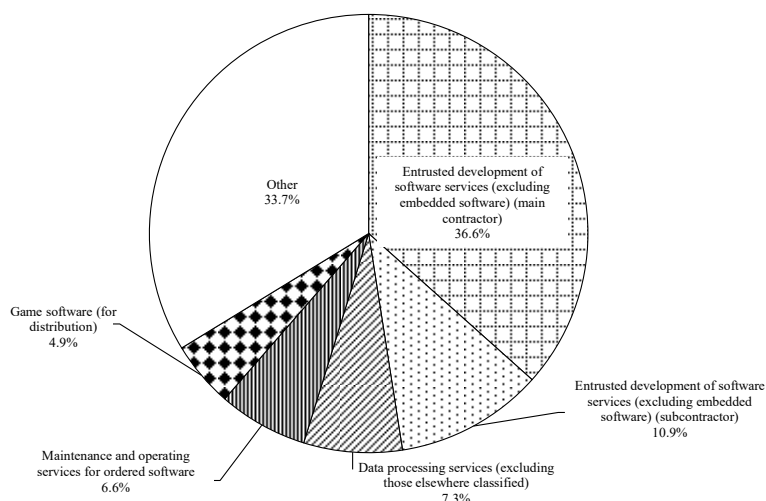
- (a) Of the sales of 44.8804 trillion yen in “Production, transmission and distribution of electricity,” “Electrical supply services (for electrical suppliers)” was the largest at 37.8%, followed by “Electrical supply services (for other businesses)” at 26.9%, and “Electrical supply services (for general consumers)” at 13.9% (Figure I-8, Appendix Table 2).

Figure I-8: Composition ratio of sales by business activities and products in “Production, transmission and distribution of electricity”



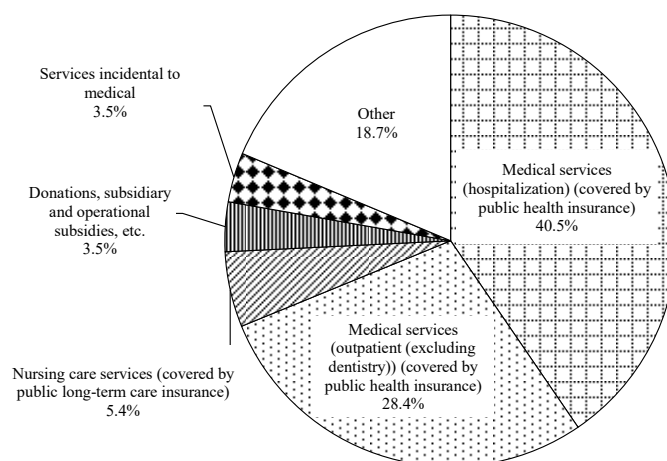
- (b) Of the sales of 35.0165 trillion yen in “Information services,” “Entrusted development of software services (excluding embedded software) (main contractor)” was the largest at 36.6%, followed by “Entrusted development of software services (excluding embedded software) (subcontractor)” at 10.9%, and “Data processing services (excluding those elsewhere classified)” at 7.3% (Figure I-9, Appendix Table 2).

Figure I-9: Composition ratio of sales by business activities and products in “Information services”



(c) Of the sales of 34.4557 trillion yen in “Medical and other health services,” “Medical services (hospitalization) (covered by public health insurance)” was the largest at 40.5%, followed by “Medical services (outpatient (excluding dentistry)) (covered by public health insurance)” at 28.4%, and “Nursing care services (covered by public long-term care insurance)” at 5.4% (Figure I-10, Appendix Table 2).

