## I Status of Sales and added value

## 1. Sales and added value

(1) Status by Industry
(a) Looking at sales by Industry Division, sales were the largest for "Wholesale and retail trade," at 487.0582 trillion yen, followed by "Manufacturing," at 401.0180 trillion yen, and "Medical, health care and welfare," at 118.8557 trillion yen.

A comparison with 2018 regarding the top three industries shows that the amounts of sales decreased by $2.2 \%$ in "Wholesale and retail trade," decreased by $3.0 \%$ in "Manufacturing" and increased by $2.9 \%$ in "Medical, health care and welfare" (Table I-1).
(b) Looking at the amount of added value, the amount was the largest for "Manufacturing," at 70.3968 trillion yen, followed by "Wholesale and retail trade," at 44.8341 trillion yen and "Medical, health care and welfare," at 18.6210 trillion yen.

A comparison with 2018 regarding the top three industries shows that the amount of added value decreased by $9.7 \%$ in "Manufacturing," and decreased by $6.6 \%$ in "Wholesale and retail trade," and decreased by $2.1 \%$ in "Medical, health care and welfare" (Table I-1).

Table I-1: Sales and Added value by Industry

| Industry Division | Sales |  |  | Added value |  |  | (Reference) <br> Added value ratio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2018 \\ \text { (million yen) } \\ \hline \end{gathered}$ | 2019 |  | $2018$(million yen) | 2019 |  | 2018 | 2019 |
|  |  | (million yen) | Rate of change <br> (\%) |  | (million yen) | Rate of change <br> (\%) |  |  |
| Manufacturing | 413,280,766 | 401,018,007 | ( 3.0 | 77,929,169 | 70,396,829 | - 9.7 | 18.9 | 17.6 |
| Electricity, gas, heat supply and water | 27,031,353 | 27,875,477 | 3.1 | 3,435,880 | 3,615,622 | 5.2 | 12.7 | 13.0 |
| Information and communications | 63,591,218 | 65,446,063 | 2.9 | 16,291,204 | 16,833,557 | 3.3 | 25.6 | 25.7 |
| Transport and postal activities | 69,564,904 | 68,254,760 | - 1.9 | 18,261,307 | 17,621,754 | ( 3.5 | 26.3 | 25.8 |
| Wholesale and retail trade | 497,980,974 | 487,058,190 | ( 2.2 | 48,001,552 | 44,834,072 | வ 6.6 | 9.6 | 9.2 |
| Finance and insurance | 118,348,463 | 114,908,572 | - 2.9 | 19,198,286 | 16,832,692 | A 12.3 | 16.2 | 14.6 |
| Real estate and goods rental and leasing | 50,468,271 | 51,786,521 | 2.6 | 10,589,838 | 10,483,941 | - 1.0 | 21.0 | 20.2 |
| Scientific research, professional and technical services | 44,097,503 | 43,622,680 | ( 1.1 | 18,214,041 | 16,059,523 | A 11.8 | 41.3 | 36.8 |
| Accommodations, eating and drinking services | 22,257,902 | 22,145,539 | ( 0.5 | 7,837,247 | 7,638,365 | 4 2.5 | 35.2 | 34.5 |
| Living-related and personal services and amusement services | 37,651,943 | 36,073,892 | © 4.2 | 6,750,128 | 6,158,636 | ( 8.8 | 17.9 | 17.1 |
| Education, learning support | 15,287,542 | 15,627,594 | 2.2 | 7,423,852 | 7,469,631 | 0.6 | 48.6 | 47.8 |
| Medical, health care and welfare | 115,499,066 | 118,855,729 | 2.9 | 19,019,907 | 18,620,973 | ( 2.1 | 16.5 | 15.7 |
| Compound services | 9,035,677 | 8,771,293 | - 2.9 | 3,649,198 | 3,438,361 | - 5.8 | 40.4 | 39.2 |
| Services, n.e.c. | 36,617,403 | 37,488,257 | 2.4 | 15,239,564 | 15,736,331 | 3.3 | 41.6 | 42.0 |

Note 1: "Sales" and "Added value" are counted among enterprises, etc. for which figures for the required items were available.
Note 2: "Added value" refers to the value that is newly generated during the production activities of an enterprise, etc. It is calculated by subtracting the intermediate input value, including costs of raw materials, from the value of production. The following formula was used in this survey:

Added value $=$ Sales - Total expenses + Total wages and salaries + Taxes and public charges
Note 3: Added value ratio, which is a reference, is a percentage of the added value in the sales.
(Reference Figure) Added value ratio by Industry


## (2) Status by sales size

Looking at the ratio of the number of enterprises, etc. with "sales of 300 million yen or more" by Industry, the ratio was the largest for "Compound services" at $39.6 \%$, followed by "Electricity, gas, heat supply and water" at $36.0 \%$, and "Transport and postal activities" at 33.6\%.

