

KINGDOM OF CAMBODIA
Nation- Religion- King

Economic Census of Cambodia 2011

Analysis of the Census Results **Report No.8**

Wholesale and Retail Trade Industry



National Institute of Statistics, Ministry of Planning
Phnom Penh, Cambodia

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FOREWORD

It is our great pleasure to officially release the analysis of the census results of the 2011 Economic Census of Cambodia (EC2011) which was conducted from 1 to 31 March 2011 with 1 March 2011 as the reference date, covering the entire territory of the Kingdom of Cambodia. Historically, it was the first Economic Census in Cambodia as a complete count of all establishments.

Under the legal basis of the Statistics Law, the EC2011 aims at compiling basic statistics on establishments and enterprises in the whole Cambodia's territory. The analysis of the census results provide information on the current situation of establishments in Cambodia and serve for various users such as policy makers, government officials at both national and local levels, international organizations, NGOs, private sectors, researchers, and development partners. The analysis of the census results will contribute to achieving the socio-economic development goals of the Royal Government in supporting evidence-based planning. I am sure that the public will be very much benefitted to use the EC2011 results to the full extent possible.

We express our deep sense of gratitude to the Royal Government of Cambodia led by **Samdech Akka Moha Sena Padei Techo HUN SEN**, Prime Minister of the Kingdom of Cambodia for his constant support to the statistical activities, especially to the EC2011 which enabled very successful completion of the census. Our thanks are due to the Ministry of Planning (MOP), the National Institute of Statistics (NIS) and line ministries such as the Ministry of Economy and Finance, the Ministry of Industry, Mines and Energy, the Ministry of Commerce, the Ministry of Interior and other relevant government ministries and institutions which facilitated our activities and led to the success of the EC2011.

I gratefully acknowledge funding and technical assistance provided by the Government of Japan and Japan International Cooperation Agency (JICA). Our deep thanks are due to Mr. Fumihiko Nishi, Chief Adviser of the JICA Project on Improving Official Statistics in Cambodia, Mr. Akihiko Itoh, and other JICA experts of this project, who made all the best efforts in the complete success of the implementation of the EC2011.

We thank Governors of Phnom Penh Capital, provinces, and chiefs of districts as well as Chiefs of commune and village, who provided administrative facilitation for the implementation of the EC2011.

The EC2011 was one of the greatest statistical exercises, and its successful completion was possible with the total help and cooperation received from one and all. The major share of the credit for the success of the EC2011 should go to the entrepreneurs of small, medium and large enterprises who paid busy and valuable time of their daily business to provide information to the EC2011 Forms.

Deep thanks are also given to enumerators, supervisors, and the staff of the NIS and the MOP who were devoted, hard work, and loyal. H.E. San Sy Than, Director General of the NIS ably led the EC2011 operations, being assisted by Mr. Khin Sovorlak, Deputy Director General, personnel associated with this report by Deputy Director, Mr. Hom Sokunth, Mr. Try Rithea, Mr. Eishi Yasunaga, Executive Vice President of Japan Economic Research Institute Inc., Mr. Koh Sakano, Senior Research Analyst of Japan Economic Research Institute Inc., Dr. Nobuo Hirohata, Professor of Yamaguchi University and other NIS staff.

This report on the organization and administration on the 2011 Economic Census keeps a comprehensive set of records and documents compiled for various procedures, and lessons learned, from the planning stage to the data processing stage of EC2011.

It is hoped that this report will be utilized as a useful reference document when understanding the results of the 2011 Economic Census and undertaking future economic censuses and surveys.

Ministry of Planning
Phnom Penh
February, 2013

CHHAY THAN
Senior Minister
Minister of Planning

Composition of the National Census Committee for the 2011 Economic Census of Cambodia (NCC)

1. Minister of Planning	Chairman
2. Secretary of State, Ministry of Economy and Finance	Vice chairman
3. Secretary of State, Ministry of Interior	Vice chairman
4. Secretary of State, Ministry of Planning	Permanent Vice chairman
5. Secretary of State, Council of Ministers	Member
6. Secretary of State, Ministry of Industry, Mines and Energy	Member
7. Secretary of State, Ministry of Commerce	Member
8. Secretary of State, Ministry of Education, Youth and Sport	Member
9. Secretary of State, Ministry of Health	Member
10. Secretary of State, Ministry of Labor and Vocational Training	Member
11. Secretary of State, Ministry of Land Management, Urban Planning and Construction	Member
12. Secretary of State, Ministry of Posts and Telecommunications	Member
13. Secretary of State, Ministry of Information	Member
14. Secretary of State, Ministry of Public Works and Transport	Member
15. Secretary of State, Ministry of Tourism	Member
16. Secretary of State, Ministry of Social Affairs, Veterans and Youth Rehabilitation	Member
17. Secretary of State, Ministry of Culture and Fine Arts	Member
18. Secretary of State, Ministry of Women's Affairs	Member
19. Secretary of State, Secretariat of Civil Aviation	Member
20. Secretary General, Council for the Development of Cambodia	Member
21. Vice Governor, National Bank of Cambodia	Member
22. Director General, National Institute of Statistics, Ministry of Planning	Secretary

Composition of the Census Technical Committee for the 2011 Economic Census of Cambodia (CTC)

1. Secretary of State, Ministry of Planning	Chairman
2. Under Secretary of State, Ministry of Planning	Vice chairman
3. Director General, NIS, Ministry of Planning	Permanent Member
4. Chief of Cabinet, Ministry of Planning	Member
5. Deputy Director General, Taxation Department, Ministry of Economy and Finance	Member
6. Director of Department, Ministry of Industry, Mines and Energy	Member
7. Director of Department, Ministry of Commerce	Member
8. Deputy Director General, Ministry of Tourism	Member
9. Director of Department, Cambodia Development Council	Member
10. Deputy Director General, NIS, Ministry of Planning	Member
11. Director, Economic Statistics Department, NIS	Secretary

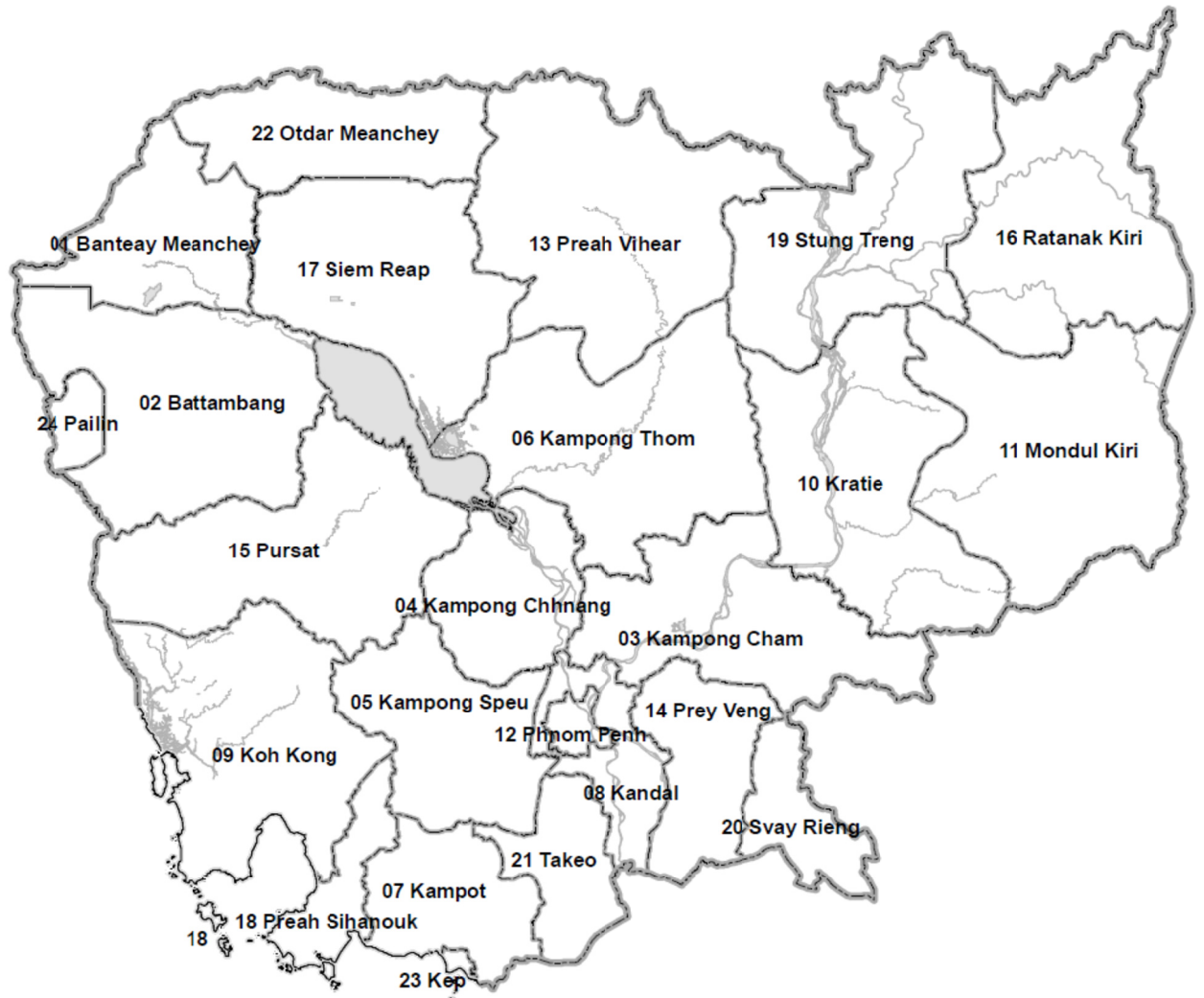
Composition of the Provincial Census Committee for the 2011 Economic Census of Cambodia (PCC)

1. Governor of Capital/Province	Chairman
2. Deputy Governor of Capital/Province	Vice-Chairman
3. Director of Planning Office of Capital/Province	Permanent Member
4. Director of Economy and Finance Office of Capital/Province	Member
5. Police Commissioner of Capital/Province	Member
6. Director of Industry, Mines and Energy Office of Capital/Province	Member
7. Director of Tourism Office of Capital/Province	Member
8. Director of Commerce Office of Capital/Province	Member
9. Director of Tax Office of Province	Member
10. Chief Cabinet of Capital/Provincial Hall	Member
11. One Representative from NIS	Member
12. Deputy Director of Capital/Provincial Planning Office, responsible for Statistics or Bureau Chief of Statistics	Secretary

Composition of the National Steering Committee for Census Information and Education Campaign (NSC)

1. Secretary of State, Ministry of Planning	Chairman
2. Secretary of State, Ministry of Information	Vice Chairman
3. Director General, TVK	Vice Chairman
4. Director General, National Radio	Vice Chairman
5. Director General, Cambodian Press Agency	Vice Chairman
6. Director General, NIS, MoP	Permanent Member
7. Representative, Ministry of Interior	Member
8. Representative, Ministry of Economy and Finance	Member
9. Representative, Ministry of Commerce	Member
10. Representative, Ministry of Industry, Mines, and Energy	Member
11. Representative, Ministry of Tourism	Member
12. Representative, Ministry of Education, Youth and Sports	Member
13. Representative, Ministry of Labor and Vocational Training	Member
14. Representative, Ministry of Social Affairs, Veteran and Youth Rehabilitation	Member
15. Representative of Ministry of Religions and Culture	Member
16. Representative of Ministry of Culture and Fine Arts	Member
17. Deputy Director General, NIS, MOP	Secretary

Index Map : Provinces in Cambodia



Legend

- National Boundary
- Provincial / Municipal Boundary
- Coast Line
- Water Area
- 00 Provincial / Municipal Code

* Codes and boundaries are as of 18 May 2011.

Figures at a Glance for Cambodia

Number of Provinces ¹⁾ including 1 Municipality	24
Number of Districts ¹⁾ including 9 Khans and 26 Cities	194
Number of Communes ¹⁾ including 204 Sangkats	1,621
Number of Villages ^{1), 2)}	14,041
Number of Establishments	505,134
5 persons engaged and over	39,496
10 persons engaged and over	13,135
100 persons engaged and over	786
1,000 persons engaged and over	119
One person engaged (%)	44.0
Two persons engaged	34.9
Female Representative (%)	65.1
Cambodian Owner (%)	98.9
Tenure of Business Place (%)	
Owned	68.7
Rented	24.1
Kind of Business Place (%)	
Home Business	64.7
Street Business	8.3
Area of Business Place (%)	
Less than 10m ²	52.5
100m ² and over	7.2
Number of Persons Engaged	1,673,390
Male	649,358
Female	1,024,032
Number of Persons Engaged per Establishment	3.3

Number of Establishments per km ²	2.8
Area in 2010 (km ²) ³⁾	181,035
Number of Establishments per 1,000 Persons	34.8
Projected Population in 2011 ⁴⁾	14,521,275
Population per Establishment	28.7
Number of Establishments per 1,000 Households	163.2
Estimated Number of Households in 2011 ⁴⁾	3,095,242
Number of Households per Establishment	6.1
Number of New Establishments ⁵⁾	182,439
Number of Entities	496,355
Number of Enterprises	1,008
Annual Sales (million USD)	12,678
Annual Sales per Entity (USD) ⁶⁾	25,548
Annual Expenses (million USD)	10,979
Annual Expenses per Entity (USD) ⁷⁾	22,125
Annual Profit and Loss (million USD)	1,699
Annual Profit and Loss per Entity (USD) ⁸⁾	3,440

1) The final results herein are based on the new administrative areas promulgated on 5 November 2010. In addition, a change on 18 May 2011 in Phnom Penh also is reflected: Dangkao District (05) was divided into Dangkao District (05) and Pou Senchey District (09).

2) The number of villages is based on the 2011 Economic Census enumeration. Villages where have at least one establishment are counted, that is, if there is no establishment in a village, the village is not counted.

3) Area includes area of Tonle Sap Lake (3,000km²).

4) Population and the number of households in March 2011 are estimated from the final results of General Population Census of Cambodia 2008.

5) "New Establishments" means establishments which started business between 1 January 2009 and 1 March 2011.

6) Excludes entities whose amount of sales is zero or "Not reported".

7) Excludes entities whose amount of expenses is zero or "Not reported".

8) Excludes entities whose amount of sales or expenses is zero or "Not reported".

Outline of the 2011 Economic Census of Cambodia

1. Purpose of the Census

The Census aimed:

- a) to provide the fundamental statistics on the current status of the business activities of the establishments and enterprises including the financial aspects, which central and local governments require for profiling the nation, policy-making, calculating national accounts etc., and which academic researchers and other users need for their own study,
- b) to provide the directories of establishments and enterprises as the master sampling frame of various sample surveys on businesses.

2. Reference date of the Census

The Census was taken as of 1st March 2011.

3. Period of the Census enumeration

The census enumeration was conducted within one month period from 1st March to 31 March 2011.

4. Legal basis of the Census

The Census was taken on the basis of the following legislation:

- a) Statistics Law, Article 6 and 7
- b) Sub-Decree on 2011 Establishment Census of the Kingdom of Cambodia

5. Coverage of the Census (Refer to Appendix 5 and 6.)

The Census covered all establishments which existed at the reference date in the territory of the Kingdom of Cambodia.

The following establishments, however, were excluded:

- a) Establishments classified into “Section A, Agriculture, forestry and fishing” specified in the United Nations International Standard Industrial Classification of Economic Activities, Revision 4 (hereinafter, quoted as the ISIC);
- b) Establishments classified into “Section O, Public administration and defense; compulsory social security” specified in the ISIC;
- c) Establishments classified into “Section T, Activities of households as employers; undifferentiated goods-and services-producing activities of households for own use” specified in the ISIC;
- d) Establishments classified into “Section U, Activities of extraterritorial organizations and bodies” specified in the ISIC.

6. Enumeration unit

The establishment as an enumeration unit for the Census is defined as follows, according to UN definition:

The establishment can be defined as an economic unit that engages, under a single ownership or control - that is, under a single legal entity - in one, or predominantly one, kind of economic activity at a single physical location – for example, a mine, factory or workshop.

7. Organization

1) Chain of Command

[Administrative line]

Director General of the National Institute of Statistics, the Ministry of Planning (Director General of GECC) → Senior Census Officer → Provincial Director (Provincial Census Officer) → District Chief (District Census Officer) → Commune Chief (Commune Census Officer)

[Census Line]

Director General of the National Institute of Statistics, the Ministry of Planning (Director General of GECC) → Senior Census Officers (6 persons) → Regional Officers (24 persons) → Assistant Regional Officers (84 persons) → Supervisors (484 persons) → Enumerators (4,030 persons)

2) ROs and AROs

RO (Regional Officer) and ARO (Assistant Regional Officer), which were appointed from among the staff of the NIS, were allocated to each province.

3) Main Duties of ROs and AROs

- a) coordinating Census work with NIS and Provincial government;
- b) ensuring exact implementation of training sessions held in every stage;
- c) guiding or assisting Provincial Directors, District and Commune Census Officers regarding implementation of the Census.

8. Method of the Census enumeration

1) The Census enumeration was carried out through a method in which an enumerator visited each establishment within a certain enumeration area, interviewed the owner or manager of the establishment or his/her substitute who was entitled to represent the establishment, and filled in the Census Form.

2) In addition to this, a self-enumeration method was applied to the establishment, which requested to fill in the form by themselves.

3) In case that the enumeration did not finish due to reasons of establishments until 20th March 2011, “Special Survey Team” carried out the enumeration.

9. Enumerator

4,030 enumerators were employed temporarily for the Census. Each enumerator was assigned to one or two more villages, or one enumeration area which had been demarcated to accomplish their duties which were described in Enumerator’s Manual.

10. Supervisor

484 supervisors were employed temporarily for the Census. Each supervisor was assigned several enumerators to accomplish their duties which were described in Supervisor’s Manual.

11. Training of local staff, supervisors and enumerators

1) The training of provincial staff was done twice in the NIS: the first one was for two days on 14 and 15 December 2010; the second one was for five days from 17 to 21 January 2011.

2) The training of district and commune chiefs was done for a half day on 18 or 25 February 2011 in each province.

3) The training of supervisors and enumerators was done for five days between 14 and 25 February 2011 in each province.

- 4) Core Staff of NIS and the trainers of trainees (hereinafter, it refer to as TOT), which were assigned from among the staff of NIS were charged with the training of the above-mentioned seminars.
- 5) TOTs carried out the duties as ROs and AROs at the stage of the Census-conducting.

12. Submission of documents to the superior organizations

- 1) The enumerators submitted the documents including the Census Forms which were scrutinized completely to their supervisors by 1st April 2011.
- 2) Finally, the Provincial Census Officers submitted the documents to NIS Census officer by the prescribed date of April 2011 after checking them.

13. Topics Studied

- 1) Name of establishment, Address of establishment and Telephone number of establishment, Contact person
- 2) Sex of representative of establishment and Nationality of owner of establishment
- 3) Registration at Ministry of Commerce or Provincial Department of Commerce
- 4) Names of ministries or agencies which have issued a license or an approval for operating the businesses
- 5) Ownership of establishment (Legal status)
- 6) Single unit, head or branch office
- 7) Tenure, Kind and Area of business place
- 8) Business hours
- 9) Year of starting the business
- 10) Number of persons engaged by sex, employment status and nationality during one week before 1st March 2011
- 11) Kind of main business activities (Industrial classification)

[Topics 12) to 14) relate with the following establishments only.]

Response of the topic 6) is Head office.

- 12) Number of branch offices
- 13) Total number of entire regular employees at the end of December 2010
- 14) Kind of main and second main business activities as the entire enterprise

[Topics 15) to 21) relate with the following establishments only.]

Response of the topic 6) is Single unit or Head office.

- 15) Does this establishment or this enterprise keep Balance Sheet or Income Statement?
[In the following case: Establishments whose response to the topic 15) is "No"]
- 16) Total amount of sales, operating expenses, and employee's salaries and wages per day or per month, and number of working days in February 2011 or past recent month
[In the following case: Establishments whose response to the topic 15) is "Yes"]
- 17) Total amount of assets at the end of December 2010
- 18) Total amount of equity held at the end of December 2010
- 19) Total amount of non-current liabilities at the end of December 2010
- 20) Total amount of current liabilities at the end of December 2010
- 21) Total amount of revenues and expenses during 2010, under "Accrual basis accounting" which records revenues and related expenses during 2010.

14. Tabulation and Data Processing

- 1) Preliminary Results

The data of the Establishment Lists and Summary Sheets were checked and tapped in the computer in NIS, and were tabulated as the Preliminary Results.

2) Final Results

- a) Manual editing and coding work was done at NIS by province one after the other immediately after NIS received the Census Forms and related documents and kept them systematically in the storage in NIS building.
- b) Data entry was done manually at NIS by province one after the other followed by computer editing, and clean data were produced.

3) Analysis of the Results

The results were analyzed from various viewpoints.

4) Census Atlas

Statistical maps for the whole country and for each province were drawn.

5) Directory of Establishments

An ACCESS database containing establishments, entities, administrative area codes, etc. was constructed as the sampling frame for various economic sample surveys, and for other various uses.

15. Dissemination

The results of the Census were released through various media such as publications, CD, Internet on the following schedule.

- 1) Preliminary results were released on 8 August 2011
- 2) Final Results were released in March 2012
- 3) National and Provincial Profiles will be released in March 2013
- 4) Results of analysis will be released in March 2013
- 5) Census Atlas was published in November 2012
- 6) Use of Directory of Establishments will be released in March 2013.

16. Statistical Tables Produced

The following statistics were produced by national, province, district, commune and village:

- 1) Distributional statistics cross-tabulated for various topics
- 2) Average number of persons engaged per establishment, average amount of sales, expenses etc. per entity or enterprise classified for selected topics.

17. Safekeeping of the Census Forms and Other Related Documents

The Census Forms and other related documents were kept in an appropriate way at every stage of enumerators, supervisors, local government offices and NIS so that the Statistics Law, Article 22 may not be violated.

18. Mapping

Village Boundary Maps were drawn on the basis of Village Maps of 2008 Population Census in order to instruct enumeration areas to enumerators. Villages with a large number of establishments were divided into Enumeration Areas. The Enumeration Area Maps were drawn in order to instruct enumeration area to enumerators.

19. Pretest and Pilot Surveys

1) Pretest

- a) A pretest was carried out in around 15 Villages in Phnom Penh City as of 15 December 2009 for two weeks.

- b) The pretest aimed to test form-designing, enumeration methods, instructions to be included in the enumerators' manual and so on, and the results were utilized for making appropriate plans for the 2011 Economic Census.

2) Pilot Survey

- a) A survey was carried out as of 1st March 2010 (one year before the Census date) during one month of March 2010 in around 200 Villages/Enumeration Areas selected based on sampling theory from among all provinces.
- b) In addition to this, all large-scaled establishments with 100 persons engaged and more were enumerated.
- c) The Pilot Survey aimed:
 - (a) to test the final draft of the Census Form and other documents;
 - (b) to test work procedures of every stage of enumerators, supervisors, local government offices and NIS;
 - (c) to test tabulation methods to be adopted, and
 - (d) to gain statistical data on large-scaled enterprises and others.
- d) The results were released in October 2010.

20. Post-census stage Work

- 1) A Post Enumeration Survey was carried out in July 2011 in 60 Villages/Enumeration Areas based on sampling theory in order to analyze coverage errors and content errors of the Census.
- 2) The Cambodia Inter-censal Economic Survey (CIES) is planned to be carried out in March 2014 on the basis of the Directory of Establishments constructed from the Census data in order to provide updated statistics on economic activities of establishments and enterprises of the country, and to maintain capability of conducting economic censuses and surveys.

Explanation of Terms

Numbers in parentheses are those of related questions in the Census Form.

Establishment

An establishment refers to a unit of the place where economic activities are performed and fulfill the following conditions in principle:

- (1) An establishment is a unit of place which occupies a certain space (1 plot) and in which economic activities are performed under a single management.
- (2) An establishment has (a) person(s) engaged and equipment, and produces and/or sells goods, or provides services on a continuous basis.

Entity

An entity is a generic name to express a single unit establishment (**Single unit Entity**) or a group of establishments which consists of a head office in Cambodia and its branch offices within or outside Cambodia (**Multi-unit Entity**).

Enterprise

An enterprise is a single unit establishment or a group of establishments whose Ownership of Establishment (Legal Status; Q5) is one of the following categories:

3. General Partnership, 4. Limited Partnership, 5. Private Limited Company, 6. Public Limited Company or 7. Subsidiary of a Foreign Company.

Single unit Enterprise and **Multi-unit Enterprise** are defined in a similar way as for the entity.

Sex of Representative of Establishment (Q3-1)

A person who actually manages its activities; not always its owner.

Nationality of Owner of Establishment (Q3-2)

The owner of an establishment is a person who owns it.

In case of joint ownership, the nationality of the largest shareholder prevails; in case of equal shares between a Cambodian and a foreigner, the nationality is set to be Cambodian.

Whether Registered or not at Ministry of Commerce or Provincial Department of Commerce (Q4-1): Self-explanatory; based on the Law on Commercial Rules and Register.

Ministries or Agencies regarding Official License or Approval for the Business Operation of this Establishment (Q4-2): Self-explanatory

Ownership of Establishment (Legal Status; Q5)

1. Individual proprietor (with no registration)

This refers to individual proprietors other than “Sole proprietor” shown below.

2. Sole Proprietor (with registration)

This refers to an individual proprietor who has been registered at the Ministry of Commerce or Provincial Departments of Commerce in accordance with the Law on Taxation (or the Law on Commercial Rules and Register).

3. General Partnership

This refers to an economic organization which is operated under a contract between two or more persons to combine their property, knowledge or activities in common to carry on business with a view to pursue profits as prescribed in Article 8 of the Law on Commercial Enterprise.

4. Limited Partnership

This refers to an economic organization which is operated under a contract between one or more general partners who are authorized to administer and bind the partnership, as well as one or more limited partners who are bound to contribute capital to the partnership as prescribed in Article 64 of the Law on Commercial Enterprise.

5. Private Limited Company

This is a form of a limited company that meets basically the following requirements as prescribed in Article 85 of the Law on Commercial Enterprise:

- a. The company has 2 to 30 shareholders. However, one person may form a company called a single member private limited company.
- b. The company may not offer its shares or other securities to the public generally, but may offer them to shareholders, family members and managers.

6. Public Limited Company

This is a form of a limited company that is authorized to issue securities to the public by the Law on Commercial Enterprise as prescribed in Article 87.

7. Subsidiary of a Foreign Company

- a. This is a company that is incorporated by a foreign company in the Kingdom of Cambodia with at least fifty-one (51) percent of its capital held by the foreign company.
- b. In addition, a subsidiary of a foreign company may be incorporated in the form of partnership or limited company.
- c. A subsidiary has a legal personality separate from its principal from the date of registration pursuant to the law on Commercial rules and Register.
- d. A subsidiary may regularly carry on business in the same way as local companies except for any acts that are prohibited for natural or legal foreign persons.
- e. These are prescribed in Articles 283 and 286 of the Law on Commercial Enterprise.

8. Branch of a Foreign Company

- a. This is a branch office of a foreign company. The name should consist of the name of the company and "Branch".
- b. The branch may perform not only the following activities but also regularly buy, sell or provide goods and services and engage in manufacturing, processing and construction in the same way as local companies except for those prohibited for natural or legal foreign persons as prescribed in Articles 278 and 282 of the Law on Commercial Enterprise.
 - a) Contact customers for the purpose of introducing customers to its principals;
 - b) Research commercial information and provide the information to its principal office;
 - c) Conduct market research;
 - d) Market goods at trade fairs, and exhibit samples and goods in its office or at trade fairs, etc.;
 - e) Purchase and keep a quantity of goods for the purpose of trade fairs;
 - f) Rent an office and employ local staff;
 - g) Enter into contracts with local customers on behalf of its principal.

9. Commercial Representative Office of a Foreign Company

- a. This category includes "Commercial relations offices" of foreign companies.
- b. The name should consist of the name of the foreign company and such a term as "Commercial Representative Office" or "Commercial Relations Office".
- c. This office performs the following activities in the Kingdom of Cambodia, but may not regularly buy, sell or provide goods or services, or engage in manufacturing, processing or construction as prescribed Articles 274 and 277 of the Law on Commercial Enterprise:
 - a) Contact customers for the purpose of introducing customers to its principal;
 - b) Research

commercial information and provide the information to its principal office; c) Conduct market research; d) Market goods at trade fairs, and exhibit samples and goods in its office or at trade fairs, etc.; e) Purchase and keep a quantity of goods for the purpose of trade fairs; f) Rent an office and employ local staff; g) Enter into contracts with local customers on behalf of its principal.

10. Cooperative

This is a non-profit making business organization owned and operated by a group of individuals for their mutual benefit. It may also be defined as a business owned and controlled equally by the people who use its services or who work for it.

11. State-owned Organization

(1) Public corporation owned and operated by the central government including financial institutions like the National Bank of Cambodia and all other State-controlled institutions such as CAMINTEL, Cambodian Pharmaceutical Company, Electricite du Cambodge, State rubber plantations, State construction enterprises, State fishery enterprises, State printing house, State utilities, State courier and mail enterprises, national hospitals, national schools, etc.

(2) Such organizations as autonomy-owned organizations or local government-owned organizations whose fund is shared by the state are included in this category.

(3) Public corporations such as provincial hospitals, district schools and so on which are owned and operated by local governments.

12. NGO (Non-governmental Organization)

This is a non-profit making business organization other than “10. Cooperative”, “11. State-owned organizations”.

This category includes all Cambodian and foreign NGOs providing goods and services free or at a nominal fee that are not controlled and financed by the government. Also included are trade unions, professional associations, political parties, charities, pagodas and other religious institutions, and aid organizations financed by voluntary transfer.

13. Others

Whether Single unit, Head or Branch office (Q6)

1. Single unit

This refers to a single establishment which has no head office or branch office under the same management in different places.

2. Head office

This refers to an establishment which controls all branch offices under the same management in other places.

3. Branch office

This refers to an establishment under supervision of the head office located in a different place.

Tenure of Business Place (Q7-1)

In accordance with the situation in which the establishment owns, rents or uses the business place with approval from an authority or another organization etc.

Kind of Business Place (Q7-2)

1. Street business

An establishment such as a stall, a booth etc. that runs at a fixed location on the sidewalk or the roadside, or around but outside a market.

2. Home business

An establishment that runs in a part of the residence where the owner resides actually.

3. Business in apartment building

An establishment that runs in a part of an apartment building, but the business place and the owner's residence are separate.

4. Business in traditional market

An establishment that runs in a corner or a block inside a so-called market, regardless of having an approval or a license from the superintendent of the market.

5. Business in modern shopping mall

A business that runs in a shopping mall of high-rise building where a number of establishments are operating

6. Business that is occupying exclusively one block or one building

A factory, a bank, a hospital, a school, a pagoda etc. occupying a block or a building.

7. Others

Shops, restaurants, massage rooms etc. under separate management in a premise or building of a hotel, factory or university etc.

Area of Business Place (Q7-3): Self-explanatory

Business Hours (Q8-1, 2)

This refers to the time when the business is opened and closed daily.

Type of Business Hours

1. Morning operation from 0am to 12am:
Is opened and closed between 0am to 12am; no matter how short the duration is
2. Afternoon operation from 0pm to 6pm:
Is opened and closed between 0pm to 6pm; no matter how short the duration is
3. Full day operation from 2am to 12pm: Is opened between 2am and noon, and closed between noon and 12pm; should be 8 hours or longer
4. Evening operation from 2pm to 12pm: Is opened between 2pm and 12pm, and closed between 6pm and 12pm; no matter how short the duration is
5. Night operation from 3pm to 3am: Is opened between 3pm and 12pm and closed between 0am and 3am; no matter how short the duration is
6. 24-hour operation: Is open 24 hours; never closed
7. Others

Year of Starting the Business (Q-9): Self-explanatory

Number of Persons Engaged (Q10)

Number of persons engaged in the establishment during one week before 1st March 2012. If the number changes daily, the average was taken.

Included are all the persons who are hired by this establishment and earn salaries or wages even if dispatched to other establishments.

Excluded are those persons who are dispatched from other establishments to work in this establishment. In case of a head office, persons engaged in branch offices are excluded.

Individual proprietors or sole proprietors themselves are counted as persons engaged, but chairmen or executives who are in a position of employing the workers are excluded.

(1) Self-employed Proprietors (Individual Proprietors) or Sole Proprietors (Q10-A1)

The individual proprietor or sole proprietor, and the chief or director etc. who actually manages and owns the establishment concerned.

(2) Unpaid Family Workers (Q10-A2)

This refers to a person who is a family member of the owner and helps the business of the establishment under no payment contract.

(3) Regular Employees (Q10-A3)

This refers to those who are employed on a continuous basis with more than one month period.

(4) Other Employees than Regular Employees (Q10-A4) : Self-explanatory

(5) Voluntarily-engaged Persons (Q10-B)

This refers to persons engaged voluntarily in the establishment without any employment contract, and without any reward for work such as wage or salary. They include monks, clergymen, nuns, sisters and so on. They may receive a reward or a gratuity.

Number of Entire Persons Engaged: (Q10-A1+Q10-A2+Q10-A4) in the head office plus Q13 which is the number of the entire regular employees.

Number of Entire Employees: Q10-A4 in the head office plus Q13 which is the number of the entire regular employees.

Kind of Main Business Activities (Q11)

In case of plural activities, it is the main activity in terms of value added or manpower inputted.

In case of Head office, activities of its branch offices are not taken into account.

Number of Branch Offices (Q12)

Total number of branch offices that the head office supervises.

Warehouses or dormitories where the employees of the entity are stationed are included.

Number of Entire Regular Employees (Q13)

Total number of regular employees who are engaged both in the head office and in the branch office(s) at the end of December of 2010.

Kind of Main Business Activities of the Entire Entity (Q14-1)

In case of plural activities, it is the main activity in terms of value added or manpower inputted.

Kind of Second Main Business Activities of the Entire Entity (Q14-2)

The second main activity is determined in terms of the second largest value added or the second largest manpower inputted.

Whether or not Keeping Balance Sheet or Income Statement (Q15): Self-Explanatory

The information is obtained from single unit establishments (single unit entities) and head offices of multi-unit entities.

Number of Working Days in February 2011 (Q16-3)

Number of days the establishment opens for its business in February 2011.

The information is obtained from entities not having Balance Sheet or Income Statement.

Annual Sales, Expenses, and Profit and Loss (Q16 and 21)

The information is obtained from single unit establishments (single unit entities) and head offices of multi-unit entities.

Annual Sales (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2010, and is the sum of operating revenues (Q21-1) and other revenues (Q21-3) in the Census Form.

(2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from a daily or monthly figure in February 2011, that is, the month preceding the Census month immediately, or the most recent month. The estimation method is

multiplying the daily figure by 365 days or the monthly figure by 12 months, depending on the response to the Census Form. The daily figure is the response answered as “per day” in Q16-1 (sales), while the monthly figure is the one answered as “per month”.

Annual Expenses (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2010, and is the sum of operating costs (Q21-2), operating expenses (Q21-4), interest expenses paid to residents (Q21-5), interest expenses paid to non-residents (Q21-6), and profit tax (Q21-7) in the Census Form.

(2) For entities not having Balance Sheet or Income Statement:

The amount is estimated from a daily or monthly figure in February 2011, that is, the month preceding the Census month immediately, or the most recent month. The estimation method is multiplying the daily figure by 365 days or the monthly figure by 12 months depending on the response to the Census Form. The daily figure is the response answered as “per day” in Q16-2 (expenses), while the monthly figure is the one answered as “per month”.

Annual Employee’s Salaries and Wages (Q16 and 21)

(1) For entities having Balance Sheet or Income Statement:

The amount is for 2010, and is the response to Q21-4-1 (employee’s salaries and wages) in the Census Form.

However, Q21-4-1 excludes salaries and wages for managers and workers in the production section. Those salaries and wages are included in Q21-2-1.

(2) For entities not having Balance Sheet or Income Statement: The above description for “Annual Expenses” applies with Q16-2 (expenses) being replaced with Q16-2-1 (employee’s salaries and wages).

Annual Profit and Loss

Annual Profit and Loss = Annual Sales - Annual Expenses

Ratio of Labor Costs to Sales

Ratio of Labor Cost = Annual Salaries and Wages / Annual Sales × 100;

Gross Margin

The gross margin is the difference between operating revenue (Q21-1) and operating costs (Q21-2).

Non-current Assets (Fixed Assets; Q17-1)

Total amount of the following items at the end of December 2010:

1) Freehold land, 2) Improvement and preparation of land, 3) Freehold building, 4) Freehold building on leasehold land, 5) Non-current assets in progress, 6) Plants and equipment, 7) Goodwill, 8) Preliminary formation expenses, 9) Leasehold assets and lease premiums, 10) Investment in other enterprises, 11) Other fixed assets.

Current Assets (Q17-2)

Sum of stock of raw materials and supplies, goods in storage for sale, stock of finished goods, and products in progress, plus the following items at the end of December 2010:

1) Trade debtors accounts receivable, 2) Other accounts receivable, 3) Prepaid expenses, 4) Cash on hand and at bank, 5) Prepayment of profit tax credit, 6) Value added tax credit, 7) Other taxes credit, 8) Other current assets, 9) Differences arising from exchanging currency

Equity (Q18)

Total amount of the following items held at the end of December 2010:

- 1) Capital/share capital, 2) Share premium, 3) Legal capital reserved, 4) Reserves revaluation surplus of assets, 5) Other reserved capital, 6) Profit and loss brought forward, and 7) that for the period

Non-current Liabilities (Q19)

Total amount of the following items at the end of December 2010:

- 1) Loan from related parties, 2) Loan from banks and other external parties, 3) Provision for charges and contingencies, 4) Other long-term liabilities.

Current Liabilities (Q20)

Total amount of the following items at the end of December 2010:

- 1) Bank overdraft, 2) Short-term borrowing-current portion of interest bearing borrowing, 3) Account payable to related parties, 4) Other accounts payable, 5) Unearned revenue, accrual and other current liabilities, 6) Provision for charges and contingencies, 7) Profit tax payable, 8) Other taxes payable, 9) Differences arising from currency exchange in liabilities.

Revenues and Expenses in a year 2010 under “Accrual basis accounting” (Q21)

Operating Revenues (Q21-1):

- 1) Sales of manufactured products, 2) Sales of goods, 3) Sales/provision of services.

Operating Costs (Q21-2): 1) Costs of products sold of production enterprises, 2) Costs of goods sold of non-production enterprises, 3) Costs of services provided.

Other Revenues (Q21-3): 1) Subsidy/grant, 2) Dividend received or receivable, 3) Interest received or receivable, 4) Royalty received or receivable, 5) Rental received or receivable, 6) Gain from disposal of fixed assets (capital gained), 7) Gain from disposal of securities, 8) Share of profit from joint venture, 9) Realized exchange gain, 10) Unrealized exchange gain, 11) Other revenues.

Operating Expenses (Q21-4): 1) Salaries and wages, 2) Fuel, gas, electricity and water expenses, 3) Travelling and accommodation expenses, 4) Transportation expenses, 5) Rents, 6) Repair and maintenance expenses, 7) Entertainment expenses, 8) Commission, advertising, and selling expenses, 9) Other tax expenses, 10) Donation expenses, 11) Management, consultant, other technical, and other similar services expenses, 12) Royalty expenses, 13) Bad debts written off expenses, 14) Amortization/depletion and depreciation expenses, 15) Increase/decrease in provisions, 16) Loss on disposal of fixed assets, 17) Realized exchange loss, 18) Unrealized exchange loss, 19) Other expenses.

Expenses incurred in the production section are not included in the above listed items if any, but included in Q21-2-1.

Interest Expenses paid to residents (Q21-5) : Self-Explanatory

Interest Expenses paid to non-residents (Q21-6) : Self-Explanatory

Profit Tax (Q21-7) : Self-Explanatory

Industrial classification of establishments/entities (Q11/ Q14)

The main industry of an establishment is determined based on the kind of its main business activities. Basically, the industrial classification is based on United Nations ISIC Rev.4 (International Standard Industrial Classification, Revision 4).

The main industry of an entity is determined based on the kind of its main economic activities basically according to ISIC Rev.4.

The second main industry of an entity is determined based on the kind of its second main economic activities basically according to ISIC Rev.4.

Chapter 1 Establishments

1-1 Number of establishments

The number of establishments is 292,350 in the “Wholesale and retail trade; repair of motor vehicles and motorcycles”¹ in Cambodia. It accounts for 57.9% of the whole establishment in Cambodia and is the largest coverage in section of ISIC.

(See Table1-1-1)

Among division of ISIC in this industry, the number of establishments is 261,076 in the “Retail trade, except of motor vehicles and motorcycles” It accounts for 89.3% of the whole establishment in Cambodia and is overwhelming majority in wholesale and retail trade industry. This means simultaneously that it accounts for an approximate a half number of the whole establishment in Cambodia. On the other hand, the number of establishments in “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Wholesale trade, except of motor vehicles and motorcycles” is relatively small in division of ISIC. It account for only 7.7% and 3.0% of the total establishment in wholesale and retail trade industry, respectively.

(See Figure 1-1-1)

Among the group of ISIC in this industry, the number of establishments in “Retail sale in non-specialized stores” is 120,066 and is the largest. It accounts for 41.1% of the total establishment in wholesale and retail trade industry and for 23.8% of the whole establishment in Cambodia, respectively. The second largest number is “Retail sale via stalls and markets” and the third one is “Retail sale of food, beverages and tobacco in specialized stores”. They account for 18.6% and 13.3% of the total establishment in wholesale and retail trade industry, respectively. As a result, above three major groups account for approximately 70% of the total

¹ In this report, classification of industry is based on ISIC (The International Standard Industrial Classification of All Economic Activities) rev.4. Therefore, Wholesale and Retail Trade Industry is defined as section G, “Wholesale and retail trade; repair of motor vehicles and motorcycles”, in ISIC rev.4, and these expressions are used as same meaning hereinafter.

In addition, ISIC rev.4 consists of classification structure using level and is subdivided in hierarchical. Section G in ISIC rev.4 consists of division which is numerically coded from 45 to 47: “45 Wholesale and retail trade and repair of motor vehicles and motorcycles”, “46 Wholesale trade, except of motor vehicles and motorcycles” and “47 Retail trade, except of motor vehicles and motorcycles”. In other words, Wholesale and Retail Trade Industry breaks down into above 3 categories here and there in this reports. Sometime they are also expressed just “motor vehicles and motorcycles”, “wholesale trade” and “retail trade”, respectively in this reports.

Moreover, although details omit here, division of ISIC rev.4 in Section G consists of 4 groups, 7 groups and 9 groups, respectively. They are also numerically coded from 451 to 479, however tables and figures on groups will show each name in this report. If necessary, some of these groups are mentioned.

establishment in wholesale and retail trade industry and 40% of the whole establishment in Cambodia.

(See Table1-1-2)

Table1-1-1 Number of Establishments by Section of ISIC

	Number of Establishments	Composition Ratio(%)
All Industry(Total)	505,134	100.0%
B-Mining and quarrying	179	0.0%
C-Manufacturing	71,416	14.1%
D-Electricity, gas, steam and air conditioning supply	4,607	0.9%
E-Water supply; sewerage, waste management and remediation activities	461	0.1%
F-Construction	188	0.0%
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	292,350	57.9%
H-Transportation and storage	1,557	0.3%
I-Accommodation and food service activities	69,662	13.8%
J-Information and communication	4,711	0.9%
K -Financial and insurance activities	3,584	0.7%
L-Real estate activities	120	0.0%
M-Professional, scientific and technical activities	957	0.2%
N-Administrative and support service activities	6,023	1.2%
P-Education	9,874	2.0%
Q-Human health and social work activities	4,885	1.0%
R-Arts, entertainment and recreation	1,780	0.4%
S-Other service activities	32,780	6.5%

Figure1-1-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Division of ISIC

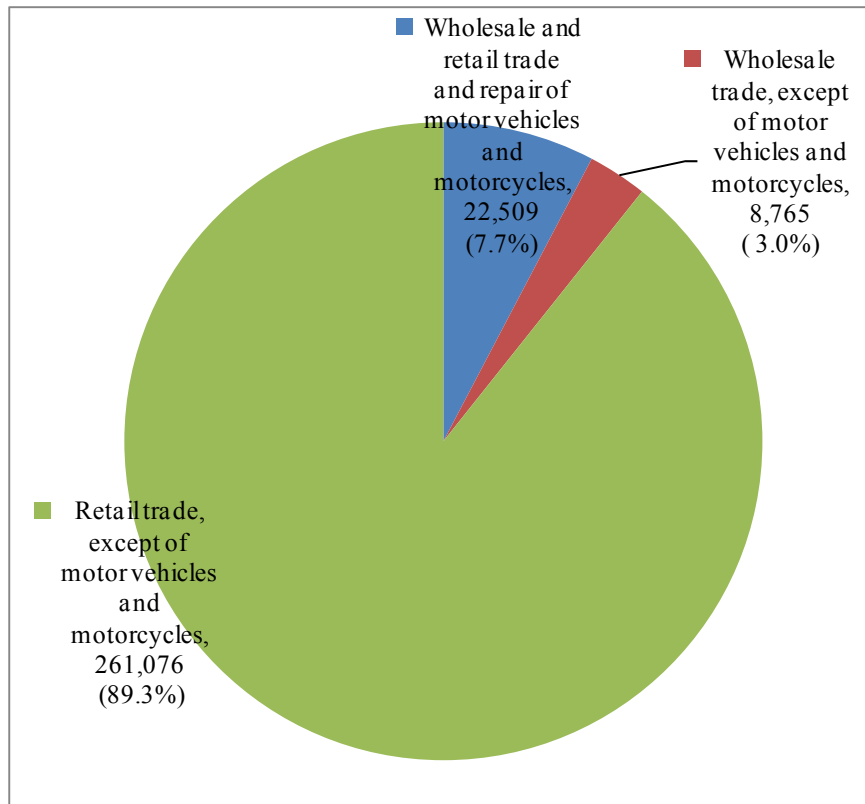


Table1-1-2 Number of Establishments in Wholesale and Retail Trade Industry by Division and Group of ISIC

	Number of Establishments	Composition Ratio of All Industry	Composition Ratio of Wholesale & Retail Industry
All Industry(Total)	505,134	100.0%	-
Total of Wholesale and Retail Trade Industry	292,350	57.9%	100.0%
Wholesale and retail trade and repair of motor vehicles and motorcycles	22,509	4.5%	7.7%
-Sale of motor vehicles	287	0.1%	0.1%
-Maintenance and repair of motor vehicles	3,876	0.8%	1.3%
-Sale of motor vehicle parts and accessories	1,384	0.3%	0.5%
-Sale, maintenance and repair of motorcycles and related parts and accessories	16,962	3.4%	5.8%
Wholesale trade, except of motor vehicles and motorcycles	8,765	1.7%	3.0%
-Wholesale on a fee or contract basis	18	0.0%	0.0%
-Wholesale of agricultural raw materials and live animals	930	0.2%	0.3%
-Wholesale of food, beverages and tobacco	763	0.2%	0.3%
-Wholesale of household goods	594	0.1%	0.2%
-Wholesale of machinery, equipment and supplies	762	0.2%	0.3%
-Other specialized wholesale	5,424	1.1%	1.9%
-Non-specialized wholesale trade	274	0.1%	0.1%
Retail trade, except of motor vehicles and motorcycles	261,076	51.7%	89.3%
-Retail sale in non-specialized stores	120,066	23.8%	41.1%
-Retail sale of food, beverages and tobacco in specialized stores	38,797	7.7%	13.3%
-Retail sale of automotive fuel in specialized stores	5,507	1.1%	1.9%
-Retail sale of information and communications equipment in specialized stores	7,791	1.5%	2.7%
-Retail sale of other household equipment in specialized stores	5,721	1.1%	2.0%
-Retail sale of cultural and recreation goods in specialized stores	2,207	0.4%	0.8%
-Retail sale of other goods in specialized stores	26,410	5.2%	9.0%
-Retail sale via stalls and markets	54,428	10.8%	18.6%
-Retail trade not in stores, stalls or markets	149	0.0%	0.1%

1-2 Size of persons engaged

Approximately a half number of the whole establishment in wholesale and retail trade industry are operated by one person. The number of establishments operated by 2 persons is also large and it accounts for 36.9% of the total establishment in this industry. That is why, establishment operated by one or two person(s) covers approximately 80% of the total establishment in this industry and this ratio is larger than that of the whole establishment.

Although some establishments in which 10 or more persons engaged exist, it accounts for only 0.5% of the total establishment in this industry. In addition, this coverage is smaller than that of the whole establishment in Cambodia, 2.6%.

(See Figure1-2-1)

Therefore most of establishment in this industry is being operated by one or a few person(s). This is caused by the majority of establishments in “Retail trade, except of motor vehicles and motorcycles” which is made up of small-sized establishment in wholesale and retail trade industry.

On the other hand, some establishments in which 10 or more persons engaged exist in “Wholesale trade, except of motor vehicles and motorcycles” among division of ISIC in wholesale and retail trade industry. Although its number of establishments accounts for only 5.0%, this is larger than that of the whole establishment in Cambodia, 2.6%. Among group of ISIC in this industry, its number in “Wholesale of agricultural raw materials and live animals” and “Wholesale of food, beverages and tobacco” account for 9.4% and 6.8% of the total establishment in themselves, respectively.

Other establishments with 10 or more persons engaged also exist. Its number is relatively large sectors relating to sale, maintenance and repair of motor vehicles and motor cycles. They accounts for 7.6% of the total establishment in “Sale of motor vehicles” and 7.3% of the total establishment in “Maintenance and repair of motor vehicles”.

(See Figure1-2-2 and Figure1-2-3)

Figure 1-2-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Size of Persons engaged

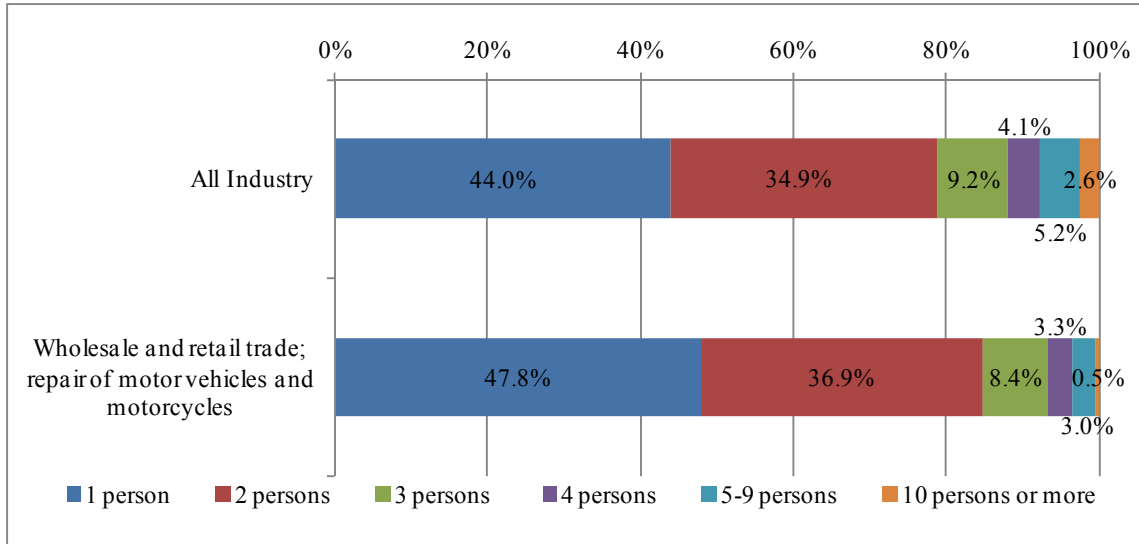


Figure 1-2-2 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Size of Persons engaged and by Division of ISIC

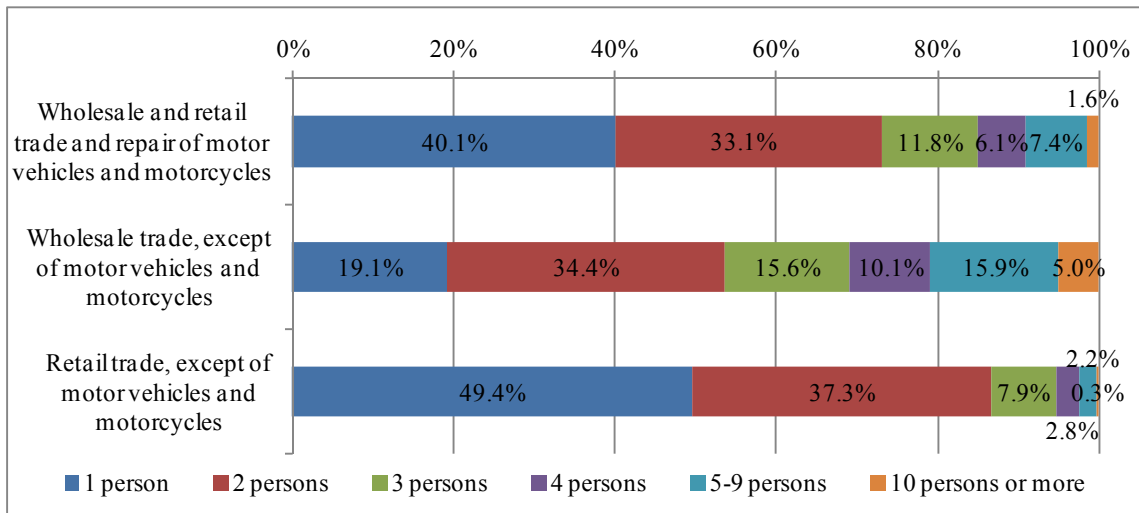
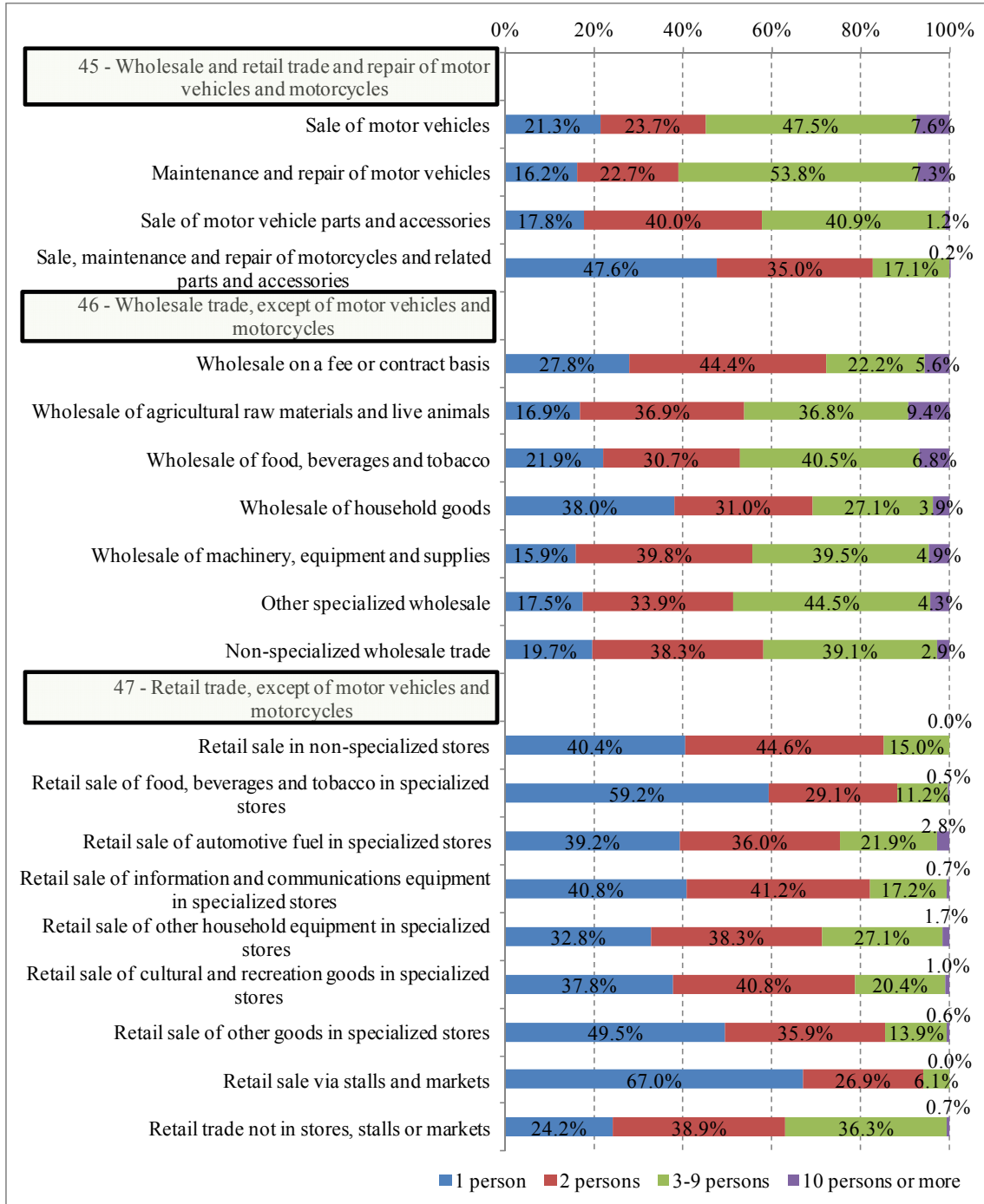


Figure 1-2-3 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Size of Persons engaged and by Group of ISIC



1-3 Sex of representative

The number of female representative establishments is larger than that of male ones in the wholesale and retail trade industry in Cambodia. It accounts for 74.7% of the total establishment in this industry and exceeds the ratio, 65.1%, of the whole establishment in Cambodia.

(See Figure 1-3-1)

This result is caused by the large number of female representative in “Retail trade, except of motor vehicles and motorcycles” in division of ISIC. It accounts for 80.9% of the whole establishment in this sector. Its numbers of major three sectors in group of this division, “Retail sale in non-specialized stores”, “Retail sale via stalls and markets” and “Retail sale of food, beverages and tobacco in specialized stores”, are also large. They account for 81.4%, 92.1% and 85.3% of the total establishment in each group, respectively.

