

1 General Situation of Service Industries in Japan

(1) General Situation by Industry of Business Activity (Divisions)

< Annual Sales >

The annual sales of the service industry in 2017 was 313.7 trillion yen, an increase of 2.0% from the previous year. Compared to the previous year by industry of business activity, the value increased in six industries: “Real estate and goods rental and leasing” (4.3% increase), “Transport and postal activities” (3.8% increase), “Services, n.e.c.” (3.5% increase), “Medical, health care and welfare” (2.0% increase), “Scientific research, professional and technical services” (1.6% increase) and “Education, learning support.” (1.5% increase). On the other hand, the value decreased in two industry: “Living-related and personal services and amusement services” (2.9% decrease) and “Accommodations, eating and drinking services” (0.4% decrease). (Figure 1, Figure 2)

Figure 1: Annual Sales by Industry of Business Activity (Divisions)

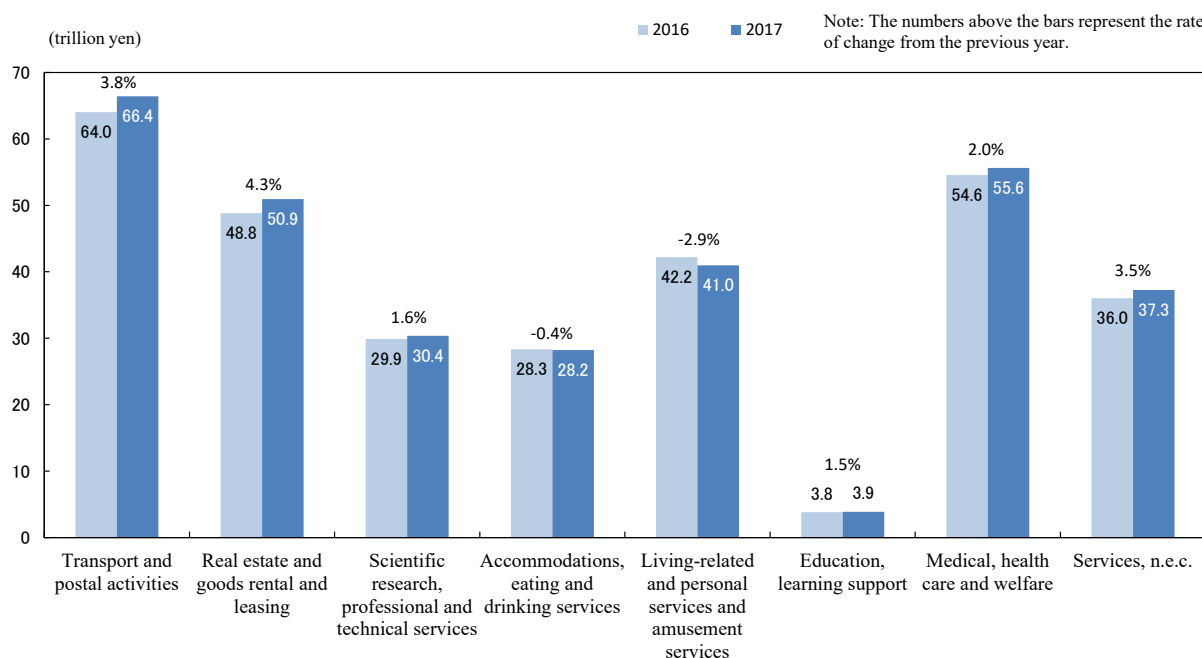
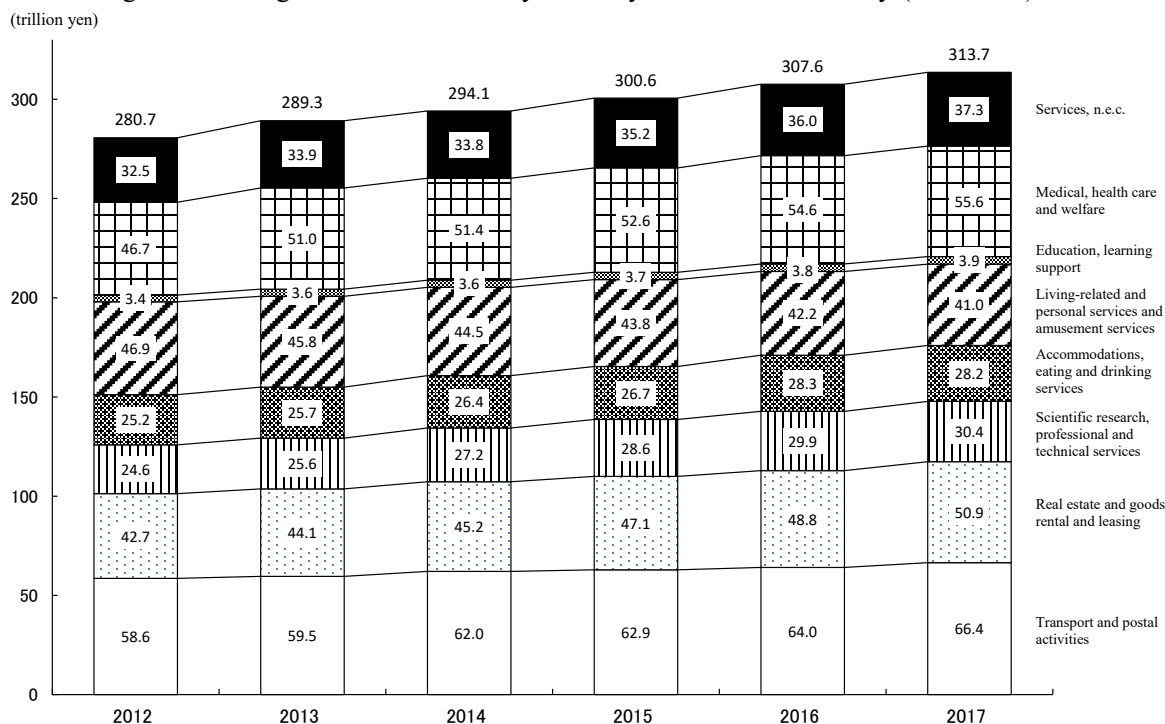


Figure 2: Change in Annual Sales by Industry of Business Activity (Divisions)



< Number of Persons Working at the Location of Establishment >

The number of persons working at the location of establishment in the service industry as of the end of June 2018 was 28.72 million, an increase of 2.1% from the previous year. Compared to the previous year by industry of business activity, the value increased in all industries: “Education, learning support” (2.8% increase), “Medical, health care and welfare” (2.8% increase), “Transport and postal activities” (2.6% increase), “Scientific research, professional and technical services” (2.6% increase), “Services, n.e.c.” (2.5% increase), “Accommodations, eating and drinking services” (1.0% increase), “Living-related and personal services and amusement services” (1.0% increase) and “Real estate and goods rental and leasing” (0.4% increase). (Figure 3, Figure 4)

Figure 3: Number of Persons Working at the Location of Establishment
by Industry of Business Activity (Divisions)

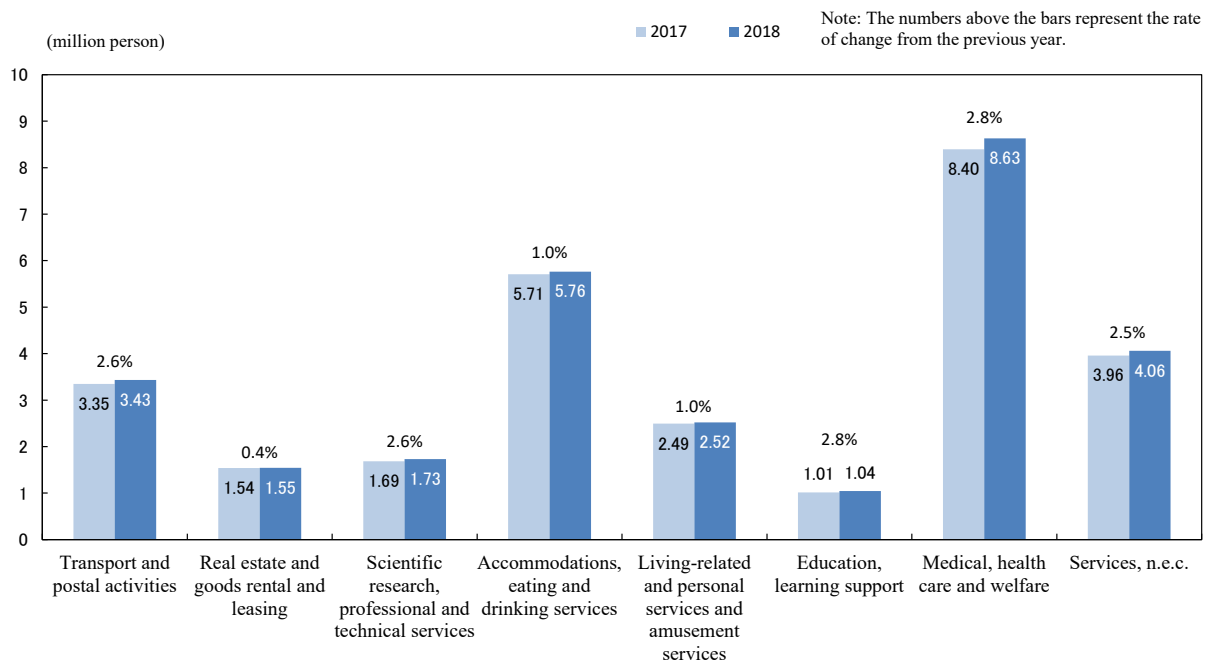
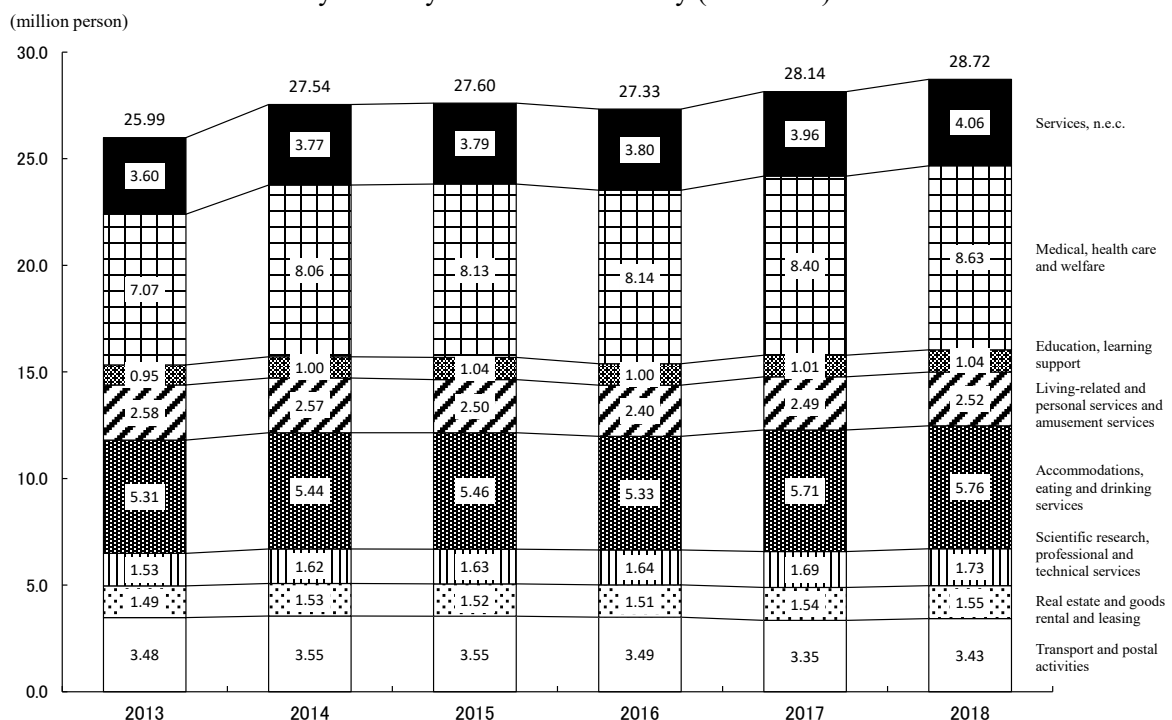


