### 1 General Situation of Service Industries in Japan

### (1) General Situation by Industry of Business Activity(Divisions)

## <Annual Sales>

The annual sales of the service industry in 2014 was 294.1 trillion yen, an increase of 1.7% from previous year. Compared to previous year by industry of business activity, the value increased in six industries: "Scientific research, professional and technical services" (6.0% increase), "Transport and postal activities" (4.2% increase), "Real estate and goods rental and leasing" (2.5% increase), "Accommodations, eating and drinking services" (2.5% increase), "Education, learning support" (1.6% increase), and "Medical, health care and welfare" (0.8% increase). On the other hand, the value decreased in two industries: "Living-related and personal services and amusement services" (2.9% decreased) and "Services, n.e.c." (0.2% decrease).

(Figure 1, Figure 2, Figure 3, Table 1)

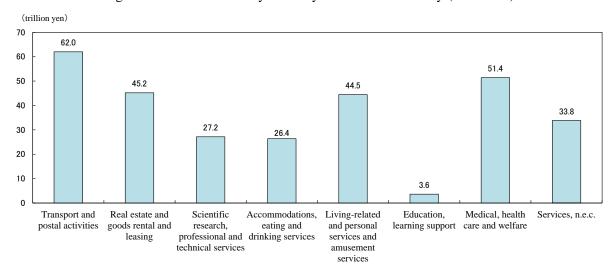
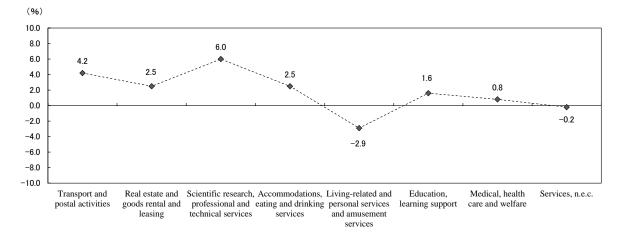


Figure 1 Annual Sales by Industry of Business Activity (Divisions)





Living-related and personal services and amusement services Medical, health care and welfare Scientific research, Real estate and Accommodations. professional and technical services Education, learning goods rental and leasing eating and drinking support Services, n.e.c. Transport and postal 2012 32.5 activities 42.7 280.7 (58.6) 2013 59.5 44.1 25.6 33.9 289.3 2014 294.1 0 50 100 150 200 250 300 (trillion yen)

Figure 3 Change in Annual Sales by Industry of Business Activity (Divisions)

Table 1 Change over Previous Year of Annual Sales by Industry of Business Activity (Divisions)

	Service industry	postal	Real estate and goods rental	Scientific research, professional and technical services	Accomodations, eating and drinking services	services and	Education, learning support	Medical, health care and welfare	Services, n.e.c.
figures									
(million yen)									
2012	280, 662, 004	58, 564, 003	42, 700, 132	24, 617, 720	25, 243, 062	46, 870, 616	3, 403, 895	46, 732, 212	32, 530, 364
2013	289, 275, 890		44, 081, 236	25, 624, 393				51, 009, 334	
2014	294, 113, 222	62, 023, 140	45, 204, 681	27, 159, 481	26, 377, 190	44, 459, 717	3, 639, 085	51, 416, 581	33, 833, 347
change over									
previous year(%)									
2013	3. 1	1. 7	3. 2	4. 1	1. 9	-2. 3	5. 2	9. 2	4. 3
2014	1. 7	4. 2	2. 5	6.0	2. 5	-2. 9	1. 6	0.8	-0. 2
contribution									
2013	3. 1	0. 35	0.49	0.36	0. 18	-0. 38	0.06	1. 52	0. 49
2014	1. 7	0.86	0.39	0. 53	0. 22	-0. 46	0. 02	0. 14	-0. 03

NOTE) Among the data in this section, "I. Summary of Results", the following data are revised\*: Annual sales in 2012,

Number of persons working at the location of establishment in 2013, and Annual sales per person working at the location of establishment in 2012.

<sup>\*</sup>The data are estimated by using the result of the 2012 Economic Census for Business Activity, not equivalent to the data already published (estimated by using the result of the 2009 Economic Census for Business Frame).

### < Number of Persons Working at the Location of Establishment >

The number of persons working at the location of establishment in the service industry as of the end of June 2015 was 27.60 million persons, an increase of 0.2% from previous year. Compared to previous year by industry of business activity, the value increased in five industries: "Education, learning support" (4.1% increase), "Medical, health care and welfare" (0.9% increase), "Services, n.e.c." (0.5% increase), "Scientific research, professional and technical services" (0.3% increase), and "Accommodations, eating and drinking services" (0.2% increase). "Transport and postal activities" is the same level as previous year. The value decreased in two industries: "Living-related and personal services and amusement services" (2.7% decrease), and "Real estate and goods rental and leasing" (1.1% decrease).

(Figure 4, Figure 5, Figure 6, Table 2)

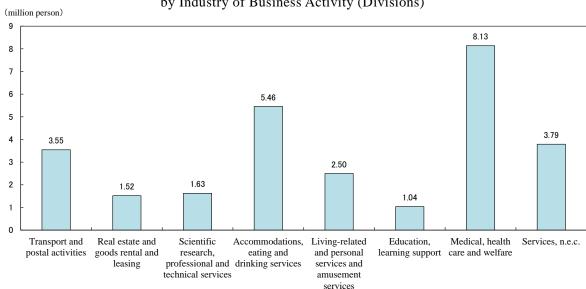


Figure 4 Number of Persons Working at the Location of Establishment by Industry of Business Activity (Divisions)

Figure 5 Change over Previous Year of Number of Persons Working at the Location of Establishment by Industry of Business Activity (Divisions)

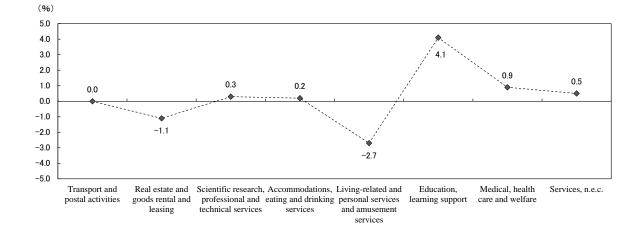


Figure 6 Change in Number of Persons Working at the Location of Establishment by Industry of Business Activity (Divisions)

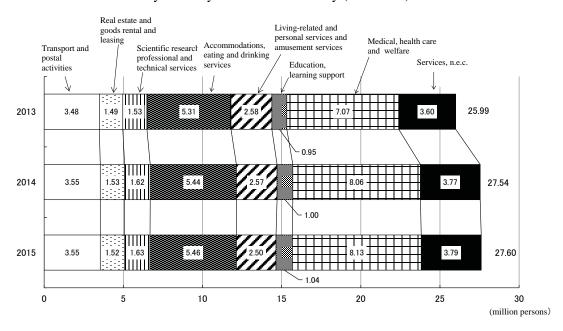


Table 2 Change over Previous Year of Number of Persons Working at the Location of Establishment by Industry of Business Activity (Divisions)

	Nervice industry	postal	Real estate and goods rental		Accomodations, eating and drinking services	services and	Education, learning support	Medical, health care and welfare	Services, n.e.c.
				services		services			
figures									
(persons)									
2013	25, 992, 500								
2014	27, 539, 300	3, 547, 300	1, 533, 100	1, 620, 100	5, 444, 800	2, 565, 800	997, 800	8, 059, 000	3, 771, 400
2015	27, 604, 000	3, 545, 600	1, 516, 400	1, 625, 000	5, 457, 400	2, 497, 800	1, 038, 400	8, 133, 600	3, 789, 800
change over									
previous year(%)									
2014	6. 0	1.9	3. 1	6. 2	2. 6	-0. 7	5. 6	14. 0	4. 9
2015	0. 2	0.0	-1. 1	0. 3	0. 2	-2. 7	4. 1	0. 9	0. 5
contribution									
2014	6.0	0. 26		0. 36					
2015	0. 2	-0. 01	-0. 06	0. 02	0. 05	-0. 25	0. 15	0. 27	0. 07

### <Annual Sales per Person Working at the Location of Establishment>

The annual sales per person working at the location of establishment was 10.65 million yen, an increase of 1.4% from previous year. Compared to previous year by industry of business activity, the value increased in four industries: "Scientific research, professional and technical services" (5.7% increase), "Transport and postal activities" (4.2% increase), "Real estate and goods rental and leasing" (3.6% increase), and "Accommodations, eating and drinking services" (1.9% increase). On the other hand, the value decreased in four industries: "Education, learning support (2.1% decrease), "Service n.e.c." (0.7% decrease), "Living-related and personal services and amusement services" (0.1% decrease) and "Medical, health care and welfare" (0.1% decrease),

(Figure 7, Figure 8, Table 3)

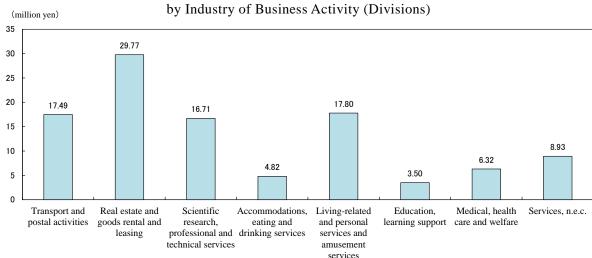


Figure 7 Annual Sales per Person Working at the Location of Establishment
by Industry of Business Activity (Divisions)

Figure 8 Change over Previous Year of Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Divisions)

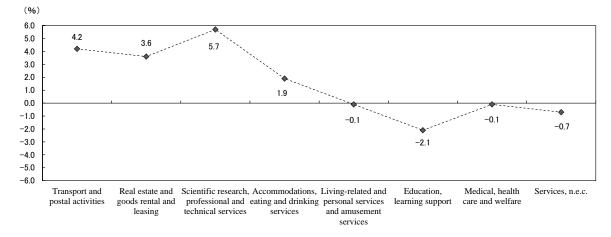


Table 3 Change over Previous Year of Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Divisions)

	Service industry	postal	6	professional	eating and drinking services	services and	learning	Medical, health care and welfare	Services, n.e.c.
figures									
(thousand yen)									
2012	10, 792	16, 818	28, 675	16, 136	4, 757	18, 108	3, 600	6, 612	9, 045
2013	10, 498	16, 784	28, 734	15, 803	4, 726	17, 819	3, 578	6, 328	8, 990
2014	10, 648	17, 489	29, 769	16, 705	4, 818	17, 799	3, 504	6, 320	8, 925
change over									
previous year(%)									
2013	-2. 7	-0. 2	0. 2	-2. 1	-0. 7	-1.6	-0. 6	-4. 3	-0. 6
2014	1.4	4. 2	3. 6	5. 7	1.9	-0. 1	-2. 1	-0. 1	-0. 7

## (2) General Situation by Industry of Business Activity (Detailed Groups)

# < Transport and Postal Activities >

Annual sales of "Transport and Postal Activities" in 2014 was 62.0 trillion yen, an increase of 4.2% from previous year. Compared to previous year by industry of business activity, the value increased in six industries, including "Water transport" (7.9% increase), "Air transport, postal activities, including mail delivery" (7.4% increase), "Road freight transport" (6.1% increase), "Miscellaneous road passenger transport" (4.2% increase). On the other hand, the value decreased in two industries: "Warehousing" (3.9% decrease) and "Common taxicab operators" (1.2% decrease).