(See Figure 1-3-2)

Figure 1-3-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Sex of Representative

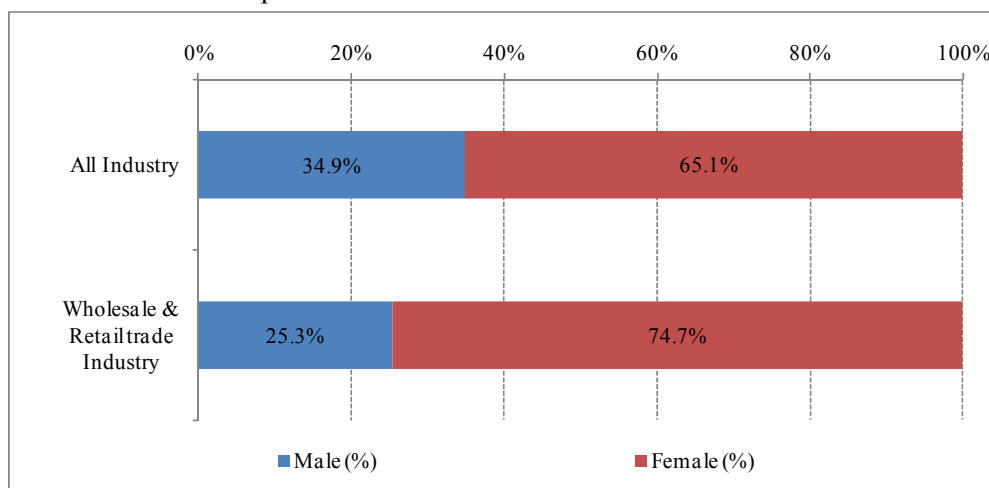
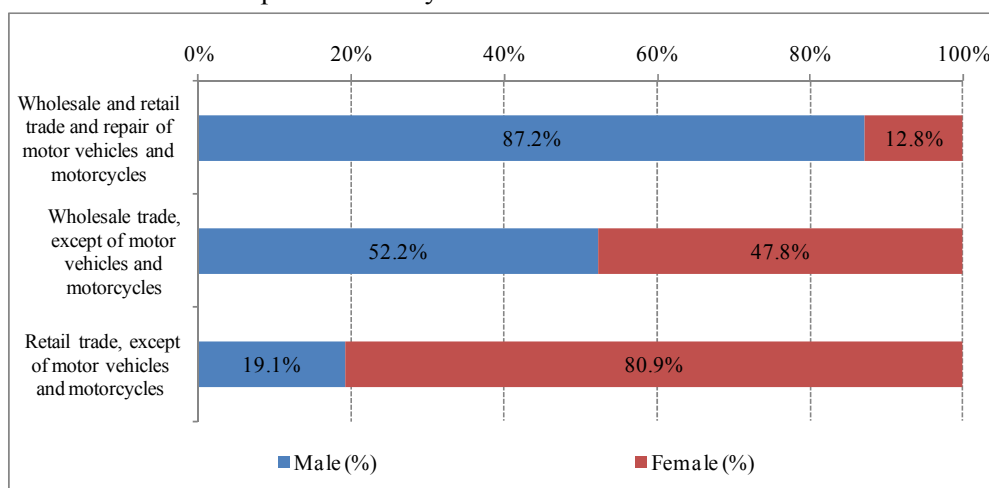
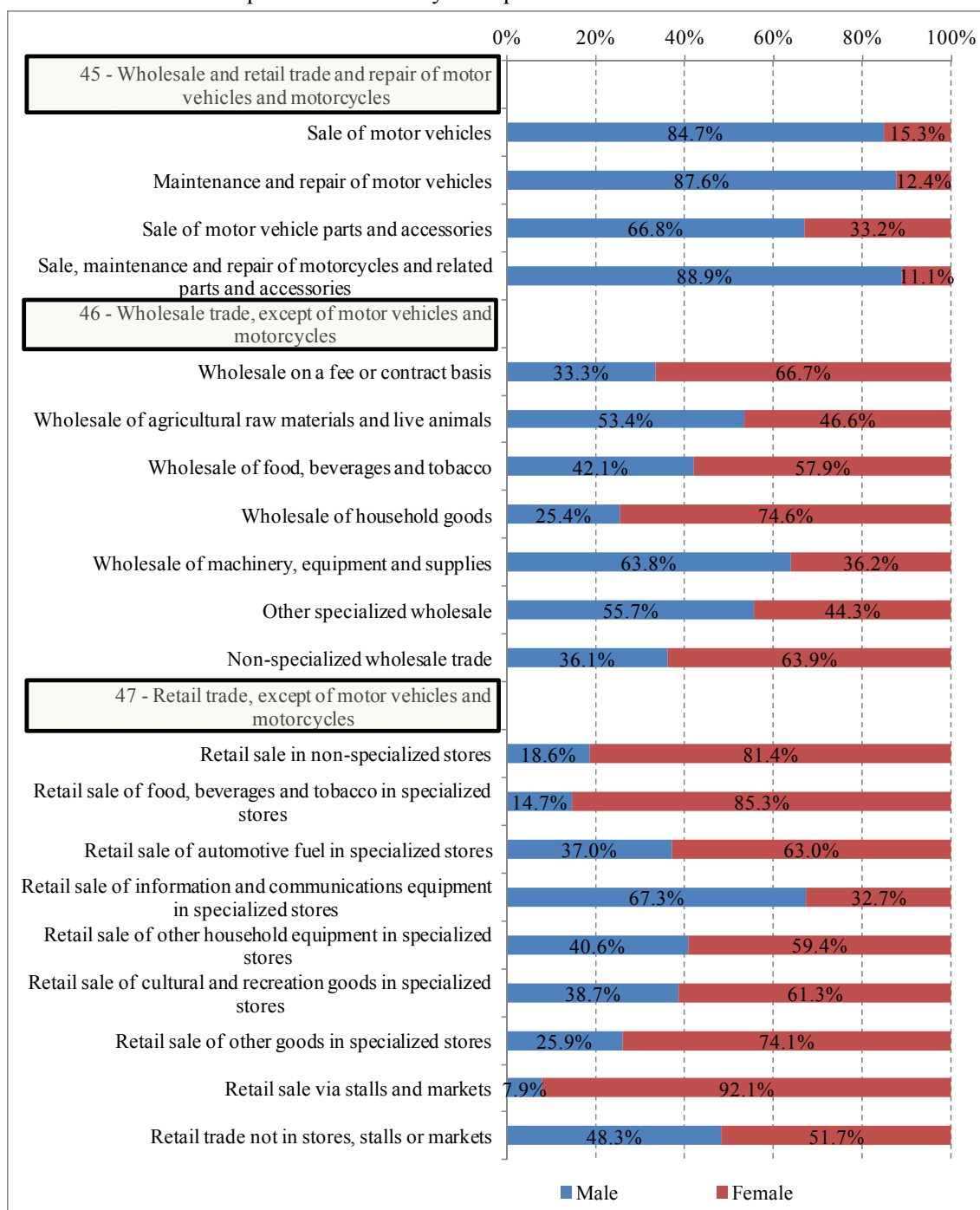


Figure 1-3-2 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Sex of Representative by Division of ISIC



In contrast, the number of male-representative establishments is larger than that of female ones in both “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Wholesale trade, except of motor vehicles and motorcycles” in division of ISIC. They account for 87.2% and 52.2% of the total establishment in themselves, respectively. (See Figure 1-3-2 and Figure 1-3-3)

Figure 1-3-3 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Sex of Representative and by Group of ISIC



1-4 Nationality of owners

The number of Cambodian owner's establishments is 290,248 in the wholesale and retail trade industry in Cambodia. It accounts for 99.3% of the total establishment in this industry and is overwhelming majority. In other words, almost all the owners of establishments are Cambodian, which is the same as the whole industry in Cambodia. There are also no outstanding differences between each group of ISIC in this industry.

The number of foreign owner's establishments is 2,102 in wholesale and retail trade industry in Cambodia. Among group of ISIC in this industry, most of them are classified as "Retail trade, except of motor vehicles and motorcycles". Its number is 1,738 and accounts for 82.7% of the total number of foreign owner's establishments in this industry.

(See Table1-4-1 and Figure1-4-1)

Foreign owner's nationalities in this industry are mainly Asian, which is the same as the whole industry in Cambodia. The number of non-Asian owner's establishment accounts for only 2.9% of the total foreign owner's establishment in this industry.

Among foreign-owner's nationalities, the number of Vietnamese owner's establishment is the largest. Its number is 1,135 and accounts for 54.0% of the total number of foreign owner's establishment in wholesale and retail trade industry. The second largest nationality in foreign owner's establishment is Chinese. Its number is 776 and accounts for 36.9% of the total number of foreign owner's establishment in this industry. On the other hand, non-Asian owner's establishments in this industry are small or nothing as a whole.

(See Table1-4-2)

Table1-4-1 Number of Establishments in Wholesale and Retail Trade Industry by Nationality of the Owners

-1 Total of Wholesale and Retail Trade Industry

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Cambodian	499,497	98.9%	290,248	99.3%
Foreigner	5,637	1.1%	2,102	0.7%
Total	505,134	100.0%	292,350	100.0%

-2 by Division of ISIC in Wholesale and Retail Trade Industry

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Cambodian	22,372	99.4%	8,538	97.4%	259,338	99.3%
Foreigner	137	0.6%	227	2.6%	1,738	0.7%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

Figure1-4-1 Number of Foreign Owner's Establishments in Wholesale and Retail Trade Industry by Division of ISIC

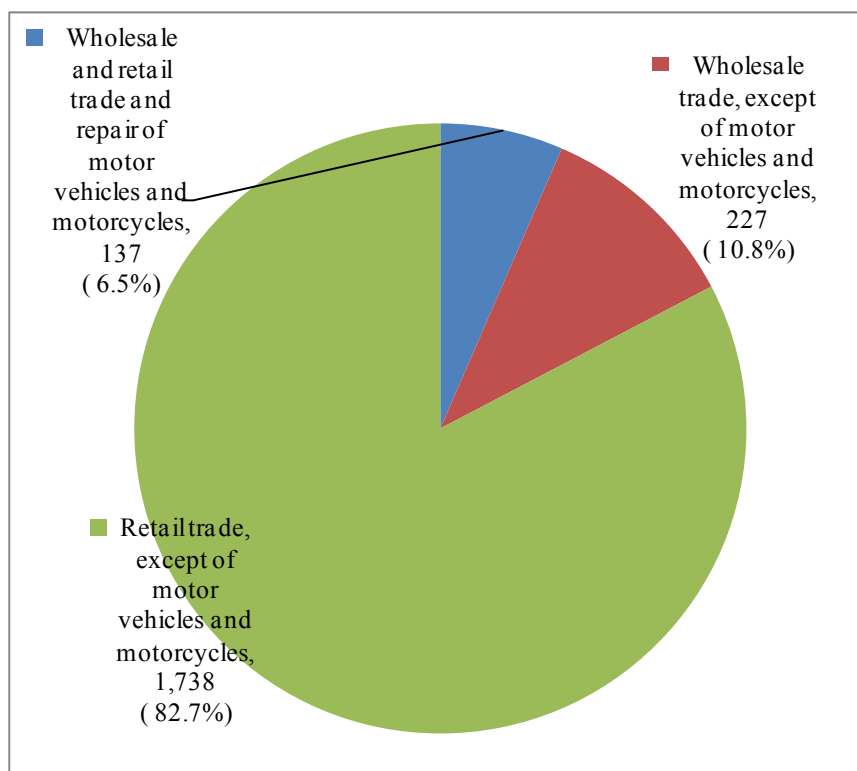


Table1-4-2 Number of Establishments in Wholesale and Retail Trade Industry by Nationality of the Foreign Owner

-1 Total of Wholesale and Retail Trade Industry

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	2,134	37.9%	776	36.9%
Korean	175	3.1%	31	1.5%
Vietnamese	2,521	44.7%	1,135	54.0%
Other Asian Countries	374	6.6%	98	4.7%
American and European	379	6.7%	53	2.5%
Others	54	1.0%	9	0.4%
Total	5,637	100.0%	2,102	100.0%

-2 by Division of ISIC in Wholesale and Retail Trade Industry

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	71	51.8%	79	34.8%	626	36.0%
Korean	4	2.9%	1	0.4%	26	1.5%
Vietnamese	54	39.4%	122	53.7%	959	55.2%
Other Asian Countries	6	4.4%	20	8.8%	72	4.1%
American and European	1	0.7%	3	1.3%	49	2.8%
Others	1	0.7%	2	0.9%	6	0.3%
Total	137	100.0%	227	100.0%	1,738	100.0%

1-5 Ownership of establishments

Ownership of establishments is mostly individual proprietor (with no registration) in wholesale and retail trade industry, which is the same as the whole industry in Cambodia. The number of its establishments is 286,065 in this industry and it accounts for 97.9% of the total establishment in this industry.

(See Figure 1-5-1)

This is caused by overwhelming majority of individual proprietor (with no registration) in “Retail trade, except of motor vehicles and motorcycles” in division of ISIC. Its number is 256,680 and accounts for 98.3% of the total establishment in “Retail trade, except of motor vehicles and motorcycles” and for 87.8% of the total establishment in wholesale and retail trade industry.

(See Figure1-5-2 and Figure 1-5-3)

Figure 1-5-1 Composition Ratio of Ownership of Establishments in Wholesale and Retail Trade Industry

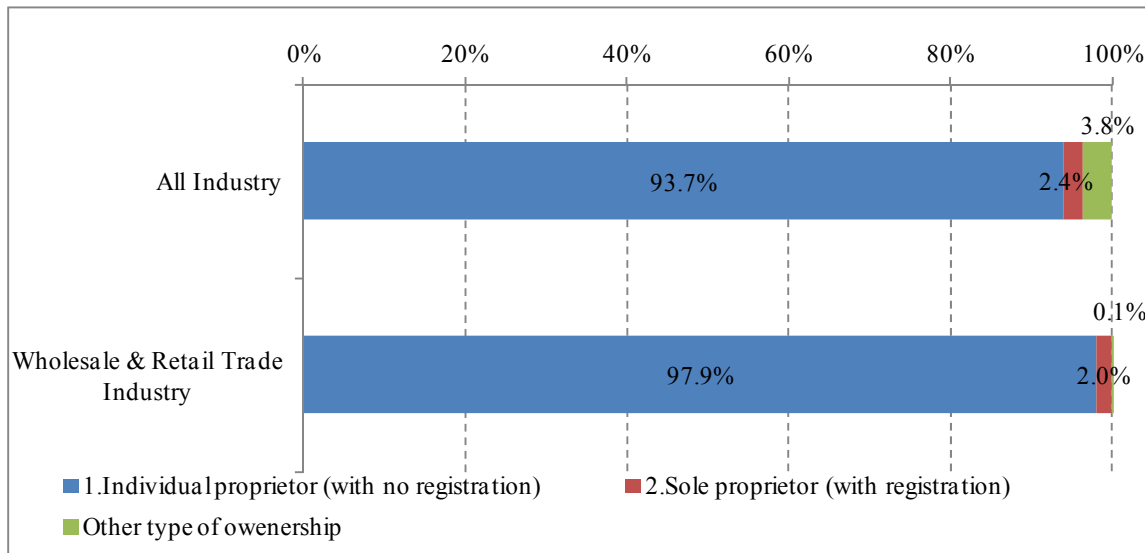


Figure 1-5-2 Composition Ratio of Ownership of Establishments in Wholesale and Retail Trade Industry by Division of ISIC

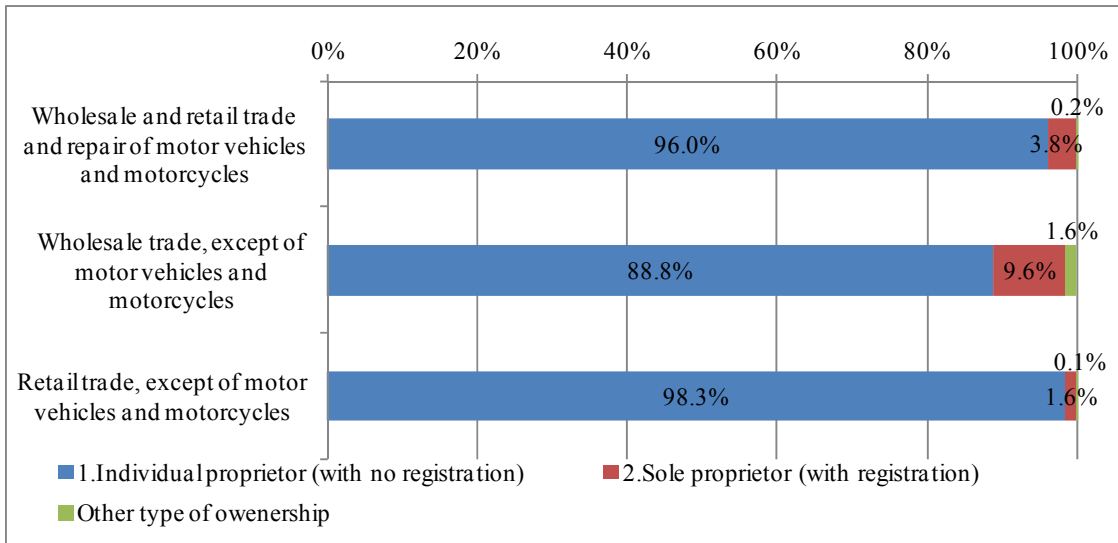
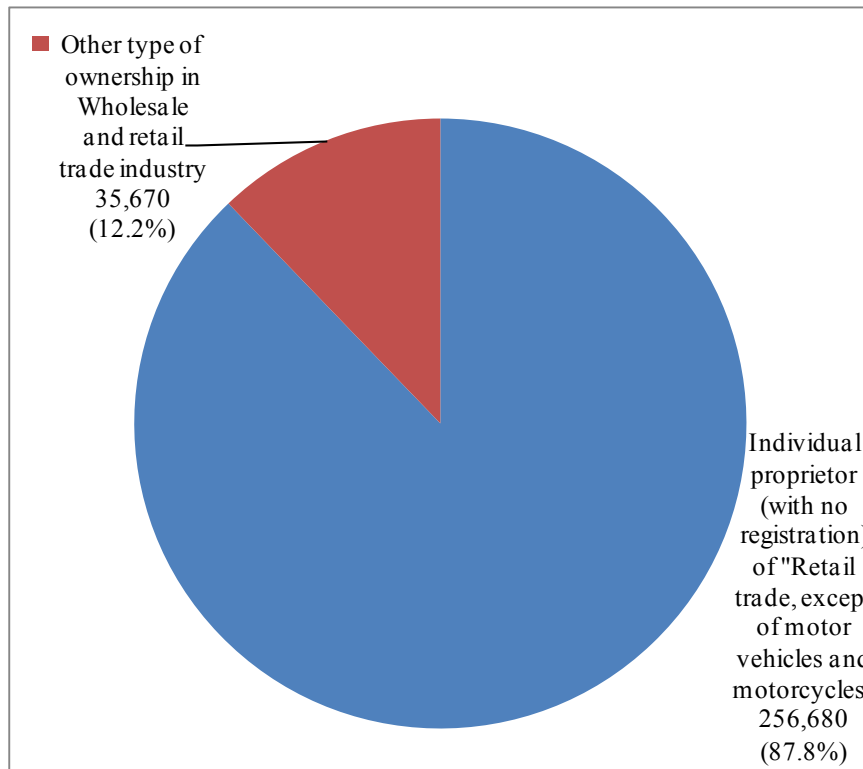


Figure 1-5-3 Composition Ratio of Establishments on Individual Proprietor (with no registration) in "Retail trade, except of motor vehicles and motorcycles" to the Whole Establishments in Wholesale and Retail Trade Industry



1-6 Year of starting business²

Establishments in Cambodia are young. Approximately 80% of establishment started the business in 2000s, and then approximately a half number of establishments in wholesale and retail trade industry started the business within recent 5 years, which is the same as the whole establishment in Cambodia.

(See Figure 1-6-1)

In this industry, a lot of establishments started the business during above period, especially in 2010, 2009 and 2008. They account for 17.6% in 2010, 12.8% in 2009 and 10.2% in 2008. Because 2011 is the year of Economic Census in Cambodia, surveyed number of establishments, which started the business in 2011, is limited as of 1st March 2011. As a result, the number of establishments is smaller than realizing one throughout the year, and then it cannot be appeared in this census.

(See Figure 1-6-2 and Table 1-6-1-1)

“Wholesale and retail trade and repair of motor vehicles and motorcycles” is the youngest among division of ISIC in this industry. The number of establishment which started the business in 2000s accounts for approximately 90%. The number of establishment related this division, mainly sale, maintenance and repair of motor vehicles and cycles, increased in recent years.

(See Figure 1-6-3, Figure 1-6-4, Table 1-6-1-2 and Table 1-6-1-3)

In the light of nationality of owners, while Asian owners, mainly Vietnamese and Chinese, have run businesses in this industry over a long period, a lot of American, European and other countries' owners started the business in recent years.

(See Figure 1-6-5 and Figure 1-6-6)

² In this chapter, Tables and Figures exclude establishments whose year of starting business are “UNKNOWN”. That is why, total number of establishments is different from other Tables and Figures in other chapter and Annex.

Figure 1-6-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business

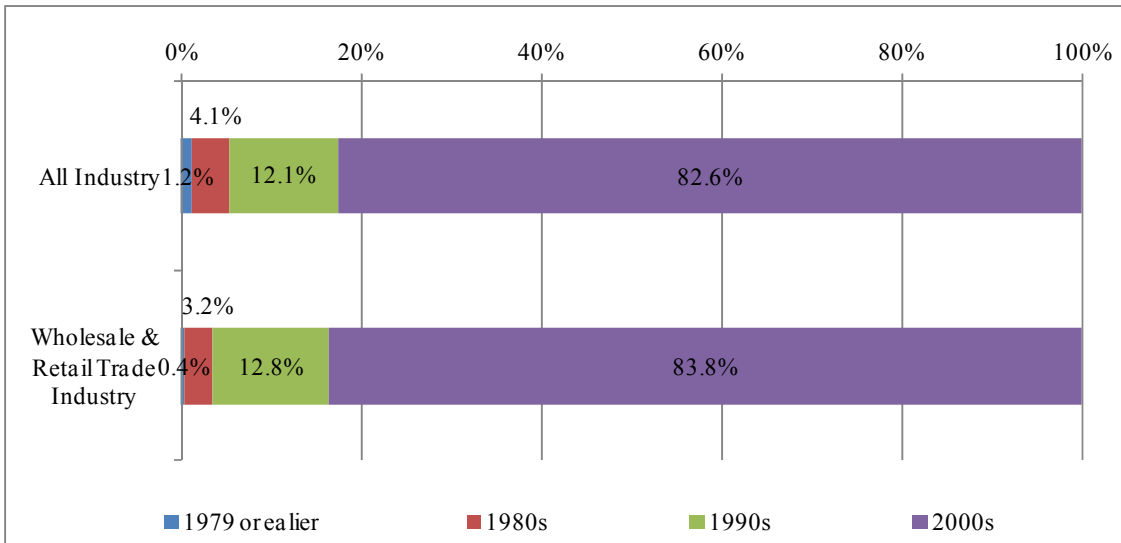


Figure 1-6-2 Number and Accumulated Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business

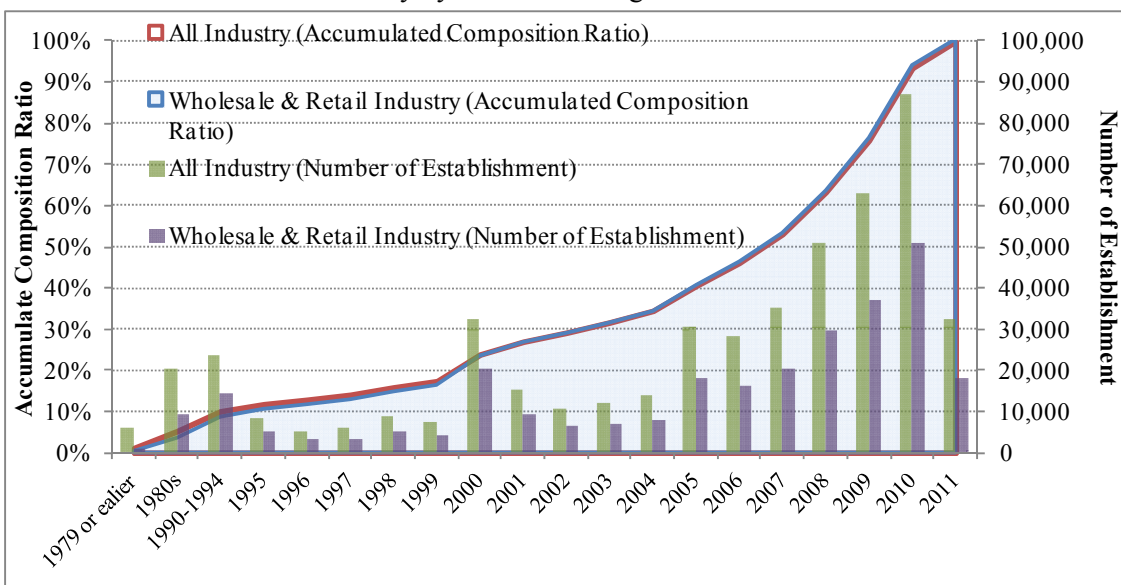


Figure 1-6-3 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business and by Division of ISIC

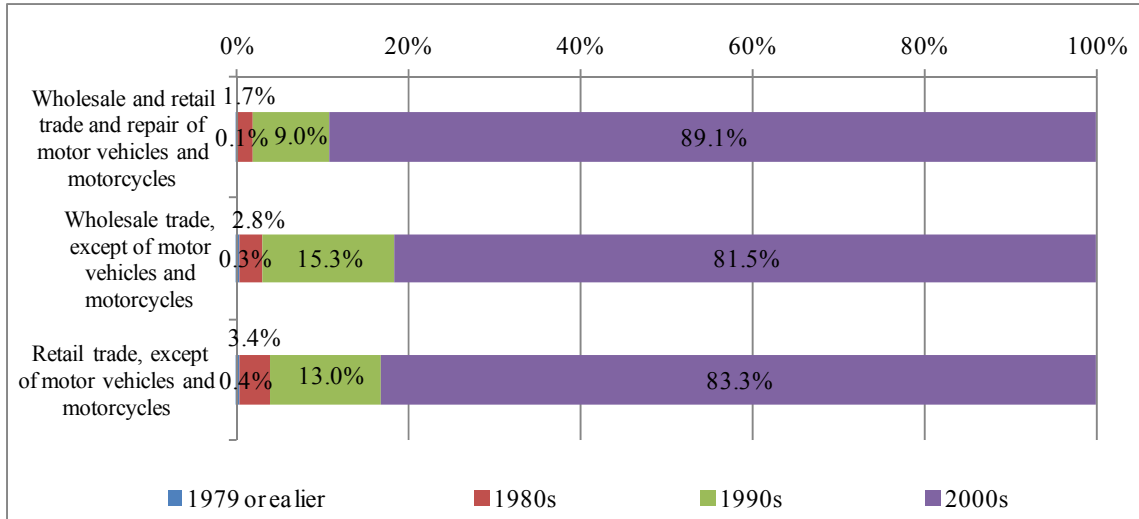


Figure 1-6-4 Accumulated Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business and by Division of ISIC

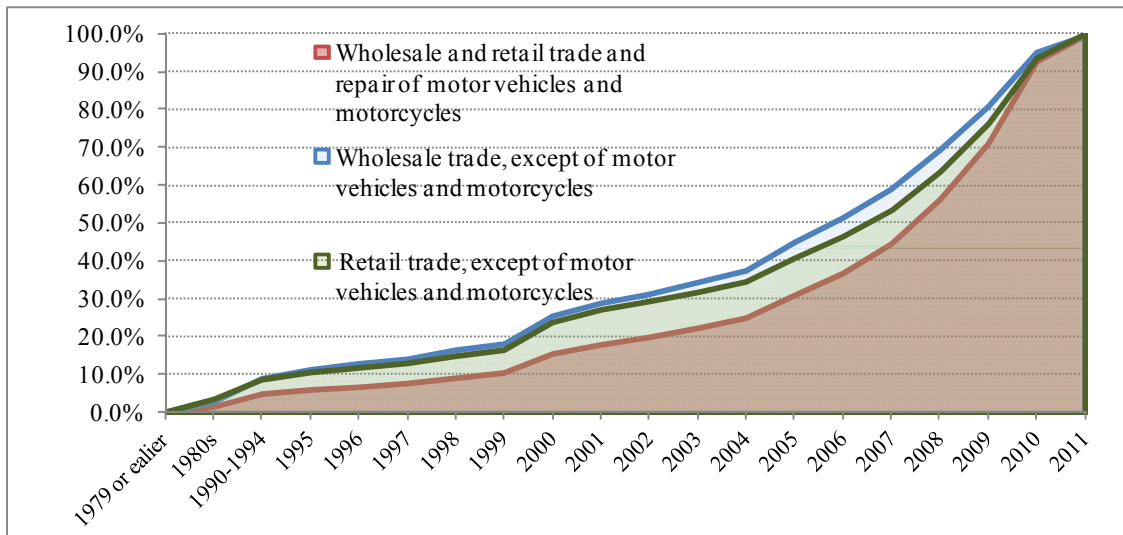


Figure 1-6-5 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business and by Nationality of Foreign Owners

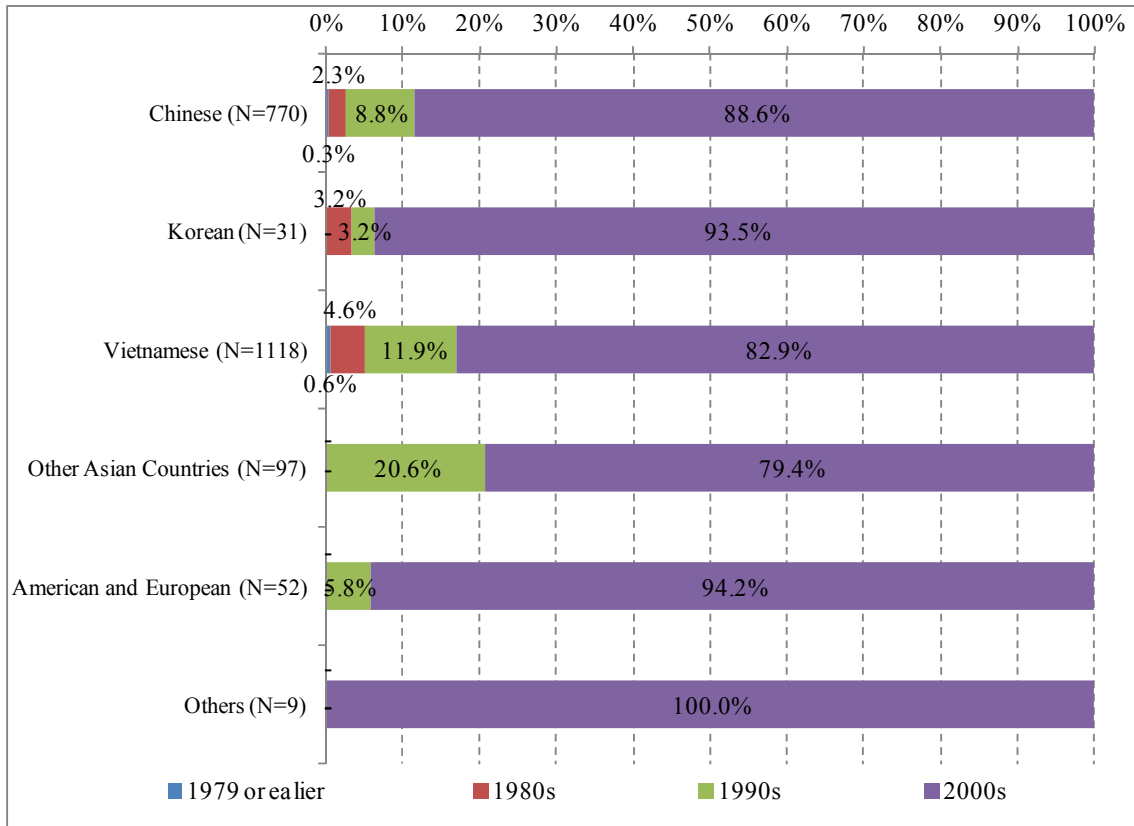


Figure 1-6-6 Accumulated Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business and by Nationality of Foreign Owners

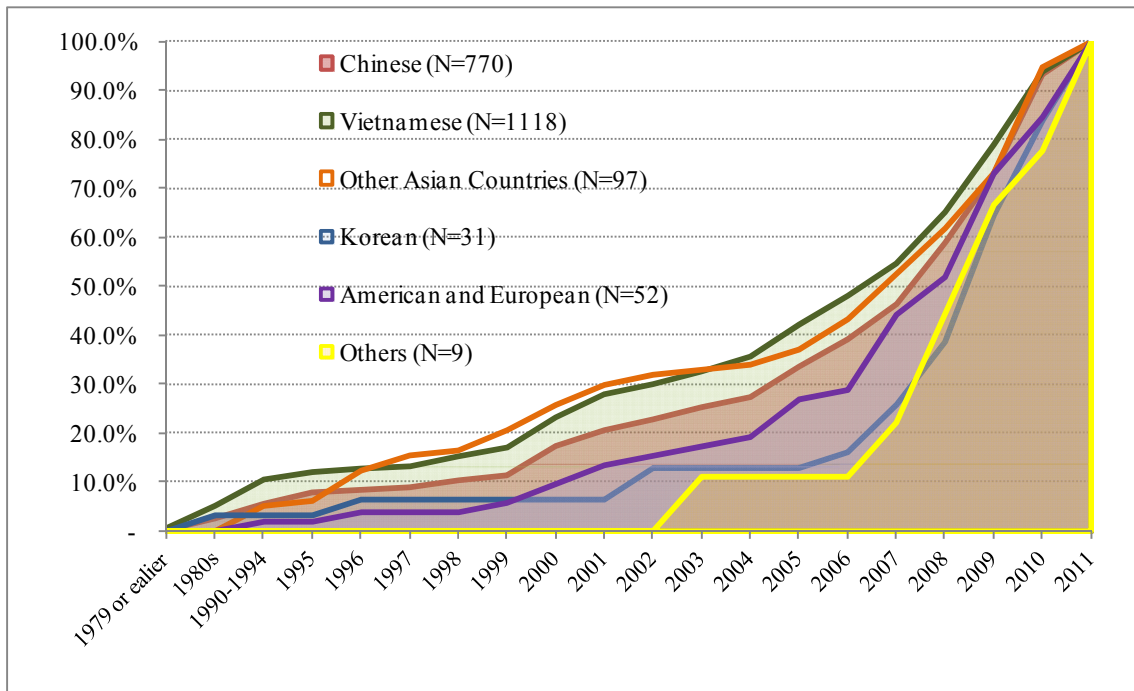


Table1-6-1 Number of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business

-1 Total of Wholesale and Retail Trade Industry

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or ealier	6,039	1.2%	1,071	0.4%
1980s	20,431	4.1%	9,275	3.2%
1990-1994	23,809	4.8%	14,611	5.1%
1995	8,606	1.7%	5,439	1.9%
1996	5,315	1.1%	3,266	1.1%
1997	6,117	1.2%	3,514	1.2%
1998	8,966	1.8%	5,348	1.9%
1999	7,648	1.5%	4,501	1.6%
2000	32,559	6.5%	20,486	7.1%
2001	15,374	3.1%	9,415	3.3%
2002	10,867	2.2%	6,386	2.2%
2003	12,364	2.5%	7,114	2.5%
2004	13,817	2.8%	8,043	2.8%
2005	30,488	6.1%	18,082	6.3%
2006	28,159	5.6%	16,487	5.7%
2007	35,022	7.0%	20,231	7.0%
2008	50,961	10.2%	29,576	10.2%
2009	62,855	12.6%	36,938	12.8%
2010	87,138	17.5%	50,806	17.6%
2011	32,446	6.5%	18,325	6.3%
Total	498,981	100.0%	288,914	100.0%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	29	0.1%	28	0.3%	1,014	0.4%
1980s	373	1.7%	245	2.8%	8,657	3.4%
1990-1994	751	3.4%	540	6.2%	13,320	5.2%
1995	249	1.1%	201	2.3%	4,989	1.9%
1996	156	0.7%	138	1.6%	2,972	1.2%
1997	222	1.0%	108	1.2%	3,184	1.2%
1998	303	1.4%	211	2.4%	4,834	1.9%
1999	301	1.4%	142	1.6%	4,058	1.6%
2000	1,107	5.0%	641	7.4%	18,738	7.3%
2001	544	2.4%	292	3.4%	8,579	3.3%
2002	441	2.0%	204	2.4%	5,741	2.2%
2003	540	2.4%	266	3.1%	6,308	2.4%
2004	609	2.7%	270	3.1%	7,164	2.8%
2005	1,342	6.0%	649	7.5%	16,091	6.2%
2006	1,284	5.8%	566	6.5%	14,637	5.7%
2007	1,744	7.8%	660	7.6%	17,827	6.9%
2008	2,605	11.7%	893	10.3%	26,078	10.1%
2009	3,300	14.8%	995	11.5%	32,643	12.7%
2010	4,833	21.7%	1,237	14.3%	44,736	17.3%
2011	1,524	6.8%	381	4.4%	16,420	6.4%
Total	22,257	100.0%	8,667	100.0%	257,990	100.0%

-3 by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	2	0.1%	1	0.1%
1980s	1	0.4%	47	1.2%	27	2.0%
1990-1994	7	2.5%	127	3.3%	49	3.6%
1995	4	1.4%	36	0.9%	24	1.7%
1996	-	-	25	0.7%	11	0.8%
1997	3	1.1%	38	1.0%	20	1.5%
1998	4	1.4%	40	1.0%	40	2.9%
1999	3	1.1%	58	1.5%	18	1.3%
2000	5	1.8%	212	5.5%	97	7.1%
2001	4	1.4%	78	2.0%	32	2.3%
2002	5	1.8%	65	1.7%	42	3.1%
2003	6	2.1%	68	1.8%	40	2.9%
2004	9	3.2%	106	2.8%	51	3.7%
2005	17	6.0%	242	6.3%	125	9.1%
2006	16	5.7%	220	5.7%	84	6.1%
2007	20	7.1%	321	8.4%	108	7.9%
2008	34	12.0%	464	12.1%	128	9.3%
2009	40	14.1%	565	14.7%	194	14.1%
2010	64	22.6%	859	22.4%	210	15.3%
2011	41	14.5%	263	6.9%	72	5.2%
Total	283	100.0%	3,836	100.0%	1,373	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	26	0.2%	-	-	3	0.3%
1980s	298	1.8%	2	11.1%	28	3.0%
1990-1994	568	3.4%	3	16.7%	51	5.5%
1995	185	1.1%	-	-	29	3.2%
1996	120	0.7%	-	-	10	1.1%
1997	161	1.0%	-	-	9	1.0%
1998	219	1.3%	-	-	16	1.7%
1999	222	1.3%	-	-	11	1.2%
2000	793	4.7%	1	5.6%	80	8.7%
2001	430	2.6%	1	5.6%	32	3.5%
2002	329	2.0%	2	11.1%	15	1.6%
2003	426	2.5%	-	-	37	4.0%
2004	443	2.6%	-	-	29	3.2%
2005	958	5.7%	1	5.6%	67	7.3%
2006	964	5.8%	1	5.6%	62	6.7%
2007	1,295	7.7%	2	11.1%	68	7.4%
2008	1,979	11.8%	1	5.6%	99	10.8%
2009	2,501	14.9%	2	11.1%	106	11.5%
2010	3,700	22.1%	2	11.1%	113	12.3%
2011	1,148	6.8%	-	-	55	6.0%
Total	16,765	100.0%	18	100.0%	920	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	2	0.3%	-	-	4	0.5%
1980s	27	3.6%	11	1.9%	19	2.5%
1990-1994	50	6.6%	54	9.2%	60	8.0%
1995	23	3.0%	13	2.2%	15	2.0%
1996	15	2.0%	24	4.1%	18	2.4%
1997	5	0.7%	8	1.4%	13	1.7%
1998	11	1.4%	8	1.4%	22	2.9%
1999	10	1.3%	14	2.4%	5	0.7%
2000	68	8.9%	43	7.3%	54	7.2%
2001	24	3.2%	24	4.1%	30	4.0%
2002	14	1.8%	11	1.9%	15	2.0%
2003	28	3.7%	10	1.7%	34	4.5%
2004	12	1.6%	20	3.4%	17	2.3%
2005	50	6.6%	49	8.3%	63	8.4%
2006	57	7.5%	46	7.8%	46	6.1%
2007	68	8.9%	25	4.3%	52	7.0%
2008	82	10.8%	47	8.0%	78	10.4%
2009	92	12.1%	86	14.7%	73	9.8%
2010	97	12.8%	78	13.3%	101	13.5%
2011	25	3.3%	16	2.7%	29	3.9%
Total	760	100.0%	587	100.0%	748	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	18	0.3%	1	0.4%	389	0.3%
1980s	150	2.8%	8	2.9%	3,292	2.8%
1990-1994	297	5.5%	25	9.2%	4,475	3.8%
1995	116	2.2%	5	1.8%	1,676	1.4%
1996	62	1.2%	9	3.3%	765	0.6%
1997	71	1.3%	2	0.7%	1,035	0.9%
1998	143	2.7%	11	4.0%	1,865	1.6%
1999	98	1.8%	4	1.5%	1,687	1.4%
2000	380	7.1%	15	5.5%	7,446	6.3%
2001	169	3.2%	12	4.4%	3,881	3.3%
2002	144	2.7%	3	1.1%	2,362	2.0%
2003	151	2.8%	6	2.2%	2,864	2.4%
2004	190	3.5%	2	0.7%	3,326	2.8%
2005	399	7.4%	20	7.4%	7,521	6.3%
2006	340	6.3%	14	5.1%	7,207	6.1%
2007	416	7.8%	29	10.7%	8,837	7.4%
2008	560	10.4%	26	9.6%	12,792	10.8%
2009	605	11.3%	31	11.4%	16,292	13.7%
2010	804	15.0%	42	15.4%	22,763	19.2%
2011	249	4.6%	7	2.6%	8,216	6.9%
Total	5,362	100.0%	272	100.0%	118,691	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	194	0.5%	9	0.2%	4	0.1%
1980s	1,226	3.2%	102	1.9%	59	0.8%
1990-1994	1,731	4.5%	192	3.5%	142	1.8%
1995	665	1.7%	75	1.4%	55	0.7%
1996	317	0.8%	45	0.8%	30	0.4%
1997	373	1.0%	54	1.0%	32	0.4%
1998	670	1.7%	77	1.4%	60	0.8%
1999	554	1.4%	81	1.5%	50	0.6%
2000	2,822	7.4%	285	5.2%	283	3.7%
2001	1,187	3.1%	115	2.1%	140	1.8%
2002	789	2.1%	84	1.5%	114	1.5%
2003	861	2.2%	119	2.2%	167	2.2%
2004	1,037	2.7%	133	2.4%	174	2.3%
2005	2,391	6.2%	306	5.6%	380	4.9%
2006	2,126	5.5%	308	5.7%	377	4.9%
2007	2,684	7.0%	369	6.8%	590	7.7%
2008	3,877	10.1%	585	10.8%	1,060	13.8%
2009	4,790	12.5%	764	14.1%	1,369	17.8%
2010	6,928	18.1%	1,238	22.8%	2,015	26.2%
2011	3,122	8.1%	488	9.0%	593	7.7%
Total	38,344	100.0%	5,429	100.0%	7,694	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	20	0.4%	10	0.5%	102	0.4%
1980s	290	5.1%	92	4.2%	880	3.4%
1990-1994	366	6.5%	149	6.8%	1,842	7.1%
1995	147	2.6%	62	2.8%	637	2.4%
1996	75	1.3%	32	1.5%	388	1.5%
1997	75	1.3%	30	1.4%	427	1.6%
1998	132	2.3%	53	2.4%	610	2.3%
1999	101	1.8%	43	2.0%	530	2.0%
2000	446	7.9%	181	8.3%	1,978	7.6%
2001	187	3.3%	78	3.6%	882	3.4%
2002	170	3.0%	61	2.8%	629	2.4%
2003	154	2.7%	67	3.1%	669	2.6%
2004	198	3.5%	71	3.3%	706	2.7%
2005	368	6.5%	162	7.4%	1,550	5.9%
2006	318	5.6%	118	5.4%	1,334	5.1%
2007	359	6.4%	143	6.6%	1,636	6.3%
2008	512	9.1%	173	8.0%	2,399	9.2%
2009	588	10.4%	265	12.2%	3,020	11.6%
2010	851	15.1%	287	13.2%	4,354	16.7%
2011	284	5.0%	99	4.5%	1,530	5.9%
Total	5,641	100.0%	2,176	100.0%	26,103	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	285	0.5%	1	0.7%	1,071	0.4%
1980s	2,711	5.0%	5	3.4%	9,275	3.2%
1990-1994	4,419	8.2%	4	2.7%	14,611	5.1%
1995	1,666	3.1%	6	4.1%	5,439	1.9%
1996	1,320	2.5%	-	-	3,266	1.1%
1997	1,156	2.2%	2	1.4%	3,514	1.2%
1998	1,364	2.5%	3	2.1%	5,348	1.9%
1999	1,008	1.9%	4	2.7%	4,501	1.6%
2000	5,286	9.8%	11	7.5%	20,486	7.1%
2001	2,108	3.9%	1	0.7%	9,415	3.3%
2002	1,527	2.8%	5	3.4%	6,386	2.2%
2003	1,403	2.6%	4	2.7%	7,114	2.5%
2004	1,517	2.8%	2	1.4%	8,043	2.8%
2005	3,404	6.3%	9	6.2%	18,082	6.3%
2006	2,840	5.3%	9	6.2%	16,487	5.7%
2007	3,200	6.0%	9	6.2%	20,231	7.0%
2008	4,670	8.7%	10	6.8%	29,576	10.2%
2009	5,529	10.3%	26	17.8%	36,938	12.8%
2010	6,277	11.7%	23	15.8%	50,806	17.6%
2011	2,076	3.9%	12	8.2%	18,325	6.3%
Total	53,766	100.0%	146	100.0%	288,914	100.0%

1-7 Type of unit

Type of establishment in wholesale and retail trade industry is almost covered by single unit, which is the same as the whole industry in Cambodia and division of ISIC in this industry. The number of single units accounts for 99.3% of the total establishment in this industry. That is why, the numbers of establishments typed head office and branch office are only 114 and 1,976, respectively.

(See Figure 1-7-1, Figure 1-7-2 and Table 1-7-1)

Viewed in the light of nationality of owner, foreign owner’s ratios of head office and branch office are slightly larger than Cambodian owner’s ones, especially in “Wholesale trade, except of motor vehicles and motorcycles” among division of ISIC in this industry, although the number of establishment is very small.

(See Table 1-7-2)

Figure 1-7-1 Composition Ratio of Establishments by Type of Unit in Wholesale and Retail Trade Industry

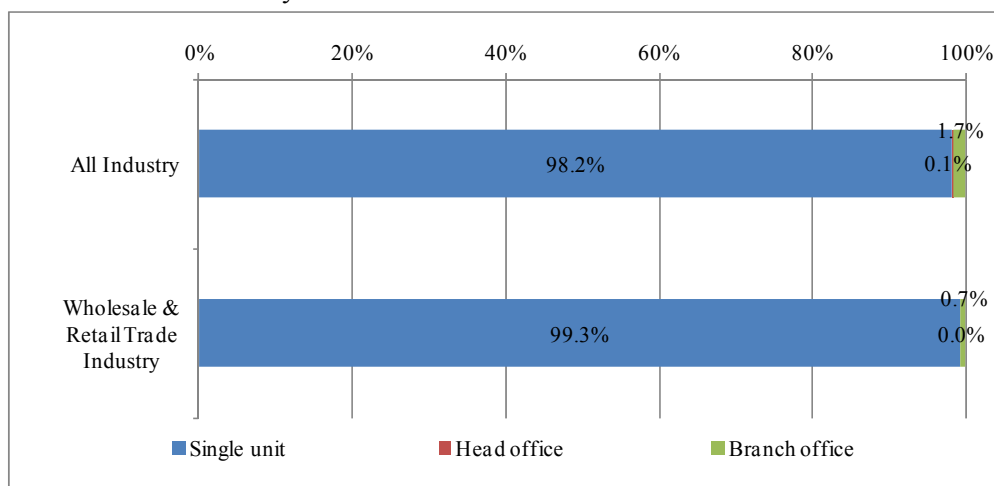


Figure 1-7-2 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Type of Unit and by Division of ISIC

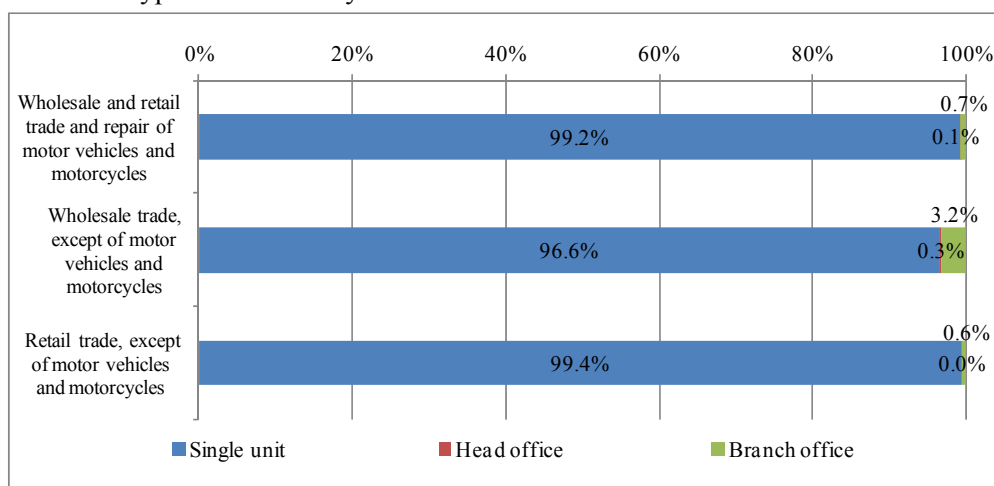


Table 1-7-1 Number of establishments in Wholesale and Retail Trade Industry by Type of Unit
 -1 Total of Wholesale and Retail Trade Industry

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Single unit	495,969	98.2%	290,260	99.3%
Head office	386	0.1%	114	0.0%
Branch office	8,779	1.7%	1,976	0.7%
Total	505,134	100.0%	292,350	100.0%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Single unit	22,331	99.2%	8,465	96.6%	259,464	99.4%
Head office	13	0.1%	22	0.3%	79	0.0%
Branch office	165	0.7%	278	3.2%	1,533	0.6%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

Table 1-7-2 Number of establishments by Type of Unit in Wholesale and Retail Trade Industry
by Nationality of the Owners

-1 Total of Wholesale&Retail Industry

	Cambodian		Foreigner		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Single unit	288,249	99.3%	2,011	95.7%	290,260	99.3%
Head office	107	0.0%	7	0.3%	114	0.0%
Branch office	1,892	0.7%	84	4.0%	1,976	0.7%
Total	290,248	100.0%	2,102	100.0%	292,350	100.0%

-2 Wholesale and retail trade and repair of motor vehicles and motorcycles

	Cambodian		Foreigner		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Single unit	22,199	99.2%	132	96.4%	22,331	99.2%
Head office	12	0.1%	1	0.7%	13	0.1%
Branch office	161	0.7%	4	2.9%	165	0.7%
Total	22,372	100.0%	137	100.0%	22,509	100.0%

-3 Wholesale trade, except of motor vehicles and motorcycles

	Cambodian		Foreigner		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Single unit	8,256	96.7%	209	92.1%	8,465	96.6%
Head office	20	0.2%	2	0.9%	22	0.3%
Branch office	262	3.1%	16	7.0%	278	3.2%
Total	8,538	100.0%	227	100.0%	8,765	100.0%

-4 Retail trade, except of motor vehicles and motorcycles

	Cambodian		Foreigner		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Single unit	257,794	99.4%	1,670	96.1%	259,464	99.4%
Head office	75	0.0%	4	0.2%	79	0.0%
Branch office	1,469	0.6%	64	3.7%	1,533	0.6%
Total	259,338	100.0%	1,738	100.0%	261,076	100.0%

1-8 Branch offices

Branch office is few in number of establishment in both wholesale and retail trade industry and the whole establishment in Cambodia. The main reason is that head office is few in number of establishment obviously.

64.9% of number of head offices has only 1 branch office. In addition, head offices having 10 or more branch office cover only 3.5% of the total number of head offices in this industry. The ratio of head office having multi-branch offices in this industry is less than that of the whole head office in Cambodia.

(See Figure 1-8-1 and Table 1-8-1)

The number of Branch offices per head office is 2.4 in this industry. This is less than that of the whole head office in Cambodia, 5.8. Among group of ISIC in this industry, that of “Retail sale of automotive fuel in specialized stores” is 12.8 and large, since 4 head offices have 51 branch offices.

(See Figure 1-8-2, Figure 1-8-3 and Figure 1-8-4)

Figure 1-8-1 Composition Ratio of Head Office by Size of Branch Offices

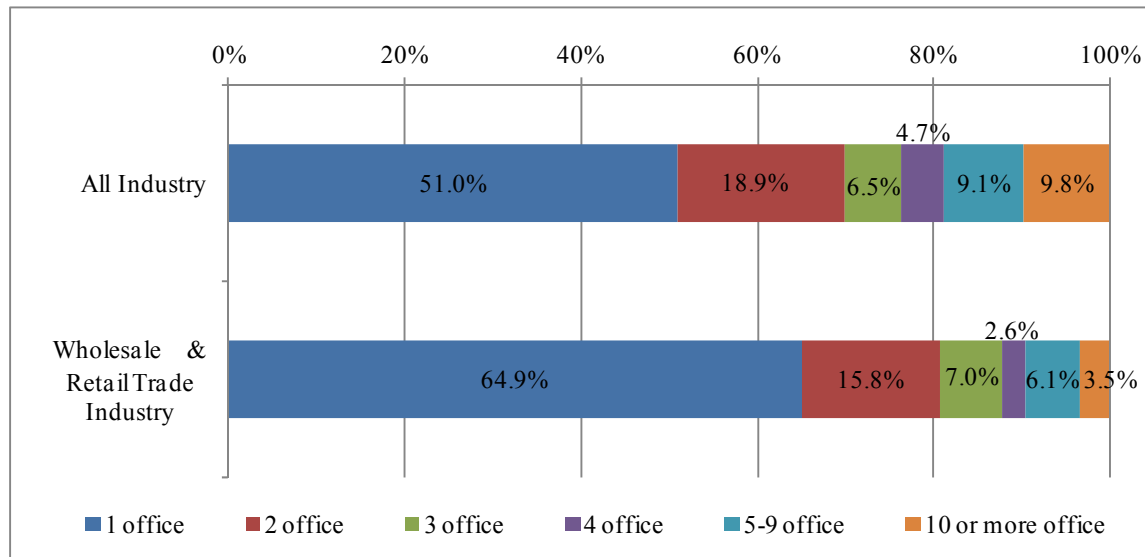


Table1-8-1 Ratio of Head Office in Wholesale and Retail Trade Industry

	Number of Single Unit	Number of Head Office	Ratio of Head Office (except Branch Office)
All Industry(Total)	505,134	386	0.0%
Total of Wholesale&Retail Industry	298,686	114	0.0%
Wholesale and retail trade and repair of motor vehicles and motorcycles	22,331	13	0.1%
-Sale of motor vehicles	264	3	1.1%
-Maintenance and repair of motor vehicles	3,829	4	0.1%
-Sale of motor vehicle parts and accessories	1,347	5	0.4%
-Sale, maintenance and repair of motorcycles and related parts and accessories	16891	1	0.0%
Wholesale trade, except of motor vehicles and motorcycles	8,465	22	0.3%
-Wholesale on a fee or contract basis	18	-	-
-Wholesale of agricultural raw materials and live animals	911	-	-
-Wholesale of food, beverages and tobacco	706	5	0.7%
-Wholesale of household goods	572	5	0.9%
-Wholesale of machinery, equipment and supplies	720	3	0.4%
-Other specialized wholesale	5,276	9	0.2%
-Non-specialized wholesale trade	262	-	-
Retail trade, except of motor vehicles and motorcycles	259,464	79	0.0%
-Retail sale in non-specialized stores	120,007	5	0.0%
-Retail sale of food, beverages and tobacco in specialized stores	38,665	5	0.0%
-Retail sale of automotive fuel in specialized stores	5,235	4	0.1%
-Retail sale of information and communications equipment in specialized stores	7,671	8	0.1%
-Retail sale of other household equipment in specialized stores	5,582	11	0.2%
-Retail sale of cultural and recreation goods in specialized stores	2,161	4	0.2%
-Retail sale of other goods in specialized stores	25,926	22	0.1%
-Retail sale via stalls and markets	54,068	20	0.0%
-Retail trade not in stores, stalls or markets	149	-	-

Figure 1-8-2 Number of Branch Offices per Head Office in Wholesale and Retail Trade Industry

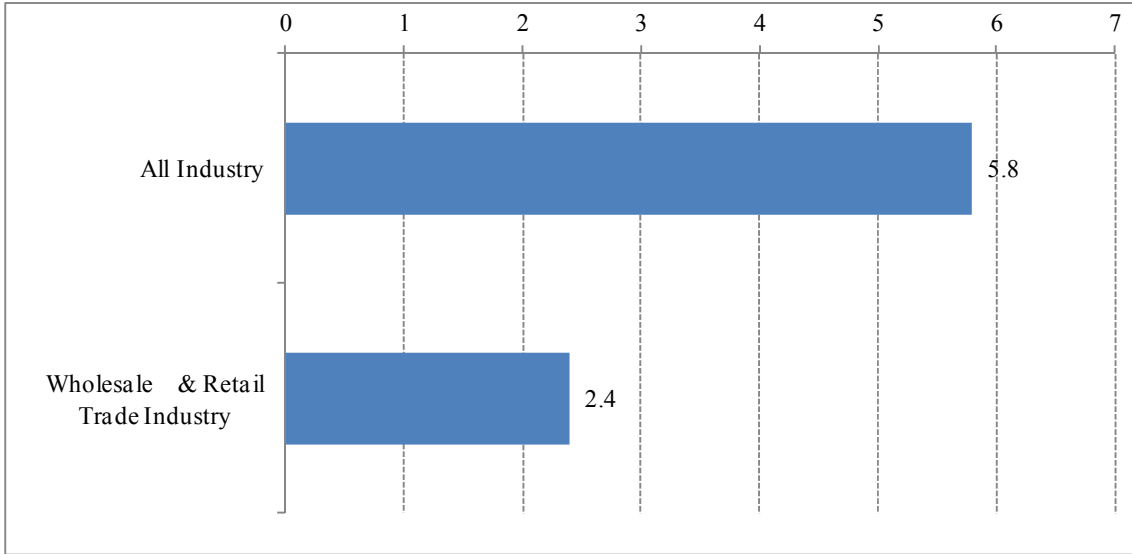


Figure 1-8-3 Number of Branch Offices per Head Office in Wholesale and Retail Trade Industry by Division of ISIC

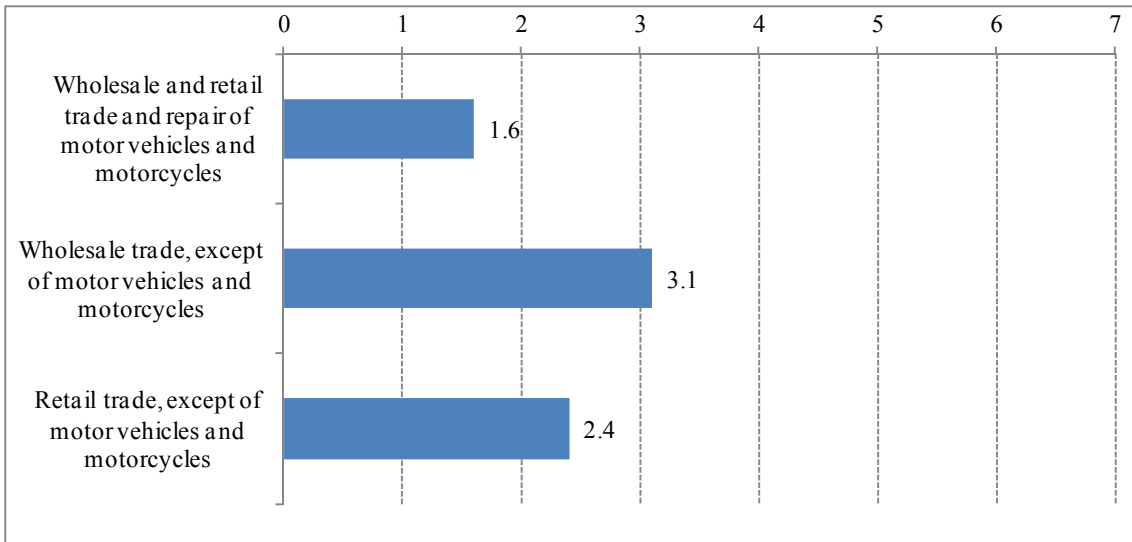
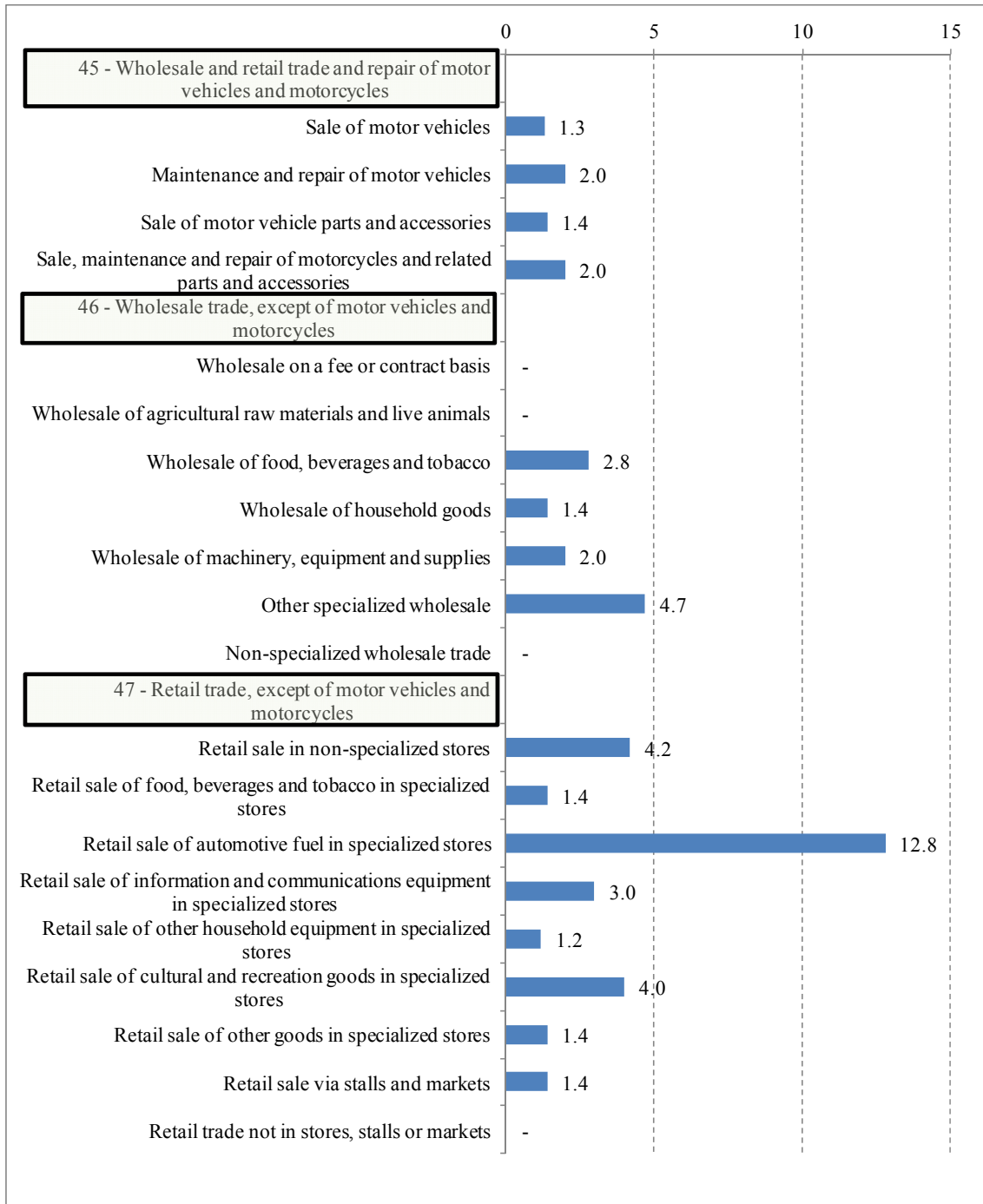


Figure 1-8-4 Number of Branch Offices per Head Office in Wholesale and Retail Trade Industry
by Group of ISIC



Chapter 2 Business

2-1 Kind of business place

In wholesale and retail trade industry, most of establishments run their business at home, traditional market or street. They account for 62.6%, 25.2% and 8.3% of the total establishment in this industry, respectively.