Figure 4: Change in Number of Persons Working at the Location of Establishment
by Industry of Business Activity (Divisions)

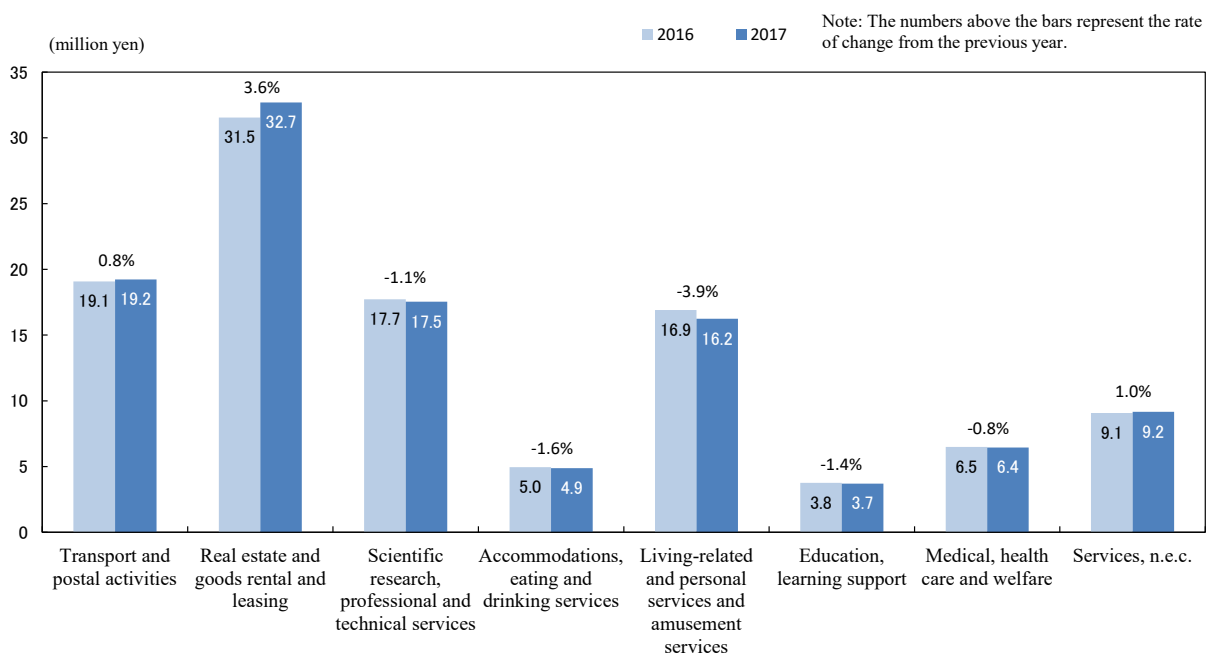


< Annual Sales per Person Working at the Location of Establishment >

The annual sales per person working at the location of establishment in 2017 was 10.88 million yen, a decrease of 0.2% from the previous year. Compared to the previous year by industry of business activity, the value increased in three industries: “Real estate and goods rental and leasing” (3.6% increase), “Services, n.e.c.” (1.0% increase) and “Transport and postal activities” (0.8% increase). On the other hand, the value decreased in five industries: “Living-related and personal services and amusement services” (3.9% decrease), “Accommodations, eating and drinking services” (1.6% decrease), “Education, learning support” (1.4% decrease), “Scientific research, professional and technical services” (1.1% decrease) and “Medical, health care and welfare” (0.8% decrease).

(Figure 5)

Figure 5: Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Divisions)



(2) General Situation by Industry of Business Activity (Detailed Groups)

< Transport and Postal Activities >

Annual sales of “Transport and Postal Activities” in 2017 was 66.4 trillion yen, an increase of 3.8% from the previous year. Compared to the previous year by industry of business activity, the value increased in seven industries, including “Water transport” (11.0% increase), “Air transport, postal activities, including mail delivery” (9.5% increase), “Warehousing” (6.1% increase) and “Railway transport” (3.4% increase). On the other hand, the value decreased in one remaining industry: “Miscellaneous road passenger transport” (1.7% decrease). (Figure 6, Figure 7)

Figure 6: Annual Sales by Industry of Business Activity (Detailed Groups)

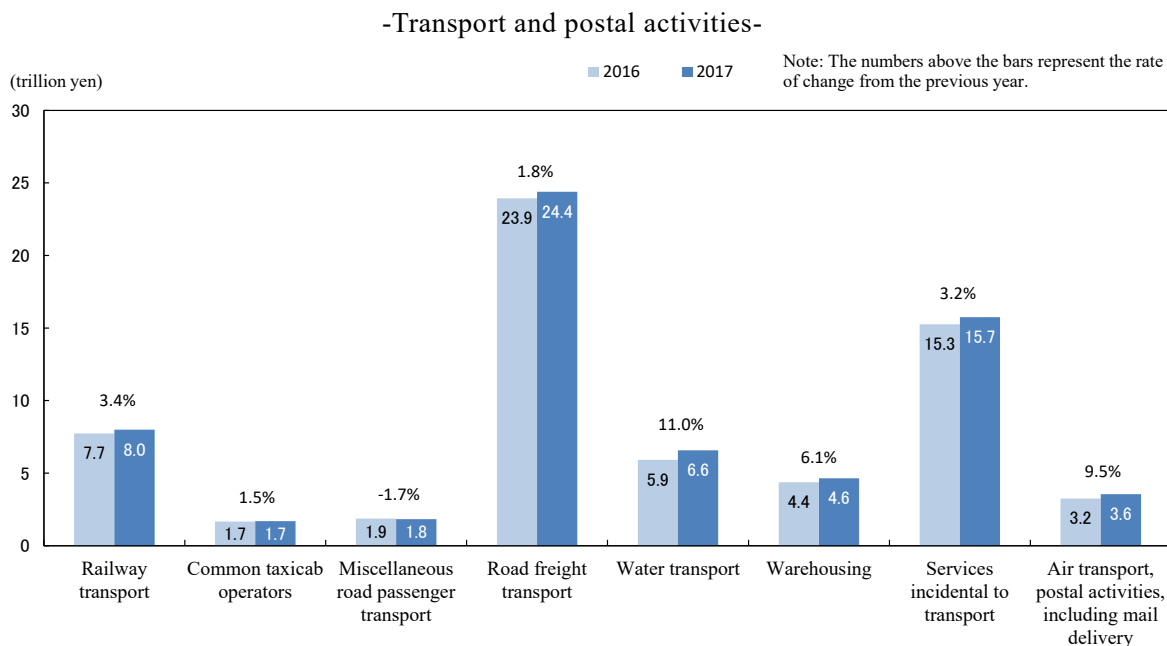
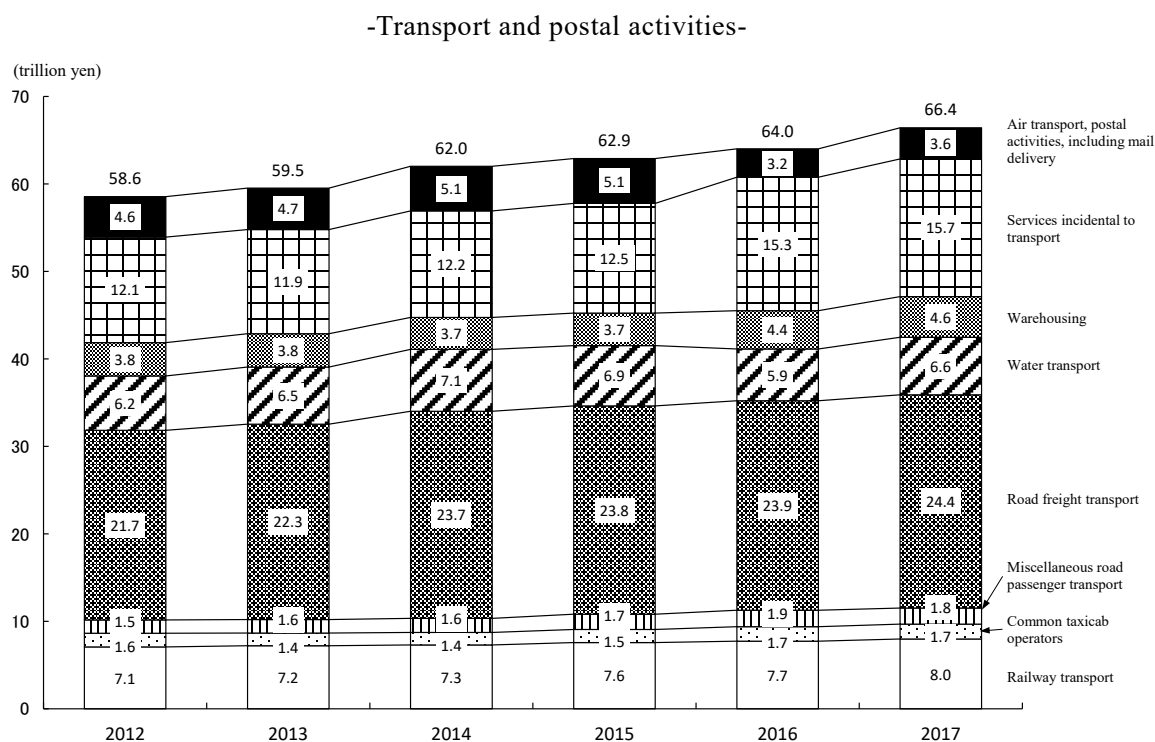


