

## 2023 Annual Business Survey

### The First Tabulation

#### - Tabulation of enterprises, etc. for ABS (All Industry Enterprise)

● The amount of sales (income) (hereinafter referred to as “sales”) by industry division in 2022 was the largest for “Wholesale and Retail Trade” at 508.1 trillion yen (28.0% of the total industries), followed by “Manufacturing” at 453.8 trillion yen (25.0%), and “Finance and Insurance” at 138.6 trillion yen (7.6%).

Table: Number of sales by industry division

Industry division	Sales			
	2021 (million yen)	2022 (million yen)	composition ratio (%)	Rate of change (%)
Total	1,689,183,006	1,813,071,430	100.0	7.3
Agriculture, Forestry and Fisheries	6,175,232	6,442,882	0.4	4.3
Mining and Quarrying of Stone and Gravel	1,862,962	2,441,189	0.1	31.0
Construction	120,783,338	123,401,134	6.8	2.2
Manufacturing	414,819,046	453,846,613	25.0	9.4
Electricity, Gas, Heat Supply and Water	36,370,010	54,040,236	3.0	48.6
Information and Communications	76,142,329	79,504,936	4.4	4.4
Transport and Postal services	66,309,240	72,708,587	4.0	9.7
Wholesale and Retail Trade	477,452,093	508,124,639	28.0	6.4
Finance and Insurance	121,019,645	138,565,149	7.6	14.5
Real Estate and Goods Rental and Leasing	60,399,148	63,209,214	3.5	4.7
Scientific Research, Professional and Technical Services	48,891,066	49,632,061	2.7	1.5
Accommodations, Eating and Drinking Services	18,013,080	21,494,145	1.2	19.3
Living-Related and Personal Services and Amusement Services	29,654,242	32,494,752	1.8	9.6
Education, Learning Support	17,647,175	17,702,896	1.0	0.3
Medical, Health Care and Welfare	142,979,483	137,151,844	7.6	▲ 4.1
Compound Services	8,392,108	7,831,025	0.4	▲ 6.7
Services, n.e.c.	42,272,809	44,480,127	2.5	5.2
(Reference) Total (exclude “Social insurance organizations”)*	1,598,603,193	1,729,343,756	-	8.2
(Reference) Medical, Health Care and Welfare (exclude “Social insurance organizations”)*	52,399,670	53,424,170	-	2.0

\* The figures exclude industry group: “851 Social insurance organizations,” where changes in sales due to changes in pension investment income, etc. are significant.