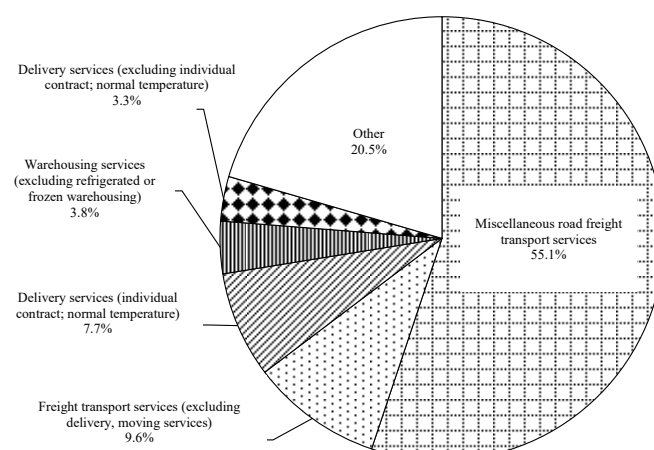
Figure I-10: Composition ratio of sales by business activities and products in “Medical and other health services”



(d) Of the sales of 29.1767 trillion yen in “Road freight transport,” “Miscellaneous road freight transport services*2” was the largest at 55.1%, followed by “Freight transport services (excluding delivery, moving services)” at 9.6%, and “Delivery services (individual contract; normal temperature)” at 7.7% (Figure I-11, Appendix Table 2).

*2 “Miscellaneous road freight transport services” means services other than moving and delivery services that use the company's own vehicles, etc. and transport goods received from shippers.

Figure I-11: Composition ratio of sales by business activities and products in “Road freight transport”



3. Cost of goods sold and value of commodity stock

(1) Status of cost of goods sold in “Wholesale and Retail Trade”

(a) Cost of goods sold in “Wholesale and Retail Trade” was 383.9738 trillion yen. Of those, “Wholesale Trade” was 282.9565 trillion yen, and “Retail Trade” was 101.0173 trillion yen. Also, looking at the cost of goods sold as a percentage of annual sales of goods, “Wholesale and Retail Trade” accounted for 80.1%, “Wholesale Trade” for 84.9%, “Retail Trade” for 69.3% (Table I-5).

(b) Looking at the cost of goods sold by industry major group in “Wholesale Trade,” “Wholesale trade (building materials, minerals and metals, etc.)” was the largest at 85.0505 trillion yen, “Wholesale trade (textile and apparel)” was the smallest at 6.6424 trillion yen. Also, looking at the cost of goods sold as a percentage of annual sales of goods, “Wholesale trade, general merchandise” was the largest at 97.1%, “Wholesale trade (textile and apparel)” was the smallest at 73.4% (Table I-5).

(c) Looking at the cost of goods sold by industry major group in “Retail Trade,” “Miscellaneous retail trade” was the largest at 33.4328 trillion yen, “Retail trade (woven fabrics, apparel, apparel accessories and notions)” was the smallest at 4.7044 trillion yen. Also, looking at the cost of goods sold as a percentage of annual sales of goods, “Retail trade (machinery and equipment)” was the largest at 78.4%, “Retail trade (woven fabrics, apparel, apparel accessories and notions)” was the smallest at 48.8% (Table I-5).

Table I-5: Annual sales of goods and cost of goods sold
(“Wholesale and Retail Trade”)

Industrial Classification	Annual sales of goods (million yen)	Cost of goods sold (million yen)	Cost of goods sold as a percentage of annual sales of goods (%)
Wholesale and Retail Trade	479,112,282	383,973,809	80.1
Wholesale Trade	333,329,265	282,956,499	84.9
Wholesale trade, general merchandise	18,031,520	17,499,818	97.1
Wholesale trade (textile and apparel)	9,048,155	6,642,402	73.4
Wholesale trade (food and beverages)	69,250,313	60,373,975	87.2
Wholesale trade (building materials, minerals and metals, etc.)	95,658,050	85,050,452	88.9
Wholesale trade (machinery and equipment)	81,831,683	66,284,929	81.0
Miscellaneous wholesale trade	59,277,131	47,018,065	79.3
Retail Trade	145,783,017	101,017,310	69.3
Retail trade, general merchandise	10,384,327	6,828,890	65.8
Retail trade (woven fabrics, apparel, apparel accessories and notions)	9,646,871	4,704,424	48.8
Retail trade (food and beverage)	36,462,503	25,709,920	70.5
Retail trade (machinery and equipment)	32,150,200	25,200,833	78.4
Miscellaneous retail trade	48,441,829	33,432,763	69.0
Nonstore retailers	8,596,384	5,092,883	59.2

Note: “Wholesale and Retail Trade” includes enterprises, etc. for which the industry major group coding of “Wholesale Trade” or “Retail Trade” is unknown. Therefore, the accumulated amounts of “Wholesale and Retail Trade” and those of “Wholesale Trade” and “Retail Trade” do not match.

