Summary of the Results

Sales (Average per Month)32.01 trillion yen (0.9%)Number of the Persons Working at the Location of Establishment (Annual Average)30.19 million persons (0.3%)*The figures in parenthesis indicate change over the year.

1. Annual Average

(1) Sales (Average per Month)

The sales (average per month) of service industries amounted to 32.01 trillion yen in 2019, up 0.9% from the previous year and marking an increase for the sixth consecutive year since the survey was reviewed in 2013.

The main positive contributors to the increase in sales of service industries were "Real estate and goods rental and leasing" contributing 0.31 percentage points; "Information and communications" contributing 0.28 percentage points; and "Transport and postal activities" contributing 0.26 percentage points, while the negative contributor was "Living-related and personal services and amusement services" contributing -0.35 percentage points.

(Figure 1-1, Table 1-1)

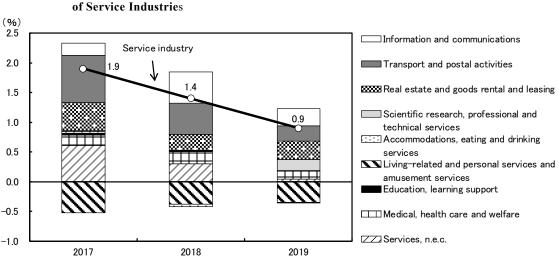


Figure1-1 Change over the Year and Contribution to Change in Sales (Average per Month) of Service Industries

	Actual fi	gures (million	yen) 1)	Change	over the	year (%)	Contribution to change 2)			
	2017	2018	2019	2017	2018	2019	2017	2018	2019	
Service industry	31,279,344	31,721,253	32,010,522	1.9	1.4	0.9				
Information and communications	4,774,303	4,938,309	5,027,410	1.3	3.4	1.8	0.20	0.52	0.2	
Transport and postal activities	postal activities 5,370,800 5,536,72		5,619,100	4.8	3.1	1.5	0.80	0.53	0.2	
Real estate and goods rental and leasing	3,925,690	4,008,120	4,106,868	3.8	2.1	2.5	0.47	0.26	0.3	
Scientific research, professional and technical services	2,678,093	2,681,316	2,740,073	0.1	0.1	2.2	0.01	0.01	0.1	
Accommodations, eating and drinking services	2,430,141	2,418,252	2,417,667	0.3	-0.5	0.0	0.02	-0.04	0.0	
Living-related and personal services and amusement services	3,922,405	3,803,991	3,692,801	-3.9	-3.0	-2.9	-0.52	-0.38	-0.3	
Education, learning support	313,672	319,222	323,016	3.1	1.8	1.2	0.03	0.02	0.0	
Medical, health care and welfare	4,589,354	4,651,004	4,692,637	1.2	1.3	0.9	0.18	0.20	0.1	
Services, n.e.c.	3,280,894	3,376,981	3,390,949	6.0	2.9	0.4	0.61	0.31	0.0	

 Table 1-1
 Change over the Year and Contribution to Change in Sales (Average per Month) by Industry (Major Groups)

Note: 1) The population of the survey was changed and the sample establishments were replaced in January 2019. To remove the gaps caused by this change, the actual figures for 2018 or earlier have been adjusted in this annual report.

2) The contributions to change of each year were calculated using the adjusted figures of the previous year respectively. Since the adjusted figures were calculated individually for each industry, the sum of contributions from each industry to the total change of service industries may not equal the total change over the year of service industries. The same applies hereinafter.

By industry, the sales (average per month) increased in 7 industries: "Real estate and goods rental and leasing" (an increase of 2.5%), "Scientific research, professional and technical services" (an increase of 2.2%), "Information and communications" (an increase of 1.8%), "Transport and postal activities" (an increase of 1.5%), "Education, learning support" (an increase of 1.2%), "Medical, health care and welfare" (an increase of 0.9%), and "Services, n.e.c." (an increase of 0.4%).