(See Figure 2-1-1)

Viewed in the light of division of ISIC in this industry, around 80% of the total establishments in “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Wholesale trade, except of motor vehicles and motorcycles” run their business at home. In “Retail trade, except of motor vehicles and motorcycles”, while 60.1% of the total number of establishments run their business at home, the other 27.7% and 8.4% run in traditional market and street respectively.

(See Figure 2-1-2)

The reason a lot of establishment prefers to home as business place is simple. This caused by the majority, that is, individual and sole proprietor. In fact, other types of ownership (legal status) such as partnership, limited company and foreign company prefer to select building or exclusive block.

(See Figure 2-1-3)

Figure 2-1-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Kind of Business Place

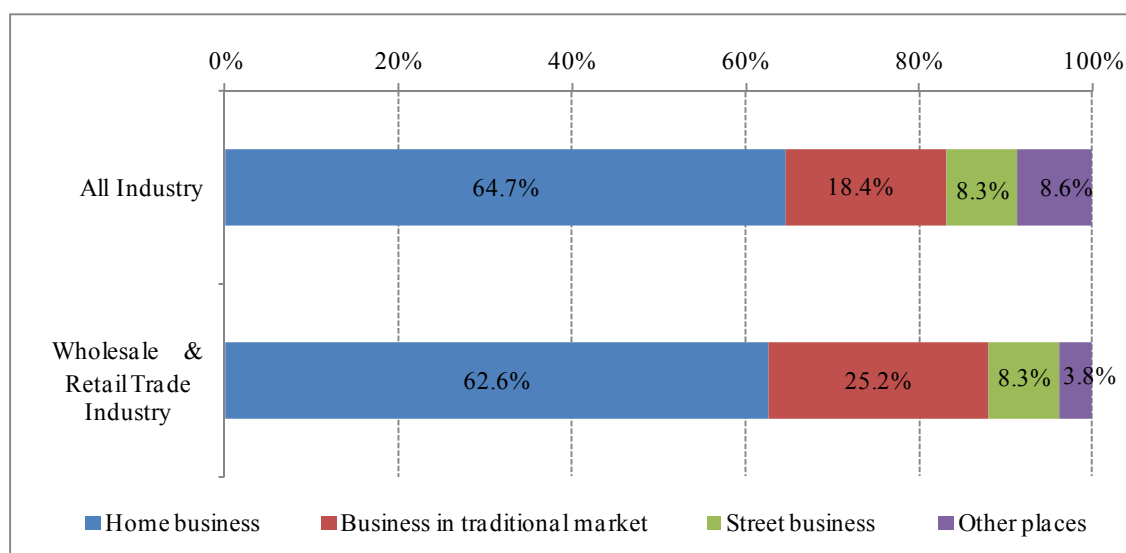


Figure 2-1-2 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Kind of Business Place and by Division of ISIC

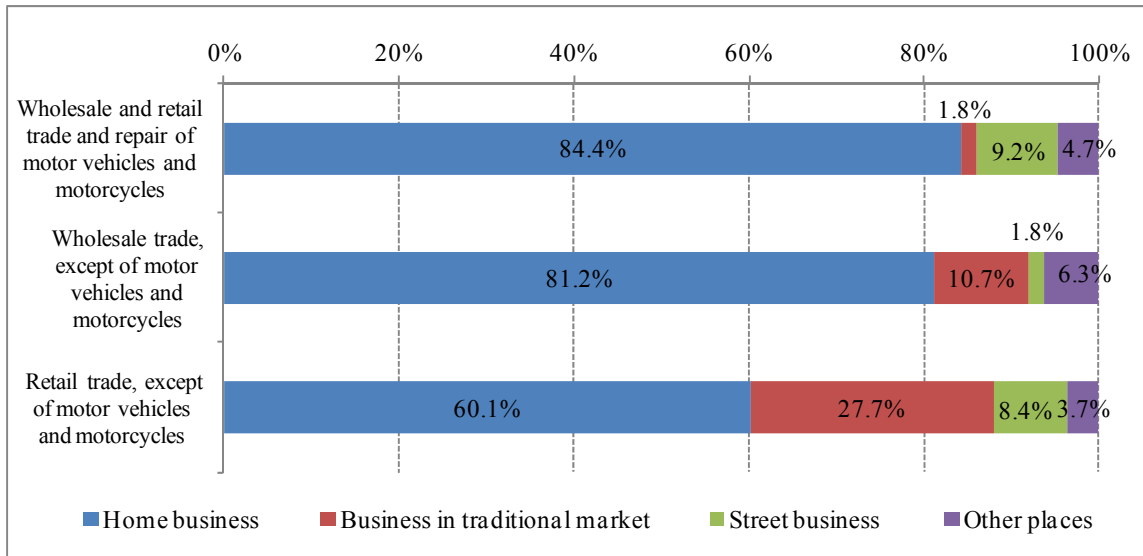
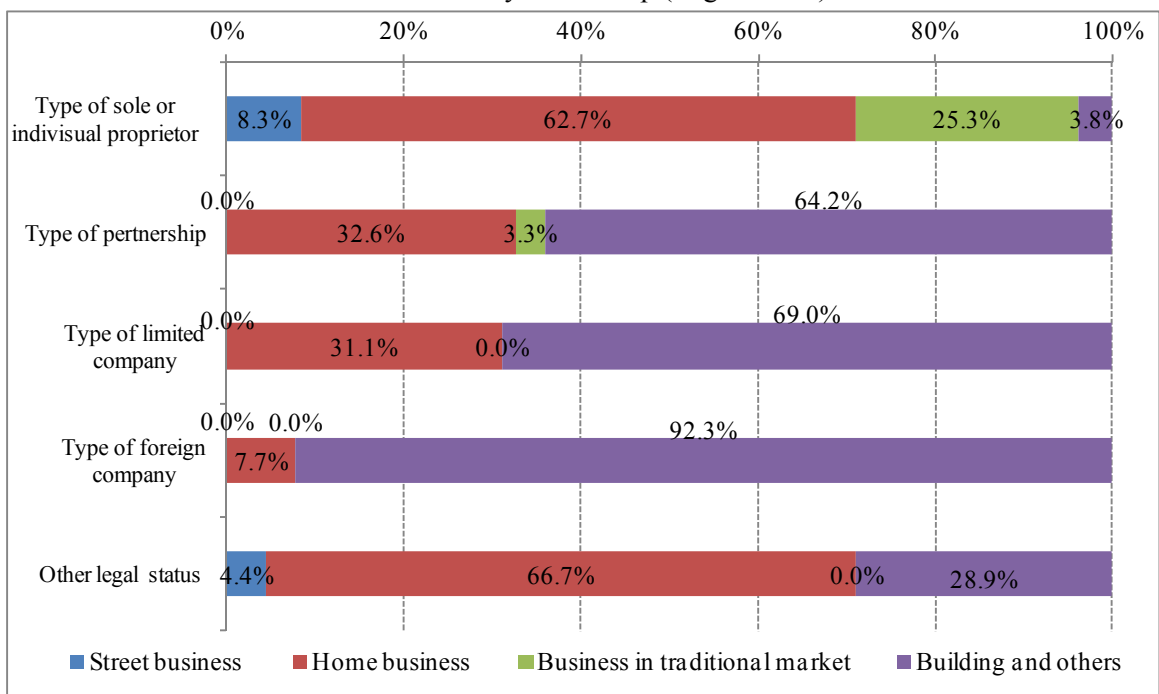


Figure 2-1-3 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Kind of Business Place and by Ownership (Legal Status)



2-2 Tenure of business place

In wholesale and retail trade industry, approximately 70% of the establishments run their business at owned place, which is the same as the whole establishment in Cambodia. This caused by a lot of establishments run their business at home as stated before. In fact, the number of establishments running their business at home where they own accounts for 88.5% of the total one in this industry. In other words, coverage of establishment running their business at owned place is not so large and is around or less than 50% in other establishment in this industry. Around a half number of them run their business at rented places and others, such as building, except of modern shopping mall.

(See Figure 2-2-1 and Figure 2-2-2)

Figure 2-2-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Tenure of Business Place

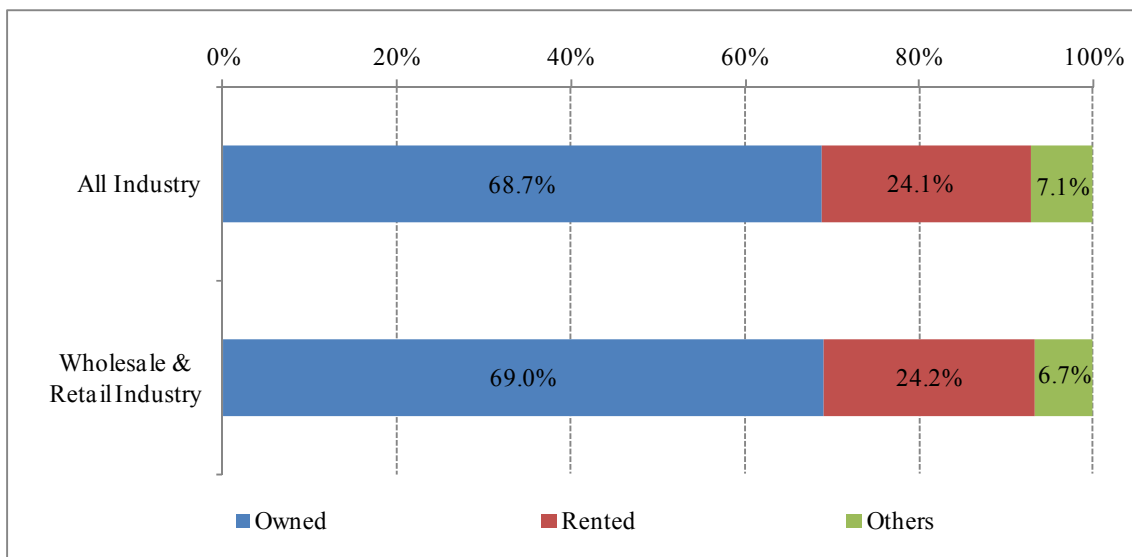
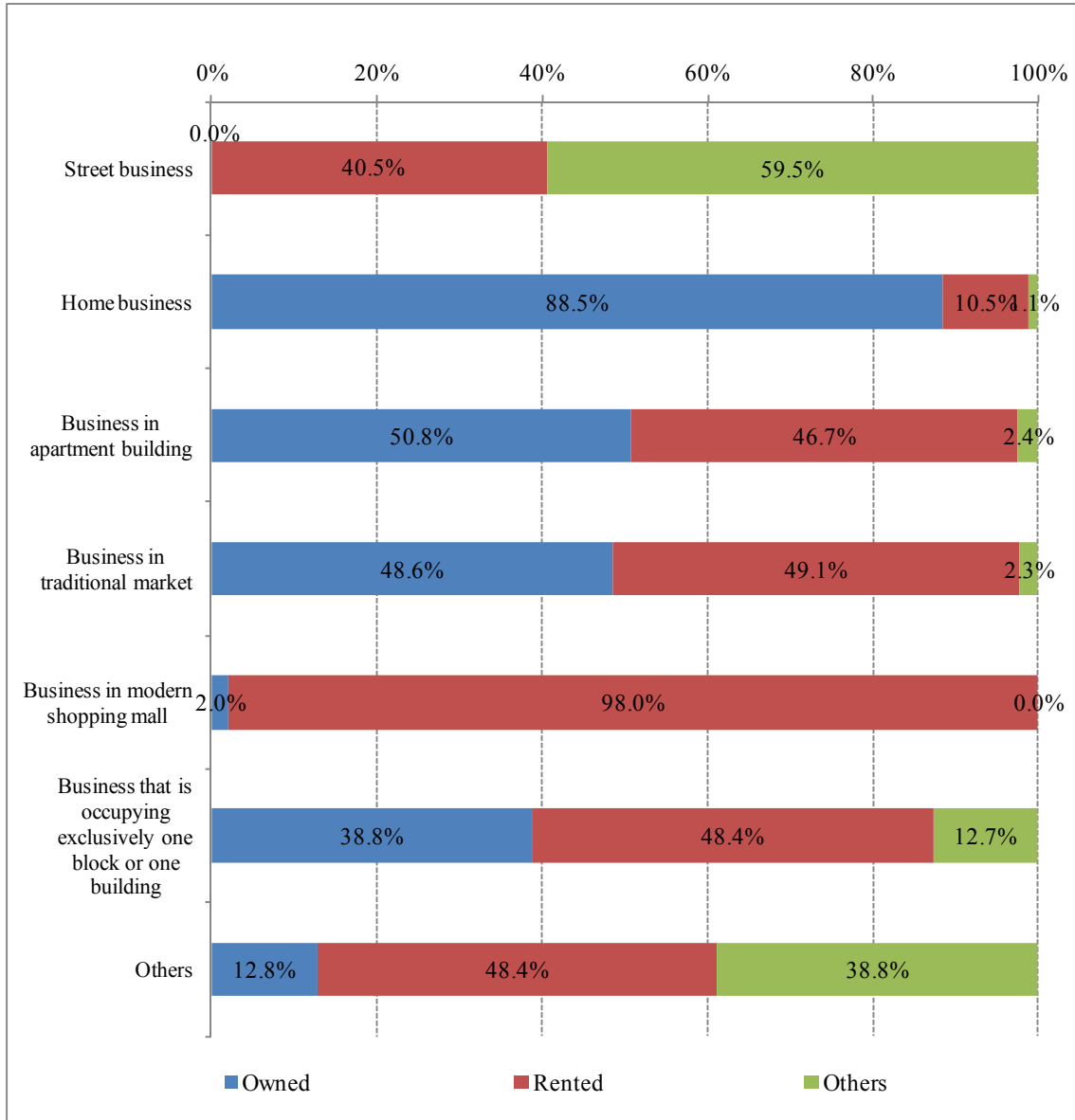


Figure 2-2-2 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Tenure of Business Place and by Kind of Business Place



2-3 Area of business place

Area of business place on most of establishments is very small in wholesale and retail trade industry. Around 30% of the total number of establishments in this industry runs their business in area under 5m². Most part of the rests operate in area of 5 m² – under 10 m² and 10 m²– under 30 m² . The number of establishment running their business in area of 100 m² or more is 7,669. Although this number itself is not small, it accounts for only 2.6% of the total establishment in this industry. This coverage is also the small and it is less than that of the whole establishment, 7.2%.

(See Figure 2-3-1)

Compared with “Retail trade, except of motor vehicles and motorcycles”, “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Wholesale trade, except of motor vehicles and motorcycles” run their business in slightly larger area among division of ISIC in this industry.

(See Figure 2-3-2)

As mentioned before, this caused by the majority running businesses on street, in home and in traditional market or typed ownership (legal status) as individual proprietor.

(See Figure 2-3-3 and Figure 2-3-4)

Viewed in the light of large area and of group of ISIC in this industry, some establishments run their business on extensive site, especially in “Retail sale of automotive fuel in specialized stores” and “Other specialized wholesale”.

(See Figure 2-3-5)

Figure 2-3-1 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Area of Business Place

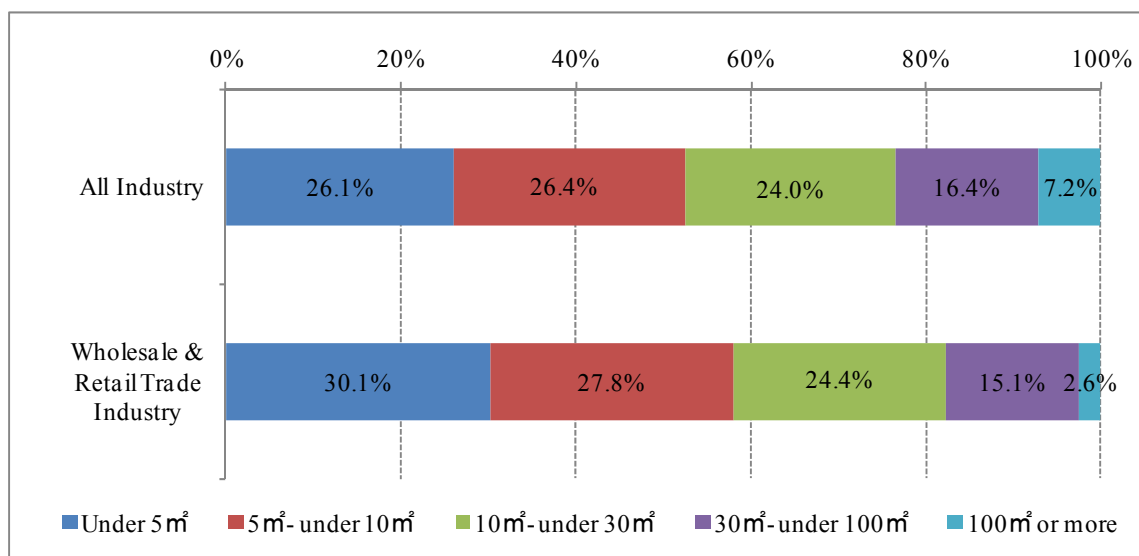


Figure 2-3-2 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Area of Business Place and by Division of ISIC

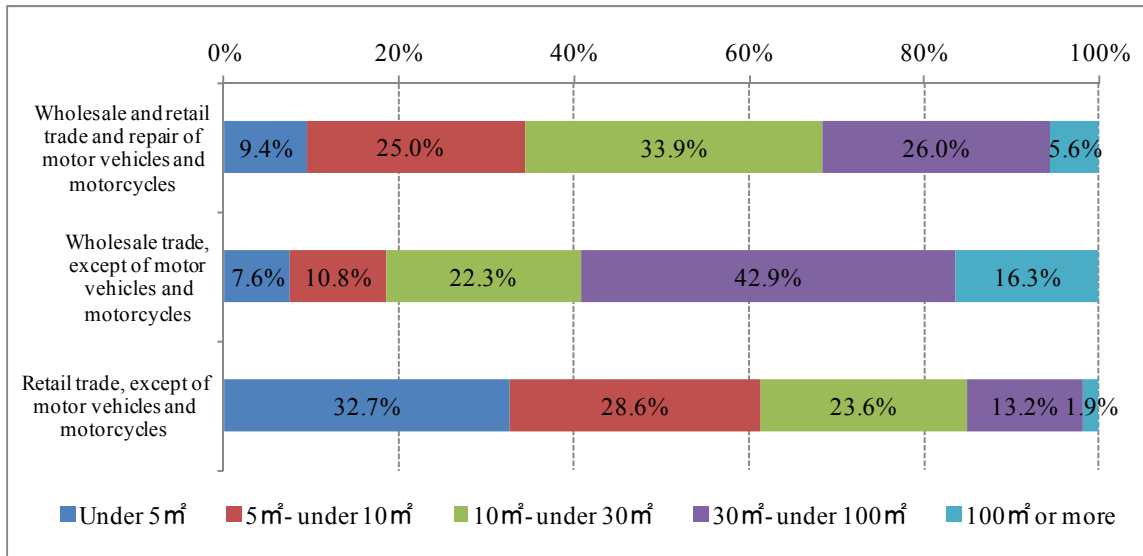


Figure 2-3-3 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Area of Business Place and by Kind of Business Place

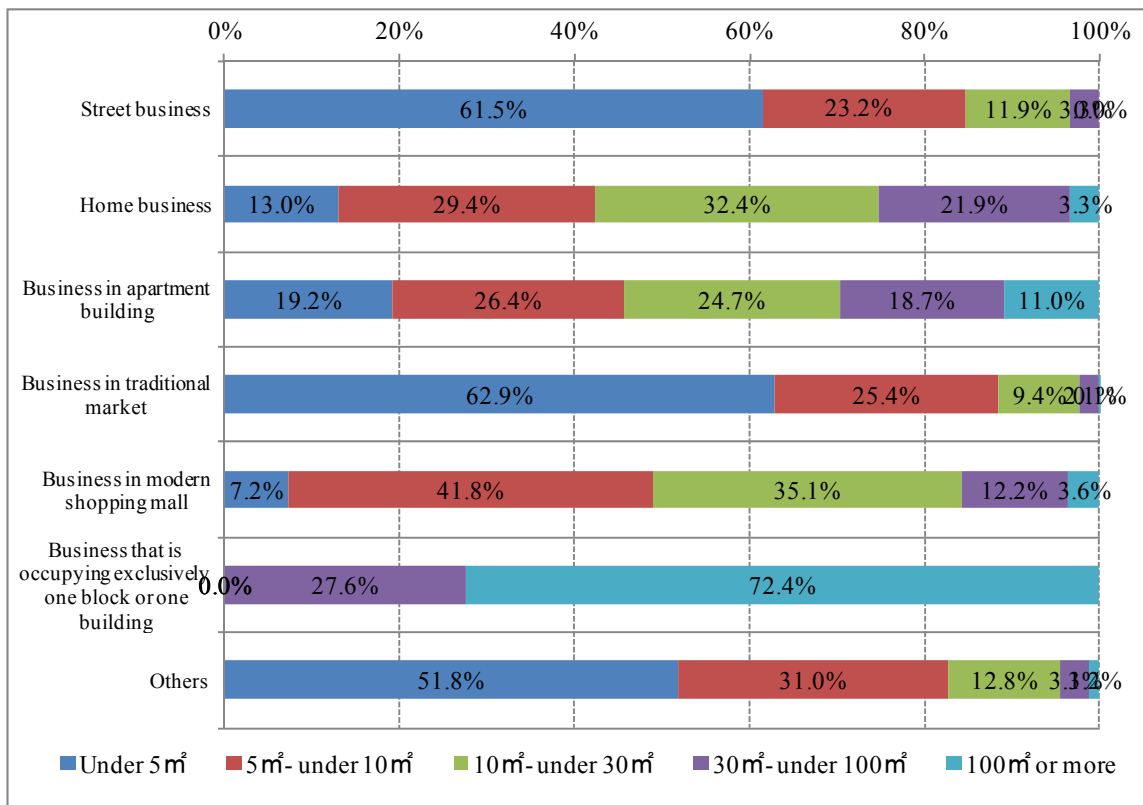


Figure 2-3-4 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Area of Business Place and by Ownership (Legal Status)

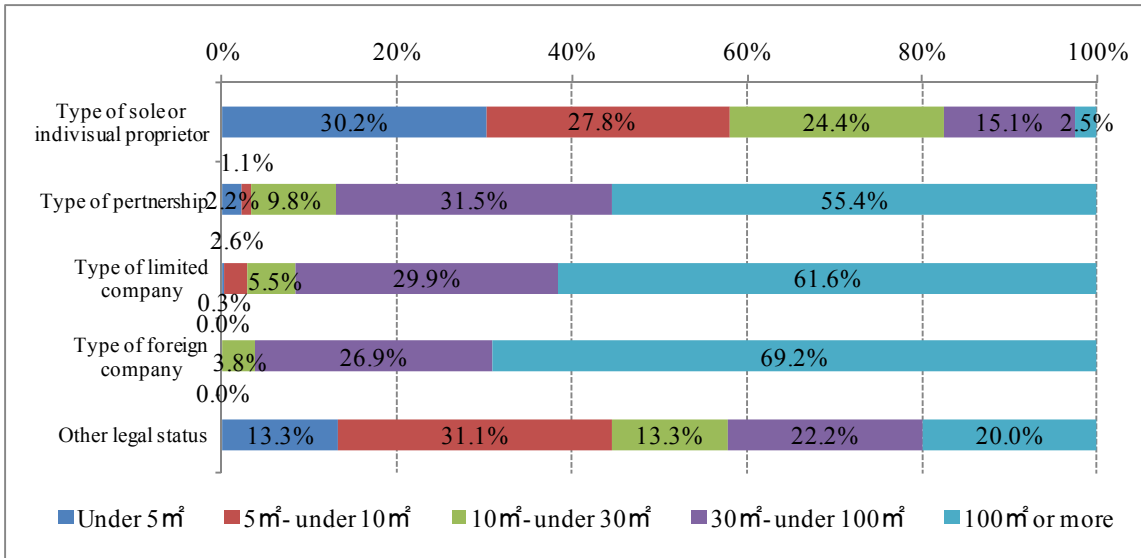
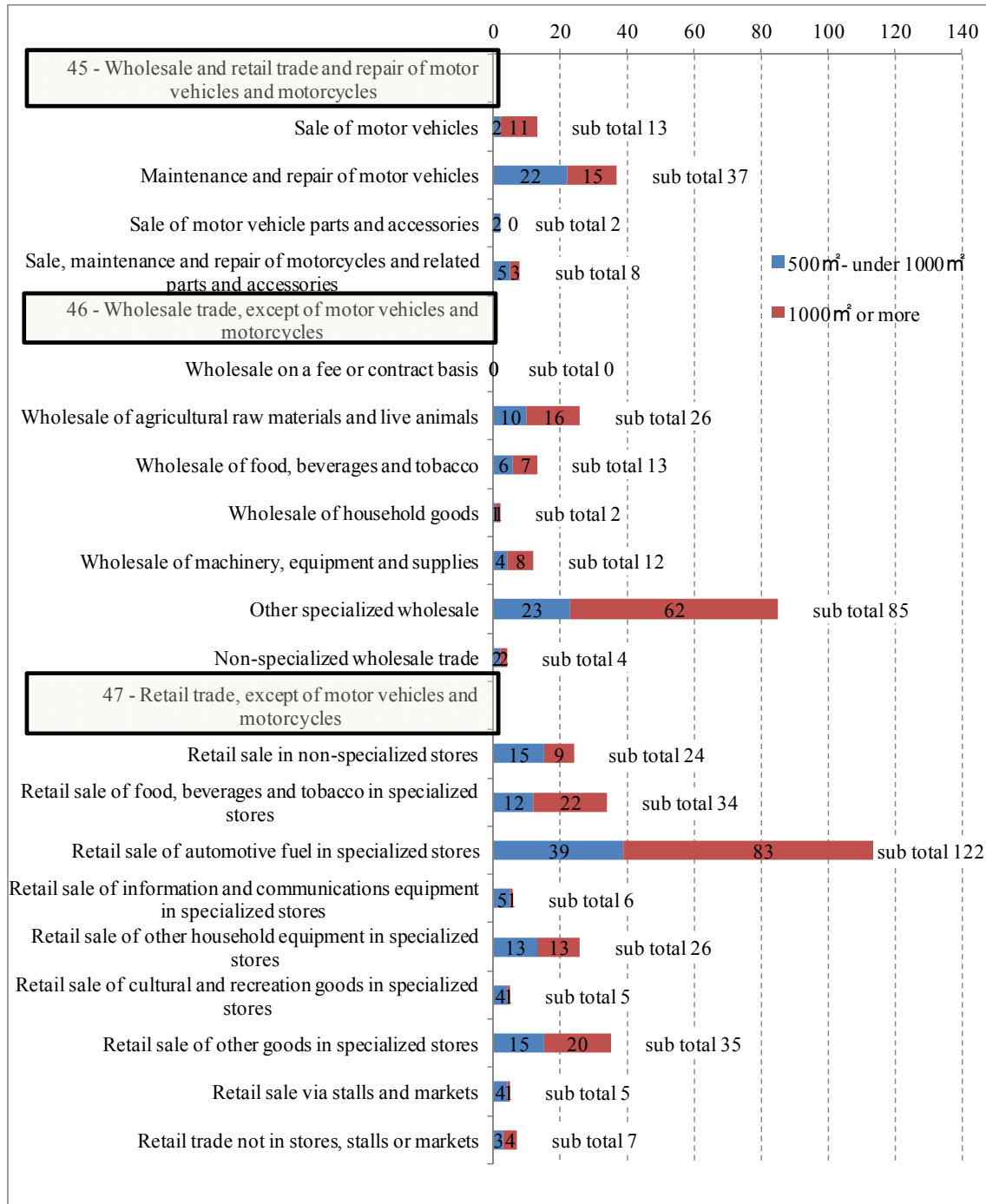


Figure 2-3-5 Number of Establishments Running the Business in the Area of 500m² and more by Group of ISIC in Wholesale and Retail Trade Industry



2-4 Business hours

Morning comes early to establishment in Cambodia. Approximately 90% of the total establishment in wholesale and retail trade industry has been opened their office and shop until 8 o'clock in the morning, which is the same as the whole industry in Cambodia.

A lot of establishments in this industry open their office and shop between 6 and 7 o'clock and between 7 and 8 o'clock. Those numbers account for 41.6% and 44.4% of the total establishment in this industry, respectively.

(See Figure 2-4-1)

Then, approximately 74% of the total establishments in this industry close their office and shop between 17 and 20 o'clock. Rush time of closing hours in this industry comes between 17 and 18 o'clock and between 18 and 19 o'clock. Those numbers account for 35.1% and 26.0% of the total establishment in this industry, respectively. That is why, around 90% of the establishments in this industry have stopped their business until 20 o'clock.

(See Figure 2-4-2)

Among division of ISIC in this industry, around 60% of the total establishment in "Wholesale trade, except of motor vehicles and motorcycles" and in "Retail trade, except of motor vehicles and motorcycles" start their business between 7 and 8 o'clock. Compared with "Retail trade, except of motor vehicles and motorcycles", more percentage of total establishments in them start their business during above hours, and then closing hours come between 17 and 18 o'clock for more than a half number of establishments in them.

(See Figure 2-4-3 and Figure 2-4-4)

As a result, average of operating hours is around 10 hours in this industry, which is the same as the whole industry in Cambodia. In detail, a little difference exists among group of ISIC in this industry. While the shortest hours of operating business is 9.2 hours in "Retail trade not in stores, stalls or markets", the longest one is 11.9 hours in "Wholesale of food, beverages and tobacco". The difference between them is 2.7 hours and long.

(See Figure 2-4-5, Figure 2-4-6, Figure 2-4-7 and Figure 2-4-8)

Figure 2-4-1 Composition ratio of Establishments in Wholesale and Retail Trade Industry by Opening Time

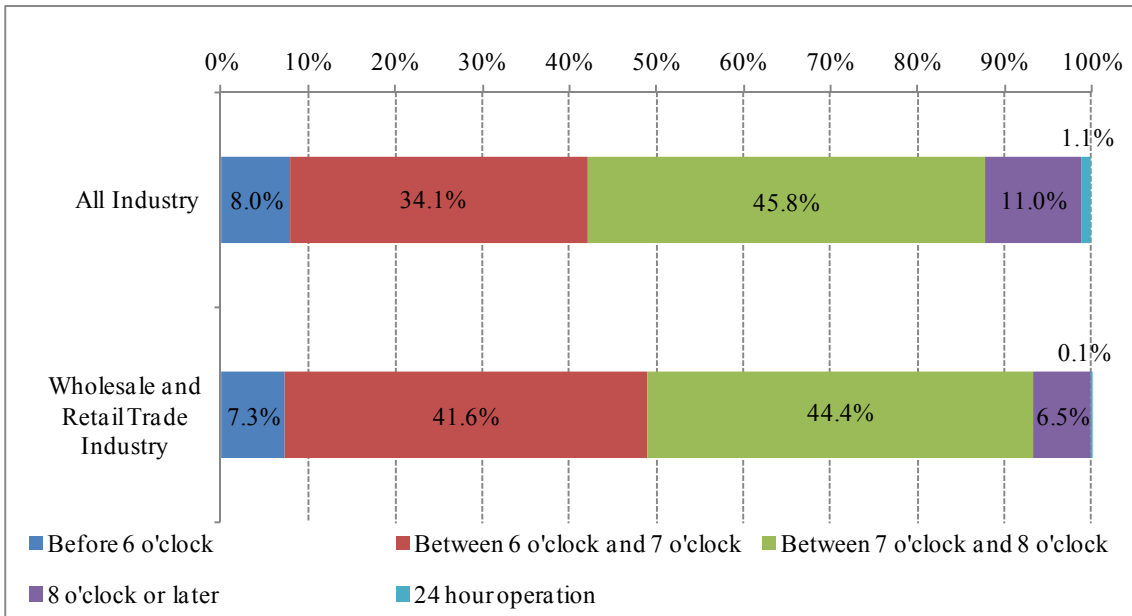


Figure 2-4-2 Composition ratio of Establishments in Wholesale and Retail Trade Industry by Closing Time

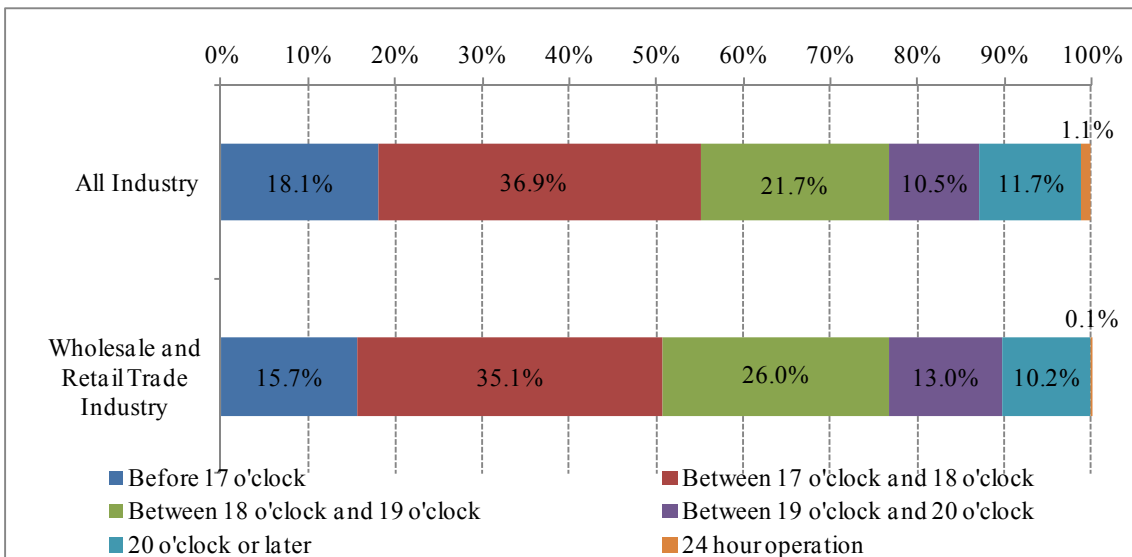


Figure 2-4-3 Composition ratio of Establishments in Wholesale and Retail Trade Industry by Opening Time and by Division of ISIC

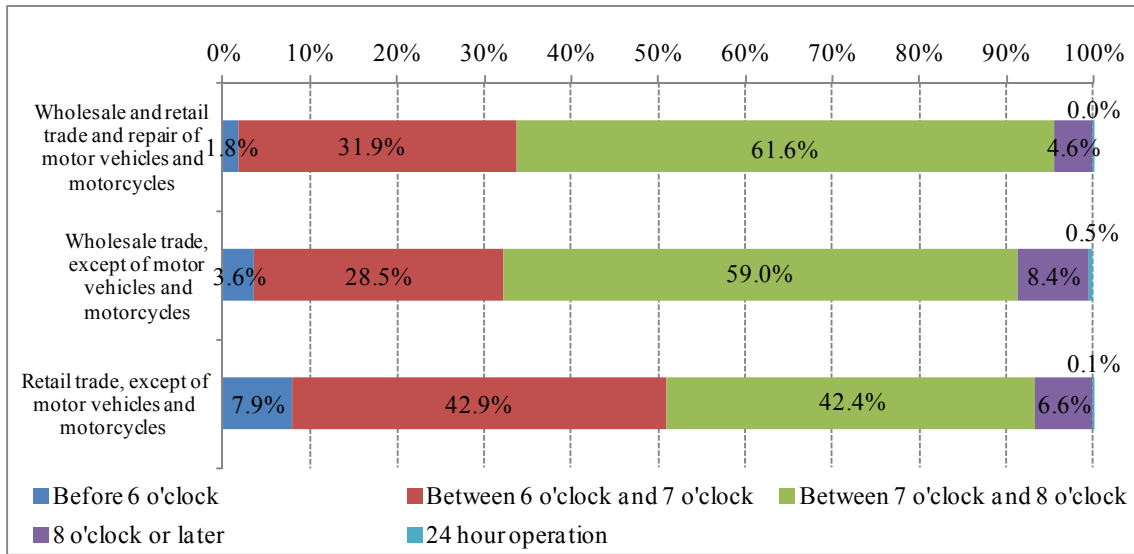


Figure 2-4-4 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Closing Time and by Division of ISIC

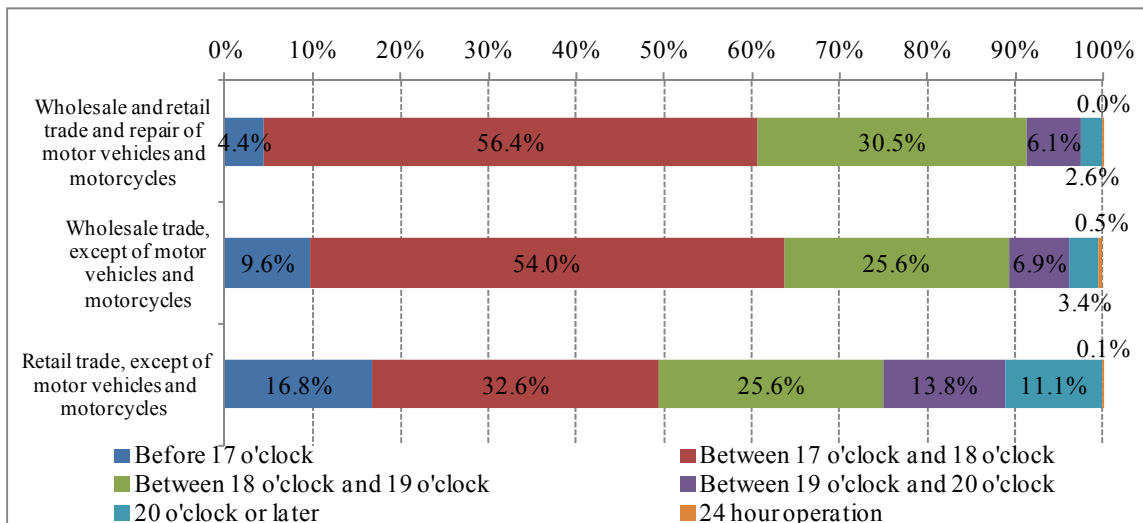


Figure 2-4-5 Composition Ratio of Establishments in Wholesale and Retail Trade Industry by Hours of Operating the Business

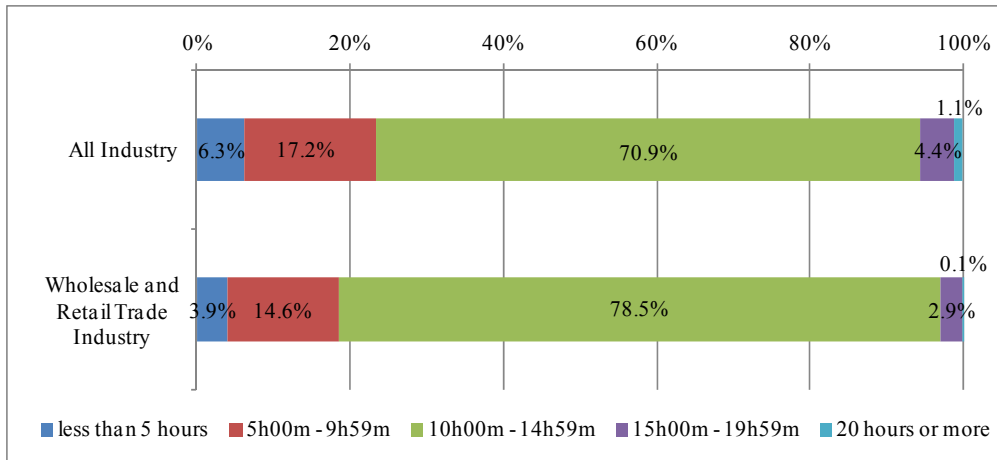


Figure 2-4-6 Average of Business Hours in Wholesale and Retail Trade Industry

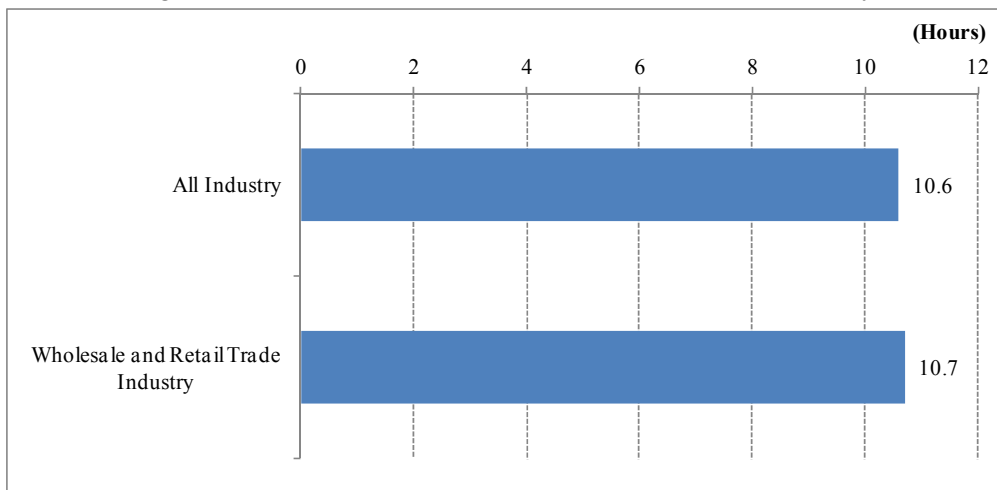


Figure 2-4-7 Average of Business Hours in Wholesale and Retail Trade Industry by Division of ISIC

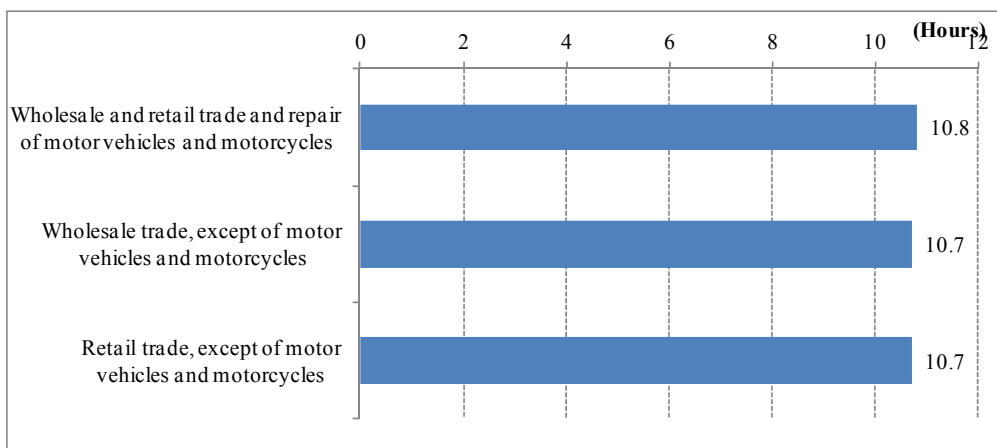
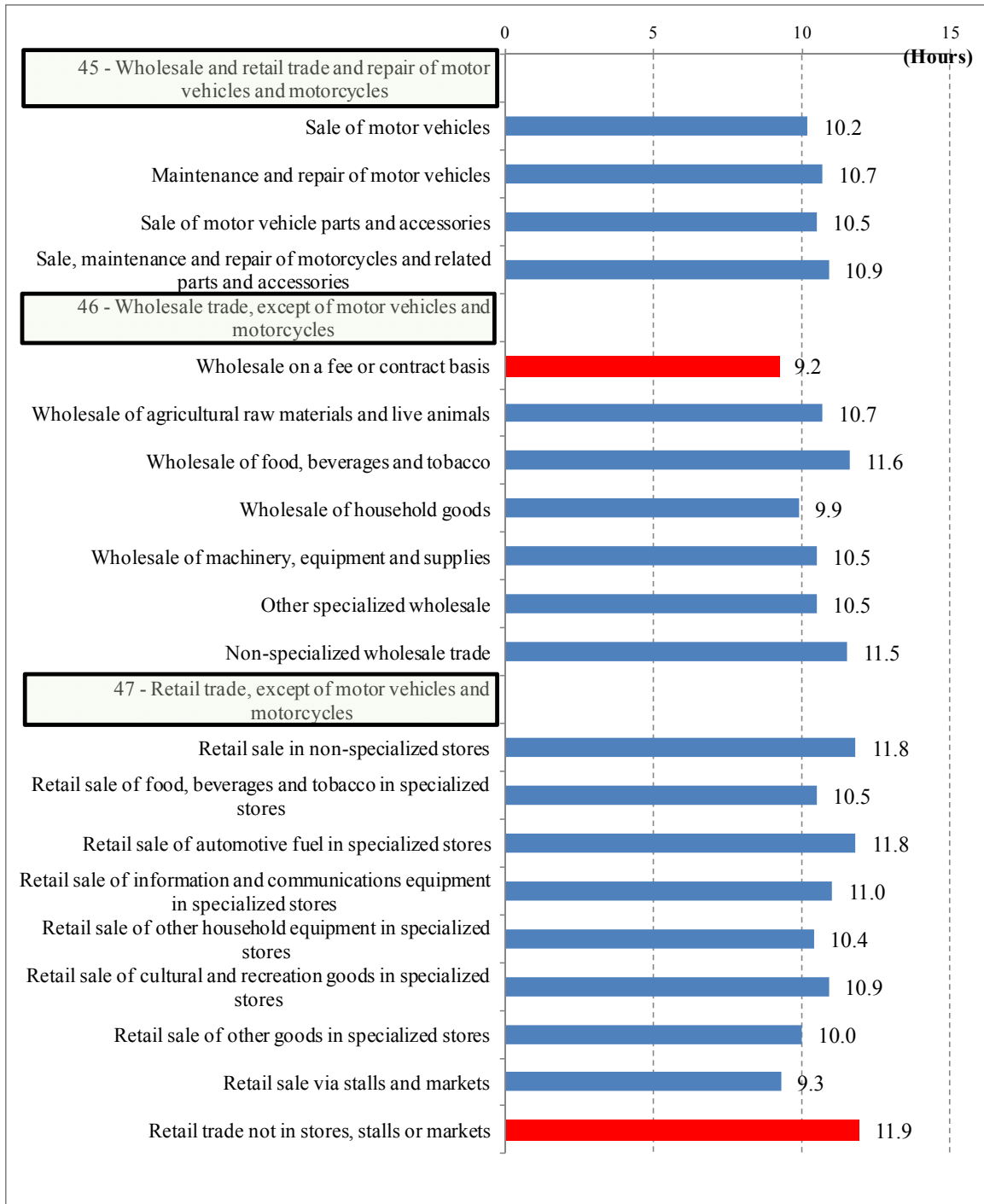


Figure 2-4-8 Average of Business Hours in Wholesale and Retail Trade Industry by Group of ISIC



Chapter 3 Employment

3-1 Number of Persons engaged

The number of persons engaged in wholesale and retail trade industry is 553,493 in Cambodia. It accounts for 33.1% of the whole person engaged in Cambodia and is the largest industry. Wholesale and retail trade industry and manufacturing industry, in which number of persons engaged account for 31.7%, cover the large part of the persons engaged in Cambodia.

(See Table 3-1-1)

Among the division of ISIC in this industry, the number of persons engaged in “Retail trade, except of motor vehicles and motorcycles” is 465,026 and it accounts for 27.8% of the number in the whole persons engaged in Cambodia. In other words, it covers 84% of the number in the whole persons engaged in this industry. “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Wholesale trade, except of motor vehicles and motorcycles” cover 9.6% and 6.4% in the rest, respectively.

Among the group of ISIC in this industry, number of persons engaged in “Retail sale in non-specialized stores” covers 40% of the whole persons engaged in this industry. Added the second largest “Retail sale via stalls and markets” and the third largest “Retail sale of food, beverages and tobacco in specialized stores” to this, number of persons engaged cover 65.8% of the total one in the whole industry in Cambodia.

(See Figure 3-1-1 and Table 3-1-2)

Table3-1-1 Number of Persons engaged by Section of ISIC

	Number of Persons Engaged	Composition Ratio(%)
All Industry(Total)	1,673,390	100.0%
B-Mining and quarrying	2,040	0.1%
C-Manufacturing	530,341	31.7%
D-Electricity, gas, steam and air conditioning supply	14,632	0.9%
E-Water supply; sewerage, waste management and remediation activities	4,208	0.3%
F-Construction	2,029	0.1%
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	553,493	33.1%
H-Transportation and storage	11,945	0.7%
I-Accommodation and food service activities	195,287	11.7%
J-Information and communication	16,589	1.0%
K-Financial and insurance activities	27,832	1.7%
L-Real estate activities	1,071	0.1%
M-Professional, scientific and technical activities	3,814	0.2%
N-Administrative and support service activities	30,080	1.8%
P-Education	130,356	7.8%
Q-Human health and social work activities	33,176	2.0%
R-Arts, entertainment and recreation	40,163	2.4%
S-Other service activities	76,334	4.6%

Figure 3-1-1 Composition Ratio of number of Persons engaged in Wholesale and Retail Trade Industry by Division of ISIC

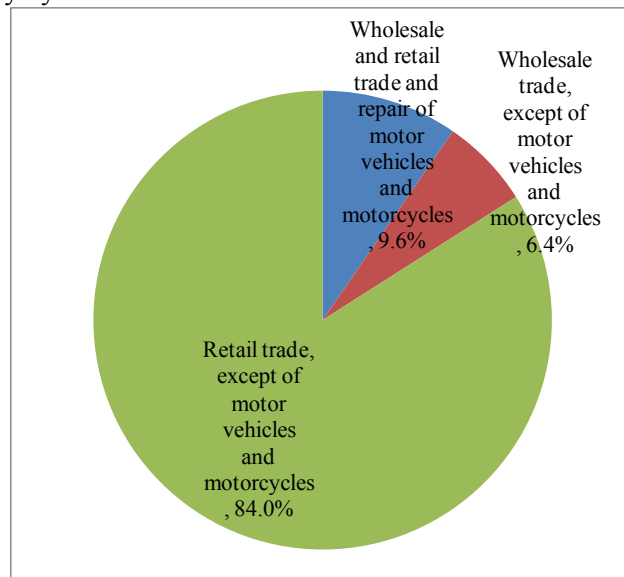


Table 3-1-2 Number of Persons engaged in Wholesale and Retail Industry by Division of ISIC and by Group of ISIC

	Number of Persons Engaged	Composition Ratio in All Industry	Composition Ratio in Wholesale & Retail Trade Industry
All Industry(Total)	1,673,390	100.0%	-
Total of Wholesale & Retail Trade Industry	553,493	33.1%	100.0%
Wholesale and retail trade and repair of motor vehicles and motorcycles	53,264	3.2%	9.6%
-Sale of motor vehicles	1,308	0.1%	0.2%
-Maintenance and repair of motor vehicles	16,414	1.0%	3.0%
-Sale of motor vehicle parts and accessories	3,948	0.2%	0.7%
-Sale, maintenance and repair of motorcycles and related parts and accessories	31,594	1.9%	5.7%
Wholesale trade, except of motor vehicles and motorcycles	35,203	2.1%	6.4%
-Wholesale on a fee or contract basis	144	0.0%	0.0%
-Wholesale of agricultural raw materials and live animals	4,640	0.3%	0.8%
-Wholesale of food, beverages and tobacco	4,824	0.3%	0.9%
-Wholesale of household goods	1,926	0.1%	0.3%
-Wholesale of machinery, equipment and supplies	3,142	0.2%	0.6%
-Other specialized wholesale	19,666	1.2%	3.6%
-Non-specialized wholesale trade	861	0.1%	0.2%
Retail trade, except of motor vehicles and motorcycles	465,026	27.8%	84.0%
-Retail sale in non-specialized stores	221,659	13.2%	40.0%
-Retail sale of food, beverages and tobacco in specialized stores	65,133	3.9%	11.8%
-Retail sale of automotive fuel in specialized stores	14,293	0.9%	2.6%
-Retail sale of information and communications equipment in specialized stores	15,974	1.0%	2.9%
-Retail sale of other household equipment in specialized stores	15,095	0.9%	2.7%
-Retail sale of cultural and recreation goods in specialized stores	4,865	0.3%	0.9%
-Retail sale of other goods in specialized stores	49,986	3.0%	9.0%
-Retail sale via stalls and markets	77,654	4.6%	14.0%
-Retail trade not in stores, stalls or markets	367	0.0%	0.1%

3-2 Size of persons engaged

In wholesale and retail trade industry, the number of persons engaged per establishment is 1.9. This is the smallest one in section of ISIC and it accounts for approximately a quarter of that of manufacturing industry, 7.4, with almost same volume of person engaged. The largest number of person per establishment is 4.0 on “Wholesale trade, except of motor vehicles and motorcycles” among division of ISIC in wholesale and retail trade industry and 8.0 on “Wholesale on a fee or contract basis” among group of ISIC in it. On the other hand, the smallest one among group of ISIC in wholesale and retail trade industry is 1.4 on “Retail sale via stalls and markets”.

(See Figure3-2-1, Figure3-2-2 and Figure3-2-3)

This is caused by the majority of small establishment operated by a few persons in wholesale and retail trade industry as mentioned before. In this industry, approximately 60% of person engaged in establishments with 1 or 2 person. In other words, persons engaged in establishments with 10 persons or more are relatively few in number. Among division of ISIC in this industry, while this fact is depicted on “Retail trade, except of motor vehicles and motorcycles”, approximately 10% of persons engaged in establishments with 10 persons or more in “Wholesale and retail trade and repair of motor vehicles and motorcycles”. In “Wholesale trade, except of motor vehicles and motorcycles”, its coverage is approximately 30% in which 9.5% of persons engaged in establishments with 100 persons or more.