(Figure 9, Figure 10, Figure 11, Table 4)

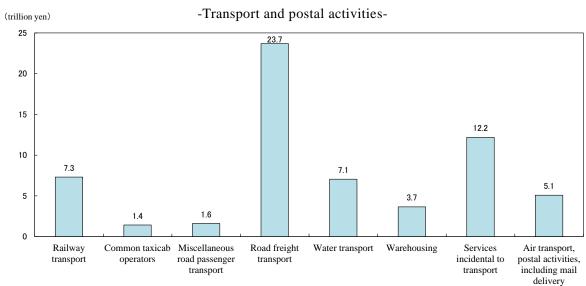


Figure 9 Annual Sales by Industry of Business Activity (Detailed Groups)

Figure 10 Change over Previous Year of Annual Sales by Industry of Business Activity (Detailed Groups) -Transport and postal activities-

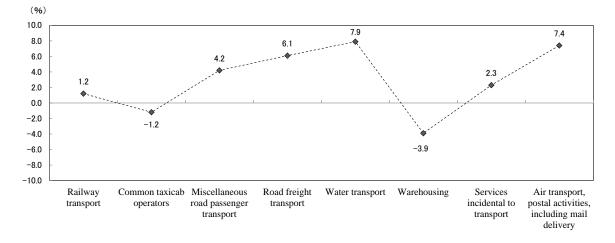


Figure 11 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Transport and postal activities-

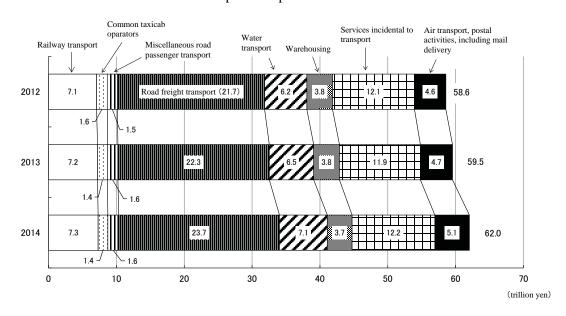


Table 4 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups) -Transport and postal activities-

		Transport and postal activities	Railway transport	Common taxicab operators	Miscellaneous road passenger transport	Road freight transport	Water transport	Warehousing	Services incidental to transport	Air transport, postal activities, including mail delivery
ales	figures (million yen) 2012 2013 2014 change over	58, 564, 003 59, 540, 747 62, 023, 140	7, 073, 485 7, 220, 014 7, 308, 499	1, 577, 119 1, 444, 112 1, 426, 190	1, 554, 923	21, 675, 768 22, 319, 067 23, 677, 649	6, 539, 554	3, 793, 047 3, 805, 500 3, 657, 078		
Annual Sales	previous year(%) 2013 2014	1. 7 4. 2	2. 1 1. 2	-8. 4 -1. 2	2. 5 4. 2	3. 0 6. 1	5. 1 7. 9	0. 3 -3. 9	-1. 3 2. 3	2. 4 7. 4
	contribution 2013 2014	1. 7 4. 2	0. 25 0. 15	-0. 23 -0. 03	0. 07 0. 11	1. 10 2. 28		0. 02 -0. 25		
orking at the ishment	figures (persons) 2013 2014 2015	3, 480, 900 3, 547, 300 3, 545, 600	227, 800 223, 700 224, 900	371, 700 333, 200 335, 600		1, 655, 000 1, 733, 100 1, 733, 600	53, 700	225, 200 232, 900 224, 800	477, 100	302, 700
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	1. 9 0. 0	-1. 8 0. 5	-10. 4 0. 7	5. 9 2. 8	4. 7 0. 0	0. 9 1. 3	3. 4 -3. 5	2. 1 -1. 5	0. 7 1. 1
Number Loc	2014 2015	1. 9 0. 0	-0. 12 0. 03	-1. 11 0. 07	0. 30 0. 15	2. 24 0. 01	0. 01 0. 02	0. 22 -0. 23	0. 28 -0. 20	
Annual Sales per Person	figures (thousand yen) 2012 2013 2014	16, 818 16, 784 17, 489	31, 044 32, 267 32, 487	4, 243 4, 334 4, 241	8, 350 8, 147 8, 253	13, 096 12, 878 13, 657		16, 839 16, 332 16, 266	25, 830 24, 977 25, 919	15, 659
Annu	change over previous year(%) 2013 2014	-0. 2 4. 2	3. 9 0. 7	2. 1 -2. 1	-2. 4 1. 3	-1. 7 6. 0	4. 1 6. 4	-3. 0 -0. 4	-3. 3 3. 8	1. 6 6. 2

## < Real Estate and Goods Rental and Leasing>

developers

Annual sales of "Real estate and goods rental and leasing" in 2014 was 45.2 trillion yen, an increase of 2.5% from previous year. Compared to previous year by industry of business activity, the value increased in six industries, including "House and room lessors" (14.8% increase), "Automobile parking" (8.7% increase), "Real estate managers" (4.4% increase), "Real estate lessors, except house and room lessors" (3.2% increase).

On the other hand, the value decreased in two industries: "Miscellaneous goods rental and leasing" (1.3% decrease) and "Sales agents of buildings and houses and land subdividers and developers" (0.4% decrease).

(Figure 12, Figure 13, Figure 14, Table 5)

-Real estate and goods rental and leasing-(trillion yen) 14 12.4 12 10 9.4 8.0 8 5.7 6 3.8 3.3 1.9 2 8.0 n Sales agents of Real estate Real estate House and room Automobile Real estate Automobile Miscellaneous goods rental and buildings and agents and lessors, except lessors parking managers rental houses and land brokers house and room leasing subdividers and lessor

Figure 12 Annual Sales by Industry of Business Activity (Detailed Groups)

-Real estate and goods rental and leasing-

Figure 13 Change over Previous Year of Annual Sales

by Industry of Business Activity (Detailed Groups) -Real estate and goods rental and leasing-

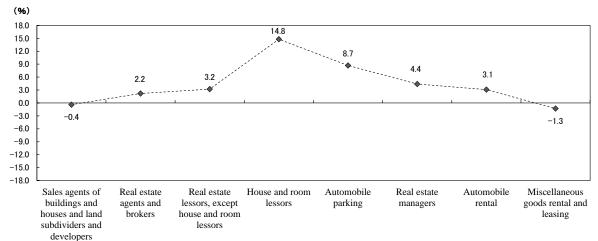


Figure 14 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Real estate and goods rental and leasing-

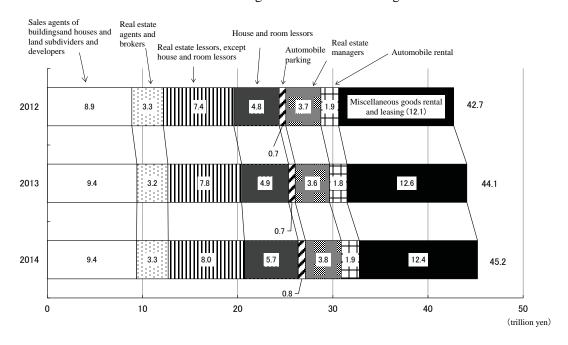


Table 5 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups) -Real estate and goods rental and leasing-

		Real estate and goods rental and leasing	Sales agents of buildings and houses and land subdividers and developers	Real estate agents and brokers	Real estate lessors, except house and room lessors	House and room lessors	Automobile parking	Real estate managers	Automobile rental	Miscellaneous goods rental and leasing
	figures (million yen) 2012 2013 2014	42, 700, 132 44, 081, 236 45, 204, 681	8, 873, 698 9, 416, 495 9, 376, 856	3, 317, 124 3, 248, 562 3, 320, 537	7, 405, 735 7, 760, 435 8, 008, 780	4, 768, 851 4, 926, 459 5, 655, 592	689, 406 698, 384 759, 366	3, 691, 374 3, 602, 443 3, 761, 194	1, 867, 606 1, 835, 946 1, 893, 765	12, 086, 339 12, 592, 512 12, 428, 590
Annual Sales	change over previous year(%) 2013 2014	3. 2 2. 5	6. 1 -0. 4	-2. 1 2. 2	4. 8 3. 2	3. 3 14. 8	1. 3 8. 7	-2. 4 4. 4	-1. 7 3. 1	4. 2 -1. 3
	contribution 2013 2014	3. 2 2. 5	1. 27 -0. 09	-0. 16 0. 16		0. 37 1. 65	0. 02 0. 14	-0. 21 0. 36	-0. 07 0. 13	1. 19 -0. 37
orking at the lishment	figures (persons) 2013 2014 2015	1, 487, 700 1, 533, 100 1, 516, 400	112, 300 112, 100 109, 800	208, 100 215, 900 220, 600	186, 900	341, 100 350, 100 356, 300	84, 000 81, 900 78, 700	244, 300 253, 400 246, 800		271, 000 287, 400 268, 000
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	3. 1 -1. 1	-0. 2 -2. 1	3. 7 2. 2	1. 6 0. 4	2. 6 1. 8	-2. 5 -3. 9	3. 7 -2. 6	5. 3 7. 0	6. 1 -6. 8
Number	2014 2015	3. 1 -1. 1	-0. 01 -0. 15	0. 52 0. 31	0. 20 0. 05	0. 60 0. 40	-0. 14 -0. 21	0. 61 -0. 43	0. 15 0. 21	1. 10 -1. 27
Annual Sales per Person		28, 675 28, 734 29, 769	79, 010 83, 977 85, 393	15, 893 14, 996 15, 053		13, 968 14, 062 15, 872	8, 200 8, 519 9, 642	15, 079 14, 199 15, 231	43, 332 40, 408 38, 998	44, 572 43, 814 46, 365
Ann	change over previous year(%) 2013 2014	0. 2 3. 6	6. 3 1. 7	-5. 6 0. 4	3. 1 2. 1	0. 7 12. 9	3. 9 13. 2	-5. 8 7. 3	-6. 7 -3. 5	-1. 7 5. 8

### < Scientific Research, Professional and Technical Services >

Annual sales of "Scientific research, professional and technical Services" in 2014 was 27.2 trillion yen, an increase of 6.0% from previous year. Compared to previous year by industry of business activity, the value increased in 13 industries, including "Business Consultants" (27.7% increase), "Miscellaneous professional services" (10.9% increase), "Mechanical design services" (9.8% increase). On the other hand, the value decreased in six industries, including "Lawyers' and patent attorneys' offices" (15.3% decrease), "Design services" (13.6% decrease) and "Detective agencies and credit bureaus" (8.6% decrease).