Figure 1: Composition ratio of sales by industry division

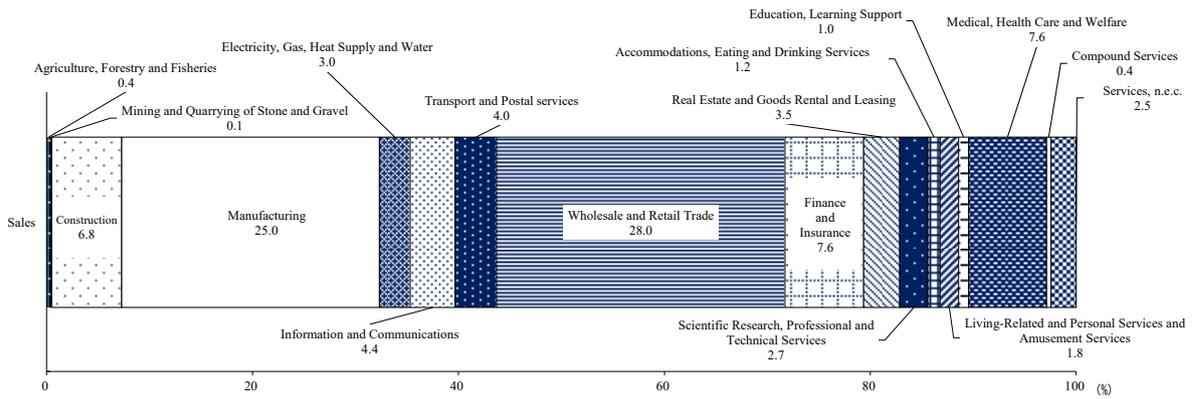
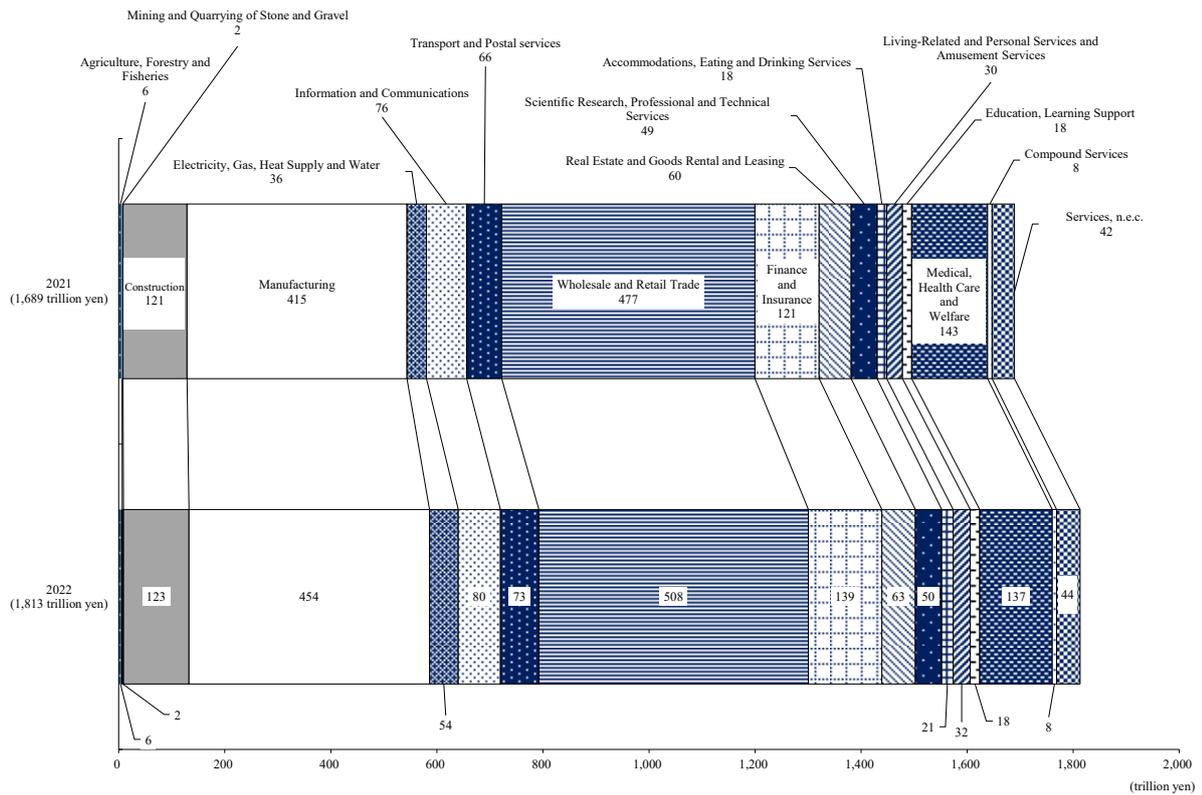


Figure 2: Change in sales by industry division



Looking at the breakdown of sales by industry division, by industry major group, “Wholesale trade (building materials, minerals and metals, etc.)” is the highest at 100.3 trillion yen under “Wholesale and Retail Trade,” “Manufacture of transportation equipment” is the highest at 81.6 trillion yen under “Manufacturing,” and “Insurance institutions, including insurance agents, brokers and services” is the highest at 79.8 trillion yen under “Finance and Insurance.”