(See Figure3-2-4 and Figure3-2-5)

Figure 3-2-1 Number of Persons engaged per Establishment by Section of ISIC

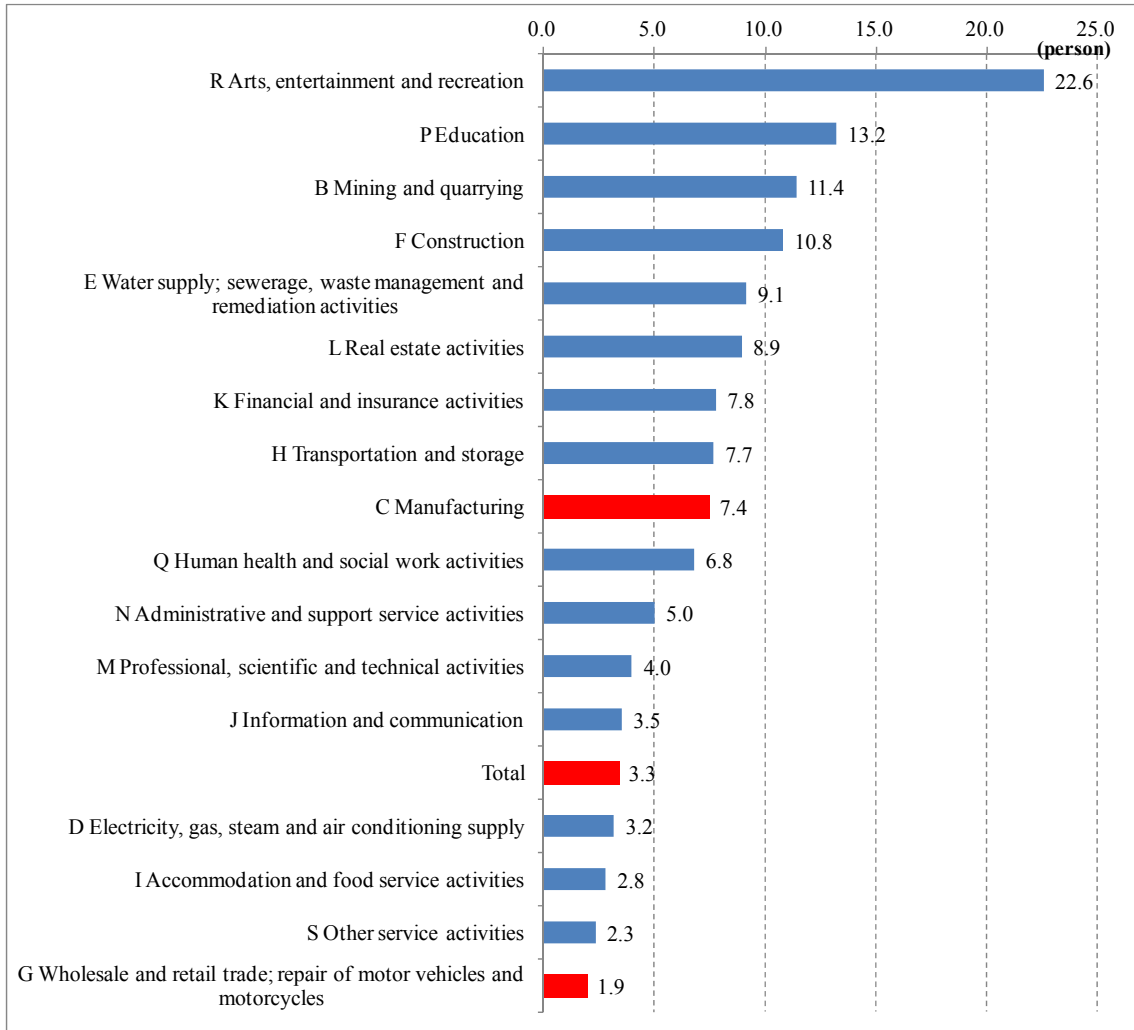


Figure 3-2-2 Number of Persons engaged per Establishment in Wholesale and Retail Trade Industry by Division of ISIC

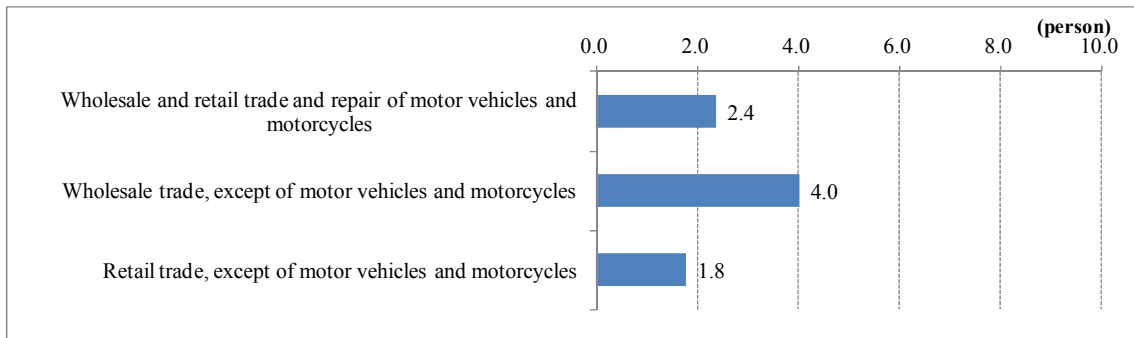


Figure 3-2-3 Number of Persons engaged in Wholesale and Retail Trade Industry per Establishment by Group of ISIC

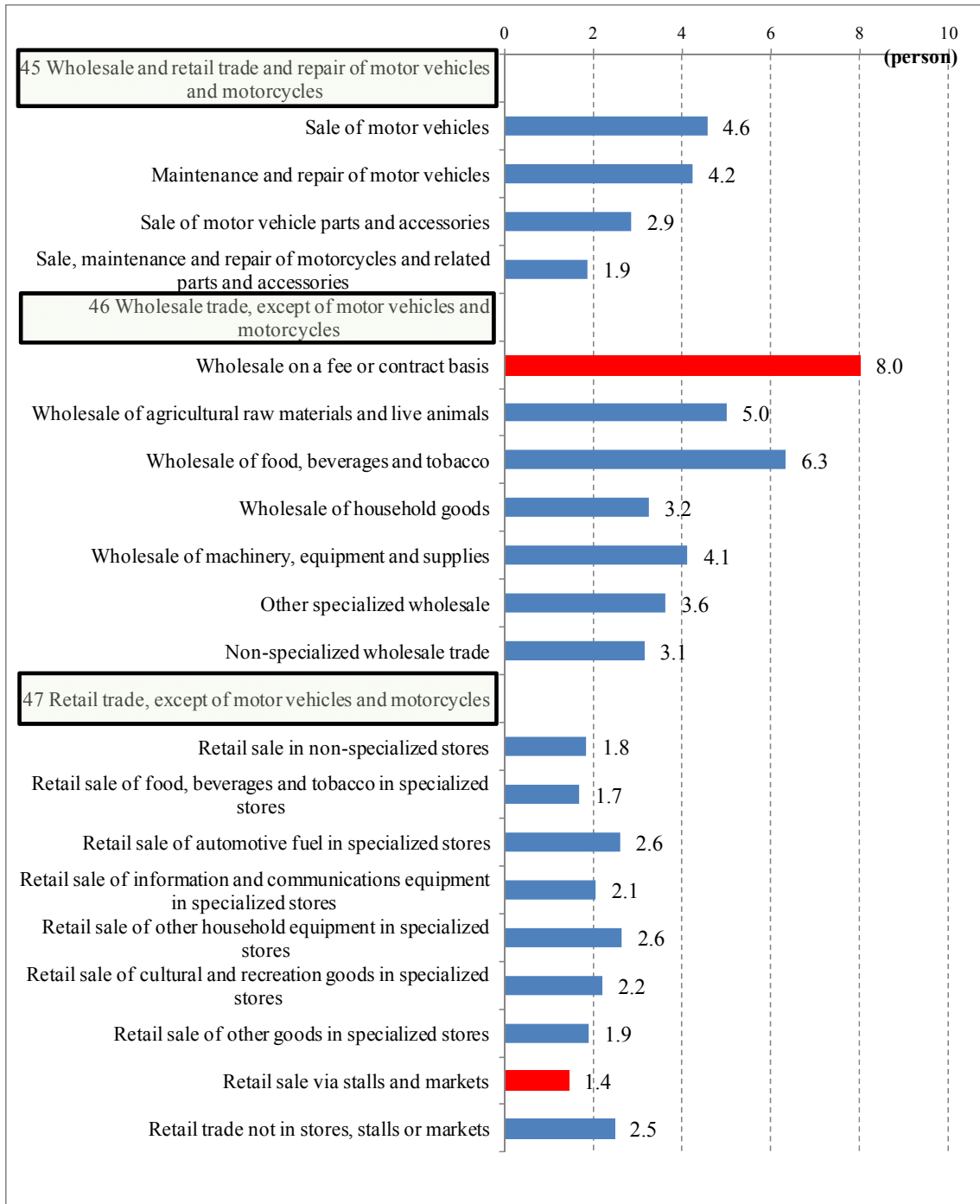


Figure 3-2-4 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Size

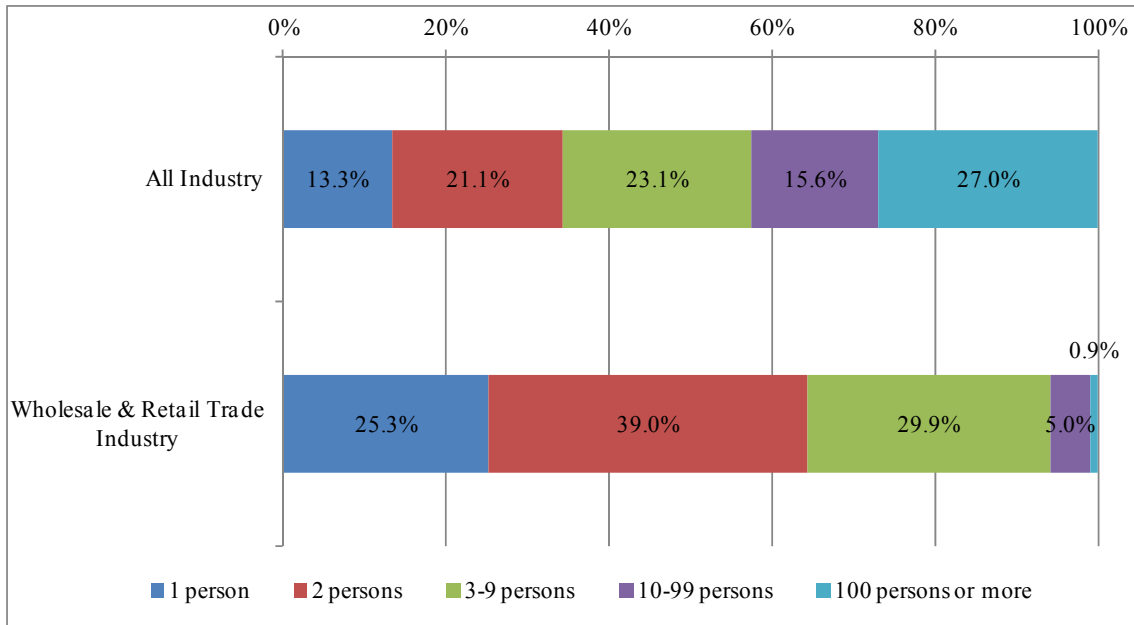
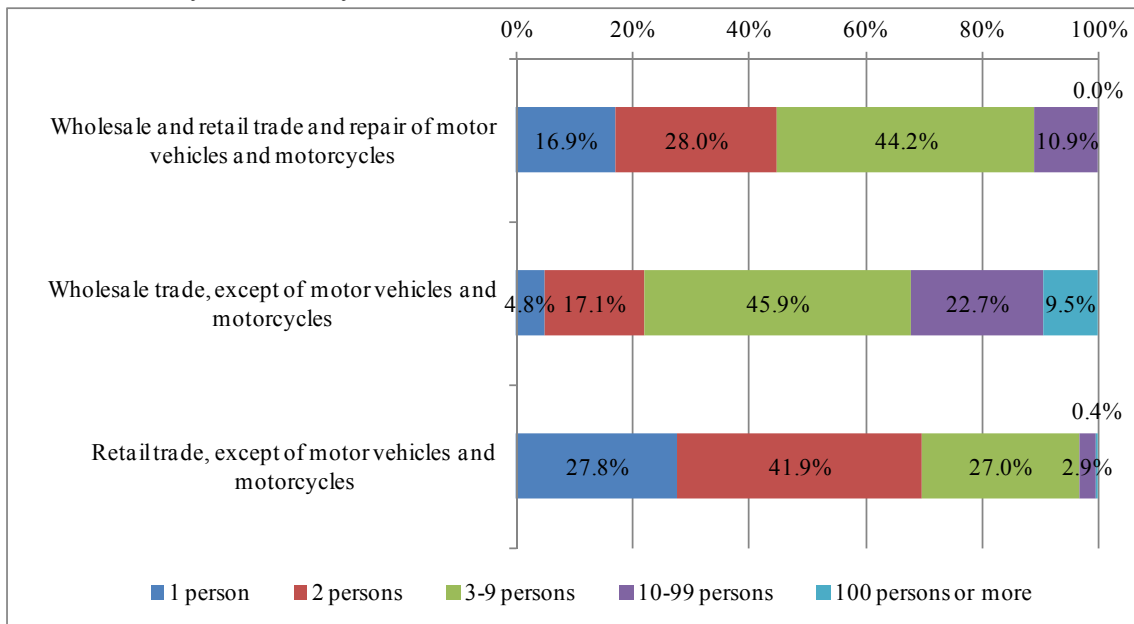


Figure 3-2-5 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Size and by Division of ISIC



3-3 Type of employee

Viewed in the light of type of employee, the composition ratio of persons engaged in “Self-employed proprietors, sole proprietors” and “Unpaid family workers” in wholesale and retail trade industry is 52.4% and 35.3%, respectively. This is larger than that of the whole establishment in Cambodia, however this also means that the composition ratio of “Regular employees” is small, 11%, in this industry. Among division of ISIC in this industry, composition ratio of persons engaged on regular employee in “Wholesale trade, except of motor vehicles and motorcycles” is 43.5% and large.

(See Figure3-3-1 and Figure3-3-2)

This is due to many individual or sole proprietors in this industry or not. In fact, type of employee in establishments of other legal status, partnership and limited or foreign company, is almost “Regular employees” and it accounts for 94.8% of the person engaged.

(See Figure3-3-3)

Figure 3-3-1 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee

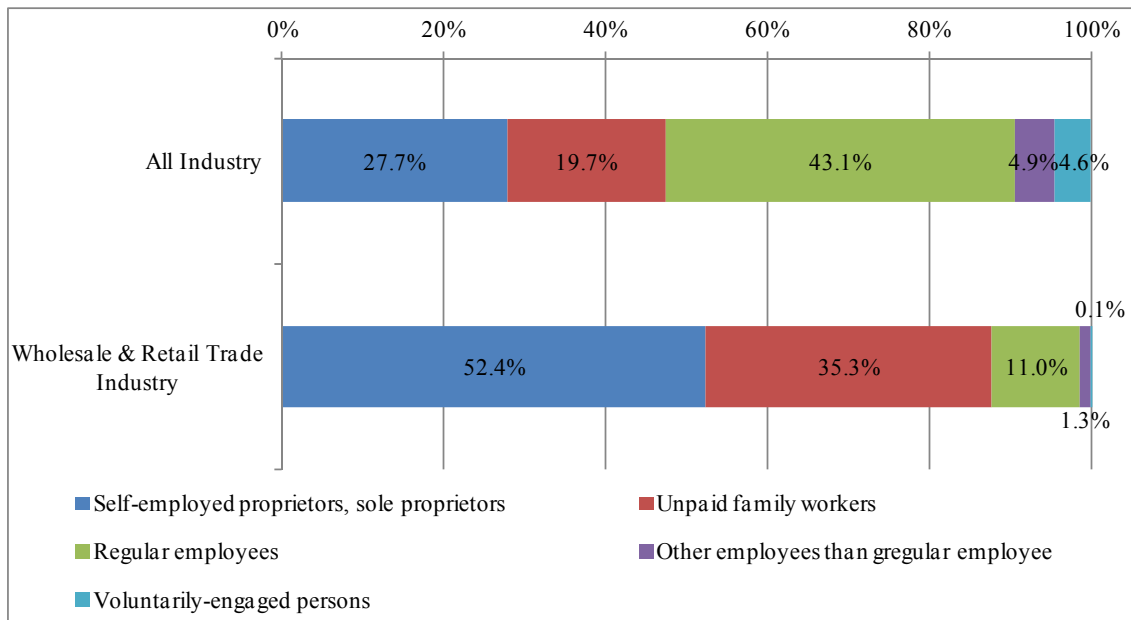


Figure 3-3-2 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee and by Division of ISIC

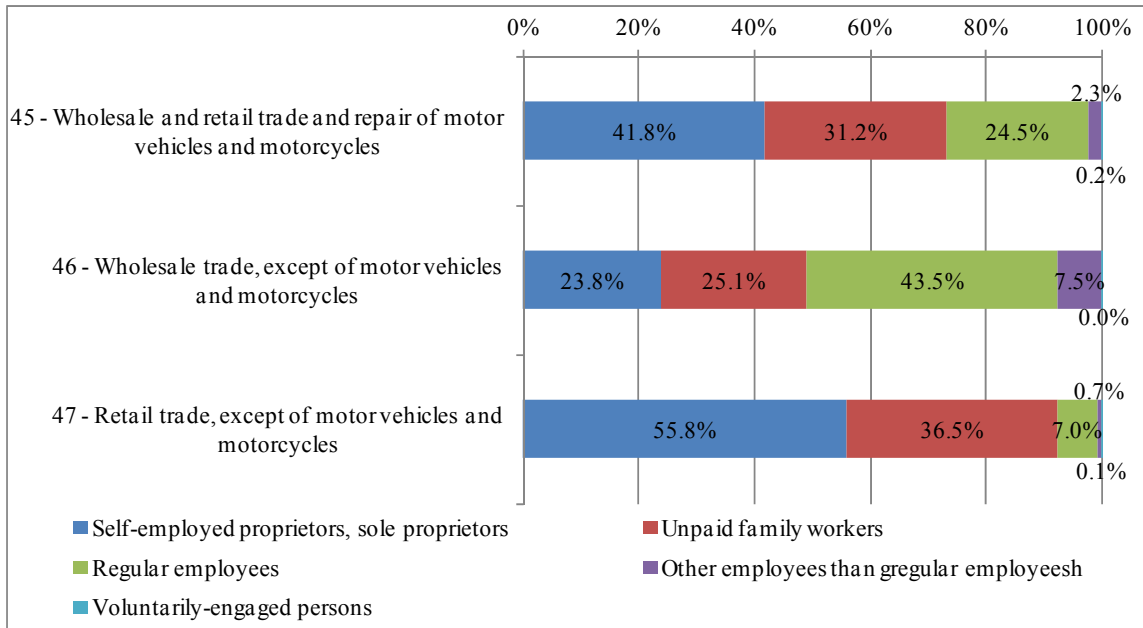
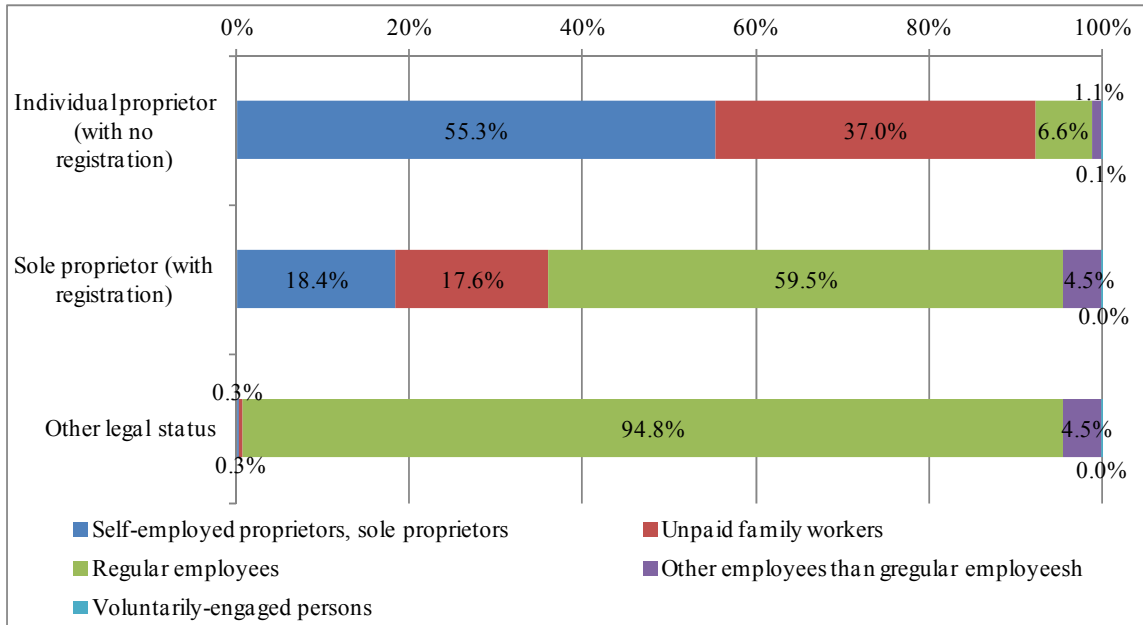


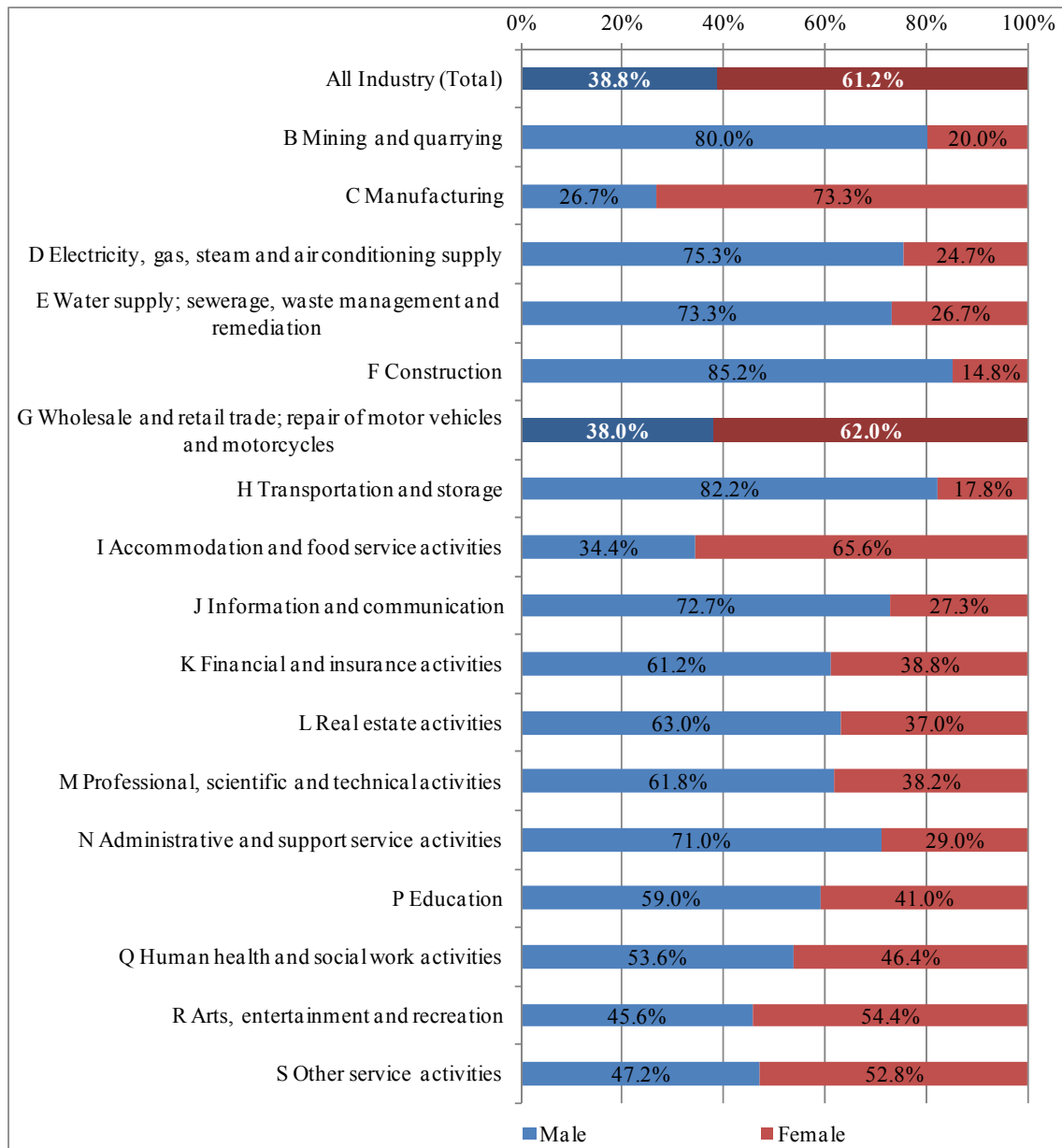
Figure 3-3-3 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee and by Type of Legal Status



3-4 Persons engaged by sex

Male covers 38.0% and female covers 62.0% of the total person engaged in wholesale and retail trade industry, which is almost same as that of the whole industry in Cambodia. Next to “Accommodation and food service activities” and “Manufacturing”, wholesale and retail trade industry is one of the industries and it has a lot of female engaged among section of ISIC. (See Figure3-4-1)

Figure 3-4-1 Composition Ratio of Persons Engaged by Sex and by Section of ISIC



This is caused by the overwhelming majority “Retail trade, except of motor vehicles and motorcycles” among the division of ISIC in wholesale and retail trade industry as mentioned before, especially in “Retail sale of food, beverages and tobacco in specialized stores”, 71.7%, and “Retail sale via stalls and markets”, 81.6%, among the group of ISIC in this industry.

By contrast, composition ratio on male engaged exceeds female’s one in “Wholesale and retail trade and repair of motor vehicles and motorcycles”, 78.6%, and “Wholesale trade, except of motor vehicles and motorcycles”, 64.5%, among the division of ISIC in this industry. In addition, male composition ratio of group belonging to these two exceeds that of female except “Wholesale of household goods”.

(See Figure3-4-2 and Figure3-4-3)

Figure 3-4-2 Composition Ratio of Persons Engaged in Wholesale and Retail Trade Industry by Sex and by Division of ISIC

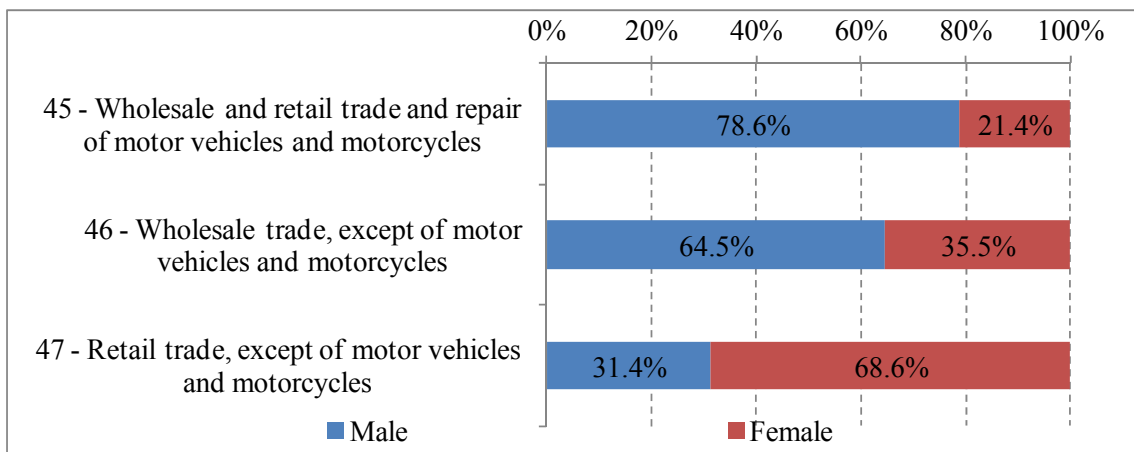
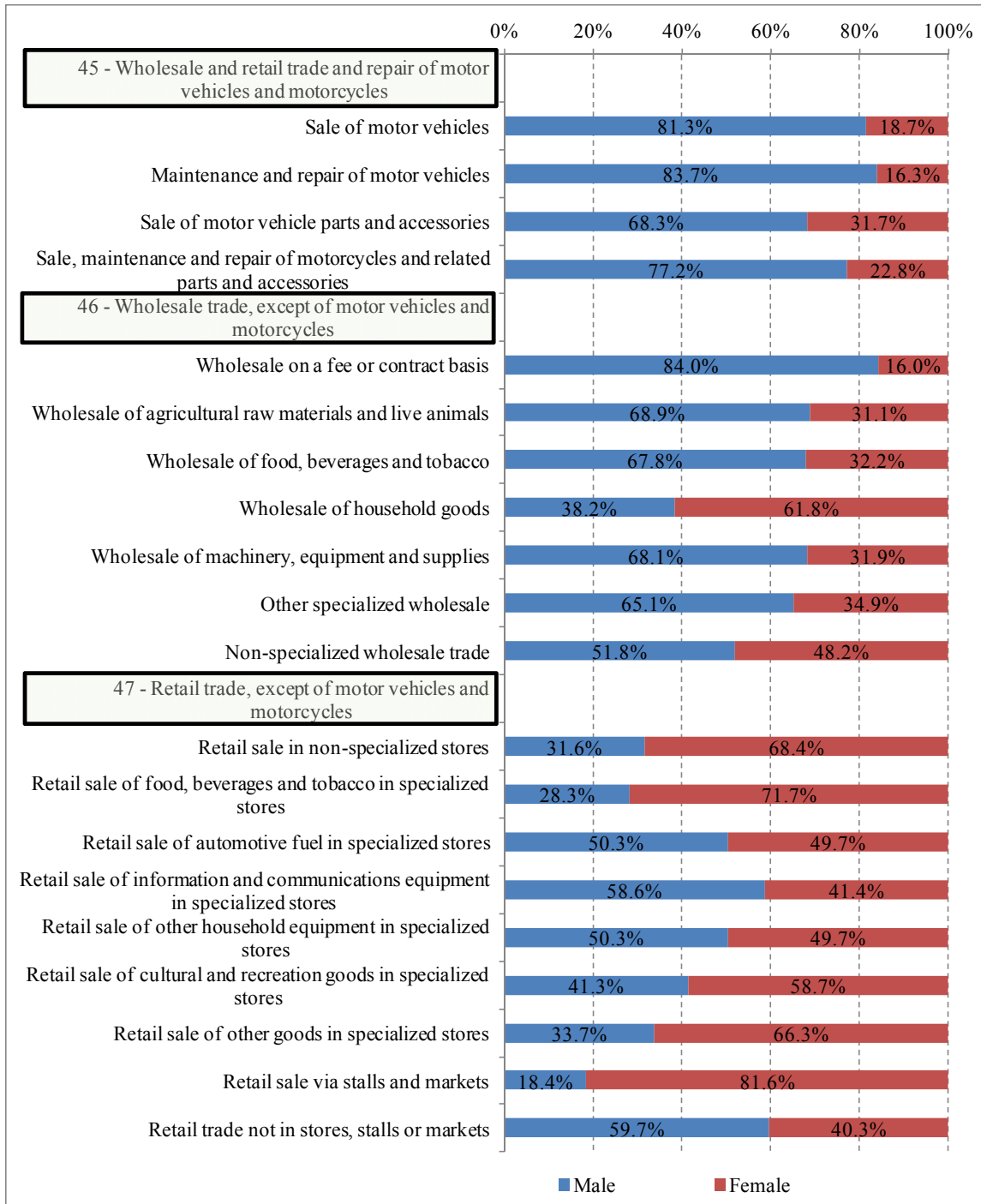


Figure 3-4-3 Composition Ratio of Persons Engaged in Wholesale and Retail Trade Industry by Sex and by Group of ISIC



3-5 Nationality of owner

In wholesale and retail trade industry, persons engaged in establishment of foreign owner cover only 1.7% of the total person engaged in this industry and it is smaller than that of the whole industry in Cambodia, 17.5%. Similarly, above tendency is depicted among almost all subsectors in this industry.

(See Figure3-5-1)

One of the reasons for this is as mentioned before, that is, composition ratio of foreign-owned establishment is fewer than that of the whole industry in Cambodia. The other reason is as follows: the number of persons engaged per establishment of foreign owner is smaller than that of the whole industry in Cambodia. It accounts for 51.8 in the whole industry in Cambodia and 4.5 in this industry.

(See Figure3-5-2)

In wholesale and retail trade industry, although the number of persons engaged per establishment itself is smaller than that of the whole industry, it is approximately 2.4 times as large as the number of persons per establishment of Cambodian owner. This means that an establishment of foreign owner may create more opportunity of job than that of Cambodian.

The number of persons engaged per establishment of foreign owner in “Wholesale trade, except of motor vehicles and motorcycles” is larger than that of the other two among division of ISIC in this industry. In addition, “Wholesale of food, beverages and tobacco” and others are large in the point of both number per foreign owned establishment and its multiple of Cambodian owner’s one among group of ISIC in this industry.

(See Figure3-5-3 and Figure3-5-4)

In the light of size of persons engaged in the whole industry, more than a half number of persons engaged in foreign-owned establishments belong to huge ones with 1,000 persons or more. Compared with this, although its ratio (among division of ISIC) on huge establishment of this industry is lesser than that of the whole industry or nothing, composition ratio of persons engaged in foreign-owned establishment with many persons is larger than that of Cambodian owner.

(See Table3-5-1)

Figure 3-5-1 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Nationality of Owners

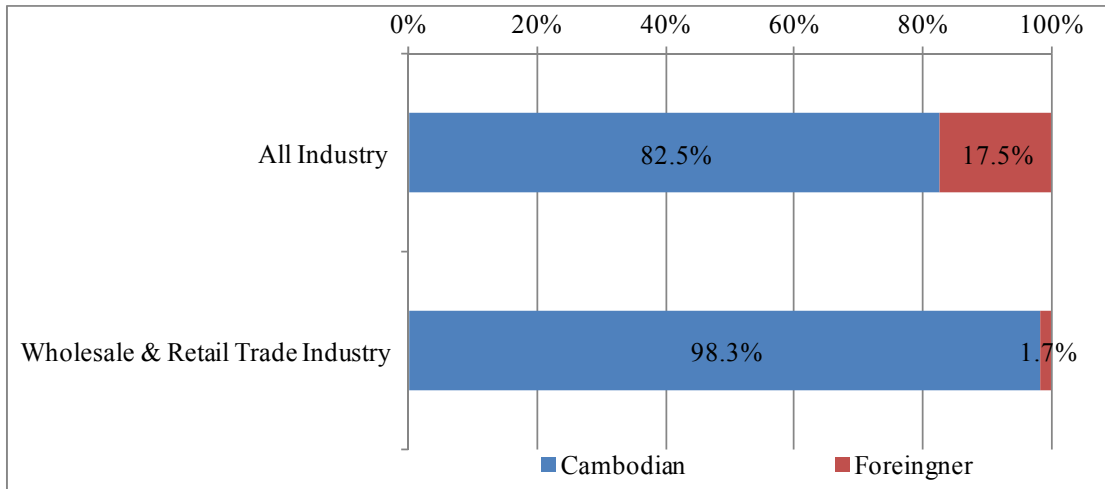


Figure 3-5-2 Number of Persons engaged in Wholesale and Retail Trade Industry per Establishment by Nationality of Owners

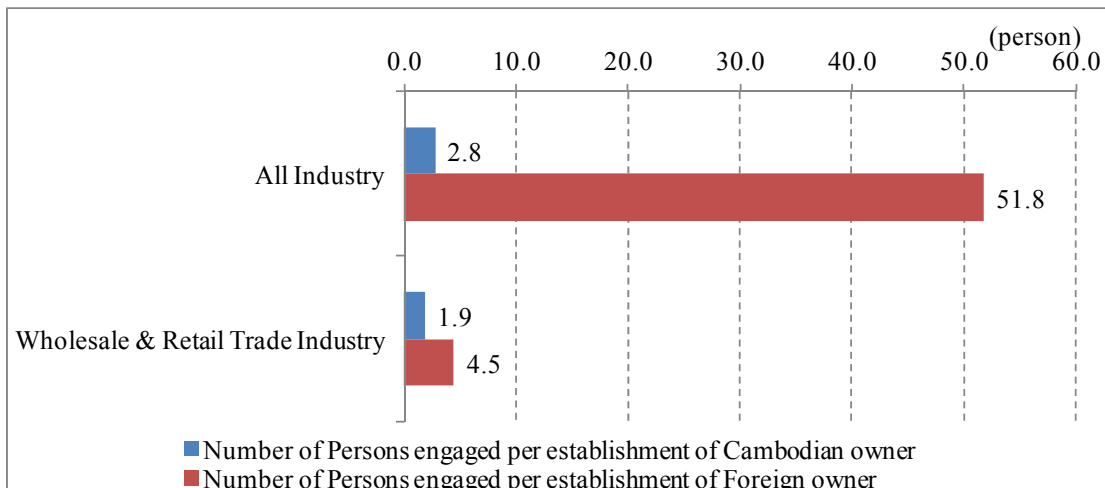


Figure 3-5-3 Number of Persons engaged in Wholesale and Retail Trade Industry per Establishment by Nationality of Ownesr and by Division of ISIC

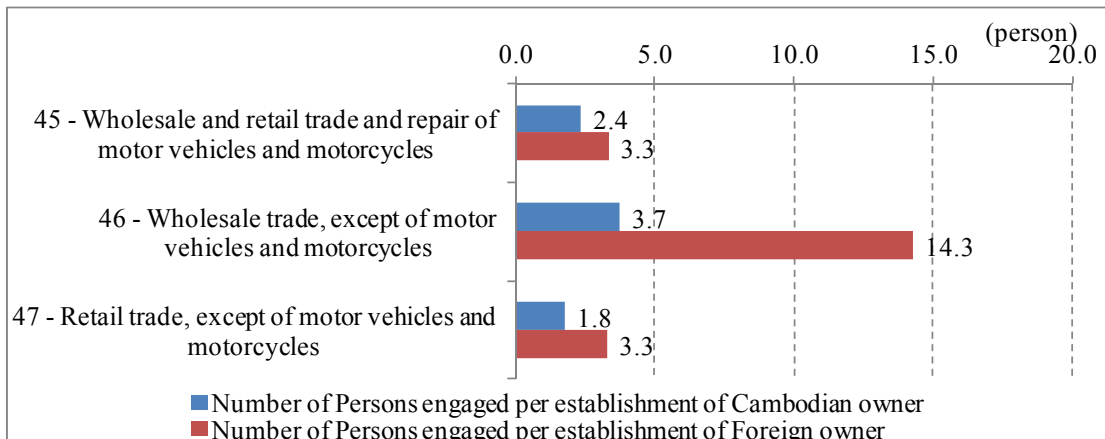


Figure 3-5-4 Number of Persons engaged in Wholesale and Retail Trade Industry per Establishment by Nationality of Owners and by Group of ISIC

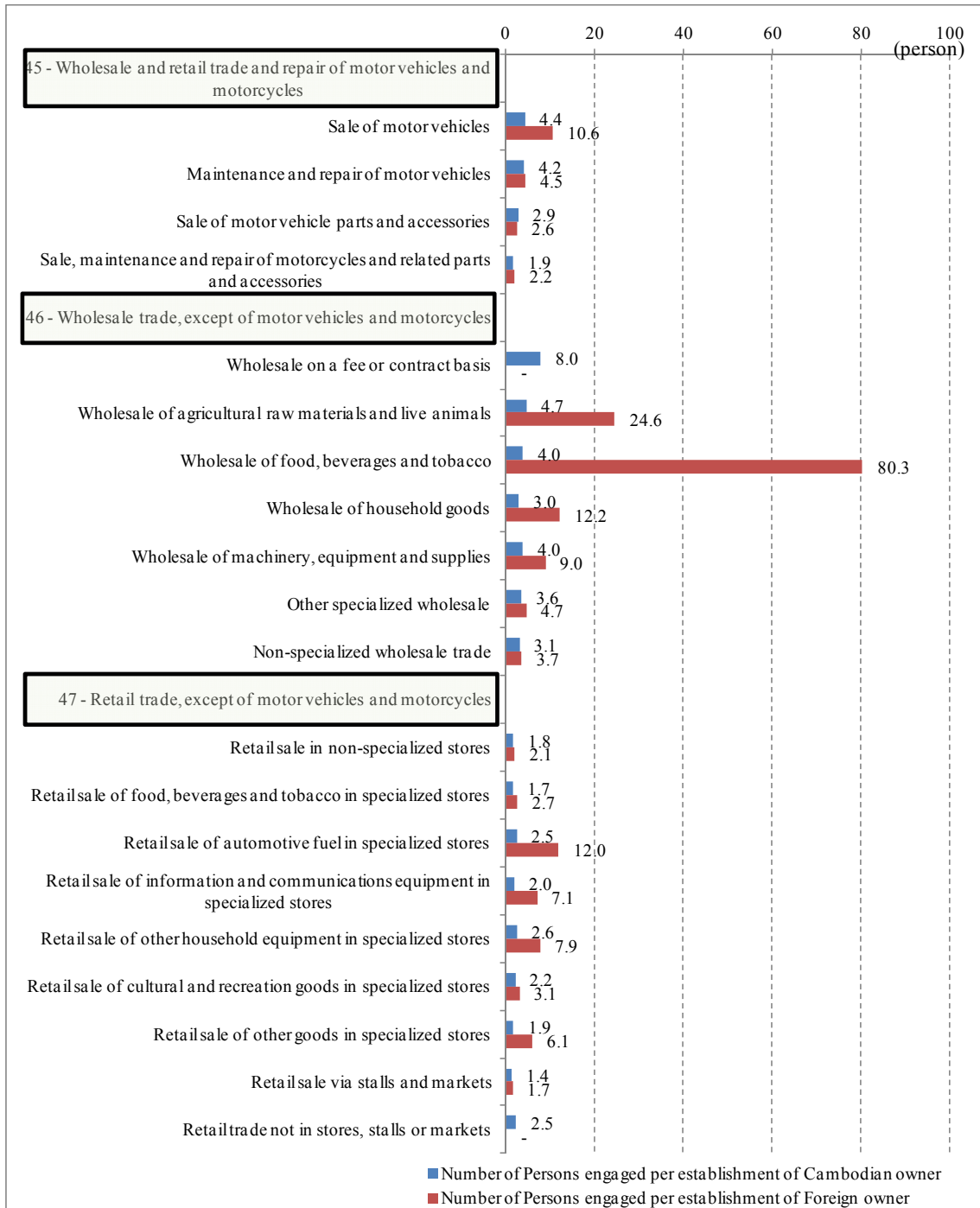


Table3-5-1 Size of Persons engaged by Nationality of Owners

-1 All Industry

	Cambodian		Foreigner		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	220,596	16.0%	1,571	0.5%	222,167	13.3%
2 persons	349,774	25.3%	2,654	0.9%	352,428	21.1%
3 persons	137,547	10.0%	1,593	0.5%	139,140	8.3%
4 persons	81,968	5.9%	1,540	0.5%	83,508	5.0%
5-9 persons	158,402	11.5%	4,885	1.7%	163,287	9.8%
10-19 persons	101,248	7.3%	4,623	1.6%	105,871	6.3%
20-49 persons	91,620	6.6%	7,851	2.7%	99,471	5.9%
50-99 persons	46,404	3.4%	8,875	3.0%	55,279	3.3%
100-499 persons	67,020	4.9%	43,218	14.8%	110,238	6.6%
500-999 persons	40,272	2.9%	46,634	16.0%	86,906	5.2%
1,000 persons or more	86,403	6.3%	168,692	57.7%	255,095	15.2%
Total	1,381,254	100%	292,136	100%	1,673,390	100%

-2 Total of Wholesale and Retail Trade Industry

	Cambodian		Foreigner		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	138,985	25.5%	787	8.4%	139,772	25.3%
2 persons	214,344	39.4%	1,280	13.6%	215,624	39.0%
3 persons	73,413	13.5%	612	6.5%	74,025	13.4%
4 persons	38,112	7.0%	572	6.1%	38,684	7.0%
5-9 persons	51,350	9.4%	1,292	13.7%	52,642	9.5%
10-19 persons	14,018	2.6%	737	7.8%	14,755	2.7%
20-49 persons	7,487	1.4%	1,394	14.8%	8,881	1.6%
50-99 persons	3,228	0.6%	627	6.7%	3,855	0.7%
100-499 persons	2,633	0.5%	588	6.2%	3,221	0.6%
500-999 persons	501	0.1%	-	-	501	0.1%
1,000 persons or more	-	-	1,533	16.3%	1,533	0.3%
Total	544,071	100%	9,422	100%	553,493	100%

-3 Wholesale and retail trade and repair of motor vehicles and motorcycles

	Cambodian		Foreigner		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	8,971	17.0%	45	9.8%	9,016	16.9%
2 persons	14,816	28.1%	72	15.8%	14,888	28.0%
3 persons	7,884	14.9%	51	11.2%	7,935	14.9%
4 persons	5,460	10.3%	48	10.5%	5,508	10.3%
5-9 persons	9,945	18.8%	149	32.6%	10,094	19.0%
10-19 persons	3,462	6.6%	23	5.0%	3,485	6.5%
20-49 persons	1,769	3.3%	69	15.1%	1,838	3.5%
50-99 persons	500	0.9%	-	-	500	0.9%
100-499 persons	-	-	-	-	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	52,807	100%	457	100%	53,264	100%

-4 Wholesale trade, except of motor vehicles and motorcycles

	Cambodian		Foreigner		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	1,642	5.1%	35	1.1%	1,677	4.8%
2 persons	5,918	18.5%	110	3.4%	6,028	17.1%
3 persons	4,002	12.5%	87	2.7%	4,089	11.6%
4 persons	3,432	10.7%	96	3.0%	3,528	10.0%
5-9 persons	8,265	25.9%	287	8.8%	8,552	24.3%
10-19 persons	3,755	11.7%	250	7.7%	4,005	11.4%
20-49 persons	2,114	6.6%	382	11.8%	2,496	7.1%
50-99 persons	1,378	4.3%	112	3.5%	1,490	4.2%
100-499 persons	952	3.0%	352	10.9%	1,304	3.7%
500-999 persons	501	1.6%	-	-	501	1.4%
1,000 persons or more	-	-	1,533	47.3%	1,533	4.4%
Total	31,959	100%	3,244	100%	35,203	100%

-5 Retail trade, except of motor vehicles and motorcycles

	Cambodian		Foreigner		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	128,372	27.9%	707	12.4%	129,079	27.8%
2 persons	193,610	42.2%	1,098	19.2%	194,708	41.9%
3 persons	61,527	13.4%	474	8.3%	62,001	13.3%
4 persons	29,220	6.4%	428	7.5%	29,648	6.4%
5-9 persons	33,140	7.2%	856	15.0%	33,996	7.3%
10-19 persons	6,801	1.5%	464	8.1%	7,265	1.6%
20-49 persons	3,604	0.8%	943	16.5%	4,547	1.0%
50-99 persons	1,350	0.3%	515	9.0%	1,865	0.4%
100-499 persons	1,681	0.4%	236	4.1%	1,917	0.4%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	459,305	100%	5,721	100%	465,026	100%

3-6 Type of unit

Person engaged in establishment of typed single is overwhelming majority in wholesale and retail trade industry. Number of persons engaged in head office and branch office cover only 0.8% and 2.3% respectively in this industry. Among division of ISIC in this industry, these composition ratios on “Wholesale trade, except of motor vehicles and motorcycles” are larger than that of the other two, and these ones cover 20% or more in “Sale of motor vehicles”, “Wholesale of food, beverages and tobacco” and “Retail sale of automotive fuel in specialized stores” in group of ISIC in this industry.

(See Figure3-6-1, Figure3-6-2 and Figure3-6-3)

For the most part, composition ratios of person engaged in head office and branch office of this industry are slightly larger than that of the whole establishment in this industry as mentioned in 1-7, however it is less than that of the whole industry.

The reason of difference on coverage of single unit, head office and branch office between persons engaged and establishment in this industry is as follows: compared with persons engaged in single units, composition ratios on size of persons engaged in larger establishments are also large in this industry.

(See Table 3-6-1)

Compared with the whole industry, one of the reasons arises from the difference of coverage on the establishment of head office and branch office between the whole industry and this industry. Moreover, number of branch office per head office in this industry is smaller than that of the whole industry as mentioned before.

The other reason comes from the number of persons engaged in a head office and a branch office. The number of persons per establishment on head office and branch office are 40.9 on head office and 6.4 on branch office in this industry, which are smaller than that of the whole industry, 148.8 and 22.3 respectively. For the most part, this tendency is depicted among division and group of ISIC in this industry.

(See Figure3-6-4, Figure3-6-5 and Figure3-6-6)

Figure 3-6-1 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Type of Unit

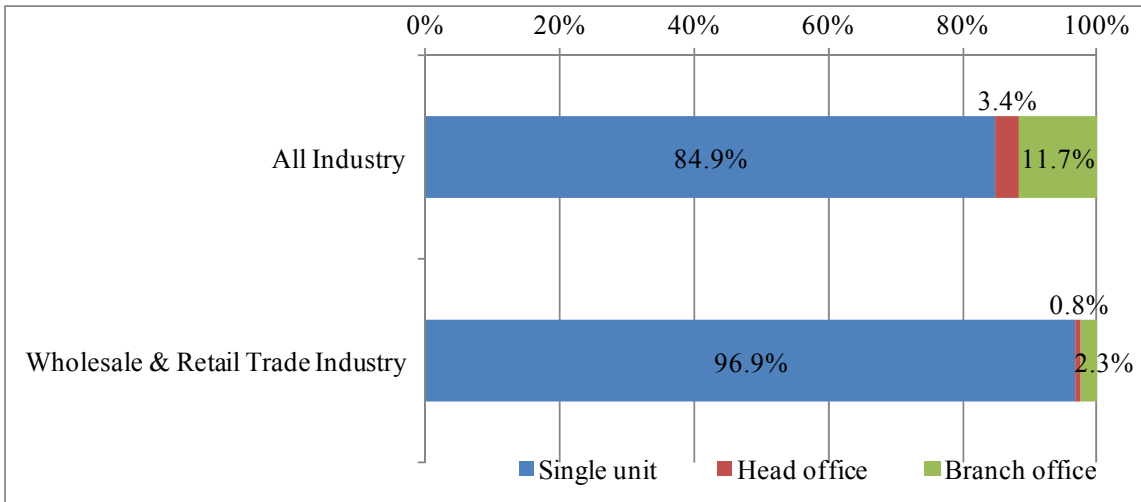


Figure 3-6-2 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Type of Unit and by Division of ISIC

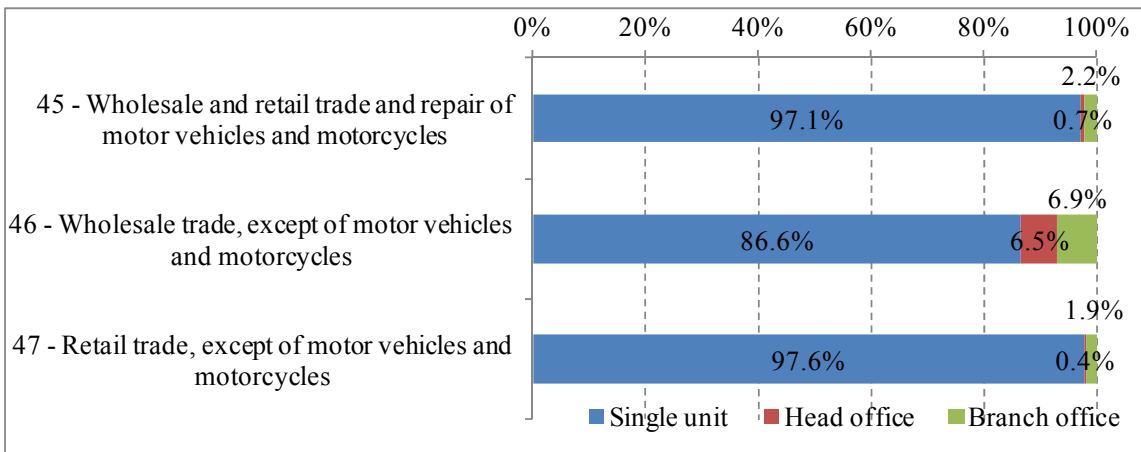


Figure 3-6-3 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Type of Unit and by Group of ISIC

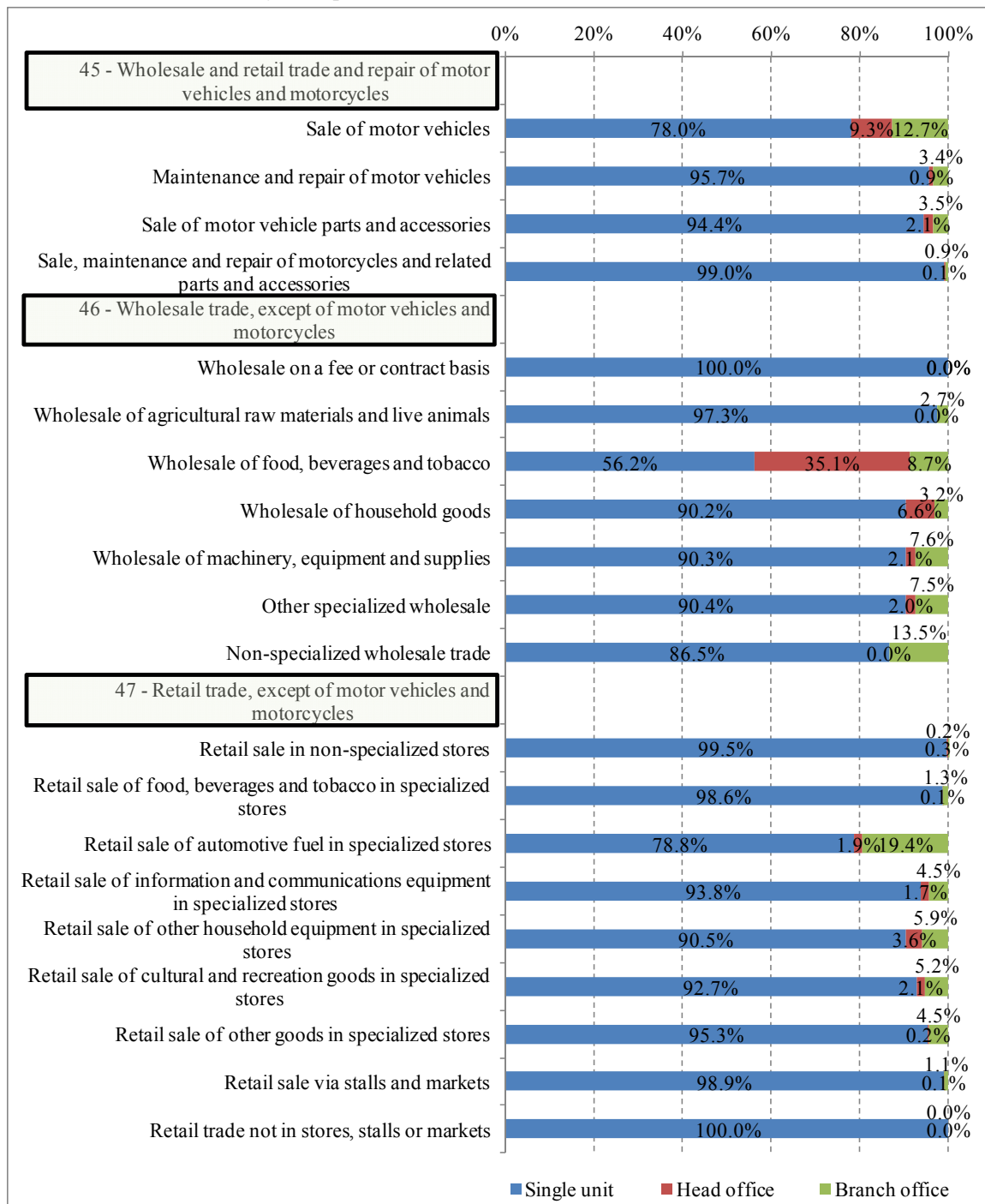


Table 3-6-1 Size of Persons engaged in Wholesale and Retail Trade Industry by Type of Unit

-1 Total of Wholesale and Retail Trade Industry

	Single Unit		Head Office		Branch Office	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	139,325	26.0%	13	0.3%	434	3.4%
2 persons	214,888	40.1%	26	0.6%	710	5.6%
3 persons	73,281	13.7%	15	0.3%	729	5.8%
4 persons	37,904	7.1%	32	0.7%	748	5.9%
5-9 persons	49,749	9.3%	156	3.3%	2,737	21.6%
10-19 persons	11,748	2.2%	240	5.2%	2,767	21.9%
20-49 persons	5,513	1.0%	523	11.2%	2,845	22.5%
50-99 persons	2,028	0.4%	965	20.7%	862	6.8%
100-499 persons	1,248	0.2%	1,154	24.8%	819	6.5%
500-999 persons	501	0.1%	-	-	-	-
1,000 persons or more	-	-	1,533	32.9%	-	-
Total	536,185	100%	4,657	100%	12,651	100%

-2 Wholesale and retail trade and repair of motor vehicles and motorcycles

	Single Unit		Head Office		Branch Office	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	8,990	17.4%	-	-	26	2.3%
2 persons	14,852	28.7%	-	-	36	3.1%
3 persons	7,851	15.2%	3	0.8%	81	7.1%
4 persons	5,432	10.5%	4	1.0%	72	6.3%
5-9 persons	9,792	18.9%	24	6.2%	278	24.2%
10-19 persons	3,250	6.3%	-	-	235	20.5%
20-49 persons	1,380	2.7%	166	42.9%	292	25.5%
50-99 persons	183	0.4%	190	49.1%	127	11.1%
100-499 persons	-	-	-	-	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	51,730	100%	387	100%	1,147	100%

-3 Wholesale trade, except of motor vehicles and motorcycles

	Single Unit		Head Office		Branch Office	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	1,638	5.4%	-	-	39	1.6%
2 persons	5,938	19.5%	-	-	90	3.7%
3 persons	4,011	13.2%	-	-	78	3.2%
4 persons	3,412	11.2%	4	0.2%	112	4.6%
5-9 persons	8,083	26.5%	14	0.6%	455	18.6%
10-19 persons	3,416	11.2%	81	3.5%	508	20.8%
20-49 persons	1,644	5.4%	163	7.1%	689	28.2%
50-99 persons	734	2.4%	493	21.5%	263	10.8%
100-499 persons	1,098	3.6%	-	-	206	8.4%
500-999 persons	501	1.6%	-	-	-	-
1,000 persons or more	-	-	1,533	67.0%	-	-
Total	30,475	100%	2,288	100%	2,440	100%

-4 Retail trade, except of motor vehicles and motorcycles

	Single Unit		Head Office		Branch Office	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	128,697	28.3%	13	0.7%	369	4.1%
2 persons	194,098	42.8%	26	1.3%	584	6.4%
3 persons	61,419	13.5%	12	0.6%	570	6.3%
4 persons	29,060	6.4%	24	1.2%	564	6.2%
5-9 persons	31,874	7.0%	118	6.0%	2,004	22.1%
10-19 persons	5,082	1.1%	159	8.0%	2,024	22.3%
20-49 persons	2,489	0.5%	194	9.8%	1,864	20.6%
50-99 persons	1,111	0.2%	282	14.2%	472	5.2%
100-499 persons	150	-	1,154	58.2%	613	6.8%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	453,980	100%	1,982	100%	9,064	100%

Figure 3-6-4 Number of Persons engaged per Establishment in Wholesale and Retail Trade

Industry by Type of Unit

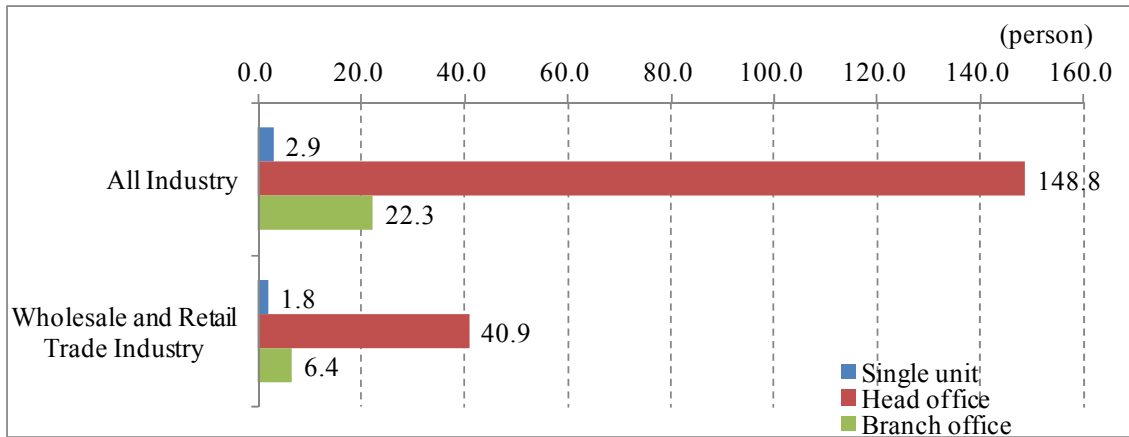


Figure 3-6-5 Number of Persons engaged per Establishment in Wholesale and Retail Trade

Industry by Type of Unit and by Division of ISIC

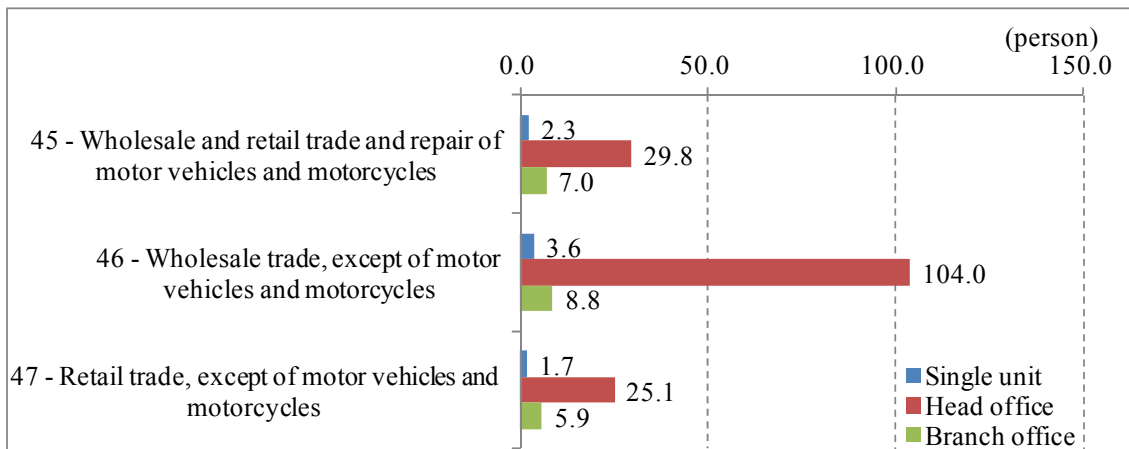
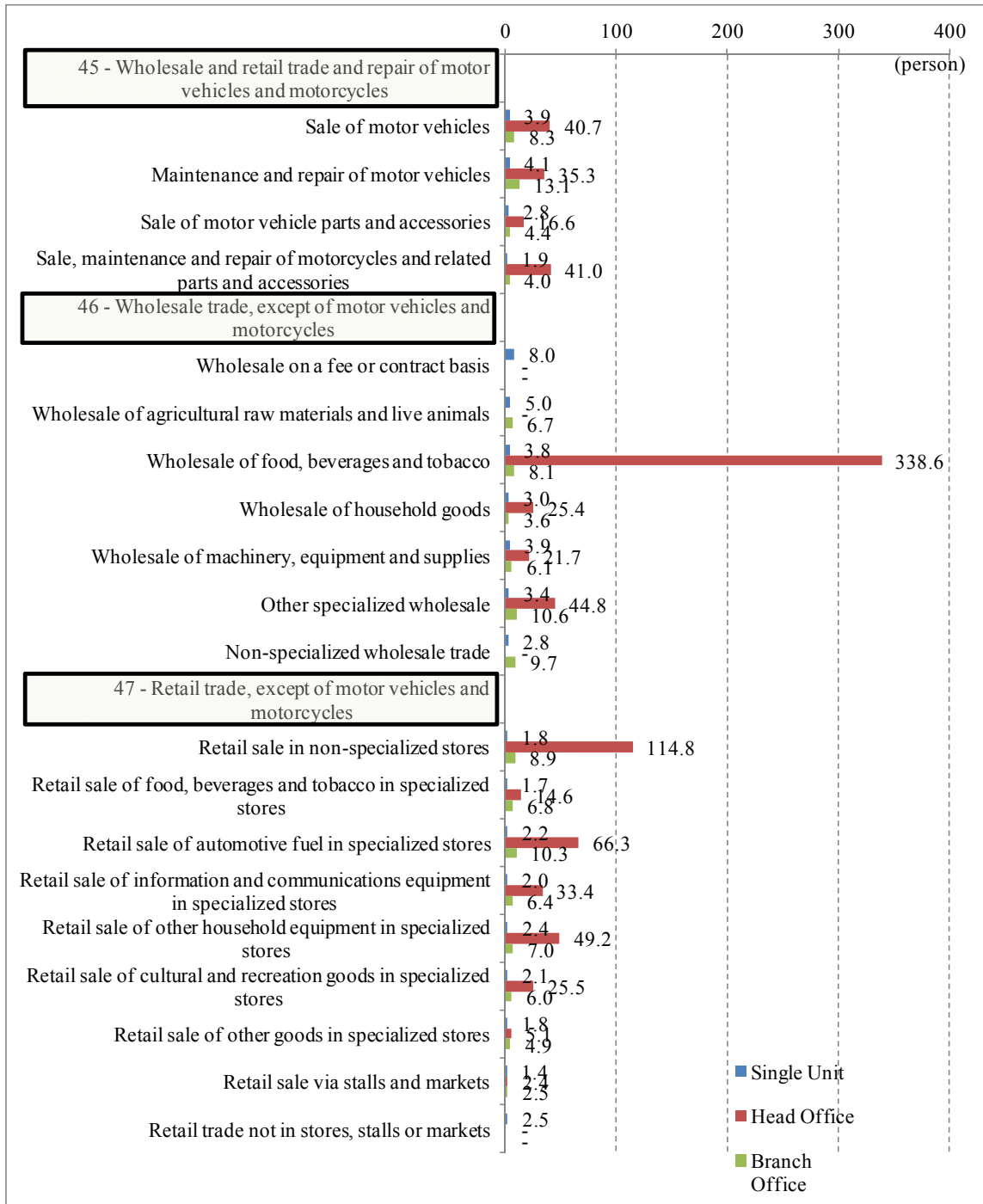


Figure 3-6-6 Number of Persons engaged per Establishment in Wholesale and Retail Trade
Industry by Type of Unit and by Group of ISIC



3-7 Year of starting business

In wholesale and retail trade industry, approximately 80% of the persons engaged belong to young establishments which start the business among first decades of the year 2000.