(Figure 15, Figure 16, Figure 17, Table 6)

(trillion yen) 10 8.7 8 4 3.2 2.1 1.8 2 1.5 1.1 0.7 0 Advertising Lawvers' and Miscellaneous Architectural Business Miscellaneous Certified public Mechanical professional technical services design services consultants accountants' and design services patent attorneys' services auditors' offices offices

Figure 15 Annual Sales by Industry of Business Activity (Detailed Groups)
-Scientific research, professional and technical services-

\*Indicates top 8 groups

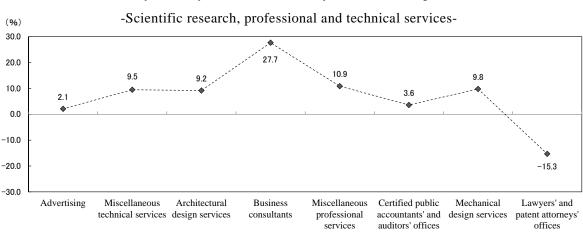
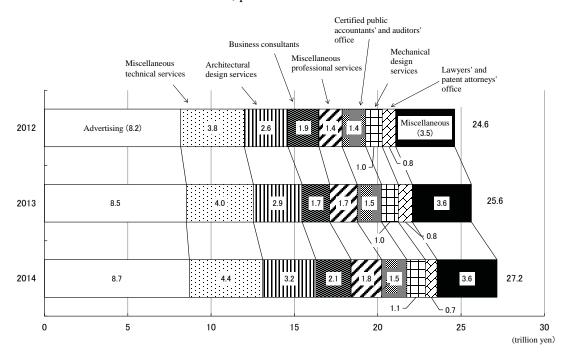


Figure 16 Change over Previous Year of Annual Sales by Industry of Business Activity (Detailed Groups)

\*Indicates top 8 groups

Figure 17 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Scientific research, professional and technical services-



<sup>\*</sup> In 2014, it indicates top 8 groups and other groups are included in "Miscellaneous." Before 2014, industries shown above are the same as 2014.

Table 6 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups)

-Scientific research, professional and technical services-

		Scientific research, professional and technical services	Certified public accountants' and auditors' offices	Lawyers' and patent attorneys' offices	Notaries public's, judicial scriveners' and land and house surveyors' offices	Administrative scriveners' offices	Certified social insurance and labor consultants' offices	Business consultants	Design services	Detective agencies and credit bureaus	Miscellaneous professional services
les	figures (million yen) 2012 2013 2014	24, 617, 720 25, 624, 393 27, 159, 481		809, 060 837, 270 709, 255	304, 321 309, 687 321, 807	32, 300 36, 153 35, 039	81, 837	1, 859, 304 1, 652, 565 2, 110, 080	485, 011 468, 423 404, 824	47, 730 51, 947 47, 496	1, 393, 451 1, 653, 375 1, 833, 065
Annual Sales	change over previous year(%) 2013 2014	4. 1 6. 0	3. 0 3. 6	3. 5 -15. 3	1. 8 3. 9	11. 9 -3. 1	9. 9 9. 0	-11. 1 27. 7	-3. 4 -13. 6	8. 8 -8. 6	18. 7 10. 9
	contribution 2013 2014	4. 1 6. 0	0. 17 0. 20	0. 11 -0. 50	0. 02 0. 05	0. 02 0. 00		-0. 84 1. 79	-0. 07 -0. 25	0. 02 -0. 02	1. 06 0. 70
orking at the ishment	figures (persons) 2013 2014 2015	1, 525, 600 1, 620, 100 1, 625, 000	172, 800 181, 900 179, 700		50, 600 52, 200 54, 800	12, 700		104, 200 102, 300 106, 700	45, 100 44, 400 40, 200		115, 400 136, 200 137, 600
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	6. 2 0. 3	5. 3 -1. 2	4. 8 -12. 4	3. 2 5. 0	9. 5 -3. 1	8. 1 6. 9	-1. 8 4. 3	-1. 6 -9. 5	3. 8 -16. 4	18. 0 1. 0
Number	2014 2015	6. 2 0. 3	0. 60 -0. 14	0. 22 -0. 57	0. 10 0. 16		0. 08 0. 07	-0. 12 0. 27	-0. 05 -0. 26		1. 36 0. 09
Annual Sales per Person	figures (thousand yen) 2012 2013 2014	16, 136 15, 803 16, 705	8, 001	11, 322 11, 174 10, 805	6, 017 5, 936 5, 870		5, 117	17, 835 16, 145 19, 757		9, 021 9, 390 10, 306	12, 073 12, 130 13, 323
Annu	change over previous year(%) 2013 2014	-2. 1 5. 7	-2. 1 4. 8	-1. 3 -3. 3	-1. 3 -1. 1	1. 8 0. 3	1. 5 2. 1	-9. 5 22. 4	-1. 8 -4. 5	4. 1 9. 8	0. 5 9. 8

		Advertising	Veterinary services	Architectural design services	Surveying services	Miscellaneous engineering and architectural services	Mechanical design services	Commodity inspection and non-destructive testing services	Surveyor certification	Photographic studios	Miscellaneous technical services
les	figures (million yen) 2012 2013 2014	8, 181, 245 8, 514, 965 8, 694, 954	395, 598 410, 081 421, 427	2, 624, 141 2, 925, 844 3, 195, 087	544, 867 548, 926 596, 303	494, 650	989, 078 1, 010, 591 1, 109, 819	448, 242 460, 039 498, 428	390, 405 394, 088 423, 505	286, 161 295, 415 281, 169	
Annual Sales	change over previous year(%) 2013 2014	4. 1 2. 1	3. 7 2. 8	11. 5 9. 2	0. 7 8. 6	-6. 6 -3. 8	2. 2 9. 8	2. 6 8. 3	0. 9 7. 5	3. 2 -4. 8	5. 6 9. 5
	contribution 2013 2014	1. 36 0. 70	0. 06 0. 04	1. 23 1. 05	0. 02 0. 18		0. 09 0. 39	0. 05 0. 15	0. 01 0. 11	0. 04 -0. 06	
orking at the	figures (persons) 2013 2014 2015	134, 600 140, 700 138, 500	47, 400 50, 500 52, 200	287, 200 314, 100 325, 400	74, 600 73, 500 71, 700	42, 700	86, 700 90, 500 90, 600		33, 000 34, 000 37, 400	48, 600 50, 100 50, 600	148, 200
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	4. 5 -1. 6	6. 5 3. 4	9. 4 3. 6	-1. 5 -2. 4	-4. 9 -3. 7	4. 4 0. 1	2. 1 6. 3	3. 0 10. 0	3. 1 1. 0	15. 2 -1. 3
Number	contribution 2014 2015 figures	0. 40 -0. 14	0. 20 0. 10		-0. 07 -0. 11	-0. 14 -0. 10		0. 07 0. 19	0. 07 0. 21	0. 10 0. 03	
Annual Sales per Person	(thousand yen) 2012 2013 2014	60, 780 60, 496 62, 699	8, 355 8, 118 8, 081	9, 138 9, 315 9, 818	7, 300 7, 465 8, 314	11, 582			11, 820 10, 978 11, 334	5, 888 5, 897 5, 555	27, 145
Ann	change over previous year(%) 2013 2014	-0. 5 3. 6	-2. 8 -0. 5	1. 9 5. 4	2. 3 11. 4	-1. 8 -0. 1	-2. 2 9. 8	0. 7 1. 9	-7. 1 3. 2	0. 2 -5. 8	-8. 3 10. 9

## < Accommodations, Eating and Drinking Services >

Annual sales of "Accommodations, eating and drinking services" in 2014 was 26.4 trillion yen, an increase of 2.5% from previous year. Compared to previous year by industry of business activity, the value increased in six industries, including "Miscellaneous specialty restaurants" (7.7% increase), "Chinese and "ramen" (Chinese noodles) restaurants" (5.9% increase), "Soba and "udon" (Japanese noodles) restaurants and "sushi" bars" (5.5% increase), "Accommodations" (3.9% increase). "Food take out and delivery services" was the same level as previous year. The value in one remaining industry, "Miscellaneous eating and drinking places", decreased by 1.7%.

(Figure 18, Figure 19, Figure 20, Table 7)

Figure 18 Annual Sales by Industry of Business Activity (Detailed Groups)
-Accommodations, eating and drinking services-

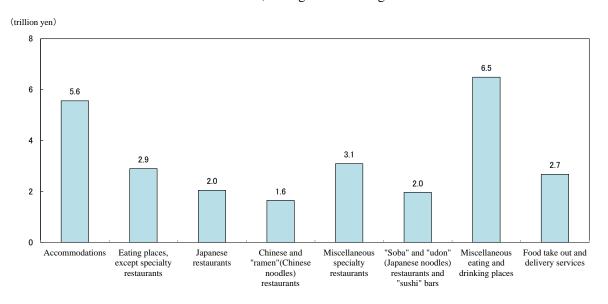


Figure 19 Change over Previous Year of Annual Sales
by Industry of Business Activity (Detailed Groups)

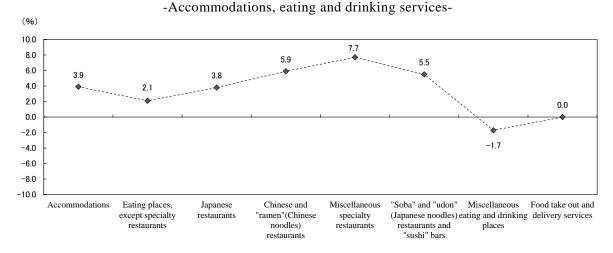


Figure 20 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Accommodations, eating and drinking services-