Figure 7: Change in Annual Sales by Industry of Business Activity (Detailed Groups)



< Real Estate and Goods Rental and Leasing >

Annual sales of “Real estate and goods rental and leasing” in 2017 was 50.9 trillion yen, an increase of 4.3% from the previous year. Compared to the previous year by industry of business activity, the value increased in seven industries, including “Sales agents of buildings and houses and land subdividers and developers” (12.6% increase), “Automobile rental” (7.2% increase), “Real estate agents and brokers” (5.2% increase) and “Real estate managers” (3.1% increase). On the other hand, the value decreased in one remaining industry: “Real estate lessors, except house and room lessors” (0.1% decrease). (Figure 8, Figure 9)

Figure 8: Annual Sales by Industry of Business Activity (Detailed Groups)

-Real estate and goods rental and leasing-

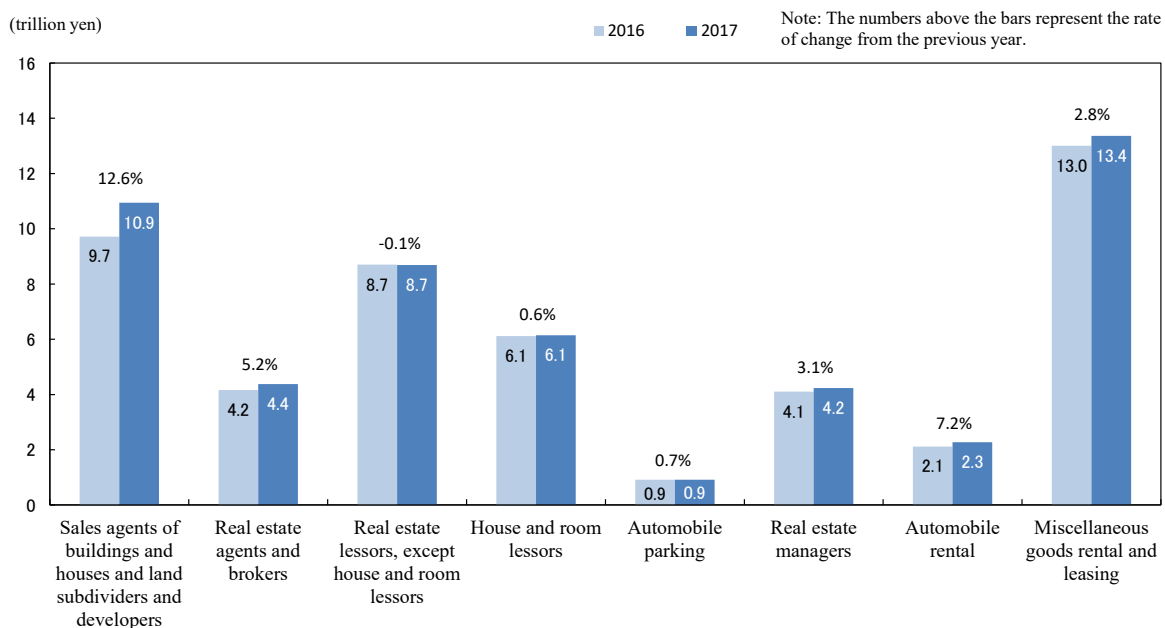


Figure 9: Change in Annual Sales by Industry of Business Activity (Detailed Groups)

-Real estate and goods rental and leasing-

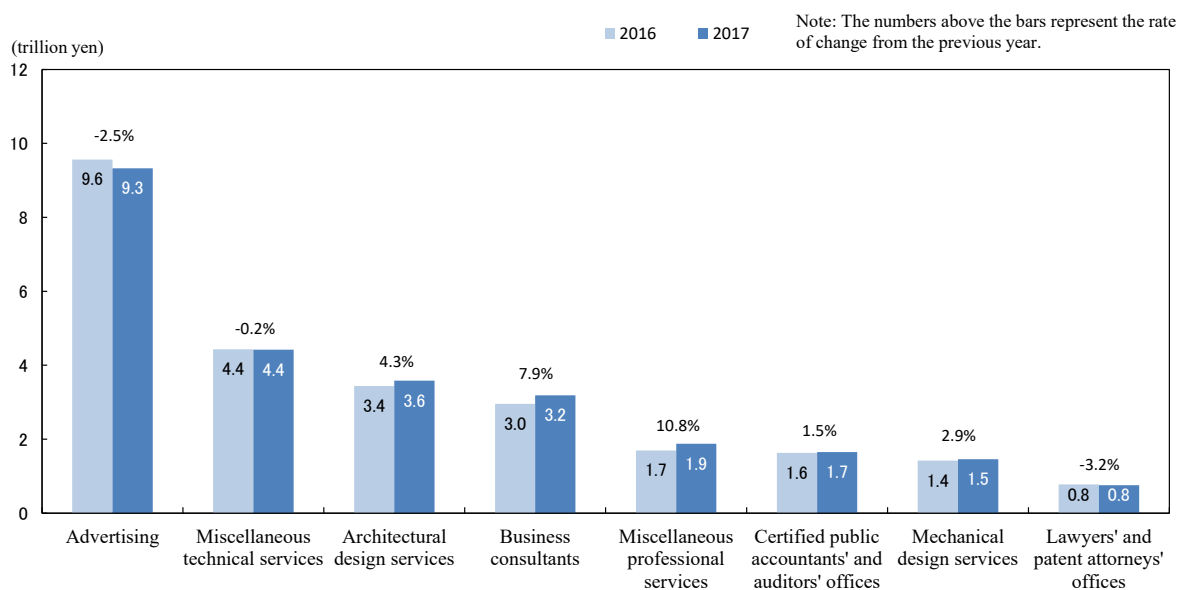


< Scientific Research, Professional and Technical Services >

Annual sales of “Scientific research, professional and technical services” in 2017 was 30.4 trillion yen, an increase of 1.6% from the previous year. Compared to the previous year by industry of business activity, the value increased in fourteen industries, including “Miscellaneous professional services” (10.8% increase), “Business consultants” (7.9% increase), “Architectural design services” (4.3% increase) and “Mechanical design services” (2.9% increase). On the other hand, the value decreased in five industries, including “Lawyers’ and patent attorneys’ offices” (3.2% decrease), “Advertising” (2.5% decrease) and “Miscellaneous technical services” (0.2% decrease). (Figure 10, Figure 11)

Figure 10: Annual Sales by Industry of Business Activity (Detailed Groups)

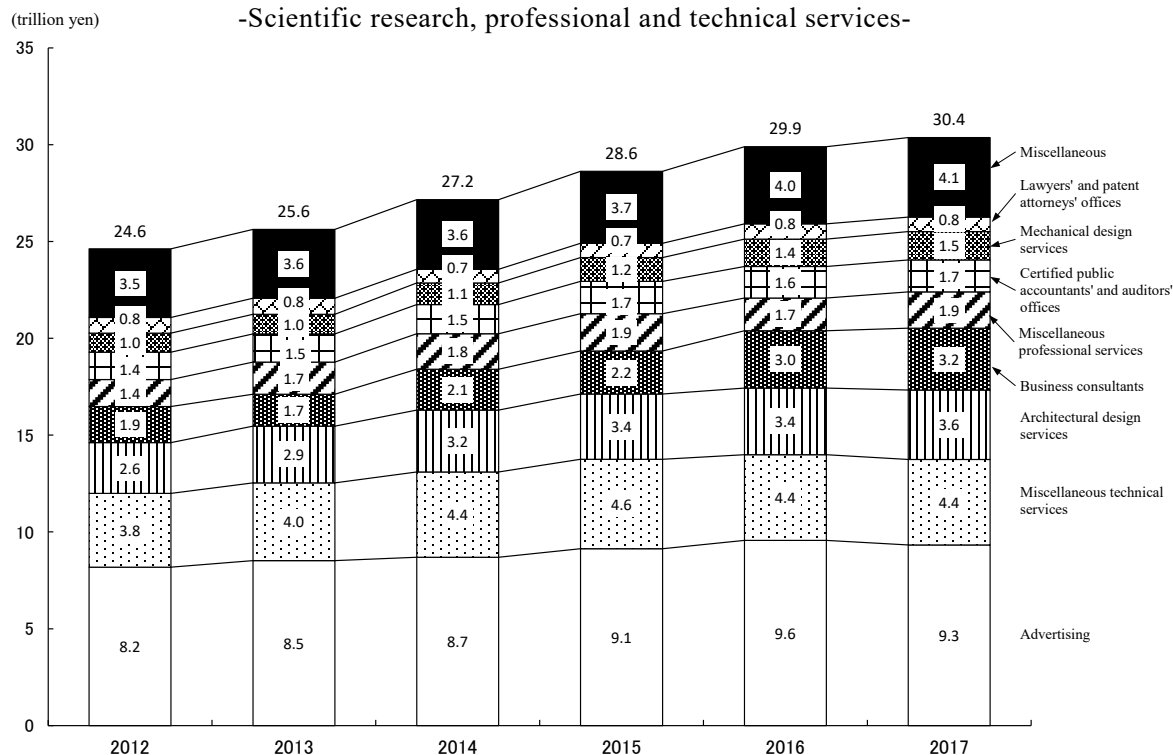
-Scientific research, professional and technical services-



* Indicating the top 8 groups

Figure 11: Change in Annual Sales by Industry of Business Activity (Detailed Groups)

-Scientific research, professional and technical services-



* The top 8 groups in 2017 are shown and the others are included in “Miscellaneous”.