(See Figure3-7-1 and Figure3-7-2)

There are no huge differences on number of persons engaged per establishment by the starting year between each decade since 1980. This implies that; early starters have not developed with increase of persons engaged outstandingly; many new establishments have been starting the business, and then they create the huge opportunity of job although the number of persons engaged per establishment is small. It is good for Cambodian economy to entry new business, since increase of start-ups demonstrates the vigor of economy. It is important, however, to incubate start-ups for the development of economy.

(See Table 3-7-1)

Figure 3-7-1 Accumulated Number of Persons engaged in Wholesale and Retail Trade Industry by Year of Starting the Business

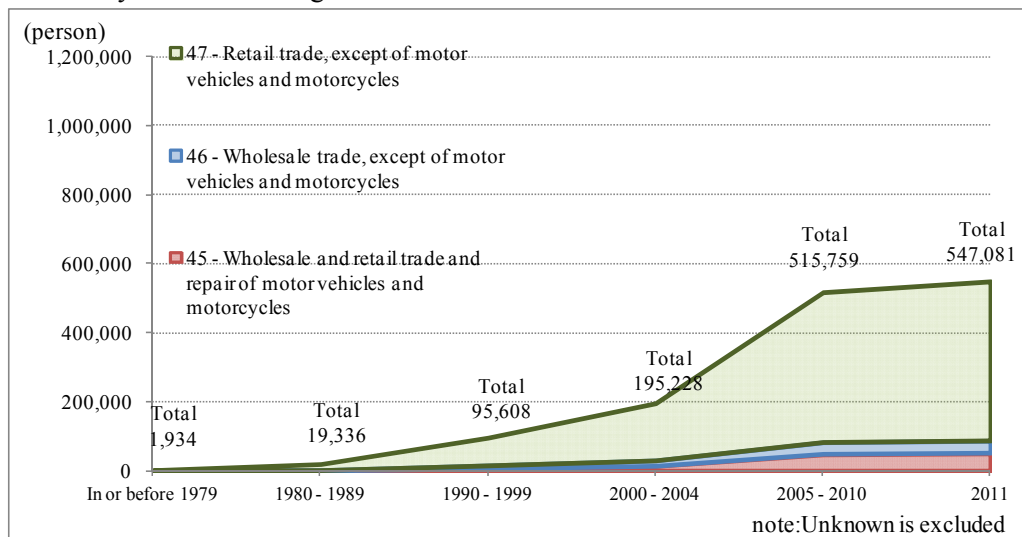


Figure 3-7-2 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Year of Starting the Business

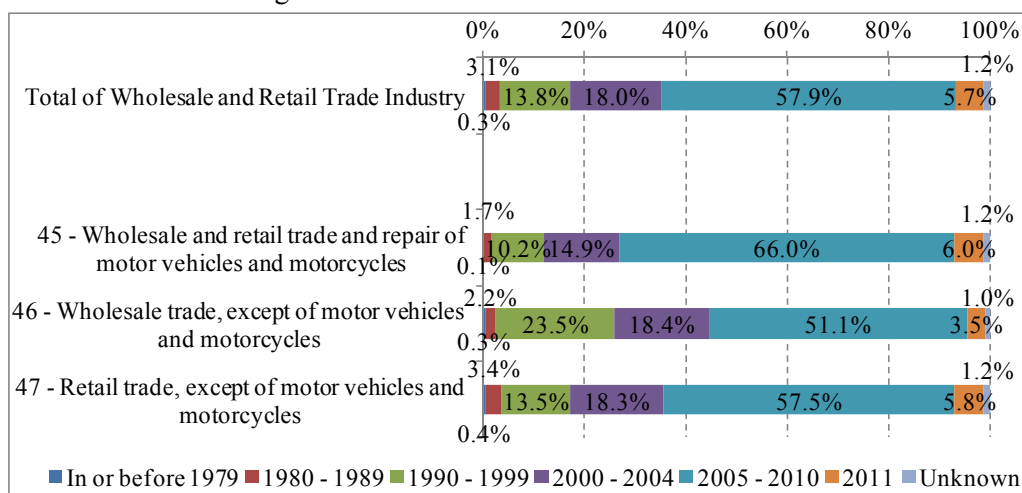


Table3-7-1 Number of Persons engaged per Establishment in Wholesale and Retail Trade
Industry by Year of Starting the Business and by Division and Group of ISIC

	In or before 1979		1980 - 1989		1990 - 1999	
	Person	Number of Establishment	Person	Number of Establishment	Person	Number of Establishment
Motor vehicles and motorcycles	1.93	29	2.42	373	2.74	1,982
-Sale of motor vehicles	-	-	1.00	1	9.19	21
-Maintenance and repair of motor vehicles	3.00	2	4.19	47	5.02	324
-Sale of motor vehicle parts and accessories	1.00	1	3.07	27	3.20	162
-Sale, maintenance and repair of motorcycles and related parts and accessories	1.88	26	2.08	298	2.09	1,475
Wholesale trade	3.79	28	3.23	245	6.17	1,340
-Wholesale on a fee or contract basis	-	-	3.50	2	2.00	3
-Wholesale of agricultural raw materials and live animals	1.67	3	3.29	28	8.04	126
-Wholesale of food, beverages and tobacco	22.00	2	2.52	27	18.02	114
-Wholesale of household goods	-	-	3.00	11	5.29	121
-Wholesale of machinery, equipment and supplies	1.75	4	3.32	19	6.51	133
-Other specialized wholesale	2.67	18	3.33	150	4.50	787
-Non-specialized wholesale trade	2.00	1	3.75	8	2.70	56
Retail trade	1.75	1,014	1.81	8,657	1.88	33,357
-Retail sale in non-specialized stores	1.85	389	1.96	3,292	2.02	11,503
-Retail sale of food, beverages and tobacco in specialized stores	1.88	194	1.84	1,226	1.87	4,310
-Retail sale of automotive fuel in specialized stores	1.78	9	2.93	102	4.86	524
-Retail sale of information and communications equipment in specialized stores	3.00	4	2.05	59	2.50	369
-Retail sale of other household equipment in specialized stores	1.95	20	2.27	290	2.73	896
-Retail sale of cultural and recreation goods in specialized stores	1.90	10	2.15	92	2.28	369
-Retail sale of other goods in specialized stores	1.90	102	1.92	880	1.87	4,434
-Retail sale via stalls and markets	1.43	285	1.49	2,711	1.48	10,933
-Retail trade not in stores, stalls or markets	1.00	1	2.40	5	2.37	19
Total	1.81	1,071	1.88	9,275	2.08	36,679

(continue)

	2000 - 2004		2005 - 2010		2011	
	Person	Number of Establish-ment	Person	Number of Establish-ment	Person	Number of Establish-ment
Motor vehicles and motorcycles	2.44	3,241	2.33	15,108	2.08	1,524
-Sale of motor vehicles	3.59	29	4.46	191	3.37	41
-Maintenance and repair of motor vehicles	4.11	529	4.22	2,671	3.62	263
-Sale of motor vehicle parts and accessories	3.05	262	2.73	849	2.78	72
-Sale, maintenance and repair of motorcycles and related parts and accessories	2.00	2,421	1.82	11,397	1.64	1,148
Wholesale trade	3.87	1,673	3.60	5,000	3.23	381
-Wholesale on a fee or contract basis	28.00	4	2.11	9	-	-
-Wholesale of agricultural raw materials and live animals	4.45	193	4.49	515	5.78	55
-Wholesale of food, beverages and tobacco	4.94	146	4.19	446	2.60	25
-Wholesale of household goods	2.77	108	2.72	331	2.38	16
-Wholesale of machinery, equipment and supplies	4.07	150	3.52	413	3.45	29
-Other specialized wholesale	3.65	1,034	3.48	3,124	2.74	249
-Non-specialized wholesale trade	2.66	38	3.35	162	4.14	7
Retail trade	1.83	46,530	1.76	152,012	1.64	16,420
-Retail sale in non-specialized stores	1.91	19,879	1.81	75,412	1.72	8,216
-Retail sale of food, beverages and tobacco in specialized stores	1.74	6,696	1.64	22,796	1.54	3,122
-Retail sale of automotive fuel in specialized stores	3.01	736	2.25	3,570	2.05	488
-Retail sale of information and communications equipment in specialized stores	2.43	878	2.00	5,791	1.70	593
-Retail sale of other household equipment in specialized stores	2.94	1,155	2.57	2,996	2.24	284
-Retail sale of cultural and recreation goods in specialized stores	2.36	458	2.14	1,148	1.86	99
-Retail sale of other goods in specialized stores	1.95	4,864	1.91	14,293	1.63	1,530
-Retail sale via stalls and markets	1.46	11,841	1.39	25,920	1.29	2,076
-Retail trade not in stores, stalls or markets	2.30	23	2.63	86	1.58	12
Total	1.94	51,444	1.86	172,120	1.71	18,325

3-8 Area of business place

In wholesale and retail trade industry, area of business place is very small, which is reflecting their activity, kind of business place and small number of persons engaged per establishment as mentioned before. Approximately a half number of persons engaged spend the time in the area under 10 square meters. This ratio is larger than that of the whole industry because of the difference of ratio on persons engaged in huge establishments having the area of 1,000 square meters or more.

(See Figure 3-8-1)

Among the division of ISIC in this industry, composition ratios on persons engaged in establishment having the area of 10 square meters or more are slightly large in “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Wholesale trade, except of motor vehicles and motorcycles”, however the ratio on establishment having the area of 1,000 square meters or more is smaller than that of the whole industry.

(See Figure 3-8-2)

In the light of number of persons engaged per establishment by area of business place, its number is around 2 in establishments having the area under 30 square meters in this industry. On the other hand, the gap is lying across the 200 square meters in the side of more spacious establishments, although the numbers are smaller than that of the whole industry. Persons engaged per establishment having the area of 1,000 square meters or more is 20.2 and 35.2 in this industry and the whole industry respectively.

(See Table 3-8-1)

Among the division of ISIC in this industry, persons engaged per establishment having the area of 200 square meters or more exceed 20 in “Wholesale trade, except of motor vehicles and motorcycles”, however its number remains around 10 under 1,000 square meters in “Wholesale and retail trade and repair of motor vehicles and motorcycles” and “Retail trade, except of motor vehicles and motorcycles”.

(See Table 3-8-2)

Figure 3-8-1 Composition Ratio of Persons engaged in Wholesale and Retail Trade Industry by Area of Business Place

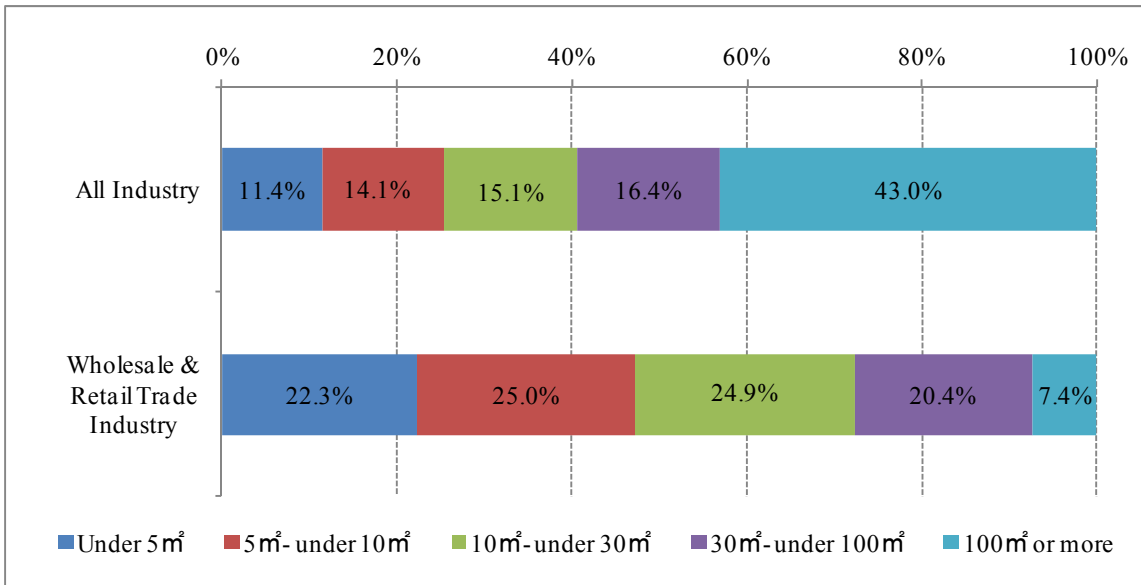


Figure 3-8-2 Composition Ratio of Numbers of Persons engaged in Wholesale and Retail Trade Industry by Area of Business Place and by Division of ISIC

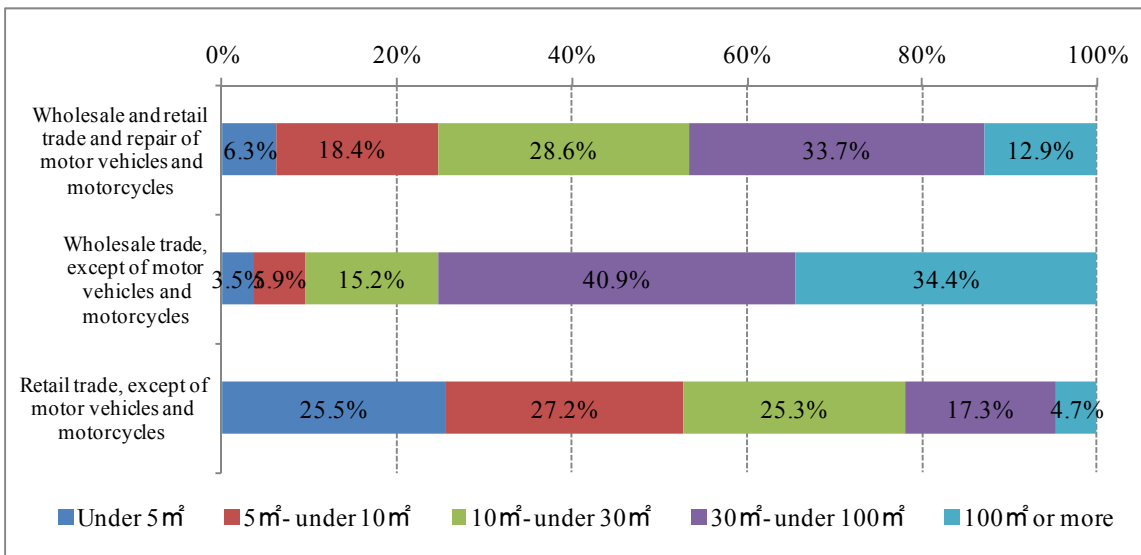


Table 3-8-1 Numbers of Persons engaged per Establishment in Wholesale and Retail Trade Industry by Area of Business Place

	All Industry		Wholesale & Retail Trade Industry	
	Number of Persons	Number of Establishments	Number of Persons	Number of Establishments
Under 5 m ²	1.4	131,758	1.4	88,143
5 m ² - under 10 m ²	1.8	133,405	1.7	81,147
10 m ² - under 30 m ²	2.1	121,055	1.9	71,309
30 m ² - under 50 m ²	3.1	53,903	2.4	29,464
50 m ² - under 100 m ²	3.8	28,877	2.8	14,618
100 m ² - under 200 m ²	6.5	16,135	3.8	6,675
200 m ² - under 500 m ²	23.9	4,649	14.1	528
500 m ² - under 1000 m ²	15.5	1,886	15.1	187
1000 m ² or more	35.2	13,466	20.2	279
Total	3.3	505,134	1.9	292,350

Table 3-8-2 Numbers of Persons engaged per Establishment in Wholesale and Retail Trade Industry by Area of Business Place and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number of Persons	Number of Establishments	Number of Persons	Number of Establishments	Number of Persons	Number of Establishments
Under 5 m ²	1.6	2,125	1.9	667	1.4	85,351
5 m ² - under 10 m ²	1.7	5,631	2.2	951	1.7	74,565
10 m ² - under 30 m ²	2.0	7,640	2.7	1,953	1.9	61,716
30 m ² - under 50 m ²	2.9	3,790	3.7	2,209	2.2	23,465
50 m ² - under 100 m ²	3.4	2,062	4.0	1,552	2.5	11,004
100 m ² - under 200 m ²	4.6	1,100	5.0	1,184	3.2	4,391
200 m ² - under 500 m ²	9.5	101	25.5	107	11.7	320
500 m ² - under 1000 m ²	9.5	31	27.4	46	11.5	110
1000 m ² or more	20.4	29	22.9	96	18.4	154
Total	2.4	22,509	4.0	8,765	1.8	261,076

Chapter 4 Province

4-1 Number of establishments by province

Establishments in wholesale and retail trade industry stand across the country, which is the same as the whole industry in Cambodia. However they concentrate in a few cities, especially in Phnom Penh, the capital of Cambodia and demographic and economically big city. Its number standing there accounts for 19.8% of the total number of establishment in this industry. The second largest city concentrating establishments in this industry is Kampong Cham and it accounts for 11.5% of the total one. The percentages of other province are less than 10%.

(See Table 4-1-1)

Among the division of ISIC in this industry, 32.6% of the total number of establishment in “Wholesale trade, except of motor vehicles and motorcycles” concentrate in Phnom Penh and is large.

(See Table 4-1-2)

Among the group of ISIC in wholesale and retail trade industry, establishments in “Wholesale of household goods” concentrate excessively in Phnom Penh and they cover 78.5% of their total number of establishments. Next to this, a lot of establishments in “Sale of motor vehicles”, “Sale of motor vehicle parts and accessories” and “Wholesale of food, beverages and tobacco” stand in Phnom Penh. They cover 61.7%, 60.9% and 45.3% of their total number of establishment respectively and it is very large.

Regarding to concentration in Phnom Penh, establishments in “Other specialized wholesale”, “Retail sale of information and communications equipment in specialized stores”, “Retail sale of other household equipment in specialized stores”, “Retail sale of cultural and recreation goods in specialized stores” and “Retail sale of other goods in specialized stores” cover approximately 30% of their total of establishment and large.

(See Table 4-1-3)

In the light of share of “Wholesale and retail trade; repair of motor vehicles and motorcycles” to the whole industry, wholesale and retail trade industry covers around 60% of the total number of establishment in many provinces and is same as that of the whole nation. The largest share is 65.7% in Otdar Meanchey. On the other hand, small ones are less than 50% and they cover 45.6%, 47.4% and 49.3% in Kep, Takeo and Kampong Chhnang. This means that these provinces distinguish other industries from that of others.

(See Table 4-1-4)

Table 4-1-1 Number of Establishments in Wholesale and Retail Trade Industry by Province

	All Industry		Wholesale and Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	21,541	4.3%	13,021	4.5%
Battambang	34,097	6.8%	21,281	7.3%
Kampong Cham	56,263	11.1%	33,506	11.5%
Kampong Chhnang	19,690	3.9%	9,701	3.3%
Kampong Speu	22,541	4.5%	12,140	4.2%
Kampong Thom	22,284	4.4%	12,724	4.4%
Kampot	17,042	3.4%	9,823	3.4%
Kandal	40,531	8.0%	22,357	7.6%
Koh Kong	5,051	1.0%	3,056	1.0%
Kratie	11,046	2.2%	6,605	2.3%
Mondul Kiri	2,222	0.4%	1,407	0.5%
Phnom Penh	95,848	19.0%	57,829	19.8%
Preah Vihear	5,317	1.1%	2,734	0.9%
Prey Veng	29,933	5.9%	17,434	6.0%
Pursat	12,075	2.4%	7,258	2.5%
Ratanak Kiri	5,480	1.1%	3,552	1.2%
Siem Reap	32,120	6.4%	19,892	6.8%
Preah Sihanouk	10,728	2.1%	5,935	2.0%
Stung Treng	4,665	0.9%	2,496	0.9%
Svay Rieng	15,245	3.0%	8,579	2.9%
Takeo	31,997	6.3%	15,182	5.2%
Otdar Meanchey	4,912	1.0%	3,229	1.1%
Kep	1,635	0.3%	746	0.3%
Pailin	2,871	0.6%	1,863	0.6%
Total	505,134	100.0%	292,350	100.0%

Table 4-1-2 Number of Establishments in Wholesale and Retail Trade Industry by Province and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	973	4.3%	369	4.2%	11,679	4.5%
Battambang	1,608	7.1%	577	6.6%	19,096	7.3%
Kampong Cham	2,982	13.2%	943	10.8%	29,581	11.3%
Kampong Chhnang	437	1.9%	207	2.4%	9,057	3.5%
Kampong Speu	912	4.1%	351	4.0%	10,877	4.2%
Kampong Thom	834	3.7%	262	3.0%	11,628	4.5%
Kampot	779	3.5%	268	3.1%	8,776	3.4%
Kandal	1,750	7.8%	729	8.3%	19,878	7.6%
Koh Kong	173	0.8%	76	0.9%	2,807	1.1%
Kratie	584	2.6%	148	1.7%	5,873	2.2%
Mondul Kiri	125	0.6%	31	0.4%	1,251	0.5%
Phnom Penh	4,957	22.0%	2,856	32.6%	50,016	19.2%
Preah Vihear	224	1.0%	60	0.7%	2,450	0.9%
Prey Veng	1,299	5.8%	402	4.6%	15,733	6.0%
Pursat	505	2.2%	135	1.5%	6,618	2.5%
Ratanak Kiri	350	1.6%	106	1.2%	3,096	1.2%
Siem Reap	1,250	5.6%	351	4.0%	18,291	7.0%
Preah Sihanouk	337	1.5%	167	1.9%	5,431	2.1%
Stung Treng	147	0.7%	34	0.4%	2,315	0.9%
Svay Rieng	730	3.2%	165	1.9%	7,684	2.9%
Takeo	1,016	4.5%	415	4.7%	13,751	5.3%
Otdar Meanchey	300	1.3%	63	0.7%	2,866	1.1%
Kep	74	0.3%	2	0.0%	670	0.3%
Pailin	163	0.7%	48	0.5%	1,652	0.6%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

Table 4-1-3 Number of Establishments in Wholesale and Retail Trade Industry by Province and by Group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	22	7.7%	192	5.0%	74	5.3%
Battambang	32	11.1%	304	7.8%	76	5.5%
Kampong Cham	34	11.8%	571	14.7%	109	7.9%
Kampong Chhnang	5	1.7%	75	1.9%	26	1.9%
Kampong Speu	-	-	110	2.8%	31	2.2%
Kampong Thom	-	-	158	4.1%	16	1.2%
Kampot	2	0.7%	112	2.9%	10	0.7%
Kandal	3	1.0%	245	6.3%	27	2.0%
Koh Kong	-	-	33	0.9%	7	0.5%
Kratie	-	-	98	2.5%	5	0.4%
Mondul Kiri	-	-	32	0.8%	-	-
Phnom Penh	177	61.7%	1,020	26.3%	843	60.9%
Preah Vihear	-	-	31	0.8%	3	0.2%
Prey Veng	1	0.3%	131	3.4%	40	2.9%
Pursat	-	-	70	1.8%	10	0.7%
Ratanak Kiri	-	-	67	1.7%	11	0.8%
Siem Reap	10	3.5%	201	5.2%	37	2.7%
Preah Sihanouk	-	-	86	2.2%	12	0.9%
Stung Treng	-	-	29	0.7%	2	0.1%
Svay Rieng	-	-	66	1.7%	11	0.8%
Takeo	1	0.3%	143	3.7%	24	1.7%
Otdar Meanchey	-	-	60	1.5%	5	0.4%
Kep	-	-	7	0.2%	-	-
Pailin	-	-	35	0.9%	5	0.4%
Total	287	100.0%	3,876	100.0%	1,384	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	685	4.0%	3	16.7%	41	4.4%
Battambang	1,196	7.1%	2	11.1%	91	9.8%
Kampong Cham	2,268	13.4%	4	22.2%	124	13.3%
Kampong Chhnang	331	2.0%	1	5.6%	58	6.2%
Kampong Speu	771	4.5%	-	-	90	9.7%
Kampong Thom	660	3.9%	-	-	61	6.6%
Kampot	655	3.9%	-	-	76	8.2%
Kandal	1,475	8.7%	-	-	66	7.1%
Koh Kong	133	0.8%	-	-	4	0.4%
Kratie	481	2.8%	1	5.6%	7	0.8%
Mondul Kiri	93	0.5%	-	-	1	0.1%
Phnom Penh	2,917	17.2%	1	5.6%	79	8.5%
Preah Vihear	190	1.1%	-	-	6	0.6%
Prey Veng	1,127	6.6%	1	5.6%	67	7.2%
Pursat	425	2.5%	-	-	16	1.7%
Ratanak Kiri	272	1.6%	-	-	25	2.7%
Siem Reap	1,002	5.9%	1	5.6%	22	2.4%
Preah Sihanouk	239	1.4%	-	-	5	0.5%
Stung Treng	116	0.7%	1	5.6%	8	0.9%
Svay Rieng	653	3.8%	1	5.6%	19	2.0%
Takeo	848	5.0%	1	5.6%	48	5.2%
Otdar Meanchey	235	1.4%	1	5.6%	4	0.4%
Kep	67	0.4%	-	-	-	-
Pailin	123	0.7%	-	-	12	1.3%
Total	16,962	100.0%	18	100.0%	930	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	32	4.2%	17	2.9%	30	3.9%
Battambang	53	6.9%	22	3.7%	56	7.3%
Kampong Cham	83	10.9%	16	2.7%	74	9.7%
Kampong Chhnang	17	2.2%	1	0.2%	21	2.8%
Kampong Speu	28	3.7%	2	0.3%	23	3.0%
Kampong Thom	22	2.9%	1	0.2%	18	2.4%
Kampot	11	1.4%	3	0.5%	15	2.0%
Kandal	27	3.5%	4	0.7%	23	3.0%
Koh Kong	9	1.2%	1	0.2%	4	0.5%
Kratie	6	0.8%	-	-	18	2.4%
Mondul Kiri	4	0.5%	-	-	3	0.4%
Phnom Penh	346	45.3%	466	78.5%	207	27.2%
Preah Vihear	1	0.1%	-	-	10	1.3%
Prey Veng	11	1.4%	6	1.0%	63	8.3%
Pursat	6	0.8%	1	0.2%	16	2.1%
Ratanak Kiri	11	1.4%	-	-	5	0.7%
Siem Reap	25	3.3%	13	2.2%	47	6.2%
Preah Sihanouk	12	1.6%	1	0.2%	10	1.3%
Stung Treng	3	0.4%	-	-	7	0.9%
Svay Rieng	6	0.8%	5	0.8%	20	2.6%
Takeo	48	6.3%	33	5.6%	58	7.6%
Otdar Meanchey	1	0.1%	1	0.2%	27	3.5%
Kep	-	-	-	-	-	-
Pailin	1	0.1%	1	0.2%	7	0.9%
Total	763	100.0%	594	100.0%	762	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	236	4.4%	10	3.6%	5,972	5.0%
Battambang	338	6.2%	15	5.5%	9,027	7.5%
Kampong Cham	624	11.5%	18	6.6%	15,366	12.8%
Kampong Chhnang	103	1.9%	6	2.2%	4,553	3.8%
Kampong Speu	207	3.8%	1	0.4%	6,992	5.8%
Kampong Thom	159	2.9%	1	0.4%	5,995	5.0%
Kampot	148	2.7%	15	5.5%	4,408	3.7%
Kandal	588	10.8%	21	7.7%	10,156	8.5%
Koh Kong	53	1.0%	5	1.8%	1,262	1.1%
Kratie	75	1.4%	41	15.0%	3,245	2.7%
Mondul Kiri	22	0.4%	1	0.4%	762	0.6%
Phnom Penh	1,707	31.5%	50	18.2%	12,011	10.0%
Preah Vihear	43	0.8%	-	-	1,315	1.1%
Prey Veng	242	4.5%	12	4.4%	9,628	8.0%
Pursat	73	1.3%	23	8.4%	3,570	3.0%
Ratanak Kiri	56	1.0%	9	3.3%	1,648	1.4%
Siem Reap	213	3.9%	30	10.9%	6,920	5.8%
Preah Sihanouk	130	2.4%	9	3.3%	1,968	1.6%
Stung Treng	15	0.3%	-	-	875	0.7%
Svay Rieng	114	2.1%	-	-	4,930	4.1%
Takeo	222	4.1%	5	1.8%	6,928	5.8%
Otdar Meanchey	27	0.5%	2	0.7%	1,501	1.3%
Kep	2	0.0%	-	-	216	0.2%
Pailin	27	0.5%	-	-	818	0.7%
Total	5,424	100.0%	274	100.0%	120,066	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	1,552	4.0%	297	5.4%	385	4.9%
Battambang	3,263	8.4%	413	7.5%	567	7.3%
Kampong Cham	4,546	11.7%	887	16.1%	761	9.8%
Kampong Chhnang	1,375	3.5%	178	3.2%	138	1.8%
Kampong Speu	1,067	2.8%	171	3.1%	285	3.7%
Kampong Thom	1,798	4.6%	179	3.3%	251	3.2%
Kampot	992	2.6%	105	1.9%	193	2.5%
Kandal	3,449	8.9%	512	9.3%	458	5.9%
Koh Kong	471	1.2%	47	0.9%	68	0.9%
Kratie	736	1.9%	152	2.8%	167	2.1%
Mondul Kiri	104	0.3%	14	0.3%	48	0.6%
Phnom Penh	7,950	20.5%	636	11.5%	2,461	31.6%
Preah Vihear	277	0.7%	81	1.5%	90	1.2%
Prey Veng	2,241	5.8%	412	7.5%	256	3.3%
Pursat	701	1.8%	83	1.5%	186	2.4%
Ratanak Kiri	230	0.6%	42	0.8%	134	1.7%
Siem Reap	2,859	7.4%	340	6.2%	472	6.1%
Preah Sihanouk	910	2.3%	110	2.0%	140	1.8%
Stung Treng	287	0.7%	172	3.1%	49	0.6%
Svay Rieng	834	2.1%	167	3.0%	198	2.5%
Takeo	2,446	6.3%	388	7.0%	301	3.9%
Otdar Meanchey	267	0.7%	72	1.3%	113	1.5%
Kep	239	0.6%	26	0.5%	16	0.2%
Pailin	203	0.5%	23	0.4%	54	0.7%
Total	38,797	100.0%	5,507	100.0%	7,791	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	328	5.7%	86	3.9%	929	3.5%
Battambang	407	7.1%	132	6.0%	1,718	6.5%
Kampong Cham	453	7.9%	185	8.4%	2,107	8.0%
Kampong Chhnang	288	5.0%	68	3.1%	607	2.3%
Kampong Speu	155	2.7%	55	2.5%	826	3.1%
Kampong Thom	127	2.2%	84	3.8%	773	2.9%
Kampot	114	2.0%	60	2.7%	604	2.3%
Kandal	329	5.8%	139	6.3%	1,835	6.9%
Koh Kong	29	0.5%	20	0.9%	281	1.1%
Kratie	58	1.0%	34	1.5%	384	1.5%
Mondul Kiri	43	0.8%	4	0.2%	97	0.4%
Phnom Penh	1,884	32.9%	743	33.7%	8,455	32.0%
Preah Vihear	16	0.3%	17	0.8%	169	0.6%
Prey Veng	247	4.3%	90	4.1%	1,060	4.0%
Pursat	74	1.3%	50	2.3%	639	2.4%
Ratanak Kiri	20	0.3%	14	0.6%	339	1.3%
Siem Reap	442	7.7%	166	7.5%	2,570	9.7%
Preah Sihanouk	119	2.1%	47	2.1%	601	2.3%
Stung Treng	39	0.7%	13	0.6%	185	0.7%
Svay Rieng	113	2.0%	49	2.2%	536	2.0%
Takeo	316	5.5%	109	4.9%	1,178	4.5%
Otdar Meanchey	77	1.3%	26	1.2%	249	0.9%
Kep	19	0.3%	2	0.1%	63	0.2%
Pailin	24	0.4%	14	0.6%	205	0.8%
Total	5,721	100.0%	2,207	100.0%	26,410	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	2,115	3.9%	15	10.1%	13,021	4.5%
Battambang	3,550	6.5%	19	12.8%	21,281	7.3%
Kampong Cham	5,257	9.7%	19	12.8%	33,506	11.5%
Kampong Chhnang	1,847	3.4%	3	2.0%	9,701	3.3%
Kampong Speu	1,279	2.3%	47	31.5%	12,140	4.2%
Kampong Thom	2,412	4.4%	9	6.0%	12,724	4.4%
Kampot	2,295	4.2%	5	3.4%	9,823	3.4%
Kandal	2,988	5.5%	12	8.1%	22,357	7.6%
Koh Kong	629	1.2%	-	-	3,056	1.0%
Kratie	1,097	2.0%	-	-	6,605	2.3%
Mondul Kiri	179	0.3%	-	-	1,407	0.5%
Phnom Penh	15,867	29.2%	9	6.0%	57,829	19.8%
Preah Vihear	485	0.9%	-	-	2,734	0.9%
Prey Veng	1,794	3.3%	5	3.4%	17,434	6.0%
Pursat	1,315	2.4%	-	-	7,258	2.5%
Ratanak Kiri	669	1.2%	-	-	3,552	1.2%
Siem Reap	4,520	8.3%	2	1.3%	19,892	6.8%
Preah Sihanouk	1,535	2.8%	1	0.7%	5,935	2.0%
Stung Treng	695	1.3%	-	-	2,496	0.9%
Svay Rieng	857	1.6%	-	-	8,579	2.9%
Takeo	2,083	3.8%	2	1.3%	15,182	5.2%
Otdar Meanchey	560	1.0%	1	0.7%	3,229	1.1%
Kep	89	0.2%	-	-	746	0.3%
Pailin	311	0.6%	-	-	1,863	0.6%
Total	54,428	100.0%	149	100.0%	292,350	100.0%

Table 4-1-4 Share of Establishments in Wholesale and Retail Trade Industry to the Whole Establishments in Cambodia

	Total of Wholesale and Retail Trade Industry			
	Division of ISIC			
	Wholesale and retail trade and repair of motor vehicles and motorcycles	Wholesale trade, except of motor vehicles and motorcycles	Retail trade, except of motor vehicles and motorcycles	
Banteay Meanchey	60.4%	4.5%	1.7%	54.2%
Battambang	62.4%	4.7%	1.7%	56.0%
Kampong Cham	59.6%	5.3%	1.7%	52.6%
Kampong Chhnang	49.3%	2.2%	1.1%	46.0%
Kampong Speu	53.9%	4.0%	1.6%	48.3%
Kampong Thom	57.1%	3.7%	1.2%	52.2%
Kampot	57.6%	4.6%	1.6%	51.5%
Kandal	55.2%	4.3%	1.8%	49.0%
Koh Kong	60.5%	3.4%	1.5%	55.6%
Kratie	59.8%	5.3%	1.3%	53.2%
Mondul Kiri	63.3%	5.6%	1.4%	56.3%
Phnom Penh	60.3%	5.2%	3.0%	52.2%
Preah Vihear	51.4%	4.2%	1.1%	46.1%
Prey Veng	58.2%	4.3%	1.3%	52.6%
Pursat	60.1%	4.2%	1.1%	54.8%
Ratanak Kiri	64.8%	6.4%	1.9%	56.5%
Siem Reap	61.9%	3.9%	1.1%	56.9%
Preah Sihanouk	55.3%	3.1%	1.6%	50.6%
Stung Treng	53.5%	3.2%	0.7%	49.6%
Svay Rieng	56.3%	4.8%	1.1%	50.4%
Takeo	47.4%	3.2%	1.3%	43.0%
Otdar Meanchey	65.7%	6.1%	1.3%	58.3%
Kep	45.6%	4.5%	0.1%	41.0%
Pailin	64.9%	5.7%	1.7%	57.5%
Total	57.9%	4.5%	1.7%	51.7%

4-2 Number of persons engaged by province

Persons engaged in wholesale and retail trade industry also concentrate in Phnom Penh, which is the same as a case of establishment. Its number in the capital accounts for 23% of the total number of persons engaged in this industry. While its percentage is the largest among provinces, it is less than that of the whole industry, 33.3%. The second largest one is 10.9% in Kampong Cham and percentages of other province are less than 10%.

(See Table 4-2-1)

Among the division of ISIC in this industry, 41.9% and 33.1% of the persons engaged in “Wholesale trade, except of motor vehicles and motorcycles” and “Wholesale and retail trade and repair of motor vehicles and motorcycles” respectively concentrate in Phnom Penh and is large.

(See Table 4-2-2)

Among the group of ISIC in this industry, persons engaged in “Wholesale of household goods”, “Sale of motor vehicles”, “Wholesale of food, beverages and tobacco” and “Sale of motor vehicle parts and accessories” concentrate excessively in Phnom Penh. They cover 88.2%, 81.6%, 71.3% and 65.1% of their total of persons engaged respectively and it is very large.

Generally speaking, while persons engaged concentrate in Phnom Penh, they in several group of ISIC in this industry also to do in other provinces. For example, persons engaged in “Wholesale on a fee or contract basis” concentrate in Banteay Meanchey and it account for 75% of their total number. In Kampong Cham, the number of persons engaged in “Wholesale of agricultural raw materials and live animals” accounts for 24.8% of their total number.

(See Table 4-2-3)

In the light of share of persons engaged in wholesale and retail trade industry to persons engaged in the whole industry, this industry covers 33.1% of the total number of persons engaged. This coverage is less than that of establishment, approximately 60%, as mentioned in 4-1. In other words, coverage of persons engaged in this industry to persons engaged in the whole industry is not as large as that of establishment.

As a whole, the coverage of persons engaged is less than that of establishments in each province, which is the same as not only the whole industry but also division of ISIC in this industry. However, the coverage itself is large in several provinces whose one exceeds 50% such as Mondul Kiri, Ratana Kiri and Otdar Meanchey.

(See Table 4-2-4)

Table 4-2-1 Number of Persons engaged in Wholesale and Retail Trade Industry by Province

	All Industry		Wholesale and Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	67,370	4.0%	24,655	4.5%
Battambang	84,790	5.1%	39,031	7.1%
Kampong Cham	143,044	8.5%	60,193	10.9%
Kampong Chhnang	57,575	3.4%	17,422	3.1%
Kampong Speu	72,341	4.3%	25,029	4.5%
Kampong Thom	48,147	2.9%	22,489	4.1%
Kampot	41,623	2.5%	17,304	3.1%
Kandal	151,146	9.0%	37,337	6.7%
Koh Kong	13,039	0.8%	5,867	1.1%
Kratie	22,835	1.4%	10,448	1.9%
Mondul Kiri	6,018	0.4%	3,065	0.6%
Phnom Penh	556,865	33.3%	127,375	23.0%
Preah Vihear	10,577	0.6%	4,571	0.8%
Prey Veng	64,335	3.8%	31,126	5.6%
Pursat	26,617	1.6%	12,777	2.3%
Ratanak Kiri	12,619	0.8%	6,668	1.2%
Siem Reap	94,326	5.6%	37,097	6.7%
Preah Sihanouk	39,475	2.4%	10,136	1.8%
Stung Treng	11,046	0.7%	4,704	0.8%
Svay Rieng	53,202	3.2%	17,491	3.2%
Takeo	70,796	4.2%	26,773	4.8%
Otdar Meanchey	13,465	0.8%	7,107	1.3%
Kep	3,937	0.2%	1,308	0.2%
Pailin	8,202	0.5%	3,520	0.6%
Total	1,673,390	100.0%	553,493	100.0%

Table 4-2-2 Number of Persons engaged in Wholesale and Retail Trade Industry by Province and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	2,118	4.0%	1,363	3.9%	21,174	4.6%
Battambang	3,484	6.5%	2,202	6.3%	33,345	7.2%
Kampong Cham	6,058	11.4%	3,454	9.8%	50,681	10.9%
Kampong Chhnang	858	1.6%	603	1.7%	15,961	3.4%
Kampong Speu	2,059	3.9%	1,276	3.6%	21,694	4.7%
Kampong Thom	1,618	3.0%	771	2.2%	20,100	4.3%
Kampot	1,549	2.9%	901	2.6%	14,854	3.2%
Kandal	3,190	6.0%	2,472	7.0%	31,675	6.8%
Koh Kong	416	0.8%	308	0.9%	5,143	1.1%
Kratie	1,001	1.9%	337	1.0%	9,110	2.0%
Mondul Kiri	313	0.6%	109	0.3%	2,643	0.6%
Phnom Penh	17,625	33.1%	14,755	41.9%	94,995	20.4%
Preah Vihear	403	0.8%	163	0.5%	4,005	0.9%
Prey Veng	2,284	4.3%	1,426	4.1%	27,416	5.9%
Pursat	1,042	2.0%	397	1.1%	11,338	2.4%
Ratanak Kiri	727	1.4%	371	1.1%	5,570	1.2%
Siem Reap	2,799	5.3%	1,332	3.8%	32,966	7.1%
Preah Sihanouk	820	1.5%	721	2.0%	8,595	1.8%
Stung Treng	372	0.7%	104	0.3%	4,228	0.9%
Svay Rieng	1,396	2.6%	567	1.6%	15,528	3.3%
Takeo	1,927	3.6%	1,126	3.2%	23,720	5.1%
Otdar Meanchey	683	1.3%	228	0.6%	6,196	1.3%
Kep	125	0.2%	7	0.0%	1,176	0.3%
Pailin	397	0.7%	210	0.6%	2,913	0.6%
Total	53,264	100.0%	35,203	100.0%	465,026	100.0%

Table 4-2-3 Number of Persons engaged in Wholesale and Retail Trade Industry by Province and by Group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	49	3.7%	601	3.7%	188	4.8%
Battambang	53	4.1%	1,001	6.1%	194	4.9%
Kampong Cham	68	5.2%	1,828	11.1%	291	7.4%
Kampong Chhnang	10	0.8%	212	1.3%	59	1.5%
Kampong Speu	-	-	419	2.6%	71	1.8%
Kampong Thom	-	-	394	2.4%	33	0.8%
Kampot	7	0.5%	357	2.2%	16	0.4%
Kandal	12	0.9%	776	4.7%	66	1.7%
Koh Kong	-	-	107	0.7%	33	0.8%
Kratie	-	-	263	1.6%	12	0.3%
Mondul Kiri	-	-	108	0.7%	-	-
Phnom Penh	1,067	81.6%	7,319	44.6%	2,570	65.1%
Preah Vihear	-	-	82	0.5%	5	0.1%
Prey Veng	1	0.1%	318	1.9%	87	2.2%
Pursat	-	-	237	1.4%	30	0.8%
Ratanak Kiri	-	-	195	1.2%	36	0.9%
Siem Reap	40	3.1%	809	4.9%	113	2.9%
Preah Sihanouk	-	-	343	2.1%	34	0.9%
Stung Treng	-	-	127	0.8%	7	0.2%
Svay Rieng	-	-	177	1.1%	25	0.6%
Takeo	1	0.1%	391	2.4%	54	1.4%
Otdar Meanchey	-	-	202	1.2%	12	0.3%
Kep	-	-	18	0.1%	-	-
Pailin	-	-	130	0.8%	12	0.3%
Total	1,308	100.0%	16,414	100.0%	3,948	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	1,280	4.1%	108	75.0%	169	3.6%
Battambang	2,236	7.1%	4	2.8%	595	12.8%
Kampong Cham	3,871	12.3%	8	5.6%	1,151	24.8%
Kampong Chhnang	577	1.8%	2	1.4%	183	3.9%
Kampong Speu	1,569	5.0%	-	-	301	6.5%
Kampong Thom	1,191	3.8%	-	-	259	5.6%
Kampot	1,169	3.7%	-	-	238	5.1%
Kandal	2,336	7.4%	-	-	268	5.8%
Koh Kong	276	0.9%	-	-	8	0.2%
Kratie	726	2.3%	2	1.4%	19	0.4%
Mondul Kiri	205	0.6%	-	-	1	0.0%
Phnom Penh	6,669	21.1%	2	1.4%	278	6.0%
Preah Vihear	316	1.0%	-	-	32	0.7%
Prey Veng	1,878	5.9%	6	4.2%	499	10.8%
Pursat	775	2.5%	-	-	73	1.6%
Ratanak Kiri	496	1.6%	-	-	131	2.8%
Siem Reap	1,837	5.8%	1	0.7%	97	2.1%
Preah Sihanouk	443	1.4%	-	-	10	0.2%
Stung Treng	238	0.8%	1	0.7%	25	0.5%
Svay Rieng	1,194	3.8%	2	1.4%	47	1.0%
Takeo	1,481	4.7%	3	2.1%	138	3.0%
Otdar Meanchey	469	1.5%	5	3.5%	18	0.4%
Kep	107	0.3%	-	-	-	-
Pailin	255	0.8%	-	-	100	2.2%
Total	31,594	100.0%	144	100.0%	4,640	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	66	1.4%	32	1.7%	95	3.0%
Battambang	126	2.6%	42	2.2%	168	5.3%
Kampong Cham	215	4.5%	45	2.3%	215	6.8%
Kampong Chhnang	44	0.9%	1	0.1%	52	1.7%
Kampong Speu	104	2.2%	5	0.3%	77	2.5%
Kampong Thom	38	0.8%	1	0.1%	45	1.4%
Kampot	148	3.1%	6	0.3%	40	1.3%
Kandal	177	3.7%	5	0.3%	50	1.6%
Koh Kong	52	1.1%	1	0.1%	7	0.2%
Kratie	15	0.3%	-	-	40	1.3%
Mondul Kiri	12	0.2%	-	-	7	0.2%
Phnom Penh	3,439	71.3%	1,699	88.2%	1,579	50.3%
Preah Vihear	5	0.1%	-	-	27	0.9%
Prey Veng	47	1.0%	11	0.6%	153	4.9%
Pursat	12	0.2%	2	0.1%	37	1.2%
Ratanak Kiri	42	0.9%	-	-	10	0.3%
Siem Reap	73	1.5%	26	1.3%	147	4.7%
Preah Sihanouk	44	0.9%	1	0.1%	21	0.7%
Stung Treng	11	0.2%	-	-	22	0.7%
Svay Rieng	19	0.4%	7	0.4%	60	1.9%
Takeo	131	2.7%	35	1.8%	173	5.5%
Otdar Meanchey	1	0.0%	2	0.1%	100	3.2%
Kep	-	-	-	-	-	-
Pailin	3	0.1%	5	0.3%	17	0.5%
Total	4,824	100.0%	1,926	100.0%	3,142	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	859	4.4%	34	3.9%	11,040	5.0%
Battambang	1,210	6.2%	57	6.6%	16,489	7.4%
Kampong Cham	1,769	9.0%	51	5.9%	28,175	12.7%
Kampong Chhnang	305	1.6%	16	1.9%	8,573	3.9%
Kampong Speu	785	4.0%	4	0.5%	14,585	6.6%
Kampong Thom	424	2.2%	4	0.5%	11,182	5.0%
Kampot	429	2.2%	40	4.6%	8,122	3.7%
Kandal	1,874	9.5%	98	11.4%	16,697	7.5%
Koh Kong	227	1.2%	13	1.5%	2,519	1.1%
Kratie	192	1.0%	69	8.0%	5,234	2.4%
Mondul Kiri	83	0.4%	6	0.7%	1,618	0.7%
Phnom Penh	7,552	38.4%	206	23.9%	21,875	9.9%
Preah Vihear	99	0.5%	-	-	2,263	1.0%
Prey Veng	683	3.5%	27	3.1%	17,446	7.9%
Pursat	221	1.1%	52	6.0%	6,602	3.0%
Ratanak Kiri	164	0.8%	24	2.8%	3,164	1.4%
Siem Reap	891	4.5%	97	11.3%	12,513	5.6%
Preah Sihanouk	609	3.1%	36	4.2%	3,037	1.4%
Stung Treng	45	0.2%	-	-	1,808	0.8%
Svay Rieng	432	2.2%	-	-	10,539	4.8%
Takeo	628	3.2%	18	2.1%	12,913	5.8%
Otdar Meanchey	93	0.5%	9	1.0%	3,390	1.5%
Kep	7	0.0%	-	-	399	0.2%
Pailin	85	0.4%	-	-	1,476	0.7%
Total	19,666	100.0%	861	100.0%	221,659	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	2,839	4.4%	687	4.8%	748	4.7%
Battambang	5,351	8.2%	1,016	7.1%	1,171	7.3%
Kampong Cham	6,929	10.6%	1,805	12.6%	1,340	8.4%
Kampong Chhnang	2,334	3.6%	420	2.9%	267	1.7%
Kampong Speu	1,958	3.0%	501	3.5%	542	3.4%
Kampong Thom	2,962	4.5%	430	3.0%	432	2.7%
Kampot	1,592	2.4%	248	1.7%	370	2.3%
Kandal	5,460	8.4%	1,027	7.2%	741	4.6%
Koh Kong	903	1.4%	131	0.9%	141	0.9%
Kratie	1,061	1.6%	287	2.0%	277	1.7%
Mondul Kiri	270	0.4%	47	0.3%	111	0.7%
Phnom Penh	13,878	21.3%	3,259	22.8%	5,832	36.5%
Preah Vihear	477	0.7%	157	1.1%	143	0.9%
Prey Veng	3,520	5.4%	816	5.7%	472	3.0%
Pursat	1,171	1.8%	225	1.6%	329	2.1%
Ratanak Kiri	448	0.7%	134	0.9%	256	1.6%
Siem Reap	5,010	7.7%	883	6.2%	1,025	6.4%
Preah Sihanouk	1,674	2.6%	334	2.3%	267	1.7%
Stung Treng	534	0.8%	354	2.5%	103	0.6%
Svay Rieng	1,562	2.4%	359	2.5%	383	2.4%
Takeo	3,865	5.9%	859	6.0%	621	3.9%
Otdar Meanchey	575	0.9%	202	1.4%	244	1.5%
Kep	405	0.6%	53	0.4%	26	0.2%
Pailin	355	0.5%	59	0.4%	133	0.8%
Total	65,133	100.0%	14,293	100.0%	15,974	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	715	4.7%	191	3.9%	1,600	3.2%
Battambang	825	5.5%	262	5.4%	3,116	6.2%
Kampong Cham	911	6.0%	368	7.6%	3,654	7.3%
Kampong Chhnang	600	4.0%	134	2.8%	989	2.0%
Kampong Speu	331	2.2%	103	2.1%	1,583	3.2%
Kampong Thom	248	1.6%	157	3.2%	1,279	2.6%
Kampot	238	1.6%	109	2.2%	1,027	2.1%
Kandal	652	4.3%	252	5.2%	3,120	6.2%
Koh Kong	85	0.6%	39	0.8%	461	0.9%
Kratie	117	0.8%	65	1.3%	617	1.2%
Mondul Kiri	79	0.5%	9	0.2%	180	0.4%
Phnom Penh	6,789	45.0%	1,938	39.8%	18,063	36.1%
Preah Vihear	31	0.2%	36	0.7%	268	0.5%
Prey Veng	594	3.9%	171	3.5%	1,832	3.7%
Pursat	152	1.0%	85	1.7%	1,033	2.1%
Ratanak Kiri	35	0.2%	27	0.6%	569	1.1%
Siem Reap	1,183	7.8%	402	8.3%	5,212	10.4%
Preah Sihanouk	237	1.6%	104	2.1%	959	1.9%
Stung Treng	82	0.5%	23	0.5%	400	0.8%
Svay Rieng	309	2.0%	93	1.9%	1,013	2.0%
Takeo	562	3.7%	208	4.3%	1,993	4.0%
Otdar Meanchey	201	1.3%	64	1.3%	512	1.0%
Kep	48	0.3%	3	0.1%	105	0.2%
Pailin	71	0.5%	22	0.5%	401	0.8%
Total	15,095	100.0%	4,865	100.0%	49,986	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Banteay Meanchey	3,324	4.3%	30	8.2%	24,655	4.5%
Battambang	5,086	6.5%	29	7.9%	39,031	7.1%
Kampong Cham	7,435	9.6%	64	17.4%	60,193	10.9%
Kampong Chhnang	2,639	3.4%	5	1.4%	17,422	3.1%
Kampong Speu	1,965	2.5%	126	34.3%	25,029	4.5%
Kampong Thom	3,379	4.4%	31	8.4%	22,489	4.1%
Kampot	3,138	4.0%	10	2.7%	17,304	3.1%
Kandal	3,692	4.8%	34	9.3%	37,337	6.7%
Koh Kong	864	1.1%	-	-	5,867	1.1%
Kratie	1,452	1.9%	-	-	10,448	1.9%
Mondul Kiri	329	0.4%	-	-	3,065	0.6%
Phnom Penh	23,343	30.1%	18	4.9%	127,375	23.0%
Preah Vihear	630	0.8%	-	-	4,571	0.8%
Prey Veng	2,557	3.3%	8	2.2%	31,126	5.6%
Pursat	1,741	2.2%	-	-	12,777	2.3%
Ratanak Kiri	937	1.2%	-	-	6,668	1.2%
Siem Reap	6,734	8.7%	4	1.1%	37,097	6.7%
Preah Sihanouk	1,980	2.5%	3	0.8%	10,136	1.8%
Stung Treng	924	1.2%	-	-	4,704	0.8%
Svay Rieng	1,270	1.6%	-	-	17,491	3.2%
Takeo	2,696	3.5%	3	0.8%	26,773	4.8%
Otdar Meanchey	1,006	1.3%	2	0.5%	7,107	1.3%
Kep	137	0.2%	-	-	1,308	0.2%
Pailin	396	0.5%	-	-	3,520	0.6%
Total	77,654	100.0%	367	100.0%	553,493	100.0%

Table 4-2-4 Share of Persons engaged in Wholesale and Retail Trade Industry to Person engaged in the Whole Industry in Cambodia

	Total of Wholesale and Retail Trade Industry			
	Division of ISIC			
	Wholesale and retail trade and repair of motor vehicles and motorcycles	Wholesale trade, except of motor vehicles and motorcycles	Retail trade, except of motor vehicles and motorcycles	
Banteay Meanchey	36.6%	3.1%	2.0%	31.4%
Battambang	46.0%	4.1%	2.6%	39.3%
Kampong Cham	42.1%	4.2%	2.4%	35.4%
Kampong Chhnang	30.3%	1.5%	1.0%	27.7%
Kampong Speu	34.6%	2.8%	1.8%	30.0%
Kampong Thom	46.7%	3.4%	1.6%	41.7%
Kampot	41.6%	3.7%	2.2%	35.7%
Kandal	24.7%	2.1%	1.6%	21.0%
Koh Kong	45.0%	3.2%	2.4%	39.4%
Kratie	45.8%	4.4%	1.5%	39.9%
Mondul Kiri	50.9%	5.2%	1.8%	43.9%
Phnom Penh	22.9%	3.2%	2.6%	17.1%
Preah Vihear	43.2%	3.8%	1.5%	37.9%
Prey Veng	48.4%	3.6%	2.2%	42.6%
Pursat	48.0%	3.9%	1.5%	42.6%
Ratanak Kiri	52.8%	5.8%	2.9%	44.1%
Siem Reap	39.3%	3.0%	1.4%	34.9%
Preah Sihanouk	25.7%	2.1%	1.8%	21.8%
Stung Treng	42.6%	3.4%	0.9%	38.3%
Svay Rieng	32.9%	2.6%	1.1%	29.2%
Takeo	37.8%	2.7%	1.6%	33.5%
Otdar Meanchey	52.8%	5.1%	1.7%	46.0%
Kep	33.2%	3.2%	0.2%	29.9%
Pailin	42.9%	4.8%	2.6%	35.5%
Total	33.1%	3.2%	2.1%	27.8%

Chapter 5 Financial conditions

5-1 Annual sales

Amount of annual sales in wholesale and retail trade industry is approximately 5,282 million US dollars. It accounts for 41.7% of the total amount in the whole industry in Cambodia and its coverage is the largest one among the section of ISIC. Next to this is 22.2% of the manufacturing industry and the other industries is less than 7.5% of “Accommodation and food service activities”, the 3rd largest one.