On the other hand, the sales decreased in 1 industry: "Living-related and personal services and amusement services" (a decrease of 2.9%), and were the same level as the previous year in 1 industry: "Accommodations, eating and drinking services".

(Table 1-1, Figure 1-2)

"Transport and postal activities" accounted for the largest proportion (17.6% of service industries or 5.62 trillion yen), while "Education, learning support" accounted for the smallest proportion (1.0% or 0.32 trillion yen).

(Table 1-1, Figure 1-3)

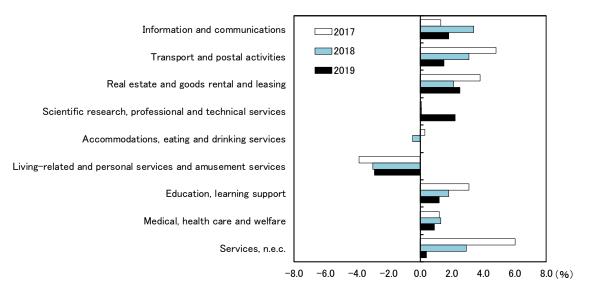
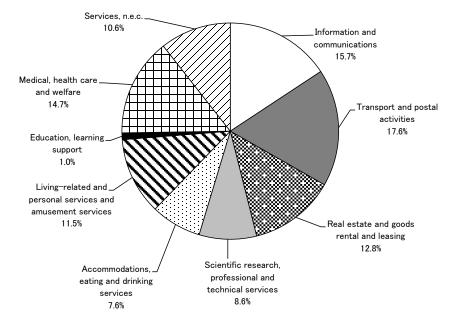


Figure 1-2 Change over the Year of Sales (Average per Month) by Industry (Major Groups)

Figure 1-3 Composition of Sales (Average per Month) by Industry (Major Groups) in 2019

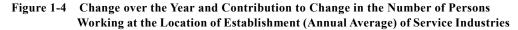


(2) Number of Persons Working at the Location of Establishment

The number of persons working at the location of establishment (annual average) of service industries amounted to 30.19 million in 2019, up 0.3% from the previous year and marking an increase for the sixth consecutive year since the survey was reviewed in 2013.

The main positive contributors to the increase in the number of persons of service industries were "Medical, health care and welfare" contributing 0.26 percentage points; "Education, learning support" contributing 0.17 percentage points; and "Information and communications" contributing 0.15 percentage points while the main negative contributor was "Accommodations, eating and drinking services" contributing -0.19 percentage points.

(Figure 1-4, Table 1-2)



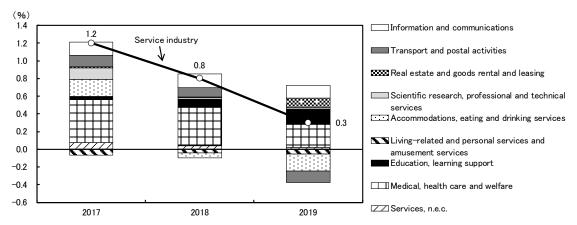


 Table 1-2
 Change over the Year and Contribution to Change in the Number of Persons

 Working at the Location of Establishment (Annual Average) by Industry (Major Groups)

	Actu	al figures (per	son)	Change	over the y	/ear (%)	Contribution to change			
	2017	2018	2019	2017	2018	2019	2017	2018	2019	
ervice industry	29,857,200	30,084,700	30,186,200	1.2	0.8	0.3				
Information and communications	1,852,700	1,898,300	1,942,500	2.5	2.5	2.3	0.15	0.15	0.1	
Transport and postal activities	3,686,500	3,717,700	3,679,300	1.0	0.8	-1.0	0.13	0.10	-0.1	
Real estate and goods rental and leasing	1,596,300	1,599,100	1,631,000	0.2	0.2	2.0	0.01	0.01	0.1	
Scientific research, professional and technical services	1,779,100	1,784,600	1,789,600	2.2	0.3	0.3	0.13	0.02	0.0	
Accommodations, eating and drinking services	5,596,700	5,579,100	5,521,100	1.0	-0.3	-1.0	0.20	-0.06	-0.1	
Living-related and personal services and amusement services	2,573,700	2,562,000	2,545,500	-0.8	-0.5	-0.6	-0.07	-0.04	-0.0	
Education, learning support	960,700	987,400	1,039,500	1.1	2.8	5.3	0.04	0.09	0.1	
Medical, health care and welfare	8,000,500	8,129,700	8,208,700	1.8	1.6	1.0	0.48	0.43	0.2	
Services, n.e.c.	3,810,800	3,823,500	3,829,100	0.6	0.3	0.1	0.08	0.04	0.0	