< Accommodations, Eating and Drinking Services >

Annual sales of “Accommodations, eating and drinking services” in 2017 was 28.2 trillion yen, an decrease of 0.4% from the previous year. Compared to the previous year by industry of business activity, the value increased in four industries: “Food take out and delivery services” (3.3% increase), “Accommodations” (2.2% increase), “Chinese and "ramen" (Chinese noodles) restaurants” (2.2% increase) and “Japanese restaurants” (0.9% increase). On the other hand, the value decreased in four industries: “"soba" and "udon" (Japanese noodles) restaurants and "sushi" bars” (4.0% decrease), “Miscellaneous eating and drinking places” (3.2% decrease), “Eating places, except specialty restaurants” (2.4% decrease) and “Miscellaneous specialty restaurants” (0.1% decrease).

(Figure 12, Figure 13)

Figure 12: Annual Sales by Industry of Business Activity (Detailed Groups)

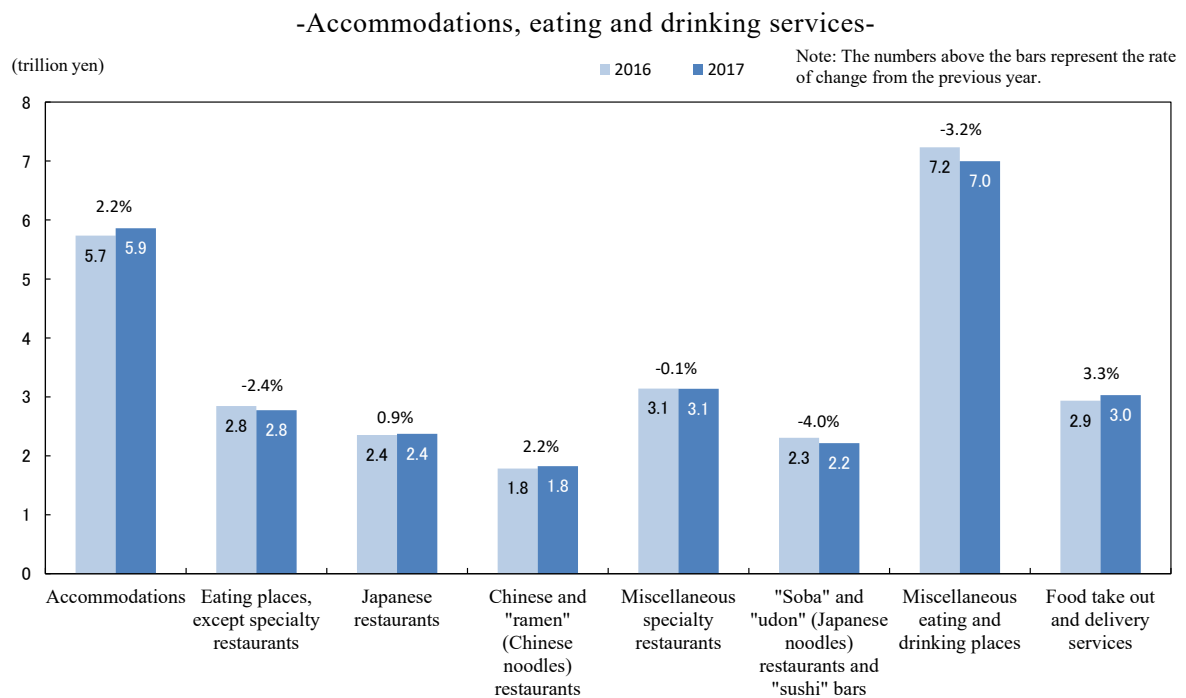
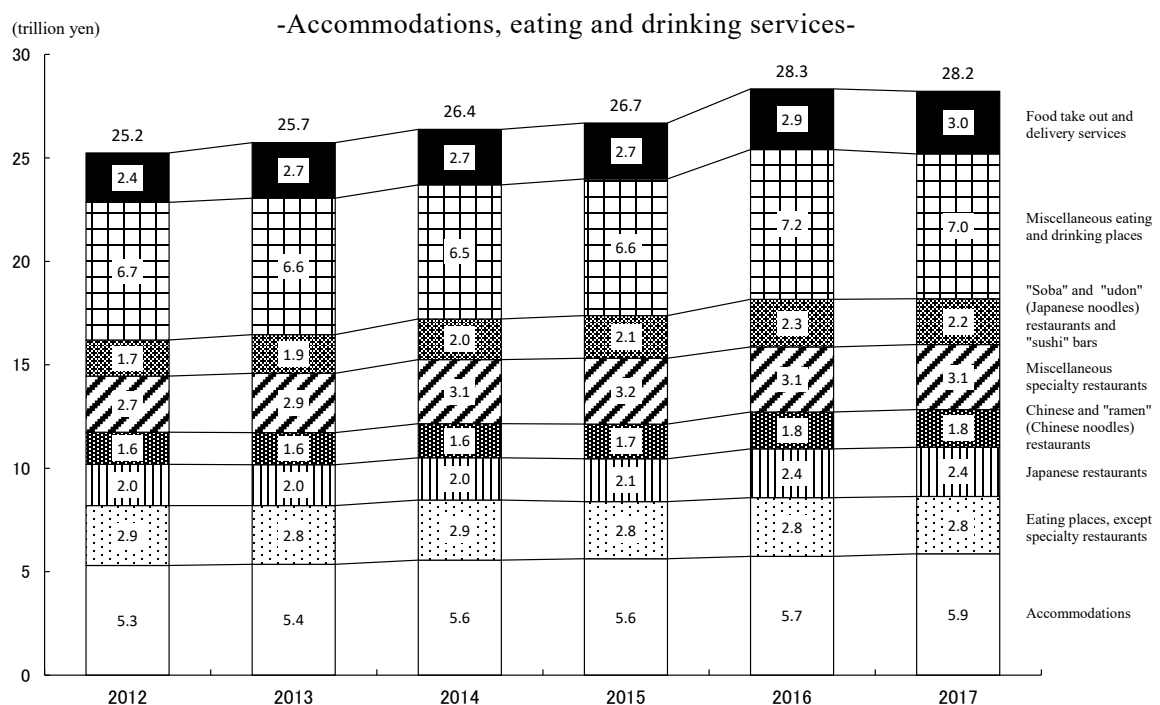


Figure 13: Change in Annual Sales by Industry of Business Activity (Detailed Groups)



< Living-Related and Personal Services and Amusement Services >

Annual sales of “Living-related and personal services and amusement services” in 2017 was 41.0 trillion yen, a decrease of 2.9% from the previous year. Compared to the previous year by industry of business activity, the value increased in nine industries, including “Performances (except otherwise classified), theatrical companies” (7.8% increase), “Bicycle, horse, motorcar and motorboat race track operations and companies” (5.0% increase), “Laundries” (2.4% increase) and “Miscellaneous living-related and personal services” (1.1% increase). On the other hand, the value decreased in twelve services, including “‘Pachinko’ parlors” (7.4% decrease), “Travel agency” (2.6% decrease), “Hair-dressing and beauty salon” (1.3% decrease) and “Funeral services” (0.5% decrease).

(Figure 14, Figure 15)

Figure 14: Annual Sales by Industry of Business Activity (Detailed Groups)