(2) Status of the value of commodity stock in “Wholesale and Retail Trade”

(a) In “Wholesale and Retail Trade,” the value of commodity stock in the beginning of year was 28.8660 trillion yen, and the value of commodity stock in the end of year was 32.2600 trillion yen. Compared with the value of commodity stock in the beginning and the end of year, it increased 3.3940 trillion yen. Of those in “Wholesale Trade,” the value of commodity stock in the beginning of year was 17.4809 trillion yen, and the value of commodity stock in the end of year was 19.7341 trillion yen. Compared with the value of commodity stock in the beginning and the end of year, it increased 2.2532 trillion yen. Also, in “Retail Trade,” the value of commodity stock in the beginning of year was 11.3851 trillion yen, and the value of commodity stock in the end of year was 12.5259 trillion yen. Compared with the value of commodity stock in the beginning and the end of year, it increased 1.1409 trillion yen (Table I-6).

(b) Looking at the value of commodity stock in the end of year by industry major group in “Wholesale Trade,” “Wholesale trade (machinery and equipment)” was the largest at 5.8498 trillion yen, “Wholesale trade, general merchandise” was the smallest at 1.0664 trillion yen. Compared with the value of commodity stock in the beginning and the end of year, “Wholesale trade (machinery and equipment)” was increased 749.3 billion yen, followed by “Wholesale trade (building materials, minerals and metals, etc.)” increased 567.7 billion yen (Table I-6).

(c) Looking at the value of commodity stock at the end of year by industry major group in “Retail Trade,” “Miscellaneous retail trade” was the largest at 5.1391 trillion yen, “Nonstore retailers” was the smallest at 565.3 billion yen. Compared with the value of commodity stock in the beginning and the end of year, “Retail trade (machinery and equipment)” was increased 540.3 billion yen, followed by “Miscellaneous retail trade” increased 396.5 billion yen (Table I-6).

Table I-6: The value of commodity stock in the beginning of year and the value of commodity stock in the end of year (“Wholesale and Retail Trade”)

Industrial Classification	Value of commodity stock in the beginning of year (million yen)	Value of commodity stock in the end of year (million yen)	Value of commodity stock in the end of year — in the beginning of year (million yen)
Wholesale and Retail Trade	28,865,974	32,259,998	3,394,024
Wholesale Trade	17,480,892	19,734,060	2,253,168
Wholesale trade, general merchandise	876,306	1,066,406	190,100
Wholesale trade (textile and apparel)	1,148,695	1,206,136	57,441
Wholesale trade (food and beverages)	2,547,557	2,926,712	379,155
Wholesale trade (building materials, minerals and metals, etc.)	4,366,392	4,934,088	567,696
Wholesale trade (machinery and equipment)	5,100,562	5,849,827	749,265
Miscellaneous wholesale trade	3,440,748	3,750,297	309,549
Retail Trade	11,385,082	12,525,938	1,140,856
Retail trade, general merchandise	580,662	593,982	13,320
Retail trade (woven fabrics, apparel, apparel accessories and notions)	1,427,773	1,511,051	83,278
Retail trade (food and beverage)	1,148,209	1,220,541	72,332
Retail trade (machinery and equipment)	2,955,446	3,495,786	540,340
Miscellaneous retail trade	4,742,604	5,139,073	396,469
Nonstore retailers	530,190	565,311	35,121