On the other hand, the ratio was the smallest for "Real estate and goods rental and leasing" at $6.7 \%$, followed by "Accommodations, eating and drinking services" at $8.0 \%$, and "Scientific research, professional and technical services" at 8.7\% (Table I-2, Figure I-1).

Table I-2: Number of Enterprises, etc. by Industry Division and Sales Size

| Industry Division | Number of enterprises, etc. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 30M yen |  | 30 M yen or more and less than 100 M yen |  | 100 M yen or more and less than 300 M yen |  | 300 M yen or more |  |
|  |  | Number of enterprise, etc. | Percentage in the number of enterprises, etc. by industry <br> (\%) | Number of enterprise, etc. | Percentage in the number of enterprises, etc. by industry <br> (\%) | Number of enterprise, etc. | Percentage in the number of enterprises, etc. by industry <br> (\%) | Number of enterprise, etc. | Percentage in the number of enterprises, etc. by industry <br> (\%) |
| Manufacturing | 200,334 | 51,860 | 25.9 | 50,257 | 25.1 | 42,272 | 21.1 | 55,945 | 27.9 |
| Electricity, gas, heat supply and water | 1,624 | 658 | 40.5 | 195 | 12.0 | 187 | 11.5 | 584 | 36.0 |
| Information and communications | 41,618 | 16,454 | 39.5 | 9,867 | 23.7 | 6,987 | 16.8 | 8,310 | 20.0 |
| Transport and postal activities | 50,870 | 6,890 | 13.5 | 11,566 | 22.7 | 15,345 | 30.2 | 17,069 | 33.6 |
| Wholesale and retail trade | 401,310 | 104,271 | 26.0 | 111,869 | 27.9 | 95,557 | 23.8 | 89,613 | 22.3 |
| Finance and insurance | 22,995 | 12,727 | 55.3 | 5,718 | 24.9 | 1,677 | 7.3 | 2,873 | 12.5 |
| Real estate and goods rental and leasing | 158,559 | 94,734 | 59.7 | 37,912 | 23.9 | 15,337 | 9.7 | 10,576 | 6.7 |
| Scientific research, professional and technical services | 91,606 | 45,944 | 50.2 | 25,636 | 28.0 | 12,091 | 13.2 | 7,935 | 8.7 |
| Accommodations, eating and drinking services | 87,103 | 34,405 | 39.5 | 32,842 | 37.7 | 12,886 | 14.8 | 6,970 | 8.0 |
| Living-related and personal services and amusement services | 59,118 | 27,491 | 46.5 | 15,310 | 25.9 | 8,259 | 14.0 | 8,058 | 13.6 |
| Education, learning support | 28,510 | 11,539 | 40.5 | 6,940 | 24.3 | 5,703 | 20.0 | 4,328 | 15.2 |
| Medical, health care and welfare | 121,644 | 27,377 | 22.5 | 39,060 | 32.1 | 33,803 | 27.8 | 21,404 | 17.6 |
| Compound services | 2,314 | 848 | 36.6 | 331 | 14.3 | 219 | 9.5 | 916 | 39.6 |
| Services, n.e.c. | 86,832 | 27,630 | 31.8 | 27,711 | 31.9 | 17,913 | 20.6 | 13,578 | 15.6 |

Note: "Number of enterprises, etc. by sales size" is counted among enterprises, etc. for which figures for the required items were available.