-Living-related and personal services and amusement services-

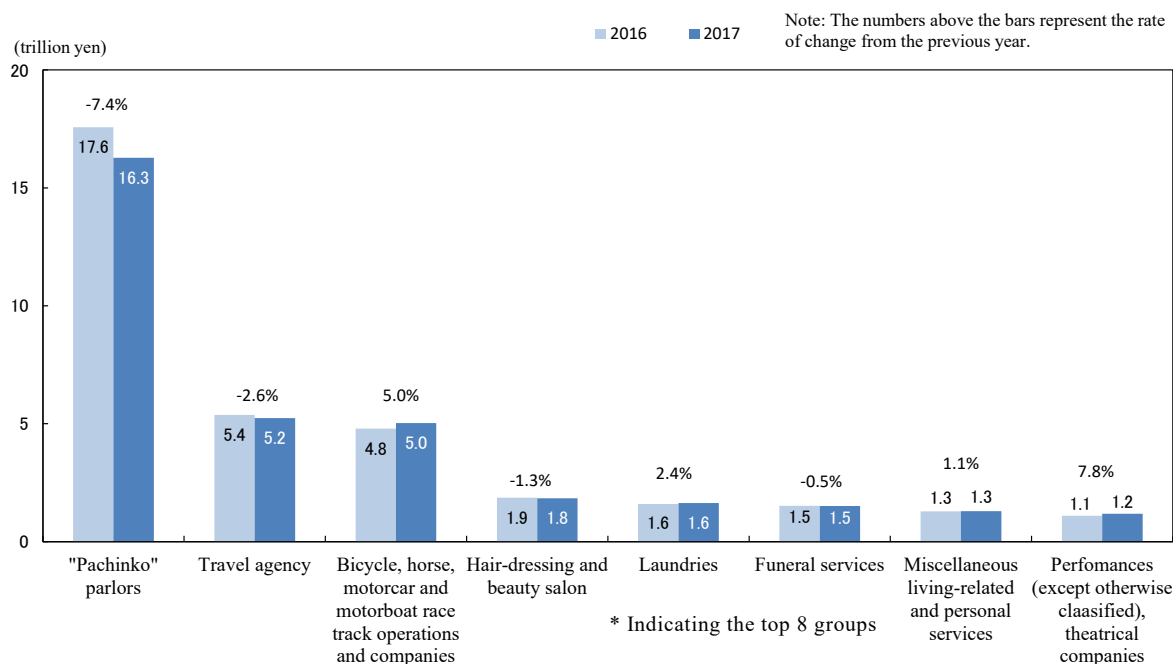
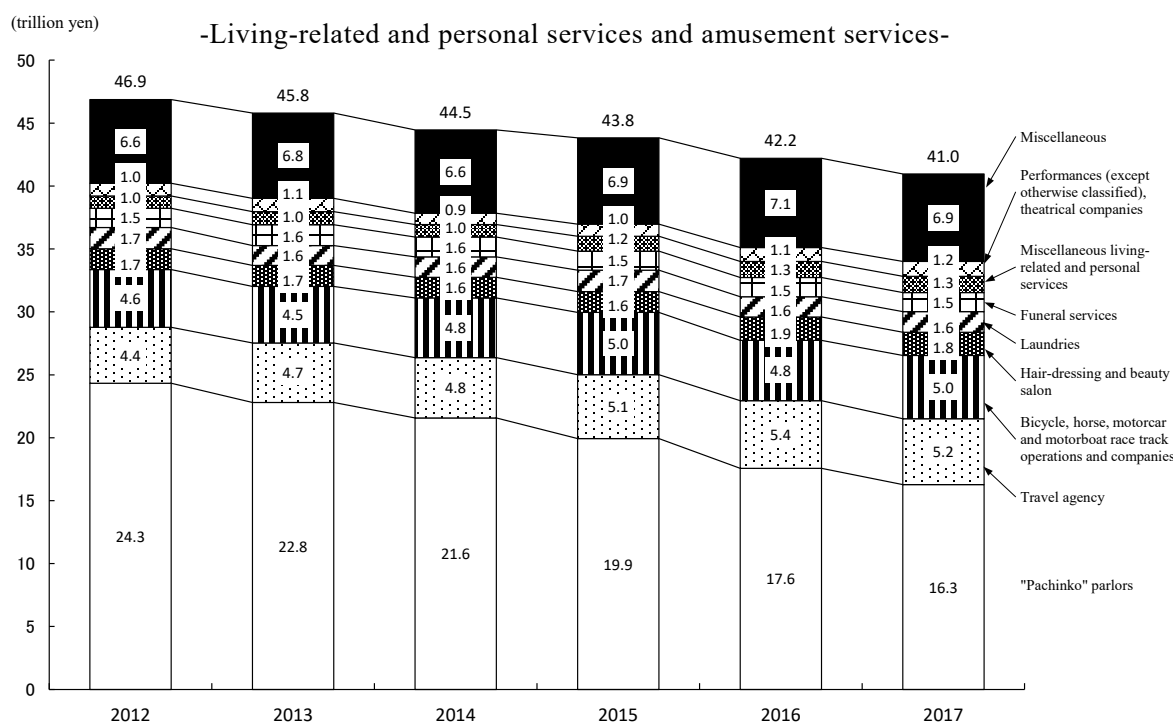


Figure 15: Change in Annual Sales by Industry of Business Activity (Detailed Groups)

-Living-related and personal services and amusement services-



* The top 8 groups in 2017 are shown and the others are included in “Miscellaneous”.

< Education, Learning Support >

Annual sales of “Education, learning support” in 2017 was 3.9 trillion yen, an increase of 1.5% from the previous year. Compared to the previous year by industry of business activity, the value increased in three industries: “Supplementary tutorial schools” (6.6% increase), “Foreign language instructions” (0.9% increase) and “Educational and learning support services, n.e.c.” (0.1% increase). Besides, “Miscellaneous instruction services for arts, culture and technical” was the same level as the previous year. On the other hand, the value decreased in two industries: “Vocational and educational support facilities” (3.0% decrease) and “Social education” (2.2% decrease).

(Figure 16, Figure 17)

Figure 16: Annual Sales by Industry of Business Activity (Detailed Groups)

-Education, learning support-

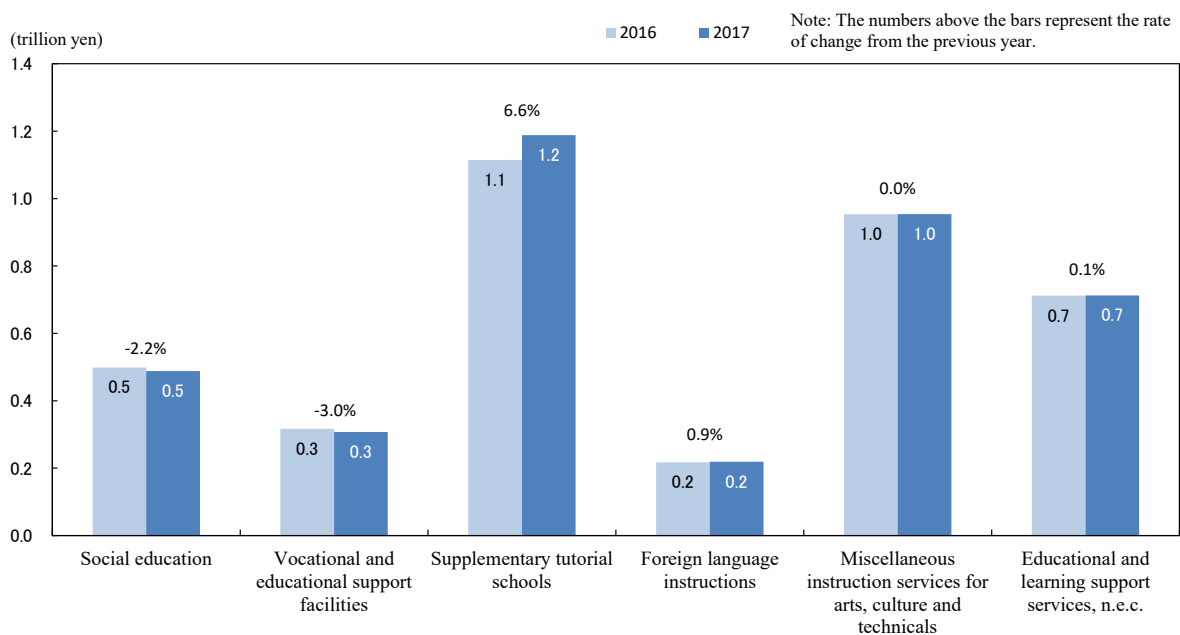
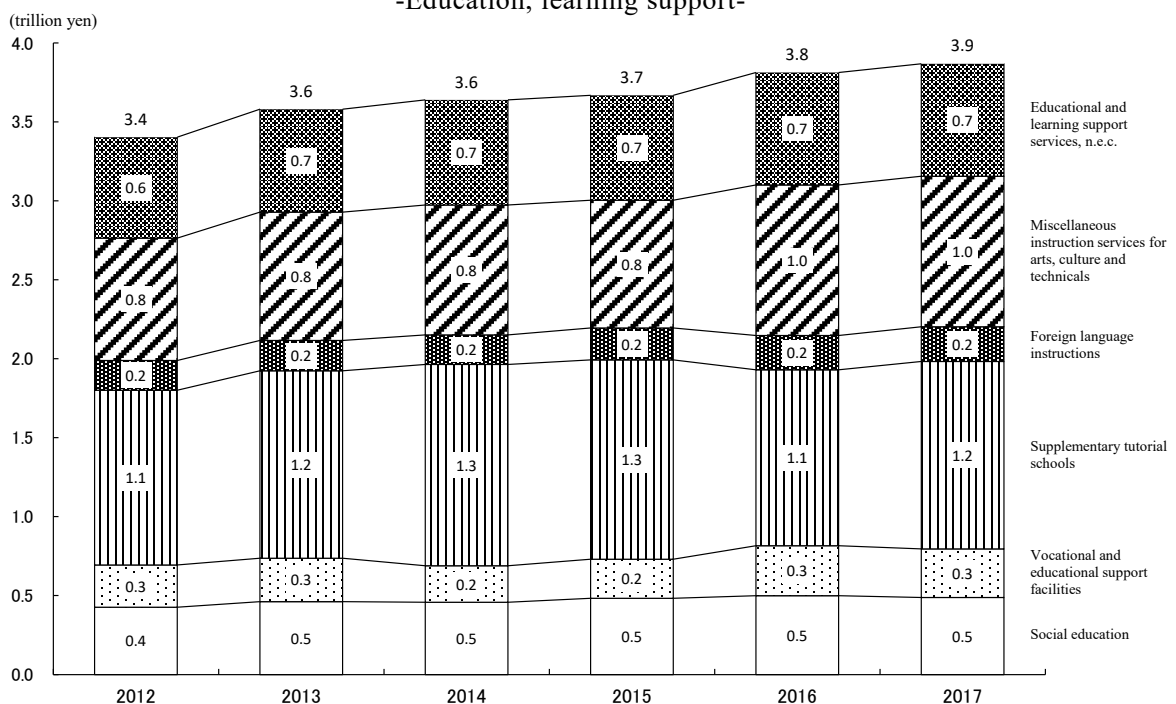


Figure 17: Change in Annual Sales by Industry of Business Activity (Detailed Groups)

-Education, learning support-



< Medical, Health Care and Welfare >

Annual sales of “Medical, health care and welfare” in 2017 was 55.6 trillion yen, an increase of 2.0% from the previous year. Compared to the previous year by industry of business activity, the value increased in six industries, including “Miscellaneous social insurance, social welfare and care services” (11.9% increase), “Miscellaneous welfare services for the aged and care services” (4.2% increase), “Public health and hygiene” (2.7% increase) and “Day care short stay services for the aged and home-visit care services” (2.0% increase). On the other hand, the value decreased in two industries: “Dental clinics” (3.3% decrease) and “Clinics of medical practitioners” (1.3% decrease).