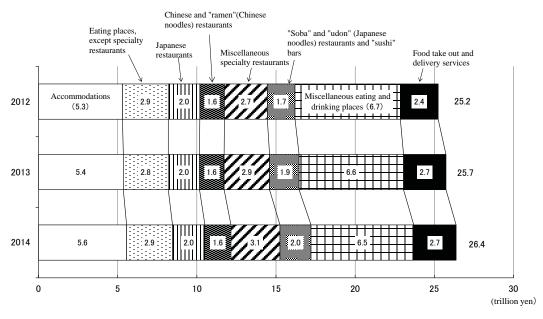


Table 7 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups)

-Accommodations, eating and drinking services-

		Accommodations, eating and drinking sevices	Accommodations	Eating places, except specialty restaurants	Japanese restaurants	Chinese and "ramen" (Chinese noodles) restaurants	Miscellaneous specialty restaurants	"Soba" and "udon" (Japanese noodles) restaurants and "sushi" bars	Miscellaneous eating and drinking places	Food take out and delivery services
ıles	figures (million yen) 2012 2013 2014	25, 243, 062 25, 734, 294 26, 377, 190	5, 300, 235 5, 353, 606 5, 561, 382		1, 991, 473 1, 973, 433 2, 047, 507		2, 710, 507 2, 870, 840 3, 092, 429		6, 651, 760 6, 601, 410 6, 486, 370	2, 676, 850
Annual Sales	change over previous year(%) 2013 2014	1. 9 2. 5	1. 0 3. 9	-1. 9 2. 1	-0. 9 3. 8	0. 0 5. 9	5. 9 7. 7	6. 5 5. 5	-0. 8 -1. 7	12. 0 0. 0
	contribution 2013 2014	1. 9 2. 5	0. 21 0. 81	-0. 22 0. 23	-0. 07 0. 29	0. 00 0. 36		0. 45 0. 40	-0. 20 -0. 45	
orking at the ishment	figures (persons) 2013 2014 2015	5, 305, 400 5, 444, 800 5, 457, 400		630, 000	459, 600 437, 800 441, 200	351, 000	624, 000		1, 706, 100 1, 723, 800 1, 717, 200	583, 600
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	2. 6 0. 2	2. 1 -0. 6	2. 3 0. 2	-4. 7 0. 8	0. 2 6. 3	4. 8 0. 0	5. 1 1. 2	1. 0 -0. 4	12. 8 -1. 4
Number	contribution 2014 2015 figures	2. 6 0. 2	0. 26 -0. 08	0. 27 0. 02	-0. 41 0. 06	0. 02 0. 40	0. 54 0. 00		0. 33 -0. 12	
Annual Sales per Person	(thousand yen) 2012	4, 757 4, 726 4, 818	8, 018 7, 936 8, 215		4, 333 4, 507 4, 639	4, 444 4, 434 4, 419	4, 553 4, 600 4, 954	4, 375 4, 434 4, 623	3, 899 3, 829 3, 769	4, 617 4, 586 4, 653
Ann	change over previous year(%) 2013 2014	-0. 7 1. 9	-1. 0 3. 5	-4. 1 1. 5	4. 0 2. 9	-0. 2 -0. 3	1. 0 7. 7	1. 3 4. 3	-1. 8 -1. 6	-0. 7 1. 5

#### < Living-Related and Personal Services and Amusement Services >

Annual sales of "Living-related and personal services and amusement services" in 2014 was 44.5 trillion yen, a decrease of 2.9% from previous year. Compared to previous year by industry of business activity, the value increased in nine industries, including "Miscellaneous amusement and recreation services" (8.1% increase), "Cinemas" (7.9% increase), "Bicycle, horse, motorcar and motorboat race track operations and companies" (5.8% increase). On the other hand, the value decreased in 12 industries, including "Performances (except otherwise classified), theatrical companies" (16.5% decrease), "Barbershops" (13.4% decrease) and "Bowling alleys" (13.0% decrease).

(Figure 21, Figure 22, Figure 23, Table 8)

Figure 21 Annual Sales by Industry of Business Activity (Detailed Groups)
-Living-related and personal services and amusement services-

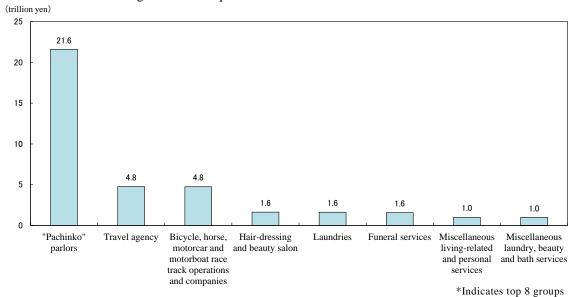
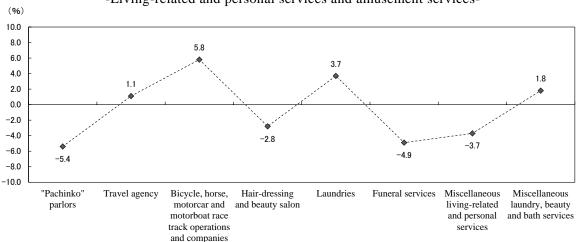


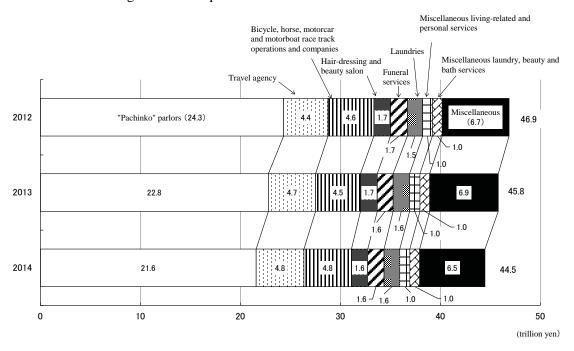
Figure 22 Change over Previous Year of Annual Sales by Industry of Business Activity (Detailed Groups)



-Living-related and personal services and amusement services-

\*Indicates top 8 groups

Figure 23 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Living-related and personal services and amusement services-



<sup>\*</sup> In 2014, it indicates top 8 groups and other groups are included in "Miscellaneous." Before 2014, industries shown above are the same as 2014.

Table 8 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups)

-Living-related and personal services and amusement services-

		Living-related and personal services and amusement services	Laundries	Barbershops	Hair-dressing and beauty salon	Miscellaneous laundry, beauty and bath services	Travel agency	Funeral services	Wedding ceremony halls	Ceremonial occasion mutual aid society	Miscellaneous living-related and personal services	Cinemas
ıles	figures (million yen) 2012 2013 2014	46, 870, 616 45, 790, 721 44, 459, 717	1, 690, 007 1, 574, 371 1, 632, 797	470, 115 460, 368 398, 495	1, 661, 035 1, 680, 303 1, 633, 943	977, 394 972, 941 990, 285	4, 445, 245 4, 722, 533 4, 776, 835	1, 524, 710 1, 649, 685 1, 569, 623	832, 416	176, 576 178, 789 182, 555	974, 785 1, 035, 425 996, 677	219, 478 213, 765 230, 688
Annual Sales	change over previous year(%) 2013 2014	-2. 3 -2. 9	-6. 8 3. 7	-2. 1 -13. 4	1. 2 -2. 8	-0. 5 1. 8	6. 2 1. 1	8. 2 -4. 9	7. 2 -3. 7	1. 3 2. 1	6. 2 -3. 7	-2. 6 7. 9
	contribution 2013 2014 figures	-2. 3 -2. 9	-0. 25 0. 13	-0. 02 -0. 14	0. 04 -0. 10	-0. 01 0. 04	0. 59 0. 12	0. 27 -0. 17		0. 00 0. 01	0. 13 -0. 08	-0. 01 0. 04
orking at the ishment	(persons) 2013 2014 2015	2, 584, 900 2, 565, 800 2, 497, 800	350, 600 327, 900 325, 000	211, 100 204, 400 193, 700	436, 700 439, 900 436, 300	185, 300 185, 200 184, 100	99, 300	96, 800 107, 700 99, 000	70, 600	16, 200 15, 800 13, 900	176, 000 177, 600 170, 700	17, 200 16, 900 17, 000
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	-0. 7 -2. 7	-6. 5 -0. 9	-3. 2 -5. 2	0. 7 -0. 8	-0. 1 -0. 6	0. 4 -2. 7	11. 3 -8. 1	9. 0 -3. 1	-2. 5 -12. 0	0. 9 -3. 9	-1. 7 0. 6
Number	contribution 2014 2015	-0. 7 -2. 7	-0. 88 -0. 11	-0. 26 -0. 42	0. 12 -0. 14	0. 00 -0. 04		0. 42 -0. 34		-0. 02 -0. 07	0. 06 -0. 27	-0. 01 0. 00
Annual Sales per Person	figures (thousand yen) 2012 2013 2014	18, 108 17, 819 17, 799	4, 821 4, 801 5, 024	2, 227 2, 253 2, 057	3, 787 3, 802 3, 745	5, 255 5, 224 5, 378	44, 903 47, 576 49, 433	15, 743 15, 250 15, 851		10, 899 11, 282 13, 166	5, 536 5, 828 5, 840	12, 795 12, 639 13, 541
Annı	change over previous year(%) 2013 2014	-1. 6 -0. 1	-0. 4 4. 6	1. 2 -8. 7	0. 4 -1. 5	-0. 6 2. 9	6. 0 3. 9	-3. 1 3. 9	-1.6 -0.6	3. 5 16. 7	5. 3 0. 2	-1. 2 7. 1