Figure I-1: Composition ratio of number of enterprises, etc. by industry division and sales size


Note: "Composition ratio of number of enterprises, etc. by sales size" is counted among enterprises, etc. for which figures for the required items were available.
(3) Status of annual sales amount of goods
(a) Looking at the ratio of the annual sales amount of goods in sales by Industry, the ratio was the largest for "Wholesale and retail trade" at $94.7 \%$, followed by "Compound services" at $31.2 \%$, and "Electricity, gas, heat supply and water" at $11.1 \%$ (Table I-3, Figure I-2).
(b) Looking at the ratio of the wholesale trade amount in sales by Industry concerning industries other than "Wholesale and retail trade," the ratio was the largest for "Compound services" at $9.1 \%$, followed by "Electricity, gas, heat supply and water" at $6.9 \%$, and "Manufacturing" $5.6 \%$. Looking at the ratio of the retail trade amount in sales, the ratio was largest for "Compound services" at $22.1 \%$, followed by "Electricity, gas, heat supply and water" at $4.2 \%$, and "Accommodations, eating and drinking services" $1.8 \%$ (Table I3, Figure I-3, Figure I-4).

Table I-3: Annual Sales Amount of Goods by Industry

| Industry Division | Sales (million yen) | Annual sales amount of goods <br> (million yen) | Percentage in sales (\%) | Wholesale trade amount (million yen) | Percentage in sales (\%) | Retail trade amount (million yen) | Percentage in sales <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Manufacturing | 401,018,007 | 23,336,296 | 5.8 | 22,403,356 | 5.6 | 932,941 | 0.2 |
| Electricity, gas, heat supply and water | 27,875,477 | 3,100,080 | 11.1 | 1,930,178 | 6.9 | 1,169,901 | 4.2 |
| Information and communications | 65,446,063 | 2,834,814 | 4.3 | 2,496,163 | 3.8 | 338,651 | 0.5 |
| Transport and postal activities | 68,254,760 | 1,219,768 | 1.8 | 996,824 | 1.5 | 222,944 | 0.3 |
| Wholesale and retail trade | 487,058,190 | 461,378,413 | 94.7 | 318,875,413 | 65.5 | 142,503,000 | 29.3 |
| Finance and insurance | 114,908,572 | 67,566 | 0.1 | 29,586 | 0.0 | 37,980 | 0.0 |
| Real estate and goods rental and leasing | 51,786,521 | 1,313,624 | 2.5 | 771,845 | 1.5 | 541,779 | 1.0 |
| Scientific research, professional and technical services | 43,622,680 | 808,177 | 1.9 | 488,979 | 1.1 | 319,198 | 0.7 |
| Accommodations, eating and drinking services | 22,145,539 | 709,935 | 3.2 | 306,873 | 1.4 | 403,062 | 1.8 |
| Living-related and personal services and amusement services | 36,073,892 | 659,899 | 1.8 | 111,312 | 0.3 | 548,587 | 1.5 |
| Education, learning support | 15,627,594 | 83,435 | 0.5 | 7,478 | 0.0 | 75,957 | 0.5 |
| Medical, health care and welfare | 118,855,729 | 66,836 | 0.1 | 21,858 | 0.0 | 44,979 | 0.0 |
| Compound services | 8,771,293 | 2,738,529 | 31.2 | 797,072 | 9.1 | 1,941,457 | 22.1 |
| Services, n.e.c. | 37,488,257 | 1,000,863 | 2.7 | 588,222 | 1.6 | 412,641 | 1.1 |

Note: "Sales," "Annual sales amount of goods," "Wholesale trade amount," and "Retail trade amount" are tallied for enterprises, etc. where figures for the required items were available.

Figure I-2: Percentage of Annual Sales Amount of Goods in Sales by Industry


Figure I-3: Percentage of Wholesale Trade Amount in Sales by Industry (other than the wholesale and retail trade)


Figure I-4: Percentage of Retail Trade Amount in Sales by Industry
(other than wholesale and retail trade)


## 2. Sales by Business Activity

(1) Status of business activities by Industry (main business)

Each enterprise, etc. engages in multiple business activities in some cases. Looking at sales from each business activity, sales from business activities performed as a main business are the largest in all Industry Divisions.

Sales of main business were 453.9770 trillion yen in "Wholesale and retail trade." Concerning business activities of non-main business, sales were 5.5512 trillion yen in "Services, n.e.c." and 4.6742 trillion yen in "Manufacturing." Sales of main business were 369.5291 trillion yen in "Manufacturing." Concerning business activities of non-main business, sales were 23.3174 trillion yen in "Wholesale and retail trade" and 2.0375 trillion yen in "Services, n.e.c." (Table I-4).
(2) Status of main business ratio
(a) Looking at the main business ratio by Industry, the smallest was $77.0 \%$ in "Education, learning support" followed by $87.1 \%$ in "Electricity, gas, heat supply and water" and $87.3 \%$ in "Services, n.e.c."