(Figure 18, Figure 19)

Figure 18: Annual Sales by Industry of Business Activity (Detailed Groups)

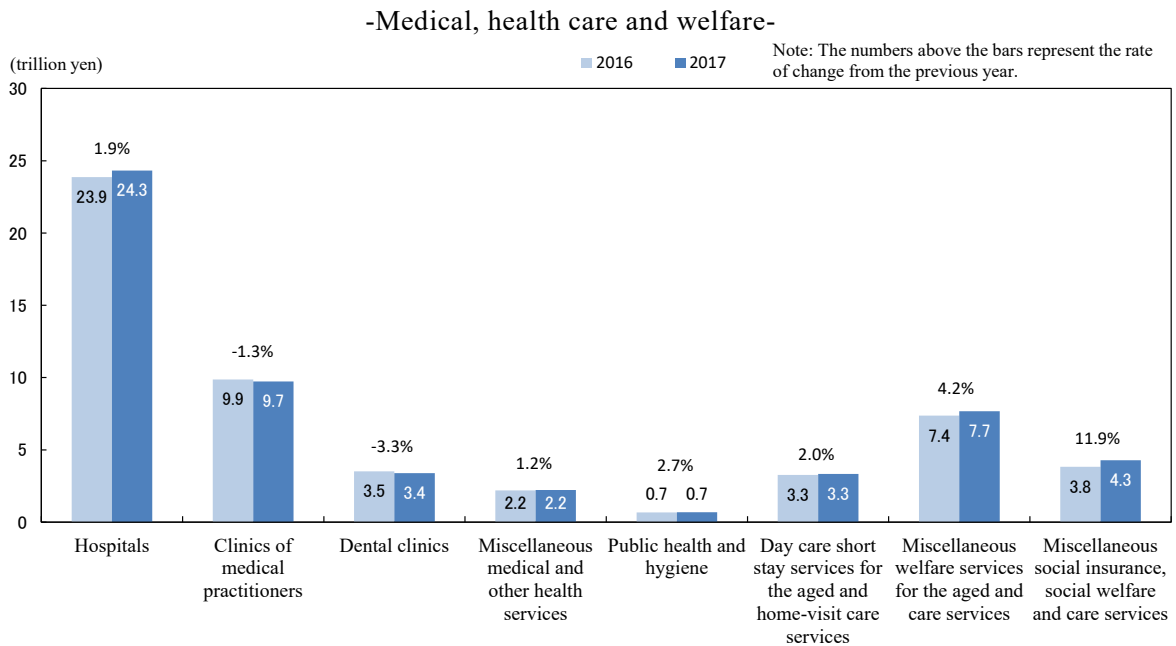
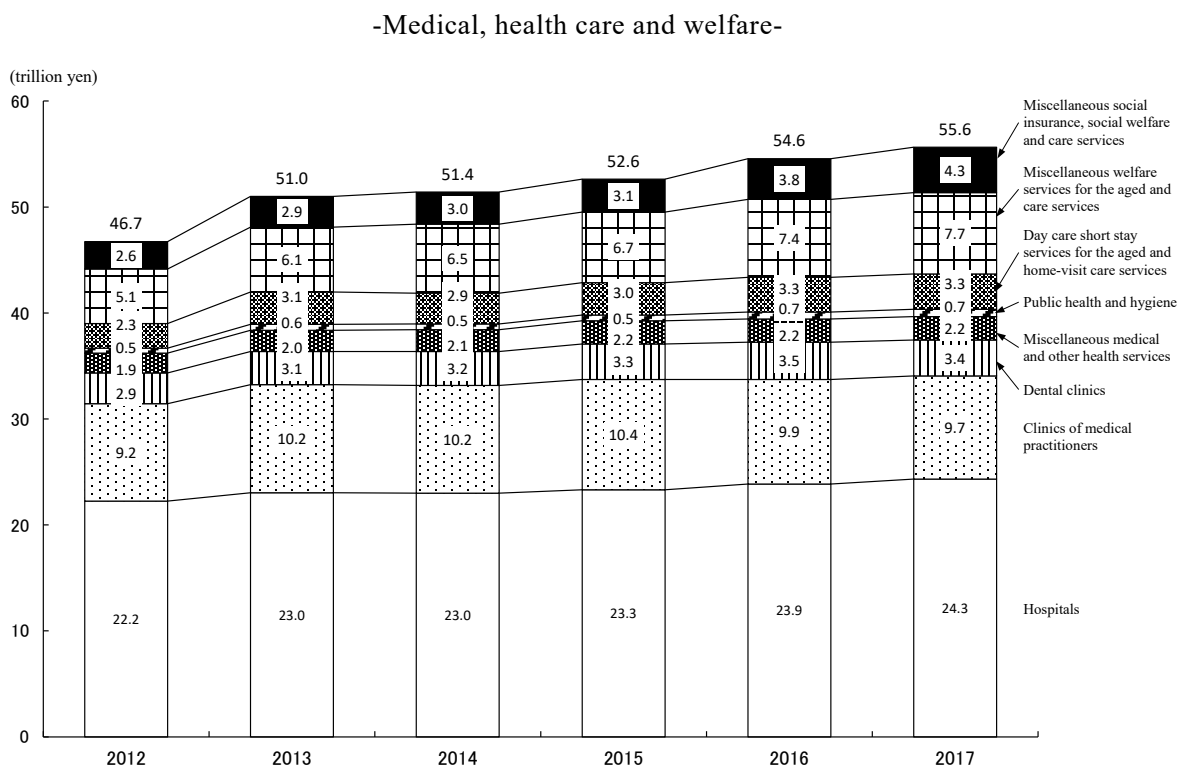


Figure 19: Change in Annual Sales by Industry of Business Activity (Detailed Groups)



< Services, n.e.c. >

Annual sales of “Services, n.e.c.” in 2017 was 37.3 trillion yen, an increase of 3.5% from the previous year. Compared to the previous year by industry of business activity, the value increased in eleven industries, including “Miscellaneous waste disposal business” (8.9% increase), “Worker dispatching services” (7.7% increase), “Domestic waste disposal business” (3.6% increase) and “Machine repair shops, except electrical machinery, apparatus, appliances and supplies” (3.0% increase). On other hand, the value decreased in three industries: “Stenographic, entrée document and copy services” (4.9% decrease), “Electrical machinery, apparatus, appliances and supplies repair shop” (3.5% decrease) and “Slaughterhouses, Services, n.e.c.” (1.8% decrease). (Figure 20, Figure 21)

Figure 20: Annual Sales by Industry of Business Activity (Detailed Groups)

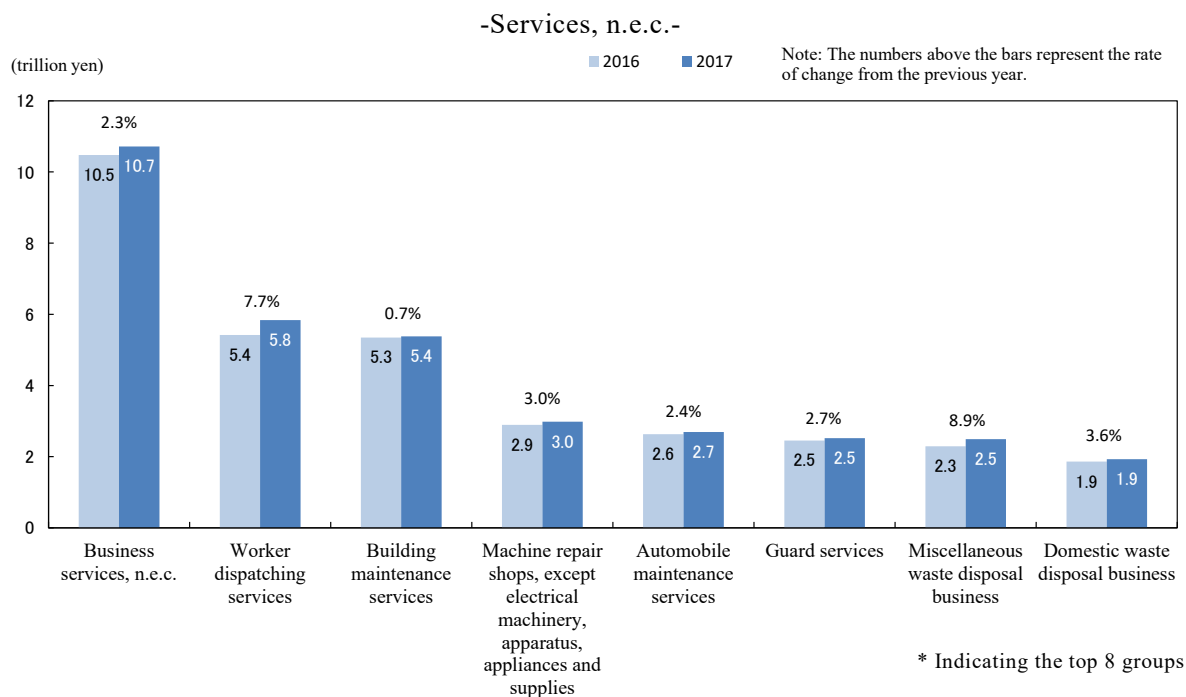
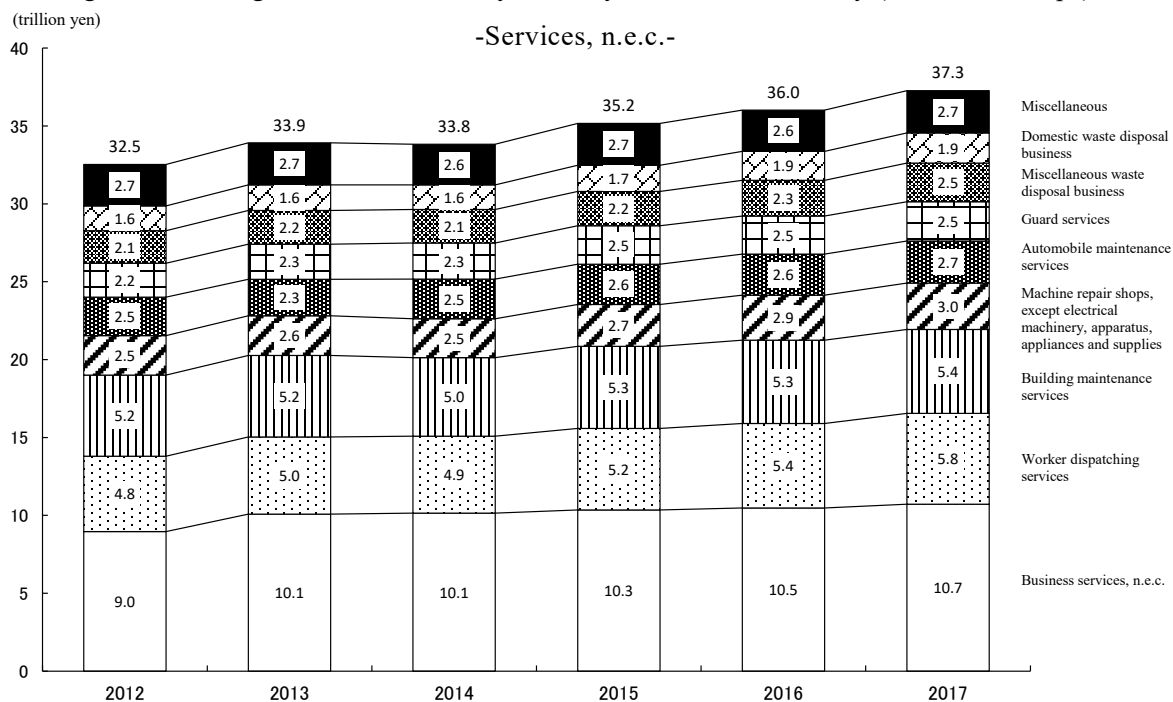