Whereas the coverage is the largest, annual sales per entity in this industry is 13,754 US dollars and little among the section of ISIC, which ranks the 4th least. This is caused by the overwhelming majority of entity operated by a (few) person(s) engaged as mentioned before. In the light of difference of legal status of entity, annual sales per entity of individual proprietor and sole proprietor are 13,870 US dollars and 63,240 US dollars respectively. On the other hand, that of private limited company is 4.8 million US dollars, for example. In adding to this, among the division of ISIC in this industry, “Retail trade, except of motor vehicles and motorcycles” covers the large part of the total amount of annual sales in this industry and it accounts for 81.6% and large. Compared with 73,915 US dollars in “Wholesale trade, except of motor vehicles and motorcycles”, their annual sale per entity is 16,611 US dollars and small.

Among the group of ISIC in this industry, annual sales per entity in “Sale of motor vehicles” is 278,875 US dollars and the largest. Next to this, that of “Wholesale of agricultural raw materials and live animals”, “Wholesale of food, beverages and tobacco” and “Retail sale of automotive fuel in specialized stores” exceed a hundred thousand and large.

(See Table 5-1-1 and Table 5-1-2)

Table 5-1-1 Amount of Annual Sales by Section of ISIC

	Annual sales (USD)	Composition Ratio	Annual sales per entity (USD)	(Number of applicable entity)
All Industry	12,678,385,624	100.0%	25,548	496,261
B-Mining and quarrying	55,220,777	0.4%	342,986	161
C-Manufacturing	2,819,848,003	22.2%	39,780	70,886
D-Electricity, gas, steam and air conditioning supply	563,882,981	4.4%	124,974	4,512
E-Water supply; sewerage, waste management and remediation activities	47,858,062	0.4%	111,040	431
F-Construction	64,934,443	0.5%	427,200	152
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	5,282,084,207	41.7%	18,192	290,358
H-Transportation and storage	190,651,550	1.5%	146,655	1,300
I-Accommodation and food service activities	953,835,235	7.5%	13,754	69,350
J-Information and communication	567,394,685	4.5%	257,089	2,207
K -Financial and insurance activities	823,420,600	6.5%	315,487	2,610
L-Real estate activities	23,759,639	0.2%	247,496	96
M-Professional, scientific and technical activities	25,260,691	0.2%	27,668	913
N-Administrative and support service activities	98,425,691	0.8%	17,240	5,709
P-Education	214,743,513	1.7%	23,138	9,281
Q-Human health and social work activities	482,898,718	3.8%	103,228	4,678
R-Arts, entertainment and recreation	161,245,917	1.3%	93,098	1,732
S-Other service activities	302,920,911	2.4%	9,500	31,885

Note: Tables on annual sales exclude entities whose amount of annual sales is zero or “Not reported”.

Table 5-1-2 Amount of Annual Sales in Wholesale and Retail Trade Industry by Division and Group of ISIC

	Annual sales (USD)	Composition Ratio	Annual sales per entity (USD)	(Number of applicable entity)
Motor vehicles and motorcycles	344,292,656	6.5%	15,410	22,342
-Sale of motor vehicles	73,901,795	1.4%	278,875	265
-Maintenance and repair of motor vehicles	67,473,874	1.3%	17,603	3,833
-Sale of motor vehicle parts and accessories	34,900,303	0.7%	25,814	1,352
-Sale, maintenance and repair of motorcycles and related parts and accessories	168,016,684	3.2%	9,947	16,892
Wholesale trade	626,427,582	11.9%	73,915	8,475
-Wholesale on a fee or contract basis	1,332,389	0.0%	74,022	18
-Wholesale of agricultural raw materials and live animals	148,699,983	2.8%	163,407	910
-Wholesale of food, beverages and tobacco	76,065,520	1.4%	107,437	708
-Wholesale of household goods	55,077,953	1.0%	95,456	577
-Wholesale of machinery, equipment and supplies	67,585,891	1.3%	93,739	721
-Other specialized wholesale	256,176,522	4.8%	48,527	5,279
-Non-specialized wholesale trade	21,489,325	0.4%	82,020	262
Retail trade	4,311,363,970	81.6%	16,611	259,541
-Retail sale in non-specialized stores	1,014,936,544	19.2%	8,457	120,012
-Retail sale of food, beverages and tobacco in specialized stores	558,315,408	10.6%	14,439	38,668
-Retail sale of automotive fuel in specialized stores	836,979,108	15.8%	159,729	5,240
-Retail sale of information and communications equipment in specialized stores	175,630,212	3.3%	22,871	7,679
-Retail sale of other household equipment in specialized stores	139,176,445	2.6%	24,893	5,591
-Retail sale of cultural and recreation goods in specialized stores	29,668,960	0.6%	13,704	2,165
-Retail sale of other goods in specialized stores	577,291,249	10.9%	22,247	25,949
-Retail sale via stalls and markets	976,914,877	18.5%	18,062	54,088
-Retail trade not in stores, stalls or markets	2,451,166	0.0%	16,451	149
Total (Wholesale & Retail Industry)	5,282,084,207	100.0%	18,192	290,358

5-2 Annual profit and loss

Amount of annual profit and loss in wholesale and retail trade industry is approximately 858 million US dollars. It accounts for 50.5% of the total amount of the whole industry in Cambodia and the largest coverage among section of ISIC in this industry. Annual profit and loss per entity in this industry is 3,304 US dollars.

(See Table 5-2-1)

In the light of number of entities in profit or in loss, almost all entities in Cambodia make profit. Compared with other industries, annual profit per entity in wholesale and retail trade industry is 3,701 US dollars and is the second smallest one next to “Information and communication”, 3,196 US dollars. On the other hand, annual loss per entity in this industry is -12,963 US dollars.

(See Table 5-2-2 and Table 5-2-3)

Among the division of ISIC in this industry, annual profit per entity in “Wholesale trade, except of motor vehicles and motorcycles” is 10,871 US dollars and large, although annual loss per entity is also large, -43,836 US dollars.

Among the group of ISIC in this industry, annual profit per entity in “Sale of motor vehicles” is 37,426 US dollars and the largest. The smallest one is 1,995 US dollars in “Retail sale in non-specialized stores”. The largest annual loss per entity is -281,146 US dollars in “Retail sale of automotive fuel in specialized stores”.

(See Table 5-2-4)

Table 5-2-1 Amount of Annual Profit and Loss by Section of ISIC

	Annual Profit and Loss (USD)	Composition Ratio	Annual Profit and Loss per entity (USD)	(Number of applicable entity)
All Industry	1,699,473,752	100.0%	3,575	475,376
B-Mining and quarrying	11,966,184	0.7%	77,201	155
C-Manufacturing	143,841,303	8.5%	2,071	69,451
D-Electricity, gas, steam and air conditioning supply	84,507,127	5.0%	18,986	4,451
E-Water supply; sewerage, waste management and remediation activities	9,695,626	0.6%	23,085	420
F-Construction	-833,175	0.0%	-5,518	151
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	857,507,723	50.5%	3,025	283,450
H-Transportation and storage	19,667,477	1.2%	15,401	1,277
I-Accommodation and food service activities	260,911,339	15.4%	3,838	67,980
J-Information and communication	-16,522,754	-1.0%	-7,667	2,155
K -Financial and insurance activities	65,597,598	3.9%	25,826	2,540
L-Real estate activities	-500,503	0.0%	-5,214	96
M-Professional, scientific and technical activities	4,368,601	0.3%	4,920	888
N-Administrative and support service activities	29,622,499	1.7%	5,257	5,635
P-Education	22,384,266	1.3%	8,137	2,751
Q-Human health and social work activities	125,550,301	7.4%	31,785	3,950
R-Arts, entertainment and recreation	14,521,663	0.9%	8,537	1,701
S-Other service activities	67,188,475	4.0%	2,372	28,325

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or "Not reported".

Table 5-2-2 Number of Entities by Profit or Loss and by Section of ISIC

	Entity in profit		Entity in loss		Total	
	Number of entities	Composi-tion Ratio	Number of entities	Composi-tion Ratio	Number of entities	Composi-tion Ratio
All Industry	462,981	97.4%	12,395	2.6%	475,376	100.0%
B-Mining and quarrying	140	90.3%	15	9.7%	155	100.0%
C-Manufacturing	67,994	97.9%	1,457	2.1%	69,451	100.0%
D-Electricity, gas, steam and air conditioning supply	4,378	98.4%	73	1.6%	4,451	100.0%
E-Water supply; sewerage, waste management and remediation activities	409	97.4%	11	2.6%	420	100.0%
F-Construction	134	88.7%	17	11.3%	151	100.0%
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	275,950	97.4%	7,500	2.6%	283,450	100.0%
H-Transportation and storage	1,215	95.1%	62	4.9%	1,277	100.0%
I-Accommodation and food service activities	66,797	98.3%	1,183	1.7%	67,980	100.0%
J-Information and communication	2,060	95.6%	95	4.4%	2,155	100.0%
K -Financial and insurance activities	2,460	96.9%	80	3.1%	2,540	100.0%
L-Real estate activities	81	84.4%	15	15.6%	96	100.0%
M-Professional, scientific and technical activities	847	95.4%	41	4.6%	888	100.0%
N-Administrative and support service activities	5,503	97.7%	132	2.3%	5,635	100.0%
P-Education	2,498	90.8%	253	9.2%	2,751	100.0%
Q-Human health and social work activities	3,815	96.6%	135	3.4%	3,950	100.0%
R-Arts, entertainment and recreation	1,636	96.2%	65	3.8%	1,701	100.0%
S-Other service activities	27,064	95.5%	1,261	4.5%	28,325	100.0%

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or “Not reported”.

Table 5-2-3 Amount of Profit or Loss per Entity by Section of ISIC

	Profit (USD)		Loss (USD)	
	Amount of Profit	Profit per entity	Amount of Loss	Loss per entity
All Industry	2,189,757,653	4,730	-490,283,902	-39,555
B-Mining and quarrying	14,187,150	101,337	-2,220,966	-148,064
C-Manufacturing	342,627,166	5,039	-198,785,863	-136,435
D-Electricity, gas, steam and air conditioning supply	85,180,739	19,457	-673,613	-9,228
E-Water supply; sewerage, waste management and remediation activities	10,670,987	26,090	-975,361	-88,669
F-Construction	4,876,095	36,389	-5,709,270	-335,839
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	954,728,806	3,460	-97,221,083	-12,963
H-Transportation and storage	26,934,725	22,168	-7,267,249	-117,214
I-Accommodation and food service activities	281,388,749	4,213	-20,477,410	-17,310
J-Information and communication	66,123,324	32,099	-82,646,078	-869,959
K -Financial and insurance activities	113,822,082	46,269	-48,224,483	-602,806
L-Real estate activities	1,461,496	18,043	-1,961,999	-130,800
M-Professional, scientific and technical activities	6,508,281	7,684	-2,139,681	-52,187
N-Administrative and support service activities	31,632,170	5,748	-2,009,671	-15,225
P-Education	24,432,584	9,781	-2,048,318	-8,096
Q-Human health and social work activities	130,867,278	34,303	-5,316,978	-39,385
R-Arts, entertainment and recreation	17,608,022	10,763	-3,086,359	-47,482
S-Other service activities	76,707,998	2,834	-9,519,523	-7,549

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or “Not reported”

Table 5-2-4 Amount of Profit or Loss per Entity in Wholesale and Retail Trade Industry by Division and Group of ISIC

	Profit (USD)		Loss (USD)	
	Amount of Profit	Profit per entity	Amount of Loss	Loss per entity
Motor vehicles and motorcycles	78,618,873	3,701	-6,581,183	-11,752
-Sale of motor vehicles	8,682,797	37,426	-508,342	-23,106
-Maintenance and repair of motor vehicles	20,647,090	5,671	-974,798	-9,748
-Sale of motor vehicle parts and accessories	9,422,643	7,431	-2,427,335	-59,203
-Sale, maintenance and repair of motorcycles and related parts and accessories	39,866,343	2,476	-2,670,708	-6,727
Wholesale trade	87,743,076	10,871	-12,098,636	-43,836
-Wholesale on a fee or contract basis	459,654	27,038	-4,563	-4,563
-Wholesale of agricultural raw materials and live animals	12,684,681	14,597	-914,397	-41,564
-Wholesale of food, beverages and tobacco	9,187,495	13,754	-2,757,369	-78,782
-Wholesale of household goods	10,195,377	18,206	-1,911,774	-127,452
-Wholesale of machinery, equipment and supplies	6,987,654	10,321	-982,166	-28,887
-Other specialized wholesale	45,196,277	8,984	-5,467,813	-33,752
-Non-specialized wholesale trade	3,031,939	12,176	-60,555	-8,651
Retail trade	788,366,858	3,196	-78,541,264	-11,786
-Retail sale in non-specialized stores	225,846,026	1,995	-13,368,393	-4,196
-Retail sale of food, beverages and tobacco in specialized stores	106,786,090	2,878	-4,159,525	-5,531
-Retail sale of automotive fuel in specialized stores	36,589,686	7,364	-39,641,641	-281,146
-Retail sale of information and communications equipment in specialized stores	38,813,112	5,297	-1,270,426	-5,882
-Retail sale of other household equipment in specialized stores	28,866,976	5,420	-1,936,882	-11,261
-Retail sale of cultural and recreation goods in specialized stores	8,215,692	4,012	-253,693	-4,787
-Retail sale of other goods in specialized stores	130,669,803	5,308	-9,526,445	-12,420
-Retail sale via stalls and markets	212,058,436	4,086	-8,367,662	-6,094
-Retail trade not in stores, stalls or markets	521,036	3,618	-16,598	-4,149
Total (Wholesale & Retail Trade Industry)	954,728,806	3,460	-97,221,083	-12,963

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or "Not reported"

5-3 Profit to sales ratio in financial statement

In EC2011, some entities, which keep balance sheet and income statement, disclose a part of their financial conditions. According to them, ratio of amount of annual profit to amount of annual sales in wholesale and retail trade industry is 0.06, nearly half of that of the whole industry in Cambodia, 0.15. Although the ratios of several entities are over 0.15, that of many entities is around 0.05 among group of ISIC in this industry.

(See Table 5-3-1 and Table 5-3-2)

Table 5-3-1 Annual Profit to Annual Sales Ratio by Ownership (Legal Status)

	All Industry		Wholesale and Retail Trade Industry	
	Profit to Annual Sales Ratio	(Number of Applicable Entity)	Profit to Annual Sales Ratio	(Number of Applicable Entity)
Individual proprietor (with no registration)	0.27	11	0.46	2
Sole proprietor (with registration)	0.11	76	0.15	15
General partnership	0.36	12	0.44	4
Limited partnership	0.09	13	0.07	5
Private limited company	0.15	179	0.06	57
Public limited company	0.21	14	-	-
Subsidiary of foreign company	0.07	3	0.06	1
Branch of foreign company	-	-	-	-
Commercial representative office of foreign company	-	-	-	-
Cooperative	-	-	-	-
State-owned organization (including autonomy-owned organization)	0.13	9	-	-
NGO	0.17	6	-	-
Others	0.01	2	-	-
Total	0.15	325	0.06	84

Note: Tables on profit to sales ratio exclude entities whose amount of annual profit and loss and of annual sales is zero, less than zero or "Not reported".

Table 5-3-2 Annual Profit to Annual Sales Ratio in Wholesale and Retail Trade Industry by Division and Group of ISIC

	Profit to Annual Sales Revenue	Number of Applicable Entity
Motor vehicles and motorcycles	0.13	8
-Sale of motor vehicles	0.07	4
-Maintenance and repair of motor vehicles	0.25	3
-Sale of motor vehicle parts and accessories	0.04	1
-Sale, maintenance and repair of motorcycles and related parts and accessories	-	-
Wholesale trade	0.05	34
-Wholesale on a fee or contract basis	-	-
-Wholesale of agricultural raw materials and live animals	0.06	1
-Wholesale of food, beverages and tobacco	0.08	10
-Wholesale of household goods	0.03	6
-Wholesale of machinery, equipment and supplies	0.35	3
-Other specialized wholesale	0.02	13
-Non-specialized wholesale trade	0.01	1
Retail trade	0.06	42
-Retail sale in non-specialized stores	0.02	4
-Retail sale of food, beverages and tobacco in specialized stores	0.03	5
-Retail sale of automotive fuel in specialized stores	0.03	4
-Retail sale of information and communications equipment in specialized stores	0.10	9
-Retail sale of other household equipment in specialized stores	0.02	7
-Retail sale of cultural and recreation goods in specialized stores	0.11	1
-Retail sale of other goods in specialized stores	0.23	12
-Retail sale via stalls and markets	-	-
-Retail trade not in stores, stalls or markets	-	-
Total of Wholesale & Retail Trade	0.06	84

Note: Tables on profit to sales ratio exclude entities whose amount of annual profit and loss and of annual sales is zero, less than zero or "Not reported".

Annex

Table 1-1 Number of Establishments in Wholesale and Retail Trade Industry by Size of Persons engaged

Table 1-2 Number of Establishments in Wholesale and Retail Trade Industry by Sex of Representative

Table 1-3 Number of Establishments in Wholesale and Retail Trade Industry by Nationality of the Foreign Owner and by Group of ISIC

Table 1-4 Number of Establishments by Ownership

Table 1-5 Number of Establishments in Wholesale and Retail Trade Industry by Ownership and by Division of ISIC

Table 1-6 Number of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business and by Nationality of Foreign Owner

Table 1-7 Number of Head Office in Wholesale and Retail Trade Industry by size of Branch Office

Table 2-1 Number of Establishments by Kind of Business Place

Table 2-2 Number of Establishments in Wholesale and Retail Trade Industry by Kind of Business Place and by Ownership (Legal Status)

Table 2-3 Number of Establishments by Tenure of Business Place

Table 2-4 Number of Establishments in Wholesale & Retail Trade Industry by Tenure of Business Place and by Kind of Business Place

Table 2-5 Number of Establishments in Wholesale and Retail Trade Industry by Area of Business Place

Table 2-6 Number of Establishments in Wholesale and Retail Trade Industry by Area of Business Place and by Kind of Business Place

Table 2-7 Number of Establishments in Wholesale and Retail Trade Industry by Hours of Operating the Business -Opening and Closing Time-

Table 2-8 Number of Establishments in Wholesale and Retail Trade Industry by Hours of Operating the Business -Total Hours-

Table 3-1 Number of Persons engaged in Wholesale and Retail Trade Industry

Table 3-2 Number of Persons engaged in Wholesale and Retail Trade Industry by size and by Division of ISIC

Table 3-3 Number of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee

Table 3-4 Number of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee and by Division of ISIC

Table 3-5 Numbers of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee and by Type of Legal Status

Table 3-6 Number of Persons Engaged by Sex

Table 3-7 Number of Persons engaged in Wholesale and Retail Trade Industry by Division of ISIC and by group of ISIC

Table 3-8 Numbers of Persons engaged by Type of Sex and by Type of Employee

Table 3-9 Numbers of Persons engaged by Nationality of Owner

Table 3-10 Numbers of Persons engaged by Type of Unit

Table 3-11 Number of Persons engaged in Wholesale&Retail Industry by Year of Starting the Business

Table 5-1 Number of Entity by Size of Annual Sales

Table 5-2 Number of Entity in Wholesale and Retail Trade Industry by Size of Annual Sales and by Division of ISIC

Table 5-3 Number of Entity in Wholesale and Retail Trade Industry by Size of Annual Sales and by Group of ISIC

Table 5-4 Amount of Annual Profit and Loss in Wholesale and Retail Traded Industry by Division and Group of ISIC

Table 5-5 Number of Entities in Wholesale and Retail Trade Industry by Profit or Loss and by Division and Group of ISIC

Table 5-6 Number of Entities by Size of Profit and Loss in Wholesale and Retail Trade Industry

Table 5-7 Number of Entities by Size of Profit and Loss in Wholesale and Retail Trade Industry by Division of ISIC

Table 5-8 Number of Entities by Size of Profit and Loss in Wholesale and Retail Trade Industry by Group of ISIC

Table 1-1 Number of Establishments in Wholesale and Retail Trade Industry by Size of Persons engaged
-1 by section of ISIC

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	222,167	44.0%	139,772	47.8%
2 persons	176,214	34.9%	107,812	36.9%
3 persons	46,380	9.2%	24,675	8.4%
4 persons	20,877	4.1%	9,671	3.3%
5-9 persons	26,361	5.2%	8,864	3.0%
10-19 persons	8,055	1.6%	1,158	0.4%
20-49 persons	3,461	0.7%	321	0.1%
50-99 persons	833	0.2%	58	0.0%
100-499 persons	544	0.1%	17	0.0%
500-999 persons	123	0.0%	1	0.0%
1,000 persons or more	119	0.0%	1	0.0%
Total	505,134	100.0%	292,350	100.0%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	9,016	40.1%	1,677	19.1%	129,079	49.4%
2 persons	7,444	33.1%	3,014	34.4%	97,354	37.3%
3 persons	2,645	11.8%	1,363	15.6%	20,667	7.9%
4 persons	1,377	6.1%	882	10.1%	7,412	2.8%
5-9 persons	1,674	7.4%	1,392	15.9%	5,798	2.2%
10-19 persons	275	1.2%	315	3.6%	568	0.2%
20-49 persons	70	0.3%	91	1.0%	160	0.1%
50-99 persons	8	0.0%	21	0.2%	29	0.0%
100-499 persons	-	-	8	0.1%	9	0.0%
500-999 persons	-	-	1	0.0%	-	-
1,000 persons or more	-	-	1	0.0%	-	-
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

-3 by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	61	21.3%	626	16.2%	247	17.8%
2 persons	68	23.7%	881	22.7%	553	40.0%
3 persons	51	17.8%	745	19.2%	242	17.5%
4 persons	28	9.8%	516	13.3%	164	11.8%
5-9 persons	57	19.9%	826	21.3%	161	11.6%
10-19 persons	13	4.5%	218	5.6%	15	1.1%
20-49 persons	8	2.8%	58	1.5%	2	0.1%
50-99 persons	1	0.3%	6	0.2%	-	-
100-499 persons	-	-	-	-	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	287	100.0%	3,876	100.0%	1,384	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	8,082	47.6%	5	27.8%	157	16.9%
2 persons	5,942	35.0%	8	44.4%	343	36.9%
3 persons	1,607	9.5%	2	11.1%	132	14.2%
4 persons	669	3.9%	-	-	66	7.1%
5-9 persons	630	3.7%	2	11.1%	144	15.5%
10-19 persons	29	0.2%	-	-	64	6.9%
20-49 persons	2	0.0%	-	-	19	2.0%
50-99 persons	1	0.0%	-	-	2	0.2%
100-499 persons	-	-	1	5.6%	2	0.2%
500-999 persons	-	-	-	-	1	0.1%
1,000 persons or more	-	-	-	-	-	-
Total	16,962	100.0%	18	100.0%	930	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	167	21.9%	226	38.0%	121	15.9%
2 persons	234	30.7%	184	31.0%	303	39.8%
3 persons	117	15.3%	74	12.5%	132	17.3%
4 persons	87	11.4%	28	4.7%	70	9.2%
5-9 persons	105	13.8%	59	9.9%	99	13.0%
10-19 persons	30	3.9%	11	1.9%	25	3.3%
20-49 persons	17	2.2%	8	1.3%	9	1.2%
50-99 persons	4	0.5%	4	0.7%	2	0.3%
100-499 persons	1	0.1%	-	-	1	0.1%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	1	0.1%	-	-	-	-
Total	763	100.0%	594	100.0%	762	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	947	17.5%	54	19.7%	48,483	40.4%
2 persons	1,837	33.9%	105	38.3%	53,550	44.6%
3 persons	859	15.8%	47	17.2%	11,714	9.8%
4 persons	607	11.2%	24	8.8%	3,924	3.3%
5-9 persons	947	17.5%	36	13.1%	2,327	1.9%
10-19 persons	179	3.3%	6	2.2%	50	0.0%
20-49 persons	36	0.7%	2	0.7%	9	0.0%
50-99 persons	9	0.2%	-	-	5	0.0%
100-499 persons	3	0.1%	-	-	4	0.0%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	5,424	100.0%	274	100.0%	120,066	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communication equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	22,985	59.2%	2,160	39.2%	3,177	40.8%
2 persons	11,308	29.1%	1,983	36.0%	3,213	41.2%
3 persons	2,373	6.1%	531	9.6%	726	9.3%
4 persons	1,001	2.6%	288	5.2%	320	4.1%
5-9 persons	962	2.5%	390	7.1%	297	3.8%
10-19 persons	137	0.4%	102	1.9%	42	0.5%
20-49 persons	29	0.1%	50	0.9%	11	0.1%
50-99 persons	2	0.0%	2	0.0%	5	0.1%
100-499 persons	-	-	1	0.0%	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	38,797	100.0%	5,507	100.0%	7,791	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	1,875	32.8%	835	37.8%	13,079	49.5%
2 persons	2,194	38.3%	901	40.8%	9,487	35.9%
3 persons	715	12.5%	222	10.1%	2,024	7.7%
4 persons	344	6.0%	114	5.2%	805	3.0%
5-9 persons	492	8.6%	112	5.1%	846	3.2%
10-19 persons	79	1.4%	18	0.8%	121	0.5%
20-49 persons	18	0.3%	4	0.2%	35	0.1%
50-99 persons	2	0.0%	1	0.0%	11	0.0%
100-499 persons	2	0.0%	-	-	2	0.0%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	5,721	100.0%	2,207	100.0%	26,410	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 person	36,449	67.0%	36	24.2%	139,772	47.8%
2 persons	14,660	26.9%	58	38.9%	107,812	36.9%
3 persons	2,327	4.3%	35	23.5%	24,675	8.4%
4 persons	609	1.1%	7	4.7%	9,671	3.3%
5-9 persons	360	0.7%	12	8.1%	8,864	3.0%
10-19 persons	18	0.0%	1	0.7%	1,158	0.4%
20-49 persons	4	0.0%	-	-	321	0.1%
50-99 persons	1	0.0%	-	-	58	0.0%
100-499 persons	-	-	-	-	17	0.0%
500-999 persons	-	-	-	-	1	0.0%
1,000 persons or more	-	-	-	-	1	0.0%
Total	54,428	100.0%	149	100.0%	292,350	100.0%

Table 1-2 Number of Establishments by Sex of Representative

-1 in Wholesale and retail trade industry

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	176,130	34.9%	73,983	25.3%
Female	329,004	65.1%	218,367	74.7%
Total	505,134	100.0%	292,350	100.0%

-2 by division of ISIC in Wholesale and retail trade industry

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	19,634	87.2%	4,579	52.2%	49,770	19.1%
Female	2,875	12.8%	4,186	47.8%	211,306	80.9%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

-3 by group of ISIC in Wholesale and retail trade industry

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	243	84.7%	3,395	87.6%	925	66.8%
Female	44	15.3%	481	12.4%	459	33.2%
Total	287	100.0%	3,876	100.0%	1,384	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	15,071	88.9%	6	33.3%	497	53.4%
Female	1,891	11.1%	12	66.7%	433	46.6%
Total	16,962	100.0%	18	100.0%	930	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	321	42.1%	151	25.4%	486	63.8%
Female	442	57.9%	443	74.6%	276	36.2%
Total	763	100.0%	594	100.0%	762	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	3,019	55.7%	99	36.1%	22,379	18.6%
Female	2,405	44.3%	175	63.9%	97,687	81.4%
Total	5,424	100.0%	274	100.0%	120,066	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	5,706	14.7%	2,040	37.0%	5,247	67.3%
Female	33,091	85.3%	3,467	63.0%	2,544	32.7%
Total	38,797	100.0%	5,507	100.0%	7,791	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	2,325	40.6%	855	38.7%	6,841	25.9%
Female	3,396	59.4%	1,352	61.3%	19,569	74.1%
Total	5,721	100.0%	2,207	100.0%	26,410	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Male	4,305	7.9%	72	48.3%	73,983	25.3%
Female	50,123	92.1%	77	51.7%	218,367	74.7%
Total	54,428	100.0%	149	100.0%	292,350	100.0%

Table 1-3 Number of Establishments in Wholesale and Retail Trade Industry by Nationality of the Foreign Owner and by Group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	2	22.2%	13	38.2%	7	87.5%
Korean	4	44.4%	-	-	-	-
Vietnamese	1	11.1%	19	55.9%	1	12.5%
Other Asian Countries	2	22.2%	2	5.9%	-	-
American and European	-	-	-	-	-	-
Others	-	-	-	-	-	-
Total	9	100.0%	34	100.0%	8	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	49	57.0%	-	-	7	58.3%
Korean	-	-	-	-	1	8.3%
Vietnamese	33	38.4%	-	-	2	16.7%
Other Asian Countries	2	2.3%	-	-	1	8.3%
American and European	1	1.2%	-	-	-	-
Others	1	1.2%	-	-	1	8.3%
Total	86	100.0%	-	-	12	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	7	30.4%	4	25.0%	10	47.6%
Korean	-	-	-	-	-	-
Vietnamese	10	43.5%	6	37.5%	6	28.6%
Other Asian Countries	5	21.7%	5	31.3%	4	19.0%
American and European	1	4.3%	-	-	1	4.8%
Others	-	-	1	6.3%	-	-
Total	23	100.0%	16	100.0%	21	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	48	31.6%	3	100.0%	217	33.6%
Korean	-	-	-	-	7	1.1%
Vietnamese	98	64.5%	-	-	404	62.6%
Other Asian Countries	5	3.3%	-	-	12	1.9%
American and European	1	0.7%	-	-	4	0.6%
Others	-	-	-	-	1	0.2%
Total	152	100.0%	3	100.0%	645	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	110	29.0%	8	23.5%	32	54.2%
Korean	6	1.6%	1	2.9%	1	1.7%
Vietnamese	234	61.7%	10	29.4%	20	33.9%
Other Asian Countries	12	3.2%	14	41.2%	5	8.5%
American and European	17	4.5%	1	2.9%	1	1.7%
Others	-	-	-	-	-	-
Total	379	100.0%	34	100.0%	59	100.0%

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	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	34	54.8%	9	24.3%	114	49.8%
Korean	4	6.5%	1	2.7%	6	2.6%
Vietnamese	16	25.8%	22	59.5%	69	30.1%
Other Asian Countries	5	8.1%	1	2.7%	18	7.9%
American and European	3	4.8%	4	10.8%	19	8.3%
Others	-	-	-	-	3	1.3%
Total	62	100.0%	37	100.0%	229	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
Chinese	102	34.8%	-	-	776	36.9%
Korean	-	-	-	-	31	1.5%
Vietnamese	184	62.8%	-	-	1,135	54.0%
Other Asian Countries	5	1.7%	-	-	98	4.7%
American and European	-	-	-	-	53	2.5%
Others	2	0.7%	-	-	9	0.4%
Total	293	100.0%	-	-	2,102	100.0%

Table1- 4 Number of Establishments by Ownership

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Individual proprietor (with no registration)	473,197	93.7%	286,065	97.9%
2.Sole proprietor (with registration)	12,027	2.4%	5,778	2.0%
3.General partnership	204	0.0%	49	0.0%
4.Limited partnership	160	0.0%	43	0.0%
5.Private limited company	3,518	0.7%	328	0.1%
6.Public limited company	390	0.1%	16	0.0%
7. Subsidiary of a foreign company	8	0.0%	1	0.0%
8.Branch of a foreign company	64	0.0%	19	0.0%
9. Commercial representative office of a foreign company	20	0.0%	6	0.0%
10. Cooperative	41	0.0%	4	0.0%
11.Stateowned organization	9,119	1.8%	2	0.0%
12. NGO	1,114	0.2%	6	0.0%
13. Others	5,272	1.0%	33	0.0%
Total	505,134	100.0%	292,350	100.0%

Table 1-5 Number of Establishments in Wholesale and Retail Trade Industry by Ownership and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Individual proprietor (with no registration)	21,603	96.0%	7,782	88.8%	256,680	98.3%
2. Sole proprietor (with registration)	856	3.8%	840	9.6%	4,082	1.6%
3. General partnership	6	0.0%	11	0.1%	32	0.0%
4. Limited partnership	3	0.0%	15	0.2%	25	0.0%
5. Private limited company	34	0.2%	109	1.2%	185	0.1%
6. Public limited company	-	-	2	0.0%	14	0.0%
7. Subsidiary of a foreign company	-	-	-	-	1	0.0%
8. Branch of a foreign company	-	-	2	0.0%	17	0.0%
9. Commercial representative office of a foreign company	1	0.0%	3	0.0%	2	0.0%
10. Cooperative	-	-	1	0.0%	3	0.0%
11. Stateowned organization	-	-	-	-	2	0.0%
12. NGO	1	0.0%	-	-	5	0.0%
13. Others	5	0.0%	-	-	28	0.0%
Total	505,134	100.0%	292,350	100.0%		

Table 1-6 Number of Establishments in Wholesale and Retail Trade Industry by Year of Starting the Business and by Nationality of Foreign Owner

-1 Total of Wholesale & Retail Trade Industry

	Chinese		Korean		Vietnamese	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	2	22.2%	-	-	7	77.8%
1980s	18	25.7%	1	1.4%	51	72.9%
1990-1994	23	25.8%	-	-	60	67.4%
1995	18	50.0%	-	-	17	47.2%
1996	4	20.0%	1	5.0%	8	40.0%
1997	4	33.3%	-	-	5	41.7%
1998	11	31.4%	-	-	23	65.7%
1999	8	24.2%	-	-	20	60.6%
2000	46	37.7%	-	-	69	56.6%
2001	25	29.8%	-	-	53	63.1%
2002	17	37.8%	2	4.4%	23	51.1%
2003	19	37.3%	-	-	29	56.9%
2004	16	30.8%	-	-	34	65.4%
2005	48	37.5%	-	-	73	57.0%
2006	43	36.8%	1	0.9%	66	56.4%
2007	55	36.7%	3	2.0%	74	49.3%
2008	97	41.6%	4	1.7%	117	50.2%
2009	109	36.9%	8	2.7%	154	52.2%
2010	156	43.7%	6	1.7%	167	46.8%
2011	51	36.7%	5	3.6%	68	48.9%

(continue)

	Other Asian Countries		American and European		Others	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	-	-	-	-
1980s	-	-	-	-	-	-
1990-1994	5	5.6%	1	1.1%	-	-
1995	1	2.8%	-	-	-	-
1996	6	30.0%	1	5.0%	-	-
1997	3	25.0%	-	-	-	-
1998	1	2.9%	-	-	-	-
1999	4	12.1%	1	3.0%	-	-
2000	5	4.1%	2	1.6%	-	-
2001	4	4.8%	2	2.4%	-	-
2002	2	4.4%	1	2.2%	-	-
2003	1	2.0%	1	2.0%	1	2.0%
2004	1	1.9%	1	1.9%	-	-
2005	3	2.3%	4	3.1%	-	-
2006	6	5.1%	1	0.9%	-	-
2007	9	6.0%	8	5.3%	1	.7%
2008	9	3.9%	4	1.7%	2	.9%
2009	11	3.7%	11	3.7%	2	.7%
2010	21	5.9%	6	1.7%	1	.3%
2011	5	3.6%	8	5.8%	2	1.4%

(continue)

	Total	
	Number	Composition Ratio(%)
1979 or earlier	9	100.0%
1980s	70	100.0%
1990-1994	89	100.0%
1995	36	100.0%
1996	20	100.0%
1997	12	100.0%
1998	35	100.0%
1999	33	100.0%
2000	122	100.0%
2001	84	100.0%
2002	45	100.0%
2003	51	100.0%
2004	52	100.0%
2005	128	100.0%
2006	117	100.0%
2007	150	100.0%
2008	233	100.0%
2009	295	100.0%
2010	357	100.0%
2011	139	100.0%

-2 Wholesale and retail trade and repair of motor vehicles and motorcycles

	Chinese		Korean		Vietnamese	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	-	-	-	-
1980s	2	50.0%	-	-	2	50.0%
1990-1994	1	16.7%	-	-	5	83.3%
1995	-	-	-	-	-	-
1996	1	50.0%	-	-	1	50.0%
1997	1	50.0%	-	-	-	-
1998	1	50.0%	-	-	1	50.0%
1999	1	50.0%	-	-	-	-
2000	6	66.7%	-	-	3	33.3%
2001	-	-	-	-	1	100.0%
2002	1	25.0%	-	-	2	50.0%
2003	2	66.7%	-	-	1	33.3%
2004	-	-	-	-	-	-
2005	9	69.2%	-	-	3	23.1%
2006	7	77.8%	-	-	1	11.1%
2007	4	66.7%	-	-	1	16.7%
2008	10	66.7%	-	-	5	33.3%
2009	6	40.0%	2	13.3%	7	46.7%
2010	14	53.8%	1	3.8%	11	42.3%
2011	5	33.3%	1	6.7%	7	46.7%

(continue)

	Other Asian Countries		American and European		Others	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	-	-	-	-
1980s	-	-	-	-	-	-
1990-1994	-	-	-	-	-	-
1995	-	-	-	-	-	-
1996	-	-	-	-	-	-
1997	1	50.0%	-	-	-	-
1998	-	-	-	-	-	-
1999	1	50.0%	-	-	-	-
2000	-	-	-	-	-	-
2001	-	-	-	-	-	-
2002	1	25.0%	-	-	-	-
2003	-	-	-	-	-	-
2004	-	-	-	-	-	-
2005	-	-	1	7.7%	-	-
2006	1	11.1%	-	-	-	-
2007	1	16.7%	-	-	-	-
2008	-	-	-	-	-	-
2009	-	-	-	-	-	-
2010	-	-	-	-	-	-
2011	1	6.7%	-	.0%	1	6.7%

(continue)

	Total	
	Number	Composition Ratio(%)
1979 or earlier	-	-
1980s	4	100.0%
1990-1994	6	100.0%
1995	-	-
1996	2	100.0%
1997	2	100.0%
1998	2	100.0%
1999	2	100.0%
2000	9	100.0%
2001	1	100.0%
2002	4	100.0%
2003	3	100.0%
2004	-	-
2005	13	100.0%
2006	9	100.0%
2007	6	100.0%
2008	15	100.0%
2009	15	100.0%
2010	26	100.0%
2011	15	100.0%

-3 Wholesale trade, except of motor vehicles and motorcycles

	Chinese		Korean		Vietnamese	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	-	-	-	-
1980s	1	20.0%	-	-	4	80.0%
1990-1994	2	15.4%	-	-	7	53.8%
1995	2	100.0%	-	-	-	-
1996	1	33.3%	-	-	-	-
1997	-	-	-	-	-	-
1998	2	66.7%	-	-	1	33.3%
1999	-	-	-	-	3	100.0%
2000	3	33.3%	-	-	5	55.6%
2001	4	44.4%	-	-	4	44.4%
2002	4	100.0%	-	-	-	-
2003	2	40.0%	-	-	3	60.0%
2004	3	33.3%	-	-	5	55.6%
2005	-	-	-	-	4	80.0%
2006	7	36.8%	-	-	11	57.9%
2007	4	26.7%	-	-	7	46.7%
2008	8	38.1%	-	-	10	47.6%
2009	11	31.4%	1	2.9%	22	62.9%
2010	16	31.4%	-	-	31	60.8%
2011	9	60.0%	-	-	4	26.7%

(continue)

	Other Asian Countries		American and European		Others	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	-	-	-	-
1980s	-	-	-	-	-	-
1990-1994	4	30.8%	-	-	-	-
1995	-	-	-	-	-	-
1996	2	66.7%	-	-	-	-
1997	-	-	-	-	-	-
1998	-	-	-	-	-	-
1999	-	-	-	-	-	-
2000	-	-	1	11.1%	-	-
2001	1	11.1%	-	-	-	-
2002	-	-	-	-	-	-
2003	-	-	-	-	-	-
2004	1	11.1%	-	-	-	-
2005	1	20.0%	-	-	-	-
2006	1	5.3%	-	-	-	-
2007	3	20.0%	-	-	1	6.7%
2008	1	4.8%	2	9.5%	-	-
2009	1	2.9%	-	-	-	-
2010	4	7.8%	-	-	-	-
2011	1	6.7%	-	-	1	6.7%

(continue)

	Total	
	Number	Composition Ratio(%)
1979 or earlier	-	-
1980s	5	100.0%
1990-1994	13	100.0%
1995	2	100.0%
1996	3	100.0%
1997	-	-
1998	3	100.0%
1999	3	100.0%
2000	9	100.0%
2001	9	100.0%
2002	4	100.0%
2003	5	100.0%
2004	9	100.0%
2005	5	100.0%
2006	19	100.0%
2007	15	100.0%
2008	21	100.0%
2009	35	100.0%
2010	51	100.0%
2011	15	100.0%

-4 Retail trade, except of motor vehicles and motorcycles

	Chinese		Korean		Vietnamese	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	2	22.2%	-	-	7	77.8%
1980s	15	24.6%	1	1.6%	45	73.8%
1990-1994	20	28.6%	-	-	48	68.6%
1995	16	47.1%	-	-	17	50.0%
1996	2	13.3%	1	6.7%	7	46.7%
1997	3	30.0%	-	-	5	50.0%
1998	8	26.7%	-	-	21	70.0%
1999	7	25.0%	-	-	17	60.7%
2000	37	35.6%	-	-	61	58.7%
2001	21	28.4%	-	-	48	64.9%
2002	12	32.4%	2	5.4%	21	56.8%
2003	15	34.9%	-	-	25	58.1%
2004	13	30.2%	-	-	29	67.4%
2005	39	35.5%	-	-	66	60.0%
2006	29	32.6%	1	1.1%	54	60.7%
2007	47	36.4%	3	2.3%	66	51.2%
2008	79	40.1%	4	2.0%	102	51.8%
2009	92	37.6%	5	2.0%	125	51.0%
2010	126	45.0%	5	1.8%	125	44.6%
2011	37	33.9%	4	3.7%	57	52.3%

(continue)

	Other Asian Countries		American and European		Others	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1979 or earlier	-	-	-	-	-	-
1980s	-	-	-	-	-	-
1990-1994	1	1.4%	1	1.4%	-	-
1995	1	2.9%	-	-	-	-
1996	4	26.7%	1	6.7%	-	-
1997	2	20.0%	-	-	-	-
1998	1	3.3%	-	-	-	-
1999	3	10.7%	1	3.6%	-	-
2000	5	4.8%	1	1.0%	-	-
2001	3	4.1%	2	2.7%	-	-
2002	1	2.7%	1	2.7%	-	-
2003	1	2.3%	1	2.3%	1	2.3%
2004	-	-	1	2.3%	-	-
2005	2	1.8%	3	2.7%	-	-
2006	4	4.5%	1	1.1%	-	-
2007	5	3.9%	8	6.2%	-	-
2008	8	4.1%	2	1.0%	2	1.0%
2009	10	4.1%	11	4.5%	2	0.8%
2010	17	6.1%	6	2.1%	1	.4%
2011	3	2.8%	8	7.3%	-	-

(continue)

	Total	
	Number	Composition Ratio(%)
1979 or earlier	9	100.0%
1980s	61	100.0%
1990-1994	70	100.0%
1995	34	100.0%
1996	15	100.0%
1997	10	100.0%
1998	30	100.0%
1999	28	100.0%
2000	104	100.0%
2001	74	100.0%
2002	37	100.0%
2003	43	100.0%
2004	43	100.0%
2005	110	100.0%
2006	89	100.0%
2007	129	100.0%
2008	197	100.0%
2009	245	100.0%
2010	280	100.0%
2011	109	100.0%

Table 1-7 Number of Head Office in Wholesale and Retail Trade Industry by Size of Branch Office

-1 Total of Wholesale & Retail Trade Industry

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	197	51.0%	74	64.9%
2	73	18.9%	18	15.8%
3	25	6.5%	8	7.0%
4	18	4.7%	3	2.6%
5-9	35	9.1%	7	6.1%
10 or more	38	9.8%	4	3.5%
Total Number of Head Office	386	100.0%	114	100.0%
Total Number of Branch Office reported by Head Offices	2,239		276	
Number of Branch offices per Head office	5.8		2.4	

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	7	53.8%	13	59.1%	54	68.4%
2	5	38.5%	4	18.2%	9	11.4%
3	-	-	2	9.1%	6	7.6%
4	1	7.7%	1	4.5%	1	1.3%
5-9	-	-	-	-	7	8.9%
10 or more	-	-	2	9.1%	2	2.5%
Total Number of Head Office	13	1	22	100.0%	79	100.0%
Total Number of Branch Office reported by Head Offices	21		69		189	
Number of Branch offices per Head office	1.6		3.1		2.4	

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	2	66.7%	2	50.0%	3	60.0%
2	1	33.3%	1	25.0%	2	40.0%
3	-	-	-	-	-	-
4	-	-	1	25.0%	-	-
5-9	-	-	-	-	-	-
10 or more	-	-	-	-	-	-
Total Number of Head Office	3	1	4	100.0%	5	100.0%
Total Number of Branch Office reported by Head Offices	4		8		7	
Number of Branch offices per Head office	1.3		2.0		1.4	

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	-	-	-	-	-	-
2	1	100.0%	-	-	-	-
3	-	-	-	-	-	-
4	-	-	-	-	-	-
5-9	-	-	-	-	-	-
10 or more	-	-	-	-	-	-
Total Number of Head Office	1	100.0%	-	-	-	-
Total Number of Branch Office reported by Head Offices	2		-		-	
Number of Branch offices per Head office	2.0		-		-	

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	4	80.0%	3	60.0%	2	66.7%
2	-	-	2	40.0%	-	-
3	-	-	-	-	-	-
4	-	-	-	-	1	33.3%
5-9	-	-	-	-	-	-
10 or more	1	20.0%	-	-	-	-
Total Number of Head Office	5	100.0%	5	100.0%	3	100.0%
Total Number of Branch Office reported by Head Offices	14		7		6	
Number of Branch offices per Head office	2.8		1.4		2.0	

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	4	44.4%	-	-	1	20.0%
2	2	22.2%	-	-	1	20.0%
3	2	22.2%	-	-	1	20.0%
4	-	-	-	-	-	-
5-9	-	-	-	-	2	40.0%
10 or more	1	11.1%	-	-	-	-
Total Number of Head Office	9	100.0%	-	-	5	100.0%
Total Number of Branch Office reported by Head Offices	42		-		21	
Number of Branch offices per Head office	4.7		-		4.2	

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	4	80.0%	-	-	4	50.0%
2	-	-	-	-	2	25.0%
3	1	20.0%	1	25.0%	-	-
4	-	-	1	25.0%	-	-
5-9	-	-	-	-	2	25.0%
10 or more	-	-	2	50.0%	-	-
Total Number of Head Office	5	100.0%	4	100.0%	8	100.0%
Total Number of Branch Office reported by Head Offices	4		51		24	
Number of Branch offices per Head office	1.0		12.8		3.0	

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	9	81.8%	2	50.0%	19	86.4%
2	2	18.2%	-	-	1	4.5%
3	-	-	-	-	1	4.5%
4	-	-	-	-	-	-
5-9	-	-	2	50.0%	1	4.5%
10 or more	-	-	-	-	-	-
Total Number of Head Office	11	100.0%	4	100.0%	22	100.0%
Total Number of Branch Office reported by Head Offices	13		16		30	
Number of Branch offices per Head office	1.2		4.0		1.4	

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1 office	15	75.0%	-	-	74	64.9%
2	3	15.0%	-	-	18	15.8%
3	2	10.0%	-	-	8	7.0%
4	-	-	-	-	3	2.6%
5-9	-	-	-	-	7	6.1%
10 or more	-	-	-	-	4	3.5%
Total Number of Head Office	20	100.0%	-	-	114	100.0%
Total Number of Branch Office reported by Head Offices	27		-		279	
Number of Branch offices per Head office	1.4		-		2.4	

Table 2-1 Number of Establishments by Kind of Business Place

-1 Total of Wholesale and Retail Trade Industry

	All Industry		Wholesale&Retail Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	41,771	8.3%	24,181	8.3%
2.Home business	327,054	64.7%	183,030	62.6%
3.Business in apartment building	13,688	2.7%	6,260	2.1%
4.Business in traditional market	93,139	18.4%	73,730	25.2%
5.Business in modern shopping mall	815	0.2%	638	0.2%
6.Business that is occupying exclusively one block or one building	21,254	4.2%	1,012	0.3%
7. Others	7,413	1.5%	3,499	1.2%
Total	505,134	100.0%	292,350	100.0%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	2,079	9.2%	161	1.8%	21,941	8.4%
2.Home business	18,988	84.4%	7,114	81.2%	156,928	60.1%
3.Business in apartment building	890	4.0%	365	4.2%	5,005	1.9%
4.Business in traditional market	400	1.8%	940	10.7%	72,390	27.7%
5.Business in modern shopping mall	-	-	8	0.1%	630	0.2%
6.Business that is occupying exclusively one block or one building	103	0.5%	159	1.8%	750	0.3%
7. Others	49	0.2%	18	0.2%	3,432	1.3%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	6	2.1%	178	4.6%	28	2.0%
2.Home business	193	67.2%	3,393	87.5%	1,150	83.1%
3.Business in apartment building	53	18.5%	230	5.9%	174	12.6%
4.Business in traditional market	1	0.3%	13	0.3%	25	1.8%
5.Business in modern shopping mall	-	-	-	-	-	-
6.Business that is occupying exclusively one block or one building	26	9.1%	53	1.4%	7	0.5%
7. Others	8	2.8%	9	0.2%	-	-
Total	287	100.0%	3,876	100.0%	1,384	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	1,867	11.0%	-	-	22	2.4%
2. Home business	14,252	84.0%	10	55.6%	801	86.1%
3. Business in apartment building	433	2.6%	1	5.6%	37	4.0%
4. Business in traditional market	361	2.1%	5	27.8%	34	3.7%
5. Business in modern shopping mall	-	-	-	-	-	-
6. Business that is occupying exclusively one block or one building	17	0.1%	-	-	35	3.8%
7. Others	32	0.2%	2	11.1%	1	0.1%
Total	16,962	100.0%	18	100.0%	930	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	50	6.6%	16	2.7%	5	0.7%
2. Home business	453	59.4%	154	25.9%	650	85.3%
3. Business in apartment building	33	4.3%	15	2.5%	35	4.6%
4. Business in traditional market	206	27.0%	400	67.3%	57	7.5%
5. Business in modern shopping mall	2	0.3%	2	0.3%	-	-
6. Business that is occupying exclusively one block or one building	17	2.2%	6	1.0%	15	2.0%
7. Others	2	0.3%	1	0.2%	-	-
Total	763	100.0%	594	100.0%	762	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	63	1.2%	5	1.8%	5,467	4.6%
2. Home business	4,818	88.8%	228	83.2%	110,194	91.8%
3. Business in apartment building	235	4.3%	9	3.3%	1,719	1.4%
4. Business in traditional market	209	3.9%	29	10.6%	1,405	1.2%
5. Business in modern shopping mall	4	0.1%	-	-	5	0.0%
6. Business that is occupying exclusively one block or one building	83	1.5%	3	1.1%	175	0.1%
7. Others	12	0.2%	-	-	1,101	0.9%
Total	5,424	100.0%	274	100.0%	120,066	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	11,955	30.8%	926	16.8%	589	7.6%
2. Home business	18,992	49.0%	4,119	74.8%	5,364	68.8%
3. Business in apartment building	1,180	3.0%	196	3.6%	309	4.0%
4. Business in traditional market	4,548	11.7%	49	0.9%	1,457	18.7%
5. Business in modern shopping mall	13	0.0%	-	-	32	0.4%
6. Business that is occupying exclusively one block or one building	226	0.6%	205	3.7%	15	0.2%
7. Others	1,883	4.9%	12	0.2%	25	0.3%
Total	38,797	100.0%	5,507	100.0%	7,791	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	159	2.8%	226	10.2%	2,053	7.8%
2. Home business	3,935	68.8%	1,367	61.9%	11,980	45.4%
3. Business in apartment building	195	3.4%	90	4.1%	990	3.7%
4. Business in traditional market	1,383	24.2%	377	17.1%	10,815	41.0%
5. Business in modern shopping mall	14	0.2%	23	1.0%	261	1.0%
6. Business that is occupying exclusively one block or one building	33	0.6%	18	0.8%	59	0.2%
7. Others	2	0.0%	106	4.8%	252	1.0%
Total	5,721	100.0%	2,207	100.0%	26,410	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	557	1.0%	9	6.0%	24,181	8.3%
2. Home business	857	1.6%	120	80.5%	183,030	62.6%
3. Business in apartment building	313	0.6%	13	8.7%	6,260	2.1%
4. Business in traditional market	52,350	96.2%	6	4.0%	73,730	25.2%
5. Business in modern shopping mall	282	0.5%	-	-	638	0.2%
6. Business that is occupying exclusively one block or one building	18	0.0%	1	0.7%	1,012	0.3%
7. Others	51	0.1%	-	-	3,499	1.2%
Total	54,428	100.0%	149	100.0%	292,350	100.0%

Table 2-2 Number of Establishments in Wholesale and Retail Trade Industry by Kind of Business Place and by Ownership (Legal Status)

-1 by type of proprietor

	Individual proprietor (with no registration)		Sole proprietor (with registration)		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	24,179	8.5%	-	-	24,179	8.3%
2. Home business	179,086	62.6%	3,775	65.3%	182,861	62.7%
3. Business in apartment building	5,597	2.0%	499	8.6%	6,096	2.1%
4. Business in traditional market	72,483	25.3%	1,244	21.5%	73,727	25.3%
5. Business in modern shopping mall	592	0.2%	24	0.4%	616	0.2%
6. Business that is occupying exclusively one block or one building	649	0.2%	223	3.9%	872	0.3%
7. Others	3,479	1.2%	13	0.2%	3,492	1.2%
Total	286,065	100.0%	5,778	100.0%	291,843	100.0%

-2 by type of partnership

	General partnership		Limited partnership		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Street business	-	-	-	-	-	-
2. Home business	16	32.7%	14	32.6%	30	32.6%
3. Business in apartment building	13	26.5%	17	39.5%	30	32.6%
4. Business in traditional market	3	6.1%	-	-	3	3.3%
5. Business in modern shopping mall	1	2.0%	2	4.7%	3	3.3%
6. Business that is occupying exclusively one block or one building	14	28.6%	10	23.3%	24	26.1%
7. Others	2	4.1%	-	-	2	2.2%
Total	49	100.0%	43	100.0%	92	100.0%

-3 by type of limited company

	Private limited company		Public limited company		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	-	-	-	-	-	-
2.Home business	106	32.3%	1	6.3%	107	31.1%
3.Business in apartment building	109	33.2%	10	62.5%	119	34.6%
4.Business in traditional market	-	-	-	-	-	-
5.Business in modern shopping mall	16	4.9%	-	-	16	4.7%
6.Business that is occupying exclusively one block or one building	97	29.6%	5	31.3%	102	29.7%
7. Others	-	-	-	-	-	-
Total	328	100.0%	16	100.0%	344	100.0%

-4 by type of foreign company

	Subsidiary of a foreign company		Branch of a foreign company		Commer-cial represent-tative office of a foreign company	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	-	-	-	-	-	-
2.Home business	-	-	2	10.5%	-	-
3.Business in apartment building	-	-	5	26.3%	4	66.7%
4.Business in traditional market	-	-	-	-	-	-
5.Business in modern shopping mall	-	-	2	10.5%	1	16.7%
6.Business that is occupying exclusively one block or one building	-	-	9	47.4%	1	16.7%
7. Others	1	100.0%	1	5.3%	-	-
Total	1	100.0%	19	100.0%	6	100.0%

(continue)

	Total	
	Number	Composition Ratio(%)
1.Street business	-	-
2.Home business	2	7.7%
3.Business in apartment building	9	34.6%
4.Business in traditional market	-	-
5.Business in modern shopping mall	3	11.5%
6.Business that is occupying exclusively one block or one building	10	38.5%
7. Others	2	7.7%
Total	26	100.0%

-5 by type of other legal status

	Cooperative		Stateowned organization		NGO	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	-	-	-	-	1	16.7%
2.Home business	2	50.0%	-	-	2	33.3%
3.Business in apartment building	1	25.0%	-	-	3	50.0%
4.Business in traditional market	-	-	-	-	-	-
5.Business in modern shopping mall	-	-	-	-	-	-
6.Business that is occupying exclusively one block or one building	1	25.0%	2	100.0%	-	-
7. Others	-	-	-	-	-	-
Total	4	100.0%	2	100.0%	6	100.0%

(continue)

	Others		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1.Street business	1	3.0%	2	4.4%
2.Home business	26	78.8%	30	66.7%
3.Business in apartment building	2	6.1%	6	13.3%
4.Business in traditional market	-	-	-	-
5.Business in modern shopping mall	-	-	-	-
6.Business that is occupying exclusively one block or one building	1	3.0%	4	8.9%
7. Others	3	9.1%	3	6.7%
Total	33	100.0%	45	100.0%

Table 2-3 Number of Establishments by Tenure of Business Place

-1 Total of Wholesale&Retail Industry

	All Industry		Wholesale&Retail Trade Industry	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	347,170	68.7%	201,746	69.0%
2. Rented	121,852	24.1%	70,890	24.2%
3. Others	36,112	7.1%	19,714	6.7%
Total	505,134	100.0%	292,350	100.0%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	14,687	65.2%	6,640	75.8%	180,419	69.1%
2. Rented	6,514	28.9%	2,015	23.0%	62,361	23.9%
3. Others	1,308	5.8%	110	1.3%	18,296	7.0%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	124	43.2%	2,073	53.5%	783	56.6%
2. Rented	157	54.7%	1,712	44.2%	590	42.6%
3. Others	6	2.1%	91	2.3%	11	.8%
Total	287	100.0%	3,876	100.0%	1,384	100.0%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	11,707	69.0%	15	83.3%	809	87.0%
2. Rented	4,055	23.9%	2	11.1%	102	11.0%
3. Others	1,200	7.1%	1	5.6%	19	2.0%
Total	16,962	100.0%	18	100.0%	930	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	405	53.1%	288	48.5%	574	75.3%
2. Rented	349	45.7%	299	50.3%	182	23.9%
3. Others	9	1.2%	7	1.2%	6	.8%
Total	763	100.0%	594	100.0%	762	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	4,324	79.7%	225	82.1%	106,976	89.1%
2. Rented	1,035	19.1%	46	16.8%	7,058	5.9%
3. Others	65	1.2%	3	1.1%	6,032	5.0%
Total	5,424	100.0%	274	100.0%	120,066	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	18,617	48.0%	4,113	74.7%	3,871	49.7%
2. Rented	12,089	31.2%	579	10.5%	3,674	47.2%
3. Others	8,091	20.9%	815	14.8%	246	3.2%
Total	38,797	100.0%	5,507	100.0%	7,791	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	3,961	69.2%	1,331	60.3%	15,382	58.2%
2. Rented	1,644	28.7%	719	32.6%	9,655	36.6%
3. Others	116	2.0%	157	7.1%	1,373	5.2%
Total	5,721	100.0%	2,207	100.0%	26,410	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio(%)	Number	Composition Ratio(%)	Number	Composition Ratio(%)
1. Owned	26,038	47.8%	130	87.2%	201,746	69.0%
2. Rented	26,931	49.5%	12	8.1%	70,890	24.2%
3. Others	1,459	2.7%	7	4.7%	19,714	6.7%
Total	54,428	100.0%	149	100.0%	292,350	100.0%

Table 2-4 Number of Establishments in Wholesale & Retail Trade Industry by Tenure of Business Place and by Kind of Business Place

-1 Total of Wholesale&Retail Industry

	1.Owned		2.Rented		3.Others		Total	
	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio
1.Street business	-	-	9,801	40.5%	14,380	59.5%	24,181	100%
2.Home business	161,891	88.5%	19,135	10.5%	2,004	1.1%	183,030	100%
3.Business in apartment building	3,182	50.8%	2,925	46.7%	153	2.4%	6,260	100%
4.Business in traditional market	35,820	48.6%	36,220	49.1%	1,690	2.3%	73,730	100%
5.Business in modern shopping mall	13	2.0%	625	98.0%	-	-	638	100%
6.Business that is occupying exclusively one block or one building	393	38.8%	490	48.4%	129	12.7%	1,012	100%
7. Others	447	12.8%	1,694	48.4%	1,358	38.8%	3,499	100%