By industry, the number of persons working at the location of establishment (annual average) increased in 6 industries: "Education, learning support" (an increase of 5.3%),

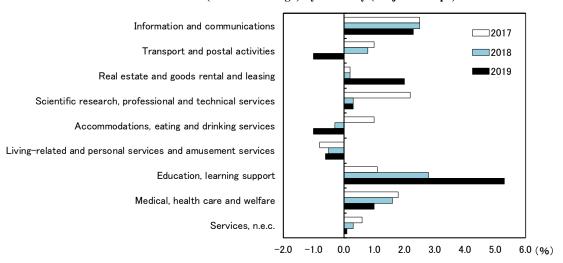
"Information and communications" (an increase of 2.3%), "Real estate and goods rental and leasing" (an increase of 2.0%), "Medical, health care and welfare" (an increase of 1.0%), "Scientific research, professional and technical services" (an increase of 0.3%), and "Services, n.e.c." (an increase of 0.1%).

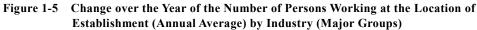
On the other hand, the number of persons working at the location of establishment (annual average) decreased in 3 industries: "Transport and postal activities" and "Accommodations, eating and drinking services" (a decrease of 1.0%), and "Living-related and personal services and amusement services" (a decrease of 0.6%).

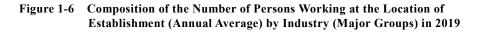
(Table 1-2, Figure 1-5)

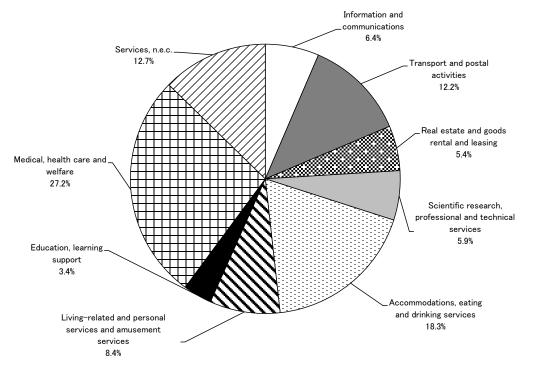
"Medical, health care and welfare" accounted for the largest proportion (27.2% of service industries or 8.21 million persons), followed by "Accommodations, eating and drinking services" (18.3% or 5.52 million persons). These two industries thus cover more than 40 percent of service industries.

(Table 1-2, Figure 1-6)









2. Monthly Change

(1) Sales

The monthly sales of service industries increased in all months of 2019 except October and November, compared with the previous year. The largest increase of monthly sales was in September by 4.0%.

On the other hand, the largest decrease of monthly sales was in October, mainly due to a decrease in "Living-related and personal services and amusement services".