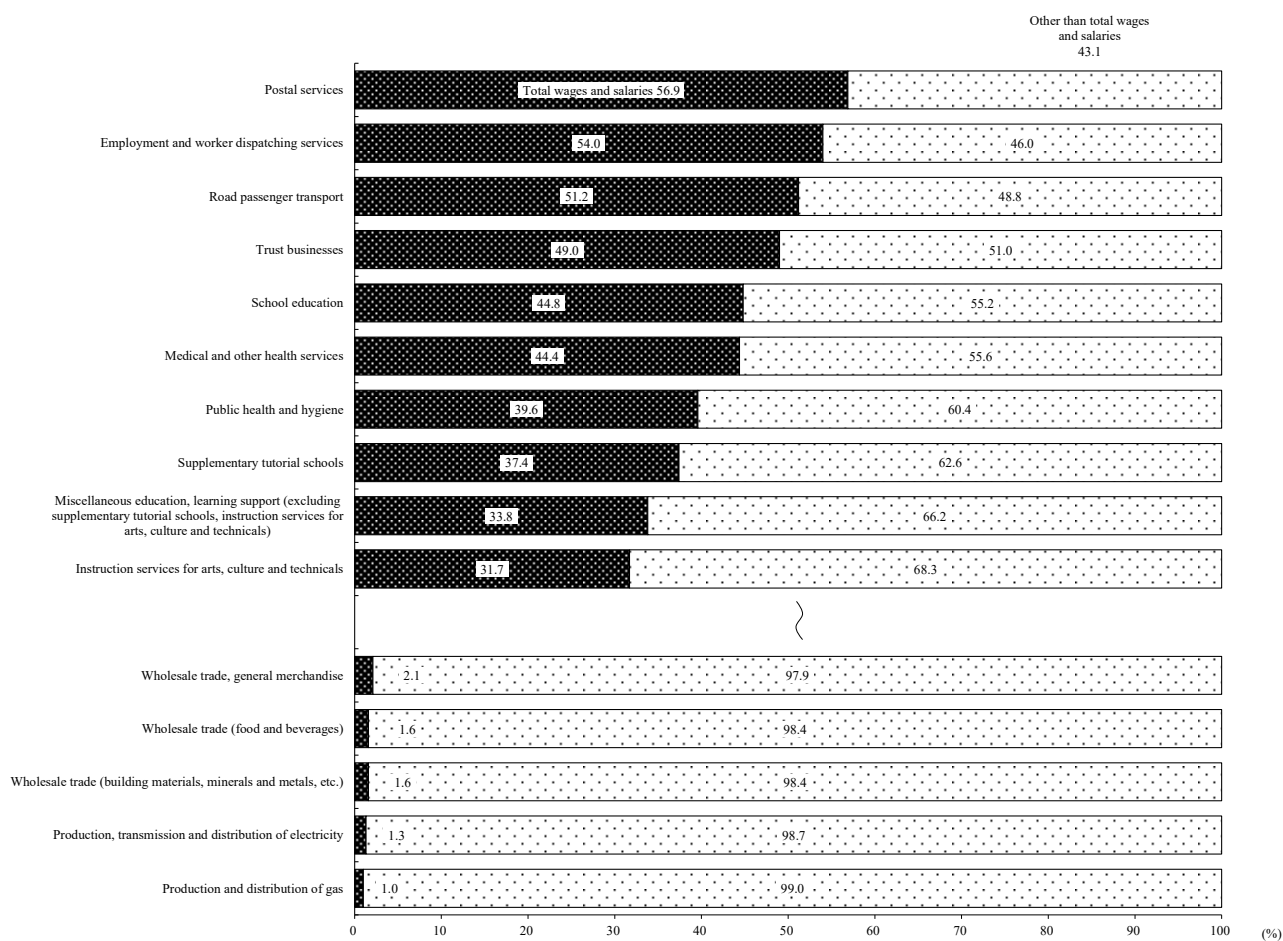
Note: “Wholesale and Retail Trade” includes enterprises, etc. for which the industry major group coding of “Wholesale Trade” or “Retail Trade” is unknown. Therefore, the accumulated amounts of “Wholesale and Retail Trade” and those of “Wholesale Trade” and “Retail Trade” do not match.

II Composition of expenses by business activity

(1) Status of “Total wages and salaries”

Looking at the composition ratio of expenses by business activity, in “Total wages and salaries,” the largest ratio was 56.9% in “Postal services,” followed by 54.0% in “Employment and worker dispatching services,” and 51.2% in “Road passenger transport” (Figure II-1).