Figure 21: Change in Annual Sales by Industry of Business Activity (Detailed Groups)



* The top 8 groups in 2017 are shown and the others are included in “Miscellaneous”.

< Supplementary Data > Top 50 Industries by Industry of Business Activity (Detailed Group)

Table 1: Annual Sales (Top 50)

Rank	Industry	Annual Sales (million yen)	Change rates from the previous year (%)	Rank (previous year)
1	Road freight transport	24,382,200	1.8	1
2	Hospitals	24,324,503	1.9	2
3	"Pachinko" parlors	16,273,429	-7.4	3
4	Services incidental to transport *Toll road managers, Airports, etc.	15,743,041	3.2	4
5	Miscellaneous goods rental and leasing *Comprehensive leasing, CD rental, etc.	13,364,867	2.8	5
6	Sales agents of buildings and houses and land subdividers and developers	10,940,946	12.6	8
7	Business services, n.e.c. *Event planning services, Call centers, etc.	10,714,515	2.3	6
8	Clinics of medical practitioners	9,733,342	-1.3	7
9	Advertising	9,326,706	-2.5	9
10	Real estate lessors, except house and room lessors	8,688,478	-0.1	10
11	Railway transport	7,998,386	3.4	11
12	Miscellaneous welfare services for the aged and care services *Elderly nursing homes, etc.	7,676,773	4.2	12
13	Miscellaneous eating and drinking places *Pubs and beer halls, Cafes, Hamburger shops, etc.	6,999,310	-3.2	13
14	Water transport	6,572,664	11.0	15
15	House and room lessors	6,146,281	0.6	14
16	Accommodations	5,861,271	2.2	16
17	Worker dispatching services	5,837,620	7.7	17
18	Building maintenance services *Building cleaning services, Train cleaning services, etc.	5,382,826	0.7	19
19	Travel agency	5,236,417	-2.6	18
20	Bicycle, horse, motorcar and motorboat race track operations and companies	5,030,329	5.0	20
21	Warehousing	4,643,066	6.1	22
22	Miscellaneous technical services *Plant engineering, Plant maintenance, etc.	4,420,555	-0.2	21
23	Real estate agents and brokers	4,376,833	5.2	23
24	Miscellaneous social insurance, social welfare and care services *Nurseries and day care centers, etc.	4,282,810	11.9	25
25	Real estate managers	4,230,435	3.1	24
26	Architectural design services	3,584,794	4.3	27
27	Air transport, postal activities, including mail delivery	3,554,990	9.5	29
28	Dental clinics	3,390,785	-3.3	26
29	Day care short stay services for the aged and home-visit care services	3,328,063	2.0	28
30	Business consultants	3,187,057	7.9	31
31	Miscellaneous specialty restaurants *Indian or curry restaurants, Western food restaurants, etc.	3,138,254	-0.1	30
32	Food take out and delivery services	3,031,492	3.3	32
33	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	2,981,412	3.0	33
34	Eating places, except specialty restaurants *Cafeterias, Diners, etc.	2,775,980	-2.4	34
35	Automobile maintenance services	2,692,656	2.4	35
36	Guard services	2,522,425	2.7	36
37	Miscellaneous waste disposal business *Industrial waste collection and transportation services, etc.	2,494,072	8.9	39
38	Japanese restaurants *Specialty restaurants serving tempura, eel, pork cutlet or "gyudon" shops, etc.	2,375,148	0.9	37
39	Automobile rental	2,270,735	7.2	41
40	Miscellaneous medical and other health services *Birth centers, Nursing, Acupuncture, etc.	2,218,898	1.2	40
41	"Soba" and "udon" (Japanese noodles) restaurants and "sushi" bars	2,215,391	-4.0	38
42	Domestic waste disposal business	1,927,665	3.6	44
43	Miscellaneous professional services *Translation, Real estate appraisers, Writers, etc.	1,875,797	10.8	46
44	Hair-dressing and beauty salon	1,839,186	-1.3	43
45	Miscellaneous road passenger transport *Share bus transport, Charter bus transport, etc.	1,835,498	-1.7	42
46	Chinese and "ramen" (Chinese noodles) restaurants	1,825,286	2.2	45
47	Common taxicab operators *Limousine operators, etc.	1,691,168	1.5	47
48	Certified public accountants' and auditors' offices	1,651,469	1.5	48
49	Laundries	1,636,916	2.4	49
50	Funeral services	1,514,673	-0.5	50

Table 2: Number of Persons Working at the Location of Establishment (Top 50)

Rank	Industry	Number of persons working at the location of establishments	Change rates from the previous year (%)	Rank (previous year)
1	Hospitals	2,404,500	1.6	1
2	Miscellaneous eating and drinking places *Pubs and beer halls, Cafes, Hamburger shops, etc.	1,784,900	0.4	2
3	Road freight transport	1,726,700	2.7	3
4	Miscellaneous social insurance, social welfare and care services *Nurseries and day care centers, etc.	1,616,100	4.2	4
5	Miscellaneous welfare services for the aged and care services *Elderly nursing homes, etc.	1,533,900	3.6	5
6	Business services, n.e.c. *Event planning services, Call centers, etc.	1,157,100	4.7	6
7	Building maintenance services *Building cleaning services, Train cleaning services, etc.	1,066,800	-0.6	7
8	Day care short stay services for the aged and home-visit care services	1,050,600	5.2	9
9	Clinics of medical practitioners	1,041,300	1.8	8
10	Accommodations	683,900	1.9	10
11	Miscellaneous specialty restaurants *Indian or curry restaurants, Western food restaurants, etc.	668,000	2.9	11
12	Food take out and delivery services	656,400	3.6	12
13	Eating places, except specialty restaurants *Cafeterias, Diners, etc.	600,800	-3.1	13
14	Services incidental to transport *Toll road managers, Airports, etc.	559,900	2.8	14
15	Japanese restaurants *Specialty restaurants serving tempura, eel, pork cutlet or "gyudon" shops, etc.	487,300	1.4	16
16	"Soba" and "udon" (Japanese noodles) restaurants and "sushi" bars	474,300	-2.1	15
17	Guard services	460,600	3.3	19
18	Dental clinics	458,000	0.6	17
19	Hair-dressing and beauty salon	439,800	-1.5	18
20	Miscellaneous medical and other health services *Birth centers, Nursing, Acupunctures, etc.	412,300	0.7	20
21	Chinese and "ramen" (Chinese noodles) restaurants	408,800	5.3	21
22	Worker dispatching services	396,900	7.4	23
23	Supplementary tutorial schools	389,500	3.7	22
24	Common taxicab operators *Limousine operators, etc.	362,500	0.6	24
25	House and room lessors	347,200	-1.1	25
26	Architectural design services	333,900	1.9	26
27	Laundries	311,400	2.7	27
28	Miscellaneous goods rental and leasing *Comprehensive leasing, CD rental, etc.	277,000	-0.4	28
29	Warehousing	268,100	5.6	29
30	Real estate managers	258,500	2.4	30
31	Miscellaneous instruction services for arts, culture and technicals *Piano instructions, etc.	251,600	3.1	32
32	Automobile maintenance services	243,500	-0.8	31
33	Real estate agents and brokers	242,700	1.1	33
34	"Pachinko" parlors	227,600	1.2	34
35	Domestic waste disposal business	227,100	1.2	35
36	Railway transport	216,900	0.7	36
37	Miscellaneous road passenger transport *Share bus transport, Charter bus transport, etc.	202,900	1.3	37
38	Barbershops	194,400	-0.2	38
39	Real estate lessors, except house and room lessors	190,600	0.7	39
40	Miscellaneous laundry, beauty and bath services *Public baths, Beauty salons and nail salons, etc.	190,000	3.1	42
41	Miscellaneous living-related and personal services *Bicycle parking spaces, Marriage consultants, etc.	187,400	-0.6	40
42	Certified public accountants' and auditors' offices	183,300	-0.7	41
43	Miscellaneous technical services *Plant engineering, Plant maintenance, etc.	163,100	3.9	44
44	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	158,400	-0.2	43
45	Miscellaneous professional services *Translation, Real estate appraisers, Writers, etc.	154,800	6.0	46
46	Social education *Museums, Zoos, Correspondence education services, etc.	153,900	1.1	45
47	Miscellaneous amusement and recreation services	145,700	4.8	48
48	Advertising	142,800	1.4	47
49	Golf courses	133,200	0.2	49
50	Miscellaneous waste disposal business *Industrial waste collection and transportation services, etc.	128,700	5.8	50