(Figure 2-1, Table 2-1)

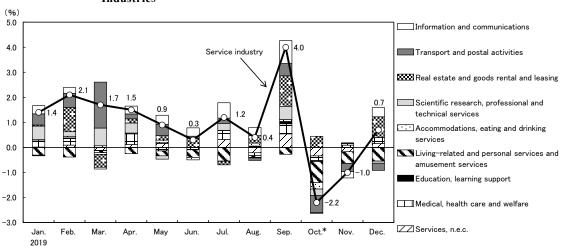


Figure 2-1 Change over the Year and Contribution to Change in Monthly Sales of Service Industries

*increase in consumption tax rate($8\% \rightarrow 10\%$)

	by muu	2019											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Change over the year (%)	Service industry	1.4	2.1	1.7	1.5	0.9	0.3	1.2	0.4	4.0	-2.2	-1.0	0.7
	Information and communications	2.1	1.4	-0.4	2.1	2.5	2.1	4.2	2.2	5.4	-0.2	-1.7	2.3
	Transport and postal activities	2.6	3.3	11.5	1.1	2.6	0.5	1.2	-0.6	2.9	-3.7	-1.8	-1.6
	Real estate and goods rental and leasing	0.4	7.4	-3.8	1.3	1.5	2.8	-1.1	2.4	9.7	3.8	0.0	6.9
r the y	Scientific research, professional and technical services	6.8	2.2	6.6	5.0	-1.7	0.1	3.5	-0.3	6.0	-3.2	0.2	-0.9
je ovel	Accommodations, eating and drinking services	-0.3	0.9	-1.0	0.4	1.3	-1.3	-0.1	1.4	1.1	-3.5	0.8	0.1
Chang	Living-related and personal services and amusement services	-2.5	-3.3	-0.8	-1.9	-1.5	-2.5	-4.4	-0.6	-2.4	-6.9	-4.0	-4.5
	Education, learning support	0.9	3.0	-0.8	-0.8	2.9	-0.8	0.6	4.9	9.5	-3.5	0.4	-1.5
	Medical, health care and welfare	1.9	1.7	0.5	2.9	-0.9	-0.6	2.4	-0.8	2.9	-1.2	0.6	1.7
	Services, n.e.c.	0.1	0.8	-1.2	1.1	1.5	0.0	3.0	-2.0	5.1	-3.1	-1.6	1.5
	Information and communications	0.33	0.23	-0.07	0.31	0.36	0.33	0.61	0.32	0.92	-0.03	-0.26	0.37
	Transport and postal activities	0.44	0.57	1.83	0.20	0.45	0.09	0.21	-0.10	0.49	-0.69	-0.32	-0.29
ge	Real estate and goods rental and leasing	0.05	0.97	-0.52	0.17	0.19	0.35	-0.14	0.30	1.22	0.44	0.00	0.83
chan,	Scientific research, professional and technical services	0.54	0.18	0.71	0.40	-0.13	0.01	0.27	-0.02	0.52	-0.25	0.02	-0.08
tion to	Accommodations, eating and drinking services	-0.03	0.06	-0.07	0.03	0.10	-0.10	-0.01	0.12	0.08	-0.27	0.06	0.01
Contribution to change	Living-related and personal services and amusement services	-0.31	-0.38	-0.08	-0.24	-0.19	-0.30	-0.54	-0.07	-0.28	-0.83	-0.47	-0.53
ŏ	Education, learning support	0.01	0.03	-0.01	-0.01	0.03	-0.01	0.01	0.05	0.09	-0.03	0.00	-0.02
	Medical, health care and welfare	0.28	0.26	0.07	0.43	-0.14	-0.08	0.36	-0.11	0.40	-0.19	0.09	0.23
	Services, n.e.c.	0.01	0.09	-0.12	0.12	0.16	0.00	0.32	-0.21	0.54	-0.34	-0.17	0.15

 Table 2-1
 Change over the Year and Contribution to Change in Monthly Sales by Industry (Major Groups)

(2) Number of Persons Working at the Location of Establishment

The monthly number of persons working at the location of establishment of service industries increased every month in 2019 compared with the previous year. The largest increase of monthly number of persons working at the location of establishment was in March by 0.8%, mainly due to an increase in "Medical, health care and welfare".

"Information and communications", "Real estate and goods rental and leasing", "Education, learning support" and "Medical, health care and welfare" contributed to the increase every month.