Second Description   Second													
Time   Contribution			(except otherwise classified), theatrical	motorcar and motorboat race track operations	Golf courses	range	Bowling alleys			and amusement		amusement and recreation	amusement and recreation
2012   1,014,942   4,584,943   924,836   189,121   107,115   492,378   300,179   466,478   24,326,213   700,620   847,992													
2013			1 014 040	4 504 040	004 000	100 101	107 115	400.070	000 170	400 470	04 000 010	700 000	0.47.000
2014   888, 638   4,753, 062   871, 972   183, 861   76, 471   522, 187   291, 130   571, 607   21,580, 009   577, 518   929, 744													
Change over previous year(%)	×												
Contribution  2013  2014  -0.38  0.57  -0.19  0.00  -0.03  0.01  -0.04  0.06  0.05  0.16  -3.24  -0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.00  -0.03  0.01  -0.08  0.00  59,300  280,100  74,200  115,800  123,300  120,100  124,900  87,000  68,000  123,300  126,500  115,800  120,100	ale		000, 000	4, 700, 002	071, 072	100,001	70, 471	022, 107	201, 100	071,007	21,000,000	077,010	020, 744
Contribution  2013  2014  -0.38  0.57  -0.19  0.00  -0.03  0.01  -0.04  0.06  0.05  0.16  -3.24  -0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.00  -0.03  0.01  -0.08  0.00  59,300  280,100  74,200  115,800  123,300  120,100  124,900  87,000  68,000  123,300  126,500  115,800  120,100	a S	previous year(%)											
Contribution  2013  2014  -0.38  0.57  -0.19  0.00  -0.03  0.01  -0.04  0.06  0.05  0.16  -3.24  -0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.15  0.02  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.07  -2.68  -0.12  0.15  0.02  0.01  -0.08  0.00  -0.03  0.01  -0.08  0.00  59,300  280,100  74,200  115,800  123,300  120,100  124,900  87,000  68,000  123,300  126,500  115,800  120,100	1 E	2013											
2013   0.11   -0.20   0.07   -0.01   -0.04   0.06   0.05   0.16   -3.24   -0.15   0.02	~	2014	-16.5	5.8	-9. 0	-0. 2	-13.0	0. 5	-10. 6	5. 7	-5. 4	-8. 4	8. 1
2013   0.11   -0.20   0.07   -0.01   -0.04   0.06   0.05   0.16   -3.24   -0.15   0.02													
2014   -0.38   0.57   -0.19   0.00   -0.03   0.01   -0.08   0.07   -2.68   -0.12   0.15			0.11	0.20	0.07	0.01	0.04	0.06	0.05	0.16	2.24	0.15	0.00
Figures (persons)   1													
10   10   10   10   10   10   10   10			0.00	0.07	0. 10	0.00	0.00	0.01	0.00	0.07	2.00	0.12	0.10
Second	2	(persons)											
Second	at t												
Second	ring												
Second	Vorb		34, 000	32, 400	126, 700	30, 300	11, 500	86, 300	61, 100	67, 200	253, 700	63, 400	126, 500
Second	ns V												
Second	erso of 1		4.4	-5.6	3. 1	-4. 0	-10.4	2.4	8. 1	9.9	-9.3	-8. 4	6.5
Second	of P.	2015											
Second	ber												
Second	I mn												
Figures (thousand yen)   2012   26, 243   122, 960   7, 062   5, 826   7, 429   5, 790   4, 762   7, 865   86, 684   9, 439   7, 277   2013   26, 363   127, 637   7, 097   5, 899   6, 793   5, 970   4, 781   8, 290   89, 617   9, 268   6, 932   2014   26, 128   146, 693   6, 884   6, 063   6, 638   6, 052   4, 764   8, 500   85, 056   9, 114   7, 352   7, 352   7, 353   7, 353   7, 354   7, 354   7, 355	2												
The state of the s			-0. 25	-0.11	-0. 32	-0.04	-0.03	-0.03	-0. 21	0.06	-0.01	-0. 18	0.12
2012 26, 243 122, 960 7, 062 5, 826 7, 429 5, 790 4, 762 7, 865 86, 684 9, 439 7, 277 2013 26, 363 127, 637 7, 097 5, 899 6, 793 5, 970 4, 781 8, 290 89, 617 9, 268 6, 932 2014 26, 128 146, 693 6, 884 6, 063 6, 638 6, 052 4, 764 8, 500 85, 056 9, 114 7, 352 4, 146, 146, 146, 146, 146, 146, 146, 1													
2013 0.5 3.8 0.5 1.3 -8.6 3.1 0.4 5.4 3.4 -1.8 -4.7	92		26, 243	122, 960									
2013 0.5 3.8 0.5 1.3 -8.6 3.1 0.4 5.4 3.4 -1.8 -4.7	Sale												
2013 0.5 3.8 0.5 1.3 -8.6 3.1 0.4 5.4 3.4 -1.8 -4.7	ual r Per		26, 128	146, 693	6, 884	6, 063	6, 638	6, 052	4, 764	8, 500	85, 056	9, 114	7, 352
2013 0.5 3.8 0.5 1.3 -8.6 3.1 0.4 5.4 3.4 -1.8 -4.7	Ann												
	,		0.5	2.0	0.5	1 2	_0 _	2 1	0.4	E 4	2.4	_1 0	_4.7
		2013	-0.9	3. 8 14. 9	-3. 0	2.8	-8. 6 -2. 3	1.4	-0.4	2.5	-5. 1	-1.8	-4. <i>7</i> 6. 1

### < Education, Learning Support >

Annual sales of "Education, learning support" in 2014 was 3.6 trillion yen, an increase of 1.6% from previous year. Compared to previous year by industry of business activity, the value increased in three industries: "Supplementary tutorial schools" (7.4% increase), "Educational and learning support services, n.e.c." (2.1% increase), "Miscellaneous instruction services for arts, culture and technicals" (1.4% increase). On the other hand, the value decreased in three industries: "Vocational and educational support facilities" (15.9% decrease), "Foreign language instructions" (2.9% decrease) and "Social education" (0.9% decrease).

(Figure 24, Figure 25, Figure 26, Table 9)

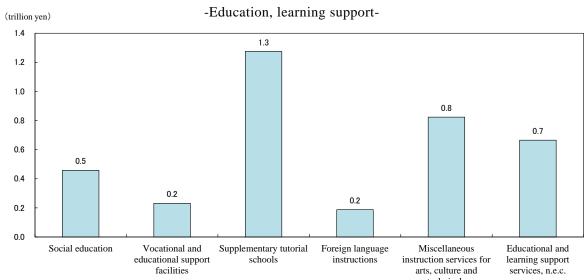


Figure 24 Annual Sales by Industry of Business Activity (Detailed Groups)

Figure 25 Change over Previous Year of Annual Sales by Industry of Business Activity (Detailed Groups) -Education, learning support-

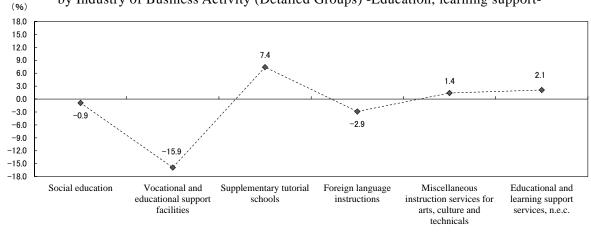


Figure 26 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Education, learning support-

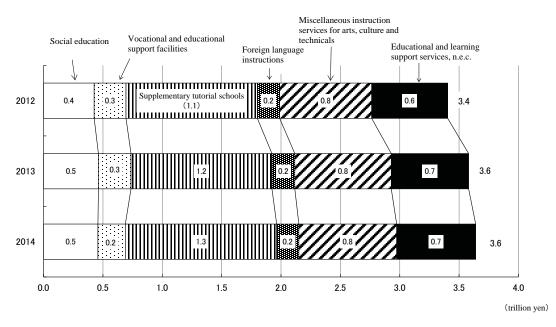


Table 9 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups) -Education, learning support-

		Education, learning support	Social education	Vocational and educational support facilities	Supplementary tutorial schools	Foreign language instructions	Miscellaneous instruction services for arts, culture and technicals	Educational and learning support services, n.e.c.
es	figures (million yen) 2012 2013 2014	3, 403, 895 3, 580, 230 3, 639, 085	426, 703 462, 079 457, 732	267, 442 274, 966 231, 323	1, 106, 974 1, 186, 342 1, 274, 270	192, 781	774, 941 812, 336 823, 413	640, 004 651, 726 665, 171
Annual Sales	change over previous year(%) 2013 2014	5. 2 1. 6	8. 3 -0. 9	2. 8 -15. 9	7. 2 7. 4	2. 6 -2. 9	4. 8 1. 4	1. 8 2. 1
	contribution 2013 2014	5. 2 1. 6	1. 04 -0. 12	0. 22 -1. 22	2. 33 2. 46		1. 10 0. 31	0. 34 0. 38
orking at the lishment	figures (persons) 2013 2014 2015	945, 300 997, 800 1, 038, 400		81, 000 92, 000 103, 800	359, 800 381, 200 406, 300	51, 500	237, 200 241, 400 242, 600	82, 300 86, 400 86, 400
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	5. 6 4. 1	6. 6 4. 3	13. 6 12. 8	5. 9 6. 6	6. 0 -8. 0	1. 8 0. 5	5. 0 0. 0
Number	contribution 2014 2015 figures	5. 6 4. 1	0. 95 0. 63	1. 16 1. 18	2. 26 2. 52		0. 44 0. 12	0. 43 0. 00
Annual Sales per Person	(thousand yen) 2012	3, 600 3, 578 3, 504	3, 126 3, 176 3, 014	3, 302 2, 990 2, 229	3, 076 3, 112 3, 136	3, 745	3, 264 3, 326 3, 392	7, 781 7, 547 7, 702
Annı	change over previous year(%) 2013 2014	-0. 6 -2. 1	1. 6 -5. 1	-9. <b>4</b> -25. 5	1. 2 0. 8	-3. 1 5. 4	1. 9 2. 0	-3. 0 2. 1

### < Medical, Health Care and Welfare >

Annual sales of "Medical, health care and welfare" in 2014 was 51.4 trillion yen, an increase of 0.8% from previous year. Compared to previous year by industry of business activity, the value increased four industries: "Miscellaneous welfare services for the aged and care services" (6.3% increase), "Miscellaneous social insurance, social welfare and care services" (4.8% increase), "Miscellaneous medical and other health services" (3.2% increase), and "Dental clinics" (1.9% increase). On the other hand, the value decreased in four industries: "Public health and hygiene" (5.2% decrease), "Day care short stay services for the aged and home-visit care services" (4.9% decrease), "Clinics of medical practitioners" (0.4% increase) and "Hospitals" (0.1% decrease).