Table 3: Annual Sales per Person Working at the Location of Establishment (Top 50)

Rank	Industry	Annual Sales per person (thousand yen)	Change rates from the previous year (%)	Rank (previous year)
1	Bicycle, horse, motorcar and motorboat race track operations and companies	184,480	10.3	1
2	Water transport	128,659	9.3	2
3	Sales agents of buildings and houses and land subdividers and developers	102,380	9.2	3
4	Air transport, postal activities, including mail delivery	76,336	1.4	5
5	"Pachinko" parlors	71,494	-8.5	4
6	Advertising	65,308	-3.8	6
7	Travel agency	50,278	-2.5	7
8	Miscellaneous goods rental and leasing *Comprehensive leasing, CD rental, etc.	48,208	3.2	8
9	Automobile rental	45,351	6.1	10
10	Real estate lessors, except house and room lessors	44,379	-1.9	9
11	Railway transport	36,848	2.5	11
12	Performances (except otherwise classified), theatrical companies *Theatres, Baseball stadiums, etc.	30,243	2.9	12
13	Services incidental to transport *Toll road managers, Airports, etc.	27,659	-1.0	14
14	Miscellaneous technical services *Plant engineering, Plant maintenance, etc.	27,100	-4.0	13
15	Business consultants	26,783	-0.2	15
16	Miscellaneous waste disposal business *Industrial waste collection and transportation services, etc.	19,375	2.9	16
17	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	18,787	3.2	17
18	Funeral services	18,437	1.5	18
19	Real estate agents and brokers	18,018	4.1	20
20	House and room lessors	17,620	1.7	19
21	Warehousing	17,156	-0.1	22
22	Electrical machinery, apparatus, appliances and supplies repair shop *Television repair services, etc.	16,909	-1.6	21
23	Real estate managers	16,290	0.7	23
24	Employment services	15,203	8.9	28
25	Worker dispatching services	14,701	0.2	24
26	Road freight transport	14,089	-0.9	25
27	Cinemas	13,949	-1.6	26
28	Detective agencies and credit bureaus	13,322	4.5	30
29	Wedding ceremony halls	12,967	-7.9	27
30	Miscellaneous engineering and architectural services *Geological survey service, Building surveyors, etc.	12,784	-1.4	29
31	Automobile parking	12,257	3.1	34
32	Miscellaneous professional services *Translation, Real estate appraisers, Writers, etc.	12,117	4.5	36
33	Design services	12,093	0.7	32
34	Mechanical design services	11,994	0.8	33
35	Slaughterhouses, Services, n.e.c. *Slaughterhouses, Central and regional wholesale markets, etc.	11,780	-2.3	31
36	Ceremonial occasion mutual aid society	11,773	1.1	35
37	Surveyor certification *General surveyor certification, mineral, Environmental measurement and analysis services, etc.	11,742	1.5	37
38	Lawyers' and patent attorneys' offices	11,295	0.3	38
39	Commodity inspection and non-destructive testing services	11,198	3.7	39
40	Automobile maintenance services	11,048	3.6	40
41	Architectural design services	10,688	2.3	41
42	Hospitals	10,116	0.3	42
43	Clinics of medical practitioners	9,343	-3.1	44
44	Stenographic, entrée document and copy services	9,243	-5.5	43
45	Business services, n.e.c. *Event planning services, Call centers, etc.	9,234	-2.1	46
46	Public gardens and amusement parks	9,047	-0.3	49
47	Miscellaneous road passenger transport *Share bus transport, Charter bus transport, etc.	9,029	-3.2	47
48	Certified public accountants' and auditors' offices	9,011	2.1	52
49	Miscellaneous repair services, including paper hangers	9,005	-5.0	45
50	Surveying services	8,915	0.1	50

2 Situation of Service Industries for all the prefectures in Japan

< Industry Composition of Annual Sales by Prefectures >

Table 4 shows the top 3 service industries with large annual sales by prefectures. “Medical, health care and welfare” was the highest in 31 prefectures including Hokkaido, Kyoto and Hiroshima. “Transport and postal activities” was the highest in 15 prefectures including Osaka, Kanagawa and Aichi.

Besides, “Real estate and goods rental and leasing” was the highest in Tokyo. (Table 4)

Table 4: Top 3 Industries in Annual Sales by Prefectures (Divisions)

(billion yen)						
Prefectures	1st place		2nd place		3rd place	
National	Transport and postal activities	66,319	Medical, health care and welfare	55,638	Real estate and goods rental and leasing	50,869
Hokkaido	Medical, health care and welfare	2,625	Transport and postal activities	2,422	Real estate and goods rental and leasing	1,804
Aomori	Medical, health care and welfare	616	Transport and postal activities	482	Living-related and personal services and amusement services	448
Iwate	Medical, health care and welfare	608	Transport and postal activities	417	Living-related and personal services and amusement services	364
Miyagi	Medical, health care and welfare	1,046	Transport and postal activities	1,004	Real estate and goods rental and leasing	967
Akita	Medical, health care and welfare	572	Living-related and personal services and amusement services	341	Transport and postal activities	261
Yamagata	Medical, health care and welfare	503	Transport and postal activities	226	Living-related and personal services and amusement services	196
Fukushima	Medical, health care and welfare	821	Transport and postal activities	643	Living-related and personal services and amusement services	519
Ibaraki	Transport and postal activities	1,280	Medical, health care and welfare	1,209	Services, n.e.c.	903
Tochigi	Transport and postal activities	1,046	Medical, health care and welfare	756	Living-related and personal services and amusement services	746
Gumma	Medical, health care and welfare	743	Transport and postal activities	736	Living-related and personal services and amusement services	671
Saitama	Transport and postal activities	3,417	Medical, health care and welfare	2,558	Real estate and goods rental and leasing	1,904
Chiba	Transport and postal activities	3,291	Medical, health care and welfare	2,439	Living-related and personal services and amusement services	2,056
Tokyo	Real estate and goods rental and leasing	20,253	Transport and postal activities	15,832	Scientific research, professional and technical services	12,914
Kanagawa	Transport and postal activities	4,747	Medical, health care and welfare	3,651	Real estate and goods rental and leasing	3,039
Niigata	Medical, health care and welfare	934	Transport and postal activities	829	Living-related and personal services and amusement services	750
Toyama	Medical, health care and welfare	522	Services, n.e.c.	333	Transport and postal activities	329
Ishikawa	Transport and postal activities	460	Medical, health care and welfare	451	Accommodations, eating and drinking	350
Fukui	Medical, health care and welfare	366	Transport and postal activities	266	Services, n.e.c.	157
Yamanashi	Medical, health care and welfare	285	Living-related and personal services and amusement services	268	Accommodations, eating and drinking	242
Nagano	Medical, health care and welfare	972	Transport and postal activities	561	Accommodations, eating and drinking	476
Gifu	Medical, health care and welfare	907	Transport and postal activities	636	Living-related and personal services and amusement services	446
Shizuoka	Transport and postal activities	1,555	Medical, health care and welfare	1,384	Real estate and goods rental and leasing	946
Aichi	Transport and postal activities	4,703	Medical, health care and welfare	3,164	Real estate and goods rental and leasing	3,113
Mie	Transport and postal activities	830	Medical, health care and welfare	700	Living-related and personal services and amusement services	680
Shiga	Medical, health care and welfare	529	Transport and postal activities	465	Living-related and personal services and amusement services	251

Prefectures	1st place		2nd place		3rd place	
Kyoto	Medical, health care and welfare	1,321	Transport and postal activities	885	Real estate and goods rental and leasing	637
Osaka	Transport and postal activities	5,701	Real estate and goods rental and leasing	5,515	Medical, health care and welfare	4,351
Hyogo	Transport and postal activities	3,078	Medical, health care and welfare	2,299	Living-related and personal services and amusement services	1,449
Nara	Medical, health care and welfare	426	Accommodations, eating and drinking	234	Transport and postal activities	223
Wakayama	Medical, health care and welfare	517	Transport and postal activities	277	Services, n.e.c.	155
Tottori	Medical, health care and welfare	245	Living-related and personal services and amusement services	212	Transport and postal activities	174
Shimane	Medical, health care and welfare	434	Living-related and personal services and amusement services	228	Transport and postal activities	137
Okayama	Transport and postal activities	1,103	Medical, health care and welfare	922	Living-related and personal services and amusement services	410
Hiroshima	Medical, health care and welfare	1,316	Transport and postal activities	1,257	Real estate and goods rental and leasing	777
Yamaguchi	Transport and postal activities	655	Medical, health care and welfare	624	Living-related and personal services and amusement services	389
Tokushima	Medical, health care and welfare	330	Transport and postal activities	215	Living-related and personal services and amusement services	174
Kagawa	Transport and postal activities	490	Medical, health care and welfare	414	Living-related and personal services and amusement services	259
Ehime	Medical, health care and welfare	592	Transport and postal activities	566	Services, n.e.c.	239
Kochi	Medical, health care and welfare	372	Accommodations, eating and drinking	152	Transport and postal activities	131
Fukuoka	Transport and postal activities	2,637	Medical, health care and welfare	2,363	Real estate and goods rental and leasing	1,732
Saga	Medical, health care and welfare	358	Transport and postal activities	320	Living-related and personal services and amusement services	315
Nagasaki	Medical, health care and welfare	622	Accommodations, eating and drinking	286	Living-related and personal services and amusement services	281
Kumamoto	Medical, health care and welfare	956	Living-related and personal services and amusement services	494	Transport and postal activities	363
Oita	Medical, health care and welfare	491	Transport and postal activities	353	Accommodations, eating and drinking	206
Miyazaki	Medical, health care and welfare	543	Living-related and personal services and amusement services	272	Transport and postal activities	253
Kagoshima	Medical, health care and welfare	825	Transport and postal activities	370	Accommodations, eating and drinking	303
Okinawa	Medical, health care and welfare	526	Accommodations, eating and drinking	314	Real estate and goods rental and leasing	307

* Figures in “National” are obtained by subtracting sales at overseas branch offices from the sum of all annual sales.