Figure II-1: Composition ratio of expenses by business activity



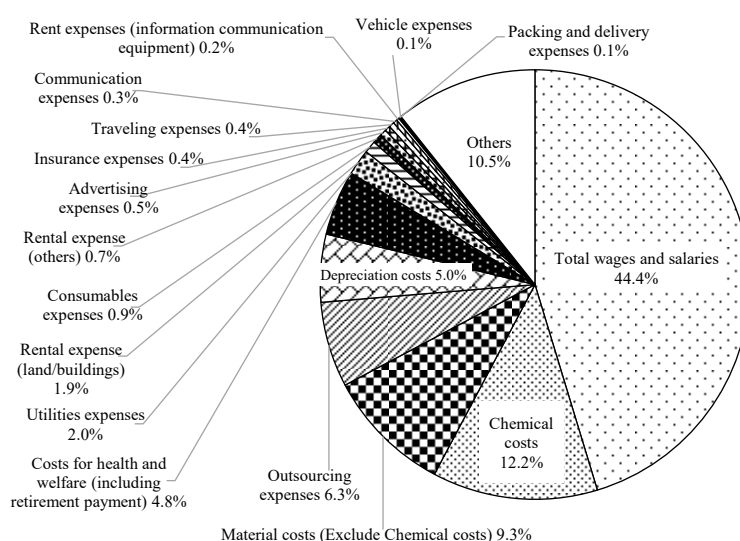
(2) Status of the detailed expense items by business activity

The survey captures*³ the common expense items for each business activity, such as "Total wages and salaries," as well as the composition ratio of the detailed expense items by business activity as follows.

*3 See Annex of "Outline of Annual Business Survey" for details.

- (a) Looking at the composition ratio of expenses in "Medical and other health services," "Total wages and salaries" accounts for 44.4%. It was followed by "Chemical costs" at 12.2%, and "Material costs (Exclude Chemical costs)" at 9.3%. These two items account for 20% or more of expenses by industry of "Medical and other health services" (Figure II-2).

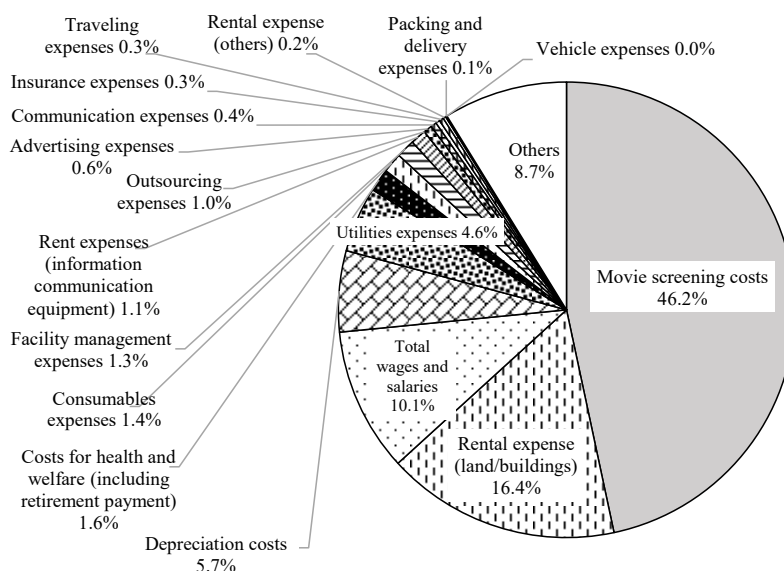
Figure II-2 Composition ratio of expenses for "Medical and other health services"



- (b) Looking at the composition ratio of expenses in "Cinemas," "Movie screening costs*⁴" accounts for 46.2%. It was followed by "Rental expense (land/buildings)" at 16.4%, and "Total wages and salaries" at 10.1% (Figure II-3).

*4 "Movie screening costs" means the screening rights fee paid to the distributor.