On the other hand, the largest main business ratio by industry division was $99.2 \%$ under "Finance and insurance," followed by $98.9 \%$ under "Medical, health care and welfare" and 93.5\% under "Living-related and personal services and amusement services" (Table I-5, Figure I-5).

* Main business ratio (percentage of main business sales from sales) $=$ Main business sales $/$ sales $\times 100$

Table I-4: Sales by Industry (main business activities) and by Business Activities

| Industry Division (main business activities) | Business activities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Manufacturing <br> (million yen) | Electricity, gas, heat supply and water (million yen) | Information and communications (million yen) | Transport and postal activities <br> (million yen) | Wholesale and retail trade (million yen) | Finance and insurance <br> (million yen) |
| Manufacturing | 369,529,091 | 166,765 | 1,844,573 | 164,427 | 23,317,443 | 5,445 |
| Electricity, gas, heat supply and water | 14,261 | 24,287,241 | 7,760 | 3,759 | 3,100,071 |  |
| Information and communications | 1,077,936 | 65,205 | 58,496,671 | 21,899 | 2,833,919 | 4,282 |
| Transport and postal activities | 254,005 | 24,006 | 23,115 | 62,654,674 | 1,213,430 | 9,594 |
| Wholesale and retail trade | 4,674,245 | 129,543 | 1,743,308 | 423,953 | 453,976,969 | 193,917 |
| Finance and insurance | 9,141 | 823 | 4,488 | 1,662 | 67,047 | 113,950,469 |
| Real estate and goods rental and leasing | 94,852 | 174,479 | 56,753 | 154,105 | 1,304,587 | 562,907 |
| Scientific research, professional and technical services | 1,117,740 | 28,203 | 603,757 | 172,472 | 805,416 | 24,215 |
| Accommodations, eating and drinking services | 262,807 | 4,661 | 5,205 | 17,633 | 704,398 | 4,808 |
| Living-related and personal services and amusement services | 35,194 | 14,184 | 34,360 | 38,599 | 653,417 | 7,000 |
| Education, learning support | 3,354 | 224 | 19,478 | 5,651 | 81,640 | 4,441 |
| Medical, health care and welfare | 172,617 | 2,117 | 8,495 | 4,137 | 65,798 | 848 |
| Services, n.e.c. | 342,644 | 80,892 | 366,623 | 393,174 | 985,184 | 26,488 |
| Total of sales in business activities of non-main business | 8,058,796 | 691,102 | 4,717,915 | 1,401,471 | 35,132,350 | 843,945 |

Note 1: "Sales by business activity" is tallied among enterprises, etc. where figures for the required items were available.
Note 2: Concerning the sales (income) by business activity at each enterprise, etc., this survey requires entering the sales for the top six business activities corresponding to manufacturing and services and the sales for other business activities respectively. "Other" refers to the total amount from "other business activities than the top six business activities."
Note 3: Underlined figures refer to sales of main business activities among multiple business activities.

| Business activities |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate and goods rental and leasing (million yen) | Scientific research, professional and technical services (million yen) | $\begin{aligned} & \text { Accommodations, } \\ & \text { eating and drinking } \\ & \text { services } \\ & \text { (million yen) } \\ & \hline \end{aligned}$ | Living-related and personal services and amusement services (million yen) | Education, learning <br> support <br> (million yen) | Medical, health care and welfare (million yen) | Services, n.e.c. (million yen) | Other <br> (million yen) |
| 527,261 | 1,398,053 | 174,936 | 81,222 | 22,217 | 36,590 | 2,037,514 | 1,712,470 |
| 13,625 | 78,182 | 111 | 645 | 430 | 417 | 177,612 | 191,252 |
| 205,266 | 296,266 | 8,029 | 164,934 | 49,756 | 7,987 | 667,054 | 1,538,948 |
| 993,497 | 775,570 | 81,832 | 141,023 | 6,060 | 14,329 | 532,206 | 1,527,565 |
| 1,427,202 | 1,281,269 | 658,015 | 417,253 | 109,980 | 139,635 | 5,551,160 | 16,215,249 |
| 272,741 | 44,107 | 3,383 | 17,751 | 1,490 | 1,328 | 56,613 | 476,982 |
| 45,459,040 | 518,294 | 234,073 | 271,506 | 21,164 | 89,904 | 554,734 | 2,269,922 |
| 234,683 | 39,575,605 | 76,598 | 50,355 | 77,742 | 15,555 | 465,114 | 367,615 |
| 327,480 | 88,133 | $\underline{19,678,767}$ | 330,900 | 12,471 | 107,697 | 171,945 | 424,833 |
| 352,564 | 123,775 | 413,559 | 33,722,013 | 95,071 | 24,983 | 138,762 | 420,014 |
| 35,229 | 49,412 | 24,636 | 37,426 | 12,027,299 | 3,146,172 | 75,526 | 116,321 |
| 116,708 | 93,269 | 96,731 | 33,881 | 279,256 | $\underline{117,506,814}$ | 103,566 | 371,109 |
| 466,995 | 728,004 | 105,221 | 92,437 | 74,177 | 180,976 | 32,735,070 | 885,920 |
| 4,973,251 | 5,474,334 | 1,877,124 | 1,639,333 | 749,814 | 3,765,573 | 10,531,806 |  |