-2 Wholesale and retail trade and repair of motor vehicles and motorcycles

	1.Owned		2.Rented		3.Others		Total	
	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio
1.Street business	-	-	1,057	50.8%	1,022	49.2%	2,079	100%
2.Home business	14,073	74.1%	4,658	24.5%	257	1.4%	18,988	100%
3.Business in apartment building	340	38.2%	535	60.1%	15	1.7%	890	100%
4.Business in traditional market	234	58.5%	165	41.3%	1	0.3%	400	100%
5.Business in modern shopping mall	-	-	-	-	-	-	-	-
6.Business that is occupying exclusively one block or one building	28	27.2%	75	72.8%	-	-	103	100%
7. Others	12	24.5%	24	49.0%	13	26.5%	49	100%

-3 Wholesale trades, except of motor vehicles and motorcycles

	1.Owned		2.Rented		3.Others		Total	
	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio
1.Street business	-	-	107	66.5%	54	33.5%	161	100%
2.Home business	5,946	83.6%	1,126	15.8%	42	0.6%	7,114	100%
3.Business in apartment building	202	55.3%	160	43.8%	3	0.8%	365	100%
4.Business in traditional market	386	41.1%	549	58.4%	5	0.5%	940	100%
5.Business in modern shopping mall	1	12.5%	7	87.5%	-	-	8	100%
6.Business that is occupying exclusively one block or one building	92	57.9%	62	39.0%	5	3.1%	159	100%
7. Others	13	72.2%	4	22.2%	1	5.6%	18	100%

-4 Retail trade, except of motor vehicles and motorcycles

	1.Owned		2.Rented		3.Others		Total	
	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio	Number	Composi- tion Ratio
1.Street business	-	-	8,637	39.4%	13,304	60.6%	21,941	100%
2.Home business	141,872	90.4%	13,351	8.5%	1,705	1.1%	156,928	100%
3.Business in apartment building	2,640	52.7%	2,230	44.6%	135	2.7%	5,005	100%
4.Business in traditional market	35,200	48.6%	35,506	49.0%	1,684	2.3%	72,390	100%
5.Business in modern shopping mall	12	1.9%	618	98.1%	-	-	630	100%
6.Business that is occupying exclusively one block or one building	273	36.4%	353	47.1%	124	16.5%	750	100%
7. Others	422	12.3%	1,666	48.5%	1,344	39.2%	3,432	100%

Table 2-5 Number of Establishments in Wholesale and Retail Trade Industry by Area of Business Place

-1 Total of Wholesale&Retail Industry

	All Industry		Wholesale & Retail Trade Industry	
	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	131,758	26.1%	88,143	30.1%
5 m ² - under 10 m ²	133,405	26.4%	81,147	27.8%
10 m ² - under 30 m ²	121,055	24.0%	71,309	24.4%
30 m ² - under 50 m ²	53,903	10.7%	29,464	10.1%
50 m ² - under 100 m ²	28,877	5.7%	14,618	5.0%
100 m ² - under 200 m ²	16,135	3.2%	6,675	2.3%
200 m ² - under 500 m ²	4,649	0.9%	528	0.2%
500 m ² - under 1000 m ²	1,886	0.4%	187	0.1%
1000 m ² or more	13,466	2.7%	279	0.1%
Total	505,134	100%	292,350	100%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	2,125	9.4%	667	7.6%	85,351	32.7%
5 m ² - under 10 m ²	5,631	25.0%	951	10.8%	74,565	28.6%
10 m ² - under 30 m ²	7,640	33.9%	1,953	22.3%	61,716	23.6%
30 m ² - under 50 m ²	3,790	16.8%	2,209	25.2%	23,465	9.0%
50 m ² - under 100 m ²	2,062	9.2%	1,552	17.7%	11,004	4.2%
100 m ² - under 200 m ²	1,100	4.9%	1,184	13.5%	4,391	1.7%
200 m ² - under 500 m ²	101	0.4%	107	1.2%	320	0.1%
500 m ² - under 1000 m ²	31	0.1%	46	0.5%	110	-
1000 m ² or more	29	0.1%	96	1.1%	154	0.1%
Total	22,509	100%	8,765	100%	261,076	100%

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Numbers	Composi-tion Ratio	Numbers	Composi-tion Ratio	Numbers	Composi-tion Ratio
Under 5 m ²	9	3.1%	81	2.1%	44	3.2%
5 m ² - under 10 m ²	36	12.5%	428	11.0%	239	17.3%
10 m ² - under 30 m ²	73	25.4%	918	23.7%	396	28.6%
30 m ² - under 50 m ²	56	19.5%	1,053	27.2%	309	22.3%
50 m ² - under 100 m ²	38	13.2%	781	20.1%	241	17.4%
100 m ² - under 200 m ²	39	13.6%	529	13.6%	144	10.4%
200 m ² - under 500 m ²	23	8.0%	49	1.3%	9	0.7%
500 m ² - under 1000 m ²	2	0.7%	22	0.6%	2	0.1%
1000 m ² or more	11	3.8%	15	0.4%	-	-
Total	287	100%	3,876	100%	1,384	100%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Numbers	Composi-tion Ratio	Numbers	Composi-tion Ratio	Numbers	Composi-tion Ratio
Under 5 m ²	1,991	11.7%	4	22.2%	41	4.4%
5 m ² - under 10 m ²	4,928	29.1%	1	5.6%	117	12.6%
10 m ² - under 30 m ²	6,253	36.9%	7	38.9%	227	24.4%
30 m ² - under 50 m ²	2,372	14.0%	3	16.7%	228	24.5%
50 m ² - under 100 m ²	1,002	5.9%	2	11.1%	151	16.2%
100 m ² - under 200 m ²	388	2.3%	1	5.6%	125	13.4%
200 m ² - under 500 m ²	20	0.1%	-	-	15	1.6%
500 m ² - under 1000 m ²	5	-	-	-	10	1.1%
1000 m ² or more	3	-	-	-	16	1.7%
Total	16,962	100%	18	100%	930	100%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	65	8.5%	362	60.9%	22	2.9%
5 m ² - under 10 m ²	128	16.8%	82	13.8%	98	12.9%
10 m ² - under 30 m ²	258	33.8%	65	10.9%	192	25.2%
30 m ² - under 50 m ²	124	16.3%	43	7.2%	207	27.2%
50 m ² - under 100 m ²	110	14.4%	28	4.7%	140	18.4%
100 m ² - under 200 m ²	55	7.2%	5	0.8%	82	10.8%
200 m ² - under 500 m ²	10	1.3%	7	1.2%	9	1.2%
500 m ² - under 1000 m ²	6	0.8%	1	0.2%	4	0.5%
1000 m ² or more	7	0.9%	1	0.2%	8	1.0%
Total	763	100%	594	100%	762	100%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	159	2.9%	14	5.1%	18,511	15.4%
5 m ² - under 10 m ²	489	9.0%	36	13.1%	39,215	32.7%
10 m ² - under 30 m ²	1,118	20.6%	86	31.4%	39,652	33.0%
30 m ² - under 50 m ²	1,538	28.4%	66	24.1%	14,476	12.1%
50 m ² - under 100 m ²	1,081	19.9%	40	14.6%	6,109	5.1%
100 m ² - under 200 m ²	889	16.4%	27	9.9%	2,022	1.7%
200 m ² - under 500 m ²	65	1.2%	1	0.4%	57	-
500 m ² - under 1000 m ²	23	0.4%	2	0.7%	15	-
1000 m ² or more	62	1.1%	2	0.7%	9	-
Total	5,424	100%	274	100%	120,066	100%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	18,994	49.0%	1,465	26.6%	1,589	20.4%
5 m ² - under 10 m ²	9,614	24.8%	1,320	24.0%	2,186	28.1%
10 m ² - under 30 m ²	5,827	15.0%	1,137	20.6%	2,268	29.1%
30 m ² - under 50 m ²	2,367	6.1%	662	12.0%	1,003	12.9%
50 m ² - under 100 m ²	1,316	3.4%	392	7.1%	541	6.9%
100 m ² - under 200 m ²	601	1.5%	331	6.0%	187	2.4%
200 m ² - under 500 m ²	44	0.1%	78	1.4%	11	0.1%
500 m ² - under 1000 m ²	12	-	39	0.7%	5	0.1%
1000 m ² or more	22	0.1%	83	1.5%	1	-
Total	38,797	100%	5,507	100%	7,791	100%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	817	14.3%	414	18.8%	8,646	32.7%
5 m ² - under 10 m ²	1,205	21.1%	510	23.1%	7,225	27.4%
10 m ² - under 30 m ²	1,506	26.3%	562	25.5%	5,720	21.7%
30 m ² - under 50 m ²	1,048	18.3%	377	17.1%	2,623	9.9%
50 m ² - under 100 m ²	648	11.3%	226	10.2%	1,470	5.6%
100 m ² - under 200 m ²	436	7.6%	97	4.4%	636	2.4%
200 m ² - under 500 m ²	35	0.6%	16	0.7%	55	0.2%
500 m ² - under 1000 m ²	13	0.2%	4	0.2%	15	0.1%
1000 m ² or more	13	0.2%	1	-	20	0.1%
Total	5,721	100%	2,207	100%	26,410	100%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Numbers	Composi- tion Ratio	Numbers	Composi- tion Ratio	Numbers	Composi- tion Ratio
Under 5 m ²	34,871	64.1%	44	29.5%	88,143	30.1%
5 m ² - under 10 m ²	13,273	24.4%	17	11.4%	81,147	27.8%
10 m ² - under 30 m ²	4,999	9.2%	45	30.2%	71,309	24.4%
30 m ² - under 50 m ²	895	1.6%	14	9.4%	29,464	10.1%
50 m ² - under 100 m ²	288	0.5%	14	9.4%	14,618	5.0%
100 m ² - under 200 m ²	75	0.1%	6	4.0%	6,675	2.3%
200 m ² - under 500 m ²	22	-	2	1.3%	528	0.2%
500 m ² - under 1000 m ²	4	-	3	2.0%	187	0.1%
1000 m ² or more	1	-	4	2.7%	279	0.1%
Total	54,428	100%	149	100%	292,350	100%

Table 2-6 Number of Establishments in Wholesale and Retail Trade Industry by Area of Business Place and by Kind of Business Place

-1 Total of Wholesale&Retail Industry

	1. Street business		2. Home business		3. Business in apartment building	
	Numbers	Composi- tion Ratio	Numbers	Composi- tion Ratio	Numbers	Composi- tion Ratio
Under 5 m ²	14,874	61.5%	23,806	13.0%	1,203	19.2%
5 m ² - under 10 m ²	5,621	23.2%	53,781	29.4%	1,655	26.4%
10 m ² - under 30 m ²	2,886	11.9%	59,260	32.4%	1,544	24.7%
30 m ² - under 50 m ²	634	2.6%	26,812	14.6%	690	11.0%
50 m ² - under 100 m ²	166	0.7%	13,290	7.3%	481	7.7%
100 m ² - under 200 m ²	-	-	6,063	3.3%	278	4.4%
200 m ² - under 500 m ²	-	-	10	-	234	3.7%
500 m ² - under 1000 m ²	-	-	3	-	70	1.1%
1000 m ² or more	-	-	5	-	105	1.7%
Total	24,181	100%	183,030	100%	6,260	100%

(continue)

	4. Business in traditional market		5. Business in modern shopping mall		6. Business that is occupying exclusively one block or one building		7. Others	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	46,402	62.9%	46	7.2%	-	-	1,812	51.8%
5 m ² -under 10 m ²	18,740	25.4%	267	41.8%	-	-	1,083	31.0%
10 m ² -under 30 m ²	6,947	9.4%	224	35.1%	-	-	448	12.8%
30 m ² -under 50 m ²	1,194	1.6%	61	9.6%	-	-	73	2.1%
50 m ² -under 100 m ²	343	0.5%	17	2.7%	279	27.6%	42	1.2%
100 m ² -under 200 m ²	81	0.1%	5	0.8%	232	22.9%	16	0.5%
200 m ² -under 500 m ²	22	-	11	1.7%	232	22.9%	19	0.5%
500 m ² -under 1000 m ²	-	-	2	0.3%	110	10.9%	2	0.1%
1000 m ² or more	1	-	5	0.8%	159	15.7%	4	0.1%
Total	73,730	100%	638	100%	1,012	100%	3,499	100%

-2 Wholesale and retail trade and repair of motor vehicles and motorcycles

	1. Street business		2. Home business		3. Business in apartment building	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	654	31.5%	1,209	6.4%	80	9.0%
5 m ² - under 10 m ²	669	32.2%	4,635	24.4%	219	24.6%
10 m ² - under 30 m ²	569	27.4%	6,727	35.4%	245	27.5%
30 m ² - under 50 m ²	149	7.2%	3,500	18.4%	112	12.6%
50 m ² - under 100 m ²	38	1.8%	1,900	10.0%	90	10.1%
100 m ² - under 200 m ²	-	-	1,015	5.3%	58	6.5%
200 m ² - under 500 m ²	-	-	1	-	55	6.2%
500 m ² - under 1000 m ²	-	-	-	-	17	1.9%
1000 m ² or more	-	-	1	-	14	1.6%
Total	2,079	100%	18,988	100%	890	100%

(continue)

	4. Business in traditional market		5. Business in modern shopping mall		6. Business that is occupying exclusively one block or one building		7. Others	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	179	44.8%	-	-	-	-	3	6.1%
5 m ² - under 10 m ²	93	23.3%	-	-	-	-	15	30.6%
10 m ² - under 30 m ²	90	22.5%	-	-	-	-	9	18.4%
30 m ² - under 50 m ²	24	6.0%	-	-	-	-	5	10.2%
50 m ² - under 100 m ²	11	2.8%	-	-	18	17.5%	5	10.2%
100 m ² - under 200 m ²	2	0.5%	-	-	21	20.4%	4	8.2%
200 m ² - under 500 m ²	1	0.3%	-	-	37	35.9%	7	14.3%
500 m ² - under 1000 m ²	-	-	-	-	14	13.6%	-	-
1000 m ² or more	1	-	5	0.8%	159	15.7%	4	0.1%
Total	73,730	100%	638	100%	1,012	100%	3,499	100%

-3 Wholesale trade, except of motor vehicles and motorcycles

	1. Street business		2. Home business		3. Business in apartment building	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	39	24.2%	137	1.9%	7	1.9%
5 m ² - under 10 m ²	48	29.8%	691	9.7%	15	4.1%
10 m ² - under 30 m ²	55	34.2%	1,660	23.3%	51	14.0%
30 m ² - under 50 m ²	11	6.8%	2,080	29.2%	76	20.8%
50 m ² - under 100 m ²	8	5.0%	1,442	20.3%	46	12.6%
100 m ² - under 200 m ²	-	-	1,099	15.4%	50	13.7%
200 m ² - under 500 m ²	-	-	3	-	59	16.2%
500 m ² - under 1000 m ²	-	-	1	-	21	5.8%
1000 m ² or more	-	-	1	-	40	11.0%
Total	161	100%	7,114	100%	365	100%

(continue)

	4. Business in traditional market		5. Business in modern shopping mall		6. Business that is occupying exclusively one block or one building		7. Others	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	483	51.4%	-	-	-	-	1	5.6%
5 m ² - under 10 m ²	195	20.7%	1	12.5%	-	-	1	5.6%
10 m ² - under 30 m ²	182	19.4%	1	12.5%	-	-	4	22.2%
30 m ² - under 50 m ²	41	4.4%	-	-	-	-	1	5.6%
50 m ² - under 100 m ²	34	3.6%	3	37.5%	13	8.2%	6	33.3%
100 m ² - under 200 m ²	4	0.4%	2	25.0%	26	16.4%	3	16.7%
200 m ² - under 500 m ²	1	0.1%	-	-	44	27.7%	-	-
500 m ² - under 1000 m ²	-	-	1	12.5%	23	14.5%	-	-
1000 m ² or more	-	-	-	-	53	33.3%	2	11.1%
Total	940	100%	8	100%	159	100%	18	100%

-4 Retail trade, except of motor vehicles and motorcycles

	1. Street business		2. Home business		3. Business in apartment building	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	14,181	64.6%	22,460	14.3%	1,116	22.3%
5 m ² - under 10 m ²	4,904	22.4%	48,455	30.9%	1,421	28.4%
10 m ² - under 30 m ²	2,262	10.3%	50,873	32.4%	1,248	24.9%
30 m ² - under 50 m ²	474	2.2%	21,232	13.5%	502	10.0%
50 m ² - under 100 m ²	120	0.5%	9,948	6.3%	345	6.9%
100 m ² - under 200 m ²	-	-	3,949	2.5%	170	3.4%
200 m ² - under 500 m ²	-	-	6	-	120	2.4%
500 m ² - under 1000 m ²	-	-	2	-	32	0.6%
1000 m ² or more	-	-	3	-	51	1.0%
Total	21,941	100%	156,928	100%	5,005	100%

(continue)

	4. Business in traditional market		5. Business in modern shopping mall		6. Business that is occupying exclusively one block or one building		7. Others	
	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio	Numbers	Composition Ratio
Under 5 m ²	45,740	63.2%	46	7.3%	-	-	1,808	52.7%
5 m ² - under 10 m ²	18,452	25.5%	266	42.2%	-	-	1,067	31.1%
10 m ² - under 30 m ²	6,675	9.2%	223	35.4%	-	-	435	12.7%
30 m ² - under 50 m ²	1,129	1.6%	61	9.7%	-	-	67	2.0%
50 m ² - under 100 m ²	298	0.4%	14	2.2%	248	33.1%	31	0.9%
100 m ² - under 200 m ²	75	0.1%	3	0.5%	185	24.7%	9	0.3%
200 m ² - under 500 m ²	20	-	11	1.7%	151	20.1%	12	0.3%
500 m ² - under 1000 m ²	-	-	1	0.2%	73	9.7%	2	0.1%
1000 m ² or more	1	-	5	0.8%	93	12.4%	1	-
Total	72,390	100%	630	100%	750	100%	3,432	100%

Table2-7 Number of Establishments in Wholesale and Retail Trade Industry by Hours of Operating the Business -Opening and Closing Time-
-1 Opening Time

	All Industry		Total Wholesale and Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
0 o'clock	76	0.0%	33	0.0%
1	162	0.0%	36	0.0%
2	627	0.1%	258	0.1%
3	1,909	0.4%	653	0.2%
4	10,839	2.1%	3,495	1.2%
5	26,711	5.3%	16,958	5.8%
6	172,343	34.1%	121,735	41.6%
7	231,171	45.8%	129,866	44.4%
8	29,734	5.9%	13,661	4.7%
9	7,018	1.4%	2,576	0.9%
10	3,577	0.7%	619	0.2%
11	2,188	0.4%	285	0.1%
12	864	0.2%	157	0.1%
13	1,935	0.4%	262	0.1%
14	3,038	0.6%	416	0.1%
15	3,669	0.7%	380	0.1%
16	1,925	0.4%	257	0.1%
17	1,156	0.2%	400	0.1%
18	410	0.1%	84	0.0%
19	116	0.0%	18	0.0%
20	32	0.0%	2	0.0%
21	11	0.0%	1	0.0%
22	4	0.0%	2	0.0%
23	6	0.0%	1	0.0%
24 hours operation	5,613	1.1%	195	0.1%
Total	505,134	100.0%	292,350	100.0%

(continue)

	Wholesale and Retail trade and repair of motor vehicles and motorcycles		Wholesale Trade Except of motor vehicles and motorcycles		Retail Trade Except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
0 o'clock	2	0.0%	-	-	31	0.0%
1	1	0.0%	1	0.0%	34	0.0%
2	2	0.0%	2	0.0%	254	0.1%
3	3	0.0%	57	0.7%	593	0.2%
4	16	0.1%	71	0.8%	3,408	1.3%
5	385	1.7%	187	2.1%	16,386	6.3%
6	7,188	31.9%	2,501	28.5%	112,046	42.9%
7	13,873	61.6%	5,174	59.0%	110,819	42.4%
8	943	4.2%	631	7.2%	12,087	4.6%
9	59	0.3%	66	0.8%	2,451	0.9%
10	9	0.0%	16	0.2%	594	0.2%
11	7	0.0%	4	0.0%	274	0.1%
12	3	0.0%	2	0.0%	152	0.1%
13	2	0.0%	3	0.0%	257	0.1%
14	6	0.0%	3	0.0%	407	0.2%
15	3	0.0%	1	0.0%	376	0.1%
16	-	-	1	0.0%	256	0.1%
17	-	-	-	-	400	0.2%
18	-	-	2	0.0%	82	0.0%
19	-	-	2	0.0%	16	0.0%
20	-	-	-	-	2	0.0%
21	-	-	-	-	1	0.0%
22	-	-	1	0.0%	1	0.0%
23	-	-	-	-	1	0.0%
24 hours operation	7	0.0%	40	0.5%	148	0.1%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

-2 Closing Time

	All Industry		Total Wholesale and Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
0 o'clock	1,476	0.3%	152	0.1%
1	105	0.0%	11	0.0%
2	125	0.0%	8	0.0%
3	68	0.0%	-	-
4	35	0.0%	3	0.0%
5	39	0.0%	5	0.0%
6	93	0.0%	14	0.0%
7	313	0.1%	78	0.0%
8	1,409	0.3%	351	0.1%
9	5,044	1.0%	1,738	0.6%
10	9,266	1.8%	4,055	1.4%
11	19,068	3.8%	11,569	4.0%
12	8,309	1.6%	5,900	2.0%
13	3,986	0.8%	2,018	0.7%
14	3,994	0.8%	1,652	0.6%
15	7,197	1.4%	2,970	1.0%
16	30,981	6.1%	15,234	5.2%
17	186,463	36.9%	102,586	35.1%
18	109,502	21.7%	75,935	26.0%
19	53,034	10.5%	38,057	13.0%
20	29,556	5.9%	18,664	6.4%
21	17,582	3.5%	8,051	2.8%
22	9,436	1.9%	2,524	0.9%
23	2,440	0.5%	580	0.2%
24 hours operation	5,613	1.1%	195	0.1%
Total	505,134	100.0%	292,350	100.0%

(continue)

	Wholesale and Retail trade and repair of motor vehicles and motorcycles		Wholesale Trade Except of motor vehicles and motorcycles		Retail Trade Except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
0 o'clock	3	0.0%	2	0.0%	147	0.1%
1	-	-	-	-	11	0.0%
2	-	-	-	-	8	0.0%
3	-	-	-	-	-	-
4	-	-	-	-	3	0.0%
5	-	-	1	0.0%	4	0.0%
6	-	-	1	0.0%	13	0.0%
7	-	-	2	0.0%	76	0.0%
8	-	-	3	0.0%	348	0.1%
9	1	0.0%	6	0.1%	1,731	0.7%
10	3	0.0%	15	0.2%	4,037	1.5%
11	11	0.0%	41	0.5%	11,517	4.4%
12	2	0.0%	9	0.1%	5,889	2.3%
13	5	0.0%	7	0.1%	2,006	0.8%
14	26	0.1%	30	0.3%	1,596	0.6%
15	83	0.4%	73	0.8%	2,814	1.1%
16	849	3.8%	655	7.5%	13,730	5.3%
17	12,693	56.4%	4,733	54.0%	85,160	32.6%
18	6,870	30.5%	2,246	25.6%	66,819	25.6%
19	1,382	6.1%	606	6.9%	36,069	13.8%
20	394	1.8%	175	2.0%	18,095	6.9%
21	133	0.6%	89	1.0%	7,829	3.0%
22	43	0.2%	27	0.3%	2,454	0.9%
23	4	0.0%	4	0.0%	572	0.2%
24 hours operation	7	0.0%	40	0.5%	148	0.1%
Total	22,509	100.0%	8,765	100.0%	261,076	100.0%

Table2-8 Number of Establishments in Wholesale and Retail Trade Industry by Hours of Operating the Business -Total Hours-

-1 Total of Wholesale and Retail Industry

	All Industry		Wholesale&Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	31,697	6.3%	11,408	3.9%
5h00m - 9h59m	86,906	17.2%	42,641	14.6%
10h00m - 14h59m	358,323	70.9%	229,491	78.5%
15h00m - 19h59m	22,450	4.4%	8,591	2.9%
20 hours or more	5,758	1.1%	219	0.1%
Total	505,134	100%	292,350	100%
Average of Business Hours	10.6		10.7	

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	21	0.1%	52	0.6%	11,335	4.3%
5h00m – 9h59m	1,917	8.5%	1,276	14.6%	39,448	15.1%
10h00m - 14h59m	20,423	90.7%	7,299	83.3%	201,769	77.3%
15h00m - 19h59m	141	0.6%	97	1.1%	8,353	3.2%
20 hours or more	7	-	41	0.5%	171	0.1%
Total	22,509	100%	8,765	100%	261,076	100%
Average of Business Hours	10.8		10.7		10.7	

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	1	0.3%	3	0.1%	-	-
5h00m – 9h59m	75	26.1%	401	10.3%	154	11.1%
10h00m - 14h59m	207	72.1%	3,435	88.6%	1,227	88.7%
15h00m - 19h59m	3	1.0%	31	0.8%	3	0.2%
20 hours or more	1	0.3%	6	0.2%	-	-
Total	287	100%	3,876	100%	1,384	100%
Average of Business Hours	10.2		10.7		10.5	

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	17	0.1%	2	11.1%	14	1.5%
5h00m – 9h59m	1,287	7.6%	5	27.8%	92	9.9%
10h00m - 14h59m	15,554	91.7%	11	61.1%	804	86.5%
15h00m - 19h59m	104	0.6%	-	-	18	1.9%
20 hours or more	-	-	-	-	2	0.2%
Total	16,962	100%	18	100%	930	100%
Average of Business Hours	10.9		9.2		10.7	

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	18	2.4%	1	0.2%	4	0.5%
5h00m – 9h59m	95	12.5%	352	59.3%	111	14.6%
10h00m - 14h59m	583	76.4%	238	40.1%	643	84.4%
15h00m - 19h59m	33	4.3%	3	0.5%	1	0.1%
20 hours or more	34	4.5%	-	-	3	0.4%
Total	763	100%	594	100%	762	100%
Average of Business Hours	11.6		9.9		10.5	

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	11	0.2%	2	0.7%	556	0.5%
5h00m – 9h59m	593	10.9%	28	10.2%	3,394	2.8%
10h00m - 14h59m	4,790	88.3%	230	83.9%	110,430	92.0%
15h00m - 19h59m	28	0.5%	14	5.1%	5,639	4.7%
20 hours or more	2	-	-	-	47	-
Total	5,424	100%	274	100%	120,066	100%
Average of Business Hours	10.5		11.5		11.8	

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	11	0.2%	2	0.7%	556	0.5%
5h00m – 9h59m	593	10.9%	28	10.2%	3,394	2.8%
10h00m - 14h59m	4,790	88.3%	230	83.9%	110,430	92.0%
15h00m - 19h59m	28	0.5%	14	5.1%	5,639	4.7%
20 hours or more	2	-	-	-	47	-
Total	5,424	100%	274	100%	120,066	100%
Average of Business Hours	10.5		11.5		11.8	

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	11	0.2%	2	0.7%	556	0.5%
5h00m – 9h59m	593	10.9%	28	10.2%	3,394	2.8%
10h00m - 14h59m	4,790	88.3%	230	83.9%	110,430	92.0%
15h00m - 19h59m	28	0.5%	14	5.1%	5,639	4.7%
20 hours or more	2	-	-	-	47	-
Total	5,424	100%	274	100%	120,066	100%
Average of Business Hours	10.5		11.5		11.8	

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
less than 5 hours	5,504	10.1%	2	1.3%	11,408	3.9%
5h00m – 9h59m	19,428	35.7%	19	12.8%	42,641	14.6%
10h00m - 14h59m	28,983	53.3%	125	83.9%	229,491	78.5%
15h00m - 19h59m	502	0.9%	3	2.0%	8,591	2.9%
20 hours or more	11	-	-	-	219	0.1%
Total	54,428	100%	149	100%	292,350	100%
Average of Business Hours	9.3		11.9		10.7	

Table 3-1 Number of Persons engaged in Wholesale and Rertail Trade Industry by size

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
1 person	222,167	13.3%	139,772	25.3%
2 persons	352,428	21.1%	215,624	39.0%
3 persons	139,140	8.3%	74,025	13.4%
4 persons	83,508	5.0%	38,684	7.0%
5-9 persons	163,287	9.8%	52,642	9.5%
10-19 persons	105,871	6.3%	14,755	2.7%
20-49 persons	99,471	5.9%	8,881	1.6%
50-99 persons	55,279	3.3%	3,855	0.7%
100-499 persons	110,238	6.6%	3,221	0.6%
500-999 persons	86,906	5.2%	501	0.1%
1,000 persons or more	255,095	15.2%	1,533	0.3%
Total	1,673,390	100.0%	553,493	100.0%

Table 3-2 Number of Persons engaged in Wholesale and Rertail Trade Industry by size and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	9,016	16.9%	1,677	4.8%	129,079	27.8%
2 persons	14,888	28.0%	6,028	17.1%	194,708	41.9%
3 persons	7,935	14.9%	4,089	11.6%	62,001	13.3%
4 persons	5,508	10.3%	3,528	10.0%	29,648	6.4%
5-9 persons	10,094	19.0%	8,552	24.3%	33,996	7.3%
10-19 persons	3,485	6.5%	4,005	11.4%	7,265	1.6%
20-49 persons	1,838	3.5%	2,496	7.1%	4,547	1.0%
50-99 persons	500	0.9%	1,490	4.2%	1,865	0.4%
100-499 persons	-	-	1,304	3.7%	1,917	0.4%
500-999 persons	-	-	501	1.4%	-	-
1,000 persons or more	-	-	1,533	4.4%	-	-
Total	53,264	100.0%	35,203	100.0%	465,026	100.0%

Table 3-3 Number of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee

	All Industry		Wholesale & Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
Self-employed proprietors, sole proprietors	486,293	27.7%	290,139	52.4%
Unpaid family workers	345,316	19.7%	195,420	35.3%
Regular employees	755,780	43.1%	60,769	11.0%
Other employees than regular employee	86,001	4.9%	7,165	1.3%
Voluntarily-engaged persons	81,103	4.6%	350	0.1%
Total	1,754,493	100.0%	553,843	100.0%

Table 3-4 Number of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Self-employed proprietors, sole proprietors	22,315	41.8%	8,393	23.8%	259,431	55.8%
Unpaid family workers	16,657	31.2%	8,828	25.1%	169,935	36.5%
Regular employees	13,088	24.5%	15,325	43.5%	32,356	7.0%
Other employees than regular employee	1,204	2.3%	2,657	7.5%	3,304	0.7%
Voluntarily-engaged persons	100	0.2%	5	0.0%	245	0.1%
Total	53,364	100.0%	35,208	100.0%	465,271	100.0%

Table 3-5 Numbers of Persons engaged in Wholesale and Retail Trade Industry by Type of Employee and by Type of Legal Status

	Individual proprietor (with no registration)		Sole proprietor (with registration)		Other legal status	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Self-employed proprietors, sole proprietors	284,907	55.3%	5,197	18.4%	35	0.3%
Unpaid family workers	190,426	37.0%	4,958	17.6%	36	0.3%
Regular employees	34,148	6.6%	16,778	59.5%	9,843	94.8%
Other employees than regular employee	5,442	1.1%	1,257	4.5%	466	4.5%
Voluntarily-engaged persons	340	0.1%	8	0.0%	2	0.0%
Total	515,263	100.0%	28,198	100.0%	10,382	100.0%

Table 3-6 Number of Persons Engaged by Sex

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
All Industry(Total)	649,358	38.8%	1,024,032	61.2%	1,673,390	100%
B-Mining and quarrying	1,632	80.0%	408	20.0%	2,040	100%
C-Manufacturing	141,755	26.7%	388,586	73.3%	530,341	100%
D-Electricity, gas, steam and air conditioning supply	11,023	75.3%	3,609	24.7%	14,632	100%
E-Water supply; sewerage, waste management and remediation activities	3,084	73.3%	1,124	26.7%	4,208	100%
F-Construction	1,729	85.2%	300	14.8%	2,029	100%
G-Wholesale and retail trade; repair of motor vehicles and motorcycles	210,497	38.0%	342,996	62.0%	553,493	100%
H-Transportation and storage	9,814	82.2%	2,131	17.8%	11,945	100%
I-Accommodation and food service activities	67,253	34.4%	128,034	65.6%	195,287	100%
J-Information and communication	12,059	72.7%	4,530	27.3%	16,589	100%
K -Financial and insurance activities	17,046	61.2%	10,786	38.8%	27,832	100%
L-Real estate activities	675	63.0%	396	37.0%	1,071	100%
M-Professional, scientific and technical activities	2,358	61.8%	1,456	38.2%	3,814	100%
N-Administrative and support service activities	21,366	71.0%	8,714	29.0%	30,080	100%
P-Education	76,951	59.0%	53,405	41.0%	130,356	100%
Q-Human health and social work activities	17,793	53.6%	15,383	46.4%	33,176	100%
R-Arts, entertainment and recreation	18,313	45.6%	21,850	54.4%	40,163	100%
S-Other service activities	36,010	47.2%	40,324	52.8%	76,334	100%

Table 3-7 Number of Persons engaged in Wholesale and Retail Trade Industry by Division of ISIC and by group of ISIC

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
45 - Wholesale and retail trade and repair of motor vehicles and motorcycles	41,885	78.6%	11,379	21.4%	53,264	100%
-Sale of motor vehicles	1,064	81.3%	244	18.7%	1,308	100%
-Maintenance and repair of motor vehicles	13,743	83.7%	2,671	16.3%	16,414	100%
-Sale of motor vehicle parts and accessories	2,697	68.3%	1,251	31.7%	3,948	100%
- Sale, maintenance and repair of motorcycles and related parts and accessories	24,381	77.2%	7,213	22.8%	31,594	100%
46 - Wholesale trade, except of motor vehicles and motorcycles	22,716	64.5%	12,487	35.5%	35,203	100%
-Wholesale on a fee or contract basis	121	84.0%	23	16.0%	144	100%
-Wholesale of agricultural raw materials and live animals	3,196	68.9%	1,444	31.1%	4,640	100%
-Wholesale of food, beverages and tobacco	3,270	67.8%	1,554	32.2%	4,824	100%
-Wholesale of household goods	736	38.2%	1,190	61.8%	1,926	100%
-Wholesale of machinery, equipment and supplies	2,141	68.1%	1,001	31.9%	3,142	100%
-Other specialized wholesale	12,806	65.1%	6,860	34.9%	19,666	100%
-Non-specialized wholesale trade	446	51.8%	415	48.2%	861	100%
47 - Retail trade, except of motor vehicles and motorcycles	145,896	31.4%	319,130	68.6%	465,026	100%
-Retail sale in non-specialized stores	69,978	31.6%	151,681	68.4%	221,659	100%
-Retail sale of food, beverages and tobacco in specialized stores	18,414	28.3%	46,719	71.7%	65,133	100%
-Retail sale of automotive fuel in specialized stores	7,188	50.3%	7,105	49.7%	14,293	100%
-Retail sale of information and communications equipment in specialized stores	9,353	58.6%	6,621	41.4%	15,974	100%
-Retail sale of other household equipment in specialized stores	7,593	50.3%	7,502	49.7%	15,095	100%

(continue)

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
-Retail sale of cultural and recreation goods in specialized stores	2,008	41.3%	2,857	58.7%	4,865	100%
-Retail sale of other goods in specialized stores	16,840	33.7%	33,146	66.3%	49,986	100%
-Retail sale via stalls and markets	14,303	18.4%	63,351	81.6%	77,654	100%
-Retail trade not in stores, stalls or markets	219	59.7%	148	40.3%	367	100%

Table 3-8 Numbers of Persons engaged by Type of Sex and by Type of Employee

-1 All Industry

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
Self-employed proprietors, sole proprietors	160,973	33.1%	325,320	66.9%	486,293	100%
Unpaid family workers	138,753	40.2%	206,563	59.8%	345,316	100%
Regular employees	581,513	76.9%	174,267	23.1%	755,780	100%
Other employees	66,707	77.6%	19,294	22.4%	86,001	100%
Voluntarily-engaged persons	79,061	97.5%	2,042	2.5%	81,103	100%
Total	1,027,007	58.5%	727,486	41.5%	1,754,493	100%

-2 Total of Wholesale&Retail Industry

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
Self-employed proprietors, sole proprietors	72,785	25.1%	217,354	74.9%	290,139	100%
Unpaid family workers	66,864	34.2%	128,556	65.8%	195,420	100%
Regular employees	40,216	66.2%	20,553	33.8%	60,769	100%
Other employees	4,289	59.9%	2,876	40.1%	7,165	100%
Voluntarily-engaged persons	235	67.1%	115	32.9%	350	100%
Total	184,389	33.3%	369,454	66.7%	553,843	100%

-3 Wholesale and retail trade and repair of motor vehicles and motorcycles

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
Self-employed proprietors, sole proprietors	19,490	87.3%	2,825	12.7%	22,315	100%
Unpaid family workers	13,860	83.2%	2,797	16.8%	16,657	100%
Regular employees	10,428	79.7%	2,660	20.3%	13,088	100%
Other employees	1,000	83.1%	204	16.9%	1,204	100%
Voluntarily-engaged persons	83	83.0%	17	17.0%	100	100%
Total	44,861	84.1%	8,503	15.9%	53,364	100%

-4 Wholesale trade, except of motor vehicles and motorcycles

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
Self-employed proprietors, sole proprietors	4,324	51.5%	4,069	48.5%	8,393	100%
Unpaid family workers	4,857	55.0%	3,971	45.0%	8,828	100%
Regular employees	11,403	74.4%	3,922	25.6%	15,325	100%
Other employees	1,833	69.0%	824	31.0%	2,657	100%
Voluntarily-engaged persons	5	100%	-	-	5	100%
Total	22,422	63.7%	12,786	36.3%	35,208	100%

-5 Retail trade, except of motor vehicles and motorcycles

	Male	Composition Ratio	Female	Composition Ratio	Total	Composition Ratio
Self-employed proprietors, sole proprietors	48,971	18.9%	210,460	81.1%	259,431	100%
Unpaid family workers	48,147	28.3%	121,788	71.7%	169,935	100%
Regular employees	18,385	56.8%	13,971	43.2%	32,356	100%
Other employees	1,456	44.1%	1,848	55.9%	3,304	100%
Voluntarily-engaged persons	147	60.0%	98	40.0%	245	100%
Total	117,106	25.2%	348,165	74.8%	465,271	100%

Table 3-9 Numbers of Persons engaged in Wholesale and Retail Trade Industry by Nationality of Owner

	Cambodian	Composi- tion Ratio	Foreigner	Composi- tion Ratio	Total	Composi- tion Ratio
All Industry	1,381,254	82.5%	292,136	17.5%	1,673,390	100%
Total of Wholesale & Retail Trade Industry	544,071	98.3%	9,422	1.7%	553,493	100%
45 - Wholesale and retail trade and repair of motor vehicles and motorcycles	52,807	99.1%	457	0.9%	53,264	100%
-Sale of motor vehicles	1,213	92.7%	95	7.3%	1,308	100%
-Maintenance and repair of motor vehicles	16,260	99.1%	154	0.9%	16,414	100%
-Sale of motor vehicle parts and accessories	3,927	99.5%	21	0.5%	3,948	100%
-Sale, maintenance and repair of motorcycles and related parts and accessories	31,407	99.4%	187	0.6%	31,594	100%
46 - Wholesale trade, except of motor vehicles and motorcycles	31,959	90.8%	3,244	9.2%	35,203	100%
-Wholesale on a fee or contract basis	144	100%	-	-	144	100%
-Wholesale of agricultural raw materials and live animals	4,345	93.6%	295	6.4%	4,640	100%
-Wholesale of food, beverages and tobacco	2,977	61.7%	1,847	38.3%	4,824	100%
-Wholesale of household goods	1,731	89.9%	195	10.1%	1,926	100%
-Wholesale of machinery, equipment and supplies	2,954	94.0%	188	6.0%	3,142	100%
-Other specialized wholesale	18,958	96.4%	708	3.6%	19,666	100%
-Non-specialized wholesale trade	850	98.7%	11	1.3%	861	100%

(continue)

	Cambodian	Composi- tion Ratio	Foreigner	Composi- tion Ratio	Total	Composi- tion Ratio
47 - Retail trade, except of motor vehicles and motorcycles	459,305	98.8%	5,721	1.2%	465,026	100%
-Retail sale in non-specialized stores	220,275	99.4%	1,384	0.6%	221,659	100%
-Retail sale of food, beverages and tobacco in specialized stores	64,100	98.4%	1,033	1.6%	65,133	100%
-Retail sale of automotive fuel in specialized stores	13,886	97.2%	407	2.8%	14,293	100%
-Retail sale of information and communications equipment in specialized stores	15,555	97.4%	419	2.6%	15,974	100%
-Retail sale of other household equipment in specialized stores	14,608	96.8%	487	3.2%	15,095	100%
-Retail sale of cultural and recreation goods in specialized stores	4,749	97.6%	116	2.4%	4,865	100%
-Retail sale of other goods in specialized stores	48,597	97.2%	1,389	2.8%	49,986	100%
-Retail sale via stalls and markets	77,168	99.4%	486	0.6%	77,654	100%
-Retail trade not in stores, stalls or markets	367	100%	-	-	367	100%

Table 3-10 Numbers of Persons engaged by Type of Unit

-1 Total of Wholesale&Retail Industry

	All Industry		Wholesale&Retail Industry	
	Number	Composition Ratio	Number	Composition Ratio
Single Unit	1,420,346	84.9%	536,185	96.9%
Head Office	57,428	3.4%	4,657	0.8%
Branch Office	195,616	11.7%	12,651	2.3%
Total	1,673,390	100%	553,493	100%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	51,730	97.1%	30,475	86.6%	453,980	97.6%
Head Office	387	0.7%	2,288	6.5%	1,982	0.4%
Branch Office	1,147	2.2%	2,440	6.9%	9,064	1.9%
Total	53,264	100%	35,203	100%	465,026	100%

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	1,020	78.0%	15,710	95.7%	3,725	94.4%
Head Office	122	9.3%	141	0.9%	83	2.1%
Branch Office	166	12.7%	563	3.4%	140	3.5%
Total	1,308	100%	16,414	100%	3,948	100%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	31,275	99.0%	144	100%	4,513	97.3%
Head Office	41	0.1%	-	-	-	-
Branch Office	278	0.9%	-	-	127	2.7%
Total	31,594	100%	144	100%	4,640	100%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	2,711	56.2%	1,737	90.2%	2,838	90.3%
Head Office	1,693	35.1%	127	6.6%	65	2.1%
Branch Office	420	8.7%	62	3.2%	239	7.6%
Total	4,824	100%	1,926	100%	3,142	100%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	17,787	90.4%	745	86.5%	220,602	99.5%
Head Office	403	2.0%	-	-	574	0.3%
Branch Office	1,476	7.5%	116	13.5%	483	0.2%
Total	19,666	100%	861	100%	221,659	100%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	64,199	98.6%	11,257	78.8%	14,991	93.8%
Head Office	73	0.1%	265	1.9%	267	1.7%
Branch Office	861	1.3%	2,771	19.4%	716	4.5%
Total	65,133	100%	14,293	100%	15,974	100%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	13,658	90.5%	4,509	92.7%	47,626	95.3%
Head Office	541	3.6%	102	2.1%	113	0.2%
Branch Office	896	5.9%	254	5.2%	2,247	4.5%
Total	15,095	100%	4,865	100%	49,986	100%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	76,771	98.9%	367.0	100%	536,185	96.9%
Head Office	47	0.1%	-	-	4,657	0.8%
Branch Office	836	1.1%	-	-	12,651	2.3%
Total	77,654	100%	367.0	100%	553,493	100%

Table 3-10 Numbers of Persons engaged by Type of Unit

-1 Total of Wholesale&Retail Industry

	All Industry		Wholesale&Retail Trade Industry	
	Number	Composition Ratio	Number	Composition Ratio
Single Unit	1,420,346	84.9%	536,185	96.9%
Head Office	57,428	3.4%	4,657	0.8%
Branch Office	195,616	11.7%	12,651	2.3%
Total	1,673,390	100%	553,493	100%

-2 by division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	51,730	97.1%	30,475	86.6%	453,980	97.6%
Head Office	387	0.7%	2,288	6.5%	1,982	0.4%
Branch Office	1,147	2.2%	2,440	6.9%	9,064	1.9%
Total	53,264	100%	35,203	100%	465,026	100%

-3 in Wholesale&Retail Industry by group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	1,020	78.0%	15,710	95.7%	3,725	94.4%
Head Office	122	9.3%	141	0.9%	83	2.1%
Branch Office	166	12.7%	563	3.4%	140	3.5%
Total	1,308	100%	16,414	100%	3,948	100%

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	31,275	99.0%	144	100%	4,513	97.3%
Head Office	41	0.1%	-	-	-	-
Branch Office	278	0.9%	-	-	127	2.7%
Total	31,594	100%	144	100%	4,640	100%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	2,711	56.2%	1,737	90.2%	2,838	90.3%
Head Office	1,693	35.1%	127	6.6%	65	2.1%
Branch Office	420	8.7%	62	3.2%	239	7.6%
Total	4,824	100%	1,926	100%	3,142	100%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	17,787	90.4%	745	86.5%	220,602	99.5%
Head Office	403	2.0%	-	-	574	0.3%
Branch Office	1,476	7.5%	116	13.5%	483	0.2%
Total	19,666	100%	861	100%	221,659	100%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	64,199	98.6%	11,257	78.8%	14,991	93.8%
Head Office	73	0.1%	265	1.9%	267	1.7%
Branch Office	861	1.3%	2,771	19.4%	716	4.5%
Total	65,133	100%	14,293	100%	15,974	100%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	13,658	90.5%	4,509	92.7%	47,626	95.3%
Head Office	541	3.6%	102	2.1%	113	0.2%
Branch Office	896	5.9%	254	5.2%	2,247	4.5%
Total	15,095	100%	4,865	100%	49,986	100%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
Single Unit	76,771	98.9%	367.0	100%	536,185	96.9%
Head Office	47	0.1%	-	-	4,657	0.8%
Branch Office	836	1.1%	-	-	12,651	2.3%
Total	77,654	100%	367.0	100%	553,493	100%

Table 3-11 Number of Persons engaged in Wholesale&Retail Industry by Year of Starting the Business

-1 Total of Wholesale&Retail Industry

	1979 or earlier		1980s		1990s	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	569	29.4%	4,336	24.9%	16,869	22.1%
2 persons	690	35.7%	6,700	38.5%	26,534	34.8%
3 persons	264	13.7%	2,784	16.0%	10,716	14.0%
4 persons	132	6.8%	1,364	7.8%	5,556	7.3%
5-9 persons	184	9.5%	1,685	9.7%	7,749	10.2%
10-19 persons	64	3.3%	237	1.4%	2,187	2.9%
20-49 persons	31	1.6%	174	1.0%	2,273	3.0%
50-99 persons	-	-	122	0.7%	1,143	1.5%
100-499 persons	-	-	-	-	1,211	1.6%
500-999 persons	-	-	-	-	501	0.7%
1,000 persons or more	-	-	-	-	1,533	2.0%
Total	1,934	100.0%	17,402	100.0%	76,272	100.0%
Number of person per establishment	1.8		1.9		2.1	

(continue)

	2000-2004		2005-2010		2011	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	23,840	23.9%	82,623	25.8%	9,857	31.5%
2 persons	38,118	38.3%	128,406	40.1%	12,698	40.5%
3 persons	14,109	14.2%	41,685	13.0%	3,648	11.6%
4 persons	7,344	7.4%	22,000	6.9%	1,808	5.8%
5-9 persons	9,902	9.9%	30,124	9.4%	2,374	7.6%
10-19 persons	3,084	3.1%	8,374	2.6%	589	1.9%
20-49 persons	1,721	1.7%	4,460	1.4%	109	0.3%
50-99 persons	738	0.7%	1,744	0.5%	108	0.3%
100-499 persons	764	0.8%	1,115	0.3%	131	0.4%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	99,620	100.0%	320,531	100.0%	31,322	100.0%
Number of person per establishment	1.9		1.9		1.7	

-2 Wholesale and retail trade and repair of motor vehicles and motorcycles

	1979 or earlier		1980s		1990s	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	12	21.4%	137	15.2%	664	12.2%
2 persons	22	39.3%	246	27.3%	1,308	24.1%
3 persons	6	10.7%	147	16.3%	846	15.6%
4 persons	16	28.6%	104	11.5%	588	10.8%
5-9 persons	-	-	205	22.8%	1,151	21.2%
10-19 persons	-	-	35	3.9%	358	6.6%
20-49 persons	-	-	27	3.0%	316	5.8%
50-99 persons	-	-	-	-	190	3.5%
100-499 persons	-	-	-	-	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	56	100.0%	901	100.0%	5,421	100.0%
Number of person per establishment	1.9		2.4		2.7	

(continue)

	2000-2004		2005-2010		2011	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	1,143	14.4%	6,221	17.7%	738	23.2%
2 persons	2,192	27.7%	10,056	28.6%	902	28.4%
3 persons	1,284	16.2%	5,106	14.5%	462	14.5%
4 persons	916	11.6%	3,544	10.1%	276	8.7%
5-9 persons	1,763	22.3%	6,239	17.7%	590	18.6%
10-19 persons	532	6.7%	2,398	6.8%	162	5.1%
20-49 persons	83	1.0%	1,298	3.7%	46	1.4%
50-99 persons	-	-	310	0.9%	-	-
100-499 persons	-	-	-	-	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	7,913	100.0%	35,172	100.0%	3,176	100.0%
Number of person per establishment	2.4		2.3		2.1	

-3 Wholesale trade, except of motor vehicles and motorcycles

	1979 or earlier		1980s		1990s	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	8	7.5%	35	4.4%	250	3.0%
2 persons	16	15.1%	166	21.0%	884	10.7%
3 persons	18	17.0%	177	22.3%	609	7.4%
4 persons	12	11.3%	92	11.6%	512	6.2%
5-9 persons	8	7.5%	241	30.4%	1,420	17.2%
10-19 persons	13	12.3%	50	6.3%	631	7.6%
20-49 persons	31	29.2%	31	3.9%	646	7.8%
50-99 persons	-	-	-	-	677	8.2%
100-499 persons	-	-	-	-	610	7.4%
500-999 persons	-	-	-	-	501	6.1%
1,000 persons or more	-	-	-	-	1,533	18.5%
Total	106	100.0%	792	100.0%	8,273	100.0%
Number of person per establishment	3.8		3.2		6.2	

(continue)

	2000-2004		2005-2010		2011	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	289	4.5%	986	5.5%	96	7.8%
2 persons	1,144	17.7%	3,468	19.3%	274	22.2%
3 persons	840	13.0%	2,208	12.3%	186	15.1%
4 persons	688	10.6%	2,036	11.3%	140	11.4%
5-9 persons	1,580	24.4%	5,020	27.9%	211	17.1%
10-19 persons	862	13.3%	2,190	12.2%	194	15.7%
20-49 persons	591	9.1%	1,176	6.5%	-	-
50-99 persons	271	4.2%	542	3.0%	-	-
100-499 persons	211	3.3%	352	2.0%	131	10.6%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	6,476	100.0%	17,978	100.0%	1,232	100.0%
Number of person per establishment	3.9		3.6		3.2	

-4 Retail trade, except of motor vehicles and motorcycles

	1979 or earlier		1980s		1990s	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	549	31.0%	4,164	26.5%	15,955	25.5%
2 persons	652	36.8%	6,288	40.0%	24,342	38.9%
3 persons	240	13.5%	2,460	15.7%	9,261	14.8%
4 persons	104	5.9%	1,168	7.4%	4,456	7.1%
5-9 persons	176	9.9%	1,239	7.9%	5,178	8.3%
10-19 persons	51	2.9%	152	1.0%	1,198	1.9%
20-49 persons	-	-	116	0.7%	1,311	2.1%
50-99 persons	-	-	122	0.8%	276	0.4%
100-499 persons	-	-	-	-	601	1.0%
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	1,772	100.0%	15,709	100.0%	62,578	100.0%
Number of person per establishment	1.7		1.8		1.9	

(continue)

	2000-2004		2005-2010		2011	
	Number	Composition Ratio	Number	Composition Ratio	Number	Composition Ratio
1 person	22,408	26.3%	75,416	28.2%	9,023	33.5%
2 persons	34,782	40.8%	114,882	43.0%	11,522	42.8%
3 persons	11,985	14.1%	34,371	12.9%	3,000	11.1%
4 persons	5,740	6.7%	16,420	6.1%	1,392	5.2%
5-9 persons	6,559	7.7%	18,865	7.1%	1,573	5.8%
10-19 persons	1,690	2.0%	3,786	1.4%	233	0.9%
20-49 persons	1,047	1.2%	1,986	0.7%	63	0.2%
50-99 persons	467	0.5%	892	0.3%	108	0.4%
100-499 persons	553	0.6%	763	0.3%	-	-
500-999 persons	-	-	-	-	-	-
1,000 persons or more	-	-	-	-	-	-
Total	85,231	100.0%	267,381	100.0%	26,914	100.0%
Number of person per establishment	1.8		1.8		1.6	

Table 5-1 Number of Entity by Size of Annual Sales

	All Industry		Wholesale& Retail Trade Industry	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	14,106	2.8%	3,575	1.2%
500 - under 1000 USD	30,217	6.1%	11,500	4.0%
1000 - under 2000 USD	73,476	14.8%	33,450	11.5%
2000 - under 3000 USD	46,349	9.3%	24,311	8.4%
3000 - under 5000 USD	86,330	17.4%	51,180	17.6%
5000 - under 7500 USD	72,657	14.6%	45,642	15.7%
7500 - under 10000 USD	46,768	9.4%	33,120	11.4%
10000 - under 25000 USD	74,406	15.0%	51,160	17.6%
25000 - under 50000 USD	30,110	6.1%	21,943	7.6%
50000 USD or more	21,842	4.4%	14,477	5.0%
Total	496,261	100.0%	290,358	100.0%

Note: Tables on annual sales exclude entities whose amount of annual sales is zero or “Not reported”.