Figure II-3: Composition ratio of expenses for "Cinemas"



Appendix Table 1: Sales by industry division and business activity

1. Tabulation of industries excluding Compound Services

Industry Division (Excluding Compound Services)	Sales (million yen)	Sales by business activity (million yen)					
		Agriculture, Forestry and Fisheries	Mining and Quarrying of Stone and Gravel	Construction	Manufacturing	Electricity, Gas, Heat Supply and Water	Information and Communications
Agriculture, Forestry and Fisheries	6,443,600	<u>5,780,153</u>	142	22,493	87,347	10,963	268
Mining and Quarrying of Stone and Gravel	2,441,489	432	<u>2,344,322</u>	18,689	19,110	3,649	-
Construction	123,402,876	61,649	51,395	<u>112,491,908</u>	1,016,029	212,456	140,701
Manufacturing	453,599,584	168,390	178,065	1,819,794	<u>410,635,288</u>	736,570	3,987,628
Electricity, Gas, Heat Supply and Water	54,031,847	386	108	164,888	10,087	<u>50,978,274</u>	23,969
Information and Communications	79,605,242	372	-	58,352	957,333	396,961	<u>71,101,099</u>
Transport and Postal services	72,711,887	7,050	17,400	691,754	213,642	28,746	20,429
Wholesale and Retail Trade	508,979,093	100,694	64,809	2,853,563	3,967,072	2,638,621	1,089,810
Finance and Insurance	138,566,013	63	25	817	2,207	3,293	11,449
Real Estate and Goods Rental and Leasing	63,175,363	8,736	1,348	1,649,827	118,824	268,536	61,074
Scientific Research, Professional and Technical Services	49,098,338	6,395	1,596	259,237	399,994	59,448	1,151,774
Accommodations, Eating and Drinking Services	21,532,220	3,567	933	11,607	167,431	8,558	8,533
Living-Related and Personal Services and Amusement Services	32,495,648	2,829	600	19,044	66,740	18,606	62,772
Education, Learning Support	17,701,517	2,532	15	3,010	3,087	971	19,465
Medical, Health Care and Welfare	137,156,764	3,041	23	10,861	184,378	5,025	10,992
Services, n.e.c.	44,158,052	8,541	3,123	816,157	334,004	107,688	443,905
Total	1,805,099,532	6,154,830	2,663,904	120,892,001	418,182,573	55,478,365	78,133,868
Main business sales a	1,646,914,220	5,780,153	2,344,322	112,491,908	410,635,288	50,978,274	71,101,099
Non-main main business sales b	117,700,068	374,677	319,582	8,400,093	7,547,285	4,500,091	7,032,769
Percentage of "non-main business sales" to "main business sales" b / a (%)		6.5	13.6	7.5	1.8	8.8	9.9
Composition ratio of main business sales by business activity (%)	100.0	0.4	0.1	6.8	24.9	3.1	4.3
Composition ratio of non-main business sales by business activity (%)	100.0	0.3	0.3	7.1	6.4	3.8	6.0

2. Tabulation regarding all industries

	Sales (million yen)	Sales by business activity (million yen)					
		Agriculture, Forestry and Fisheries	Mining and Quarrying of Stone and Gravel	Construction	Manufacturing	Electricity, Gas, Heat Supply and Water	Information and Communications
All industry	1,812,954,324	6,556,232	2,664,067	120,894,586	418,313,356	55,482,719	78,134,958

Note1: Sales by business activities and products are classified into each business activity based on the corresponding industry division. Sales of "Trademark (excluding trademarks related to franchises) and merchandising right licensing services" which do not correspond to a specific industry, as well as sales of unspecified types of business activities and products do not include each business activity. Therefore, the accumulated amounts of "Sales by business activity" and total "Sales" do not match.

Note2: The underlined figures represent sales from the main business activities.