Table I-5: Sales by Industry (main business), main business, and non-main business

| Industry Division (main business activities) | Sales |  |  | $\begin{array}{\|c\|} \hline \text { Main } \\ \text { business } \\ \text { ratio } \\ (\%) \\ \hline \end{array}$ | Non-main business ratio (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (million yen) | Main business sales (million yen) | Non-main business sales <br> (million yen) |  |  |
| Manufacturing | 401,018,007 | 369,529,091 | 31,488,916 | 92.1 | 7.9 |
| Electricity, gas, heat supply and water | 27,875,477 | 24,287,241 | 3,588,236 | 87.1 | 12.9 |
| Information and communications | 65,446,063 | 58,496,671 | 6,949,392 | 89.4 | 10.6 |
| Transport and postal activities | 68,254,760 | 62,654,674 | 5,600,086 | 91.8 | 8.2 |
| Wholesale and retail trade | 487,058,190 | 453,976,969 | 33,081,221 | 93.2 | 6.8 |
| Finance and insurance | 114,908,572 | 113,950,469 | 958,103 | 99.2 | 0.8 |
| Real estate and goods rental and leasing | 51,786,521 | 45,459,040 | 6,327,481 | 87.8 | 12.2 |
| Scientific research, professional and technical services | 43,622,680 | 39,575,605 | 4,047,075 | 90.7 | 9.3 |
| Accommodations, eating and drinking services | 22,145,539 | 19,678,767 | 2,466,772 | 88.9 | 11.1 |
| Living-related and personal services and amusement services | 36,073,892 | 33,722,013 | 2,351,879 | 93.5 | 6.5 |
| Education, learning support | 15,627,594 | 12,027,299 | 3,600,295 | 77.0 | 23.0 |
| Medical, health care and welfare | 118,855,729 | 117,506,814 | 1,348,915 | 98.9 | 1.1 |
| Services, n.e.c. | 37,488,257 | 32,735,070 | 4,753,187 | 87.3 | 12.7 |

Note 1: "Sales," "Main business sales," "Non-main business sales," "Main business ratio," and "Non-main business ratio" are tallied among enterprises, etc. where figures for the required items were available.
Note 2: The following formula was used for "Non-main business sales."

[^0]Figure I-5: Main Business Ratio by Industry (main business)


Note: "Main business ratio" and "Non-main business ratio" are tallied among enterprises, etc. where figures for the required items were available.
(b) Looking at "Education, learning support," for which the business ratio of non-main business is the highest, business activities related to "Medical, health care and welfare," "Wholesale and retail trade," "Services, n.e.c.," etc. were performed (Table I-4, Table I-5, Figure I-6).

Figure I-6: Sales Composition Ratio by Business Activity in "Education, learning support"


Note: "Sales composition ratio" is tallied among enterprises, etc. where figures for the required items were available.

## (3) Status of sales by business activity

Looking at total sales of business activities of non-main business, the largest sales were 35.1324 trillion yen in "Wholesale and retail trade" followed by 10.5318 trillion yen in "Services, n.e.c." and 8.0588 trillion yen in "Manufacturing."

Concerning business activities related to "Wholesale and retail trade" among the aforementioned, they were often seen in industries with the main business of "Manufacturing" and "Electricity, gas, heat supply and water." Concerning business activities related to "Manufacturing," they were often seen in industries with the main business of "Wholesale and retail trade" and "Scientific research, professional and technical services" (Table I-4).