Table 5-2 Number of Entity in Wholesale and Retail Trade Industry by Size of Annual Sales and by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	540	2.4%	75	0.9%	2,960	1.1%
500 - under 1,000 USD	1,683	7.5%	140	1.7%	9,677	3.7%
1,000 - under 2,000 USD	4,038	18.1%	380	4.5%	29,032	11.2%
2,000 - under 3,000 USD	2,283	10.2%	224	2.6%	21,804	8.4%
3,000 - under 5,000 USD	4,321	19.3%	786	9.3%	46,073	17.8%
5,000 - under 7,500 USD	3,135	14.0%	814	9.6%	41,693	16.1%
7,500 - under 10,000 USD	1,841	8.2%	680	8.0%	30,599	11.8%
10,000 - under 25,000 USD	2,663	11.9%	1,870	22.1%	46,627	18.0%
25,000 - under 50,000 USD	919	4.1%	1,440	17.0%	19,584	7.5%
50,000 USD or more	919	4.1%	2,066	24.4%	11,492	4.4%
Total	22,342	100.0%	8,475	100.0%	259,541	100.0%

Note: Tables on annual sales exclude entities whose amount of annual sales is zero or "Not reported"

Table 5-3 Number of Entity in Wholesale and Retail Trade Industry by Size of Annual Sales and by Group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	1	0.4%	36	0.9%	8	0.6%
500 - under 1,000 USD	10	3.8%	129	3.4%	15	1.1%
1,000 - under 2,000 USD	11	4.2%	444	11.6%	44	3.3%
2,000 - under 3,000 USD	15	5.7%	324	8.5%	31	2.3%
3,000 - under 5,000 USD	18	6.8%	758	19.8%	158	11.7%
5,000 - under 7,500 USD	16	6.0%	595	15.5%	198	14.6%
7,500 - under 10,000 USD	10	3.8%	345	9.0%	114	8.4%
10,000 - under 25,000 USD	36	13.6%	719	18.8%	436	32.2%
25,000 - under 50,000 USD	17	6.4%	254	6.6%	205	15.2%
50,000 USD or more	131	49.4%	229	6.0%	143	10.6%
Total	265	100.0%	3,833	100.0%	1,352	100.0%

Note: Tables on annual sales exclude entities whose amount of annual sales is zero or "Not reported"

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	495	2.9%	-	0.0%	15	1.6%
500 - under 1,000 USD	1,529	9.1%	1	5.6%	20	2.2%
1,000 - under 2,000 USD	3,539	21.0%	2	11.1%	53	5.8%
2,000 - under 3,000 USD	1,913	11.3%	-	0.0%	26	2.9%
3,000 - under 5,000 USD	3,387	20.1%	2	11.1%	95	10.4%
5,000 - under 7,500 USD	2,326	13.8%	1	5.6%	94	10.3%
7,500 - under 10,000 USD	1,372	8.1%	3	16.7%	66	7.3%
10,000 - under 25,000 USD	1,472	8.7%	4	22.2%	157	17.3%
25,000 - under 50,000 USD	443	2.6%	2	11.1%	122	13.4%
50,000 USD or more	416	2.5%	3	16.7%	262	28.8%
Total	16,892	100.0%	18	100.0%	910	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	8	1.1%	1	0.2%	6	0.8%
500 - under 1,000 USD	5	0.7%	5	0.9%	10	1.4%
1,000 - under 2,000 USD	15	2.1%	17	2.9%	30	4.2%
2,000 - under 3,000 USD	7	1.0%	5	0.9%	21	2.9%
3,000 - under 5,000 USD	35	4.9%	41	7.1%	70	9.7%
5,000 - under 7,500 USD	39	5.5%	36	6.2%	55	7.6%
7,500 - under 10,000 USD	37	5.2%	20	3.5%	60	8.3%
10,000 - under 25,000 USD	138	19.5%	106	18.4%	183	25.4%
25,000 - under 50,000 USD	168	23.7%	95	16.5%	122	16.9%
50,000 USD or more	256	36.2%	251	43.5%	164	22.7%
Total	708	100.0%	577	100.0%	721	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	45	0.9%	-	0.0%	1,817	1.5%
500 - under 1,000 USD	98	1.9%	1	0.4%	6,138	5.1%
1,000 - under 2,000 USD	261	4.9%	2	0.8%	17,359	14.5%
2,000 - under 3,000 USD	164	3.1%	1	0.4%	12,906	10.8%
3,000 - under 5,000 USD	538	10.2%	5	1.9%	25,293	21.1%
5,000 - under 7,500 USD	571	10.8%	18	6.9%	20,570	17.1%
7,500 - under 10,000 USD	475	9.0%	19	7.3%	14,169	11.8%
10,000 - under 25,000 USD	1,231	23.3%	51	19.5%	15,680	13.1%
25,000 - under 50,000 USD	882	16.7%	49	18.7%	4,439	3.7%
50,000 USD or more	1,014	19.2%	116	44.3%	1,641	1.4%
Total	5,279	100.0%	262	100.0%	120,012	100.0%

(continue)

	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	445	1.2%	48	0.9%	47	0.6%
500 - under 1,000 USD	1,755	4.5%	155	3.0%	156	2.0%
1,000 - under 2,000 USD	4,778	12.4%	652	12.4%	679	8.8%
2,000 - under 3,000 USD	3,527	9.1%	404	7.7%	461	6.0%
3,000 - under 5,000 USD	6,133	15.9%	840	16.0%	1,212	15.8%
5,000 - under 7,500 USD	5,769	14.9%	669	12.8%	1,031	13.4%
7,500 - under 10,000 USD	4,081	10.6%	476	9.1%	615	8.0%
10,000 - under 25,000 USD	6,858	17.7%	885	16.9%	1,849	24.1%
25,000 - under 50,000 USD	3,324	8.6%	448	8.5%	953	12.4%
50,000 USD or more	1,998	5.2%	663	12.7%	676	8.8%
Total	38,668	100.0%	5,240	100.0%	7,679	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	103	1.8%	24	1.1%	303	1.2%
500 - under 1,000 USD	126	2.3%	62	2.9%	665	2.6%
1,000 - under 2,000 USD	436	7.8%	209	9.7%	2,235	8.6%
2,000 - under 3,000 USD	273	4.9%	127	5.9%	1,577	6.1%
3,000 - under 5,000 USD	751	13.4%	397	18.3%	4,117	15.9%
5,000 - under 7,500 USD	852	15.2%	334	15.4%	3,974	15.3%
7,500 - under 10,000 USD	647	11.6%	284	13.1%	2,889	11.1%
10,000 - under 25,000 USD	1,297	23.2%	465	21.5%	5,544	21.4%
25,000 - under 50,000 USD	656	11.7%	163	7.5%	2,547	9.8%
50,000 USD or more	450	8.0%	100	4.6%	2,098	8.1%
Total	5,591	100.0%	2,165	100.0%	25,949	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total of Wholesale and Retail	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
under 500 USD	164	0.3%	9	6.0%	3,575	1.2%
500 - under 1,000 USD	613	1.1%	7	4.7%	11,500	4.0%
1,000 - under 2,000 USD	2,668	4.9%	16	10.7%	33,450	11.5%
2,000 - under 3,000 USD	2,517	4.7%	12	8.1%	24,311	8.4%
3,000 - under 5,000 USD	7,317	13.5%	13	8.7%	51,180	17.6%
5,000 - under 7,500 USD	8,479	15.7%	15	10.1%	45,642	15.7%
7,500 - under 10,000 USD	7,430	13.7%	8	5.4%	33,120	11.4%
10,000 - under 25,000 USD	14,006	25.9%	43	28.9%	51,160	17.6%
25,000 - under 50,000 USD	7,039	13.0%	15	10.1%	21,943	7.6%
50,000 USD or more	3,855	7.1%	11	7.4%	14,477	5.0%
Total	54,088	100.0%	149	100.0%	290,358	100.0%

Table 5-4 Amount of Annual Profit and Loss in Wholesale and Retail Traded Industry by Division and Group of ISIC

	Annual Profit and Loss (USD)	Composition Ratio	Annual Profit and Loss per entity (USD)	(Number of applicable entity)
Motor vehicles and motorcycles	72,037,690	8.4%	3,304	21,803
-Sale of motor vehicles	8,174,455	1.0%	32,183	254
-Maintenance and repair of motor vehicles	19,672,292	2.3%	5,259	3,741
-Sale of motor vehicle parts and accessories	6,995,308	0.8%	5,344	1,309
-Sale, maintenance and repair of motorcycles and related parts and accessories	37,195,635	4.3%	2,254	16,499
Wholesale trade	75,644,440	8.8%	9,062	8,347
-Wholesale on a fee or contract basis	455,091	0.1%	25,283	18
-Wholesale of agricultural raw materials and live animals	11,770,284	1.4%	13,210	891
-Wholesale of food, beverages and tobacco	6,430,126	0.7%	9,147	703
-Wholesale of household goods	8,283,603	1.0%	14,406	575
-Wholesale of machinery, equipment and supplies	6,005,488	0.7%	8,447	711
-Other specialized wholesale	39,728,464	4.6%	7,650	5,193
-Non-specialized wholesale trade	2,971,384	0.3%	11,607	256
Retail trade	709,825,594	82.8%	2,802	253,300
-Retail sale in non-specialized stores	212,477,633	24.8%	1,825	116,396
-Retail sale of food, beverages and tobacco in specialized stores	102,626,566	12.0%	2,711	37,852
-Retail sale of automotive fuel in specialized stores	-3,051,954	0	-597	5,110
-Retail sale of information and communications equipment in specialized stores	37,542,686	4.4%	4,976	7,544
-Retail sale of other household equipment in specialized stores	26,930,094	3.1%	4,898	5,498
-Retail sale of cultural and recreation goods in specialized stores	7,961,998	0.9%	3,790	2,101
-Retail sale of other goods in specialized stores	121,143,358	14.1%	4,773	25,383
-Retail sale via stalls and markets	203,690,774	23.8%	3,824	53,268
-Retail trade not in stores, stalls or markets	504,438	0.1%	3,408	148
Total (Wholesale & Retail Trade Industry)	857,507,723	100.0%	3,025	283,450

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or "Not reported"

Table 5-5 Number of Entities in Wholesale and Retail Trade Industry by Profit or Loss and by Division and Group of ISIC

	Profit		Loss		Total	
	Number of entity	Composi-tion Ratio	Number of entity	Composi-tion Ratio	Number of entity	Composi-tion Ratio
Motor vehicles and motorcycles	21,243	97.4%	560	2.6%	21,803	100.0%
-Sale of motor vehicles	232	91.3%	22	8.7%	254	100.0%
-Maintenance and repair of motor vehicles	3,641	97.3%	100	2.7%	3,741	100.0%
-Sale of motor vehicle parts and accessories	1,268	96.9%	41	3.1%	1,309	100.0%
-Sale, maintenance and repair of motorcycles and related parts and accessories	16,102	97.6%	397	2.4%	16,499	100.0%
Wholesale trade	8,071	96.7%	276	3.3%	8,347	100.0%
-Wholesale on a fee or contract basis	17	94.4%	1	5.6%	18	100.0%
-Wholesale of agricultural raw materials and live animals	869	97.5%	22	2.5%	891	100.0%
-Wholesale of food, beverages and tobacco	668	95.0%	35	5.0%	703	100.0%
-Wholesale of household goods	560	97.4%	15	2.6%	575	100.0%
-Wholesale of machinery, equipment and supplies	677	95.2%	34	4.8%	711	100.0%
-Other specialized wholesale	5,031	96.9%	162	3.1%	5,193	100.0%
-Non-specialized wholesale trade	249	97.3%	7	2.7%	256	100.0%
Retail trade	246,636	97.4%	6,664	2.6%	253,300	100.0%
-Retail sale in non-specialized stores	113,210	97.3%	3,186	2.7%	116,396	100.0%
-Retail sale of food, beverages and tobacco in specialized stores	37,100	98.0%	752	2.0%	37,852	100.0%
-Retail sale of automotive fuel in specialized stores	4,969	97.2%	141	2.8%	5,110	100.0%
-Retail sale of information and communications equipment in specialized stores	7,328	97.1%	216	2.9%	7,544	100.0%
-Retail sale of other household equipment in specialized stores	5,326	96.9%	172	3.1%	5,498	100.0%
-Retail sale of cultural and recreation goods in specialized stores	2,048	97.5%	53	2.5%	2,101	100.0%
-Retail sale of other goods in specialized stores	24,616	97.0%	767	3.0%	25,383	100.0%
-Retail sale via stalls and markets	51,895	97.4%	1,373	2.6%	53,268	100.0%
-Retail trade not in stores, stalls or markets	144	97.3%	4	2.7%	148	100.0%
Total of Wholesale & Retail Trade	275,950	97.4%	7,500	2.6%	283,450	100.0%

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or "Not reported"

Table5-6 Number of Entities by Size of Profit and Loss in Wholesale and Retail Trade Industry

	All Industry.		Wholesale&Retail Trade Industry	
	Number of Entities	Composition Ratio	Number of Entities	Composition Ratio
Loss (Under 0 USD)	12,395	2.6%	7,500	2.6%
under 250 USD	43,408	9.1%	19,674	6.9%
250 – under 500 USD	54,663	11.5%	29,217	10.3%
500 – under 750 USD	64,350	13.5%	37,391	13.2%
750 - under 1,000 USD	35,220	7.4%	20,716	7.3%
1,000 - under 1,500 USD	56,835	12.0%	33,256	11.7%
1,500 - under 2,000 USD	69,949	14.7%	45,761	16.1%
2,000 - under 3,000 USD	34,871	7.3%	21,397	7.5%
3,000 - under 5,000 USD	45,057	9.5%	30,023	10.6%
5,000 USD or more	58,628	12.3%	38,515	13.6%
Total	475,376	100.0%	283,450	100.0%

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or “Not reported”

Table 5-7 Number of Entities by Size of Profit and Loss in Wholesale and Retail Trade Industry
by Division of ISIC

	Wholesale and retail trade and repair of motor vehicles and motorcycles		Wholesale trade, except of motor vehicles and motorcycles		Retail trade, except of motor vehicles and motorcycles	
	Number of Entities	Composition Ratio	Number of Entities	Composition Ratio	Number of Entities	Composition Ratio
Loss (Under 0 USD)	560	2.6%	276	3.3%	6,664	2.6%
under 250 USD	1,692	7.8%	324	3.9%	17,658	7.0%
250 – under 500 USD	2,322	10.6%	323	3.9%	26,572	10.5%
500 – under 750 USD	2,939	13.5%	587	7.0%	33,865	13.4%
750 - under 1,000 USD	1,651	7.6%	266	3.2%	18,799	7.4%
1,000 - under 1,500 USD	2,711	12.4%	618	7.4%	29,927	11.8%
1,500 - under 2,000 USD	2,992	13.7%	957	11.5%	41,812	16.5%
2,000 - under 3,000 USD	1,779	8.2%	658	7.9%	18,960	7.5%
3,000 - under 5,000 USD	2,227	10.2%	1,195	14.3%	26,601	10.5%
5,000 USD or more	2,930	13.4%	3,143	37.7%	32,442	12.8%
Total	21,803	100.0%	8,347	100.0%	253,300	100.0%

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or “Not reported”

Table 5-8 Number of Entities by Size of Profit and Loss in Wholesale and Retail Trade Industry
by Group of ISIC

	Sale of motor vehicles		Maintenance and repair of motor vehicles		Sale of motor vehicle parts and accessories	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	22	8.7%	100	2.7%	41	3.1%
under 250 USD	4	1.6%	169	4.5%	25	1.9%
250 – under 500 USD	19	7.5%	200	5.3%	47	3.6%
500 – under 750 USD	10	3.9%	349	9.3%	85	6.5%
750 - under 1,000 USD	7	2.8%	219	5.9%	26	2.0%
1,000 - under 1,500 USD	25	9.8%	430	11.5%	92	7.0%
1,500 - under 2,000 USD	8	3.1%	511	13.7%	175	13.4%
2,000 - under 3,000 USD	15	5.9%	372	9.9%	116	8.9%
3,000 - under 5,000 USD	20	7.9%	550	14.7%	231	17.6%
5,000 USD or more	124	48.8%	841	22.5%	471	36.0%
Total	254	100.0%	3,741	100.0%	1,309	100.0%

Note: Tables on profit and loss exclude entities whose amount of profit and loss is zero or “Not reported”

(continue)

	Sale, maintenance and repair of motorcycles and related parts and accessories		Wholesale on a fee or contract basis		Wholesale of agricultural raw materials and live animals	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	397	2.4%	1	5.6%	22	2.5%
under 250 USD	1,494	9.1%	0	0.0%	59	6.6%
250 – under 500 USD	2,056	12.5%	1	5.6%	50	5.6%
500 – under 750 USD	2,495	15.1%	1	5.6%	86	9.7%
750 - under 1,000 USD	1,399	8.5%	2	11.1%	38	4.3%
1,000 - under 1,500 USD	2,164	13.1%	2	11.1%	69	7.7%
1,500 - under 2,000 USD	2,298	13.9%	4	22.2%	102	11.4%
2,000 - under 3,000 USD	1,276	7.7%	1	5.6%	66	7.4%
3,000 - under 5,000 USD	1,426	8.6%	2	11.1%	93	10.4%
5,000 USD or more	1,494	9.1%	4	22.2%	306	34.3%
Total	16,499	100.0%	18	100.0%	891	100.0%

(continue)

	Wholesale of food, beverages and tobacco		Wholesale of household goods		Wholesale of machinery, equipment and supplies	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	35	5.0%	15	2.6%	34	4.8%
under 250 USD	19	2.7%	7	1.2%	22	3.1%
250 – under 500 USD	19	2.7%	11	1.9%	20	2.8%
500 – under 750 USD	23	3.3%	35	6.1%	43	6.0%
750 - under 1,000 USD	17	2.4%	6	1.0%	23	3.2%
1,000 - under 1,500 USD	30	4.3%	19	3.3%	54	7.6%
1,500 - under 2,000 USD	85	12.1%	31	5.4%	88	12.4%
2,000 - under 3,000 USD	56	8.0%	40	7.0%	42	5.9%
3,000 - under 5,000 USD	129	18.3%	62	10.8%	106	14.9%
5,000 USD or more	290	41.3%	349	60.7%	279	39.2%
Total	703	100.0%	575	100.0%	711	100.0%

(continue)

	Other specialized wholesale		Non-specialized wholesale trade		Retail sale in non-specialized stores	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	162	3.1%	7	2.7%	3,186	2.7%
under 250 USD	216	4.2%	1	0.4%	11,139	9.6%
250 – under 500 USD	218	4.2%	4	1.6%	16,421	14.1%
500 – under 750 USD	392	7.5%	7	2.7%	19,181	16.5%
750 - under 1,000 USD	170	3.3%	10	3.9%	10,161	8.7%
1,000 - under 1,500 USD	427	8.2%	17	6.6%	14,269	12.3%
1,500 - under 2,000 USD	622	12.0%	25	9.8%	18,141	15.6%
2,000 - under 3,000 USD	426	8.2%	27	10.5%	7,232	6.2%
3,000 - under 5,000 USD	759	14.6%	44	17.2%	8,822	7.6%
5,000 USD or more	1,801	34.7%	114	44.5%	7,844	6.7%
Total	5,193	100.0%	256	100.0%	116,396	100.0%

(continue)

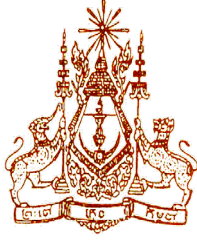
	Retail sale of food, beverages and tobacco in specialized stores		Retail sale of automotive fuel in specialized stores		Retail sale of information and communications equipment in specialized stores	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	752	2.0%	141	2.8%	216	2.9%
under 250 USD	2,541	6.7%	475	9.3%	352	4.7%
250 – under 500 USD	4,183	11.1%	648	12.7%	383	5.1%
500 – under 750 USD	5,268	13.9%	684	13.4%	744	9.9%
750 - under 1,000 USD	2,960	7.8%	291	5.7%	377	5.0%
1,000 - under 1,500 USD	4,581	12.1%	513	10.0%	808	10.7%
1,500 - under 2,000 USD	6,723	17.8%	689	13.5%	1,181	15.7%
2,000 - under 3,000 USD	2,812	7.4%	318	6.2%	544	7.2%
3,000 - under 5,000 USD	3,897	10.3%	510	10.0%	1,095	14.5%
5,000 USD or more	4,135	10.9%	841	16.5%	1,844	24.4%
Total	37,852	100.0%	5,110	100.0%	7,544	100.0%

(continue)

	Retail sale of other household equipment in specialized stores		Retail sale of cultural and recreation goods in specialized stores		Retail sale of other goods in specialized stores	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	172	3.1%	53	2.5%	767	3.0%
under 250 USD	301	5.5%	115	5.5%	1,245	4.9%
250 – under 500 USD	307	5.6%	156	7.4%	1,670	6.6%
500 – under 750 USD	517	9.4%	243	11.6%	2,490	9.8%
750 - under 1,000 USD	234	4.3%	133	6.3%	1,306	5.1%
1,000 - under 1,500 USD	590	10.7%	250	11.9%	2,840	11.2%
1,500 - under 2,000 USD	724	13.2%	350	16.7%	3,825	15.1%
2,000 - under 3,000 USD	505	9.2%	172	8.2%	2,333	9.2%
3,000 - under 5,000 USD	736	13.4%	283	13.5%	3,557	14.0%
5,000 USD or more	1,412	25.7%	346	16.5%	5,350	21.1%
Total	5,498	100.0%	2,101	100.0%	25,383	100.0%

(continue)

	Retail sale via stalls and markets		Retail trade not in stores, stalls or markets		Total of Wholesale and Retail	
	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio	Number of Entity	Composition Ratio
Loss (Under 0 USD)	1,373	2.6%	4	2.7%	7,500	2.6%
under 250 USD	1,473	2.8%	17	11.5%	19,674	6.9%
250 – under 500 USD	2,796	5.2%	8	5.4%	29,217	10.3%
500 – under 750 USD	4,720	8.9%	18	12.2%	37,391	13.2%
750 - under 1,000 USD	3,330	6.3%	7	4.7%	20,716	7.3%
1,000 - under 1,500 USD	6,063	11.4%	13	8.8%	33,256	11.7%
1,500 - under 2,000 USD	10,166	19.1%	13	8.8%	45,761	16.1%
2,000 - under 3,000 USD	5,040	9.5%	4	2.7%	21,397	7.5%
3,000 - under 5,000 USD	7,666	14.4%	35	23.6%	30,023	10.6%
5,000 USD or more	10,641	20.0%	29	19.6%	38,515	13.6%
Total	53,268	100.0%	148	100.0%	283,450	100.0%



រាជរដ្ឋាភិបាលកម្ពុជា
Royal Government of Cambodia

ក្រសួងផែនការ

Ministry of Planning

ជំរឿនសហគ្រាសនៅព្រះរាជាណាចក្រកម្ពុជាឆ្នាំ ២០១១

2011 Economic Census of Cambodia

តារាងសំណួរ

Form



សំខាន់បំផុត STRICTLY CONFIDENTIAL

ព័ត៌មាននេះប្រើប្រាស់សំរាប់តែគោលបំណងស្ថិតិប៉ុណ្ណោះ និងមិនប្រើប្រាស់សំរាប់ពន្ធដារទេ

This is used only for the statistical purposes and not used for taxation.

ព្រឹត្តិថ្ងៃទី ១ ខែ មីនា ឆ្នាំ ២០១១
 As of 1st March 2011

1- ព័ត៌មានតំបន់ជំរឿន Area Information

តំបន់	Area	ឈ្មោះ	Name	កូដ	Code
1-1	រាជធានី /ខេត្ត	Municipality /Province			
1-2	ស្រុក/ខណ្ឌ /ក្រុង	District/ Khan/ Krong			
1-3	ឃុំ /សង្កាត់	Commune/ Sangkat			
1-4	ភូមិ /មណ្ឌល	Village/Mondul			
1-5	មណ្ឌលជំរឿន	Enumeration Area (EA)			

2-A ព័ត៌មានសហគ្រាស Establishment Information

2-1 លេខរៀងសហគ្រាសនៅក្នុងភូមិ ឬមណ្ឌលជំរឿន (ស្រង់ពីបញ្ជីសហគ្រាស) Serial number of establishment in village or EA (from the "Establishment List")	2-2 ឈ្មោះសហគ្រាស ឬ អ្នកតំណាង ជាមួយនិងប្រភេទអាជីវកម្ម Name of establishment or representative with Business type		
2-3 អាសយដ្ឋានសហគ្រាស Address of establishment	ផ្លូវលេខ Street No.	អគារលេខ Building No.	
	ឈ្មោះផ្សារ ឬត្រូវសារនៅជិតជាងគេបំផុត Name of market, Name of nearest household etc.		
2-4 ព័ត៌មានទំនាក់ទំនង Information for contact	ទូរស័ព្ទការិយាល័យ Office Tel. No.	ឈ្មោះអ្នកទំនាក់ទំនង Name of contact person	ទូរស័ព្ទអ្នកទំនាក់ទំនង Tel. No. of contact person:

2-B ស្ថានភាពការសម្ភាសន៍ Interviewing Situation

បំពេញដោយមន្ត្រីសម្ភាសន៍ ឬ មន្ត្រីត្រួតពិនិត្យ Filled-in by Enumerator/Supervisor					បំពេញដោយជំនួយការមន្ត្រីតំបន់ Filled-in by ARO	
កាលបរិច្ឆេទចុងក្រោយនៃការបំពេញតារាងសំណួរ Final date of Form Survey					កាលបរិច្ឆេទបញ្ចប់នៃការបំពេញតារាងសំណួរ Date of finishing Survey	
ប្រភេទលទ្ធផលជំរឿន Type of survey result	1- បំពេញរួច ពេញលេញ Finished	2- បដិសេធទាំងស្រុង Complete refusal	3- បដិសេធចំណុចសំខាន់ៗ Serious refusal	4- បដិសេធចំណុចបន្តិចបន្តួច Minor refusal	ឈ្មោះជំនួយការមន្ត្រីតំបន់ Name of ARO:.....	
គូសរង្វង់លេខកូដ Circle the code					ហត្ថលេខា Signature.....	
កាលបរិច្ឆេទប្រគល់បញ្ជីសហគ្រាសពិសេសទៅអោយជំនួយការមន្ត្រីតំបន់ Date of handing "Special Survey List" to ARO						

ឈ្មោះមន្ត្រីសម្ភាសន៍ Enumerator:

ពិនិត្យដោយមន្ត្រីត្រួតពិនិត្យឈ្មោះ: Checked by Supervisor:

កាលបរិច្ឆេទ Date: ហត្ថលេខា Signature.....

កាលបរិច្ឆេទ Date: ហត្ថលេខា Signature.....

3- លក្ខណៈសំខាន់ៗនៃអ្នកតំណាង ឬម្ចាស់សហគ្រាស Characteristics of representative or owner of the establishment	3-1 ភេទអ្នកតំណាងសហគ្រាស Sex of the Representative	1- ប្រុស Male	2- ស្រី Female	<input type="text"/>
	3-2 សញ្ជាតិម្ចាស់សហគ្រាស Nationality of the Owner	1- ខ្មែរ Cambodian	2- ជនបរទេស Foreigner សូមបញ្ជាក់សញ្ជាតិ Specify nationality	

4- ការចុះបញ្ជីនៅភ្នាក់ងាររដ្ឋបាល និង ឈ្មោះក្រសួង ឬស្ថាប័នដែលផ្តល់អាជ្ញាប័ណ្ណ Registration to Administrative Agencies and Names of Ministries or Agencies regarding License or Approval of Operating				
4-1 ការចុះបញ្ជីនៅក្រសួងពាណិជ្ជកម្ម ឬមន្ទីរពាណិជ្ជកម្ម Registration to the Ministry of Commerce or Provincial Department of Commerce	1- បានចុះបញ្ជី Registered	2- មិនបានចុះបញ្ជី Not registered	<input type="text"/>	
4-2 ឈ្មោះក្រសួង ឬ ស្ថាប័នផ្សេងៗដែលផ្តល់អាជ្ញាប័ណ្ណ ឬ ការអនុញ្ញាតផ្លូវការសំរាប់ ដំណើរការអាជីវកម្មនៃសហគ្រាសនេះ Names of Ministries or Agencies regarding official license or approval for the business operation of this establishment. ករណីសហគ្រាសមិនទទួលបានអាជ្ញាប័ណ្ណ ឬ ការអនុញ្ញាតផ្លូវការសំរាប់ដំណើរការអាជីវកម្មសូមសរសេរពាក្យថា “ គ្មាន ” នៅបន្ទាត់ខាងស្តាំទី ១ ។ In case of no official license or no approval, write “None” in the right frame No.1	1-	<small>សំរាប់ វ.ជ.ស NIS use only</small>		
	2-			
	3-			
	4-			

5 - ភាពជាអ្នកម្ចាស់នៃ សហគ្រាស (មូលដ្ឋានច្បាប់) Ownership of Establishment (Legal Status)				
1- ក្រុមហ៊ុនឯកកម្មសិទ្ធិ (មិនបានចុះបញ្ជី) Individual proprietor (with no registration)	2- ក្រុមហ៊ុនឯកកម្មសិទ្ធិ (បានចុះបញ្ជី) Sole proprietor (with registration)	3- ក្រុមហ៊ុនសហកម្មសិទ្ធិទូទៅ General partnership		
4- ក្រុមហ៊ុនសហកម្មសិទ្ធិមានកំរិត Limited partnership	5- ក្រុមហ៊ុនឯកជនទទួលខុសត្រូវមានកំរិត Private limited company	6- ក្រុមហ៊ុនមហាជនទទួលខុសត្រូវមានកំរិត Public limited company		
7- បុត្រសម្ព័ន្ធក្រុមហ៊ុនពាណិជ្ជកម្មបរទេស Subsidiary of a foreign company	8- សាខាក្រុមហ៊ុនបរទេស Branch of a foreign company	9- ការិយាល័យតំណាងពាណិជ្ជកម្មក្រុមហ៊ុនបរទេស Commercial representative office of a foreign company		
10- សហករណ៍ Cooperative	11- សហគ្រាសគ្រប់គ្រងដោយរដ្ឋ State-owned organization <small>(រួមទាំងស្វ័យ័ត including autonomy-owned organization)</small>	12- អង្គការក្រៅរដ្ឋាភិបាល NGO	13- សហគ្រាសផ្សេងៗ Others	

6- អង្គការណាម ទីស្នាក់ការកណ្តាល ឬ សាខា Single Unit, Head or Branch Office	1- អង្គភាពទោល Single unit	2- ទីស្នាក់ការកណ្តាល Head office	3- សាខា Branch office	<input type="text"/>
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7- ការកាន់កាប់ទីកន្លែង ប្រភេទ និងផ្ទៃក្រឡាទីកន្លែងអាជីវកម្ម (ម^២) Tenure, Kind and Area (square meters: m ²) of business place								
7-1 ការកាន់កាប់ទីកន្លែងអាជីវកម្ម Tenure of Business Place	1- កម្មសិទ្ធិផ្ទាល់ខ្លួន Owned	2- ជួល Rented	3- ផ្សេងៗបញ្ជាក់ Others (approved)					<input type="text"/>
7-2 ប្រភេទទីកន្លែងអាជីវកម្ម Kind of business place	1- អាជីវកម្មតាមចិញ្ចើមផ្លូវ Street business	2- អាជីវកម្មតាមផ្ទះ (កន្លែងធ្វើអាជីវកម្មនិងកន្លែងស្នាក់នៅតែនៅកន្លែងតែមួយ) Home business (Business place and owner's residence are united into one)	3- អាជីវកម្មតាមអគារពាណិជ្ជកម្ម (កន្លែងធ្វើអាជីវកម្ម និងកន្លែងស្នាក់នៅតែផ្សេងគ្នា) Business in apartment building (Business place and its owner's residence are separate.)		4 - អាជីវកម្មតាមផ្សារប្រពៃណី (រួមបញ្ចូលផ្សារនៅក្នុងអគារទាប) Business in traditional market (including market in low-rise building)			<input type="text"/>
	5- អាជីវកម្មតាមផ្សារទំនើប (អគារខ្ពស់ៗដែលមានសហគ្រាសប្រតិបត្តិការអាជីវកម្មច្រើនប្រភេទ) Business in modern shopping mall (high-rise building where multiple establishments are operating)		6- អាជីវកម្មដែលមានទីតាំងដាច់ដោយឡែកតែឯង ឬអគារមួយតែឯង ។ ឧ. ដូចជា រោងចក្រ ធនាគារ មន្ទីរពេទ្យ សាលារៀន វត្ត ។ល។ Business that is occupying exclusively one block or one building (Ex: Factory, Bank, Hospital, School, Pagoda etc.)			7- ផ្សេងៗ Others		
7-3 ផ្ទៃក្រឡាទីកន្លែងអាជីវកម្ម (ម^២) Area of business place (square meters: m ²)	1- ក្រោម 5 ម^២ Under 5m ²	2- 5 ម^២ - ក្រោម 10 ម^២ 5m ² -under 10m ²	3- 10 ម^២ - ក្រោម 30 ម^២ 10m ² -under 30m ²	4- 30 ម^២ - ក្រោម 50 ម^២ 30m ² -under 50m ²	5- 50 ម^២ - ក្រោម 100 ម^២ 50m ² - under 100m ²	6- 100 ម^២ - ក្រោម 200 ម^២ 100m ² -under 200m ²	7- 200 ម^២ ឡើងទៅ 200m ² and more បញ្ជាក់ Specify ⇒	<input type="text"/>

8- ម៉ោងធ្វើអាជីវកម្ម Business Hours	8-1 ម៉ោងបើកអាជីវកម្ម Opening time	<input type="text"/>	<input type="text"/>	ត្រូវរង់ចាំ Circle either of 1- ព្រឹក AM 2- ល្ងាច PM	សំរាប់ 1.3.3 NIS use only <input type="text"/>
	8-2 ម៉ោងបិទអាជីវកម្ម Closing time	<input type="text"/>	<input type="text"/>	ត្រូវរង់ចាំ Circle either of 1- ព្រឹក AM 2- ល្ងាច PM	

9- ឆ្នាំចាប់ផ្តើមអាជីវកម្ម Year of starting the business

10- ចំនួនអ្នកចូលរួមការងារជាក់ស្តែងក្នុងសហគ្រាស ១សប្តាហ៍មុន ថ្ងៃទី ១ ខែ មីនា ឆ្នាំ ២០១១ Number of Persons Engaged Actually in this Establishment one week before 1 st March 2011. ▶ ករណីចម្លើយក្នុងសំណួរទី ៦ ឆ្លើយថាជា "ទីស្នាក់ការកណ្តាល" ចំនួនអ្នកចូលរួមការងារនៅក្នុងសហគ្រាសជាសាខាមិនត្រូវរាប់បញ្ចូលទេ ▶ In case of "Head office" (Question 6.), all persons engaged in its branch office(s) are excluded.	1- សរុប Total $\left(\begin{matrix} I=2+3 \\ \text{or} \\ I=4+5 \end{matrix} \right)$	អ្នកចូលរួមការងារ Persons		ស៊ីវិល Nationality		ភេទ Sex	
	10-A សរុបចំនួនអ្នកចូលរួមការងារ (សរុប ១០-A ១ ដល់ ១០-A ៤) Total number of persons engaged (Total of "10- A 1 to 10- A 4")		2- ខ្មែរ Cambodian	3- ជនបរទេស Foreigner	4- ប្រុស Male	5- ស្រី Female	
10-A1 អ្នកចូលរួមការងារជាម្ចាស់សហគ្រាស Self-employed proprietors, sole proprietors							
10-A2 អ្នកធ្វើការងារជាសមាជិកគ្រួសារដោយគ្មានប្រាក់ឈ្នួល Unpaid family workers							
10-A3 បុគ្គលិកធ្វើការជាប្រចាំ (អ្នកដែលបន្តធ្វើការច្រើនជាងមួយខែ) Regular employees (those who are employed on a continuous basis with more than one month period)							
10-A4 កម្មករធ្វើការផ្សេងទៀត (ក្រៅពីនិយោជិតធ្វើការជាប្រចាំ) Other employees than "regular employees"							
10-B អ្នកចូលរួមការងារដោយស្ម័គ្រចិត្ត (ព្រះសង្ឃ អាចារ្យ ដូនជី ។ល។) មិនរាប់បញ្ចូល ចៅអធិការវត្តដែលគ្រប់គ្រងទេ Voluntarily-engaged persons (monks, clergyman etc.) excluding chief or director who controls the Organization.							

11- ប្រភេទសកម្មភាពអាជីវកម្មដែលសហគ្រាសប្រតិបត្តិការ Kind of Main Business Activities which this Establishment Only is Engaged in. ▶ សូមពណ៌នា តើសហគ្រាសនេះធ្វើអ្វី ឧ- ការលក់ទំនិញ (លក់ដុំ ឬ លក់រាយ) ការផលិតទំនិញ ឬការជួសជុល ឬការផ្តល់សេវាកម្ម ▶ សូមពណ៌នា ប្រភេទទំនិញ ឬ សេវាកម្មទាំងនេះ ▶ ករណីចម្លើយក្នុងសំណួរទី ៦ ឆ្លើយថាជា "ទីស្នាក់ការកណ្តាល" មិនត្រូវរាប់បញ្ចូលសកម្មភាពទាំងឡាយរបស់សាខាទេ ▶ Describe what is done in this establishment. For example, selling (to wholesalers or consumers), manufacturing or repairing goods, or providing services. ▶ Describe kind of these goods or services also. ▶ In case of "head office" (Question 6.), all activities of its branch offices are excluded.	សំរាប់ 1.3.3 NIS use only <input type="text"/>
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▶ ចំពោះសហគ្រាសជា "សាខា" ត្រូវបញ្ចប់ការសម្ភាសន៍ត្រឹមនេះ End of Interview for "Branch Office"

សំណួរខាងក្រោមពីទី១២-១៤ ទាក់ទងតែនឹងសហគ្រាស ដូចខាងក្រោម: Questions 12 to 14 below relate to the following enterprises only.

1) ចំពោះការឆ្លើយតបនឹងសំណួរទី៥ ថា: ៣-ក្រុមហ៊ុនសហកម្មសិទ្ធិទូទៅ ៤-ក្រុមហ៊ុនសហកម្មសិទ្ធិមានកំរិត ៥-ក្រុមហ៊ុនឯកជនទទួលខុសត្រូវមានកំរិត ៦-ក្រុមហ៊ុនមហាជនទទួលខុសត្រូវមានកំរិត ៧-បុគ្គលម្តុំក្រុមហ៊ុនពាណិជ្ជកម្មបរទេស ។
Response of the question 5: 3-General Partnership, 4-Limited Partnership, 5-Private Limited Company, 6-Public Limited Company, 7-Subsidiary of Foreign Company;

2) ចំពោះការឆ្លើយតបនឹងសំណួរទី ៦ ថា: ទីស្នាក់ការកណ្តាល Response of the question 6 is Head office.

12- ចំនួនសាខានៃស្ថិតិសហគ្រាសនេះ គ្រប់គ្រងដោយស្ថិតិសហគ្រាសនេះ: Number of Branch offices that this head office supervises

13- ចំនួនអ្នកចូលរួមការងារសរុបទាំងអស់សហគ្រាសនៅដំណាច់ខែធ្នូ ឆ្នាំ ២០១០
Total number of entire regular employees at the end of December 2010
▶ "ចំនួនបុគ្គលិកធ្វើការសរុបជាប្រចាំទាំងអស់នេះ" គឺរាប់បញ្ចូលទាំងបុគ្គលិកធ្វើការនៅ ទីស្នាក់ការកណ្តាល និងសាខា (ទីស្នាក់ការកណ្តាល + សាខា)
This "entire regular employees" includes employees of both head office and branch offices (namely, "Head office + Branch offices")

14- ប្រភេទសកម្មភាពអាជីវកម្មរបស់សហគ្រាសទាំងមូល ដោយរាប់បញ្ចូលទាំងទីស្នាក់ការកណ្តាល និងសាខា Kind of business activities of the entire enterprise that include not only those of this head office but also those of branch offices (namely, "Head office + Branch offices")		
14-1 ប្រភេទសកម្មភាពអាជីវកម្មចម្បងរបស់សហគ្រាស Kind of main business activity ▶ ប្រើសរីរសម្បត្តិសកម្មភាពអាជីវកម្មចម្បងណាមួយដោយផ្អែកទៅលើ ចំណូលពីការលក់ ឬចំនួនបុគ្គលិកធ្វើការងារច្រើនជាងគេបំផុត State the main business activity in terms of largest value added or largest manpower input		សំណុំ 1.8.8 NIS use only
14-2 ប្រភេទសកម្មភាពអាជីវកម្មចម្បងទី២ក្នុងករណីដែលសហគ្រាសនោះមានសកម្មភាព២ ឬច្រើន Kind of the second biggest business activity if this establishment has two or more kinds of activities.		

សំណួរខាងក្រោមទី ១៥ -២១ សំរាប់សួរចំពោះសហគ្រាសជា "១-អង្គការពោល" និង "២-ទីស្នាក់ការកណ្តាល" តែប៉ុណ្ណោះដែលមាននៅក្នុងសំណួរទី ៦ Questions 15-21 are asked only to "1.Single unit" and "2. Head office" in Question 6.			
15- តើសហគ្រាសនេះមានគ្រូបង្ការធនធាន ការចុះត្រួតពិនិត្យ និងរបាយការណ៍ថវិកា ឬចំណាយដើម្បីរក្សាទុកទុន ឬចំណាយដើម្បីរក្សាទុកទុន? Does this establishment or this enterprise keep Balance Sheet and Income Statements?	1- បាទ/ចា ទេ Yes រំលងទៅសំណួរទី ១៧-២១ Go to (Q 17-21)	2- ទេ No សួរសំណួរទី ១៦ តែប៉ុណ្ណោះ Go to Q16 only	

សំណួរទី ១៦ សំដៅទៅលើគ្រប់សហគ្រាសជា "១-អង្គការពោល" និង "២-ទីស្នាក់ការកណ្តាល" ទាំងអស់ដែលមានចម្លើយថា "ទេ" នៅក្នុងសំណួរទី ១៥ តែប៉ុណ្ណោះ
Question 16 refers to all establishments of "1.Single unit" or "2. Head office" whose response to Question 15 is "No".

16- ចំណូលពីការលក់ ចំណាយប្រតិបត្តិការ និងចំនួនថ្ងៃធ្វើការក្នុងខែ កុម្ភៈ ឆ្នាំ ២០១១ ឬ មូលដ្ឋានប្រតិបត្តិការលក់ និងចំណាយប្រតិបត្តិការក្នុងខែ កុម្ភៈ ឆ្នាំ ២០១១ Amount of sales and operating expenses and number of working days in February 2011.		
If the amount of February is unclear, figures of past one month should be filled in. In case of Head office, total amount of sales and operating expenses including Branch offices must be filled in.		
16-1 ចំណូលលក់សរុបក្នុងខែ ដើមខែកុម្ភៈ ឆ្នាំ២០១១ ឬខែកន្លងមក ។ ប្រសិនបើចំណូលខែមិនច្បាស់លាស់ ត្រូវកត់ត្រាចំណូលក្នុង១ថ្ងៃ Total amount of sales of one month in February 2011 or past one month. If the amount of one month is unclear, that per day should be filled in.		ជាដុល្លារអាមេរិក [in US\$] ១ខែ Per month US \$ (១ ថ្ងៃ Per day) US \$
▶ រួមបញ្ចូលទាំងចំណូលទទួលបានពីសកម្មភាពប្រតិបត្តិការអាជីវកម្មដូចជា លក់ទំនិញ ផ្តល់សេវាកម្ម ។ល។ Include all income gained from operating activities such as selling of goods, providing services etc.		
16-2 ចំណាយសរុបក្នុងខែដើមខែកុម្ភៈ ឆ្នាំ២០១១ ឬខែកន្លងមក ។ ប្រសិនបើចំណាយខែមិនច្បាស់លាស់ត្រូវកត់ត្រាចំណាយក្នុង១ថ្ងៃ Total amount of expenses of one month in February 2011 or past one month. If the amount of one month is unclear, that of per day should be filled in.		១ខែ Per month US \$ (១ ថ្ងៃ Per day) US \$
▶ រួមបញ្ចូលទាំងចំណាយសំរាប់សកម្មភាពប្រតិបត្តិការអាជីវកម្មដូចជា ទិញផលិតផលសំរាប់លក់ សំរាប់ប្រតិបត្តិការ ឬសំរាប់ផ្តល់សេវាកម្ម ថ្លៃជួលបារ ប្រាក់ខែ និងប្រាក់ឈ្នួល ។ល។ Include every expense spent for operating activities such as purchase of products for sales and costs for providing services, rent for shops and employees' salaries and wages etc.		
16-2-1 ក្នុងចំណោមការចំណាយខាងលើ ចំណាយប្រាក់ខែ និងប្រាក់ឈ្នួលបុគ្គលិកសរុបក្នុងខែកុម្ភៈ ឆ្នាំ ២០១១ ។ ប្រសិនបើចំណាយប្រាក់ខែ និងប្រាក់ឈ្នួលក្នុង ១ខែនៃខែ កុម្ភៈ មិនច្បាស់លាស់ ត្រូវកត់ត្រាចំណាយប្រាក់ខែ និងប្រាក់ឈ្នួលក្នុង១ថ្ងៃ Out of the amount of expense of one month, total amount of employees' salaries and wages of one month in February 2011 or past one month. If the amounts of one month is unclear, that per day should be filled in.		១ខែ Per month US \$ (១ ថ្ងៃ Per day) US \$
16-3 ចំនួនថ្ងៃធ្វើការក្នុងខែកុម្ភៈ ឆ្នាំ ២០១១ ឬ ក្នុងខែកន្លងមក Number of working days in February 2011 or past one month		ថ្ងៃ days

ចំពោះសហគ្រាសដែលមិនមាន "តារាងតុល្យការ" ឬ "របាយការណ៍ចំណូលចំណាយ" ត្រូវបញ្ចប់ការសម្ភាសន៍ត្រឹមនេះ
▶ Questions to establishments with no "Balance Sheet" or "Income Statement" are over.

សំណួរខាងក្រោមទី ១៧-២១ សំដៅទៅលើសហគ្រាសជា "១-អង្គការពោល" និង "២-ទីស្នាក់ការកណ្តាល" ដែលមានចម្លើយថា " ទេ " នៅក្នុងសំណួរទី ១៥ តែប៉ុណ្ណោះ ។ Question 17 to 21 below refer only to establishments of "1.Single unit" and "2. Head office" whose response to Question 15 is " Yes".		
សំណួរនេះគឺសំរាប់សហគ្រាសជា "អង្គការពោល" និង "ទីស្នាក់ការកណ្តាល" នៃ ៣-ក្រុមហ៊ុនសហកម្មសិទ្ធិទូទៅ ៤-ក្រុមហ៊ុនសហកម្មសិទ្ធិមានកំរិត ៥-ក្រុមហ៊ុនឯកជន ទទួលខុសត្រូវមានកំរិត ៦-ក្រុមហ៊ុនមហាជនទទួលខុសត្រូវមានកំរិត ឬ ៧-បុគ្គលិកក្រុមហ៊ុនពាណិជ្ជកម្មបរទេស ។ ផ្នែកនីមួយៗនៃសំណួរទាំងនេះត្រូវបានដកស្រង់ចេញពី "តារាងតុល្យការ" និង "របាយការណ៍ចំណូលចំណាយ" ហើយការបំពេញសំណួរនេះ គឺត្រូវតែដកចំណងជំរកសារពី "ចំនួនទឹកប្រាក់បច្ចុប្បន្ន" ដែលសហគ្រាសបានរក្សាទុកតែប៉ុណ្ណោះ ។ These questions relate only to "Single unit" and "Head office" of 3-General partnership, 4- Limited partnership, 5- Private limited company, 6- Public limited company or 7- Subsidiary of foreign company. Each category of these questions can be extracted from "Balance Sheet" and "Income Statement", and filed in by just copying from "Current Amount" of these documents which the establishment keeps.		
17- ចំនួនទ្រព្យសកម្មសរុបនៅដំណាច់ខែ ធ្នូ ឆ្នាំ ២០១០ (សរុប ១៧.១ និង ១៧.២) Total Amount of Assets at the end of December 2010 (Sum of 17-1 and 17-2)		A0 US \$
17-1 ទ្រព្យសកម្មរយៈពេលវែង Non-current assets (fixed assets)		A1 US \$
17-2 ទ្រព្យសកម្មរយៈពេលខ្លី Current assets (នេះមិនមែនសរុបពី១៧-២-១ដល់១៧-២-៤ទេ This is not the sum of 17-2-1-17-2-4)		A13 US \$
សន្និធិ (of which) Inventories	17-2-1 សន្និធិ/ ស្តុកវត្ថុធាតុដើម និងសំភារៈផ្គត់ផ្គង់ Stocks of raw materials and supplies	A14 US \$
	17-2-2 សន្និធិ/ ស្តុកទំនិញ Stocks of goods	A15 US \$
	17-2-3 សន្និធិ/ ស្តុកផលិតផលសំរេច Stocks of finished goods	A16 US \$
	17-2-4 សន្និធិ/ ស្តុកផលិតផលពាក់កណ្តាលសំរេច Products in progress	A17 US \$

18- មូលនិធិនៅដំណាច់ ខែ ធ្នូ ឆ្នាំ ២០១០ Equity Held at the end of December 2010	A28	US \$
18-1 មូលធន/ មូលធនភាគហ៊ុន (of which) Capital/ Share capital	A29	US \$

19- មំណុលរយៈពេលវែងនៅដំណាច់ ខែ ធ្នូ ឆ្នាំ ២០១០ Non-current Liabilities at the end of December 2010	A36	US \$
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20- មំណុលរយៈពេលខ្លីនៅដំណាច់ ខែ ធ្នូ ឆ្នាំ ២០១០ Current liabilities at the end of December 2010	A41	US \$
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21- របាយការណ៍ចំណូល និងចំណាយក្នុងឆ្នាំ ២០១០ តាម " មូលដ្ឋានប្រាក់កម្រៃគណនេយ្យ " ដែលគាំទ្រដោយមូលនិធិ និងចំណាយពាក់ព័ន្ធក្នុងរយៈពេលដូចគ្នា Amount of Revenues and Expenses in a Year 2010 under "Accrual basis accounting", which records revenues and related expenses in the same period.		ជាដុល្លារអាមេរិក / in US\$	
21-1 ចំណូលប្រតិបត្តិការ Operating Revenues (សរុបពី ២១.១.១ ដល់ ២១.១.៣) (Sum of 21-1-1 to 21-1-3)	B0		US \$
21-1-1 ការលក់ផលិតផល Sales of manufactured products (សហគ្រាសផលិត)	B1		US \$
21-1-2 ការលក់ទំនិញ Sales of goods (សហគ្រាសលក់ទំនិញ)	B2		US \$
21-1-3 ការផ្តល់ផ្តល់សេវា Sales/Provision of services (សហគ្រាសផ្តល់សេវា)	B3		US \$
21-2 សរុបថ្លៃដើមប្រតិបត្តិការ Total of operating costs (សរុបពី ២១.២.១ ដល់ ២១.២.៣ Sum of 21-2-1 to 21-2-3)	—		US \$
21-2-1 ថ្លៃដើមផលិតផលបានលក់របស់សហគ្រាសផលិតកម្ម Costs of products sold of production enterprises	B4		US \$
21-2-2 ថ្លៃដើមទំនិញបានលក់របស់សហគ្រាសក្រៅផលិតកម្ម Costs of goods sold of Non-production enterprises	B5		US \$
21-2-3 ថ្លៃដើមសេវាបានផ្តល់ផ្តល់ Costs of services provided	B5a		US \$
21-3 ចំណូលផ្សេងៗ Other revenues (សរុបពី ២១.៣.១ ដល់ ២១.៣.១១) (Sum of 21-3-1 ~ 21-3-11)	B7		US \$
21-3-1 ឧបត្ថម្ភធន Subsidy/ Grant	B8		US \$
21-3-2 ចំណូលពីភាគហ៊ុនទទួលបាន ឬ ត្រូវទទួល Dividend received or receivable	B9		US \$
21-3-3 ចំណូលពីការប្រាក់បានទទួល ឬ ត្រូវទទួល Interest received or receivable	B10		US \$
21-3-4 ចំណូលពីស្នូលសារបានទទួល ឬ ត្រូវទទួល Royalty received or receivable	B11		US \$
21-3-5 ចំណូលពីការជួលបានទទួល ឬ ត្រូវទទួល Rental received or receivable	B12		US \$
21-3-6 ផលចំណេញពីការលក់ទ្រព្យសកម្ម រយៈពេលវែង Gain from disposal of fixed assets (capital gain)	B13		US \$
21-3-7 ផលចំណេញពីការលក់មូលបត្រ ឬ សញ្ញាប័ណ្ណ Gain from disposal of securities	B14		US \$
21-3-8 ភាគចំណេញពីប្រតិបត្តិការរួមគ្នា Share of profit from joint venture	B15		US \$
21-3-9 ផលចំណេញពីការប្តូរប្រាក់សំរេចបាន Realized exchange gain	B16		US \$
21-3-10 ផលចំណេញពីការប្តូរប្រាក់មិនទាន់សំរេចបាន Unrealized exchange gain	B17		US \$
21-3-11 ចំណូលដទៃទៀតក្រៅពីខាងលើ Other revenues than those described above	B18		US \$

21- របាយការណ៍ចំណូល និងចំណាយក្នុងឆ្នាំ ២០១០ តាម " មូលដ្ឋានប្រព័ន្ធគណនេយ្យ " ដែលគត់ត្រូវបានចុះថ្ងៃ និងចំណាយពាក់ព័ន្ធក្នុងរយៈពេលដូចគ្នា (ត)
Amount of Revenues and Expenses in a Year 2010 under "Accrual basis accounting", which records revenues and related expenses in same period. (Con't)

		ជាដុល្លារអាមេរិក / in US\$	
21-4	ចំណាយប្រតិបត្តិការ Operating Expenses (សរុបពី ២១.៤.១ ដល់ ២១.៤.១៩) (Sum of 21-4-1 ~ 21-4-19)	B19	<i>US \$</i>
21-4-1	ចំណាយបៀវត្ស និងប្រាក់ឈ្នួល Salaries and wages	B20	<i>US \$</i>
21-4-2	ចំណាយប្រេង ឧស្ម័ន អគ្គិសនី និងទឹក Fuel, gas, electricity and water expenses	B21	<i>US \$</i>
21-4-3	ចំណាយធ្វើដំណើរ និងចំណាយស្នាក់នៅ Travelling and accommodation expenses	B22	<i>US \$</i>
21-4-4	ចំណាយដឹកជញ្ជូន Transportation expenses	B23	<i>US \$</i>
21-4-5	ចំណាយលើការជួល Rents	B24	<i>US \$</i>
21-4-6	ចំណាយលើការថែទាំ និងជួសជុល Repair and maintenance expenses	B25	<i>US \$</i>
21-4-7	ចំណាយលើការកំសាន្តសប្បាយ Entertainment expenses	B26	<i>US \$</i>
21-4-8	ចំណាយលើការរំលែងសារ ផ្សាយពាណិជ្ជកម្ម និងចំណាយការលក់ Commission, advertising, selling expenses	B27	<i>US \$</i>
21-4-9	ចំណាយបង់ពន្ធ និងអាករផ្សេងៗ Other tax expenses	B28	<i>US \$</i>
21-4-10	ចំណាយលើអំណោយ Donation expenses	B29	<i>US \$</i>
21-4-11	ចំណាយលើសេវាគ្រប់គ្រង ពិគ្រោះយោបល់ បច្ចេកទេស និងសេវាប្រហាក់ប្រហែល Management, consultation, other technical, and other similar service expenses	B30	<i>US \$</i>
21-4-12	ចំណាយលើស្នូលសារ Royalty expenses	B31	<i>US \$</i>
21-4-13	ចំណាយលើបំណុលទារមិនបាន Bad debts written off expenses	B32	<i>US \$</i>
21-4-14	ចំណាយរំលស់ Amortization/depletion and depreciation expenses	B33	<i>US \$</i>
21-4-15	ការកើនឡើង ឬថយចុះសិវិធានធន Increase/decrease in provisions	B34	<i>US \$</i>
21-4-16	ខាតពីការលក់ទ្រព្យសកម្មរយៈពេលវែង Loss on disposal of fixed assets	B35	<i>US \$</i>
21-4-17	ខាតពីការប្តូរប្រាក់សំរេចបាន Realised exchange loss	B36	<i>US \$</i>
21-4-18	ខាតពីការប្តូរប្រាក់មិនទាន់សំរេចបាន Unrealised exchange loss	B37	<i>US \$</i>
21-4-19	ចំណាយផ្សេងៗ Other expenses	B38	<i>US \$</i>
21-5	ចំណាយការប្រាក់បង់អោយអ្នករស់នៅ Interest expenses paid to residents	B40	<i>US \$</i>
21-6	ចំណាយការប្រាក់បង់អោយអ្នករស់នៅ Interest expenses paid to non residents	B41	<i>US \$</i>
21-7	ពន្ធលើប្រាក់ចំណេញ Profit tax	B43	<i>US \$</i>

ពិនិត្យដោយមន្ត្រីសម្ភាសន៍ Checked by enumerator	ត្រឹមត្រូវ Correct ប្រសិនបើត្រឹមត្រូវសូមគូសរង្វង់លើពាក្យ ត្រឹមត្រូវ If it is "correct", circle this
---	---

បានឃើញ និងបញ្ជាក់ថាព័ត៌មានដែលបានបំពេញពិតជាត្រឹមត្រូវ
 I certify that the information filled in the Form is accurate
 ធ្វើនៅ..... ថ្ងៃទី.....ខែ.....ឆ្នាំ ២០១១
 Issued at..... Date.....
 ហត្ថលេខា/ត្រាម្ចាស់សហគ្រាស ឬអ្នកតំណាងសហគ្រាស
 Signature/stamp of Establishment Owner/Manager



**KINGDOM OF CAMBODIA
NATION RELIGION KING**



ROYAL GOVERNMENT OF CAMBODIA

No: 139 ANK.BK

SUB-DECREE

ON

2011 ESTABLISHMENT CENSUS OF THE KINGDOM OF CAMBODIA



THE ROYAL GOVERNMENT

- Having seen the Constitution of the Kingdom of Cambodia
- Having seen the Royal Decree No: NS/ RKT /0908 / 1055 dated 25 September 2008 on the formulation of the Royal Government of the Kingdom of Cambodia
- Having seen the Royal Kram No: 02/ NS / 94 dated 20 July 1994 promulgating the law on Organization and Functioning of the Council of Ministers
- Having seen the Royal Kram No: NS / RKM /0196 / 11 dated 24 January 1996 promulgating the law on the Establishment of the Ministry of Planning
- Having seen the Royal Kram No: NS / RKM / 0505/ 015 dated 09 May 2005 promulgating the Statistics Law
- Having seen the Sub-Decree No: 55 ANK.BK dated 23 September 1997 on Organization and Functioning the Ministry of Planning
- Having seen the Sub-Decree No: 09 ANK/BK dated 26 January 2007 on the Organization and Functioning the National Statistical System
- Having been approved by the Council of the Ministers during its plenary session on 14 August 2009

Decides:

Chapter I

General Provisions

Article 1:

This sub-decree aims to define the Establishment Census of the Kingdom of Cambodia 2011.

Article 2:

This sub-decree aims the following

- To obtain the information on all types of establishments, serving for users
- To provide basic database for the formulation of policies, strategies, action plans, and other projects to improve socio-economic development and welfare of the people.

Article 3:

The scope of this sub-decree extends of all economic units located in the territory of the Kingdom of Cambodia except agricultural, forestry and fishery units.

Article 4:

Technical term used in this sub-decree shall have the meaning as follows:

- Establishment refers to enterprise or a part of enterprise which has fixed location, and single productive activity or principal productive activity accounted for most of the value added.
- Establishment Census refers to Economic Census which is conducted on economic units including all types of establishments such as factories, state and private enterprises, handicrafts, corporations, whole sales, retailed sales and other services.

Chapter II

Census date

Article 5:

The date of establishment census of the Kingdom of Cambodia is defined as 01 March 2011.

Chapter III

Mechanism and Procedure

Article 6:

Establish the National Committee for 2011 Establishment Census of the Kingdom of Cambodia, comprised of the following composition:

1. Minister of Planning

Chairman

Unofficial translation

2. Secretary of State, Ministry of Economy and Finance	Vice chairman
3. Secretary of State, Ministry of Interior	Vice chairman
4. Secretary of State, Ministry of Planning	Permanent vice chairman
5. Secretary of State, Council of Ministers	Member
6. Secretary of State, Ministry of Industry, Mines and Energy	Member
7. Secretary of State, Ministry of Commerce	Member
8. Secretary of State, Ministry of Planning	Member
9. Secretary of State, Ministry of Education, Youth and Sports	Member
10. Secretary of State, Ministry of Health	Member
11. Secretary of State, Ministry of Labor and Vocational Training	Member
12. Secretary of State, Ministry of Land Management, Urbanization and Construction	Member
13. Secretary of State, Ministry of Post and Telecommunication	Member
14. Secretary of State, Ministry of Information	Member
15. Secretary of State, Ministry of Public Works and Transports	Member
16. Secretary of State, Ministry of Tourism	Member
17. Secretary of State, Ministry of Social Affairs, Veterans and Youth Rehabilitation	Member
18. Secretary of State, Ministry of Culture and Fine Arts	Member
19. Secretary of State, Ministry of Women's Affairs	Member
20. Secretary of State, Secretariat of Civil Aviation	Member
21. Secretary General, Council for Development of Cambodia	Member
22. Vice Governor, National Bank of Cambodia	Member
23. Director General of National Institute of Statistics, Ministry of Planning	Secretary

Article 7:

The National Committee for Establishment Census of the Kingdom of Cambodia 2011 has Technical Committee of Establishment Census, National Steering Committee for Census Information and Education Campaign (NSC) of Establishment Census, and Capital and Provincial Committees of Establishment Census defined by decision.

Article 8:

The National Committee for Establishment Census of the Kingdom of Cambodia 2011 shall have duties as follows:

- a. Guide and approve all general affairs related to Establishment Census.
- b. Prepare and establish a Technical Committee and Publicity Committee for Establishment Census located in the Ministry of Planning and under the lead of Minister of Planning for direct implementation of all technical works of Establishment Census.
- c. Prepare and establish a Capital and Provincial Committees of Establishment Census.

Unofficial translation

- d. Assign staff to join in Establishment Census with the requests from the Technical Committee of Establishment Census.
- e. Have meeting on progress of work at least once in every 6 months (six months) following the invitation by the chairman of the committee or vice chairman of the committee when the chairman of the committee is absent.
- f. Report to the Royal Government of Cambodia on the progress and the results of Establishment Census.

Article 9:

The National Committee of Establishment Census of the Kingdom of Cambodia has rights to use the seal of the Ministry of Planning.

The Technical Committee of Establishment Census of the Kingdom of Cambodia has rights to use the seal of the Ministry of Planning.

The National Steering Committee for Census Information and Education Campaign of Establishment Census of the Kingdom of Cambodia has rights to use the seal of the Ministry of Planning.

Capital /Provincial Committee of Establishment Census has the right to use the seal of the Capital/ Province.

Article 10:

The Establishment Census must have the following stages:

1. Pre-census operations includes:
 - Preparing maps
 - Counting and listing economic units
 - Pre-testing survey and pilot census
2. Interview of economic units in the census
3. Post-census operations includes:
 - Post enumeration survey for evaluation of the census
 - Other surveys in case of necessity

Article 11:

The Director General of the National Institute of Statistics, Ministry of Planning, is the Director General of Establishment Census and assisted by the technical and administrative officials of the National Institute of Statistics and Capital, Provincial Planning Departments for all census works.

Article 12:

Census officials including supervisors, enumerators, assisting agencies for census operations are to be appointed by Minister of Planning with the request from Director General of Establishment Census. This assignment can be done only during the census period.

Article 13:

Minister of Planning shall have the right to request officials from line ministries, public institutions, and ordinary people in order to assist Establishment Census.

Article 14:

All owners of economic units must cooperate and allow census officers who show the official mission letter to enter economic units, dwellings or owner's location with the census aim, and allow those officers to paint, paste stickers, symbols or identified codes at special location, serving the Establishment Census.

Article 15:

Minister of Planning can appoint the managers of the Establishment Census at special areas as the following:

- a. Managers of public and private enterprises;
- b. Managers of hotels, guesthouses, and physical relaxation centers;
- c. Managers of commercial trade and industrial establishments;
- d. Managers of railways, airports, taxi ports, and ports;
- e. Directors of hospitals;
- f. Managers of other necessary economic units.

Article 16:

Officials who are not in charge of census have no right to browse books, register or recorded copies done by census officials.

Chapter IV

Sources of funding

Article 17:

The Establishment Census has the following sources of funding:

- National budget
- Financing from development partners
- Donation from generous donors
- Other sources

Chapter V

Final Provision

Article 18:

All existing provisions which are contrary to this sub-decree shall be null and void.

Article 19:

Unofficial translation

Minister of Council of Ministers, Minister of Economy and Finance, Minister of Ministry of Interior, Minister of Planning, Ministers, Secretaries of State, all ministries, institutions, all local authorities and members of the National Committee as in Article 6 shall be responsible for implementing this sub-decree that takes effect from the date of signature.

Phnom Penh, 26 August 2009

Cc.

Prime Minister

- Ministry of Royal Palace
- Secretariat General of Council for
Constitution
- Secretariat General of Senate
- Secretariat General of National Assembly
- Secretariat General of Royal Government Samdech Akka Moha Sena Padei Techo **Hun Sen**
- Cabinet of Samdech Prime Minister
- Cabinet of His Excellency and Her Excellency Deputy Prime Ministers
- As in Article 19
- Royal Journals
- Documentation