(Figure 27, Figure 28, Figure 29, Table 10)

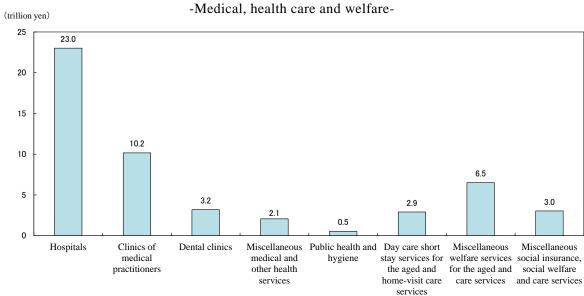


Figure 27 Annual Sales by Industry of Business Activity (Detailed Groups)

-Medical health care and welfare-

Figure 28 Change over Previous Year of Annual Sales by Industry of Business Activity (Detailed Groups) -Medical, health care and welfare-

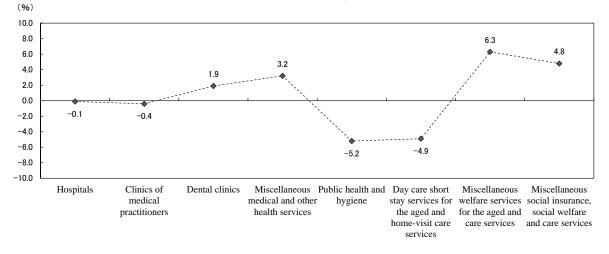


Figure 29 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Medical, health care and welfare-

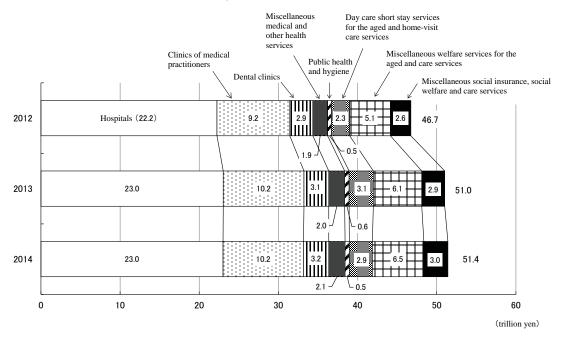


Table 10 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups) -Medical, health care and welfare-

		Medical, health care and welfare	Hospitals	Clinics of medical practitioners	Dental clinics	Miscellaneous medical and other health services	Public health and hygiene	Day care short stay services for the aged and home- visit care services	Miscellaneous welfare services for the aged and care services	Miscellaneous social insurance, social welfare and care services
Annual Sales	figures (million yen) 2012 2013 2014 change over previous year(%) 2013	46, 732, 212 51, 009, 334 51, 416, 581 9. 2	22, 241, 882 23, 029, 982 23, 003, 186 3, 5	9, 196, 599 10, 203, 306 10, 163, 985	3, 132, 205 3, 191, 298 7. 7	1, 865, 026 2, 003, 091 2, 067, 979 7. 4	565, 293 535, 918 19. 5	3, 054, 593 2, 905, 794 31. 5	6, 119, 283 6, 507, 622	3, 040, 801
A	2014 contribution 2013 2014	9. 2 0. 8	-0. 1 1. 69 -0. 05	-0. 4 2. 15 -0. 08	1. 9 0. 48 0. 12	3. 2 0. 30 0. 13				
orking at the	figures (persons)	7, 066, 800 8, 059, 000 8, 133, 600	2, 167, 800 2, 266, 900 2, 231, 100	944, 900 1, 053, 400 1, 048, 000	429, 900	351, 900 413, 400 430, 400	95, 500 115, 800	809, 700 1, 039, 800	1, 065, 700 1, 284, 600	1, 201, 300 1, 423, 400
Number of Persons Working at the Location of Establishment	change over previous year(%) 2014 2015	14. 0	4. 6 -1. 6	11. 5 -0. 5	7. 4 -1. 6	17. 5 4. 1	21. 3	28. 4 -5. 0	20. 5	18. 5 7. 6
Numbe	contribution 2014 2015 figures	14. 0 0. 9	1. 40 -0. 44	1. 54 -0. 07	0. 45 -0. 09	0. 87 0. 21	0. 29 0. 03			
Annual Sales per Person	(thousand yen) 2012 2013 2014	6, 612 6, 328 6, 320	10, 260 10, 159 10, 309	9, 731 9, 684 9, 699	6, 765 6, 782 7, 023	5, 297 4, 845 4, 805		2, 864 2, 931 2, 931	4, 823 4, 764 4, 885	2, 150 2, 039 1, 986
Ann	change over previous year(%) 2013 2014	-4. 3 -0. 1	-1. 0 1. 5	-0. 5 0. 2	0. 3 3. 6	-8. 5 -0. 8	-1. 4 -7. 4	2. 3 0. 0	-1. 2 2. 5	-5. 2 -2. 6

### < Services, n.e.c.>

Annual sales of "Services, n.e.c." in 2014 was 33.8 trillion yen, a decrease of 0.2% from previous year. Compared to previous year by industry of business activity, the value increased in five industries, including "Automobile maintenance services" (8.9% increase), "Miscellaneous repair services, including paper hangers" (3.4% increase), "Guard services" (3.2% increase).

On the other hand, the value decreased in nine industries, including "Slaughterhouses, Services, n.e.c." (14.9% decrease), "Employment services" (4.7% decrease), and "Stenographic, entrée document and copy services" (4.3% decrease).

(Figure 30, Figure 31, Figure 32, Table 11)

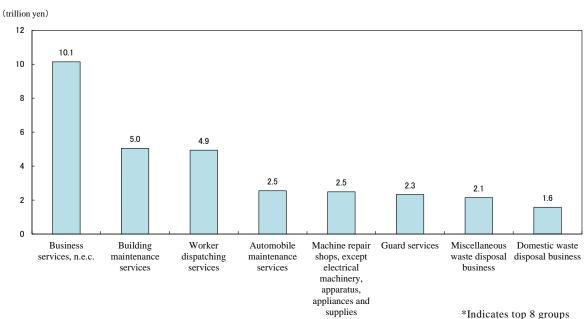


Figure 30 Annual Sales by Industry of Business Activity (Detailed Groups) -Services, n.e.c.-

Figure 31 Change over Previous Year of Annual Sales by Industry of Business Activity (Detailed Groups) -Services, n.e.c.-

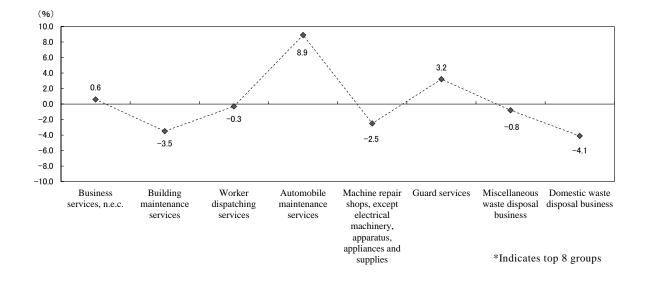
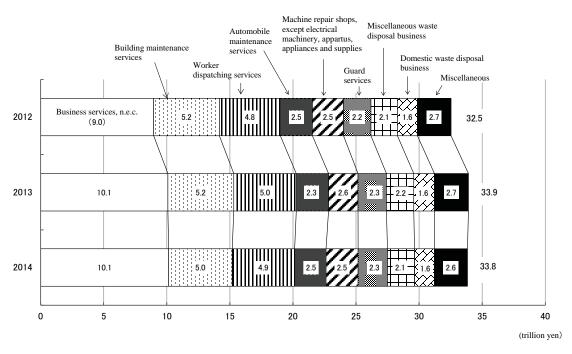


Figure 32 Change in Annual Sales by Industry of Business Activity (Detailed Groups)
-Services, n.e.c.-



<sup>\*</sup> In 2014, it indicates top 8 groups and other groups are included in "Miscellaneous." Before 2014, industries shown above are the same as 2014.

Table 11 Change over Previous Year of Annual Sales, the Number of Persons Working at the Location of Establishment, and Annual Sales per Person Working at the Location of Establishment by Industry of Business Activity (Detailed Groups) -Services, n.e.c.-

		Services, n.e.c.	Domestic waste disposal business	Miscellaneous waste disposal business	Automobile maintenance services	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	Electrical machinery, apparatus, appliances and supplies repair shop	Miscellaneous repair services, including paper hangers	Employment services	
Annual Sales	figures (million yen) 2012 2013 2014 change over previous year(%) 2013	32, 530, 364 33, 914, 936 33, 833, 347	1, 585, 411 1, 644, 899 1, 578, 120	2, 098, 666 2, 163, 167 2, 146, 695	2, 338, 002 2, 546, 817 -5. 1	2, 543, 582 2, 551, 955 2, 489, 426	1, 134, 420 1, 122, 762 -5. 4	187, 293 178, 980 184, 989	673, 94 795, 78 758, 31	
Ar	2014 contribution 2013 2014	-0. 2 4. 3 -0. 2	-4. 1 0. 18 -0. 20	-0. 8 0. 20 -0. 05	-0. 39 0. 62	-2. 5 0. 03 -0. 18	-1. 0 -0. 20 -0. 03	-0. 03 0. 02	-4. 7 0. 3 -0. 1	
Number of Persons Working at the Location of Establishment	figures (persons) 2013 2014 2015 change over previous year(%)	3, 595, 800 3, 771, 400 3, 789, 800	214, 600 219, 300 215, 900	125, 000 131, 800 127, 900	258, 800 247, 400 258, 600	145, 500 153, 900 156, 100	73, 300	27, 000 26, 500 28, 300	48, 60 51, 40 53, 40	
	2014 2015	4. 9 0. 5	2. 2 -1. 6	5. 4 -3. 0	-4. 4 4. 5	5. 8 1. 4	-9. 4 4. 1	-1. 9 6. 8	5. 8 3. 9	
	contribution 2014 2015	4. 9 0. 5	0. 13 -0. 09	0. 19 -0. 10	-0. 32 0. 30	0. 23 0. 06	-0. 19 0. 07	-0. 01 0. 05	0. 0 0. 0	
nnual Sales per Person	figures (thousand yen) 2012 2013 2014	9, 045 8, 990 8, 925	7, 382 7, 495 7, 302	16, 794 16, 416 16, 779	9, 520 9, 451 9, 848	17, 482 16, 587 15, 951	16, 356 17, 080 16, 258	6, 937 6, 744 6, 540	13, 88 15, 48 14, 20	
	change over previous year(%) 2013 2014	-0. 6 -0. 7	1. 5 -2. 6	-2. 3 2. 2	-0. 7 4. 2	-5. 1 -3. 8	4. 4 -4. 8	-2. 8 -3. 0	11. 6 -8. 3	