## 3. Electronic commerce

Looking at the amount of electronic commerce transactions with general consumers by Industry, the amount was the largest for "Wholesale and retail trade," at 6.6805 trillion yen, followed by "Living-related and personal services and amusement services," at 3.7806 trillion yen, and "Information and communications," at 1.7250 trillion yen (Table I-6).

Table I-6: Amounts of Sales of Electronic Commerce Transactions with General Consumers by Industry

| Industry Division | Sales |  |
| :---: | :---: | :---: |
|  | (million yen) | Amount of electronic commerce transactions with general consumers (million yen) |
| Manufacturing | 401,018,007 | 1,389,717 |
| Electricity, gas, heat supply and water | 27,875,477 | 11,973 |
| Information and communications | 65,446,063 | 1,724,962 |
| Transport and postal activities | 68,254,760 | 1,582,768 |
| Wholesale and retail trade | 487,058,190 | 6,680,496 |
| Finance and insurance | 114,908,572 | 1,140,398 |
| Real estate and goods rental and leasing | 51,786,521 | 429,630 |
| Scientific research, professional and technical services | 43,622,680 | 123,694 |
| Accommodations, eating and drinking services | 22,145,539 | 1,676,313 |
| Living-related and personal services and amusement services | 36,073,892 | 3,780,589 |
| Education, learning support | 15,627,594 | 131,045 |
| Medical, health care and welfare | 118,855,729 | 197,812 |
| Compound services | 8,771,293 | 25,806 |
| Services, n.e.c. | 37,488,257 | 117,974 |

Note: "Sales" and "Amount of electronic commerce transactions with general consumers" are tallied among enterprises, etc. where figures for the required items were available.

## 4. Annual cost of commodity purchased and value of commodity stock

(a) Annual cost of commodity purchased in "Wholesale and retail trade" were 366.7513 trillion yen, the value of commodity stock at the start of the year was 27.6588 trillion yen, and the value of commodity stock at the end of the year was 28.1091 trillion yen.

Annual cost of commodity purchased in "Wholesale trade" were 267.0922 trillion yen, the value of commodity stock at the start of the year was 16.1320 trillion yen, and the value of commodity stock at the end of the year was 16.3382 trillion yen. Annual costs of commodity purchased in "Retail trade" were 99.6549 trillion yen, the value of commodity stock at the start of the year was 11.5266 trillion yen, and the value of commodity stock at the end of the year was 11.7706 trillion yen (Table I-7, Table I-8).

Table I-7: Annual Cost of Commodity Purchased and the Value of Commodity Stock (Wholesale Trade)

| Industry Division | Annual cost of commodity purchased <br> (million yen) | Composition ratio (\%) | Value of commodity stock at the start of the year <br> (million yen) | $\begin{array}{\|c\|} \hline \text { Composition } \\ \text { ratio } \\ (\%) \\ \hline \end{array}$ | Value of commodity stock at the end of the year <br> (million yen) | Composition ratio (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wholesale and retail trade | 366,751,321 |  | 27,658,807 |  | 28,109,055 |  |
| Wholesale trade | 267,092,157 | 100.0 | 16,132,004 | 100.0 | 16,338,220 | 100.0 |
| Wholesale trade, general merchandise | 12,163,182 | 4.6 | 640,386 | 4.0 | 620,327 | 3.8 |
| Wholesale trade (textile and apparel) | 7,187,424 | 2.7 | 1,187,632 | 7.4 | 1,205,406 | 7.4 |
| Wholesale trade (food and beverages) | 60,021,205 | 22.5 | 2,451,006 | 15.2 | 2,483,768 | 15.2 |
| Wholesale trade (building materials, minerals and metals, etc.) | 82,622,149 | 30.9 | 4,145,368 | 25.7 | 4,199,351 | 25.7 |
| Wholesale trade (machinery and equipment) | 58,169,238 | 21.8 | 4,403,091 | 27.3 | 4,448,188 | 27.2 |
| Miscellaneous wholesale trade | 46,928,959 | 17.6 | 3,304,521 | 20.5 | 3,381,180 | 20.7 |

Note: "Wholesale and retail trade" includes enterprises, etc. for which the industry rating of "Wholesale trade" or "Retail trade" is unknown. Therefore, the accumulated amounts of "Wholesale and retail trade" and those of "Wholesale trade" and "Retail trade" do not match.