(Figure 2-2, Table 2-2)

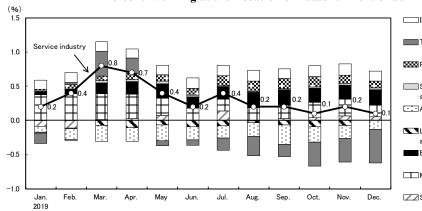


Figure 2-2 Change over the Year and Contribution to Change in the Number of Persons Working at the Location of Establishment of Service Industries

Information and communications

Transport and postal activities

Real estate and goods rental and leasing

Scientific research, professional and technical services

Accommodations, eating and drinking services

Living-related and personal services and amusement services

Education, learning support

Medical, health care and welfare

Services, n.e.c.

Table 2-2	Change over the Y	Year and Contribution to Change in the Number of								
	Persons Working at the Location of Establishment by Industry (Major Groups									
		2010								

		2019											
	-	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	Service industry	0.2	0.4	0.8	0.7	0.4	0.2	0.4	0.2	0.2	0.1	0.2	0.1
over the year (%)	Information and communications	2.1	2.4	2.2	2.1	2.2	2.4	2.5	2.5	2.3	2.5	2.5	2.3
	Transport and postal activities	-1.3	0.3	2.9	1.9	-0.6	-0.7	-1.4	-2.3	-1.5	-2.9	-2.8	-3.9
	Real estate and goods rental and leasing	0.7	1.2	1.3	1.7	1.7	1.9	2.7	2.9	2.8	2.9	2.4	2.0
	Scientific research, professional and technical services	-0.2	-0.4	0.6	0.4	0.6	0.5	0.2	0.3	0.3	0.4	0.4	0.4
ge over	Accommodations, eating and drinking services	-0.4	-0.8	-1.3	-1.1	-1.2	-1.1	-1.0	-1.1	-1.5	-1.2	-1.1	-0.7
Change	Living-related and personal services and amusement services	0.1	0.0	-0.9	-1.2	-0.7	-1.0	-0.9	-0.4	-0.7	-1.1	-0.8	0.0
	Education, learning support	1.1	2.1	4.9	5.7	6.6	5.0	5.6	6.8	6.4	6.2	6.4	6.5
	Medical, health care and welfare	1.4	1.4	1.4	1.3	0.9	0.7	0.6	0.7	0.8	0.8	0.9	0.7
	Services, n.e.c.	-0.7	-0.9	0.1	0.2	0.5	0.0	1.1	0.0	0.2	0.3	0.5	0.4
	Information and communications	0.13	0.15	0.14	0.13	0.14	0.15	0.16	0.16	0.14	0.16	0.16	0.14
	Transport and postal activities	-0.16	0.03	0.36	0.23	-0.08	-0.08	-0.18	-0.28	-0.18	-0.35	-0.34	-0.49
e	Real estate and goods rental and leasing	0.04	0.06	0.07	0.09	0.09	0.10	0.14	0.15	0.15	0.15	0.12	0.10
chan ₈	Scientific research, professional and technical services	-0.01	-0.02	0.03	0.03	0.04	0.03	0.01	0.02	0.02	0.02	0.02	0.02
ition tc	Accommodations, eating and drinking services	-0.08	-0.16	-0.24	-0.20	-0.23	-0.19	-0.18	-0.20	-0.28	-0.22	-0.20	-0.13
Contribution to change	Living-related and personal services and amusement services	0.01	0.00	-0.07	-0.10	-0.06	-0.09	-0.08	-0.03	-0.06	-0.09	-0.07	0.00
0	Education, learning support	0.04	0.07	0.16	0.19	0.22	0.16	0.18	0.22	0.21	0.20	0.21	0.21
	Medical, health care and welfare	0.38	0.39	0.38	0.35	0.25	0.18	0.17	0.18	0.21	0.23	0.24	0.18
	Services, n.e.c.	-0.09	-0.11	0.01	0.03	0.07	0.00	0.14	0.00	0.02	0.04	0.07	0.05