		Worker dispatching services	Stenographic, entrée document and copy services	Building maintenance services	Guard services	Business services, n.e.c.	Meeting halls	Slaughterhouses, Services, n.e.c.
Sales	figures (million yen) 2012 2013 2014 change over	4, 838, 829 4, 957, 987 4, 941, 632	130, 604	5, 204, 897 5, 227, 662 5, 044, 375	2, 172, 966 2, 255, 496 2, 327, 265	8, 958, 179 10, 079, 990 10, 143, 279	205, 778 215, 331 219, 777	240, 265 240, 661 204, 897
Annual Sales	previous year(%) 2013 2014	2. 5 -0. 3	-16. 7 -4. 3	0. 4 -3. 5	3. 8 3. 2	12. 5 0. 6	4. 6 2. 1	0. 2 -14. 9
	contribution 2013 2014	0. 37 -0. 05	-0. 08 -0. 02	0. 07 -0. 54	0. 25 0. 21	3. 45 0. 19	0. 03 0. 01	0. 00 -0. 11
Number of Persons Working at the Location of Establishment	figures (persons) 2013 2014 2015	317, 700 323, 600 330, 900	13, 000	993, 100 1, 008, 400 1, 011, 100	427, 300 435, 300 453, 700	894, 100 1, 034, 600 1, 012, 100	36, 700 42, 700 43, 300	17, 300 17, 300 16, 500
	change over previous year(%) 2014 2015	1. 9 2. 3	-22. 6 0. 8	1. 5 0. 3	1. 9 4. 2	15. 7 -2. 2	16. 3 1. 4	0. 0 -4. 6
	contribution 2014 2015	0. 16 0. 19		0. 43 0. 07	0. 22 0. 49	3. 91 -0. 60	0. 17 0. 02	0. 00 -0. 02
Annual Sales per Person	figures (thousand yen) 2012 2013 2014	15, 226 15, 306 14, 919	10, 053	5, 241 5, 184 4, 989	5, 085 5, 182 5, 130	10, 016 9, 741 10, 020	5, 592 5, 035 5, 068	13, 881 13, 927 12, 451
Annı	change over previous year(%) 2013 2014	0. 5 -2. 5	7. 7 -5. 3	-1. 1 -3. 8	1. 9 -1. 0	-2. 7 2. 9	-10. 0 0. 7	0. 3 -10. 6

Table 12 Annual Sales (Top 50)

Rank	Industry	Annual Sales (million yen)	change over Previous Year (%)	Rank (Previous year)
1	Road freight transport	23,677,649	6.1	3
2	Hospitals	23,003,186	-0.1	1
3	"Pachinko" parlors	21,580,009	-5.4	2
4	Miscellaneous goods rental and leasing *Comprehensive leasing, CD rental, etc.	12,428,590	-1.3	4
5	Services incidental to transport *Toll road managers, Airports, etc.	12,188,883	2.3	5
6	Clinics of medical practitioners	10,163,985	-0.4	6
7	Business services, n.e.c. *Event planning services, Call centers, etc.	10,143,279	0.6	7
8	Sales agents of buildings and houses and land subdividers and developers	9,376,856	-0.4	8
9	Advertising	8,694,954	2.1	9
10	Real estate lessors, except house and room lessors	8,008,780	3.2	10
11	Railway transport	7,308,499	1.2	11
12	Water transport	7,054,705	7.9	13
13	Miscellaneous welfare services for the aged and care services *Elderly nursing homes, etc.	6,507,622	6.3	14
14		6,486,370	-1.7	12
15	Miscellaneous eating and drinking places *Pubs and ceer halls, Cafes, Hamburger shops, etc.  House and room lessors	5,655,592	14.8	18
16	Accommodations	5,561,382	3.9	15
17	Air transport, postal activities, including mail delivery	5,090,615	7.4	19
18		5,044,375	-3.5	16
19	Building maintenance services *Building cleaning service, Train cleaning service, etc.		-0.3	17
	Worker dispatching services	4,941,632		
20	Travel agency	4,776,835	1.1	20
21	Bicycle, horse, motorcar and motorboat race track operations and companies	4,753,062	5.8	21
22	Miscellaneous technical services *Plant engineering, Plant maintenance, etc.	4,405,350	9.5	22
23	Real estate managers	3,761,194	4.4	24
24	Warehousing	3,657,078	-3.9	23
25	Real estate agents and brokers	3,320,537	2.2	25
26	Architectural design services	3,195,087	9.2	28
27	Dental clinics	3,191,298	1.9	26
28	Miscellaneous specialty restaurants *Indian or curry restaurants, Western food restaurants, etc.	3,092,429	7.7	30
29	Miscellaneous social insurance, social welfare and care services *Nerseries and day care centers, etc.	3,040,801	4.8	29
30	Day care short stay services for the aged and home-visit care services	2,905,794	-4.9	27
31	Eating places, except specialty restaurants *Cafeterias, Diners, etc.	2,898,417	2.1	31
32	Food take out and delivery services	2,677,853	0.0	32
33	Automobile maintenance services	2,546,817	8.9	34
34	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	2,489,426		33
35	Guard services	2,327,265	3.2	35
36	Miscellaneous waste disposal business *Industrial waste collection and transportation services, etc.	2,146,695	-0.8	36
37	Business consultants	2,110,080	27.7	43
38	Miscellaneous medical and other health services *Birth centers, Nursing, Acpunctures, etc.	2,067,979	3.2	37
39	Japanese restaurants *Specialty restaurants serving tempura,eel, pork cutlet or "gyudon" shops, etc.	2,047,507	3.8	38
40	"Soba" and "udon" (Japanese noodles) restaurants and "sushi" bars	1,964,887	5.5	39
41	Automobile rental	1,893,765	3.1	40
42	Miscellaneous professional services *Translation, Real estate appraisers, Writers, etc.	1,833,065	10.9	42
43	Chinese and "ramen" (Chinese noodles) restaurants	1,648,344	5.9	47
44	Hair-dressing and beauty salon	1,633,943	-2.8	41
45	Laundries	1,632,797	3.7	46
46	Miscellaneous road passenger transport *Share bus transport, Charter bus transport, etc.	1,619,522	4.2	48
47	Domestic waste disposal business	1,578,120	-4.1	45
48	Funeral services	1,569,623	-4.9	44
49	Certified public accountants' and auditors' offices	1,506,719	3.6	49
50	Common taxicab operators *Limousine operators, etc.	1,426,190	-1.2	50

Table 13 Number of Persons Working at the Location of Establishment (Top 50)

Rank	Industry	number of persons working at the location of establishments	change over Previous Year (%)	Rank (Previous year)
1	Hospitals	2,231,100	-1.6	1
2	Road freight transport	1,733,600	0.0	2
3	Miscellaneous eating and drinking places *Pubs and ceer halls, Cafes, Hamburger shops, etc.	1,717,200	-0.4	3
4	Miscellaneous social insurance, social welfare and care services *Nerseries and day care centers, etc.	1,531,400	7.6	4
5	Miscellaneous welfare services for the aged and care services *Elderly nursing homes, etc.	1,332,200	3.7	5
6	Clinics of medical practitioners	1,048,000	-0.5	6
7	Business services, n.e.c. *Event planning services, Call centers, etc.	1,012,100		8
8	Building maintenance services *Building cleaning service, Train cleaning service, etc.	1,011,100	0.3	9
9	Day care short stay services for the aged and home-visit care services	987,500	-5.0	7
10	Accommodations	670,400	-0.6	10
11	Eating places, except specialty restaurants *Cafeterias, Diners, etc.	631,100	0.2	11
12	Miscellaneous specialty restaurants *Indian or curry restaurants, Western food restaurants, etc.	624,000	0.0	12
13	Food take out and delivery services	575,500	-1.4	13
14	Services incidental to transport *Toll road managers, Airports, etc.	470,100	-1.5	14
15	Dental clinics	454,400	-1.6	15
16	Guard services	453,700	4.2	18
17	Japanese restaurants *Specialty restaurants serving tempura,eel, pork cutlet or "gyudon" shops, etc.	441,200	0.8	17
18	Hair-dressing and beauty salon	436,300	-0.8	16
19	Miscellaneous medical and other health services *Birth centers, Nursing, Acpunctures, etc.	430,400	4.1	20
20	"Soba" and "udon" (Japanese noodles) restaurants and "sushi" bars	425,000	1.2	19
21	Supplementary tutorial schools	406,300	6.6	21
22	Chinese and "ramen"(Chinese noodles) restaurants	373,000	6.3	22
23	House and room lessors	356,300	1.8	23
24	Common taxicab operators *Limousine operators, etc.	335,600	0.7	24
25	Worker dispatching services	330,900	2.3	26
26	Architectural design services	325,400	3.6	27
27	Laundries	325,000	-0.9	25
28	Air transport, postal activities, including mail delivery	306,100	1.1	28
29	Miscellaneous goods rental and leasing *Comprehensive leasing, CD rental, etc.	268,000	-6.8	29
30	Automobile maintenance services	258,600	4.5	32
31	"Pachinko" parlors	253,700	-0.1	30
32	Real estate managers	246,800	-2.6	31
33	Miscellaneous instruction services for arts, culture and technicals *Piano instructions, etc.	242,600	0.5	33
34	Railway transport	224,900	0.5	35
35	Warehousing	224,800	-3.5	34
36	Real estate agents and brokers	220,600	2.2	37
37	Domestic waste disposal business	215,900	-1.6	36
38	Miscellaneous road passenger transport *Share bus transport, Charter bus transport, etc.	196,200	2.8	39
39	Barbershops	193,700		38
40	Real estate lessors, except house and room lessors	187,700	0.4	40
41	Miscellaneous laundry, beauty and bath services *Public baths, Beauty salons and nail salons, etc.	184,100	-0.6	41
42	Certified public accountants' and auditors' offices	179,700	-1.2	42
43	Miscellaneous living-related and personal services *Bicycle parking spaces, Marriage consultants, etc.	170,700	-3.9	43
44	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	156,100	1.4	44
45	Social education *Museums, Zoos, Correspondence education services, etc.	151,800	4.3	46
46	Miscellaneous technical services *Plant engineering, Plant maintenance, etc.	146,300	-1.3	45
47	Advertising	138,500	-1.6	47
48	Miscellaneous professional services *Translation, Real estate appraisers, Writers, etc.	137,600	1.0	48
49	Miscellaneous waste disposal business *Industrial waste collection and transportation services, etc.	127,900		50
50	Golf courses	126,700	-6.1	49

Table 14 Annual Sales per Person Working at the Location of Establishment (Top 50)