Sales by business activity (million yen)									
Transport and Postal services	Wholesale and Retail Trade	Finance and Insurance	Real Estate and Goods Rental and Leasing	Scientific Research, Professional and Technical Services	Accommodations, Eating and Drinking Services	Living-Related and Personal Services and Amusement Services	Education, Learning Support	Medical, Health Care and Welfare	Services, n.e.c.
6,520	222,334	633	13,193	8,361	19,287	4,806	1,499	4,013	62,399
7,193	18,703	9	6,228	361	430	2,304	664	74	14,438
187,827	1,557,044	21,168	3,683,771	609,939	56,162	61,413	5,542	41,741	1,357,940
244,100	27,880,213	4,955	665,897	1,185,406	227,894	52,053	23,843	27,161	2,242,026
4,451	684,368	383	49,080	130,208	2,194	2,327	476	649	1,599,130
50,623	2,673,987	10,216	313,956	649,934	11,537	275,754	46,246	6,028	1,156,666
<u>67,375,861</u>	485,411	61,529	1,517,813	412,608	118,354	115,548	14,844	22,757	656,882
1,143,978	<u>478,168,677</u>	330,310	2,833,054	1,058,659	704,231	451,514	146,930	286,038	7,682,031
3,290	78,499	<u>134,893,970</u>	967,989	153,714	4,377	7,976	1,183	38,130	351,679
138,637	1,047,327	518,005	<u>55,863,714</u>	561,343	302,013	276,289	24,162	147,354	835,863
284,978	852,830	54,132	1,008,450	<u>40,571,946</u>	60,221	43,291	77,907	21,245	1,463,938
18,176	889,583	2,725	344,958	330,415	<u>18,740,848</u>	267,407	18,446	20,711	202,165
33,430	731,127	89,910	321,223	81,200	443,784	<u>28,941,657</u>	135,268	67,936	848,482
5,656	110,857	9,290	81,748	348,346	26,242	44,452	<u>10,912,140</u>	3,232,808	104,525
3,928	107,045	468,545	311,925	104,739	113,420	39,099	239,234	<u>120,796,200</u>	329,849
645,811	1,071,913	48,381	412,191	806,306	70,384	150,004	101,282	125,575	<u>37,318,163</u>
70,154,459	516,579,918	136,514,161	68,395,190	47,013,485	20,901,378	30,735,894	11,749,666	124,838,420	56,226,176
67,375,861	478,168,677	134,893,970	55,863,714	40,571,946	18,740,848	28,941,657	10,912,140	120,796,200	37,318,163
2,778,598	38,411,241	1,620,191	12,531,476	6,441,539	2,160,530	1,794,237	837,526	4,042,220	18,908,013
4.1	8.0	1.2	22.4	15.9	11.5	6.2	7.7	3.3	50.7
4.1	29.0	8.2	3.4	2.5	1.1	1.8	0.7	7.3	2.3
2.4	32.6	1.4	10.6	5.5	1.8	1.5	0.7	3.4	16.1

Sales by business activity (million yen)									
Transport and Postal services	Wholesale and Retail Trade	Finance and Insurance	Real Estate and Goods Rental and Leasing	Scientific Research, Professional and Technical Services	Accommodations, Eating and Drinking Services	Living-Related and Personal Services and Amusement Services	Education, Learning Support	Medical, Health Care and Welfare	Services, n.e.c.
72,310,304	519,027,723	138,509,648	68,493,054	47,029,608	20,907,434	30,813,340	11,750,204	124,866,075	56,590,086

Appendix Table 2: Sales by service related main industry major group,
business activities and products