Figure 3: Breakdown of sales by industry division (industry major group)

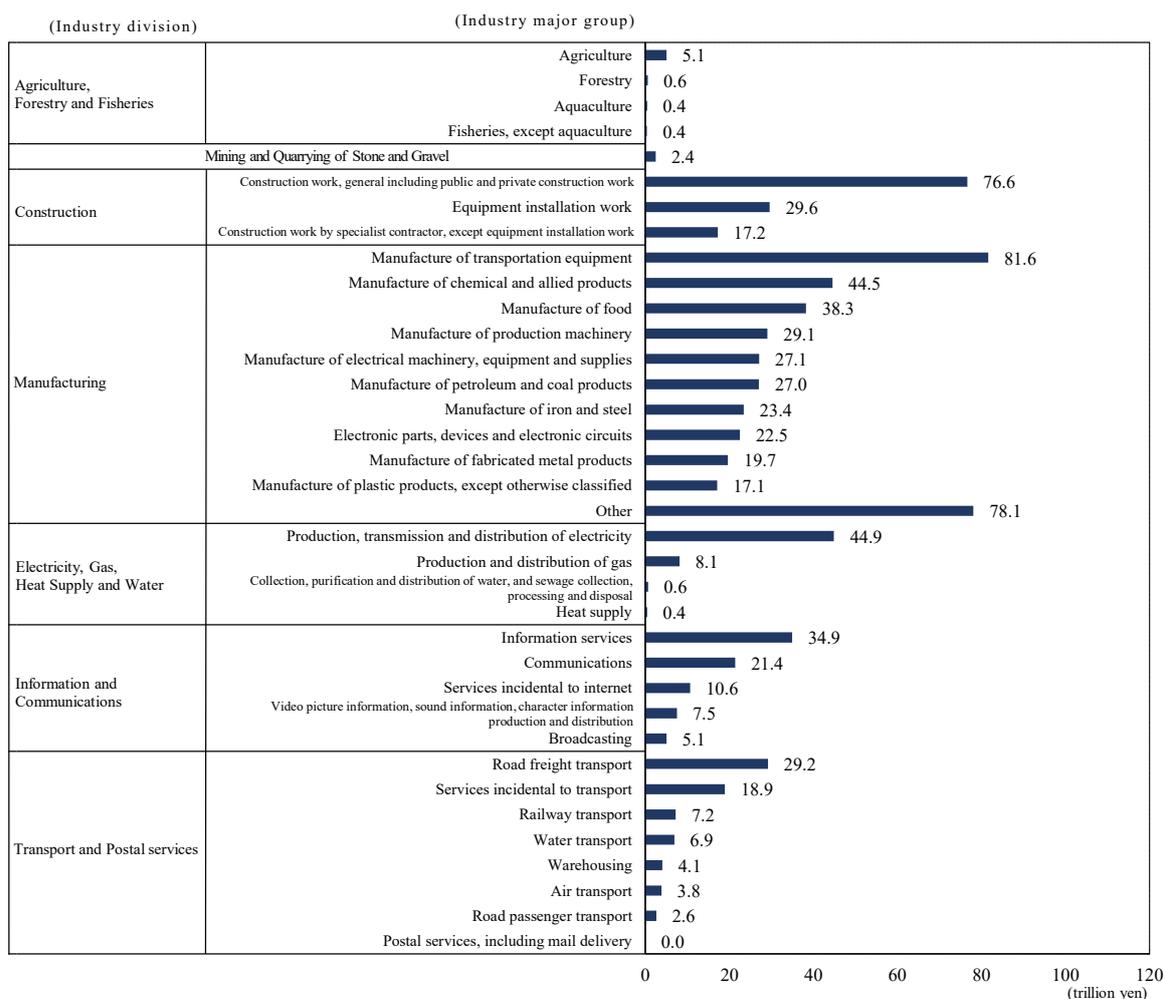
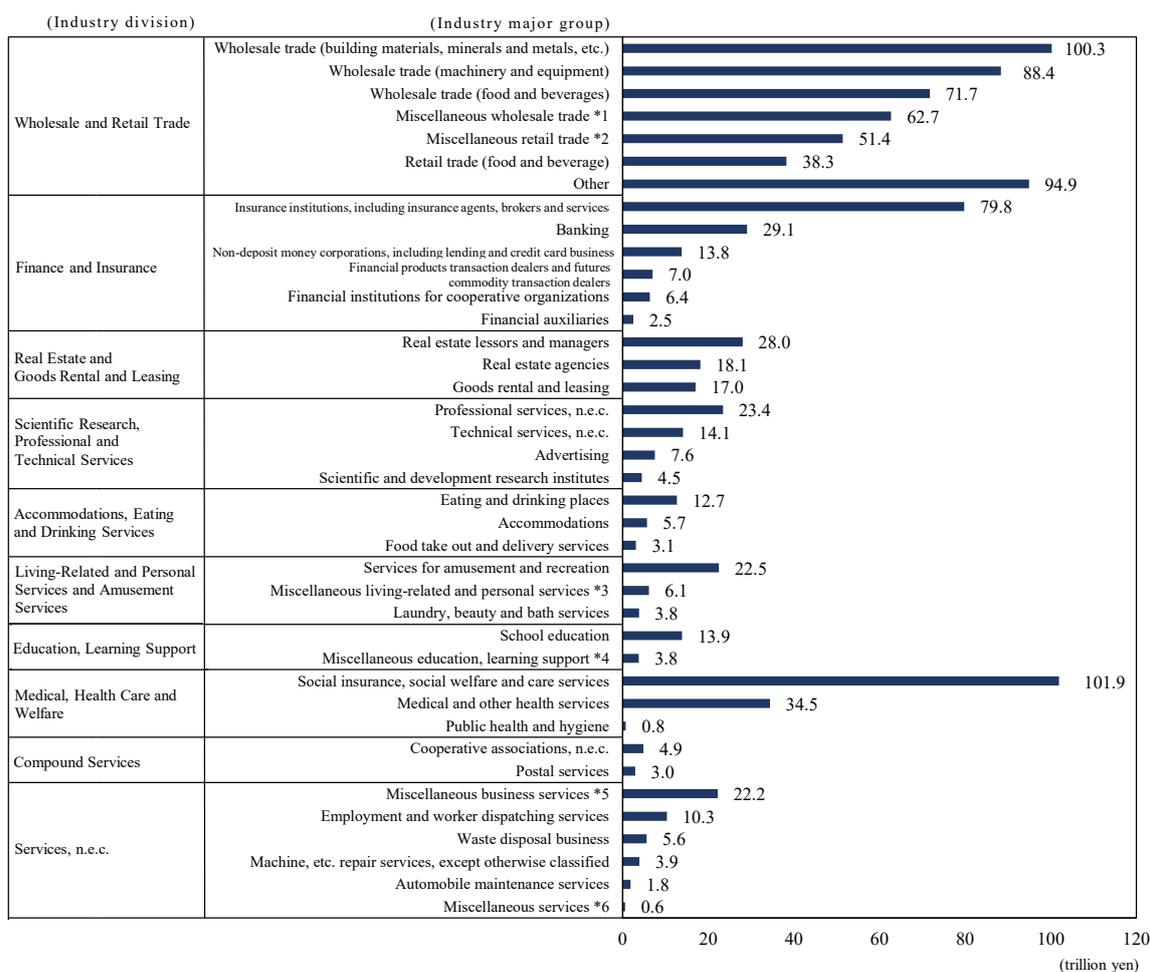


Figure 3: Breakdown of sales by industry division (industry major group)  
-continued



Note1: Industry division “C: Mining and Quarrying of Stone and Gravel” consists of only industry major group “05 Mining and Quarrying of Stone and Gravel” (same as industry division) .

Note2: Since there are many industry categories in the breakdown of “E: Manufacturing” and “I: Wholesale and Retail Trade,” the industry categories with lower sales are grouped together as “Others”.

Note3: Sales of “85 Social insurance, social welfare and care services,” excluding the industry group “851 Social insurance organizations” in the breakdown is 18.2 trillion yen.

Note4: For explanations and major contents of each industrial categories, please refer to the industry classification as below.

<https://www.stat.go.jp/english/data/e-census/2021/industry.html>

\*1: “552 Medicines and toiletries,” “553 Paper and paper products,” etc .

\*2: “603 Medicine and toiletry stores,” “605 Fuel stores,” etc .

\*3: “791 Travel agency,” “796 Ceremonial occasions,” etc .

\*4: “824 Instruction services for arts, culture and technicals,” “823 Supplementary tutorial schools,” etc.

\*5: “922 Building maintenance services,” “923 Guard services,” etc .

\*6: “951 Meeting halls,” “952 Slaughterhouses,” etc .