Rank	Industry	Annual Sales per person (thousand yen)	change over Previous Year (%)	Rank (Previous year)
1	Bicycle, horse, motorcar and motorboat race track operations and companies	146,693	14.9	1
2	Water transport	129,679	6.4	2
3	Sales agents of buildings and houses and land subdividers and developers	85,393	1.7	4
4	"Pachinko" parlors	85,056	-5.1	3
5	Advertising	62,699	3.6	5
6	Travel agency	49,433	3.9	6
7	Miscellaneous goods rental and leasing *Comprehensive leasing, CD rental, etc.	46,365	5.8	7
8	Real estate lessors, except house and room lessors	42,377	2.1	8
9	Automobile rental	38,998	-3.5	9
10	Railway transport	32,487	0.7	10
11	Miscellaneous technical services *Plant engineering, Plant maintenance, etc.	30,110	10.9	11
12	Perfomances (except otherwise classified), theatrical companies *Theatres, Baseball stadiums, etc.	26,128	-0.9	12
13	Services incidental to transport *Toll road managers, Airports, etc.	25,919	3.8	13
14	Business consultants	19,757	22.4	18
15	Miscellaneous waste disposal business *Industrial waste collection and transportation services, etc.	16,779	2.2	16
16	Air transport, postal activities, including mail delivery	16,628	6.2	19
17	Warehousing	16,266	-0.4	17
18	Electrical machinery, apparatus, appliances and supplies repair shop *Television repair services, etc.	16,258	-4.8	14
19	Machine repair shops, except electrical machinery, apparatus, appliances and supplies	15,951	-3.8	15
20	House and room lessors	15,872	12.9	25
21	Funeral services	15,851	3.9	22
22	Real estate managers	15,231	7.3	24
23	Real estate agents and brokers	15,053	0.4	23
24	Worker dispatching services	14,919	-2.5	21
25	Employment services	14,208	-8.3	20
26	Road freight transport	13,657	6.0	27
27	Cinemas	13,541	7.1	28
28	Miscellaneous professional services *Translation, Real estate appraisers, Writers, etc.	13,323	9.8	29
29	Ceremonial occasion mutual aid society	13,166	16.7	32
30	Slaughterhouses, Services, n.e.c. *Slaughterhouses, Central and regional wholesale markets, etc.	12,451	-10.6	26
31	Mechanical design services	12,253	9.8	34
32	Wedding ceremony halls	11,721	-0.6	30
33	Miscellaneous engineering and architectural services *Geological suvery service, Building surveyors, rtc	11,570	-0.1	31
34	Surveyor certification *General surveyor certification, mineral, Emvironmental mesurement and analysis services, etc.	11,334	3.2	35
35	Lawyers' and patent attorneys' offices	10,805	-3.3	33
36	Hospitals	10,309	1.5	37
37	Detective agencies and credit bureaus	10,306	9.8	42
38	Design services	10,080	-4.5	36
39	Business services, n.e.c. *Event planning services, Call centers, etc.	10,020		39
40	Automobile maintenance services	9,848	4.2	41
41	Architectural design services	9,818	5.4	43
42	Clinics of medical practitioners	9,699	0.2	40
43	Automobile parking	9,642	13.2	46
44	Stenographic, entrée document and copy services	9,516		38
45	Commodity inspection and non-destructive testing services	9,458	1.9	44
46	Miscellaneous amusement and recreation facilities *Game arcades, Pool halls, Mah-jong club	9,114	-1.7	45
47	Public gardens and amusement parks	8,500	2.5	47
48	Certified public accountants' and auditors' offices	8,385	4.8	50
49	Surveying services	8,314	11.4	54
50	Miscellaneous road passenger transport *Share bus transport, Charter bus transport, etc.	8,253	1.3	48

## 2 Regional Situation of Service Industries in Japan

## < Industry Composition of Annual Sales by Region>

Table 15 shows top 3 service industries with large annual sales by prefectures. "Medical, health care and welfare" was the highest in 30 prefectures including Fukuoka, Hokkaido and Hiroshima. "Transport and postal activities" was the highest in 14 prefectures including Kanagawa, Aichi and Saitama.

Besides, "Real estate and goods rental and leasing" was the highest in Tokyo and Osaka. "Living-related and personal services and amusement services" was the highest in Gumma.

(Table 15)

Table 15 Top 3 Industries in Annual Sales by Prefectures (Divisions)

(million yen)

Prefectures	Total of service industries	1st place		2nd place		3rd place	
National	292,451,264	Transport and postal activities	61,355,003	Medical, health care and welfare	51,416,581	Real estate and goods rental and leasing	45,184,173
Hokkaido	10,169,962	Medical, health care and welfare	2,384,922	Living-related and personal services and amusement services	1,868,404	Transport and postal activities	1,674,282
Aomori	1,978,953	Medical, health care and welfare	511,023	Living-related and personal services and amusement services	386,432	Transport and postal activities	343,397
Iwate	2,232,592	Medical, health care and welfare	619,257	Transport and postal activities	569,942	Living-related and personal services and amusement services	287,568
Miyagi	4,950,487	Medical, health care and welfare	932,108	Transport and postal activities	878,905	Real estate and goods rental and leasing	833,912
Akita	1,471,028	Medical, health care and welfare	469,192	Transport and postal activities	243,614	Living-related and personal services and amusement services	241,996
Yamagata	1,746,734	Medical, health care and welfare	524,699	Living-related and personal services and amusement services	322,214	Transport and postal activities	304,371
Fukushima	3,262,763	Medical, health care and welfare	744,479	Living-related and personal services and amusement services	703,207	Services, n.e.c.	426,787
Ibaraki	5,315,802	Transport and postal activities	1,299,002	Medical, health care and welfare	1,111,908	Living-related and personal services and amusement services	1,037,108
Tochigi	3,508,565	Medical, health care and welfare	851,384	Living-related and personal services and amusement services	785,291	Transport and postal activities	648,727
Gumma	3,609,716	Living-related and personal services and amusement services	859,780	Medical, health care and welfare	782,772	Transport and postal activities	720,338
Saitama	12,073,582	Transport and postal activities	3,180,866	Medical, health care and welfare	2,235,834	Living-related and personal services and amusement services	2,032,140
Chiba	12,576,852	Transport and postal activities	3,080,673	Living-related and personal services and amusement services	2,229,764	Medical, health care and welfare	2,032,710
Tokyo	73,393,257	Real estate and goods rental and leasing	16,578,345	Transport and postal activities	15,980,608	Scientific research, professional and technical services	11,601,520
Kanagawa	17,981,899	Transport and postal activities	3,936,721	Medical, health care and welfare	2,964,094	Real estate and goods rental and leasing	2,932,189
Niigata	4,008,553	Medical, health care and welfare	920,855	Transport and postal activities	839,634	Living-related and personal services and amusement services	600,977
Toyama	1,795,906	Medical, health care and welfare	532,047	Living-related and personal services and amusement services	273,728	Transport and postal activities	251,033
Ishikawa	2,084,750	Medical, health care and welfare	569,166	Living-related and personal services and amusement services	321,876	Transport and postal activities	315,591
Fukui	1,518,900	Medical, health care and welfare	320,258	Transport and postal activities	306,419	Living-related and personal services and amusement services	285,994
Yamanashi	1,542,321	Medical, health care and welfare	337,358	Transport and postal activities	330,843	Living-related and personal services and amusement services	323,571
Nagano	3,573,573	Medical, health care and welfare	897,096	Living-related and personal services and amusement services	562,605	Accommodations, eating and drinking services	552,888
Gifu	3,333,150	Medical, health care and welfare	907,093	Transport and postal activities	616,691	Living-related and personal services and amusement services	611,979
Shizuoka	7,333,364	Transport and postal activities	1,922,576	Medical, health care and welfare	1,349,817	Living-related and personal services and amusement services	1,232,726
Aichi	17,520,064	Transport and postal activities	3,456,742	Living-related and personal services and amusement services	2,908,747	Medical, health care and welfare	2,897,500
Mie	3,486,951	Transport and postal activities	1,028,011	Medical, health care and welfare	754,169	Living-related and personal services and amusement services	480,606
Shiga	2,198,345	Transport and postal activities	481,284	Medical, health care and welfare	431,761	Living-related and personal services and amusement services	339,028

Prefectures	Total of service industries	1st place		2nd place		3rd place	
Kyoto	5,044,975	Medical, health care and welfare	1,073,944	Transport and postal activities	830,227	Living-related and personal services and amusement services	802,440
Osaka	25,074,727	Real estate and goods rental and leasing	5,111,827	Transport and postal activities	5,079,086	Medical, health care and welfare	3,910,775
Hyogo	11,179,626	Transport and postal activities	2,675,907	Medical, health care and welfare	2,522,944	Living-related and personal services and amusement services	1,485,034
Nara	1,688,670	Medical, health care and welfare	538,808	Living-related and personal services and amusement services	316,071	Real estate and goods rental and leasing	205,554
Wakayama	1,389,972	Medical, health care and welfare	353,383	Transport and postal activities	243,948	Accommodations, eating and drinking services	220,585
Tottori	878,007	Medical, health care and welfare	303,769	Living-related and personal services and amusement services	151,634	Transport and postal activities	134,434
Shimane	1,082,790	Medical, health care and welfare	412,617	Transport and postal activities	153,265	Real estate and goods rental and leasing	141,497
Okayama	3,531,468	Transport and postal activities	846,266	Medical, health care and welfare	781,956	Living-related and personal services and amusement services	541,984
Hiroshima	5,727,623	Medical, health care and welfare	1,304,870	Transport and postal activities	1,296,640	Living-related and personal services and amusement services	843,218
Yamaguchi	2,481,276	Transport and postal activities	677,616	Medical, health care and welfare	561,523	Living-related and personal services and amusement services	386,460
Tokushima	1,177,926	Medical, health care and welfare	403,089	Transport and postal activities	200,287	Living-related and personal services and amusement services	198,959
Kagawa	1,877,702	Transport and postal activities	413,731	Living-related and personal services and amusement services	366,034	Medical, health care and welfare	353,158
Ehime	2,299,007	Transport and postal activities	578,108	Medical, health care and welfare	548,863	Living-related and personal services and amusement services	361,533
Kochi	1,108,986	Medical, health care and welfare	474,798	Living-related and personal services and amusement services	201,035	Transport and postal activities	118,198
Fukuoka	11,149,429	Medical, health care and welfare	2,495,804	Transport and postal activities	2,170,982	Real estate and goods rental and leasing	1,609,277
Saga	1,404,983	Transport and postal activities	403,061	Medical, health care and welfare	371,514	Living-related and personal services and amusement services	273,899
Nagasaki	2,125,263	Medical, health care and welfare	597,675	Living-related and personal services and amusement services	543,626	Transport and postal activities	257,872
Kumamoto	2,640,130	Medical, health care and welfare	741,391	Transport and postal activities	454,272	Living-related and personal services and amusement services	357,613
Oita	1,809,045	Medical, health care and welfare	460,285	Living-related and personal services and amusement services	402,190	Transport and postal activities	262,187
Miyazaki	1,603,284	Medical, health care and welfare	521,811	Living-related and personal services and amusement services	294,030	Transport and postal activities	252,942
Kagoshima	2,534,636	Medical, health care and welfare	893,207	Transport and postal activities	504,367	Living-related and personal services and amusement services	381,548
Okinawa	1,973,670	Medical, health care and welfare	573,779	Accommodations, eating and drinking services	351,686	Real estate and goods rental and leasing	267,066

Figures shown in the table above are the adjusted values, obtained by adjusting level changes due to sample rotation.