Industry Major Group		Business activities and products					
		1st	2nd	3rd	4th	5th	Other
85 Social insurance, social welfare and care services		10-15 Social insurance organization services	20-03 Donations, subsidiary and operational subsidies, etc.	10-18 Nursing care services (covered by public long-term care insurance)	10-20 Miscellaneous social welfare services	10-16 Day nursery services	-
	Sales (million yen)	101,926,509	70,444,518	12,558,165	9,046,290	2,996,437	2,428,940
	Composition ratio (%)	100.0	69.1	12.3	8.9	2.9	2.4
67 Insurance institutions, including insurance agents, brokers and services		13-06 Insurance services	13-05 Miscellaneous finance services	20-03 Donations, subsidiary and operational subsidies, etc.	19-31 Levy and due income from various organizations and associations	07-09 Non-residential building leasing services (excluding leasing services for storage spaces, conference rooms, auditoriums, etc.)	-
	Sales (million yen)	79,810,638	78,089,003	1,301,440	50,415	42,144	40,595
	Composition ratio (%)	100.0	97.8	1.6	0.1	0.1	0.1
33 Production, transmission and distribution of electricity		11-01 Electrical supply services (for electrical suppliers)	11-02 Electrical supply services (for other businesses)	11-03 Electrical supply services (for general consumers)	11-04 Electrical transmission and distribution services	11-06 City gas supply services (for gas suppliers)	-
	Sales (million yen)	44,880,360	16,971,943	12,070,770	6,237,430	5,830,029	1,186,576
	Composition ratio (%)	100.0	37.8	26.9	13.9	13.0	2.6
39 Information services		17-17 Entrusted development of software services (excluding embedded software) (main contractor)	17-18 Entrusted development of software services (excluding embedded software) (subcontractor)	17-30 Data processing services (excluding those elsewhere classified)	17-29 Maintenance and operating services for ordered software	17-26 Game software (for distribution)	-
	Sales (million yen)	35,016,460	12,821,847	3,820,407	2,544,072	2,313,147	1,701,495
	Composition ratio (%)	100.0	36.6	10.9	7.3	6.6	4.9
83 Medical and other health services		10-01 Medical services (hospitalization) (covered by public health insurance)	10-03 Medical services (outpatient (excluding dentistry)) (covered by public health insurance)	10-18 Nursing care services (covered by public long-term care insurance)	20-03 Donations, subsidiary and operational subsidies, etc.	10-13 Services incidental to medical	-
	Sales (million yen)	34,455,712	13,941,323	9,771,998	1,861,859	1,222,794	1,219,187
	Composition ratio (%)	100.0	40.5	28.4	5.4	3.5	3.5
44 Road freight transport		12-18 Miscellaneous road freight transport services	12-36 Freight transport services (excluding delivery, moving services)	12-14 Delivery services (individual contract; normal temperature)	12-32 Warehousing services (excluding refrigerated or frozen warehousing)	12-16 Delivery services (excluding individual contract; normal temperature)	-
	Sales (million yen)	29,176,700	16,086,925	2,790,749	2,260,091	1,111,989	949,444
	Composition ratio (%)	100.0	55.1	9.6	7.7	3.8	3.3
62 Banking		13-05 Miscellaneous finance services	13-01 Sales credit services by credit card	13-02 Services for credit card merchants	13-03 Services for credit card members	13-04 Sales credit services by non-credit card	-
	Sales (million yen)	29,097,302	28,919,257	99,393	22,656	20,969	20,624
	Composition ratio (%)	100.0	99.4	0.3	0.1	0.1	0.1
69 Real estate lessors and managers		07-09 Non-residential building leasing services (excluding leasing services for storage spaces, conference rooms, auditoriums, etc.)	07-07 Rented houses services (1 month and over)	07-17 Residential management services (rented houses)	07-14 Subleasing services	07-03 Non-residential building selling services	-
	Sales (million yen)	27,802,431	8,890,976	4,602,268	2,532,151	2,148,725	1,228,637
	Composition ratio (%)	100.0	32.0	16.6	9.1	7.7	4.4
72 Professional services, n.e.c.		18-18 Dividend income from subsidiaries of a holding company, etc.	18-17 Group management services by holding companies	18-15 Consulting for businesses	18-16 Franchise management services (including related trademark licensing services)	18-07 Legal and accounting services (for businesses)	-
	Sales (million yen)	22,901,503	6,656,225	4,381,650	2,454,463	1,843,972	1,580,839
	Composition ratio (%)	100.0	29.1	19.1	10.7	8.1	6.9
80 Services for amusement and recreation		15-53 "Pachinko" and "Pachislot" services	15-43 Bicycle racing, horse racing, and lotteries (sales and other income)	15-47 Golf course use services	15-51 Amusement parks and theme parks use services	15-54 Game center use services	-
	Sales (million yen)	22,510,231	12,300,570	3,364,960	817,868	533,871	481,412
	Composition ratio (%)	100.0	54.6	14.9	3.6	2.4	2.1

Note: In the industrial classification which the main business is the service sector and sales by products is known, for main industry major group with the highest sales (Top 10 industries in terms of sales), the top 5 business activities in terms of sales, sales by products, and composition ratios are shown.