Table I-8 Annual Cost of Commodity Purchased and Value of Commodity Stock (Retail Trade)

| Industry Division | Annual cost of commodity purchased (million yen) |  | Value of commodity stock at the start of the year <br> (million yen) |  | Value of commodity stock at the end of the year <br> (million yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Composition <br> ratio <br> $(\%)$ |  | Composition <br> ratio <br> $(\%)$ |  | Composition <br> ratio <br> $(\%)$ |
| Wholesale and retail trade | 366,751,321 |  | 27,658,807 |  | 28,109,055 |  |
| Retail trade | 99,654,894 | 100.0 | 11,526,570 | 100.0 | 11,770,577 | 100.0 |
| Retail trade, general merchandise | 12,121,417 | 12.2 | 967,987 | 8.4 | 953,827 | 8.1 |
| Retail trade (woven fabrics, apparel, apparel accessories and notions) | 4,895,173 | 4.9 | 1,587,903 | 13.8 | 1,582,339 | 13.4 |
| Retail trade (food and beverages) | 24,427,462 | 24.5 | 1,125,257 | 9.8 | 1,137,297 | 9.7 |
| Retail trade (machinery and equipment) | 23,531,787 | 23.6 | 3,012,952 | 26.1 | 3,043,221 | 25.9 |
| Miscellaneous retail trade | 30,119,483 | 30.2 | 4,380,687 | 38.0 | 4,575,899 | 38.9 |
| Nonstore retailers | 4,559,572 | 4.6 | 451,784 | 3.9 | 477,994 | 4.1 |

Note: "Wholesale and retail trade" includes enterprises, etc. for which the industry rating of "Wholesale trade" or "Retail trade" is unknown. Therefore, the accumulated amounts of "Wholesale and retail trade" and those of "Wholesale trade" and "Retail trade" do not match.
(b) Looking at the composition ratio of annual cost of commodity purchased by Major Group in wholesale trade industry, "Wholesale trade (building materials, minerals and metals, etc.)" accounts for $30.9 \%$, followed by "Wholesale trade (food and beverages)" for $22.5 \%$, and "Wholesale trade (machinery and equipment)" for $21.8 \%$ (Table I-7, Figure I-7).

Figure I-7: Composition Ratio of Annual Cost of Commodity Purchased by Major Group in Wholesale Trade Industry

(c) Looking at the composition ratio of annual cost of commodity purchased by Major Group in retail trade industry, "Miscellaneous retail trade" accounts for $30.2 \%$, followed by "Retail trade (food and beverages)" for $24.5 \%$, and "Retail trade (machinery and equipment)" for $23.6 \%$ (Table I-8, Figure I-8).

Figure I-8: Composition Ratio of Annual Cost of Commodity Purchased by Major Group in Retail Trade Industry


II Composition of costs by business activity
(1) Status of "Total Wages and Salaries"

Concerning "Total wages and salaries" for which the percentage of expenses for each business activity is comparatively high from among expense items, looking at the composition of expenses by business activity, the largest ratio was $69.7 \%$ in "Employment and worker dispatching services," followed by $59.3 \%$ in "Social insurance, social welfare and care services," and 57.2\% in "Postal activities" (Figure II-1).

Figure II-1: Composition Ratio of Expenses by Business Activity


Note: "Total wages and salaries" and "Other than total wages and salaries" are tallied among enterprises, etc. where figures for the required items were available.
(2) Composition of expenses in business activities for which the ratio of "Total wages and salaries" is high
(a) Looking at the composition of expenses in "Employment and worker dispatching services," "Total wages and salaries" account for $69.7 \%$, which represents slightly less than $70 \%$ of expenses by business activity. It was followed by "Welfare expenses" at $8.7 \%$. These two items account for slightly less than $80 \%$ of overall expenses by business activity and the ratio of expenses related to labor costs was high (Figure II-2).

Figure II-2 Composition Ratio of Expenses in Employment and Worker Dispatching Services

(b) Looking at the composition of expenses in "Medical and other health services," "Total wages and salaries" account for $45.6 \%$, which represents slightly less than $50 \%$ of the expenses by business activity. It was followed by "Drug costs" at $12.0 \%$, "Material costs" at $10.2 \%$. These two items account for $20 \%$ or more of expenses by industry of medical and other health services. Ratio of expenses for special raw materials and equipment increased in addition to labor costs (Figure II-3).

Figure II-3: Composition Ratio of Expenses for "Medical and Other Health Services"



[^0]:    Non-main business sales $=$ Sales - Main business sales

